

```
In [166... import os
import warnings
warnings.filterwarnings("ignore")

import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import networkx as nx

import statsmodels.api as sm
import statsmodels.formula.api as smf

from sklearn.preprocessing import StandardScaler
from sklearn.decomposition import PCA
from sklearn.cluster import KMeans

from scipy import stats

# Sentiment
!pip install vaderSentiment textblob
from vaderSentiment.vaderSentiment import SentimentIntensityAnalyzer
from textblob import TextBlob
```

Requirement already satisfied: vaderSentiment in /opt/anaconda3/lib/python3.12/site-packages (3.3.2)  
 Requirement already satisfied: textblob in /opt/anaconda3/lib/python3.12/site-packages (0.19.0)  
 Requirement already satisfied: requests in /opt/anaconda3/lib/python3.12/site-packages (from vaderSentiment) (2.32.3)  
 Requirement already satisfied: nltk>=3.9 in /opt/anaconda3/lib/python3.12/site-packages (from textblob) (3.9.1)  
 Requirement already satisfied: click in /opt/anaconda3/lib/python3.12/site-packages (from nltk>=3.9->textblob) (8.1.7)  
 Requirement already satisfied: joblib in /opt/anaconda3/lib/python3.12/site-packages (from nltk>=3.9->textblob) (1.4.2)  
 Requirement already satisfied: regex>=2021.8.3 in /opt/anaconda3/lib/python3.12/site-packages (from nltk>=3.9->textblob) (2024.9.11)  
 Requirement already satisfied: tqdm in /opt/anaconda3/lib/python3.12/site-packages (from nltk>=3.9->textblob) (4.66.5)  
 Requirement already satisfied: charset-normalizer<4,>=2 in /opt/anaconda3/lib/python3.12/site-packages (from requests->vaderSentiment) (3.3.2)  
 Requirement already satisfied: idna<4,>=2.5 in /opt/anaconda3/lib/python3.12/site-packages (from requests->vaderSentiment) (3.7)  
 Requirement already satisfied: urllib3<3,>=1.21.1 in /opt/anaconda3/lib/python3.12/site-packages (from requests->vaderSentiment) (2.2.3)  
 Requirement already satisfied: certifi>=2017.4.17 in /opt/anaconda3/lib/python3.12/site-packages (from requests->vaderSentiment) (2024.12.14)

```
In [167... # ----- 1) Paths -----
COMPANIES_CSV = "circular_fashion_companies_90.csv"
EDGES_CSV = "circular_fashion_company_edges.csv"
DATA_DIR = "." # e.g., "./data"
OUT_DIR = "./outputs"
os.makedirs(OUT_DIR, exist_ok=True)
companies_path = os.path.join(DATA_DIR, COMPANIES_CSV)
edges_path = os.path.join(DATA_DIR, EDGES_CSV)
print("Companies file:", companies_path)
print("Edges file:", edges_path)
```

Companies file: ./circular\_fashion\_companies\_90.csv  
 Edges file: ./circular\_fashion\_company\_edges.csv

```
In [168... # ----- 2) Load data -----
df = pd.read_csv(companies_path)
edges = pd.read_csv(edges_path)
```

```
print("\nCompanies shape:", df.shape)
print("Edges shape:", edges.shape)
```

Companies shape: (90, 48)

Edges shape: (214, 4)

```
In [169... required_company_cols = [
    "company_id", "company_name", "country", "region", "founded_year", "years_operating",
    "business_model_type", "product_category", "target_segment", "geographic_coverage_count",
    "pricing_model", "avg_item_price_gbp",
    "modular_design", "durability_claims_score_0_5", "recycled_material_pct", "closed_loop_takeback",
    "material_recovery_partner_count", "recycling_partnership", "reverse_logistics_partner",
    "tech_integration_score_0_10", "mobile_app", "ai_ml", "blockchain_traceability",
    "sustainability_certifications_count", "certifications_list",
    "partnership_network_size", "funding_raised_musd", "employee_count",
    "employee_growth_pct_2y", "revenue_musd", "revenue_growth_pct_2y", "market_expansion_countries_2y",
    "carbon_reduction_pct", "waste_diversion_pct", "material_circularity_index_0_1",
    "transparency_score_0_100", "social_mentions_90d", "avg_sentiment_score_-1_1", "review_count",
    "avg_rating_5", "news_mentions_90d"
]
missing = [c for c in required_company_cols if c not in df.columns]
if missing:
    raise ValueError(f"Missing required columns in companies file: {missing}")

required_edge_cols = ["source_company_id", "target_company_id", "relationship_type", "edge_weight"]
missing_e = [c for c in required_edge_cols if c not in edges.columns]
if missing_e:
    raise ValueError(f"Missing required columns in edges file: {missing_e}")

binary_cols = [
    "modular_design", "closed_loop_takeback", "recycling_partnership", "reverse_logistics_partner",
    "mobile_app", "ai_ml", "blockchain_traceability"
]
for c in binary_cols:
    df[c] = df[c].astype(int)
```

```
In [170... # ----- 3) Basic cleaning -----
# Drop duplicates
df = df.drop_duplicates(subset=["company_id"]).reset_index(drop=True)
edges = edges.drop_duplicates().reset_index(drop=True)
```

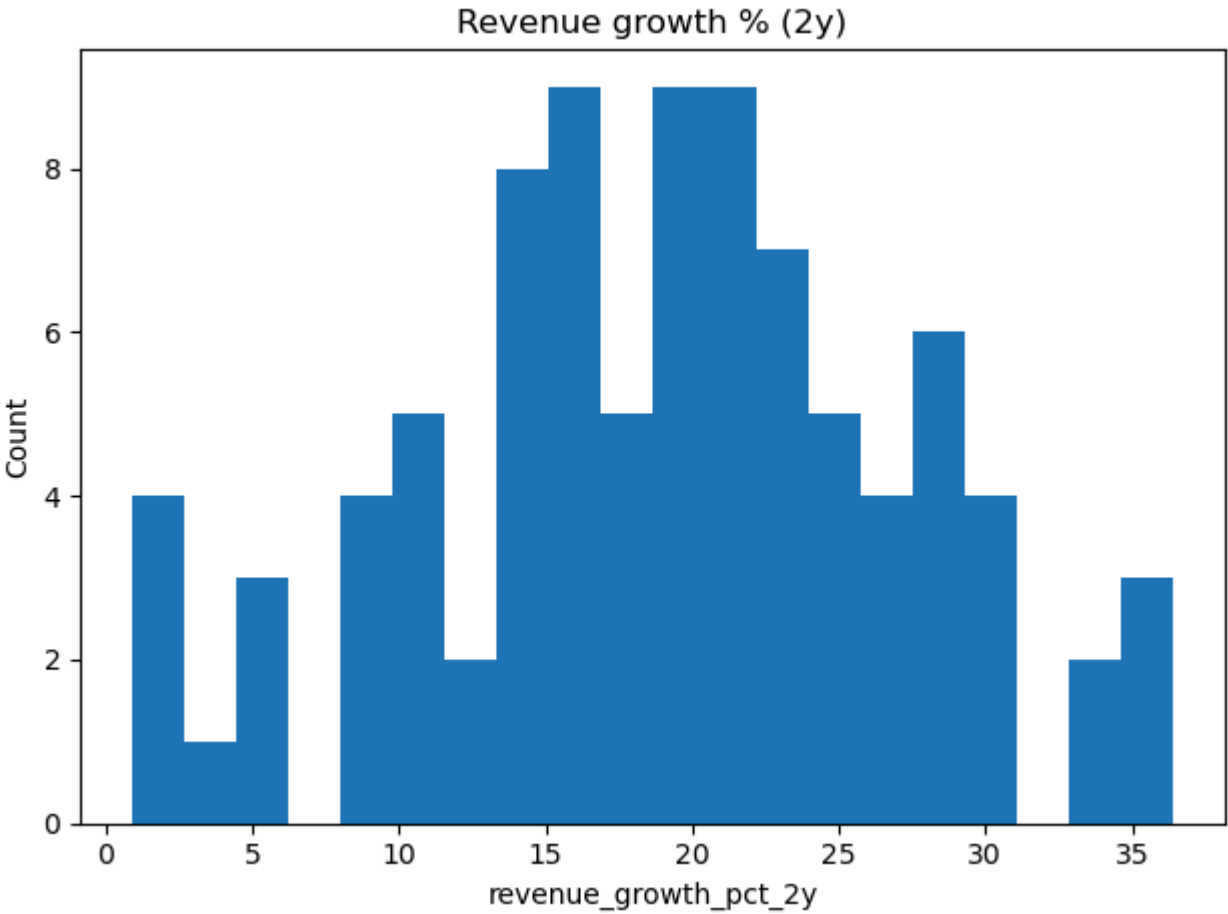
In [171...

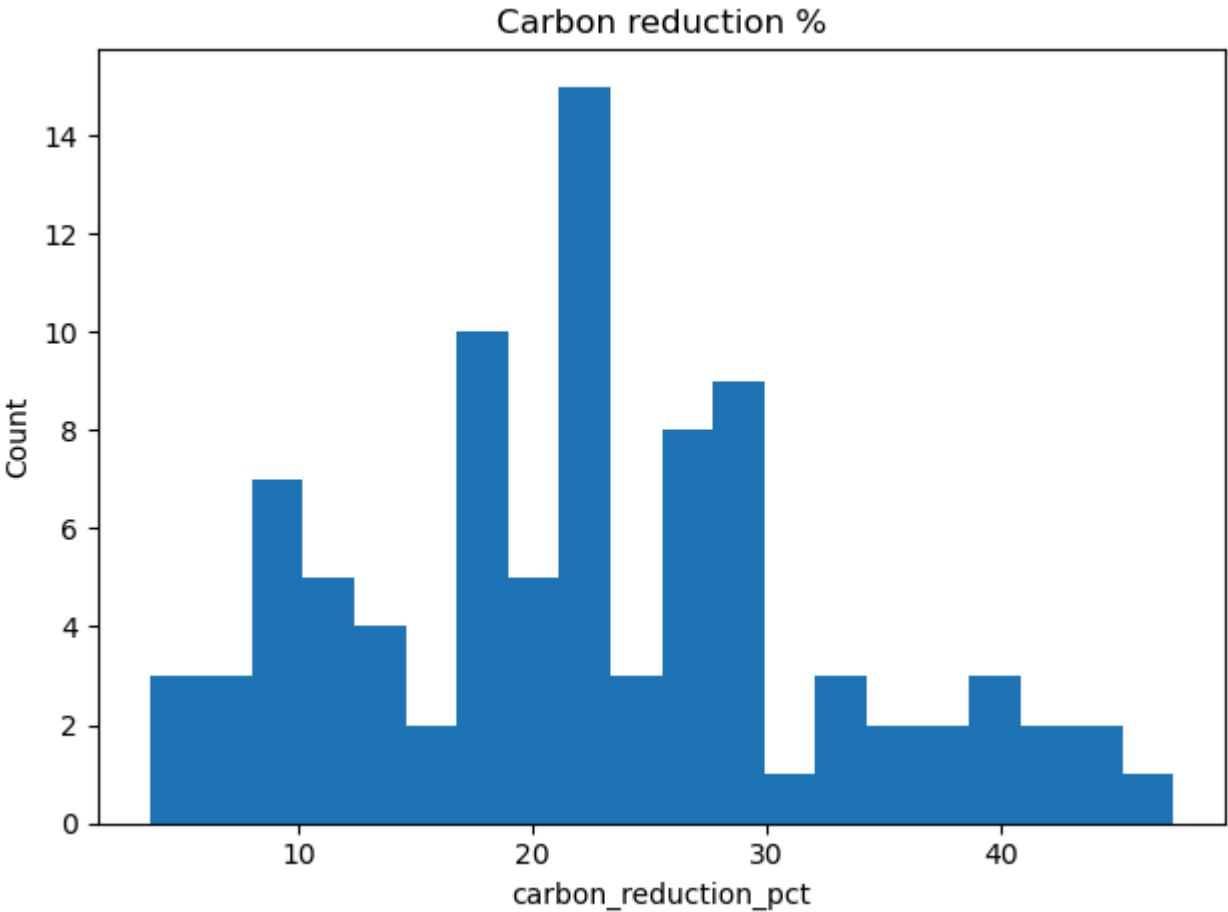
In [172...

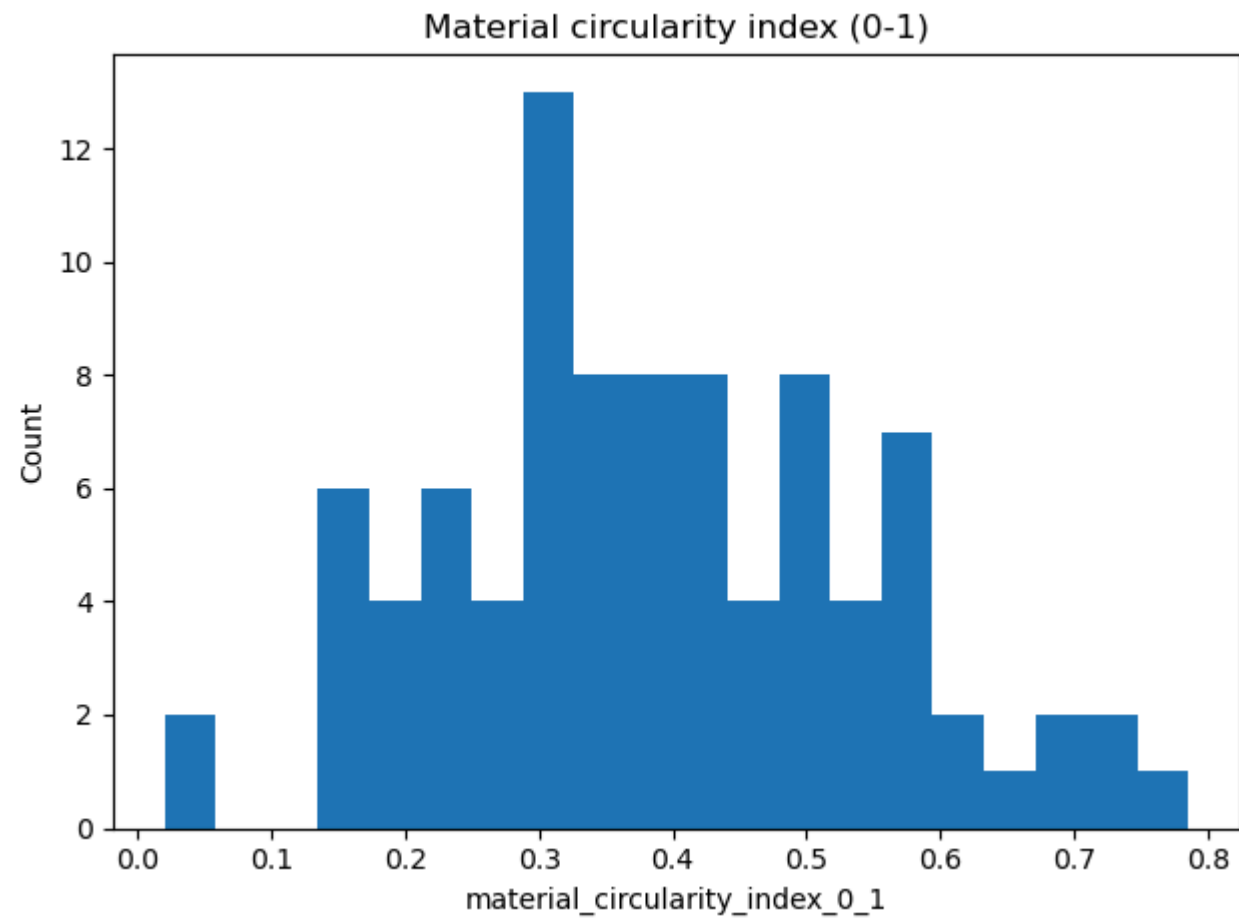
Saved descriptives to outputs/descriptives\_full.csv

```
In [173... # ----- 6) EDA Visuals -----
def save_hist(series, title, fname, bins=20):
    plt.figure()
    plt.hist(series.dropna(), bins=bins)
    plt.title(title)
    plt.xlabel(series.name)
    plt.ylabel("Count")
    plt.tight_layout()
    plt.savefig(os.path.join(OUT_DIR, fname), dpi=200)
    plt.show()

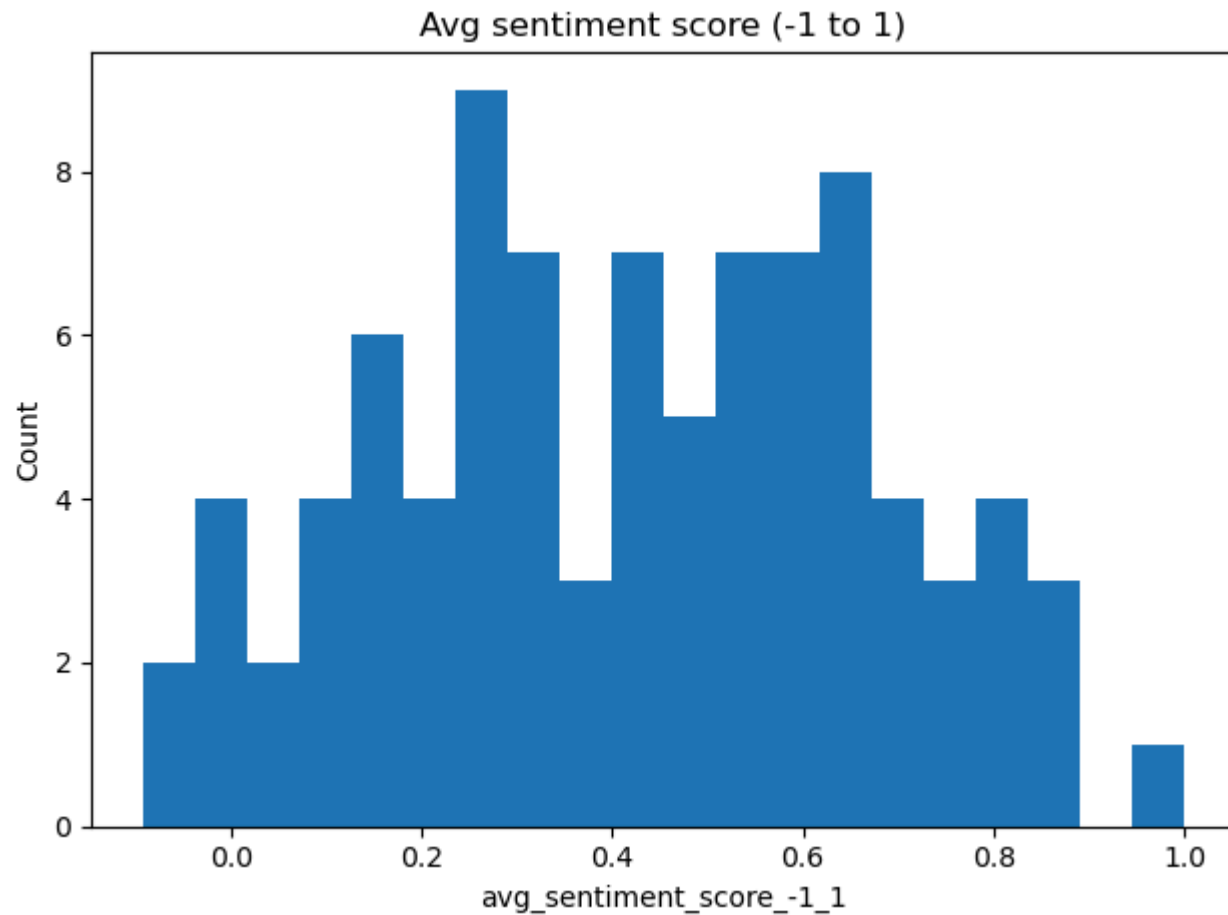
save_hist(df["revenue_growth_pct_2y"], "Revenue growth % (2y)", "hist_revenue_growth.png")
save_hist(df["carbon_reduction_pct"], "Carbon reduction %", "hist_carbon_reduction.png")
save_hist(df["material_circularity_index_0_1"], "Material circularity index (0-1)", "hist_circularity.png")
save_hist(df["avg_sentiment_score_-1_1"], "Avg sentiment score (-1 to 1)", "hist_sentiment_score.png")
```



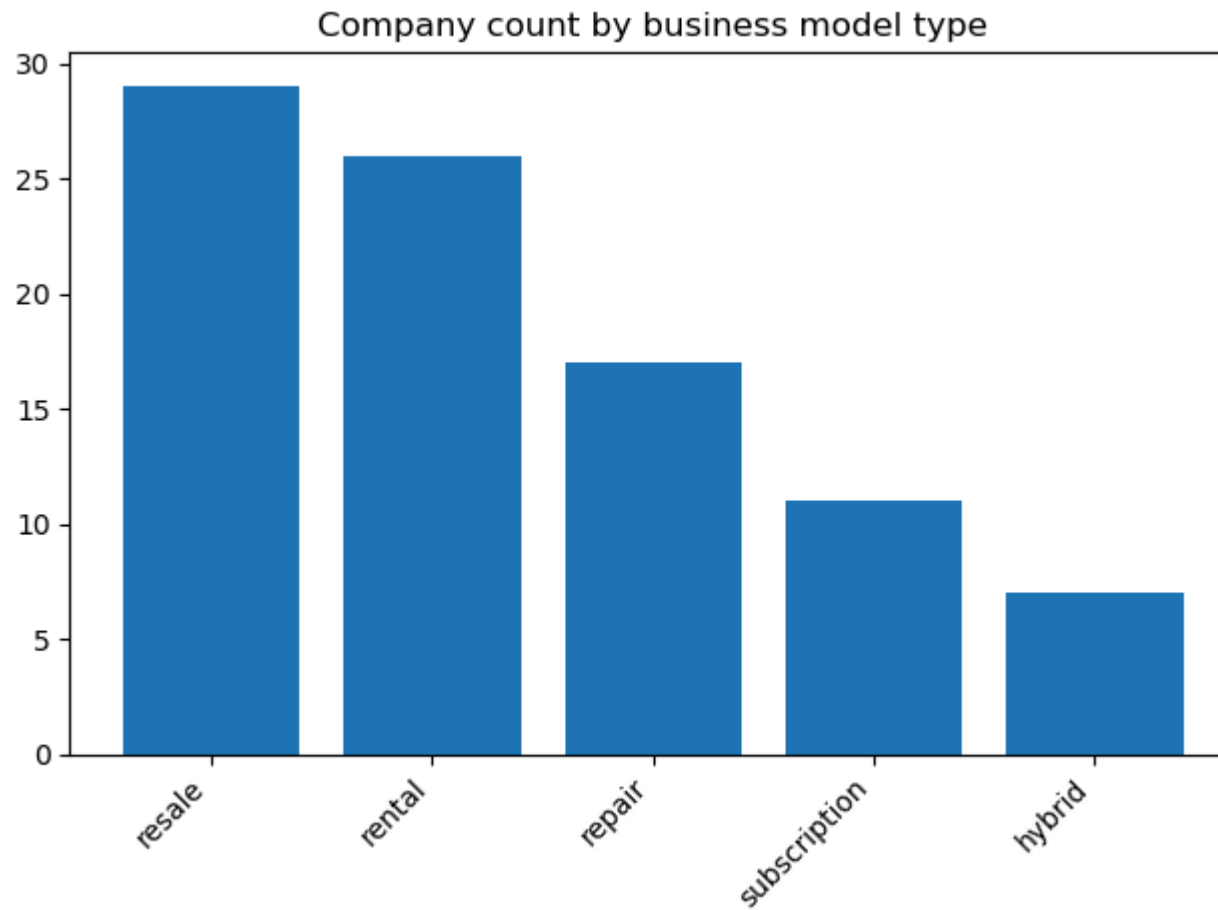






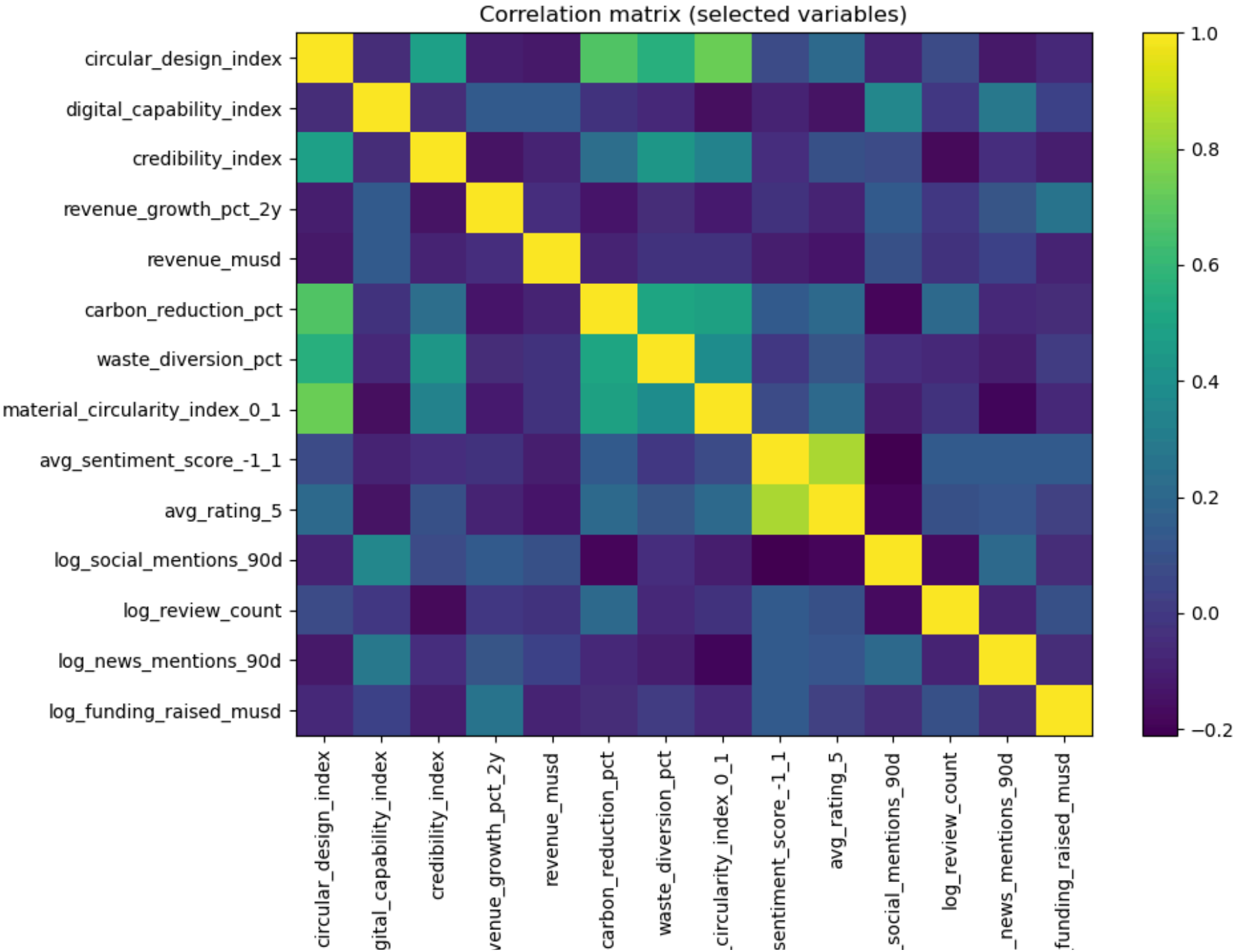


```
In [174... # Simple bar chart: model counts
plt.figure()
model_counts = df["business_model_type"].value_counts()
plt.bar(model_counts.index, model_counts.values)
plt.title("Company count by business model type")
plt.xticks(rotation=45, ha="right")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "bar_business_model_counts.png"), dpi=200)
plt.show()
```



```
In [175... # ----- 7) Correlation heatmap -----  
corr_vars = [  
    "circular_design_index", "digital_capability_index", "credibility_index",  
    "revenue_growth_pct_2y", "revenue_musd", "carbon_reduction_pct", "waste_diversion_pct",  
    "material_circularity_index_0_1", "avg_sentiment_score_-1_1", "avg_rating_5",  
    "log_social_mentions_90d", "log_review_count", "log_news_mentions_90d", "log_funding_raised_musd"  
]  
corr = df[corr_vars].corr()  
  
plt.figure(figsize=(10, 8))  
plt.imshow(corr, aspect="auto")  
plt.colorbar()
```

```
plt.xticks(range(len(corr_vars)), corr_vars, rotation=90)
plt.yticks(range(len(corr_vars)), corr_vars)
plt.title("Correlation matrix (selected variables)")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "corr_selected.png"), dpi=200)
plt.show()
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```
In [176... # ----- 8) Regression models -----
# --- Model 1: Carbon reduction by circular + digital + credibility + controls
m1 = smf.ols(
    "carbon_reduction_pct ~ circular_design_index + digital_capability_index + credibility_index "
    "+ log_employee_count + log_revenue_musd + C(business_model_type) + C(target_segment) + C(region)",
    data=df
).fit(cov_type="HC3")
print("\nMODEL 1: Carbon reduction")
print(m1.summary())
with open(os.path.join(OUT_DIR, "model1_carbon_reduction.txt"), "w") as f:
    f.write(m1.summary().as_text())
```

## MODEL 1: Carbon reduction

## OLS Regression Results

Dep. Variable:	carbon_reduction_pct	R-squared:	0.576
Model:	OLS	Adj. R-squared:	0.504
Method:	Least Squares	F-statistic:	8.178
Date:	Tue, 06 Jan 2026	Prob (F-statistic):	5.51e-10
Time:	18:14:42	Log-Likelihood:	-297.61
No. Observations:	90	AIC:	623.2
Df Residuals:	76	BIC:	658.2
Df Model:	13		
Covariance Type:	HC3		

	coef	std err	z	P> z	[0.025	0.975]
Intercept	21.9262	9.966	2.200	0.028	2.394	41.459
C(business_model_type)[T.rental]	2.6141	3.455	0.757	0.449	-4.158	9.386
C(business_model_type)[T.repair]	7.1518	3.380	2.116	0.034	0.528	13.776
C(business_model_type)[T.resale]	-0.6154	3.631	-0.170	0.865	-7.731	6.500
C(business_model_type)[T.subscription]	1.0603	3.632	0.292	0.770	-6.059	8.180
C(target_segment)[T.mass]	-3.8963	3.621	-1.076	0.282	-10.993	3.200
C(target_segment)[T.premium]	-4.1746	3.607	-1.157	0.247	-11.245	2.896
C(target_segment)[T.value]	-10.3907	4.452	-2.334	0.020	-19.117	-1.664
C(region)[T.north america]	1.1463	2.369	0.484	0.629	-3.497	5.790
circular_design_index	25.5328	3.675	6.948	0.000	18.330	32.736
digital_capability_index	1.1923	4.384	0.272	0.786	-7.400	9.784
credibility_index	-8.3508	5.548	-1.505	0.132	-19.224	2.523
log_employee_count	-0.1720	2.693	-0.064	0.949	-5.450	5.106
log_revenue_musd	-0.9787	2.399	-0.408	0.683	-5.681	3.724

Omnibus:	3.113	Durbin-Watson:	1.940
Prob(Omnibus):	0.211	Jarque-Bera (JB):	2.614
Skew:	0.412	Prob(JB):	0.271
Kurtosis:	3.140	Cond. No.	88.7

## Notes:

[1] Standard Errors are heteroscedasticity robust (HC3)

```
In [177... # --- Model 2: Material circularity
m2 = smf.ols(
```

```
"material_circularity_index_0_1 ~ circular_design_index + digital_capability_index + credibility_index "  
"+ log_employee_count + log_revenue_musd + C(business_model_type) + C(target_segment) + C(region)",  
data=df  
) .fit(cov_type="HC3")  
print("\nMODEL 2: Material circularity")  
print(m2.summary())  
with open(os.path.join(OUT_DIR, "model2_material_circularity.txt"), "w") as f:  
    f.write(m2.summary().as_text())
```

## MODEL 2: Material circularity

## OLS Regression Results

Dep. Variable:	material_circularity_index_0_1	R-squared:	0.619
Model:	OLS	Adj. R-squared:	0.554
Method:	Least Squares	F-statistic:	9.306
Date:	Tue, 06 Jan 2026	Prob (F-statistic):	3.82e-11
Time:	18:14:42	Log-Likelihood:	82.622
No. Observations:	90	AIC:	-137.2
Df Residuals:	76	BIC:	-102.2
Df Model:	13		
Covariance Type:	HC3		

	coef	std err	z	P> z	[0.025	0.975]
Intercept	0.1793	0.155	1.153	0.249	-0.125	0.484
C(business_model_type)[T.rental]	0.0159	0.056	0.286	0.775	-0.093	0.125
C(business_model_type)[T.repair]	-0.0508	0.054	-0.949	0.343	-0.156	0.054
C(business_model_type)[T.resale]	0.0091	0.059	0.154	0.878	-0.106	0.124
C(business_model_type)[T.subscription]	0.0401	0.057	0.698	0.485	-0.073	0.153
C(target_segment)[T.mass]	0.0225	0.042	0.531	0.595	-0.061	0.106
C(target_segment)[T.premium]	0.0400	0.042	0.961	0.336	-0.042	0.121
C(target_segment)[T.value]	0.0260	0.074	0.351	0.726	-0.120	0.172
C(region)[T.north america]	0.0612	0.046	1.329	0.184	-0.029	0.152
circular_design_index	0.4459	0.057	7.802	0.000	0.334	0.558
digital_capability_index	-0.1054	0.063	-1.681	0.093	-0.228	0.017
credibility_index	-0.0424	0.081	-0.523	0.601	-0.201	0.116
log_employee_count	0.0186	0.042	0.447	0.655	-0.063	0.100
log_revenue_musd	-0.0032	0.037	-0.085	0.932	-0.076	0.070

Omnibus:	0.311	Durbin-Watson:	1.791
Prob(Omnibus):	0.856	Jarque-Bera (JB):	0.245
Skew:	0.125	Prob(JB):	0.885
Kurtosis:	2.944	Cond. No.	88.7

## Notes:

[1] Standard Errors are heteroscedasticity robust (HC3)

```
In [178... # --- Model 3: Revenue growth by circular + digital + sentiment + controls
df["avg_sentiment_score"] = df["avg_sentiment_score_-1_1"]
```



```
m3 = smf.ols(  
    "revenue_growth_pct_2y ~ circular_design_index + digital_capability_index "  
    "+ avg_sentiment_score + credibility_index "  
    "+ log_employee_count + log_funding_raised_musd "  
    "+ C(business_model_type) + C(target_segment) + C(region)",  
    data=df  
) .fit(cov_type="HC3")  
  
print(m3.summary())
```

### OLS Regression Results

=====						
Dep. Variable:	revenue_growth_pct_2y	R-squared:	0.207			
Model:	OLS	Adj. R-squared:	0.058			
Method:	Least Squares	F-statistic:	1.334			
Date:	Tue, 06 Jan 2026	Prob (F-statistic):	0.208			
Time:	18:14:42	Log-Likelihood:	-306.23			
No. Observations:	90	AIC:	642.5			
Df Residuals:	75	BIC:	680.0			
Df Model:	14					
Covariance Type:	HC3					
=====						
	coef	std err	z	P> z	[0.025	0.975]
-----						
Intercept	-2.7883	11.807	-0.236	0.813	-25.930	20.354
C(business_model_type)[T.rental]	5.7459	3.765	1.526	0.127	-1.634	13.126
C(business_model_type)[T.repair]	4.3249	3.286	1.316	0.188	-2.115	10.765
C(business_model_type)[T.resale]	8.4808	3.851	2.202	0.028	0.932	16.029
C(business_model_type)[T.subscription]	0.9940	3.501	0.284	0.777	-5.869	7.857
C(target_segment)[T.mass]	3.3580	2.999	1.120	0.263	-2.519	9.235
C(target_segment)[T.premium]	1.5648	2.694	0.581	0.561	-3.715	6.845
C(target_segment)[T.value]	8.1591	4.985	1.637	0.102	-1.611	17.929
C(region)[T.north america]	-1.7849	2.585	-0.690	0.490	-6.852	3.282
circular_design_index	2.6524	4.591	0.578	0.563	-6.346	11.650
digital_capability_index	2.2817	4.580	0.498	0.618	-6.695	11.258
avg_sentiment_score	-0.6913	3.850	-0.180	0.857	-8.237	6.854
credibility_index	-1.7697	6.326	-0.280	0.780	-14.168	10.629
log_employee_count	1.0482	1.263	0.830	0.407	-1.427	3.524
log_funding_raised_musd	2.3826	1.547	1.540	0.124	-0.650	5.415
=====						
Omnibus:	2.352	Durbin-Watson:	1.839			
Prob(Omnibus):	0.308	Jarque-Bera (JB):	1.633			
Skew:	0.101	Prob(JB):	0.442			
Kurtosis:	2.372	Cond. No.	91.1			
=====						

#### Notes:

[1] Standard Errors are heteroscedasticity robust (HC3)

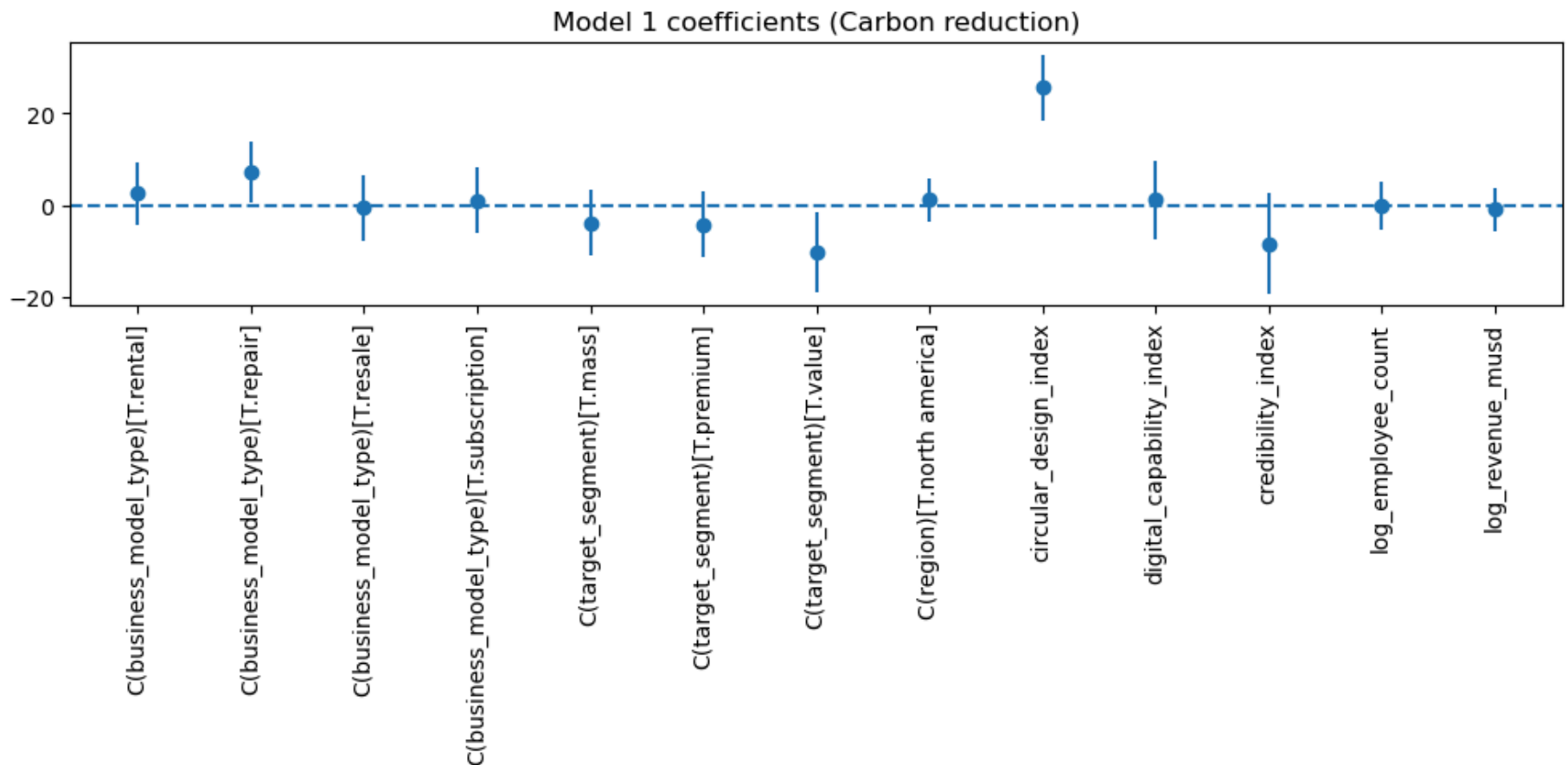
```
In [179... def coef_plot(model, title, fname):
            params = model.params.drop("Intercept", errors="ignore")
```

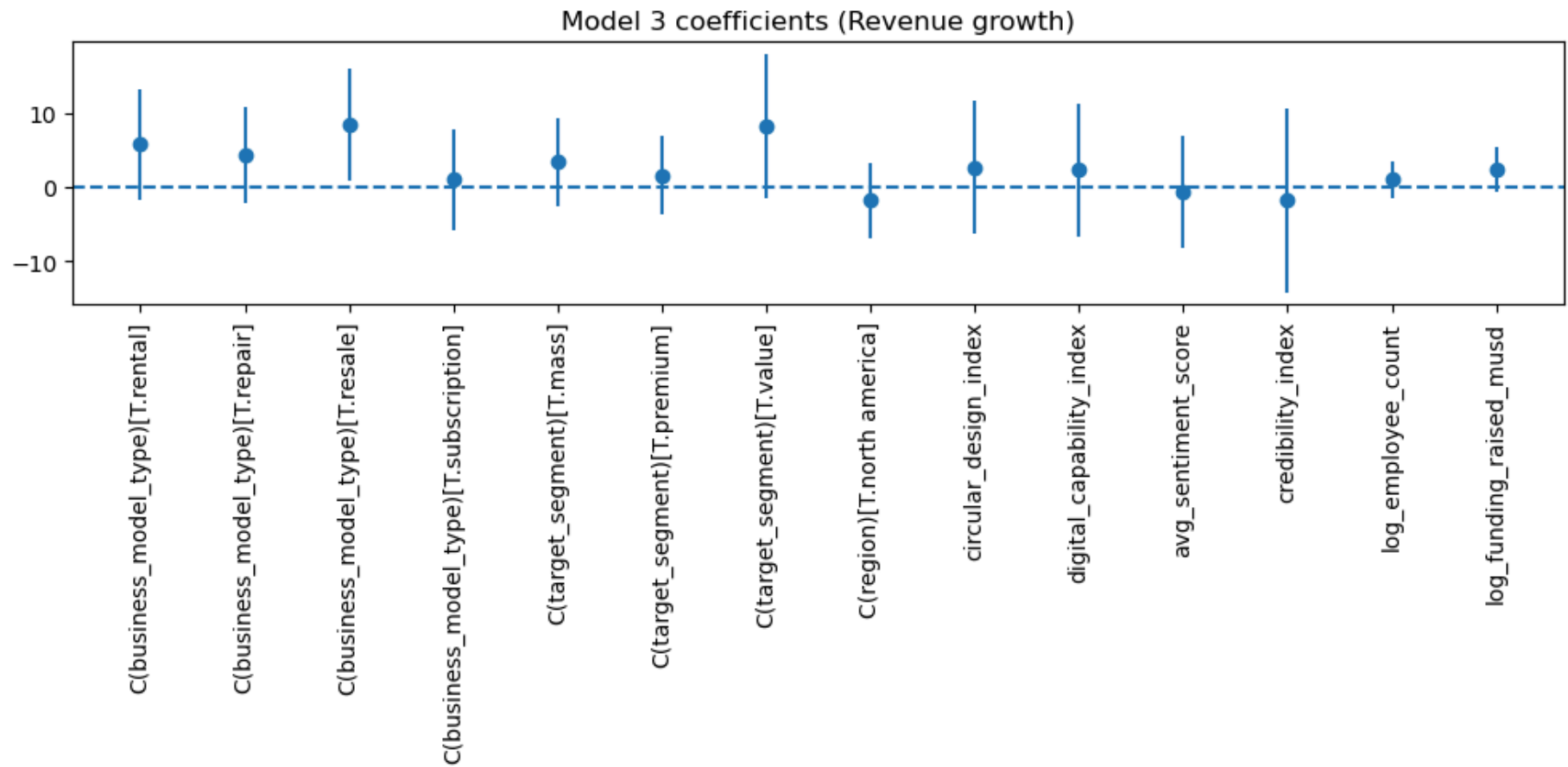
```

conf = model.conf_int().loc[params.index]
x = np.arange(len(params))
plt.figure(figsize=(10, 5))
plt.errorbar(x, params.values, yerr=[params.values-conf[0].values, conf[1].values-params.values], fmt="o")
plt.axhline(0, linestyle="--")
plt.xticks(x, params.index, rotation=90)
plt.title(title)
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, fname), dpi=200)
plt.show()

coef_plot(m1, "Model 1 coefficients (Carbon reduction)", "coef_model1.png")
coef_plot(m3, "Model 3 coefficients (Revenue growth)", "coef_model3.png")

```





```
In [180... # ----- 9) Network analysis (Graph + Centralities + Communities) -----
# Build graph from edge list
G = nx.Graph()
# Add nodes
for cid in df["company_id"]:
    G.add_node(cid)

for _, e in edges.iterrows():
    G.add_edge(
        e["source_company_id"],
        e["target_company_id"],
        relationship_type=e["relationship_type"],
        weight=float(e["edge_weight"])
```

```
)

print("\nGraph nodes:", G.number_of_nodes())
print("Graph edges:", G.number_of_edges())
```

Graph nodes: 90

Graph edges: 214

```
In [181]... # Centralities
deg = dict(G.degree())
wdeg = dict(G.degree(weight="weight"))
bet = nx.betweenness_centrality(G, weight="weight", normalized=True)
clo = nx.closeness_centrality(G)
eig = nx.eigenvector_centrality_numpy(G, weight="weight")

# Communities
communities = list(nx.algorithms.community.greedy_modularity_communities(G, weight="weight"))
community_map = {}
for i, comm in enumerate(communities):
    for node in comm:
        community_map[node] = i

# Adding into dataframe
net = pd.DataFrame({
    "company_id": list(G.nodes()),
    "degree": [deg.get(n, 0) for n in G.nodes()],
    "weighted_degree": [wdeg.get(n, 0) for n in G.nodes()],
    "betweenness": [bet.get(n, 0.0) for n in G.nodes()],
    "closeness": [clo.get(n, 0.0) for n in G.nodes()],
    "eigenvector": [eig.get(n, 0.0) for n in G.nodes()],
    "community_id": [community_map.get(n, -1) for n in G.nodes()]
})
net.to_csv(os.path.join(OUT_DIR, "network_metrics.csv"), index=False)
print("Saved network_metrics.csv")
```

Saved network\_metrics.csv

```
In [182]... import matplotlib.pyplot as plt
import networkx as nx

plt.figure(figsize=(12, 9))
```

```
# Layout
pos = nx.spring_layout(G, seed=42, k=0.35)

model_colors = {
    "rental": "#1f77b4",
    "resale": "#2ca02c",
    "repair": "#ff7f0e",
    "subscription": "#9467bd",
    "hybrid": "#8c564b"
}

node_colors = [
    model_colors.get(
        df2.set_index("company_id").loc[n, "business_model_type"],
        "#7f7f7f"
    )
    for n in G.nodes()
]

# Node sizes = degree
node_sizes = [
    80 + 35 * net.set_index("company_id").loc[n, "degree"]
    for n in G.nodes()
]

nx.draw_networkx_nodes(
    G,
    pos,
    node_color=node_colors,
    node_size=node_sizes,
    alpha=0.9
)

edge_color_map = {
    "logistics": "#636363",
    "recycling": "#2ca02c",
    "technology": "#1f77b4",
    "retail": "#ff7f0e",
    "NGO": "#d62728",
}
```

```
        "material_supplier": "#8c564b",
        "authentication": "#9467bd"
    }

    edge_colors = []
    for u, v, d in G.edges(data=True):
        edge_colors.append(edge_color_map.get(d.get("relationship_type", ""), "#bdbdbd"))

    nx.draw_networkx_edges(
        G,
        pos,
        edge_color=edge_colors,
        alpha=0.45,
        width=1.2
    )

    top_nodes = (
        net.sort_values("degree", ascending=False)
        .head(10)["company_id"]
        .tolist()
    )

    labels = {
        n: df2.set_index("company_id").loc[n, "company_name"]
        for n in top_nodes
    }

    nx.draw_networkx_labels(
        G,
        pos,
        labels=labels,
        font_size=9,
        font_weight="bold"
    )

    # Node legend (business models)
    node_legend = [
        plt.Line2D([0], [0], marker='o', color='w',
                    label=label,
```

```
        markerfacecolor=color,
        markersize=10)
    for label, color in model_colors.items()
]

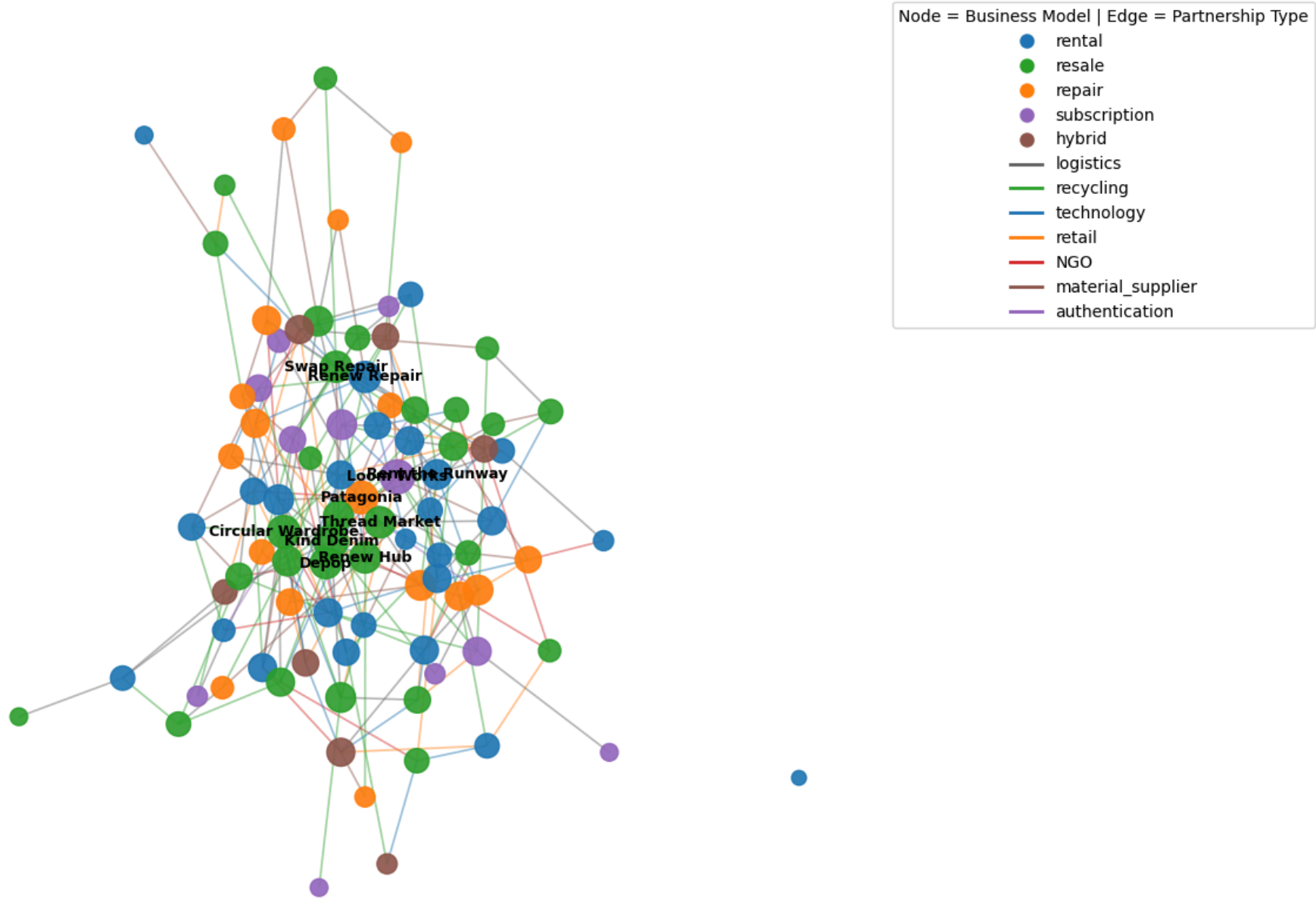
# Edge legend (relationships)
edge_legend = [
    plt.Line2D([0], [0], color=color, lw=2, label=label)
    for label, color in edge_color_map.items()
]

plt.legend(
    handles=node_legend + edge_legend,
    title="Node = Business Model | Edge = Partnership Type",
    bbox_to_anchor=(1.05, 1),
    loc="upper left"
)

plt.title("Circular Fashion Partnership Network\nNode size = degree | Node colour = business model | Edge colour =")
plt.axis("off")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "network_graph_coloured_labeled.png"), dpi=220)
plt.show()
```



Circular Fashion Partnership Network  
Node size = degree | Node colour = business model | Edge colour = relationship type



```
In [183... import matplotlib.pyplot as plt
import networkx as nx

# Colour maps
model_colors = {
    "rental": "#1f77b4",
    "resale": "#2ca02c",
    "repair": "#ff7f0e",
    "subscription": "#9467bd",
    "hybrid": "#8c564b"
}

edge_color_map = {
    "logistics": "#636363",
    "recycling": "#2ca02c",
    "technology": "#1f77b4",
    "retail": "#ff7f0e",
    "NGO": "#d62728",
    "material_supplier": "#8c564b",
    "authentication": "#9467bd"
}

for rel in edges["relationship_type"].unique():

    sub_edges = edges[edges["relationship_type"] == rel]

    # Build subgraph
    H = nx.Graph()
    for cid in df["company_id"]:
        H.add_node(cid)

    for _, e in sub_edges.iterrows():
        H.add_edge(
            e["source_company_id"],
            e["target_company_id"],
            weight=float(e["edge_weight"])
        )

# Layout
```

```

posH = nx.spring_layout(H, seed=42, k=0.4)

# Node sizes = degree within this sub-network
deg_H = dict(H.degree())
node_sizes = [80 + 35 * deg_H.get(n, 0) for n in H.nodes()]

# Node colours = business model
node_colors = [
    model_colors.get(
        df2.set_index("company_id").loc[n, "business_model_type"],
        "#7f7f7f"
    )
    for n in H.nodes()
]

plt.figure(figsize=(12, 9))

nx.draw_networkx_nodes(
    H,
    posH,
    node_color=node_colors,
    node_size=node_sizes,
    alpha=0.9
)

nx.draw_networkx_edges(
    H,
    posH,
    edge_color=edge_color_map.get(rel, "#bdbdbd"),
    alpha=0.5,
    width=1.5
)

top_nodes_H = sorted(deg_H, key=deg_H.get, reverse=True)[:5]

labels = {
    n: df2.set_index("company_id").loc[n, "company_name"]
    for n in top_nodes_H if deg_H.get(n, 0) > 0
}

```

```
}

nx.draw_networkx_labels(
    H,
    posH,
    labels=labels,
    font_size=9,
    font_weight="bold"
)

node_legend = [
    plt.Line2D([0], [0], marker='o', color='w',
               label=label,
               markerfacecolor=color,
               markersize=9)
    for label, color in model_colors.items()
]

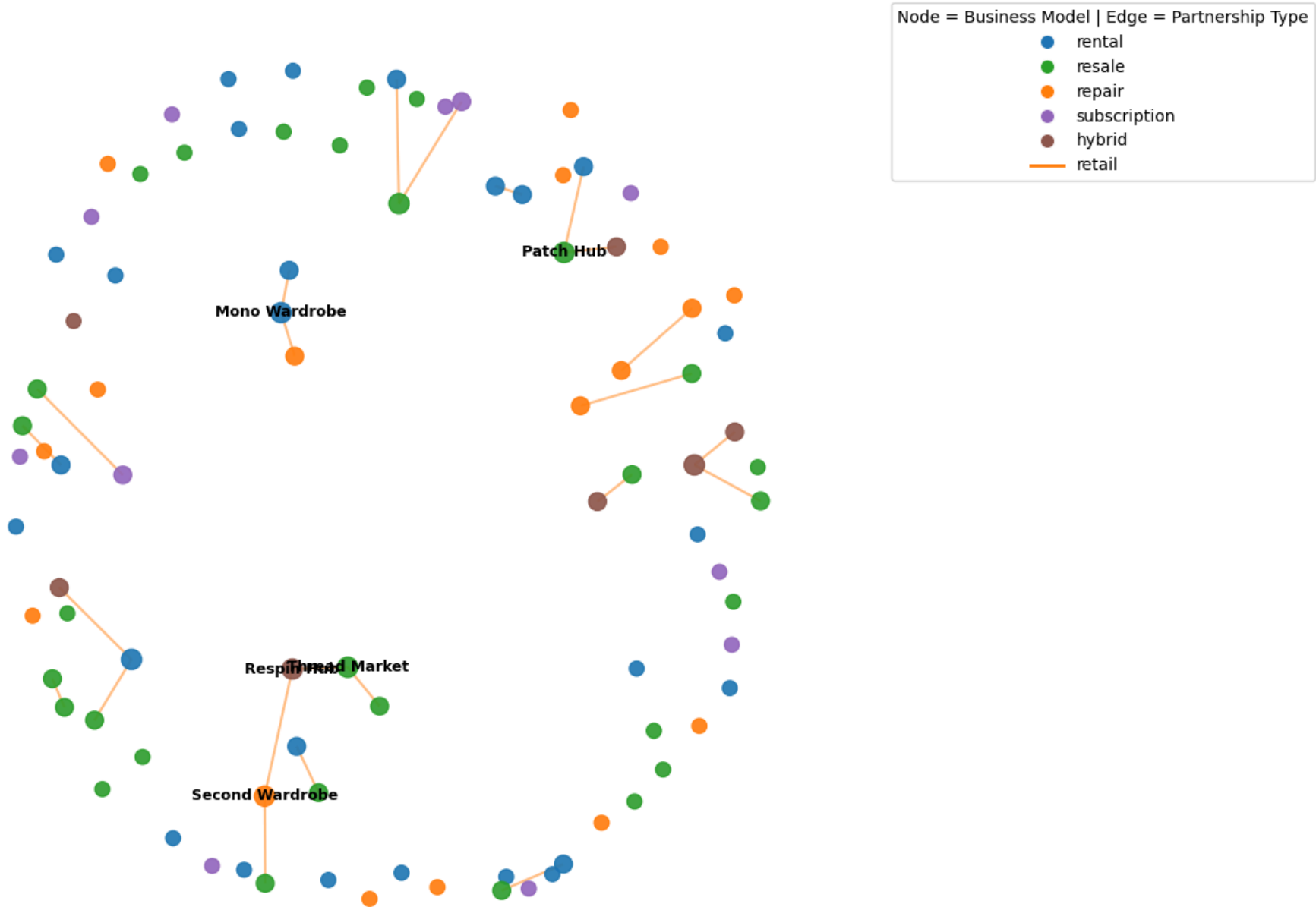
edge_legend = [
    plt.Line2D([0], [0], color=edge_color_map.get(rel, "#bdbdbd"),
               lw=2, label=rel)
]

plt.legend(
    handles=node_legend + edge_legend,
    title="Node = Business Model | Edge = Partnership Type",
    bbox_to_anchor=(1.05, 1),
    loc="upper left"
)

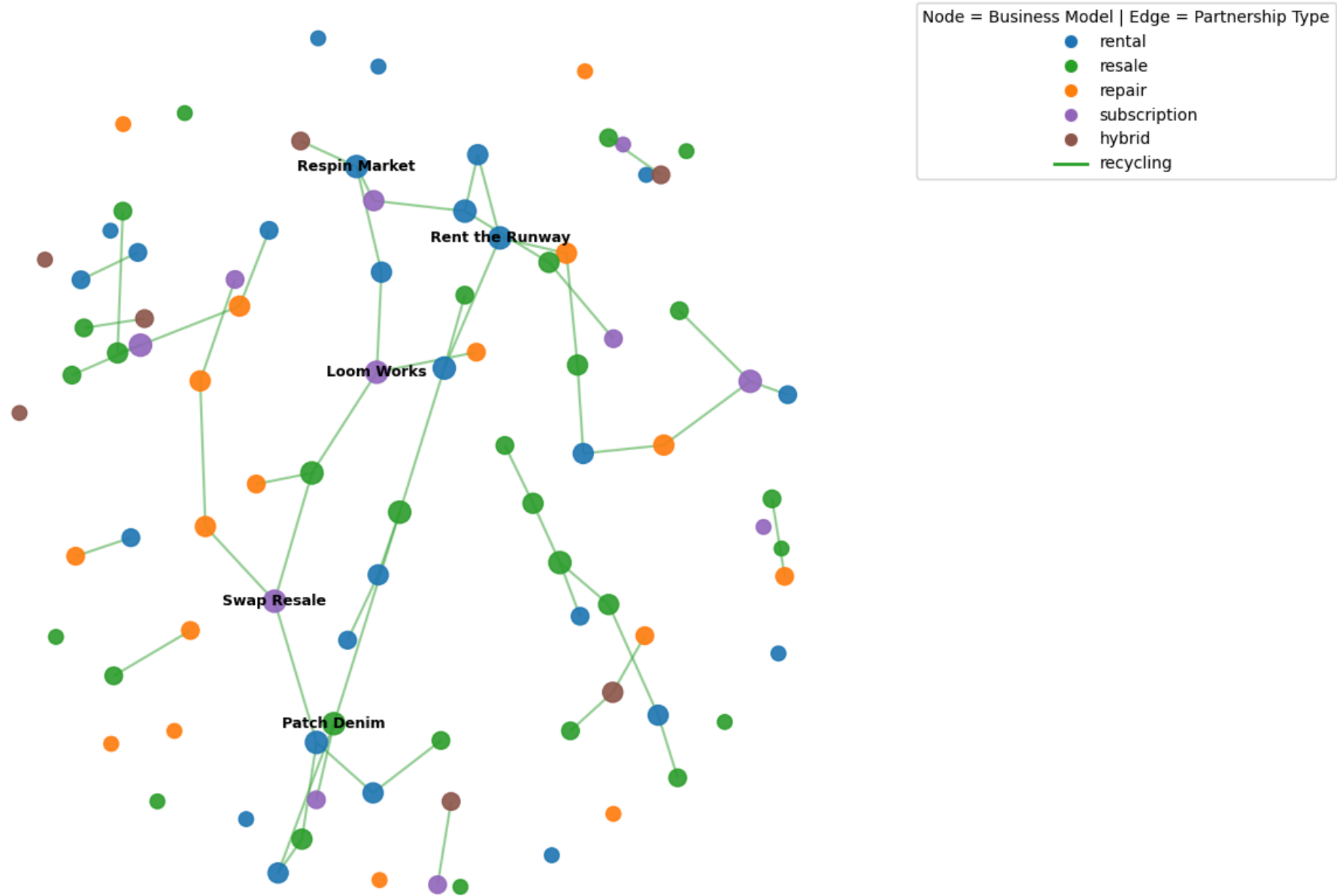
plt.title(
    f"Partnership Sub-Network: {rel.capitalize()}\n"
    "Node size = local degree | Node colour = business model"
)

plt.axis("off")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, f"network_sub_{rel}_coloured.png"), dpi=220)
plt.show()
```

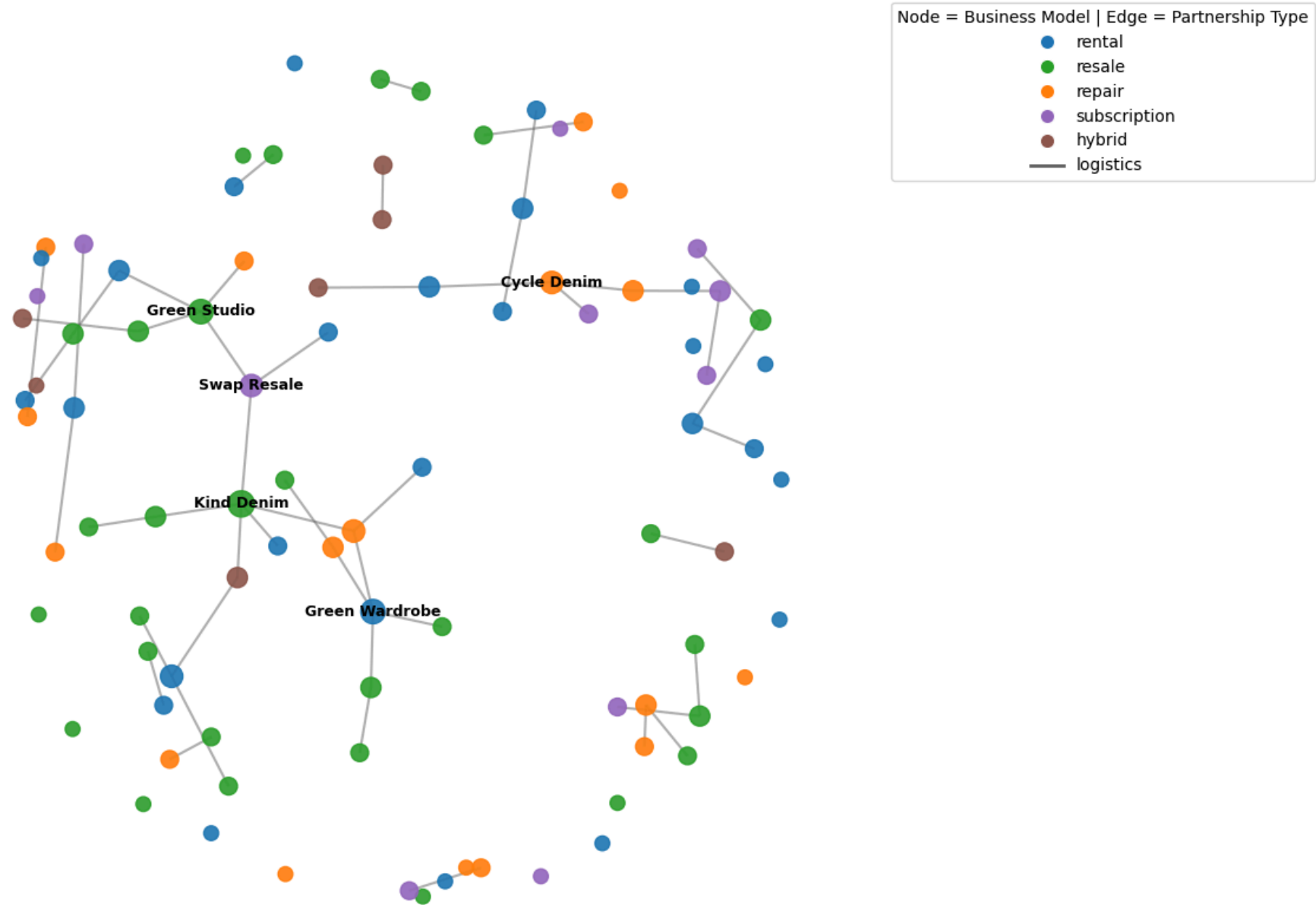
Partnership Sub-Network: Retail  
Node size = local degree | Node colour = business model

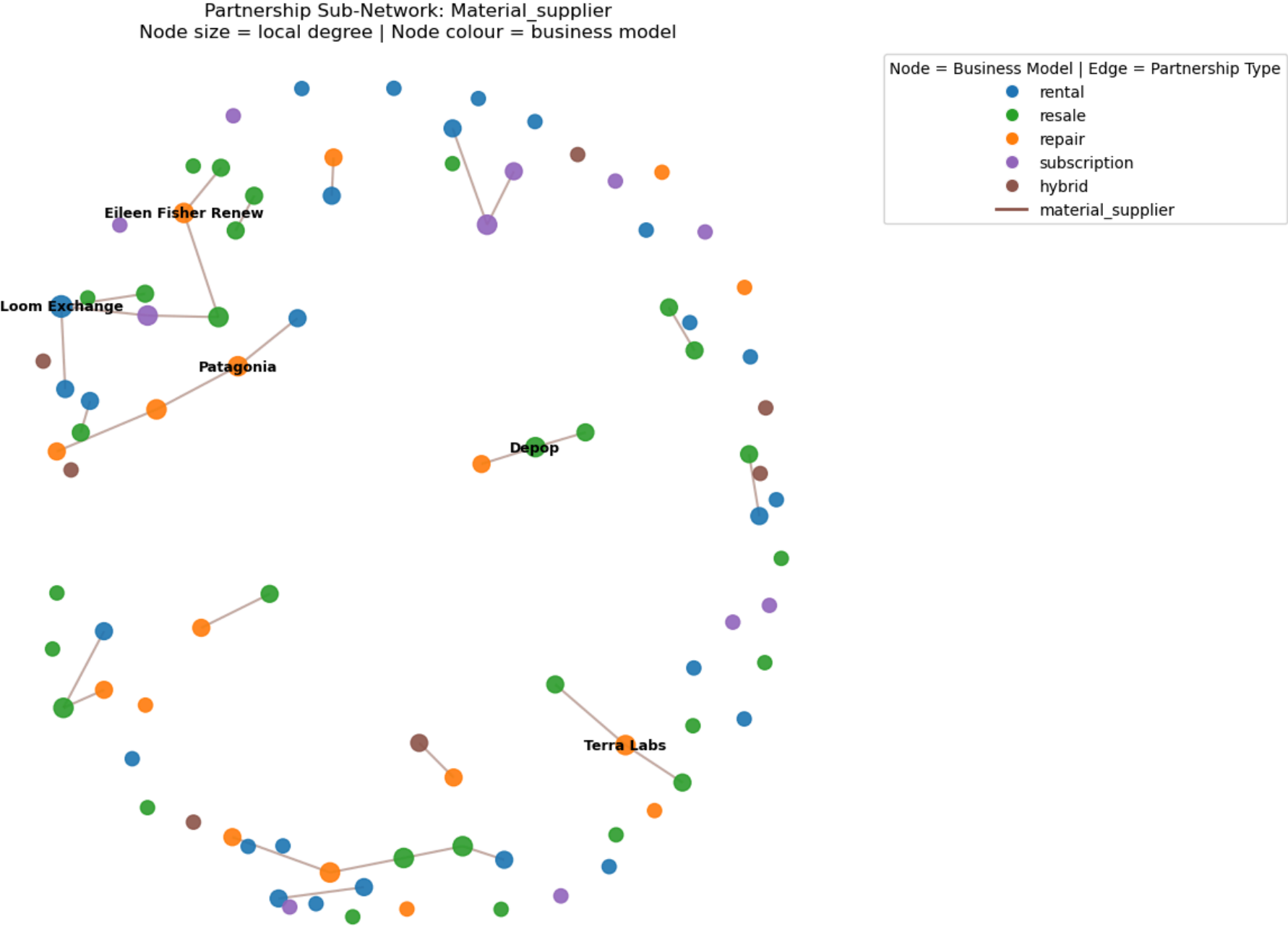


Partnership Sub-Network: Recycling  
Node size = local degree | Node colour = business model

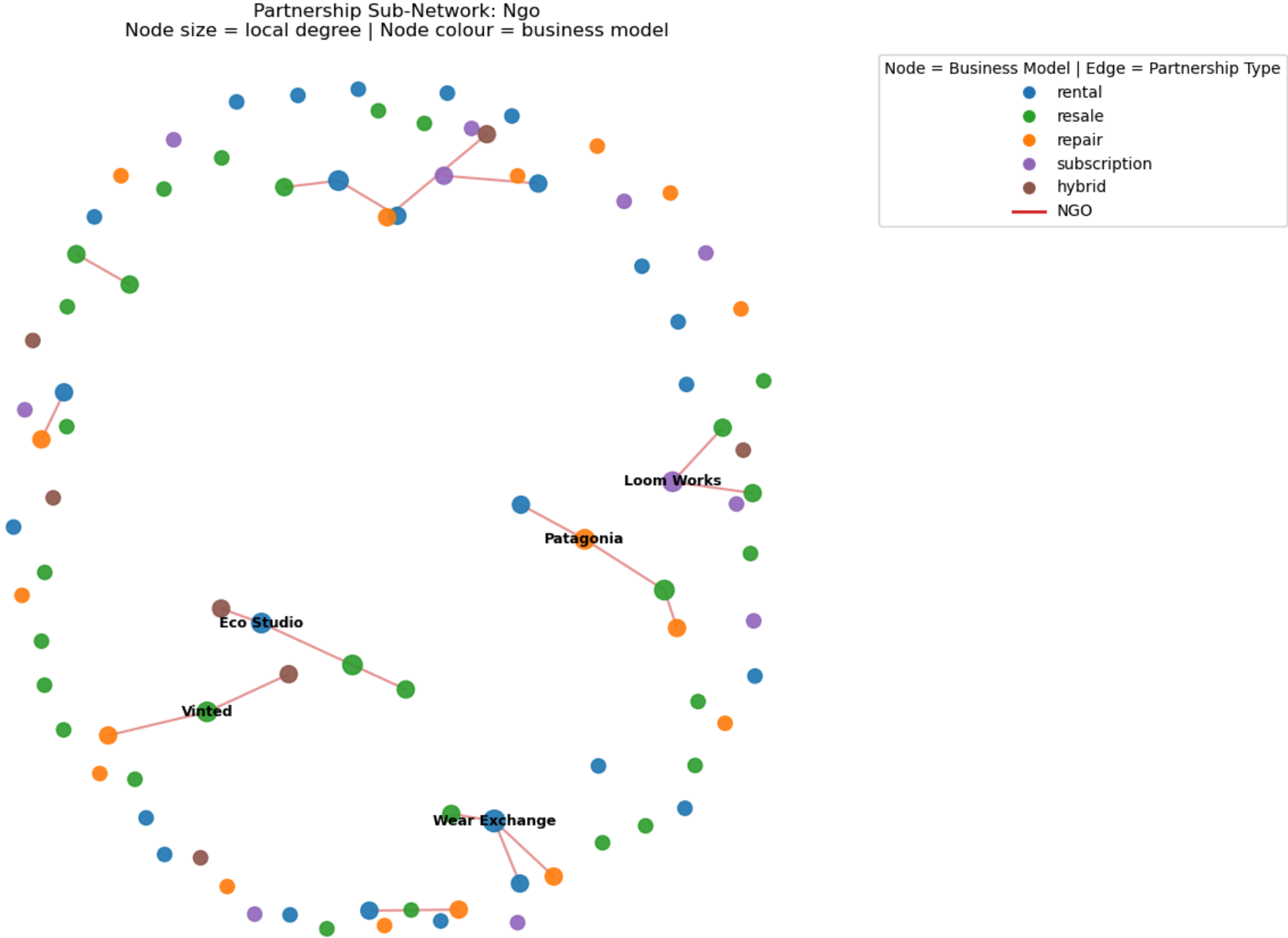


Partnership Sub-Network: Logistics  
Node size = local degree | Node colour = business model

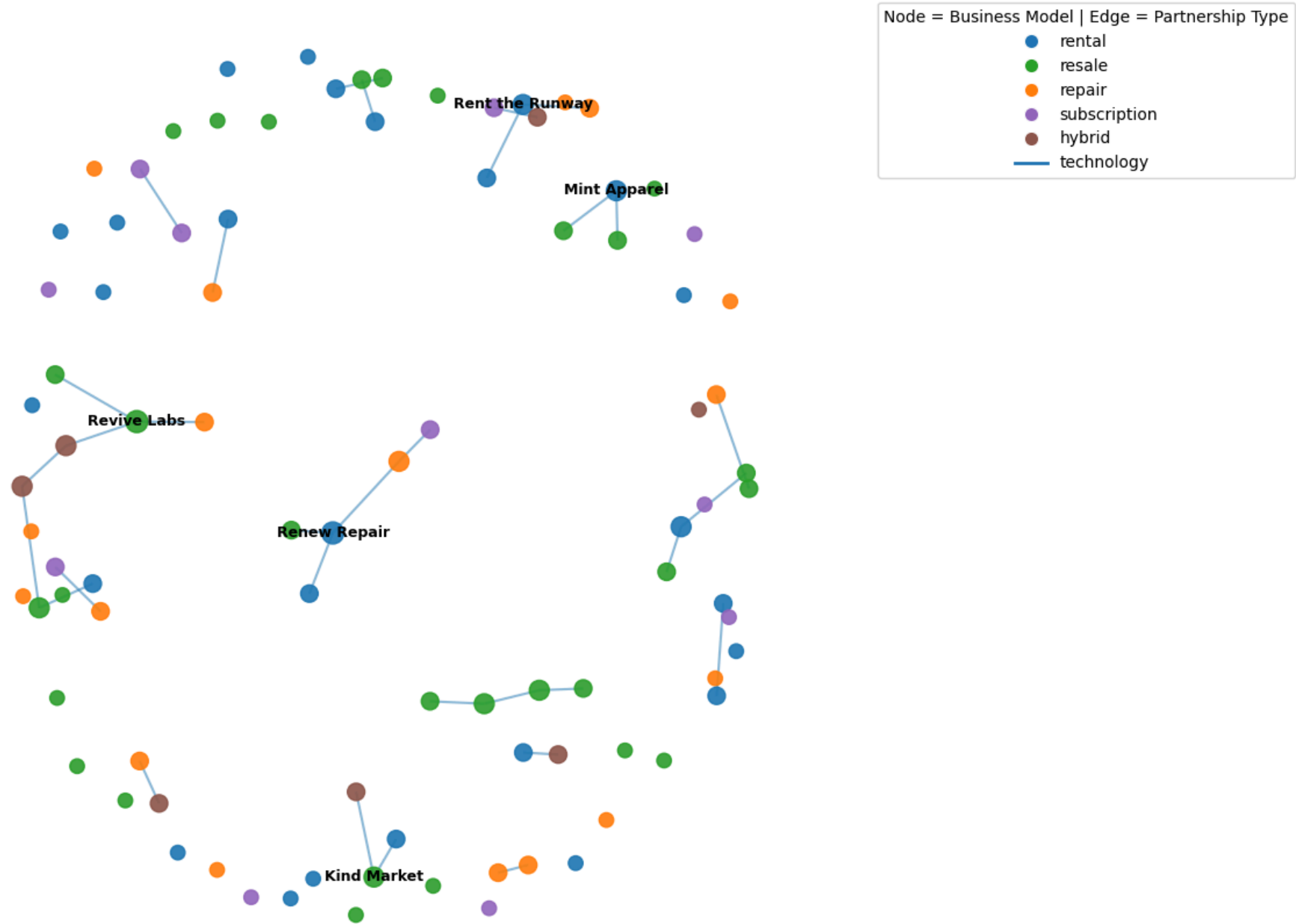




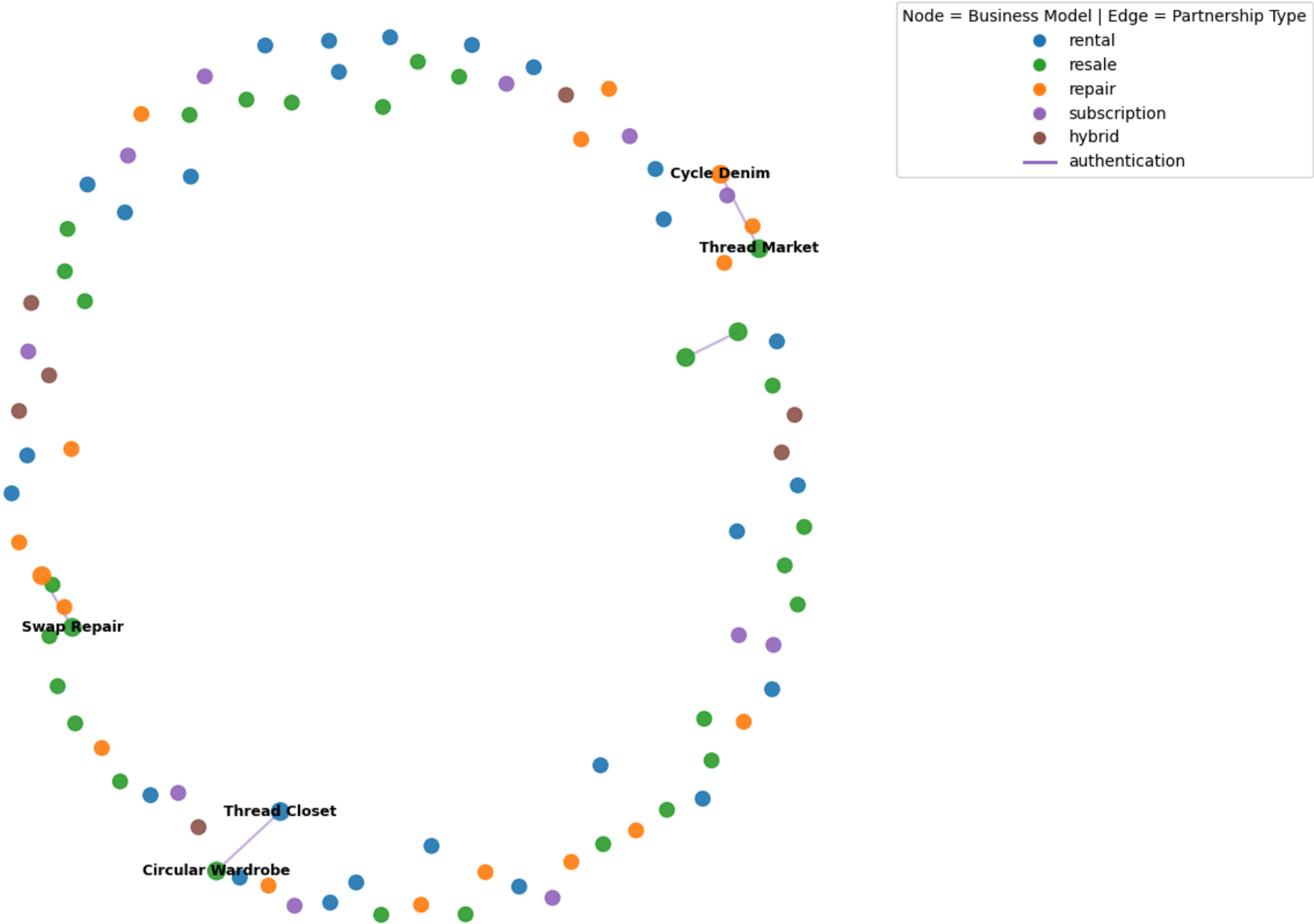




Partnership Sub-Network: Technology  
Node size = local degree | Node colour = business model



Partnership Sub-Network: Authentication  
Node size = local degree | Node colour = business model



```
In [184... # ----- 10) Merge network metrics back to firm dataset -----
df2 = df.merge(net, on="company_id", how="left")

# Network feature engineering
df2["log_degree"] = np.log1p(df2["degree"])
df2["log_weighted_degree"] = np.log1p(df2["weighted_degree"])

df2.to_csv(os.path.join(OUT_DIR, "companies_with_network_metrics.csv"), index=False)
print("\nSaved merged dataset: companies_with_network_metrics.csv")
```

Saved merged dataset: companies\_with\_network\_metrics.csv

```
In [185... # ----- 11) Regression including network features -----
df2["avg_sentiment_score"] = df2["avg_sentiment_score_-1_1"]
m4 = smf.ols(
    "revenue_growth_pct_2y ~ circular_design_index + digital_capability_index "
    "+ avg_sentiment_score + credibility_index "
    "+ log_weighted_degree + betweenness + C(community_id) "
    "+ log_employee_count + log_funding_raised_musd "
    "+ C(business_model_type) + C(region)",
    data=df2
).fit(cov_type="HC3")

print(m4.summary())
with open(os.path.join(OUT_DIR, "model4_revenue_growth_network.txt"), "w") as f:
    f.write(m4.summary().as_text())

coef_plot(m4, "Model 4 coefficients (Revenue growth + network)", "coef_model4.png")
```

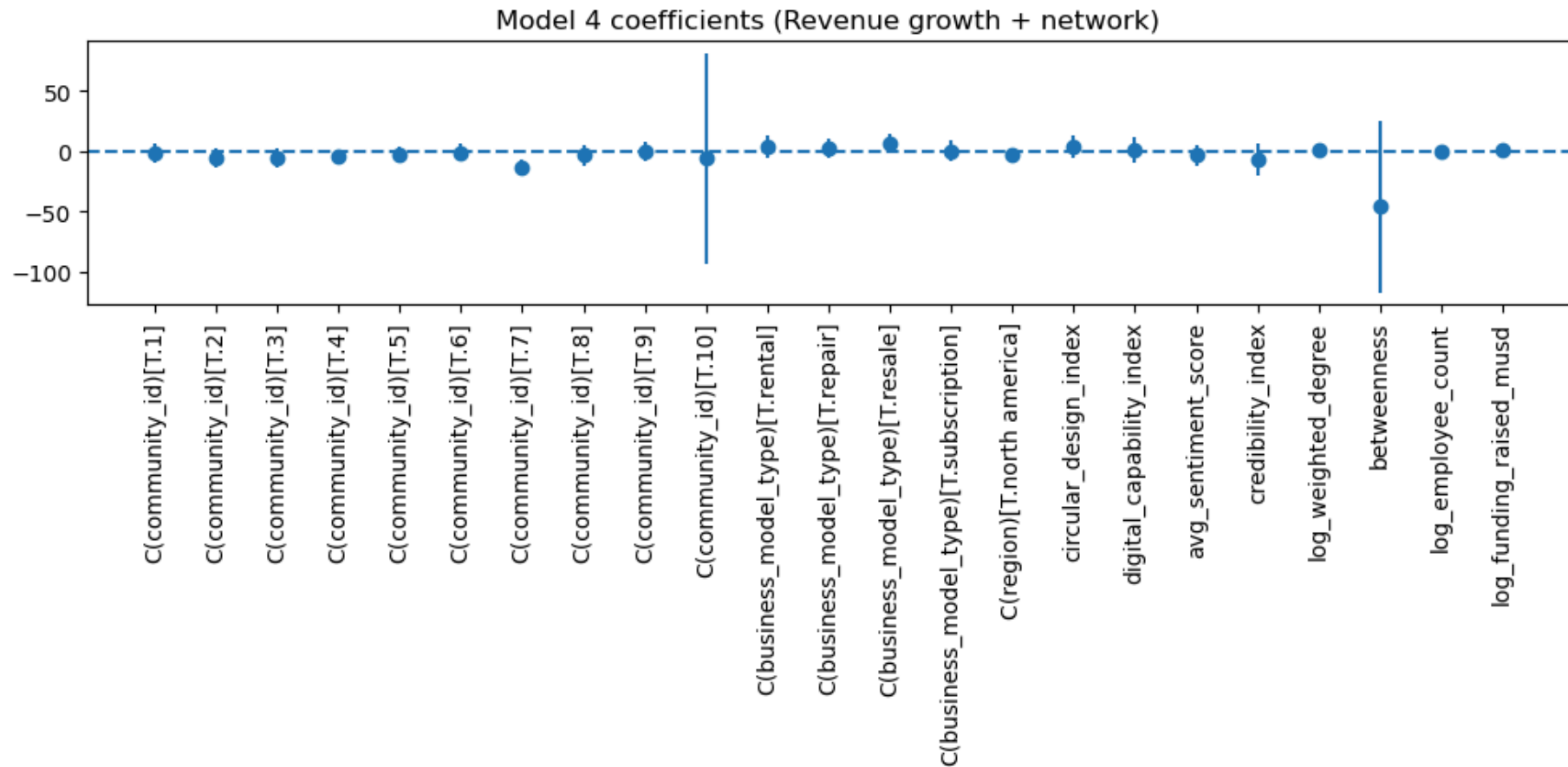
# OLS Regression Results

=====						
Dep. Variable:	revenue_growth_pct_2y	R-squared:	0.359			
Model:	OLS	Adj. R-squared:	0.135			
Method:	Least Squares	F-statistic:	2.179			
Date:	Tue, 06 Jan 2026	Prob (F-statistic):	0.00735			
Time:	18:14:46	Log-Likelihood:	-296.65			
No. Observations:	90	AIC:	641.3			
Df Residuals:	66	BIC:	701.3			
Df Model:	23					
Covariance Type:	HC3					
=====						
	coef	std err	z	P> z	[0.025	0.975]
-----						
Intercept	17.2541	12.529	1.377	0.168	-7.302	41.810
C(community_id) [T.1]	-1.6589	4.076	-0.407	0.684	-9.648	6.330
C(community_id) [T.2]	-5.8375	3.977	-1.468	0.142	-13.631	1.956
C(community_id) [T.3]	-5.3944	4.097	-1.317	0.188	-13.424	2.636
C(community_id) [T.4]	-3.6739	2.717	-1.352	0.176	-8.999	1.651
C(community_id) [T.5]	-3.0001	3.588	-0.836	0.403	-10.032	4.032
C(community_id) [T.6]	-1.3681	3.722	-0.368	0.713	-8.663	5.927
C(community_id) [T.7]	-13.8478	3.400	-4.073	0.000	-20.511	-7.184
C(community_id) [T.8]	-3.3203	4.586	-0.724	0.469	-12.309	5.668
C(community_id) [T.9]	-0.1862	4.370	-0.043	0.966	-8.751	8.378
C(community_id) [T.10]	-5.9611	44.692	-0.133	0.894	-93.556	81.634
C(business_model_type) [T.rental]	3.6636	4.657	0.787	0.431	-5.464	12.792
C(business_model_type) [T.repair]	2.0992	4.223	0.497	0.619	-6.178	10.376
C(business_model_type) [T.resale]	6.6008	4.372	1.510	0.131	-1.968	15.170
C(business_model_type) [T.subscription]	-0.0445	4.407	-0.010	0.992	-8.682	8.593
C(region) [T.north america]	-3.0011	2.774	-1.082	0.279	-8.439	2.436
circular_design_index	3.4216	4.780	0.716	0.474	-5.946	12.790
digital_capability_index	0.7855	5.361	0.147	0.884	-9.722	11.293
avg_sentiment_score	-3.1879	4.361	-0.731	0.465	-11.735	5.359
credibility_index	-7.1016	6.795	-1.045	0.296	-20.420	6.217
log_weighted_degree	1.0278	2.804	0.366	0.714	-4.469	6.524
betweenness	-45.9847	36.457	-1.261	0.207	-117.440	25.470
log_employee_count	0.3494	0.856	0.408	0.683	-1.328	2.027
log_funding_raised_musd	0.6188	1.783	0.347	0.729	-2.877	4.114
=====						
Omnibus:	0.351	Durbin-Watson:	1.874			
Prob(Omnibus):	0.839	Jarque-Bera (JB):	0.082			

Skew:	0.050	Prob(JB):	0.960
Kurtosis:	3.108	Cond. No.	278.

Notes:

[1] Standard Errors are heteroscedasticity robust (HC3)



```
In [186... # ----- 12) Clustering + PCA -----
cluster_features = [
    "circular_design_index","digital_capability_index","credibility_index",
    "log_revenue_musd","log_employee_count","log_funding_raised_musd",
    "avg_sentiment_score_-1_1","log_weighted_degree"
]
```

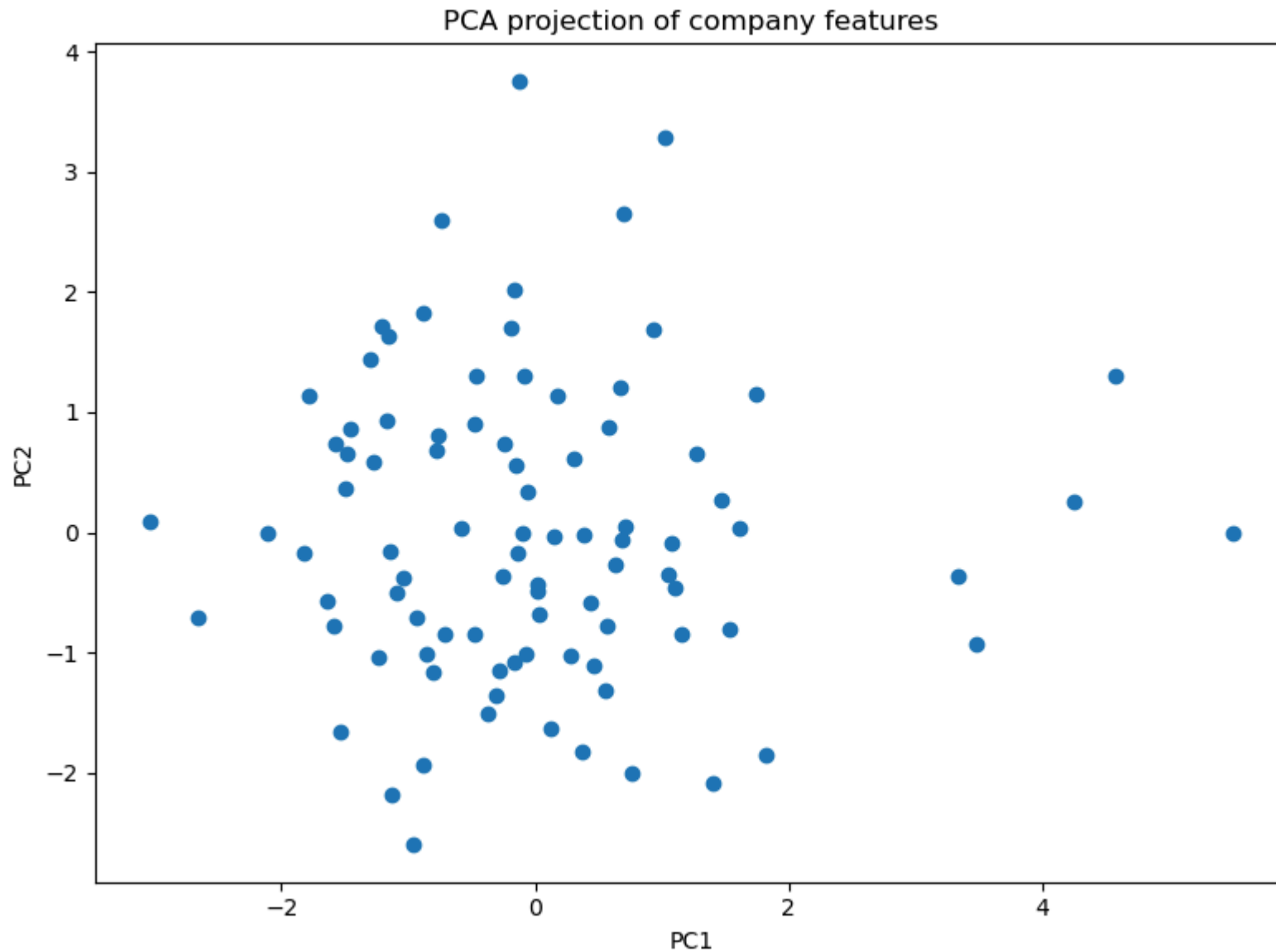
```
X = df2[cluster_features].values
X_scaled = StandardScaler().fit_transform(X)

# PCA for 2D visualization
pca = PCA(n_components=2, random_state=42)
Z = pca.fit_transform(X_scaled)
df2["pca1"] = Z[:, 0]
df2["pca2"] = Z[:, 1]

# KMeans (choose k=3 or k=4; pick based on your narrative)
k = 4
km = KMeans(n_clusters=k, random_state=42, n_init=20)
df2["cluster"] = km.fit_predict(X_scaled)

plt.figure(figsize=(8, 6))
plt.scatter(df2["pca1"], df2["pca2"])
plt.title("PCA projection of company features")
plt.xlabel("PC1")
plt.ylabel("PC2")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "pca_scatter.png"), dpi=200)
plt.show()

# Cluster summary table
cluster_summary = df2.groupby("cluster")[cluster_features + ["carbon_reduction_pct", "material_circularity_index_0_1"]]
cluster_summary.to_csv(os.path.join(OUT_DIR, "cluster_summary.csv"))
```



```
In [187... # 13) Sentiment Analysis
# My dataset does NOT include raw text (tweets/reviews/articles).
# this section creates synthetic review-like text USING the existing numeric proxies
#   (avg_rating_5, business_model_type, avg_sentiment_score_-1_1).
# - Runs VADER + TextBlob on that generated text.
```



```

# - Compares computed sentiment scores against the dataset's proxy sentiment.

df_sent = df2.copy()

def synth_text(row):
    # Template bank based on rating + rental pain points
    model = row["business_model_type"]
    rating = row["avg_rating_5"]
    base = ""
    if rating >= 4.4:
        base = "Absolutely loved it. Great quality, smooth experience, and I will use it again."
    elif rating >= 4.0:
        base = "Good overall. Quality was solid and the process was convenient."
    elif rating >= 3.5:
        base = "Mixed experience. Some things worked well but there were a few issues."
    else:
        base = "Disappointing experience. Quality and service did not meet expectations."

    # Add model-specific cues (this matters for realism)
    if model == "rental":
        extra = " Delivery and returns were okay, but cleanliness and fit consistency could improve."
    elif model == "resale":
        extra = " Items were as described and pricing felt fair, but shipping speed varied."
    elif model == "repair":
        extra = " Repair service extended product life, though turnaround time was sometimes slow."
    elif model == "subscription":
        extra = " Subscription value was decent, but selection and swap frequency could be better."
    else:
        extra = " The mix of services is promising, though operations still feel uneven in places."

    sus = " I also appreciate the sustainability focus and reduced waste."

    return base + extra + sus

df_sent["text"] = df_sent.apply(synth_text, axis=1)

# VADER
analyzer = SentimentIntensityAnalyzer()
df_sent["vader_compound"] = df_sent["text"].apply(lambda t: analyzer.polarity_scores(t)["compound"])

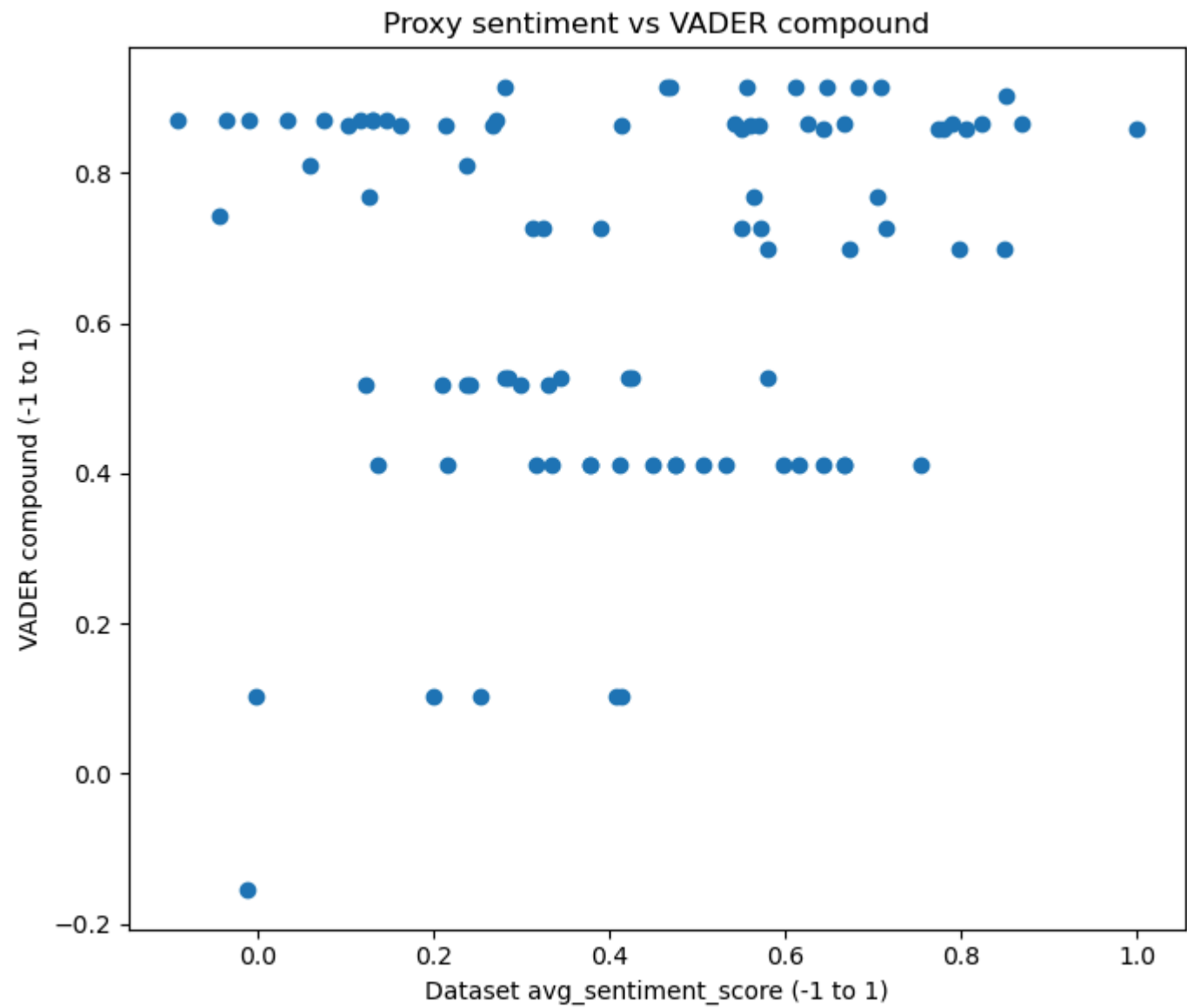
```

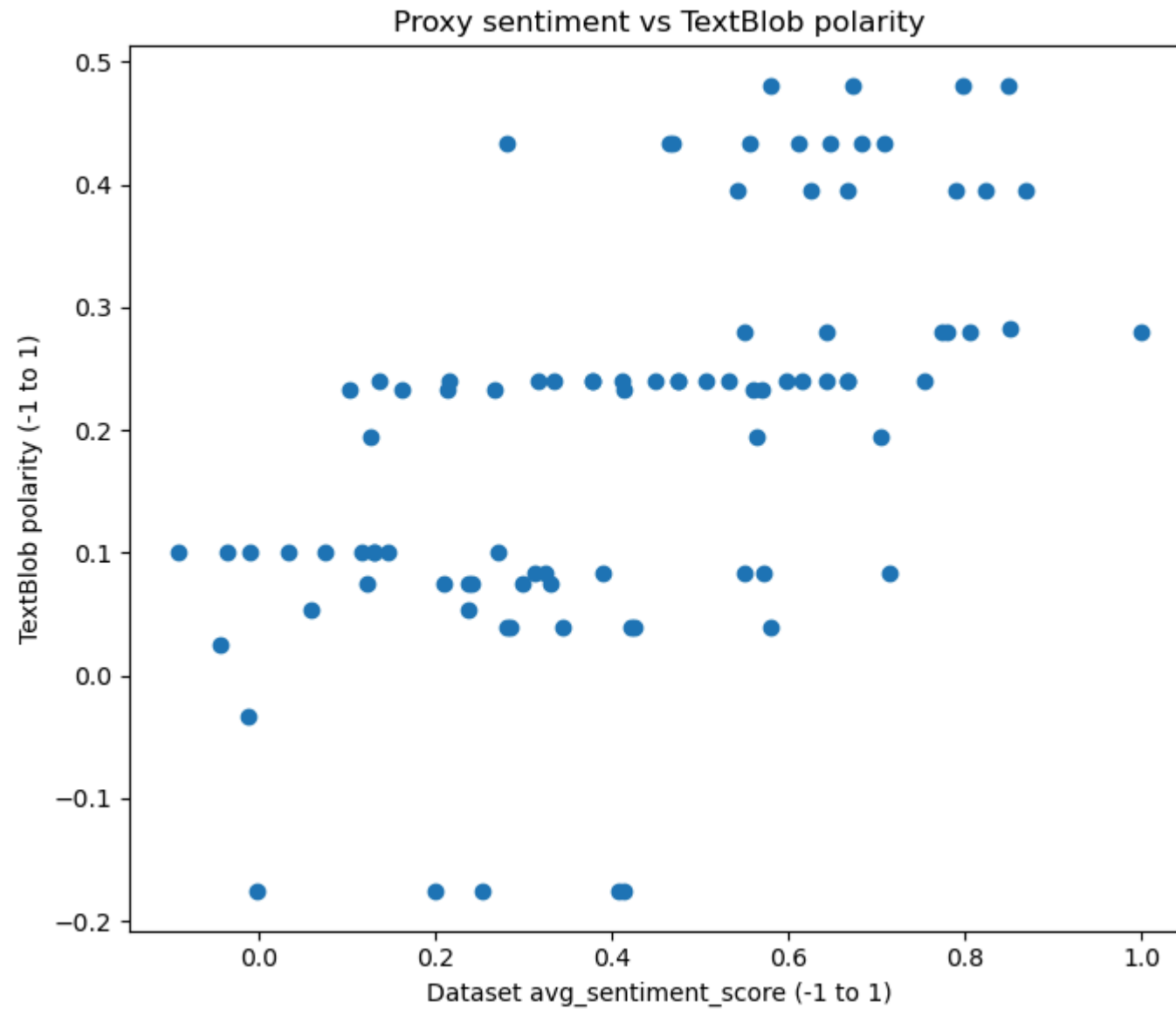
```
# TextBlob (polarity -1 to 1)
df_sent["textblob_polarity"] = df_sent["text"].apply(lambda t: TextBlob(t).sentiment.polarity)

# Comparing with dataset proxy sentiment
plt.figure(figsize=(7, 6))
plt.scatter(df_sent["avg_sentiment_score_-1_1"], df_sent["vader_compound"])
plt.title("Proxy sentiment vs VADER compound")
plt.xlabel("Dataset avg_sentiment_score (-1 to 1)")
plt.ylabel("VADER compound (-1 to 1)")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "sentiment_proxy_vs_vader.png"), dpi=200)
plt.show()

plt.figure(figsize=(7, 6))
plt.scatter(df_sent["avg_sentiment_score_-1_1"], df_sent["textblob_polarity"])
plt.title("Proxy sentiment vs TextBlob polarity")
plt.xlabel("Dataset avg_sentiment_score (-1 to 1)")
plt.ylabel("TextBlob polarity (-1 to 1)")
plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "sentiment_proxy_vs_textblob.png"), dpi=200)
plt.show()

# Saving sentiment outputs
df_sent[["company_id", "company_name", "avg_sentiment_score_-1_1", "vader_compound", "textblob_polarity", "text"]].to_csv(
    os.path.join(OUT_DIR, "sentiment_scored_output.csv"), index=False
)
```





Which circular models actually work?

```
In [189... plt.figure(figsize=(9, 7))

# Creating composite axes
df2["impact_score"] = (
    df2["carbon_reduction_pct"] * 0.5 +
    df2["material_circularity_index_0_1"] * 100 * 0.5
)

df2["performance_score"] = df2["revenue_growth_pct_2y"]

# Bubble plot
for model in df2["business_model_type"].unique():
    sub = df2[df2["business_model_type"] == model]
    plt.scatter(
        sub["performance_score"],
        sub["impact_score"],
        s=30 + sub["weighted_degree"] * 5,
        alpha=0.6,
        label=model
    )

# Quadrant lines
plt.axhline(df2["impact_score"].median(), linestyle="--")
plt.axvline(df2["performance_score"].median(), linestyle="--")

plt.xlabel("Financial Performance (Revenue Growth %)")
plt.ylabel("Environmental Impact (Composite Score)")
plt.title("Impact-Performance Matrix of Circular Fashion Business Models")
plt.legend(title="Business Model", bbox_to_anchor=(1.05, 1), loc="upper left")

plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "impact_performance_quadrant.png"), dpi=220)
plt.show()
```



The matrix illustrates that not all circular strategies yield simultaneous economic and environmental benefits. Firms combining strong ecosystem connectivity with closed-loop practices are disproportionately represented in the high-impact, high-performance quadrant.

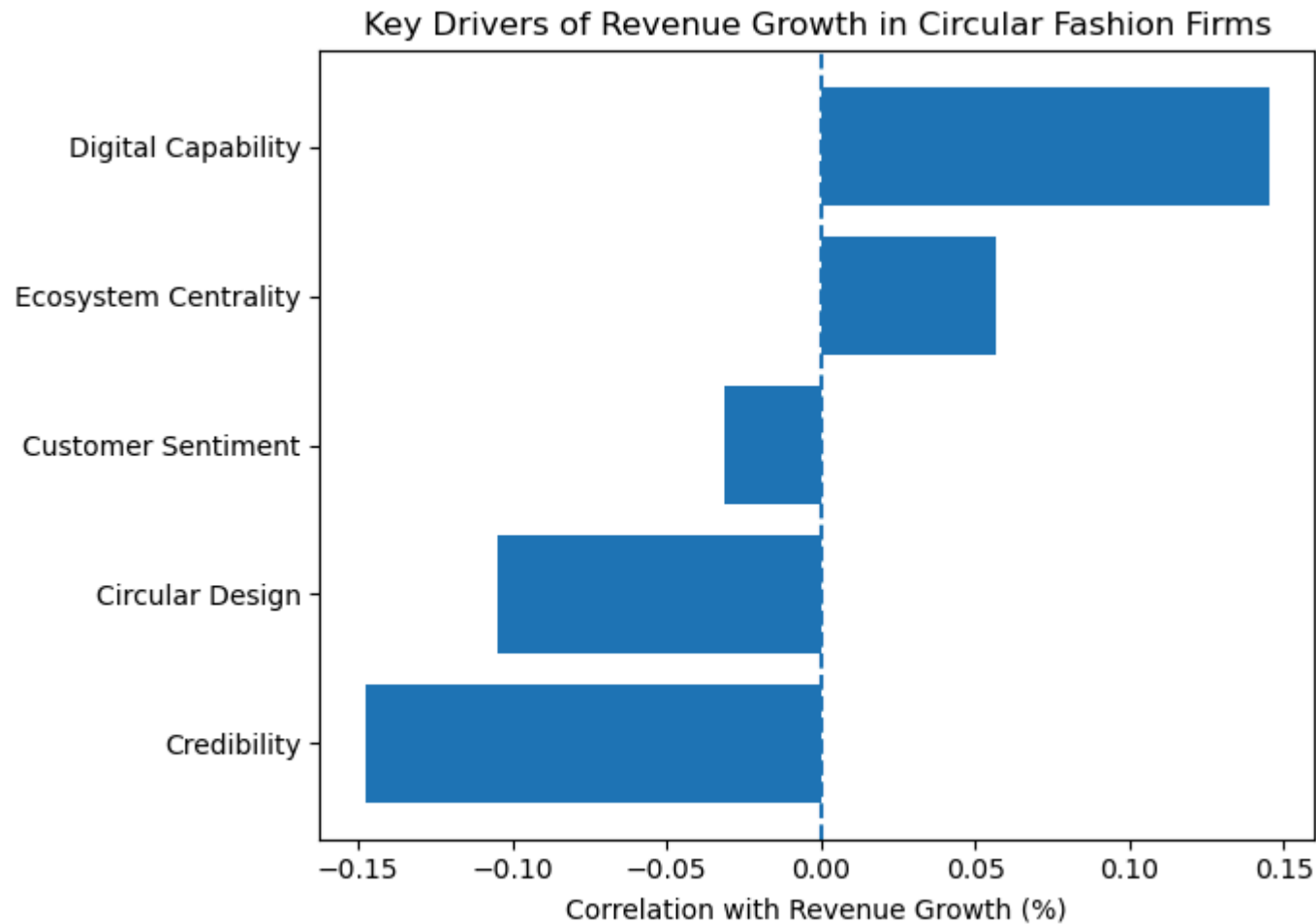
## What Actually Drives Success?

```
In [192... drivers = {
    "Circular Design": df2["circular_design_index"].corr(df2["revenue_growth_pct_2y"]),
    "Digital Capability": df2["digital_capability_index"].corr(df2["revenue_growth_pct_2y"]),
    "Ecosystem Centrality": df2["weighted_degree"].corr(df2["revenue_growth_pct_2y"]),
    "Credibility": df2["credibility_index"].corr(df2["revenue_growth_pct_2y"]),
    "Customer Sentiment": df2["avg_sentiment_score"].corr(df2["revenue_growth_pct_2y"]),
}

driver_df = (
    pd.DataFrame.from_dict(drivers, orient="index", columns=["Correlation"])
    .sort_values("Correlation")
)

plt.figure(figsize=(7, 5))
plt.barh(driver_df.index, driver_df["Correlation"])
plt.axvline(0, linestyle="--")
plt.title("Key Drivers of Revenue Growth in Circular Fashion Firms")
plt.xlabel("Correlation with Revenue Growth (%)")

plt.tight_layout()
plt.savefig(os.path.join(OUT_DIR, "key_drivers_revenue_growth.png"), dpi=220)
plt.show()
```



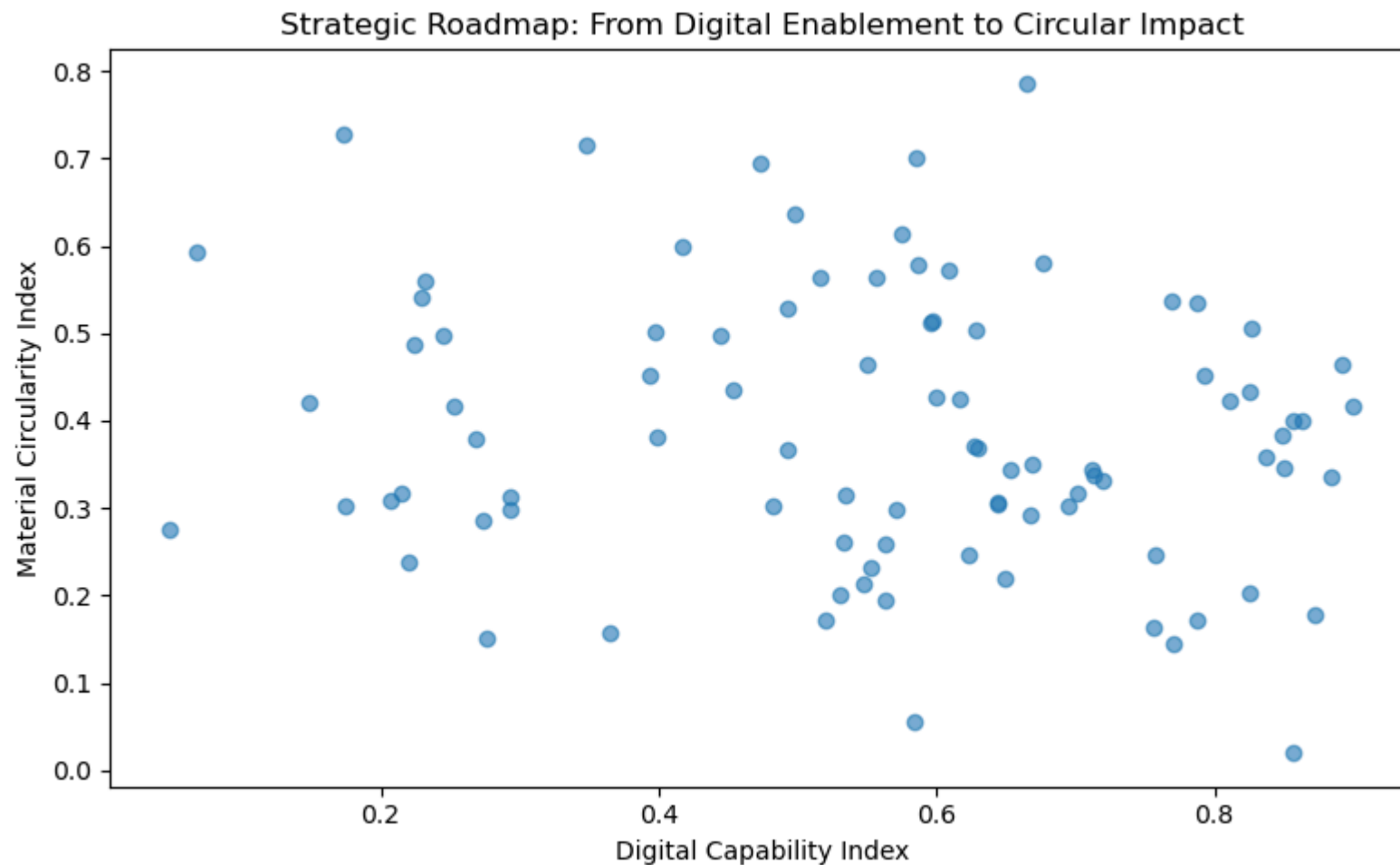
Results indicate that ecosystem positioning and digital capability exhibit stronger associations with firm growth than standalone sustainability claims.

## Strategy Roadmap

```
In [195... plt.figure(figsize=(8, 5))  
  
plt.scatter(  
    df2["digital_capability_index"],
```



```
df2["material_circularity_index_0_1"],  
    alpha=0.6  
)  
  
plt.xlabel("Digital Capability Index")  
plt.ylabel("Material Circularity Index")  
plt.title("Strategic Roadmap: From Digital Enablement to Circular Impact")  
  
plt.tight_layout()  
plt.savefig(os.path.join(OUT_DIR, "strategy_roadmap_digital_to_circular.png"), dpi=220)  
plt.show()
```



The visual roadmap suggests that higher levels of digital integration are a prerequisite for achieving scalable material circularity.