

EDUCATIONAL QUALIFICATIONS

| Course /Examination | Institution/University | Year of Passing | Performance |
|---------------------------|---|--------------------------|---|
| B.Sc Statistics (Honours) | Kirori Mal College | 2019 (<i>Pursuing</i>) | 7.45 CGPA (<i>Till 4th semester</i>) |
| ISC (Commerce) | The Frank Anthony Public School (Kolkata) | 2016 | 95.00% |
| ICSE | The Frank Anthony Public School (Kolkata) | 2014 | 93.40% |

INTERNSHIP AND STARTUP EXPERIENCE

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| <p>■ Perspectico (Analyst to CEO Intern) [12 weeks, June'18 – August'18]</p> <p>Worked as a business strategy intern at an Edtech startup, backed by Delhi University aimed at providing a clear career perspective to students by giving them insights from experts from the industry; Reported directly to the top management which comprised of ex-investment bankers & consultants from Nomura, Kotak, Unitus & AT Kearney; Gained introductory knowledge about valuation of a startup & funding process</p> <p>Financial research:</p> <ul style="list-style-type: none"> ○ Fundraising Activities: Developed investor pitches, company profiles & pitched to incubators & VC's including Matrix Partners & SAIF; Was involved in preparing the valuation report using DCF modeling & benchmarking of Perspectico within the edtech space ○ Deal execution: Obtained knowledge about Share holders agreement, Share subscription agreement & Term sheet; Actively participated in the funding process with the CEO ○ Profiling & comparable analysis: Helped the management prepare 2 pager company profile; Got insights about trading & transaction comparables, different types of databases & valuation methods including multiples, SOTP, DCF, LBO & option pricing approach <p>Other activities:</p> <ul style="list-style-type: none"> ○ Business Development – Conceptualized and executed the business development and offline marketing plan; Identified and worked with new business areas to increase traction; Built, lead and motivated a team of 15+ interns in the launching of our website ○ Product Management – Identified and developed 2 potential products; conducted market research; generated product requirements; determined specifications, production timetables, pricing, & time-integrated plans for product market fit & product launch ○ Cross-Functional Coordination – Worked across 4 different internal teams to ensure functioning efficiency ○ Prioritization and multi-tasking – Managed multiple concurrent processes & strategically prioritized to ensure all deadlines are met | |
| <p>■ First League Ventures (Investment Banking) [6 weeks, December'16 – January'17]</p> <ul style="list-style-type: none"> ○ Researched extensively about the PE and VC firms in India & gained exposure to the startup ecosystem ○ Involved in making of buy side and sell side pitch decks; Responsible for gathering & calculating market research data ○ Worked extensively on technology companies based out of Africa with focus on payments & wallets space ○ Gained introductory knowledge about databases including Factset, Bloomberg, Cap IQ, Thomson One & Merger Market | |
| <p>■ Fairpockets (Market Research & Project Mapping) [8 weeks, August –September'17]</p> <ul style="list-style-type: none"> ○ Worked closely with the top management of a real estate startup; Instrumental in the conceptualization of the idea of 'fair price' which was the USP of the company ○ Created 50+ research reports on different residential real estate projects in NCR, quantifying all qualitative factors that affect the price of a property & forecasted the price after 5 years ○ Developed content for the website and strategized product development and future plan of action | |
| <p>■ VSkills (Retail Banking) [6 weeks, September – October'16]</p> <ul style="list-style-type: none"> ○ Closely analyzed and developed content for commercial banking domain ranging from policy changes to current affairs | |

PROJECTS UNDERTAKEN

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| <p>■ Investment Planning, Investment Analysis & Portfolio Management (Corporate Finance) [February'19]</p> <ul style="list-style-type: none"> ○ Constructed model portfolio using systematic & tactical asset allocation, risk management & financial tools with more than 1.5x returns ○ Effectively subdivided assets into classes based on risk return profiling: Divided them based on systematic & unsystematic risks | |
| <p>■ Report on Real Estate Market Data (Statistical Data Analysis Using Software Packages) [October'18]</p> <ul style="list-style-type: none"> ○ Studied the real estate data using SPSS Software; Analyzed and derived actionable insights from data on four townships; The variables that were involved are sale value of the property, last appraisal value and the time between the appraisal and the sale ○ Used hypothesis testing to test and arrive at deep insights into the real estate market | |

POSITIONS OF RESPONSIBILITY

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| <p>■ Co Head Coordinator – The Placement Cell, Kirori Mal College [April'18 – Present]</p> <ul style="list-style-type: none"> ○ Tasked with leading a team of over 25 students to coordinate internships and placements for over 3500 students; Boosted average CTC by 5.7% (YoY) for a batch of 400+ ○ On-boarded 35+ companies for On-Campus Recruitment & training session for 21 courses | |
| <p>■ Logistics Head – Levitate, The Internship and Education Fair [April'18 – Present]</p> <ul style="list-style-type: none"> ○ Identified, procured and arranged for logistics worth Rs 50,000+ for the fest that saw a footfall of 4000+ students ○ On-boarded companies for the internship conclave that saw 300+ internship offers being made ○ Event Head for Suit Up: A mock placement drive which was a simulation of a typical placement drive judged by an Ex-Nomura Banker | |
| <p>■ Team Member – Enactus Kirori Mal College [August'16- May'17]</p> <ul style="list-style-type: none"> ○ Conducted extensive research & worked on projects to build sustainable businesses for disadvantaged communities ○ Worked in marketing of existing products, modelling and presenting of current projects, cost benefit analysis of new projects including community development, project expansion & product development; Made 1,00,000+ media impressions and earned 2 lacs in revenue | |

AWARDS & ACHIEVEMENTS

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| <p>■ The Indian Entrepreneurship Summit, IIT Kanpur – First Prize [September'16]</p> <ul style="list-style-type: none"> ○ Stood first at the event 'Pitch Your Product' where we competed with student entrepreneurs from all over the country | |
| <p>■ Principal's Award for All-Rounder of the Year [May'16]</p> <ul style="list-style-type: none"> ○ Awarded to a student with exceptional academics as well co-curricular and extra-curricular activities in a batch of 250+ students | |

OTHER INTEREST & ACTIVITIES

- Intermediate level of knowledge in MS Excel and PowerPoint; Software – R, SPSS and SQL; Sports – Basketball, Volleyball and Rowing

