

# TAKESHI NAKAMURA

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## EXECUTIVE SUMMARY

Senior product management leader with 8+ years of experience driving digital transformation and business growth. Proven track record of leading high-performance teams, implementing strategic initiatives, and delivering solutions that generate measurable ROI across global markets.

## CORE COMPETENCIES

Strategic Leadership	Team Management	Digital Transformation
Technical Skills	API Design	Process Optimization
Stakeholder Management	P&L Responsibility	Change Management

## PROFESSIONAL EXPERIENCE

### VP of Product

**Salesforce** | 2016 - Present

- Spearheaded enterprise-wide product management transformation initiatives impacting 1466+ employees
- Delivered \$6M+ in annual revenue growth through strategic technical skills implementations
- Built and led global teams of 28 professionals across 6 countries
- Reduced operational costs by 24% while improving service quality and customer satisfaction

## EDUCATION & CERTIFICATIONS

**Master of Business Administration** | Johns Hopkins University | 2012

**Bachelor of Science in Management** | Johns Hopkins University | 2010

### Professional Certifications:

- Executive Leadership Program
- Strategic Management Certificate