

Raul C. Martinez

(305)987-1100

954 South West 36th Court Apt. 502 | Miami, FL | 33135

Email: raulmartinez1855@gmail.com

Site: <https://www.raul-martinez.com>

GitHub: <https://github.com/raulmartinez1855>

LinkedIn: <https://www.linkedin.com/in/raulmartinez1/>

Programming Experience:

- Languages: Javascript, Ruby, Node, Java, HTML, CSS, SASS, SQL, GraphQL
- Frameworks: Ruby on Rails, Express, React, Bootstrap, Apollo
- Concepts: Git, SVN, Agile, OOP, MVC, AJAX, JSON, RESTful API's

Professional Experience:

San Services USA (Sandals & Beaches Resorts), Miami, FL

February 2018 - Present

Front-End Web Developer

- Responsible for maintaining and updating code base for Sandals Resorts website.
- Build reusable UI components using React with data fetched from REST API's.
- Transform Photoshop Documents into responsive web pages using HTML, SASS, React, and vanilla Javascript.
- Participate in daily stand-up meeting, working collaboratively with local and international colleagues to complete code sprints on time.
- Lead developer on project to book travel agents, resulting in an estimated \$700,000 of added revenue.

Access Scientific, Miami, FL

November 2015 – August 2017

Territory Manager

- Responsible for growing Powerwand Midline, Extended Dwell, and Pediatric catheter market in Florida.
- Exceeded total revenue for 2015 by May of 2016.
- Created Territory Account Map. Assisting new hires to visualize their territory.

Becton Dickinson, Tampa, FL

April 2014 – September 2015

Medical Surgical Sales Associate

- Managed territory worth \$8 million in annual sales, territory performing at 104% to sales budget.
- Supported region of 9 Sales Consultants through administration, sales, and customer training activities.
- Supported key conversion at UF Health Jacksonville resulting in a \$500,000 revenue increase.

Cox Media, Gainesville, FL

August 2012 – April 2014

Media Consultant

- Built effective consultative relationships with clients during the sales process, delivering high customer service.
- Exceeded yearly sales budget by 118% yielding an excess of \$70,000 in revenue.
- Awarded top budget achiever for FY13.

Education:

Wyncode Academy, Miami, FL

September 2017 - February 2018

Full Stack Web Development

- Created a full-stack application for event planners to improve check-in for events, by allowing event attendees to sign-in to Eventbrite events using facial recognition.
- Created full-stack application for displaying and reviewing products, by users of the application.
- Created web-scraping application to post jobs listings from Craigslist.
- Taught lecture on creating user login for a Ruby on Rails application.

University of West Florida, Pensacola, FL

May 2009 – May 2012

Bachelor of Science in Business Administration, Marketing

- Achieved Dean's and President's list.
- Graduated Cum Laude.
- 3.65 GPA.
- Sigma Chi Fraternity, Chapter President.