Customer Churn Analysis

10K
Total Customers

5K Active customers 5K
Inactive customers

7K
Credit Card Holders

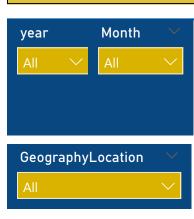
3K
Non Credit Card Holders

Exit Customers by Credit Type

8K Retain Customers

Exit Customers

2K



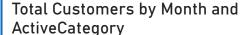


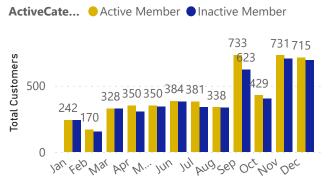
All

ExitCategory

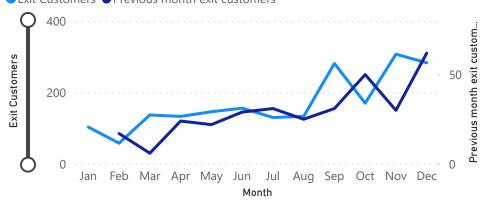
All

GenderCategory All



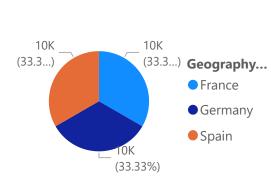


■ Exit Customers ■ Previous month exit customers

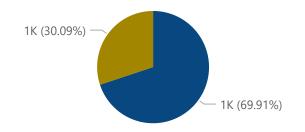


Exit Customers and Previous month exit customers by Month

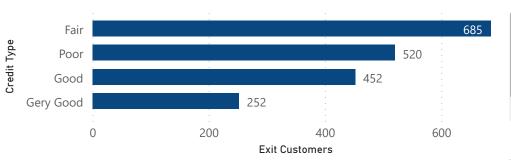
Total Customers by GeographyLocation



Exit Customers by Category



Category • credit card holder • non credit card holder



Churn %

year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2016	20.73%	12.00%	17.02%	16.30%	23.02%	23.48 %	16.56%	20.81%	<u></u> 20.16%	<u> </u>	19.81%	19.22%
2017	27.59%	14.06%	25.95%	26.71%	18.44%	2 1.15%	19.46%	16.78%	<u></u>	2 6.35%	23.78%	22.16%
2018	1 21.62%	2 0.65%	1 9.75%	2 0.00%	22.83%	19.23%	20.10%	25.00%	1 9.89%	16.50%	2 0.38%	1 9.43%
2019	17.34%	20.34%	2 1.33%	1 8.78%	20.16%	19.34%	16.22%	1 7.26%	1 21.24%	1 21.36%	1 21.60%	1 9.57%

Exit Customers and Previous month exit customers diverged the most when the Month Name was Nov, when Exit Customers were 277 higher than Previous month exit customers.

Exit Customers for <u>credit card holder</u> (1424) was higher than non credit card holder (613).