

# RAUL RODRIGO

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## PERSONAL PROFILE

I am a Master in Environmental Engineering and I have 5 years' experience in Quality and Environmental Management, focused on international standards, audits, energy, project management, sustainable development, commercial spirit and education. I also have fluent level of English in both writing and speaking with professional experience in this language. I consider myself a multi-task worker, dynamic, proactive, responsible, organized and analytic. My goal is to find a job related with my field which allows me to grow personal and professionally.

## PROFESSIONAL EXPERIENCE

### SALES ASSOCIATE

Feb 2016- Present

#### TOURS AND TICKETS (AMSTERDAM, THE NETHERLANDS)

- Ensure high levels of customer satisfaction through excellent sales service.
- Assess customers' needs and provide assistance and information on product features.
- Remain knowledgeable on products offered and discuss available options.
- Cross-sell products.
- Team up with co-workers to ensure proper customer service.
- Build productive trust relationships with customers.

### ENVIRONMENTAL AND QUALITY SPECIALIST (Steel Factory)

Apr 2013-Dec 2015

#### GALLARDO GROUP S.L. (MADRID, SPAIN)

- Specialist of quality and environmental management systems (ISO 14001, ISO 9001).
- Responsible for the annual audit plan (QEMS).
- Environmental monitoring operations based on EU and national legislation.
- Claim and complaints management.
- Contracting suppliers.
- Carbon footprint calculation.
- Supervisor of radioactive installation.
- Monitoring audits processes of rebar (Certificates valid for Spain, Portugal, Sweden and Denmark).

### QHSE TRAINER

Nov 2010 – Apr 2013

#### SANROMAN S.L. (MADRID, SPAIN)

- Trainer e-learning, blended learning in QHSE.
- Teacher of Technical courses in renewable energy, energy efficiency, environment impact assessments, quality and environmental management.
- Creation of teaching aid (exercises, supplementary material, reading, tests...).
- Supervise learning contents.

### ENERGY AUDITOR

Jun 2010- Nov 2010

#### ENERGIUM S.L. (MADRID, SPAIN)

- Promotion of energy efficiency practices in municipalities and private companies creating audits by lighting and buildings.
- Engagement with key stakeholders of the projects.

EDUCATION

MSc + BSc 2010	Universidad Rey Juan Carlos I, Madrid, Spain Bachelor + Master in Environmental Engineering (345 ECTS)
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FURTHER EDUCATION

June 2015	▪ Supervisor of Radioactive Installations
Feb 2013	▪ Technical Sales Course
May-Sep 2012	▪ Audit and Certification of Efficiency Energy in Buildings and Industries
Jan-Mar 2011	▪ Environmental Impact Assessment and Energy Efficiency
Nov-Dec 2011	▪ Environmental and Quality Management
Oct-Nov 2010	▪ Managing Health Security

LANGUAGES SKILLS

Spanish	Native	English	Fluent/Professional competence
French	Basic competence	Portuguese	Basic competence

COMPUTER SKILLS

Advance User	• MS Office Package: Word, Excel, Power Point
Intermediate User	▪ Statistical program (spss) ▪ Software of Geographic Information System ( ArcGIS, ArcView)
Knowledge	• SAP software

INTERNATIONAL VOLUNTEER

August 2012	• Environmental volunteer work in <b>Azores (Portugal)</b> : The high points in the program were the Organic Agriculture, Nature Conservation and Environmental Awareness
Summer 2007	• Promotion of sustainable practices in waste treatment in <b>Ciudad Colon (Costa Rica)</b> . Inventory of waste streams for the municipality of Colon, building programs. Empowerment local associations to promote the sustainable economic development of the low-income population of the community.

HOBBIES

- Travelling around the world, getting to know new cultures
- Sports: marathon runner, football player, hot yoga
- Spending time with my friends and family

REFERENCES

On request