# **EMI NAKAMURA**

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## **EXECUTIVE SUMMARY**

Senior marketing leader with 1+ years of experience driving digital transformation and business growth. Proven track record of leading high-performance teams, implementing strategic initiatives, and delivering solutions that generate measurable ROI across global markets.

## **CORE COMPETENCIES**

Strategic Leadership Team Management Digital Transformation

Product Marketing Go-to-Market Process Optimization

Stakeholder Management P&L Responsibility Change Management

## PROFESSIONAL EXPERIENCE

## **Marketing Analyst**

Salesforce | 2023 - Present

- Spearheaded enterprise-wide marketing transformation initiatives impacting 1027+ employees
- Delivered \$10M+ in annual revenue growth through strategic product marketing implementations
- Built and led global teams of 40 professionals across 7 countries
- Reduced operational costs by 20% while improving service quality and customer satisfaction

#### **EDUCATION & CERTIFICATIONS**

Master of Business Administration | University of Zurich | 2021 Bachelor of Science in Economics | University of Zurich | 2019

## **Professional Certifications:**

- HubSpot Content Marketing
- Google Ads Certified
- Facebook Blueprint Certified