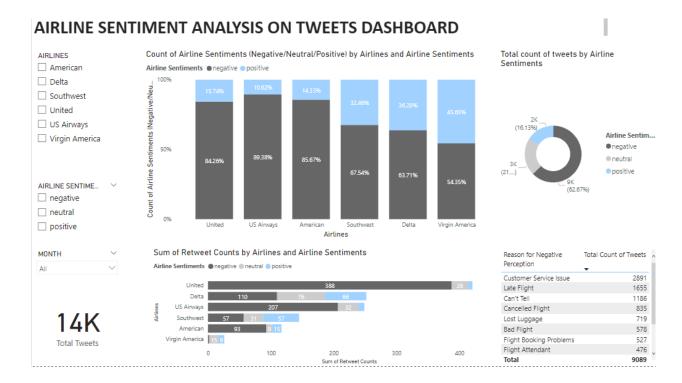
Name: Rashmitha Ravi Shetty



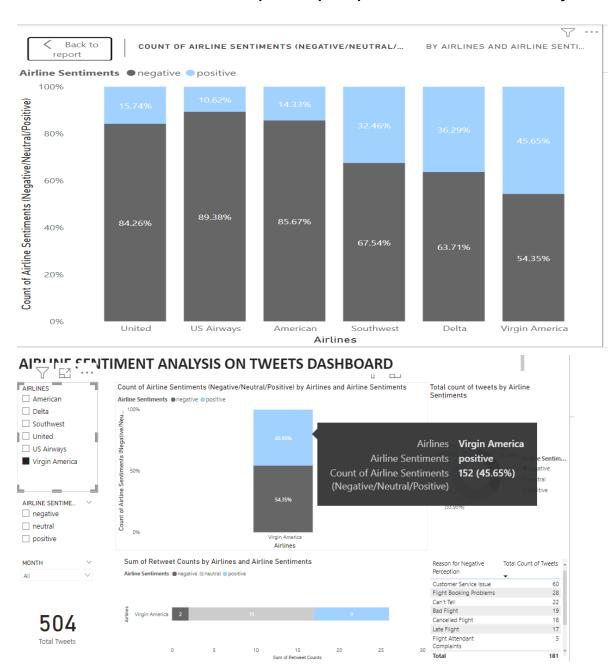
# Airline Sentiment Tweet Analysis

Tool used: PowerBI

Dashboard:

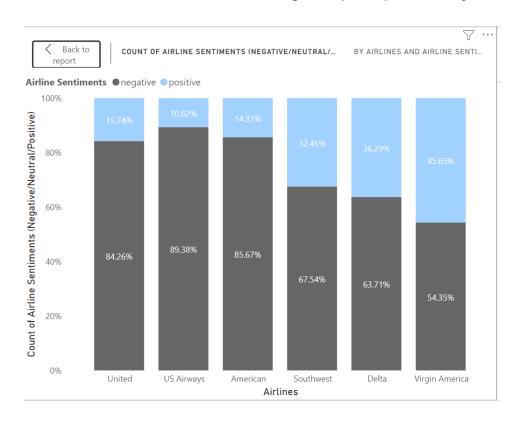


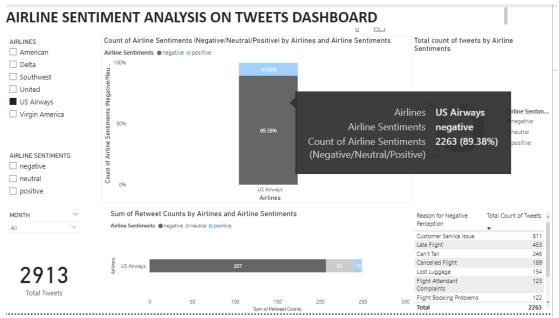
## 1. Which airline has the better/positive perception of their customers? Why?



Answer: Virgin America has the most positive perception of its customers. The number of tweets with positive sentiments is the highest i.e., 152 out of 504. This contributes 45.65% of total tweets for the airline and is the highest amongst all the airlines.

# 2. Which is the least favorite/negative perception? Why?



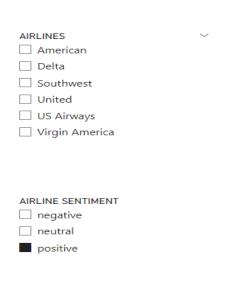


#### Answer:

US Airways is the least favorite airline amongst it's customers as it has a maximum number of tweets with negative sentiments. 2262 tweets out of 2913 are negative. The contribution towards the negative perception is 89.38 % of the total tweets tagged for US Airways which is the highest possible negative perception of a airline.

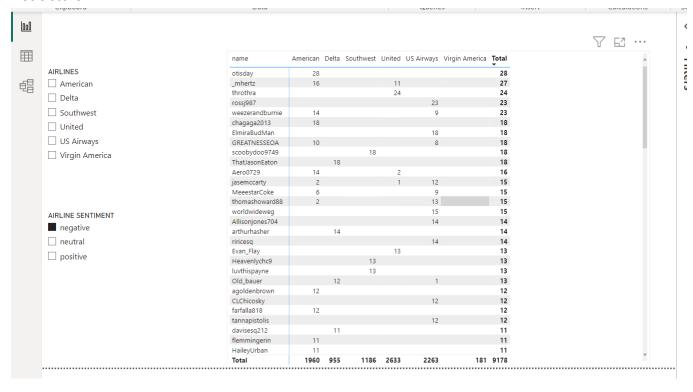
3. Are there specific 'fans/champions' or 'detractors' for each brand that stand out? Is that important?

### Fans:



name	American	Delta	Southwest	United	US Airways	Virgin America	Tota
SMHillman		11					1
Logunov_Daniil					10		1
NoviceFlyer				7			
kbosspotter		6					
NickTypesWords		6					
georgetietjen	5						
JetBlueNews		5					
The_Playmaker20	3		1	1			
ClassyMalick		4					
Gouwerijn				4			
gwen1013				4			
mariobonifacio		4					
matthewhirsch		2	1			1	
MaxwellAMooney		4					
MeeestarCoke	4						
miaerolinea		1				3	
Mtts28	4						
sundialtours	2		1	1			
AliBessette		3					
AnnCompton			3				
barrysterling	3						
BattierCCIpuppy				3			
BFarraye		3					
Borja Angoitia 1		3					
bostongarden		3					
Easy_E_				3			
ErinMBarlow		3					
flemmingerin	3						
itsjessme_			3				
Total	336	544	570	492	269	152	230

### Detractors:



Virgin America Total

		name	virgin America	Otal
AIRLINES	~	GunsNDip	6	6
☐ American		wmrrock	5	5
□ Delta		ChrysiChrysic	4	4
Delta		total_janarchy	4	4
Southwest		jnardino	3	3
United		khartline	3	3
		RyScanlon	3	3
US Airways		aaronkurlander	2	2
■ Virgin America		BeLeather	2	2
_ 3		borknagar	2	2
		contimike	2	2
		davidhfe	2	2
		finslippy	2	2
		Gr8Fratsby	2	2
AIRLINE SENTIMENT		joyabsalon	2	2
negative		MarwaYousofzoy	2	2
		MaximWheatley	2	2
neutral		miekd	2	2
positive		MOCBlogger	2	2
positive		perMicah	2	2
		propsonline	2	2
		richeyvicious	2	2
		snellbell	2	2
		taygarrett	2	2
		usagibrian	2	2
		AdamSinger	1	1
		alanzeino	1	1
		Alex_Ricardo	1	1
		alexrkonrad	1	1
		Total	181	181

name

# American:

fans/champions: georgetietjen by 5 tweets

Detractors: otisday by 28 tweets

Delta:

fans/champions: SMHillman by 11 tweets

Detractors: ThatJasonEaton by 18 tweets

Southwest:

fans/champions: AnnCompton, itsjessme\_, MinderJoan, WalterFaddoul by 3

tweets

Detractors: scoobydoo9749 by 18 tweets

**United Airlines:** 

fans/champions : NoviceFlyer by seven tweets

Detractors: throthra by 24 tweets

**US Airways:** 

fans/champions: Logunov Daniil by ten tweets

Detractors: rossj987 by 23 tweets

Virgin America:

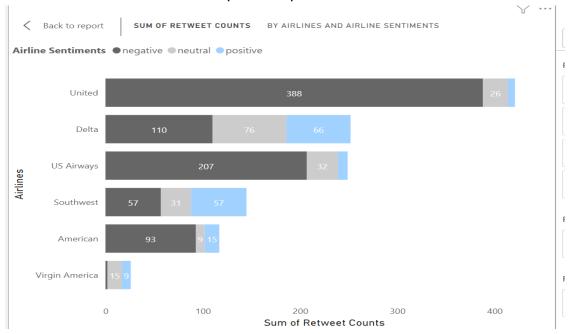
fans/champions: miaerolinea by three tweets

Detractors: GunsNDip by six tweets

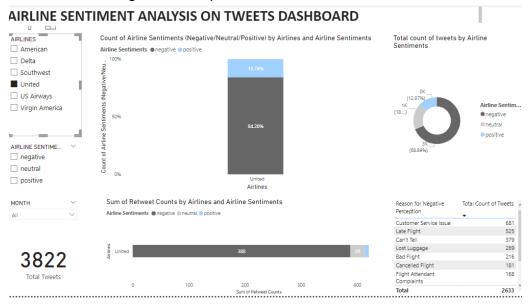
Detractors and Fans of each brand play a vital role in the brand's growth. It's essential to retain positive comments and reduce the negative perception by improving service. In the above case, we can see that the highest number of detractor tweets is seen for American Airlines by user otisday (28 tweets), and SMHillman is the fan with the highest no. of positive tweets (11 tweets) for Delta airlines. A brand's sales get affected by such factors when an active user tweets.

## 4. What else does the data tell you?

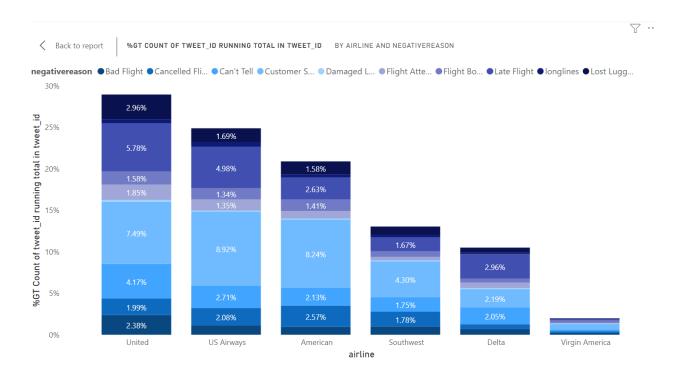
Answer: The given data tells us that the airlines need to focus on Customer Service and try to schedule their flights on time, and in case of a delay, they should provide customers with the necessary facilities. The data also tells that negative tweets have been retweeted most often compared to positive and Neutral ones.



The data also tells that a maximum no. of tweets were observed for United Airlines (3822 tweets) and the lowest no. of tweets for Virgin America. We can infer the sales for each brand through this comparison.



5. Are there specific strategies and tactics you can develop and employ – as the brand – to improve your sentiment among your customers, based on this data?



From the above graph, we can infer that the maximum Negative Tweets were due to Bad Customer service and Late flights. Thus, providing exceptional customer service is critical for any airline brand to improve customer sentiment. The customer experience should be seamless and hassle-free, from booking a flight to arriving at the destination. The airline should ensure that its staff is well-trained, friendly, and helpful to customers. Effective communication is another aspect that brands can focus on. Airlines can communicate effectively and promptly with customers regarding flight schedules, delays, cancellations, and other relevant information.