 

**Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot**

Computer Engineering Department

**2019-2020**

**CERTIFICATE**

This is to certify that the Patent Search and Analysis Report(PSAR), submitted along with the project entitled **CRM for Admission** has been carried out **CHACHAPARA JAY (160890107004)** under my guidance in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering 7th Semester of Gujarat Technological University,Ahmedabad during the acedemic year 2019-2020.

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**Internal Guide Head of the Department**

Prof. Nikhilesh Girnara Prof. Bhaumik Machhi

Assistant Professor Computer Engineering

 

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Computer Engineering Department

**2019-2020**

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Computer Engineering Department

**2019-2020**

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**Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot**

Computer Engineering Department

**2019-2020**

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**Shri Labhubhai Trivedi Institute Of Engineering & Tech, Rajkot**

Computer Engineering Department

**2019-2020**

**DECLARATION**

We hereby declare that the Patent Search and Analysis Report(PSAR),submitted along with the Project Report for the project entitled “**CRM for Admission**” in partial fulfillment for the degree of Bachelor of Engineering in Computer Engineering to Gujarat Technological University, Ahmedabad, is a bonafide record of the project work carried out at **Shri Labhubhai Trivedi Institute of Engineering & Tech, Rajkot** under the supervision of **Prof. Nikhilesh Girnara** and that no part of any of these PSAR report has been directly copied from any students’ reports or taken from any other source, without providing due reference.

**Name of Students Sign of Students**

1. **CHACHAPARA JAY**
2. **DHADUK JENISH**
3. **HINGRAJEEYA HEMAL**
4. **PALALIYA RAVIRAJ**

**ACKNOWLEDGEMENT**

We have taken efforts in this project. However, it would not have been possible without the kind support and help of many individuals and organizations. We would like to extend us sincere thanks to all of them.

We are highly indebted to Prof. Nikhilesh Girnara for their guidance and constant supervision as well as for providing necessary information regarding the project and also for their support in completing the project. We would like to express my gratitude towards our institute for their kind co-operation and encouragement which help us in this project.

**ABSTRACT**

Our project is CRM for Admission. CRM stands for Customer Relationship Management. CRM means to approach to manage a company interaction with current and potential customer. Applicaion for CRM is communnication with customer, customer data and information, sales tracking, customer services, improving business.

Our project will helpful in faculties of college and any person who is related to the admission process of the college. In our project there are two main module ‘Admission process’ and ‘Expanse’.

It is tedious task to manage admission related process information carry manually. So our project help the college easily manage admission process. Our project provide student admission related report, expanse related project, lead forwarding from one faculty to another and also provide notification about to admission related task that give by higher authority.

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