

SALES TOOL KIT

List of API's :

No	Service	URI
1	Register	http://localhost:9000/user/register
2	Login	http://localhost:9000/user/login
3	To get employee without manager (GET)	http://localhost:9000/user/getUnAssignedEmployee
4	To assign manager to employee	http://localhost:9000/user/assignEmployee
5	Get employees under a particular manager	http://localhost:9000/user/getYourEmployee
6	Remove employee from a manager	http://localhost:9000/user/unAssignEmployee
7	Add new company	http://localhost:9000/company/addCompany
8	Get all company (GET)	http://localhost:9000/company/getAllCompany
9	Companies without any sales or demo calls (GET)	http://localhost:9000/company/unAssignedCompanies
10	Delete company	http://localhost:9000/company/deleteCompany
11	Edit company	http://localhost:9000/company/editCompany
12	Get sales succeeded companies (GET)	http://localhost:9000/company/getConvertedCompanies
13	Get overall merged report of a company. Which includes all the stages and report like sales calls, demo calls and after sales information.	http://localhost:9000/company/getOverallReport

14	Assign sales call to employee	http://localhost:9000/salesCalls/assignCall
15	Update remarks and status (Salescall)	http://localhost:9000/salesCalls/updateReport
16	Get assigned sales calls (employee) (GET)	http://localhost:9000/salesCalls/getUserCalls
17	Get assigned sales calls (manager) (GET)	http://localhost:9000/salesCalls/getManagerCalls
18	Get sales call by Id	http://localhost:9000/salesCalls/getCallById
19	Assign demo call to employee	http://localhost:9000/demoCalls/assignDemo
20	Update remarks and status (Democall)	http://localhost:9000/demoCalls/updateReport
21	Get demos which assigned by me (GET)	http://localhost:9000/demoCalls/assignedDemos
22	Get demos which assigned for me (GET)	http://localhost:9000/demoCalls/getMyDemo
23	Get demos which assigned under a manager (GET)	http://localhost:9000/demoCalls/managerDemo
24	Get demo by Id	http://localhost:9000/demoCalls/getDemoById
25	Assign sales succeeded companies to a employee	http://localhost:9000/afterSales/assignConvertedCompanies
26	Update remarks and status (After sales)	http://localhost:9000/afterSales/updateConvertedCompaniesReport
27	Get manager assigned sales succeeded companies	http://localhost:9000/afterSales/getManagerConvertedCompanies
28	Get employee assigned sales succeeded companies	http://localhost:9000/afterSales/getYourConvertedCompanies

STATUS DESCRIPTION

COMPANY STATUS:

STATUS 0 = Company de-activated

STATUS 1 = Company active

STATUS 2 = Company Assigned to Sales

STATUS 3 = Company Succeeded sales

STATUS 4 = Company failed to sales

STATUS 5 = Company Assigned to after sales

SALES STATUS:

STATUS 0 = Sales call assigned

STATUS 1 = Sales succeeded

STATUS 2 = Customer asked for demo

STATUS 3 = Sales pending

STATUS 4 = Sales Failed

DEMO STATUS:

STATUS 0 = Demo assigned

STATUS 1 = Demo succeeded

STATUS 2 = Demo pending

STATUS 3 = Demo failed