# **Lucia Morales**

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#### PROFESSIONAL SUMMARY

Accomplished Growth Marketing Manager with 12 years of progressive experience in Marketing. Demonstrated expertise in Brand Management, Creative Strategy, Campaign Management with a strong track record of driving innovation and delivering measurable business results.

## **CORE COMPETENCIES**

Brand Management Creative Strategy Campaign Management

Market Research Analytics

#### PROFESSIONAL EXPERIENCE

#### **Growth Marketing Manager | Oracle**

2018 - Present | Vienna, Austria

- Spearheaded marketing initiatives that delivered 38% improvement in operational efficiency
- Led cross-functional teams of 9 professionals across multiple high-impact projects
- Architected and implemented Brand Management solutions resulting in \$264K annual cost savings
- Established best practices and mentored 4 team members, improving overall team productivity by 36%

#### **Growth Marketing Manager | Consumer Brands Inc**

2014 - 2018

- Developed and maintained creative strategy applications serving 51K+ users
- Collaborated with product and design teams to deliver 5 major feature releases
- Optimized system performance resulting in 36% reduction in response time

## **EDUCATION**

# **Bachelor of Science in Digital Marketing**

China Europe International Business School | 2007

#### **CERTIFICATIONS**

- Google Analytics Certified
- Google Ads Certified
- Facebook Blueprint Certified