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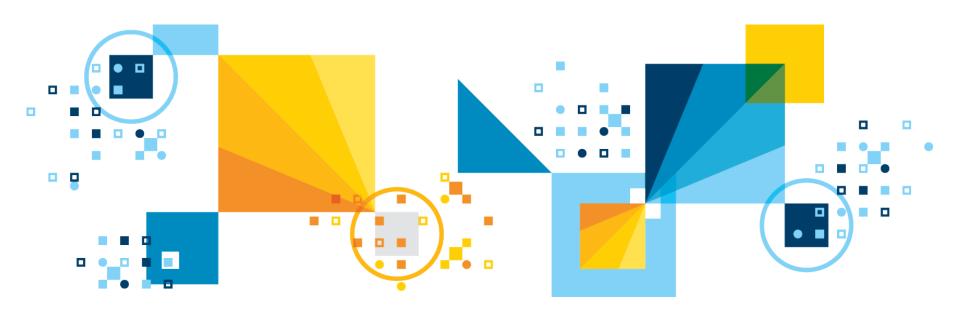
Nov 22, 2017

Paco Cano

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IBM Big SQL.. DEMO!







Let's meet Amy who works for Outdoor Equipment Inc.





Outdoor Equipment Inc. is a full-line sporting goods retailer



AmyMarketing Director

Business Objective:

- Optimize Real-Time Marketing (RTM)
- Improve Return On Investment (ROI)



Amy wants to promote sales campaign at targeted customers to increase organization's revenue





Coupon Valid Friday, November 24 5:30AM-2PM Only

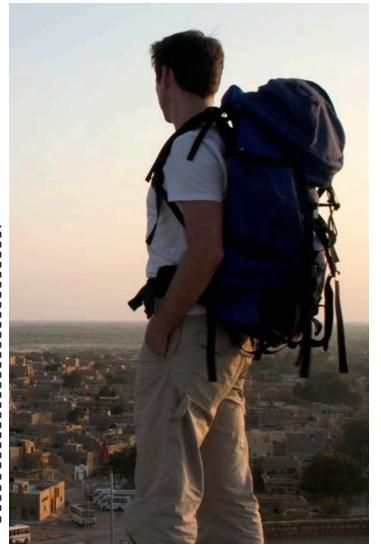
Outdoor Equipment

TAKE 500 OFF Orig. Price With Coupon

Sleeping Bags 12.48 with coupon Orig. ▼ 25.00 Now 19.99

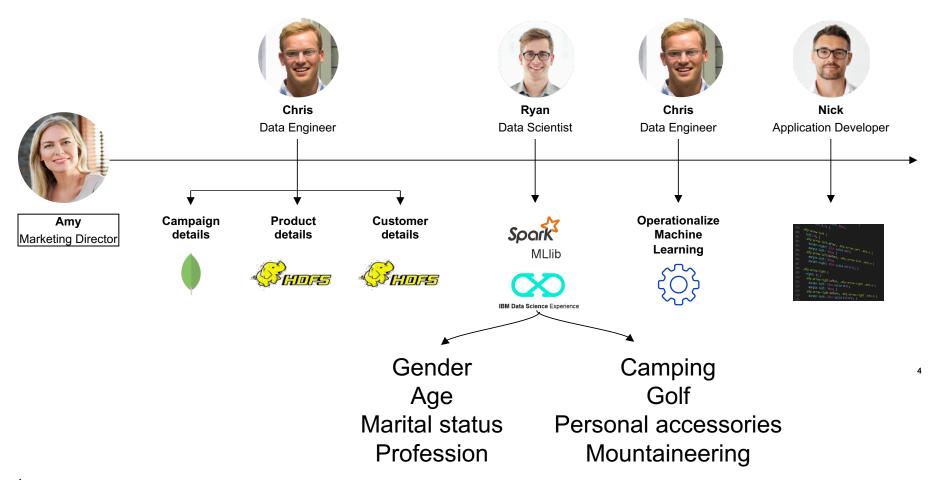
Camping Chairs and Bedding 19.98 with coupon Orig. ▼ 39.99 Now 24.99

Limit one item per coupon, per customer. Total amount of coupon must be redeemed at one time. Cannot be combined with any other offers or coupons, or used for layaways or previously purchased merchandise. Coupon valid on in-store purchases only. No reproductions or rain checks accepted. Some exclusions may apply. See store for details. **Valid Friday, November 24 5:30AM-2PM.**





Amy needs to work with different teams who perform specific tasks to execute the campaign





With Big SQL, Amy's team can self serve their requirement, save time on execution and enhance productivity





Federation

Spark Integration

Application Integration











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