

Ravi Kumar Gorre

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Pune, India

About

Product enthusiast, graduate from IIT Madras, Leading development and execution of B2B SaaS product "Thermax EDGE Live" for the past 2+ years. I want to understand what customers' problems are and build products that solve them so that it creates a positive impact on their lives.

Skills

Product management
Product development
Leadership
Product Strategy

Roadmap
Agile Methodologies
Product Ownership
APIs

SaaS
New feature development
Communication
Problem Solving

Experience

Thermax Ltd

Associate Product Manager

PUNE, INDIA
May '21 – present

For B2B SaaS IIoT Data Analytics product **Thermax Edge Live**

- Played a key role as a Subject Matter Expert (SME), leading the internal software team in the development of cutting-edge IIoT products.
- Successfully delivered new product features that resulted in a 50% YoY increase in the number of customers, driving significant business growth and market expansion.
- Led [0 to 1] development of innovative digital twin functionality, that helps customer operate their energy asset at optimum efficiency — A unique selling proposition for the product.
- Revamping of the execution process through the implementation of Standard Operating Procedures (SOPs), resulting in a 75% reduction in new user-asset onboarding time, improving overall team efficiency and productivity of execution.
- Oversaw the execution of projects, ensuring efficient and timely delivery of solutions to clients, while maintaining high-quality standards and customer satisfaction.

Additional Product Ownership Initiatives / Responsibility:

- Launched various new product features using agile methodology and laid the roadmap for the development of a new offering (IIoT product for industrial thermal oil heaters).
- Composed technical requirements from understandings of user stories and feedback collected by internal operation teams which led to new product features.
- Documentation of product requirements, technical specifications, SOPs for executions and related knowledge.
- Collaborated with business stakeholders to ensure product alignment with business requirements.

Energy and Emission Laboratories

CHENNAI, INDIA
Jun '19 – Dec '20

Technical Lead

- Led [0 to 1] development of prototype: "Particulate matter level measurement sensor for industrial flue gas stacks"
- Helped client meet compliance particulate emission level of 30 units from 100 units.
- Established test set up for benchmarking instrument accuracy and precision.
- Defined technical specifications for the components required to build the product, in accordance with the business requirements.
- Developed a product roadmap that aligns with overall business objectives, as well as defining key milestones and deliverables.

Education

Indian Institute of Technology, Madras

CHENNAI, INDIA
2015 – 2019

Bachelor's degree in Mechanical Engineering

key courses: [Data Science](#), Design and Optimisation of Energy Systems

Leadership Roles:

Coordinator of Mechanica 2k18

- Increased the number of participants by 30% compared to last year. Responsible for organizing events and managing about 100 Participants.

Internship @ Daimler

- Worked at a Diesel Engine Durability Test Setup to study various energy flows and losses.
 - Built dashboards in Power BI using data from sensors to display key performance indicators related to energy management, improving visibility and enabling data-driven decision-making.
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