



#### HR CASE STUDY

26-Aug-2018

Ravi Divecha Anupam Rai Hari B Keshava A



### **Business Case**



A large company named XYZ, employs, at any given point of time, around 4000 employees. However, every year, around 15% of its employees leave the company and need to be replaced with the talent pool available in the job market. The management believes that this level of attrition (employees leaving, either on their own or because they got fired) is bad for the company, because of the following reasons -

- 1. The former employees' projects get delayed, which makes it difficult to meet timelines, resulting in a reputation loss among consumers and partners
- 2. A sizeable department has to be maintained, for the purposes of recruiting new talent
- 3. More often than not, the new employees have to be trained for the job and/or given time to acclimatize themselves to the company

#### **Business Objective.**

To understand what factors needs to be addressed to curb attrition and recommend changes that should be made in the workplace, in order to get most of their employees to stay.



#### APPROACH FOLLOWED

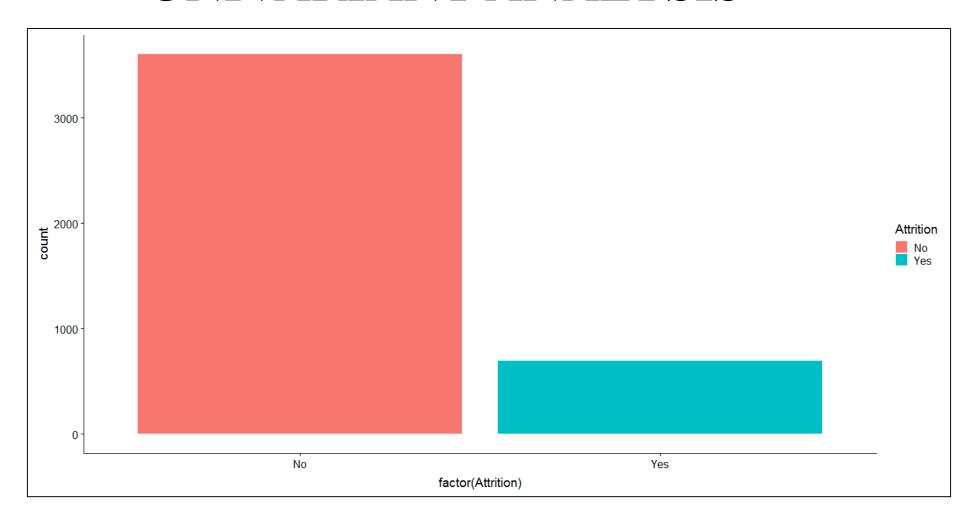


- Employee Data is analyzed and cleaned in order to remove unwanted columns
  - Review of columns with NA values
  - Review of columns with zero values
  - Columns have the same value
  - Columns not having any significance with regard to this case study
- Perform bivariant analysis on columns to study possible trends.
- Factored and scaled the variable.
- Perform logistics regression to obtain driving factors for attrition
- Obtained cut-off values and applied KS on decile table.
- Recommendations based on driving factors for attrition.



#### UNIVARIANT ANALYSIS

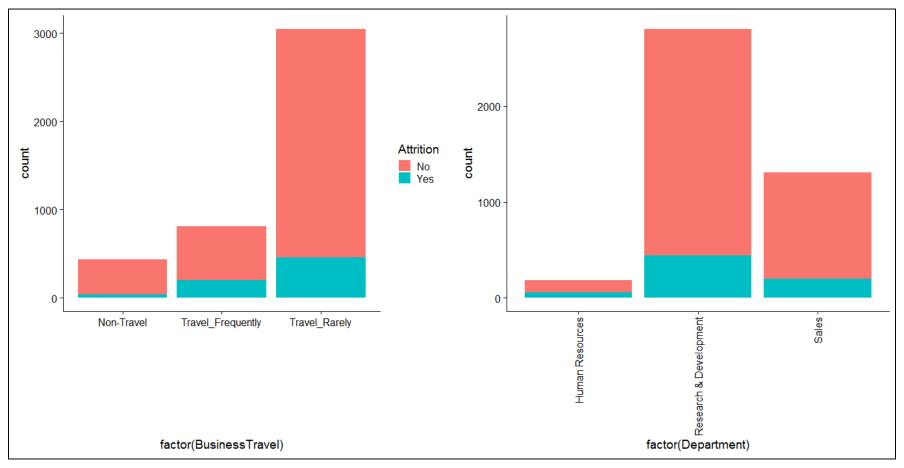




• 16% attrition observed which is much higher than industry standard.



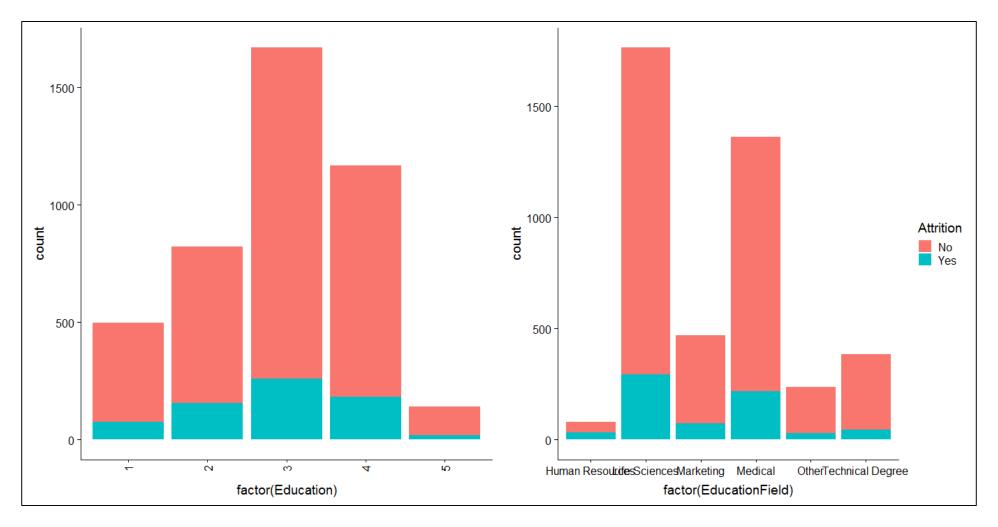




- No significant trend observed. More frequently travelled employees might see more churn as compared to those who have not travelled.
- RnD Department seems to show more attrition as compared to the other departments.



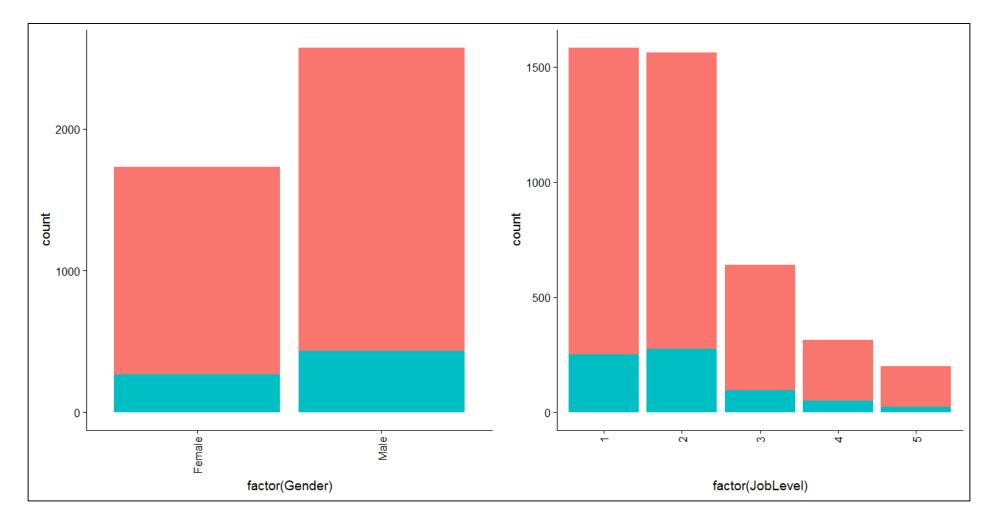




- Education level 4 seem to show high attrition possibility.
- Education field of Medical seems to show high attrition possibility.



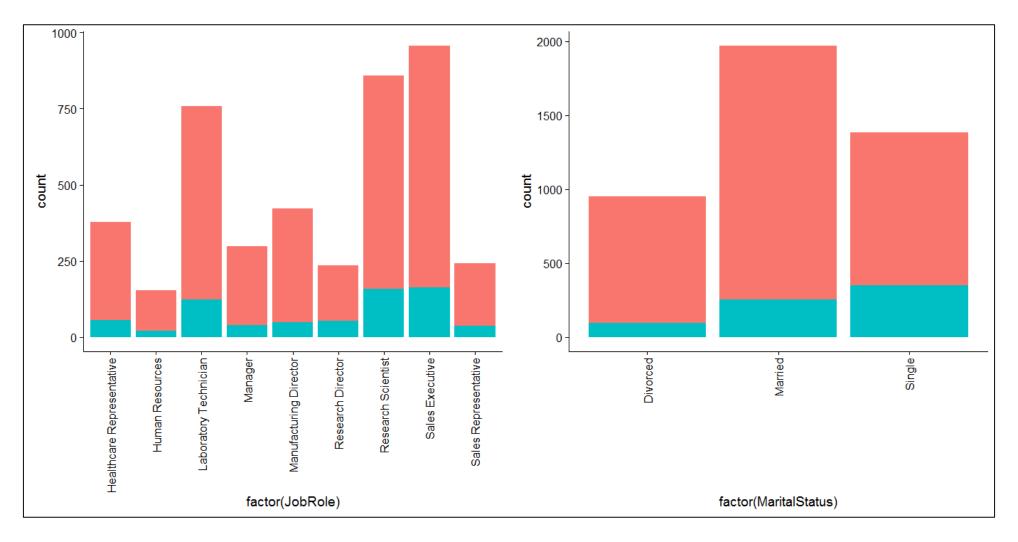




• Female employees seem to see more attrition as compared to male.



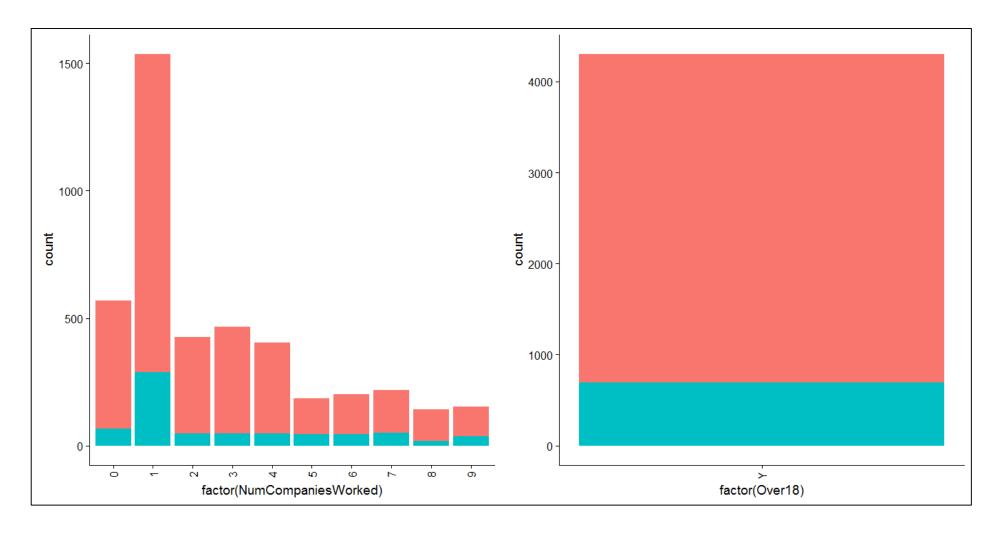




• Single employees seem to see more attrition as compared to others.



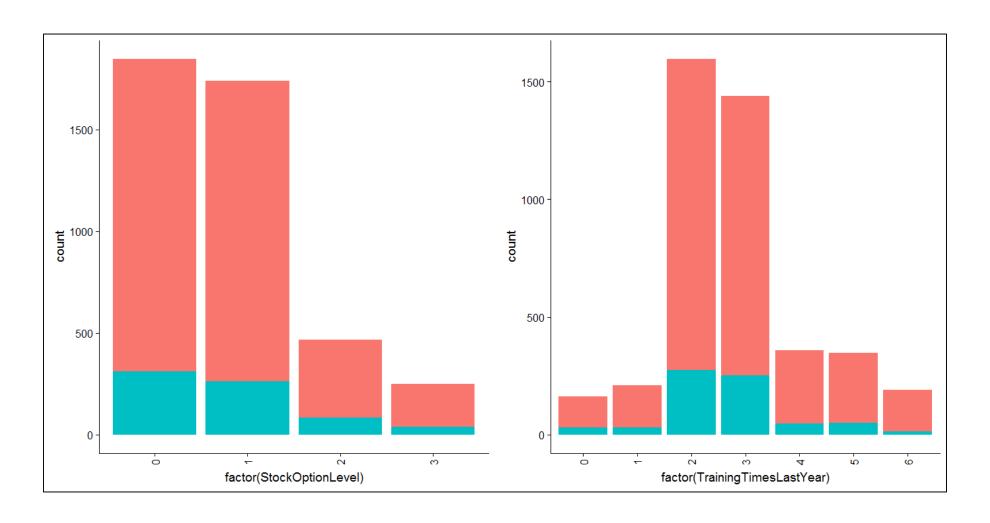




• Employees worked with 1 year in a company seem to be most vulnerable to attrition.



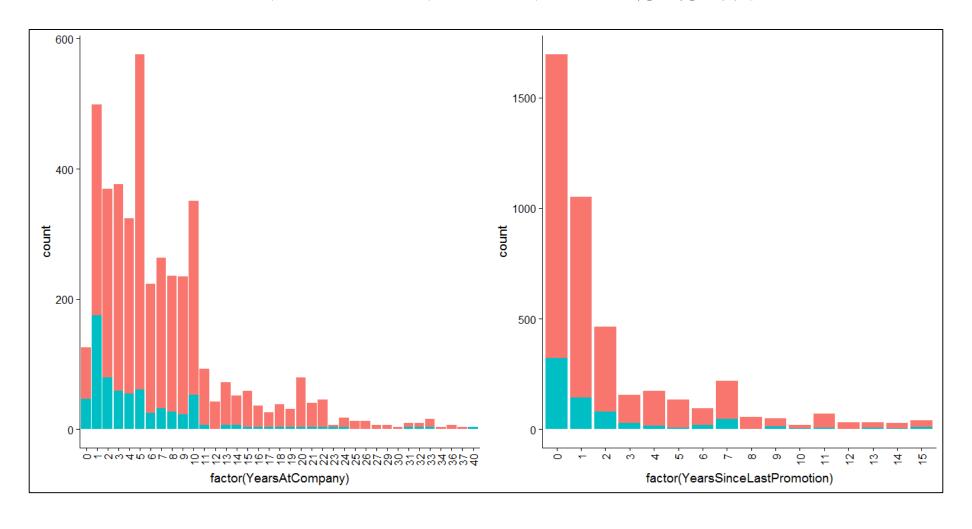




• Employees with no training provided in 2 or 3 years seem to be attrition vulnerable.



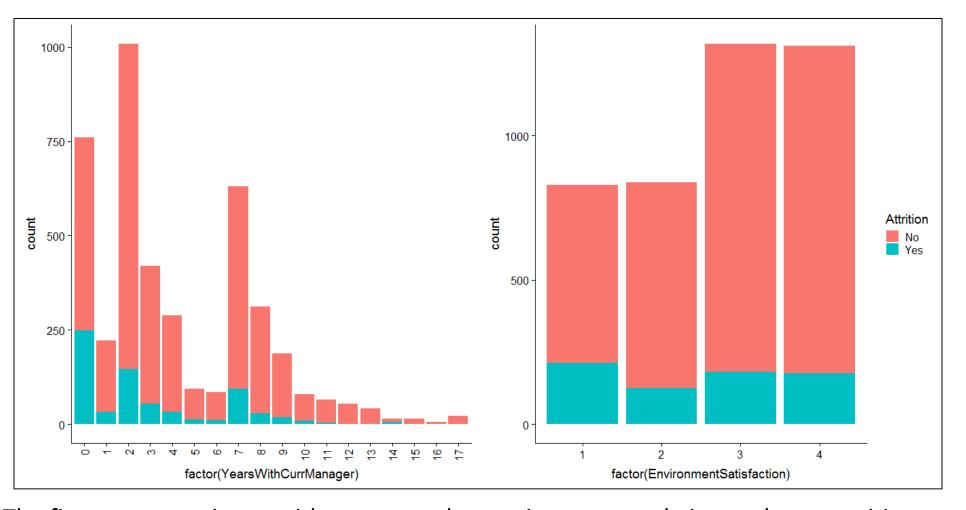




- Employees with 40 years in company see 100% attrition indicating retirement for employee.
- Employees with 7 years since no promotion shows higher attrition.



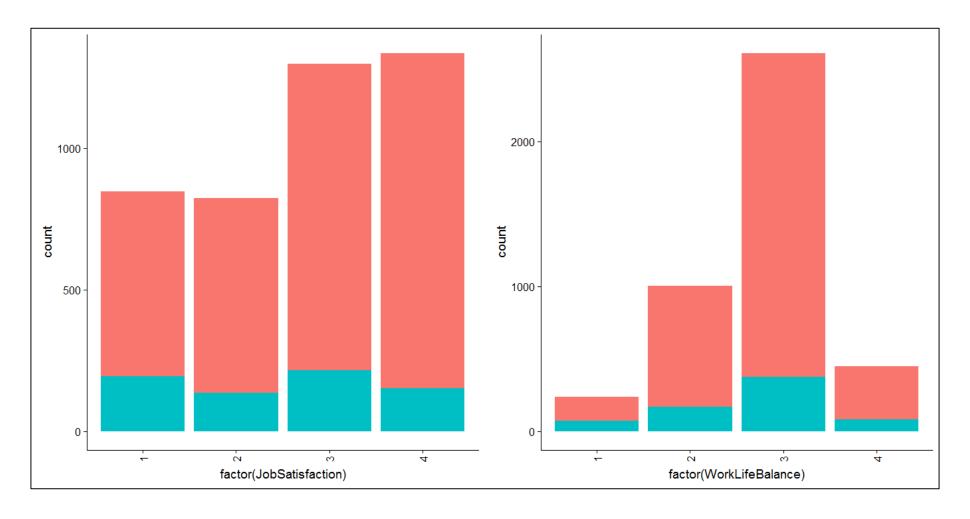




- The first year experience with manager plays an important role in employee attrition.
- Employees with same manager with 7 years show higher attrition possibility.
- Employees with lower satisfaction with environment show higher percentage of attrition.



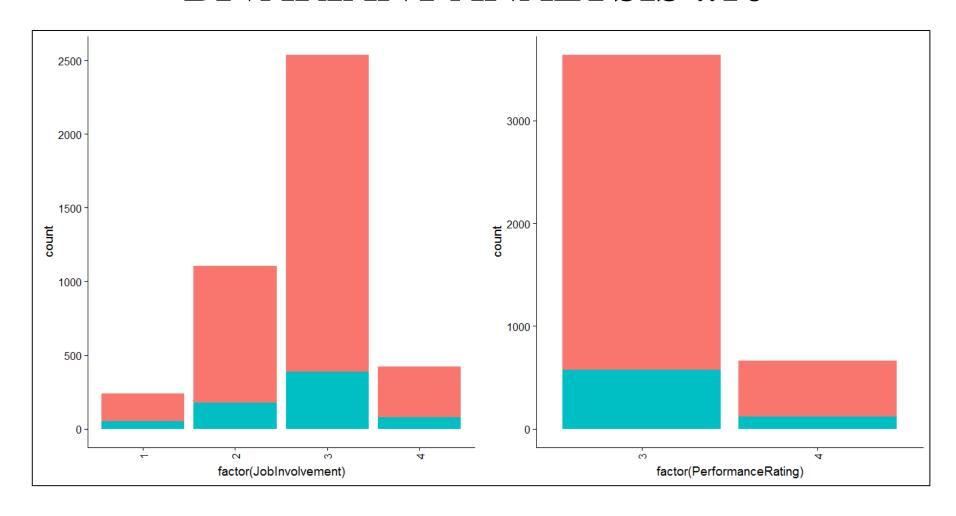




- Low job satisfaction can lead to employee attrition.
- Lower "Work Life Balance" can cause employee attrition.



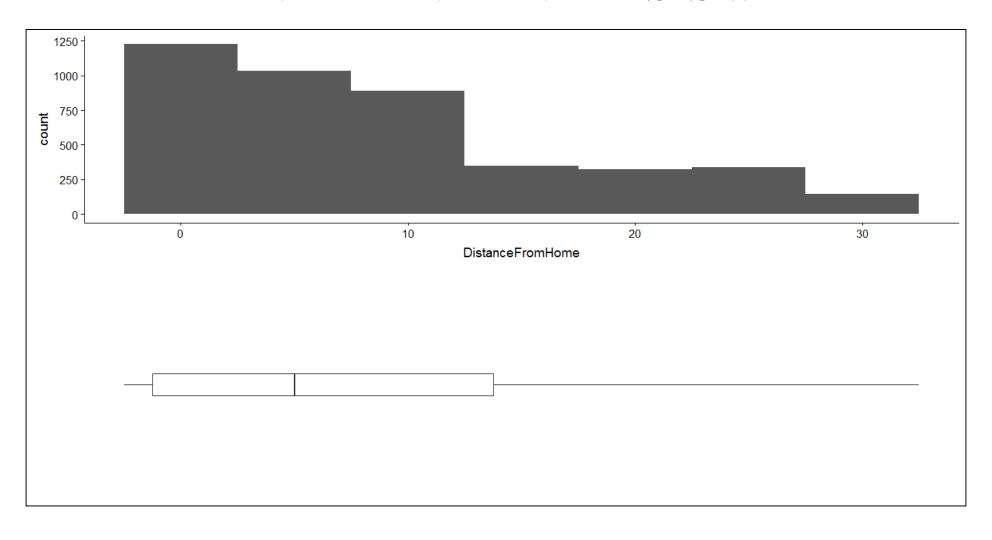




• Employees with low job involvement seem to likely leave the organization.



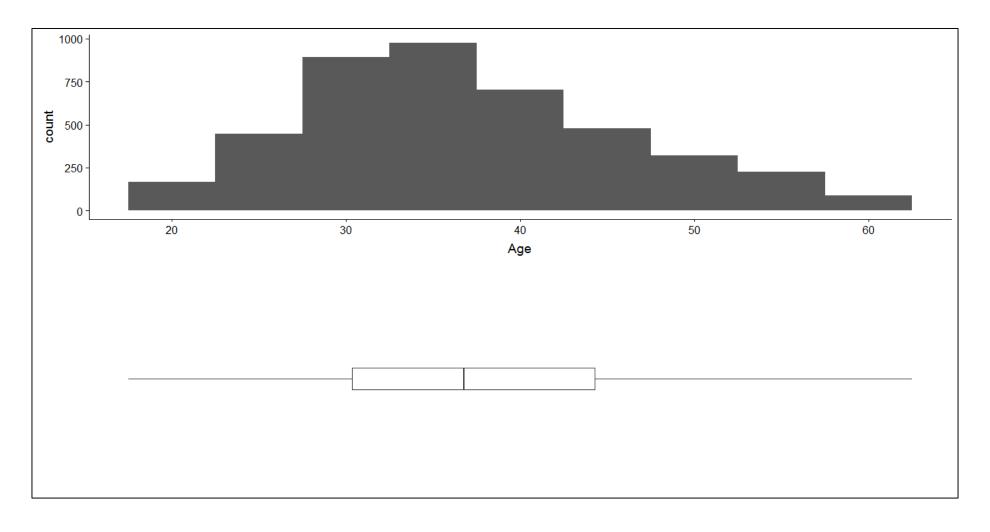




• Typically employees prefer to be up to 10kms away from office.



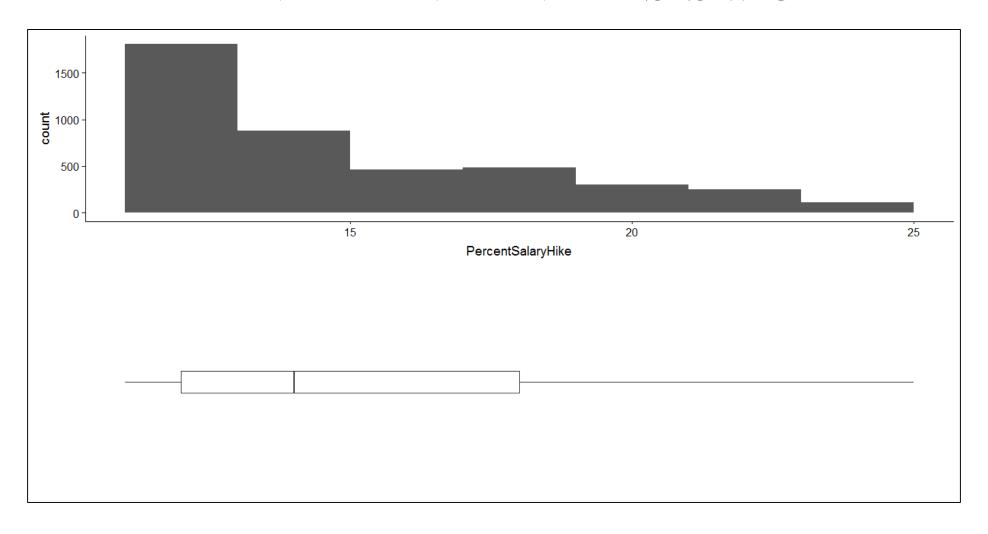




Maximum work force in the company is in the age group between 30 and 40 years.



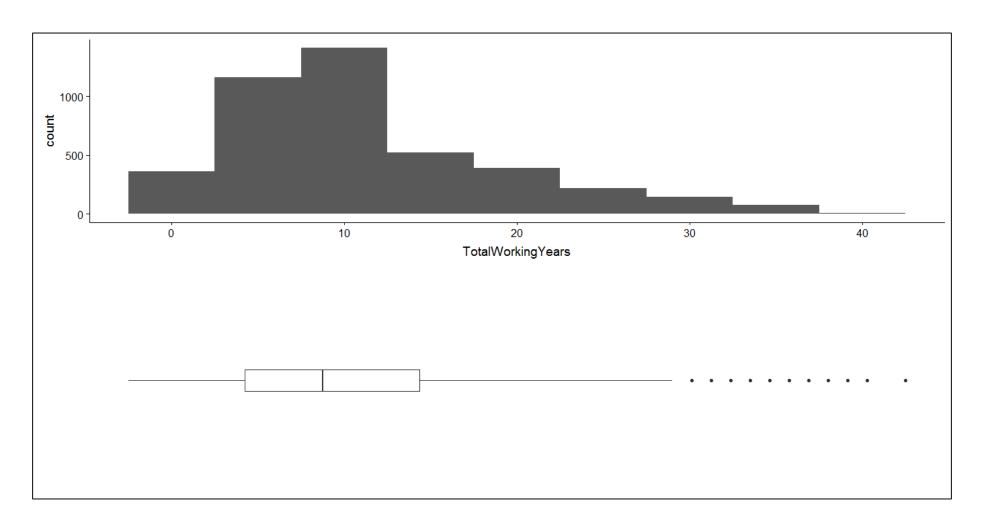




• Average salary hike in this company is up to 15%.



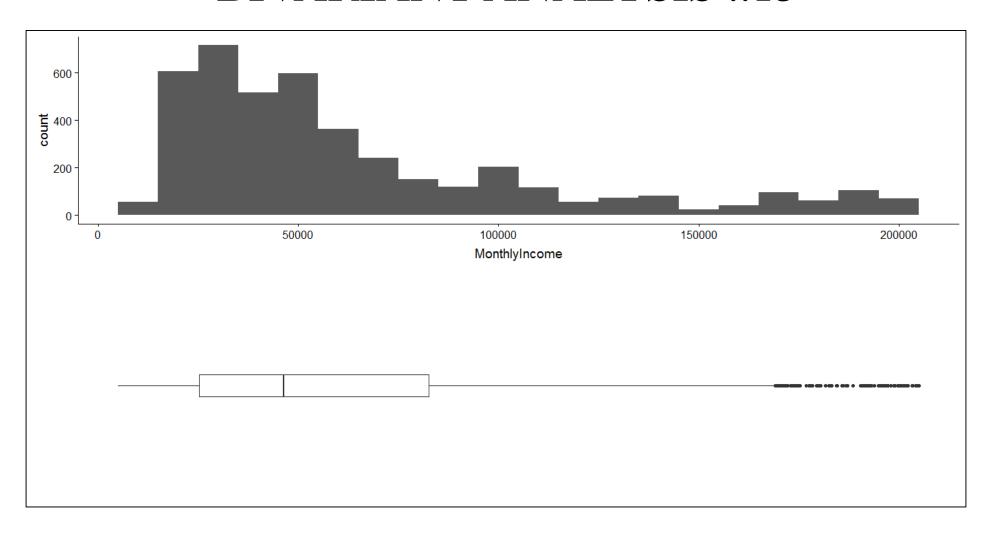




• Maximum work force in the company are those with approximately 10 years of experience.





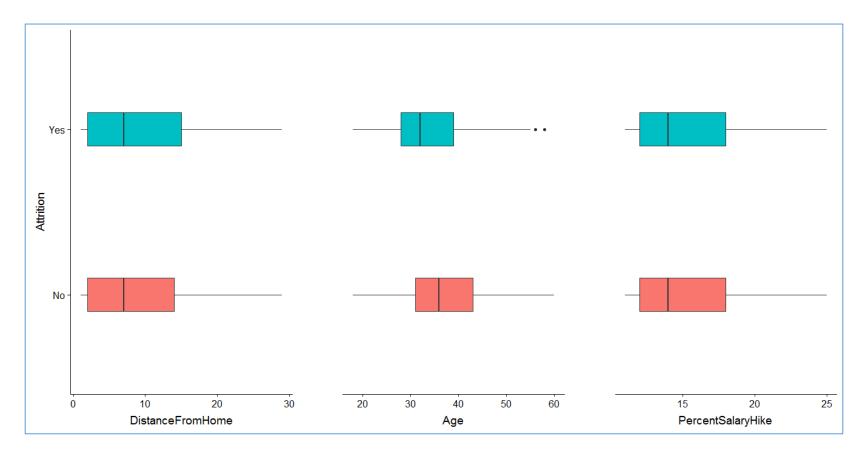


• Average salary for employees is about 50000 per annum.



# **b** OUTLIER TREATMENT .. 1



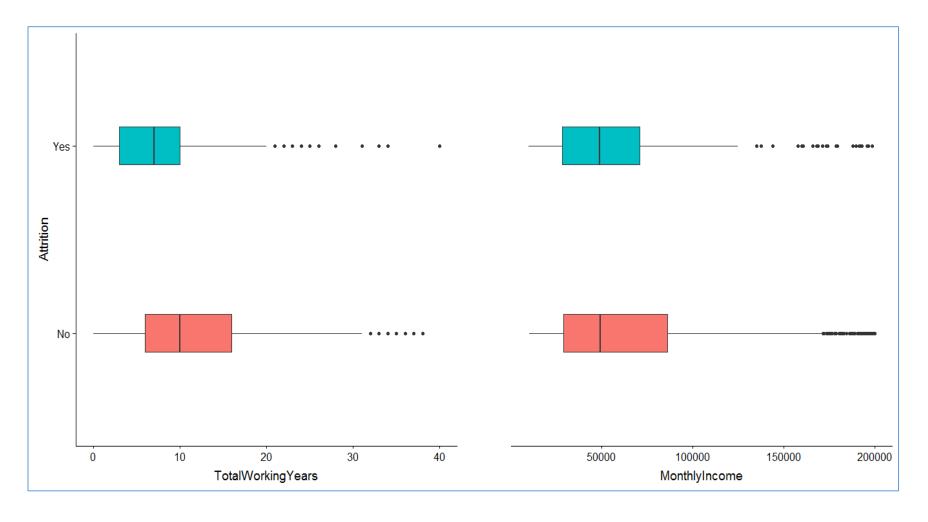


Employees worked with 1 year in a company seem to be most vulnerable to attrition.



## **b** OUTLIER TREATMENT .. 2

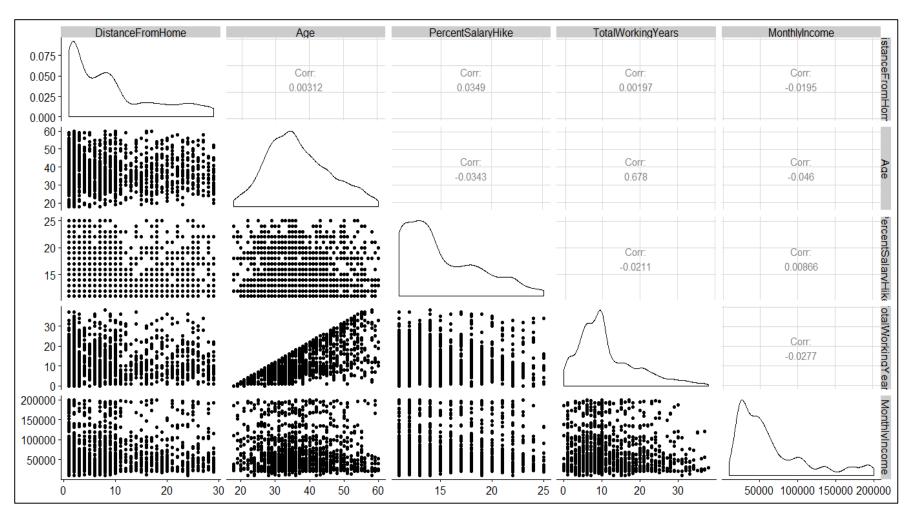




• Employees with greater than 35 years seems to wait for retirement.





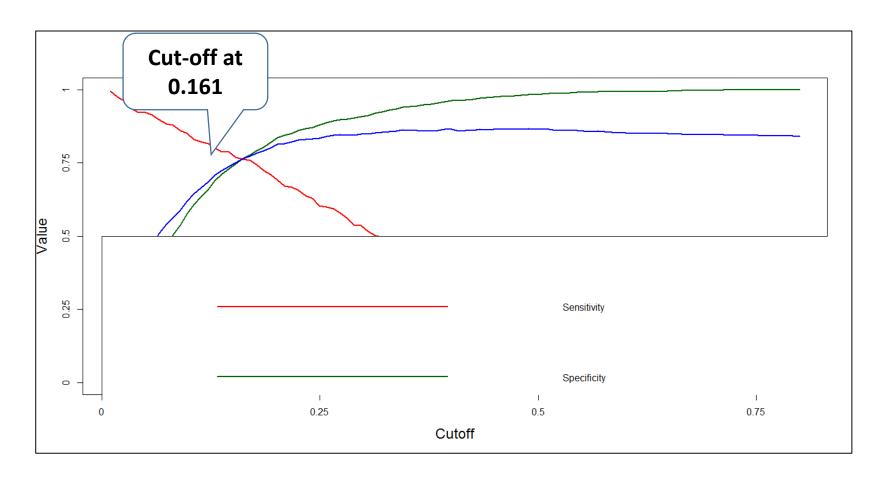


Age and no. of years of experience are corelated as expected



# ACCURACY, SENSITIVITY & SPECIFICITY CHART





• The cutoff value where accuracy, sensitivity and specificity meet is: 0.161



#### **GAIN TABLE**



| # A tibble: 10 x 6 |             |             |             |             |             |             |  |
|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
|                    | bucket      | total       | totalresp   | Cumresp     | Gain        | Cumlift     |  |
|                    | <int></int> | <int></int> | <db1></db1> | <db1></db1> | <db1></db1> | <db1></db1> |  |
| 1                  | 1           | 129         | 78.         | 78.         | 37.7        | 3.77        |  |
| 2                  | 2           | 129         | 48.         | 126.        | 60.9        | 3.04        |  |
| 3                  | 3           | 129         | 31.         | 157.        | 75.8        | 2.53        |  |
| 4                  | 4           | 129         | 10.         | 167.        | 80.7        | 2.02        |  |
| 5                  | 5           | 128         | 9.          | 176.        | 85.0        | 1.70        |  |
| 6                  | 6           | 129         | 7.          | 183.        | 88.4        | 1.47        |  |
| 7                  | 7           | 129         | 8.          | 191.        | 92.3        | 1.32        |  |
| 8                  | 8           | 129         | 3.          | 194.        | 93.7        | 1.17        |  |
| 9                  | 9           | 129         | 5.          | 199.        | 96.1        | 1.07        |  |
| 10                 | 10          | 128         | 8.          | 207.        | 100.        | 1.00        |  |

• Gain table shows that KS value 52.92 falls between 1st and 2nd decile



### DRIVING FACTORS FOR ATTRITION



```
Coefficients:
                                  Estimate Std. Error z value Pr(>|z|)
(Intercept)
                                  -0.89421
                                              0.24521 -3.647 0.000266 ***
TotalWorkingYears
                                  -0.60776
                                              0.07295 -8.331 < 2e-16
BusinessTravel.xTravel_Frequently
                                   0.68307
                                              0.13174
                                                        5.185 2.16e-07 ***
Department.xResearch...Development -0.94725
                                              0.22979
                                                       -4.122 3.75e-05
Department.xSales
                                              0.24265 -4.290 1.79e-05
                                  -1.04090
MaritalStatus.xSingle
                                              0.11337 7.964 1.66e-15
                                   0.90291
NumCompaniesWorked.x5
                                   1.23177
                                              0.22659 5.436 5.45e-08
NumCompaniesWorked.x7
                                              0.22893
                                   0.87355
                                                        3.816 0.000136
YearsAtCompany.x1
                                              0.14562 7.878 3.33e-15
                                   1.14720
YearsSinceLastPromotion.x7
                                              0.22966 3.757 0.000172
                                   0.86287
EnvironmentSatisfaction.x2
                                  -0.75306
                                              0.16576 -4.543 5.55e-06 ***
EnvironmentSatisfaction.x3
                                  -0.91677
                                              0.15258 -6.009 1.87e-09 ***
EnvironmentSatisfaction.x4
                                  -1.00562
                                              0.15235
                                                       -6.601 4.09e-11
JobSatisfaction.x4
                                  -0.90209
                                              0.13698
                                                       -6.586 4.53e-11
sumhours
                                   0.61125
                                              0.05353 11.419 < 2e-16 ***
```

■ Table indicates the factors which drive attrition in the company and whether they are directly or indirectly proportionate to attrition.



### DRIVING FACTORS TO STAY



| Driving Factor           | Stay | Interpretation  | Recommendation   |
|--------------------------|------|---|--|
| Total Working Years      | Stay | Most experience employee will stay with the current employer  | Keep status quo.   |
| Department               | Stay | Employees in Sales and R&D department seem to stay as compared to other departments                               | Allow possible rotations or ON-Job Training from other departments in to R&D and Sales department                          |
| Environment Satisfaction | Stay | Better facilities and benefits offered by<br>the organization will result in employee<br>to stay with the company | Better to avoid any changes in the facilities and benefits offered by the company. One can always think of improving them. |
| Job Satisfaction         | Stay | Higher job satisfaction will result in the employee to stay with the company.                                     | Frequently poll job satisfaction levels within the organization and take appropriate actions based on the findings.        |



## DRIVING FACTORS TO LEAVE



| <b>Driving Factor</b>                  | Leave | Interpretation  | Recommendation  |  |
|--|-------|---|---|--|
| Business<br>Travel<br>Frequency        | Leave | <ol> <li>More exposure to external world makes an employee want to leave</li> <li>More work visa are being issued</li> </ol>  | <ol> <li>Promote only business critical travels.</li> <li>Promote travel on business visa which will not allow employee to explore outside.</li> </ol>  |  |
| Singles                                | Leave | Singles are more vulnerable to change their jobs  | For critical projects, plan for members who are singles and married.  |  |
| Number of companies > 5                | Leave | Employee who changes job very frequently will continue to be vulnerable   | Avoid positioning such employees on critical projects.  |  |
| First year at company                  | Leave | This is the time to make an impression on the employee about the company, technology , work and culture   | Showcase the best the company can offer regarding career growth, technology and long term product roadmap.  |  |
| Years since last promotion 7 and above | Leave | Employees who have not been promoted for long will most likely leave the company  | <ol> <li>Offer career planning session early enough based on identifying the correct potential and expertise area of the employee.</li> <li>Encourage alternate skill development.</li> </ol>   |  |
| Hours at<br>Work                       | Leave | <ol> <li>Certain employees prefer to work extra hours.</li> <li>Return On Investment not up to the expectation.</li> <li>Certain employees who are made to work more hours show a possibility to quit the company.</li> </ol> | <ol> <li>Employees who like to work more and contribute to the company should be encouraged through R&amp;R.</li> <li>Employees who work extra hours but with not satisfactory output should be allowed to explore other avenues within the organization.</li> <li>Employees working extra hours under pressure should be offered compensatory holidays.</li> </ol> |  |



#### **CONCLUSIONS**



- Data provided for company XYZ indicated there are factors which will result in an employee to stay or to leave.
- Factors which will enable the employee to stay are
  - 1. Total Working Years
  - 2. Department
  - 3. Environment Satisfaction
  - 4. Job Satisfaction
- Factors which will enable the employee to leave
  - 1. Singles
  - 2. Number of companies > 5
  - First year at company
  - 4. Years since last promotion 7 and above
  - 5. Hours at Work