



# IOT & EMBEDDED SYSTEMS

## Certification Course

### READY TO TRANSFORM YOUR CAREER?

**6 Months**

**5 Months Training**

**+**

**1 Month Internship**



In Collaboration With



**nasscom**



# About THE IOT ACADEMY

**The IoT Academy**, established in **2017** is a fast emerging company imparting quality programs for skills training, internship and guidance in cutting edge technologies like **Data Science, Machine Learning, Artificial Intelligence, Internet of Things, Embedded Systems & many more** and focused on helping people develop the skills they need to thrive in the rapidly growing digital economy.

The IoT Academy has collaborated with various premier institutes e.g. **E&ICT Academy, IIT-Guwahati, IIT-Roorkee and IIT-Kanpur** for **Advance Certification courses** to take provide outcome-centric solutions to help them achieve their professional goals.

**400+**  
Hiring Partners

**45000+**  
Learners

**8+ Years**  
Of excellence

**81%**  
Salary Hike

**91%**  
Happy Outcomes

Quality education and career opportunities shouldn't come at a high cost. While many ed-tech companies prioritize profits, **The IoT Academy** is committed to transforming students' lives. We make premium professional education accessible to the masses at just 10% of the market cost.



# AWARDS & RECOGNITIONS



# AWARDS & RECOGNITIONS



*Our*

# ADVANCED LEARNING LABS

## Where Innovation Meets Hands-On Learning

Step into our modern lab facilities designed to turn your ideas into reality. Our well-equipped labs provide everything you need to master IoT and embedded systems through practical, hands-on experience.

## What Makes Our Labs Special

Our labs bridge the gap between theory and practice. Every student gets access to industry-standard equipment and personalized guidance to build real-world projects with confidence.

## Learn by Doing

Our "hands-on first" approach means you'll build, test, and troubleshoot real devices from day one. Work on your own projects beyond class hours with 24/7 lab access and peer collaboration.



# FACULTY DEVELOPMENT PROGRAMS (FDPS)



- Conducted multiple intensive workshops for college faculty on AI-driven signal processing techniques.
- Delivered hands-on training using Edge Impulse, Python, and Hugging Face to build and deploy real-world AI models.
- Empowered educators to seamlessly integrate advanced AI/ML algorithms into their teaching and research.

# INDUSTRIAL VISITS FOR STUDENTS

- Organized immersive visits to leading IoT manufacturing facilities and smart-factory labs.
- Enabled learners to observe real-world deployment of embedded systems, edge computing, and sensor networks.
- Fostered practical insights through direct interaction with industry engineers and live project demonstrations.



# WHY THE IOT ACADEMY IS THE RIGHT CHOICE FOR YOU?

## Climb the Mountain of Success with The IoT Academy

Just like climbing a mountain requires the right guide, equipment, and path - your digital marketing career needs the right mentor, tools, and learning approach. The IoT Academy provides everything you need for this transformational journey.

## Your Journey to Digital Marketing Success Starts Here

Strategic Noida Location

Latest AI Tools & Technology

Industry Partnership &  
Recognition

Small Batch Personal Attention

Most Affordable Premium  
Education

Proven Track Record

Founded by IIT Alumni  
Excellence



# PROGRAM HIGHLIGHTS

100% Practical,  
Projects-Driven Training

1:1 Mentorship for  
Faster Learning

Lifetime LMS  
Access

Hands-on with AI tools:  
ChatGPT, Jasper, Canva AI,  
Copy.ai

100% Live Mentorship with  
Industry Experts

## PLACEMENTS & HIRING

78% Avg. Salary Hike  
after Course

400+ Hiring  
Partners

12,000+ Alumni  
Network for Referrals



Resume, LinkedIn &  
Portfolio Building

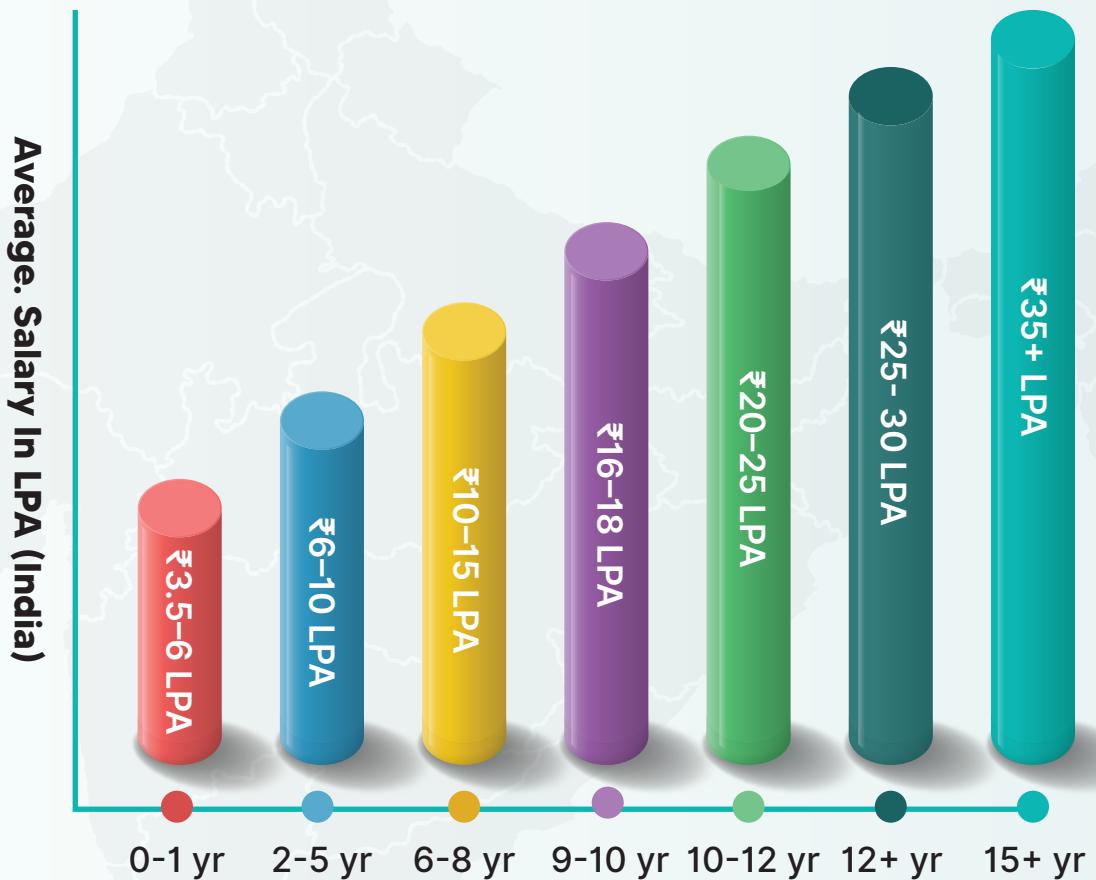
Interview Preparation  
& Mock Sessions

# WHO SHOULD JOIN THIS PROGRAM?

- ▶ Engineering students seeking cutting-edge tech skills.
- ▶ Software developers wanting hardware integration knowledge.
- ▶ Electronics enthusiasts ready to build smart devices.
- ▶ Professionals aiming for IoT leadership roles.
- ▶ Basic programming knowledge is helpful but not mandatory.



# CAREER ROLES & SALARIES



- Embedded Systems Engineer
- IoT Embedded Developer
- IoT Application Developer
- Embedded Linux Engineer
- Technical Lead (Embedded/IoT)
- Embedded Software Engineer
- PCB Design Engineer
- Systems Engineer
- R&D Engineer (Embedded/IoT)
- IoT Engineer

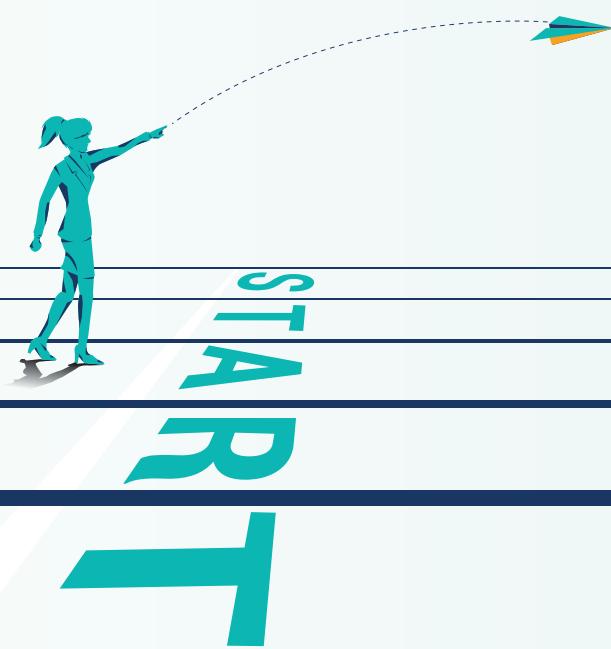
# *Why Learn* **EMBEDDED SYSTEMS & IoT**

- ▶ **High Demand:** Over 30 million connected IoT devices by 2026.
- ▶ **Wide Opportunities:** Manufacturing, automotive, healthcare, smart homes, agriculture.
- ▶ **Growing Importance:** Every industry needs smart, connected products.
- ▶ **Problem Solving + Creativity:** Design, build, and deploy real-world systems.
- ▶ **Edge Advantage:** Develop low-latency, reliable solutions on resource-constrained hardware.



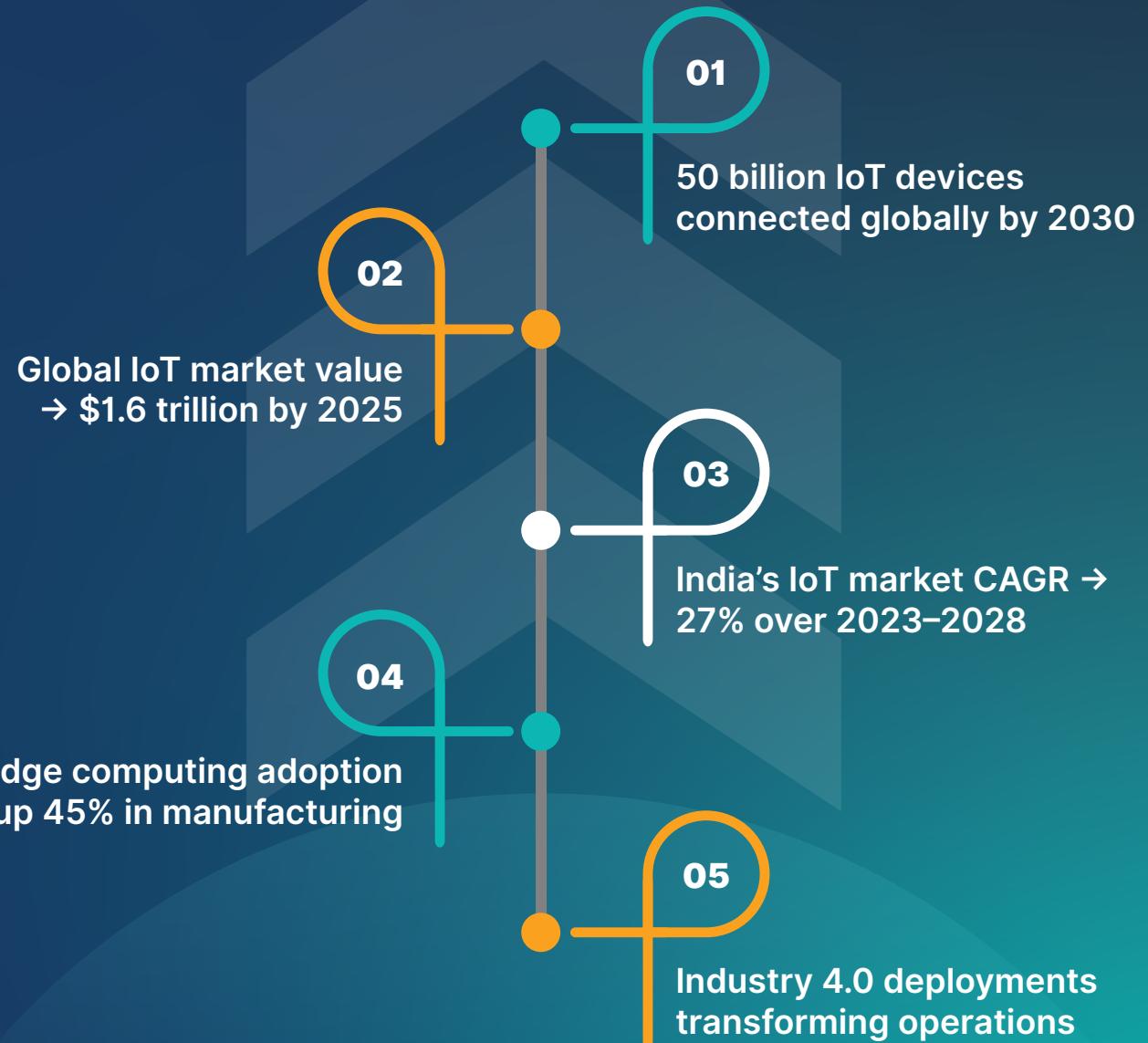
# CAREER TRAJECTORY

Experience Level	Average Salary (India)
(0-2 yr)	<b>₹3.5–6 LPA</b>
(2–4 yr)	<b>₹6–10 LPA</b>
(5–7 yr)	<b>₹10–15 LPA</b>
(8+)	<b>₹16–18 LPA</b>
(12+ yr)	<b>₹25–30 LPA</b>



 **START CAREER WITH  
DIGITAL MARKETING  
COURSE**

# WHY EMBEDDED SYSTEMS & IOT THE MARKET OPPORTUNITY



Professionals with Embedded & IoT expertise earn  
25% higher salaries

# HOW WE MAKE YOU JOB READY



## THE IOT ACADEMY EDGE

01  
400+  
Hiring Partners

02  
Hands-on  
Practice with Real  
Campaigns

03  
12k+  
Learners & Alumni  
Community

04  
Structured,  
Industry-Vetted Curriculum

05  
Resume & LinkedIn  
Optimization

06  
International  
Certification

# PLACEMENT SUPPORT

WE

## 400+ Hiring Partner Opportunities

Access a vast network of 910+ hiring partners, giving you more chances to land interviews and secure your dream job.

## Company-wise Interview Questions

Practice with real interview questions from leading companies to boost confidence and improve your selection chances.

## Resume, LinkedIn & Portfolio Building

Get expert guidance to create a powerful resume, optimize LinkedIn, and build a portfolio that highlights your skills to employers.

## Alumni Referral Network

Leverage our alumni working in top companies to get trusted referrals and unlock hidden job opportunities.



WANT YOU

# THE IOT ACADEMY VS OTHERS

Factors	The IoT Academy	Other Institutes
Founder Background	IIT Alumni	Varied
Batch Size	10-15 students	50-100 students
Fee Structure	₹46,999 (with EMI)	₹70,000-₹1,00,000
AI Tools Training	Comprehensive	Limited/None
1:1 Mentorship	Daily sessions	Group sessions only
Placement Rate	70% salary hike	30-50% average
Industry Partnerships	IIT Collaboration	Limited
Live Projects	Real client work	Simulated projects

# *Why Students* **CHOOSE US OVER COMPETITORS**



**Hemant Raj**

Placed in



The IoT Academy's Embedded System course was a game-changer for me! The hands-on projects helped me understand complex concepts easily. I feel confident in my skills now and ready for a career in IoT!



**Dharmendra**

Placed in



I loved the Embedded System certification course! The instructors were knowledgeable and supportive. The practical experience I gained was invaluable. I highly recommend this course to anyone looking to enter the IoT field!



**Ritik Verma**

Placed in



Completing the Embedded System course at The IoT Academy was an amazing experience. The curriculum was well-structured, and I learned so much. I now have the skills to pursue my dream job in technology!



# SUPPORT & CAREER GUIDANCE

## Discover Strengths & Interests

Every learner has unique talents, skills, and passions but many are unsure how to identify and apply them in their career. That's where we step in. Through assessments, mentoring sessions, and hands-on exercises, we help learners discover what they're truly good at and where their genuine interests lie. This self-awareness becomes the foundation for making smarter career choices, ensuring that learners not only land a job but also enjoy long-term growth and satisfaction in their chosen field.

## Explore Career Paths

The world of work is full of opportunities, but without proper guidance, learners often feel lost. We provide detailed insights into diverse industries, in-demand roles, and future career trends, helping learners explore multiple options before deciding on the right path. By understanding the scope, responsibilities, and growth potential of each career track, learners can confidently pursue the path that matches both their skills and aspirations—leading to meaningful and sustainable career success.

## Prepare for Interviews

A strong resume can get you an interview, but it's the preparation that gets you the job. Our structured interview training includes mock sessions, role-specific practice questions, and personalized feedback to polish communication and problem-solving skills. Learners gain confidence in tackling tough questions, handling pressure, and presenting themselves professionally. With this kind of preparation, they enter interviews not just as applicants, but as top contenders ready to impress employers.

## Build Professional Portfolios

In today's competitive job market, employers want proof of skills—not just promises. We guide learners in building professional portfolios that showcase real projects, case studies, and achievements. These portfolios act as a visual proof of their abilities, giving them a strong edge over other candidates. Whether it's tech projects, design work, research, or case studies, a well-crafted portfolio makes a lasting impression on recruiters and ensures learners are remembered long after the interview ends.

# THE IOT ACADEMY

## MILESTONES

**78%**

Average Salary Hike

**₹40 LPA**

Highest Package

**7000+**

Success Stories

**95%**

Placement Rate

**400+**

Hiring Partners

**₹21 LPA**

Average CTC



# ENROLLMENT PROCESS

### Step 1: Free Consultation

- Book a free career counseling session
- Understand your career goals and fit



### Step 2: Trial Class

- Attend one free trial class
- Experience our teaching methodology



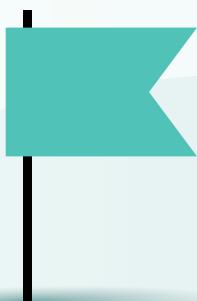
### Step 3: Enrollment

- Choose your batch timing
- Complete admission formalities



### Step 4: Begin Learning

- Start your transformation journey
- Access lifetime support system



#### Next Batch Details:

Batch Start Date: Every Monday

#### Class Timings:

Weekday Batch: 7:00 PM - 9:00 PM  
Weekend Batch: 10:00 AM - 1:00 PM

#### Mode:

Live Online + Offline (Noida Center)

#### Batch Size:

Limited to 15 students

*Result*

# DRIVEN SYLLABUS CHALLENGE

Embedded Systems & IoT



# Program Curriculum

MODULE 1

## Embedded C Programming Fundamentals

- C Variables and Constants
- C Preprocessor
- Control Flow Statements
- Functions & Call back Functions
- Array and String
- Pointer Concept
- Structures, Union & Enumerated Data Type
- C Memory Management
- Storage classes

MODULE 2

## Introduction to Embedded Systems

- Fundamentals of Embedded Systems
- Sensors/Actuators
- Microcontroller units and Microcontroller Architecture (Arduino, ATmega16/32,168)
- About communication protocols (Serial port, SPI, I2C, UART, CAN, USB, Modbus)
- About peripherals (like ADC, Timers, RTC, Interrupts, Polling, DMA)
- Memory architecture and handling (stack, heap, cache)
- Application-Driven Selection of Microcontrollers
- Embedded Circuit Design basics
- Role of Arduino and AVR in embedded development
- Applications in IoT, robotics, automation, and automotive

## Interfacing with Arduino and ATmega16

- AVR architecture (ATmega16/32/328P)
- Memory organization (program, data, EEPROM, SRAM)
- I/O ports and registers
- Clock system, reset
- AVR toolchain (AVR-GCC, Atmel Studio, Proteus simulation)
- Arduino IDE setup and structure of a sketch
- Pin configuration and GPIO basics
- Digital I/O programming (LED, switch, buzzer)
- PWM control (LED brightness, motor control)
- Serial communication with Arduino IDE
- Writing Embedded C for AVR (low-level register access)
- ISR (Interrupt Service Routine) writing in C
- Comparison: Arduino functions vs AVR register-level code
- AVR timer modes (normal, CTC, PWM)
- Stepper motor control
- Servo motor control (Arduino Servo library vs AVR PWM)
- AVR Fuse bits and configuration
- In-System Programming (ISP)
- Code size and power optimization
- Relays for high-voltage switching

## Embedded with STM32

- Concept About STM32
- Concept about ARM platform
- Introduction to Microcontrollers (Based on Architecture Selected)
- ARM microcontroller Architecture
- Instruction set architecture - pipelines
- Registers banks/mode and states theory
- Clock and reset systems, timers and Memory Organisation
- IDE Configuration, Linker Script, Compiler Optimization Options
- Exception/Interrupt handling
- C and Embedded C Migration
- Memory /IO and peripherals - (I2C/SPI/UART/GPIO/Timer/PWM/ADC)
- Debugging tools like SWV debugger
- CAN interfacing with STM32 and Arduino
- Modbus communication with STM32
- Debugging & Optimization
- **Major Projects:**
  - Home Automation with Arduino + Relays + Wi-Fi
  - Digital Energy Meter with AVR + LCD + EEPROM
  - Smart Weather Station (Arduino + IoT)
  - Industrial Motor Controller (PWM + UART monitoring)
  - LoRa-based Remote Sensor Node (LoRa SX1278)

## Embedded RTOS (Real-Time Operating System) with STM32

- Introduction to Real-Time Systems Hard Real & Soft Real
- Difference between GPOS (Linux/Windows) and RTOS
- Applications: Automotive, Robotics, Aerospace, IoT
- RTOS kernel architecture
- Tasks/Threads & states
- Context switching & scheduling
- Latency in real-time systems
- Determinism & responsiveness
- Creating, deleting, suspending, and resuming tasks
- Task priorities & priority inversion problem
- Task scheduling algorithms:
- Multitasking vs Multiprocessing
- Inter-Task Communication
- Semaphores (binary, counting)
- Mutexes & priority inheritance
- Event flags/groups
- Message queues
- Time Management
- System tick timer
- Delays & periodic tasks
- Timer services in RTOS
- Interrupt handling in RTOS
- ISR (Interrupt Service Routine) vs Task handling
- Heap management in RTOS
- Module 9: Power Management in RTOS
- Low-power modes & sleep states
- Debugging & Optimization
- RTOS debugging tools (Tracealyzer, Segger SystemView)
- Lab Experiments (Hands-On)

# Program Curriculum

- Lab Experiments (Hands-On)
  - Creating multiple tasks with FreeRTOS
  - Blinking LEDs with different priorities
  - Implementing delay using RTOS tick
  - UART communication using queues
  - Semaphore-based switch debounce
  - Interfacing sensor using RTOS tasks

MODULE 6

## Introduction To IoT

### What is IoT

- IoT application in different domains
- Trends in IoT Market
- Smart things
- Gate ways
- Middleware
- Edge vs Cloud functional partitioning

### IoT Architecture

- Tech Stack.
- Hardware Development Platforms
- Software Development Platforms
- Communication Protocols
- Power Requirements in IoT
- Cloud, its components and IoT
- Data Streaming and IoT
- Data Store and IoT
- Analytics & Visualization and IoT
- Security

# Program Curriculum

## NODEMCU (ESP8266)

- Install IDE Software
- Introduction to NODEMCU (Esp8266)
- Pinout of NODEMCU
- Programming Of NODEMCU
- Weather monitoring solution
- Automatic street lights

MODULE 7

## Advanced Communication Protocols & Networking

### Communication Protocols

- Introduction to communication architecture - Network protocol stack
- RF: ZigBee, BlueTooth, BLE.
- Communication Channels: GSM/GPRS, WiFi, LoRa & LoRaWAN
- NB-IoT, Comparison between different RF Technologies.
- IPv4 addressing problem for IOT and introduction to IPV6

### SOCKETS

- Socket connection & Attributes
- Creating a Socket
- Socket Addresses
- Naming a Socket & Socket Queue
- Accepting Connections
- Requesting Connections
- Closing a Socket
- Socket Communications Processes

# Program Curriculum

## NODE-RED

- Installation of Nodejs,
- Installation of Node-Red,
- Building your first flows
- Basic nodes and flows
- A tour of the core nodes
- The Node-RED programming model
- Dashboards and UI techniques
- Local broker installation,
- Connection between local broker and Node-RED

MODULE 8

## Cloud Computing & IoT Services

### Cloud Computing

- Cloud Computing & Benefits of Cloud
- Deployment Models (SaaS, PaaS, IaaS)
- AWS-IOT Core
- Micro-Soft Azure
- Thingspeak
- Google Firebase
- SQL and NoSQL Data bases
- Integration with MySQL
- IoT Cloud Platform: Device Management

### IoT Security

- Introduction to mbed TLS and SSL
- Importance of IoT application
- AES encryption basis

# Program Curriculum

## IoT Cloud Services

- IoT Cloud Architecture
- Services-SAAS-PAAS-IAAS

## Industry 4.0

- Introduction to Industry 4.0
- Road to Industry 4.0

## Use Cases

- Automobile- basic overview
- Electrical Vehicle

MODULE 9

## Embedded with Raspberry Pi by using Python

### Python Programming Fundamentals

- Data types and type conversion
- Variables and basic operations
- Flow control
- Loops
- Lists, Set,Tuple and Dictionary
- Functions
- File Handling
- Class and Objects
- Modules & Packages
- Error/ Exception Handling

# Program Curriculum

## What is Linux

- Introduction to Linux
- History of Unix & Linux
- Linux distributions (Debian, Ubuntu, Fedora, Yocto, etc.)
- Open-source software & GNU philosophy
- Linux architecture: Kernel, Shell, File System, Utilities
- Logging in, working with shell (bash, ssh)
- Linux directory structure (/bin, /etc, /dev, /home, /proc, /sys)
- File operations: ls, cat, cp, mv, rm, touch
- File permissions & ownership (chmod, chown)

## Introduction to Raspberry pi with Interfacing

- Setup and installation
- Basic Led blink
- PWM motor with R-Pi
- Switch with R-Pi
- Raspberry pi OS walkthrough
- Code execution and data generation
- ThingSpeak with R-Pi
- DHT11 sensor data by R-Pi
- Lora connectivity with Thingspeak R-Pi

MODULE 10

## Embedded Linux

### LINUX INTERNALS

- Linux internals
- Linux introduction and installation.
- Linux Shell Commands
- Shell Scripting
- Make Files
- Process Management
- File Operation
- Signals in Linux

# **Program Curriculum**

- Linux Scheduler & Memory Management
- Linux Multi-Threading Programming
- Network Programming in Linux

## **Linux Porting**

- Introduction, Setup & Hardware
- Toolchain & Hardware Practical's
- Bootloader U-Boot
- U-Boot Porting
- Customizing Bootloader
- Linux Kernel
- Kernel Porting & Compilation
- Kernel Modification
- Root File System
- Embedded Application Development

## **Linux - Device Drivers**

- Introduction and Arch of Linux Device Drivers
- Kernel Module Programming
- Loadable kernel module
- Character Device Drivers
- Led Device Driver
- Uart device driver
- Process creation calls (fork,vfork,execv)
- LDDM (Linux Device Driver Model)
- Writing and testing of Board File
- what is the Device Tree
- Advantage for creating a Device Drivers

## **Yocto with Linux**

- Yocto Architecture
- Recipes defines everything in Yocto
- Layers makes Yocto Modular & Structured
- Adding new Hardware support using BSP Layers
- Custom Distribution & Images

# Certifications & Investment

## Industry-Recognized Certificates

Upon successful completion, you'll receive:

- The IoT Academy Certificate in Embedded Systems & IoT
- ARM Accredited Engineer (AAE) Certification
- Cisco IoT Fundamentals Certification
- AWS Certified IoT Developer – Specialty
- Raspberry Pi Certified Developer
- EdgeX Foundry Practitioner Certificate

## Course Investment & ROI

**₹46,999**

Total Course Fee

**6 Months**

EMI Options Available

**Upto 30%**

Scholarship Available

## What's Included:

- 6 months of comprehensive training
- Lifetime LMS access
- 1:1 mentorship sessions
- Hands-on labs & real-world case studies
- Placement assistance
- All certification exam fees are covered
- Tools & hardware kit (worth ₹50,000+)

## Average Salary Increase:

**70%**

(₹4–5 LPA to ₹7–8.5 LPA)

**Course Fee Recovery Time:  
5 months**



# READY TO TRANSFORM YOUR CAREER?

**DON'T WAIT - THE  
DIGITAL FUTURE IS NOW!**

Join thousands of successful professionals  
who transformed their careers with  
The IoT Academy. **Limited seats available.**

**BOOK YOUR FREE  
CONSULTATION TODAY!**

**The IoT Academy** - Where Technology  
Meets Opportunity  
Empowering India's Digital Workforce  
Since 2017

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