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Patent Search and Analysis Report (PSAR) Submitted as a part of the PROJECT REPORT CRM for Admission Submitted by CHACHAPARA JAY - 160890107004 DHADUK JENISH - 160890107007 HINGRAJEEYA HEMAL - 160890107010 PALALIYA RAVIRAJ -160890107017 In partial fulfilment for the award of the degree of BACHELOR OF ENGINEERING In Computer Engineering Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot Gujarat Technological University, Ahmedabad October-2019 Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot Computer Engineering Department 2019-2020 CERTIFICATE This is to certify that the Patent Search and Analysis Report(PSAR), submitted along with the project entitled CRM for Admission has been carried out CHACHAPARA JAY (160890107004) under my guidance in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering 7th Semester of Gujarat Technological University, Ahmedabad during the acedemic year Internal Guide Head of the Department Prof. Nikhilesh Girnara Prof. Bhaumik Machhi Assistant Professor Computer Engineering Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot Computer Engineering Department 2019-2020 CERTIFICATE This is to certify that the Patent Search and Analysis Report(PSAR), submitted along with the project entitled CRM for Admission has been carried out DHADUK JENISH (160890107007) under my guidance in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering 7th Semester of Gujarat Technological University, Ahmedabad during the acedemic year 2019-2020. Date: Internal Guide Head of the Department Prof. Nikhilesh Girnara Prof. Bhaumik Machhi Assistant Professor Computer Engineering Shri Labhubhai Trivedi Institute Of Engineering & Tech, Raikot Computer Engineering Department 2019-2020 CERTIFICATE This is to certify that the Patent Search and Analysis Report(PSAR), submitted along with the project entitled CRM for Admission has been carried out HINGRAJEEYA HEMAL (160890107010) under my guidance in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering 7th Semester of Gujarat Technological University, Ahmedabad during the acedemic year 2019-2020. Date: Internal Guide Head of the Department Prof. Nikhilesh Girnara Prof. Bhaumik Machhi Assistant Professor Computer Engineering Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot Computer Engineering Department 2019-2020 CERTIFICATE This is to certify that the Patent Search and Analysis Report(PSAR), submitted along with the project entitled CRM for Admission has been carried out PALALIYA RAVIRAJ (160890107017) under my guidance in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering 7th Semester of Gujarat Technological University, Ahmedabad during the acedemic year 2019-2020. Date:_ Internal Guide Head of the Department Prof. Nikhilesh Girnara Prof. Bhaumik Machhi Assistant Professor Computer Engineering Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot Computer Engineering Department 2019-2020 DECLARATION We hereby declare that the Patent Search and Analysis Report(PSAR), submitted along with the Project Report for the project entitled "CRM for Admission" in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering to Gujarat Technological University, Ahmedabad, is a bonafide record of the project work carried out at Shri Labhubhai Trivedi Institute of Engineering & Tech, Rajkot under the supervision of Prof. Nikhilesh Girnara and that no part of any of these PSAR report has been directly copied from any students' reports or taken from any other source, without providing due reference. Name of Students Sign of Students 1. CHACHAPARA JAY 2. DHADUK JENISH 3. HINGRAJEEYA HEMAL 4. PALALIYA RAVIRAJ ACKNOWLEDGEMENT We have taken efforts in this project. However, it would not have been possible without the kind support and help of many individuals and organizations. We would like to extend us sincere thanks to all of them. We are highly indebted to Prof. Nikhilesh Girnara for their guidance and constant supervision as well as for providing necessary information regarding the project and also for their support in completing the project. We would like to express my gratitude towards our institute for their kind cooperation and encouragement which help us in this project. ABSTRACT Our project is CRM for Admission. CRM stands for Customer Relationship Management. CRM means to approach to manage a company interaction with current and potential customer. Applicaion for CRM is communnication with customer, customer data and information, sales tracking, customer services, improving business. Our project will helpful in faculties of college and any person who is related to the admission process of the college. In our project there are two main module 'Admission process' and 'Expanse'. It is tedious task to

process of the college. In our project there are two main module 'Admission process' and 'Expanse'. It is tedious task to manage admission related process information carry manually. So our project help the college easily manage admission process. Our project provide student admission related report, expanse related project, lead forwarding from one faculty to another and also provide notification about to admission related task that give by higher authority. LIST OF TABLES 1.

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Response 36 10. Lead 37 11. Team 38 12. Team Member 39 LIST OF FIGURES 1. Activity Diagram 14 1.1 Login 14 1.2 Admission 15 1.3 Team 16 1.4 Expense 17 1.5 Report 18 2. Class Diagram 19 3. Data Flow Diagram 20 3.1 Level-0 20 3.2 Level-1 21 3.3 Level-2 22 4. ER Diagram 23 5. Sequence Diagram 24 5.1 Admission Coordinator 24 5.2 Head and Faculty 25 6. Use Case Diagram 26

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Assumption- We have assumption to make online payment for expense module. In this module faculties will give their expense details and it is sent to admission coordinator for approval. Right now, we are just giving the verified PDF document regarding payment which they have to submit in account department. But instead of doingthat we assume that we may give online payment option. Once the details have been verified then organization will directly pay to the requester in his/her account. Dependency- All the data are of students so the complete project is depending on the student data. If it is not given by any

students then it may result into some unconditional errors.

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3. Specific Requirements 3.1 External Interface Requirements 3.1.1 User Interfaces Faculty -Login page with submit button -After successfully login there will be homepage with -Notification -Navigation links -About us -Contact us -Site map -Apply for expanse revenue -Take response from student -CRUD operation on database. Admin - Login page with submit button - After successfully login there will be homepage with -Add notification -Gives student data to faculty -approve expanse -Generate team for school visit and college visit -Generate report -Provide schedule to visit -CRUD operation on database -Lead forwarding 3.1.2 Hardware Interfaces <mark>For hardware interface few things are required which are any device like computer or</mark> mobile phone from the user and admin side to complete the process and server on the admin sir to store and retrieve the data. 3.1.3 Software Interfaces Software interface include interaction and passing of data between databases tables for the process of taking response from students, school and college visit data and many more things. For example, for the response report the report generation page will make request to the database to display the all the student response or return requested report will be provided to admin. 3.1.4 Communications Interfaces This product requires email and browser network server and HTTP communication over the internet. 3.2 Functional Requirements Provide student data from different platform like school and college visit data -Reception student data -Many other sources That call data collected in one plateform. Lead forwarding -In this function one product user transfer the control to another user. Report generation -Response related report -Expanse related report Notification -School and college visit schedule -Reception work notification -Many other information Team generation -Team generate area via -Relationship via 3.3 Behaviour Requirements 3.3.1 Use Case View CRM behavior theory represents inter-related perspective of Customer Relationship Management relating to managing corporate customer relationship. This involves 52 personal interviews with services providers and their corporate lines. 4. Other Nonfunctional Requirements 4.1 Performance Requirements Easily generate response and expense report. Any transaction will not take more than 20 second. Easily forward lead from one user to another. Different-different perspective vice you can generate the team. Easily maintain different type of student data. Provide notification as a remainder. 4.2 Safety and Security Requirements For the shake of safety back up device are required to save the data if server get crash or any other harming things happened on server. Not put incorrect data on database. For the shake of security, the user and admin a suggested do not to share their personal detail like password and user id with other and not to use any third tool to access the site. We provide password encryption on database. 4.3 Software Quality Attributes The additional attributes in the product is as follow: We provide region wise faculty information. So, admin user easily generate team for school and college visit. We can provide response and expense report. So, admin easily maintain college admission and their college expense. For the reliability of admin user, we provide are central database so that easily transfer the lead. 5. Other Requirements The other requirements which is most required thing is providing a domain and the server to the product to run. Addition to this the detail of all the people which directly or indirectly connected with admission process of the college. We can also find mail server or SMS source. So, provide user to forget password functionalities.

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for hardware interface few things are required which are any device like computer or mobile phone from the user and admin side to complete the process and server on the admin side to store and retrieve the data. 3.3 software interfaces.	10%
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Appendix C - Data Dictionary Department Table Field Name Field Type (Size) Field Constraints Dept_Id Int (2) Primary Key Dept_Name String (30) Not Null Dept_Id Dept_Name 01 Degree Computer Engineering 02 Degree Mechanical Engineering 03 Degree Civil Engineering 04 Degree Electrical Engineering 11 Diploma Mechanical 12 Diploma Civil 13 Diploma Electrical 21 Humidity and R. Department Designation Table Field Name Field Type (Size) Field Constraints Design_Id Int (1) Primary Key Designation String (30) Not null Design Id Designation 1 Principal 2 Admission Coordinator 3 Head of the department 4 Faculty Employee Table Field Name Field Type Field Constraints Emp_Id Long Int (12) Primary key First_Name String (20) Not null Last_Name String (20) Not null Contact Decimal (12) Not null Email Email (30) Not null Dept_Id Int (12) Foreign key City String (15) Not null Address Varchar (50) Not null Design_Id Int (1) Foreign Key Password Password (30) Not null Student Table Field Name Field Type Field Constraints Type Bool(0-Student,1-Calls) (1) Not Null Student_Id Long int (10) Primary First_Name String (20) Not null Last_Name String (20) Not null Gender Boolean (1) Not null Contact Decimal (12) Nullable Cast String (10) Nullable Income Float (10) Nullable Date Date Not Null City String (15) Nullable Year Integer (4) Not Null Result Float (5) Nullable Group Int (5) Null Emp_Id Long int (12) Foreign key School / College String (30) Nullable Admission Type String (30) Nullable Expense Table Field Name Field Type Field Constraints Expense_Id Int (10) Primary key Team_Id Long int (12) Foreign key Gift_Id Int (10) Foreign Key Date Date Not Null Details Text (100) Not Null Amount Float (10) Not Null Picture(3) BLOB (Up to 10MB) Null Gift Table Field Name Field Type Field Constraints Gift_Id Int (10) Primary Key Emp_Id Long int (12) Foreign key to employee table Date Date Not Null Broacher Int (4) Not Null Beg Int (4) Not Null Other Int (4) Not Null School/College Table Field Name Field Type Field Constraints School_Id Int (3) Primary Key School_Name String (30) Not null Address Varchar (50) Not null City String (20) Not null Contact_Person_Name String (20) Not null Contact Decimal (12) Not null Emp_Id (Reference Faculty) Long int (12) Foreign key to employee table Allocation Table Field Name Field Type Field Constraints Tab_Specification Bool (1) Not Null Emp_Id Int (12) Foreign key Start_Index Int (5) Not Null End_Index Int (5) Not Null Response Table Field Name Field Type Field Constraints Response_Id Int (5) Not Null Emp_Id Long Int (12) Foreign Key Student_Id Int (10) Foreign Key Date Date Not Null Status (Init / Pending / Completed) Int (1) Not Null Response (Positive / Negative) Bool Not Null Next Date (To Call/ To Visit) Date Null Remark Text (100) Null Lead_Id Int (10) Foreign Key Lead Table Field Name Field Type Field Constraints Lead_Id Int (10) Primary key Emp_ld Int (12) Foreign key Response_ld Int (10) Foreign Key Date Date Not Null Forwarded_By_Emp_ld Int (12) Not Null Forwarded_To_Emp_Id Int (12) Not Null Team Table Field Name Field Type Field Constraints Team_Id Int (12) Primary key Emp_ld Int (12) Foreign Key School_ld Int (3) Foreign key Gift_ld Int (10) Foreign key Expense_ld Int (10) Foreign Key NOTM Int(2) Not Null Team Member Table Field Name Field Type Field Constraints Team_Id Int (12) Primary key Emp_Id Int (12) Foreign Key

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