

# CONTACT

- +994502076026
- → hamzayev.orkhan@gmail.com
- Mirali Gashgai 150. Baku city
- www.linkedin.com/in/orkhanhamzayev-392669152

# **EDUCATION**

2012 - 2016

### **UNEC UNIVERSITY**

- Bachelor of International Economic Relations
- GPA: 85

## **SKILLS**

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

## LANGUAGES

- Azerbaijan (Fluent)
- Russian (Advanced)
- English (Internediate)
- Arab (Basic)

# **ORKHAN HAMZAYEV**

# IT SALES ACCOUNT MANAGER

## **PROFILE**

I am a funny, friendly, honest and punctual person. I work well in a team but also work alone because I like to set goals that I can achieve. I have good listening, communication skills and creative mind. I am always ready for new challenges. I am well organized and manage my time well.

# WORK EXPERIENCE

#### **Azimut Techizat LLC**

2024 - PRESENT

IT sales account manager

- Arranging meetings with customers and informing them about the company's products
- Analyzing customer requests and preparing proposals according to them
- Conduct market research of competitor products and prepare a corresponding report

## **Altair Technologies LLC**

2022 - PRESENT

Administrative manager

- Execution of internal procurement, purchase of necessary products for the company and employees
- · Negotiating and concluding contracts with suppliers
- Execution of tasks assigned by the CEO, appointment of meetings

### **Lotfizadeh Technology Center**

2021 - 2022

Community manager

- Show office rooms to clients and rent them daily, monthly and annually
- To ensure that customers work in comfortable conditions and solve their problems

#### **Bank of Baku**

2018 - 2018

Call center operator

- Contacting customers and informing them about banking products
- Answering calls from customers and solving their banking problems