

GABRIELA RAMOS

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EXECUTIVE SUMMARY

Senior human resources leader with 14+ years of experience driving digital transformation and business growth. Proven track record of leading high-performance teams, implementing strategic initiatives, and delivering solutions that generate measurable ROI across global markets.

CORE COMPETENCIES

Strategic Leadership	Team Management	Digital Transformation
Compensation & Benefits	Job Evaluation	Process Optimization
Stakeholder Management	P&L Responsibility	Change Management

PROFESSIONAL EXPERIENCE

Chief People Officer

Airbnb | 2010 - Present

- Spearheaded enterprise-wide human resources transformation initiatives impacting 1011+ employees
- Delivered \$9M+ in annual revenue growth through strategic compensation & benefits implementations
- Built and led global teams of 34 professionals across 7 countries
- Reduced operational costs by 24% while improving service quality and customer satisfaction

EDUCATION & CERTIFICATIONS

Master of Business Administration | Yale University | 2007

Bachelor of Science in Human Resources | Yale University | 2005

Professional Certifications:

- SHRM-CP
- Certified Talent Acquisition Professional