

AHMED MOHAMED

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EXECUTIVE SUMMARY

Senior sales leader with 1+ years of experience driving digital transformation and business growth. Proven track record of leading high-performance teams, implementing strategic initiatives, and delivering solutions that generate measurable ROI across global markets.

CORE COMPETENCIES

Strategic Leadership	Team Management	Digital Transformation
Account Management	Customer Success	Process Optimization
Stakeholder Management	P&L Responsibility	Change Management

PROFESSIONAL EXPERIENCE

Sales Representative

Amazon | 2023 - Present

- Spearheaded enterprise-wide sales transformation initiatives impacting 1660+ employees
- Delivered \$5M+ in annual revenue growth through strategic account management implementations
- Built and led global teams of 20 professionals across 5 countries
- Reduced operational costs by 37% while improving service quality and customer satisfaction

EDUCATION & CERTIFICATIONS

Master of Business Administration | University of Chicago | 2019

Bachelor of Science in Sales Management | University of Chicago | 2017

Professional Certifications:

- SPIN Selling Certified