

Nomura – India Analytics Group (IBD)

Analyst Program - 2019

India Analytics Group (IAG)

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Unique opportunities in Investment Banking

Only Asian Bank with Global Reach

- Nomura is the first and only Asia-based bank with fully operational investment banking and capital markets businesses within all major financial centres of the world

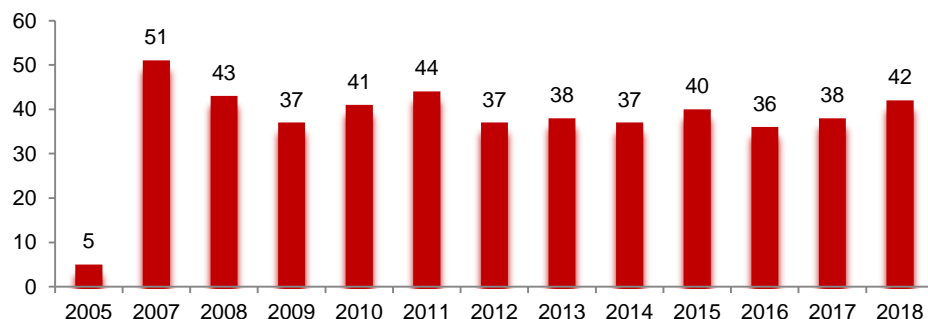
India Analytics Group (IAG)

- Nomura offers a unique platform through India Analytics Group (IAG) for a successful global career.
- IAG is an innovative team extension model, with focus on value addition across deal origination and execution
- IAG analysts work hand-in-hand with their counterparts in different regions on:
 - Mergers & Acquisitions advisory
 - Capital raising assignments for our clients

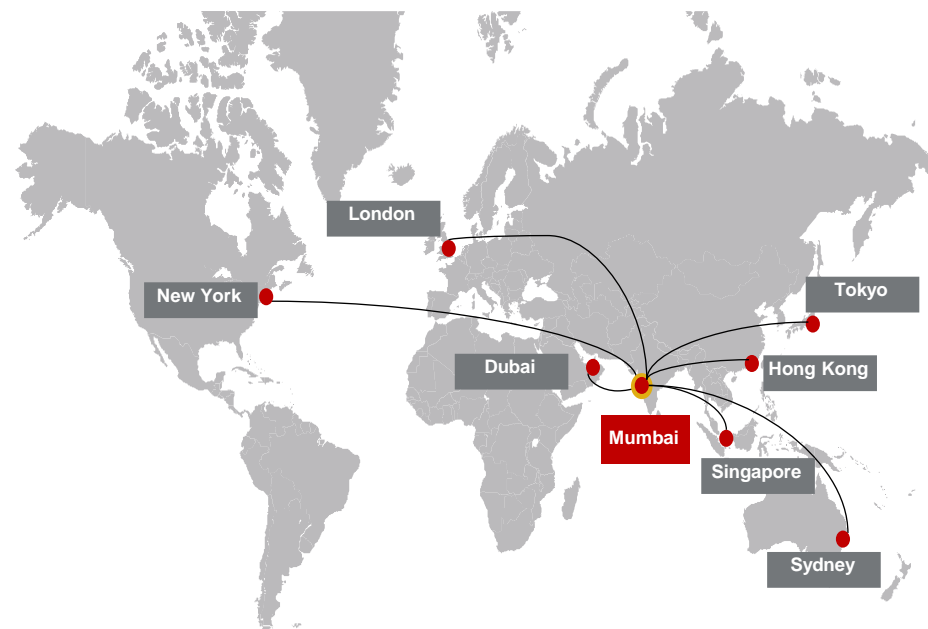
IAG Growth

- The team has been able to grow rapidly since its inception in 2006 from 5 analysts to 42 analysts currently. IAG has **awarded 77 mobility positions** since inception till date

IAG analyst headcount evolution



IAG Footprint



Current IAG population: 42 Analysts

Nomura's India Analytics Group is a core component of the growth of our Investment Banking Division, supporting over 28 teams all over the world and poised to further expand its reach over the coming years. To continue building our momentum, we are keen to attract, coach and reward talented individuals with a strong desire to play a critical role and take accountability for our success.

India Analytics Group – Analyst : Summary of Role

Roles & Responsibilities of the Analyst position:

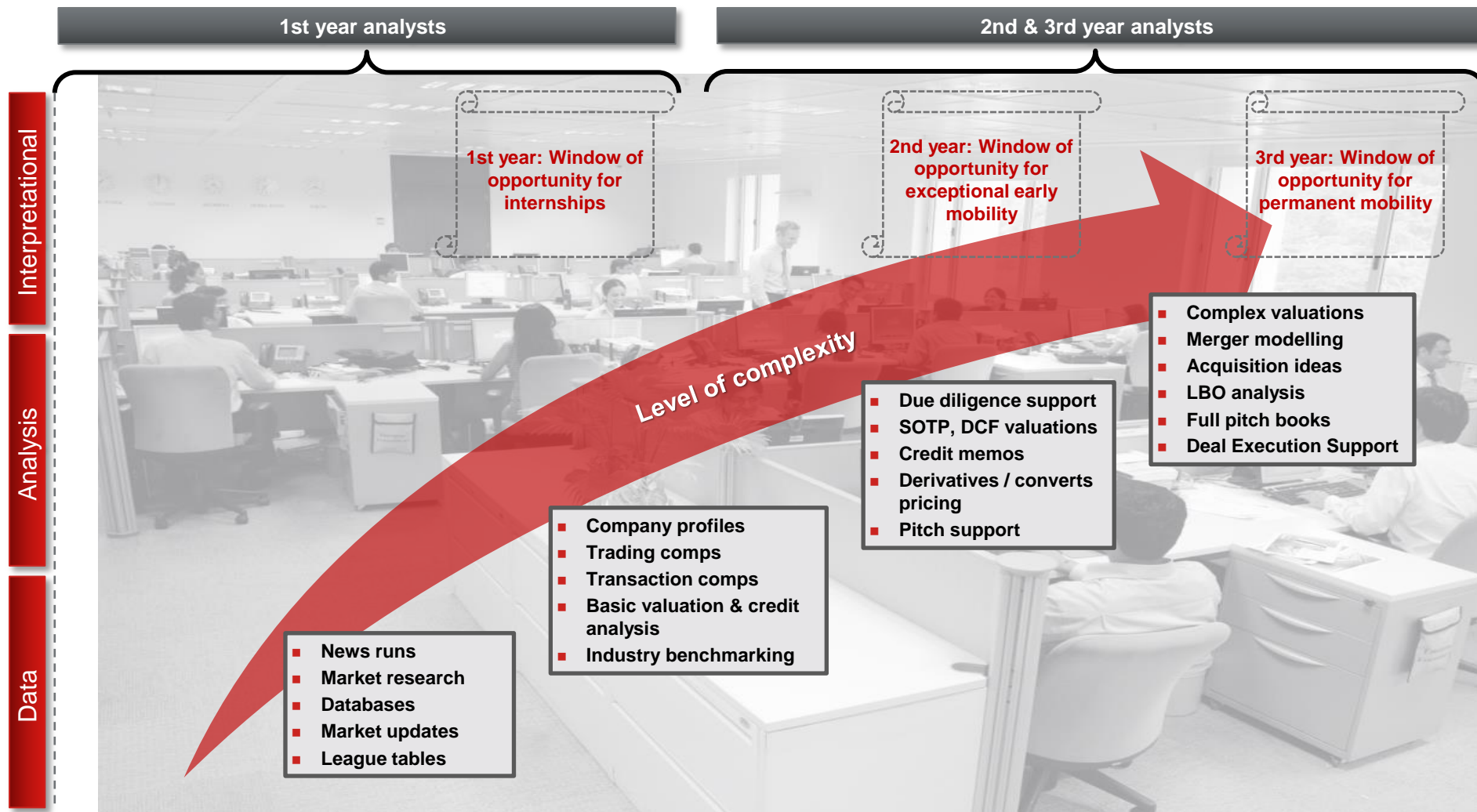
- ❑ Work on assignments involving running news runs and screens, company profiling, and industry research
- ❑ Perform financial and merger modelling, after thorough perusal of annual reports
- ❑ Perform detailed financial and market analysis
- ❑ Perform valuations including trading and transaction comparable analysis, absolute valuation etc.
- ❑ Prepare client pitch books
- ❑ Prepare credit memos and other materials
- ❑ Work very closely and in a coordinated manner with colleagues in other Nomura offices around the globe

Key Skills

- ❑ Ability to work well in multi-cultural teams as well as the willingness and capability to perform efficiently under time constraints
- ❑ Strong desire to excel, high degree of motivation and willing to take leadership and responsibility for projects
- ❑ Strong quantitative and analytical skills and an ability to produce consistently high-quality, accurate work
- ❑ Excellent oral & written communication skills
- ❑ Strong Commitment and Drive
- ❑ Strong professional presence

India Analytics Group – Analyst : Summary of Role

IAG analyst capabilities: across the spectrum



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