



Ravinder Kumar

BSE: 532539

NSE: UNOMINDA

FINANCIAL MODELING REPORT

(A Comprehensive DCF and Comparable Comps Valuation)



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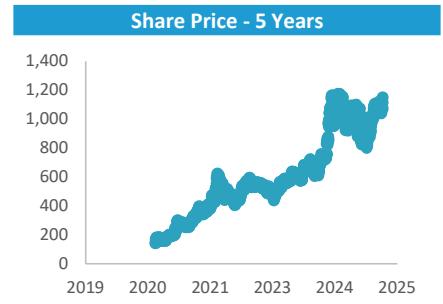
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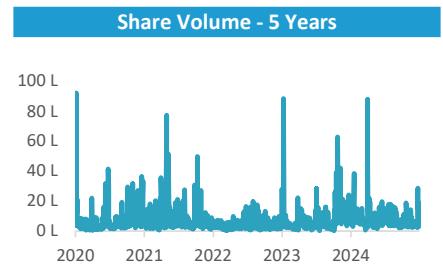
Uno Minda Limited is a leading global manufacturer of proprietary automotive solutions and systems supplying to OEMs as Tier-1.

We have made important contribution to the automotive industry supply chain for more than six decades with our innovative products. Incepted in 1958, We are one of the leading manufacturers of automotive switching systems, automotive lighting systems, automotive acoustics systems, automotive seating systems and alloy wheels.

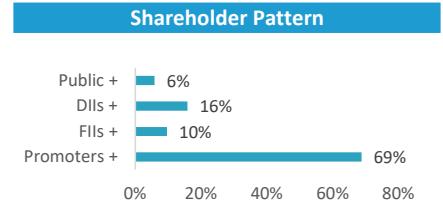
Key Financial Metrics	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Sales	6,374	8,313	11,236	14,031	16,775
Sales Growth (y-o-y)	2.44%	30.43%	35.17%	24.87%	19.55%
GP Margin	17.11%	15.89%	16.31%	16.70%	22.31%
EBITDA Margin	11.37%	10.65%	11.05%	11.30%	11.17%
EBIT Margin	5.49%	5.94%	7.23%	7.55%	7.50%
EBT Margin	5.10%	5.95%	7.93%	8.49%	7.79%
EAT Margin	3.52%	4.18%	6.23%	6.59%	6.08%
EPS	4.12	6.08	12.22	16.11	17.77
EPS Growth	0.28	0.48	1.01	0.32	0.10



Key Financial Ratio	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
EV/Sale	2.46 x	3.29 x	2.56 x	2.91 x	3.13 x
EV/ EBITDA	21.61 x	30.87 x	23.18 x	25.71 x	28.04 x
EV / Earning	69.84 x	78.67 x	41.11 x	44.08 x	51.48 x
P/E	65.74 x	76.63 x	39.36 x	42.51 x	49.26 x
P/B	6.53 x	7.74 x	6.63 x	7.95 x	8.78 x
ROCE	10.24%	11.26%	14.63%	15.93%	15.35%
ROE	9.94%	10.11%	16.85%	18.71%	17.82%



Manegerial Remuneration	Designation	% Increase	Median Salary
Mr. Nirmal Kumar Minda	Chairman & MD	14.34%	893.68:1
Mr. Ravi Mehra	Dy. MD	23.30%	196.32:1
Mr. Vivek Jindal	WTD	0.00%	62.37:1
Mr. Sunil Bohra	Group CFO	25.04%	178.68:1
Mr. Tarun Kr. Srivastava	CS	12.73%	16.32:1



Shareholder	No of Share (Cr)	% Holding	MKT Cap
Minda Investments Limited	13.58	23.64%	14,573
Nirmal Kr Minda	12.17	21.19%	13,060
Suman Minda	8.00	13.92%	8,584
Singhal Fincap Limited	1.65	2.88%	1,776
CANARA ROBECO MUTUAL FUND A/C CANAI	1.62	2.82%	1,738
Minda International Ltd.	1.60	2.79%	1,719
KOTAK EMERGING EQUITY SCHEME	1.05	1.83%	1,131
AXIS MUTUAL FUND TRUSTEE LIMITED A/C A	1.02	1.78%	1,096
Minda Finance Limited	0.76	1.32%	817
DSP MIDCAP FUND	0.72	1.26%	774

Capital Structure	
No of Share	57.45
MKT Price	1,073.00
MKT Cap	61,646
Add : Debt	2,473
Add : Pref	
Less : Cash	204
Enterprises value	63,916

Future Vision

Vision : Be a Dynamic, Innovative and Profitable global automotive organization to emerge as the preferred supplier and employer and create value for all stakeholders.

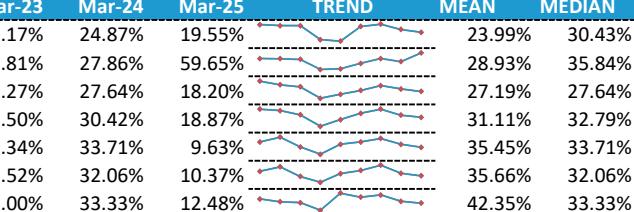
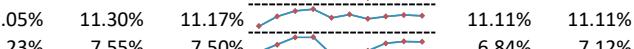
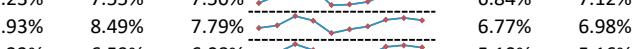
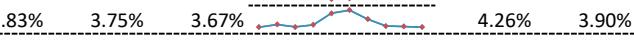
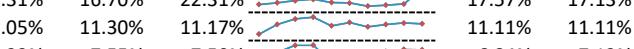
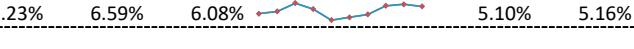
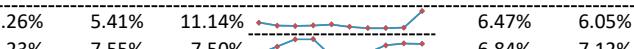
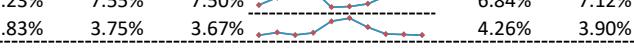
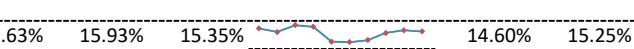
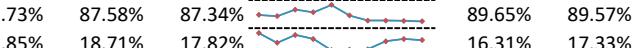
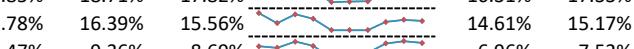
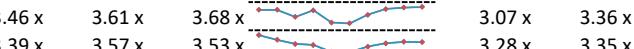
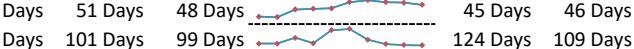
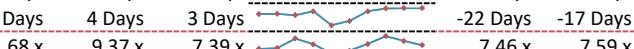
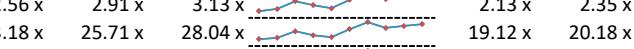
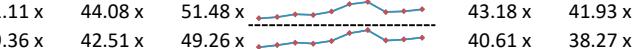
Mission : Be a complete automotive system solutions provider and build a brand recognized by vehicle manufacturers all over the world.

Value : Commitment to Stakeholders, Passion for Excellence, Open Communication, Integrity & Fairness, Nurture Talent, Competency & Willingness, Respect & Humility.

HISTORICAL FINANCIAL STATEMENT

INCOME STATEMENT	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	LTM
Sale	2,527.34	3,386.26	4,470.56	5,908.09	6,222.03	6,373.74	8,313.00	11,236.49	14,030.89	16,774.61	16,774.61
<i>Sale Growth</i>		33.99%	32.02%	32.16%	5.31%	2.44%	30.43%	35.17%	24.87%	19.55%	0.00%
COGS	2,109.04	2,805.58	3,667.61	4,817.38	5,144.90	5,283.42	6,992.45	9,403.42	11,687.08	13,032.70	14,900.83
<i>COGS % Sale</i>	83.45%	82.85%	82.04%	81.54%	82.69%	82.89%	84.11%	83.69%	83.30%	77.69%	88.83%
Gross Profit	418.30	580.68	802.95	1,090.71	1,077.13	1,090.32	1,320.55	1,833.07	2,343.81	3,741.91	1,873.78
<i>GP % Sale</i>	16.55%	17.15%	17.96%	18.46%	17.31%	17.11%	15.89%	16.31%	16.70%	22.31%	11.17%
Selling & Admin	180.47	206.69	267.84	364.66	404.12	365.33	435.16	591.09	758.55	1,868.13	0.00
<i>S&G % sale</i>	7.14%	6.10%	5.99%	6.17%	6.49%	5.73%	5.23%	5.26%	5.41%	11.14%	0.00%
EBITDA	237.83	373.99	535.11	726.05	673.01	724.99	885.39	1,241.98	1,585.26	1,873.78	1,873.78
<i>EBITDA % Sales</i>	9.41%	11.04%	11.97%	12.29%	10.82%	11.37%	10.65%	11.05%	11.30%	11.17%	11.17%
Depreciation	92.62	136.17	164.85	234.38	340.07	375.30	391.75	429.93	526.22	614.93	614.93
<i>Depreciation % Sale</i>	3.66%	4.02%	3.69%	3.97%	5.47%	5.89%	4.71%	3.83%	3.75%	3.67%	3.67%
EBIT	145.21	237.82	370.26	491.67	332.94	349.69	493.64	812.05	1,059.04	1,258.85	1,258.85
<i>EBIT % Sale</i>	5.75%	7.02%	8.28%	8.32%	5.35%	5.49%	5.94%	7.23%	7.55%	7.50%	7.50%
Interest	25.68	39.75	35.09	63.15	94.17	73.65	62.32	69.52	113.02	170.36	170.36
<i>Interest % sale</i>	1.02%	1.17%	0.78%	1.07%	1.51%	1.16%	0.75%	0.62%	0.81%	1.02%	1.02%
Other Income	19.17	13.82	70.30	26.16	4.82	48.76	62.94	148.82	245.81	218.11	218.11
<i>Other Income % sale</i>	0.76%	0.41%	1.57%	0.44%	0.08%	0.77%	0.76%	1.32%	1.75%	1.30%	1.30%
EBT	138.70	211.89	405.47	454.68	243.59	324.80	494.26	891.35	1,191.83	1,306.60	1,306.60
<i>EBT % sale</i>	5.49%	6.26%	9.07%	7.70%	3.91%	5.10%	5.95%	7.93%	8.49%	7.79%	7.79%
Tax	27.74	46.47	97.69	134.07	68.62	100.53	146.78	191.12	267.12	286.03	286.03
<i>Effective Tax Rate</i>	20.00%	21.93%	24.09%	29.49%	28.17%	30.95%	29.70%	21.44%	22.41%	21.89%	21.89%
EAT	110.96	165.42	307.78	320.61	174.97	224.27	347.48	700.23	924.71	1,020.57	1,020.57
<i>EAT % Sale</i>	4.39%	4.89%	6.88%	5.43%	2.81%	3.52%	4.18%	6.23%	6.59%	6.08%	6.08%
No of Share	49.35	49.38	54.15	54.38	54.38	54.39	57.12	57.30	57.41	57.42	
Earning per Share	2.25	3.35	5.68	5.90	3.22	4.12	6.08	12.22	16.11	17.77	
<i>EPS Growth</i>		48.99%	69.67%	3.73%	-45.43%	28.15%	47.53%	100.88%	31.81%	10.35%	
Dividend per Share	0.23	0.35	0.45	0.53	0.19	0.43	0.75	1.50	2.00	2.25	
<i>DPS Growth</i>		57.06%	27.28%	17.84%	-63.63%	120.36%	76.44%	100.00%	33.33%	12.48%	
Dividend Payout Ratio	10.01%	10.55%	7.92%	9.00%	6.00%	10.31%	12.33%	12.27%	12.42%	12.66%	
Retained Earning	89.99%	89.45%	92.08%	91.00%	94.00%	89.69%	87.67%	87.73%	87.58%	87.34%	

RATIO ANALYSIS

	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	TREND	MEAN	MEDIAN
Sale Growth		33.99%	32.02%	32.16%	5.31%	2.44%	30.43%	35.17%	24.87%	19.55%		23.99%	30.43%
GP Growth		38.82%	38.28%	35.84%	-1.25%	1.22%	21.12%	38.81%	27.86%	59.65%		28.93%	35.84%
EBITDA Growth		57.25%	43.08%	35.68%	-7.31%	7.72%	22.12%	40.27%	27.64%	18.20%		27.19%	27.64%
EBIT Growth		63.78%	55.69%	32.79%	-32.28%	5.03%	41.17%	64.50%	30.42%	18.87%		31.11%	32.79%
EBT Growth		52.77%	91.36%	12.14%	-46.43%	33.34%	52.17%	80.34%	33.71%	9.63%		35.45%	33.71%
EAT Growth		49.08%	86.06%	4.17%	-45.43%	28.18%	54.94%	101.52%	32.06%	10.37%		35.66%	32.06%
DPS Growth		57.06%	27.28%	17.84%	-63.63%	120.36%	76.44%	100.00%	33.33%	12.48%		42.35%	33.33%
GP Margin		16.55%	17.15%	17.96%	18.46%	17.31%	17.11%	15.89%	16.31%	16.70%		17.57%	17.13%
EBITDA Margin		9.41%	11.04%	11.97%	12.29%	10.82%	11.37%	10.65%	11.05%	11.30%		11.11%	11.11%
EBIT Margin		5.75%	7.02%	8.28%	8.32%	5.35%	5.49%	5.94%	7.23%	7.55%		6.84%	7.12%
EBT Margin		5.49%	6.26%	9.07%	7.70%	3.91%	5.10%	5.95%	7.93%	8.49%		6.77%	6.98%
EAT Margin		4.39%	4.89%	6.88%	5.43%	2.81%	3.52%	4.18%	6.23%	6.59%		5.10%	5.16%
S&AG % Sale		7.14%	6.10%	5.99%	6.17%	6.49%	5.73%	5.23%	5.26%	5.41%		6.47%	6.05%
Operating Exp % Sale		5.75%	7.02%	8.28%	8.32%	5.35%	5.49%	5.94%	7.23%	7.55%		6.84%	7.12%
Depreciation % Sale		3.66%	4.02%	3.69%	3.97%	5.47%	5.89%	4.71%	3.83%	3.75%		4.26%	3.90%
Return on Capital Employed		16.80%	15.16%	18.46%	17.64%	10.48%	10.24%	11.26%	14.63%	15.93%		14.60%	15.25%
Retained Earning		89.99%	89.45%	92.08%	91.00%	94.00%	89.69%	87.67%	87.73%	87.58%		89.65%	89.57%
Return on Equity		23.70%	15.61%	22.12%	18.81%	9.40%	9.94%	10.11%	16.85%	18.71%		16.31%	17.33%
Self sustained growth		21.33%	13.97%	20.36%	17.12%	8.84%	8.91%	8.86%	14.78%	16.39%		14.61%	15.17%
Return on Assets		7.46%	6.90%	9.15%	7.58%	3.14%	3.75%	5.11%	8.47%	9.36%		6.96%	7.52%
Debtors Turnover		6.94 x	6.78 x	5.66 x	6.57 x	7.21 x	5.32 x	6.04 x	6.52 x	6.79 x		6.46 x	6.65 x
Inventory Turnover		11.47 x	11.81 x	8.78 x	8.59 x	8.44 x	7.04 x	6.68 x	7.06 x	7.14 x		8.46 x	8.02 x
Creditors Turnover		3.39 x	3.39 x	2.70 x	3.34 x	2.14 x	2.06 x	2.89 x	3.46 x	3.61 x		3.07 x	3.36 x
Fixed Assets Turnover		4.41 x	3.83 x	3.31 x	3.17 x	2.33 x	2.28 x	2.96 x	3.39 x	3.57 x		3.28 x	3.35 x
Capital Turnover		5.40 x	3.20 x	3.21 x	3.47 x	3.34 x	2.82 x	2.42 x	2.70 x	2.84 x		3.23 x	3.06 x
Debtors Days		53 Days	54 Days	64 Days	56 Days	51 Days	69 Days	60 Days	56 Days	54 Days		57 Days	55 Days
Inventory Days		32 Days	31 Days	42 Days	43 Days	43 Days	52 Days	55 Days	52 Days	51 Days		45 Days	46 Days
Creditors Days		108 Days	108 Days	135 Days	109 Days	170 Days	177 Days	126 Days	105 Days	101 Days		124 Days	109 Days
Cash Conversion Cycle		-23 Days	-23 Days	-29 Days	-11 Days	-77 Days	-56 Days	-11 Days	2 Days	4 Days		-22 Days	-17 Days
Interest Coverage Ratio		5.65 x	5.98 x	10.55 x	7.79 x	3.54 x	4.75 x	7.92 x	11.68 x	9.37 x		7.46 x	7.59 x
EV/Sale		0.78 x	1.11 x	2.24 x	1.66 x	1.20 x	2.46 x	3.29 x	2.56 x	2.91 x		2.13 x	2.35 x
EV/EBITDA		8.33 x	10.09 x	18.75 x	13.50 x	11.11 x	21.61 x	30.87 x	23.18 x	25.71 x		19.12 x	20.18 x
EV/Earning		17.85 x	22.82 x	32.59 x	30.58 x	42.75 x	69.84 x	78.67 x	41.11 x	44.08 x		43.18 x	41.93 x
P/E		14.79 x	22.00 x	31.12 x	27.54 x	37.17 x	65.74 x	76.63 x	39.36 x	42.51 x		40.61 x	38.27 x
P/B		3.50 x	3.43 x	6.88 x	5.18 x	3.49 x	6.53 x	7.74 x	6.63 x	7.95 x		6.01 x	6.58 x
CFO / Sale		0.06 x	0.10 x	0.08 x	0.07 x	0.17 x	0.05 x	0.05 x	0.07 x	0.07 x		0.08 x	0.07 x
CFO / Total Assets		0.10 x	0.14 x	0.11 x	0.10 x	0.19 x	0.06 x	0.06 x	0.10 x	0.10 x		0.10 x	0.10 x
CFO / Total Debt		0.37 x	0.66 x	0.59 x	0.38 x	0.80 x	0.30 x	0.41 x	0.58 x	0.57 x		0.51 x	0.50 x

COMMON SIZE STATEMENT

INCOME STATEMENT	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Sales	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Raw Material Cost	64.39%	62.69%	62.55%	61.93%	61.52%	62.53%	64.40%	66.26%	65.29%	64.21%
Change in Inventory	0.70%	0.19%	0.74%	0.61%	0.28%	1.03%	0.98%	1.97%	0.69%	-0.58%
Power and Fuel	2.16%	2.60%	2.49%	2.52%	2.39%	2.35%	2.51%	2.95%	2.72%	0.00%
Other Mfr. Exp	4.68%	4.42%	4.61%	4.30%	3.89%	3.64%	3.66%	3.44%	3.30%	0.00%
Employee Cost	12.92%	13.33%	13.13%	13.40%	15.18%	15.41%	14.52%	13.00%	12.68%	12.90%
Selling and admin	5.60%	5.03%	4.65%	4.52%	4.72%	4.49%	4.37%	4.52%	4.52%	0.00%
Other Expenses	1.54%	1.08%	1.34%	1.66%	1.77%	1.24%	0.86%	0.74%	0.89%	11.14%
Other Income	0.76%	0.41%	1.57%	0.44%	0.08%	0.77%	0.76%	1.32%	1.75%	1.30%
Depreciation	3.66%	4.02%	3.69%	3.97%	5.47%	5.89%	4.71%	3.83%	3.75%	3.67%
Interest	1.02%	1.17%	0.78%	1.07%	1.51%	1.16%	0.75%	0.62%	0.81%	1.02%
Profit before tax	5.49%	6.26%	9.07%	7.70%	3.91%	5.10%	5.95%	7.93%	8.49%	7.79%
Tax	1.10%	1.37%	2.19%	2.27%	1.10%	1.58%	1.77%	1.70%	1.90%	1.71%
Net profit	4.40%	4.88%	6.94%	4.83%	2.49%	3.24%	4.28%	5.82%	6.27%	5.62%

Balance Sheet	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Total Liabilities	100.00%									
Equity Share Capital	1.07%	0.66%	0.52%	1.24%	0.94%	0.91%	0.84%	1.39%	1.16%	0.98%
Reserves	30.42%	43.53%	40.84%	39.04%	32.41%	36.84%	49.74%	48.88%	48.85%	47.79%
Borrowings	26.64%	21.25%	18.24%	25.59%	23.59%	19.39%	13.88%	16.88%	17.26%	21.06%
Other Liabilities	41.87%	34.56%	40.41%	34.13%	43.06%	42.86%	35.54%	32.85%	32.73%	30.17%
Total Assets	100.00%									
Net Block	38.52%	36.91%	40.13%	43.99%	47.92%	46.79%	41.26%	40.11%	39.77%	40.44%
Capital Work in Progress	8.75%	4.88%	6.26%	3.55%	6.45%	2.25%	5.10%	3.54%	2.18%	6.22%
Investments	2.93%	4.63%	4.61%	8.40%	7.14%	8.88%	8.93%	10.51%	9.63%	7.22%
Other Assets	9.14%	7.23%	8.38%	6.94%	6.00%	5.48%	5.63%	6.79%	8.38%	8.51%
Receivables	24.48%	20.84%	23.47%	21.25%	15.47%	20.06%	20.25%	20.85%	20.90%	21.25%
Inventory	12.36%	9.91%	12.41%	13.26%	10.92%	12.56%	15.39%	16.11%	16.57%	14.62%
Cash & Bank	3.81%	15.61%	4.74%	2.60%	6.11%	3.98%	3.45%	2.10%	2.57%	1.73%

CALCULATION OF WEIGHTAGE AVERAGE COST OF CAPITAL

Peer's Comp

Name	Country	Debt	Equity	Tax Rate ¹	Debt / Equity	Debt / Total Capital	Levered Beta ²	Un-Levered Beta ³
Samvardh. Mothe.	India	19,922	137,528	30%	14.49%	12.65%	1.70	1.54
Bosch	India	39	102,099	30%	0.04%	0.04%	1.04	1.04
Minda Corp	India	535	11,922	30%	4.49%	4.30%	0.98	0.95
Exide Inds.	India	1,123	48,097	30%	2.33%	2.28%	0.95	0.93
Endurance Tech.	India	765	38,254	30%	2.00%	1.96%	0.70	0.69

Average	4.67%	4.25%	1.07	1.03
Median	2.33%	2.28%	0.98	0.95

Cost of Debt

Pre-Tax Cost of Debt	8.40%
Tax Rate	30.00%
Post-Tax Cost of Debt (Kd)	5.88%

Capital Structure

	Current	Target
Debt	1,706	2.52%
Equity	66,063	97.48%
Capital	67,770	100.00%

Debt / Equity	2.58%	2.33%
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Notes :

1. Tax rate taken from Marginal Tax rate for foreign countries
2. Levered Beta calculation on basis of 2Y Weekly data taken from <https://www.topstockresearch.com/rt/Stock/ENDURANCE/BetaAndVolatility>
3. Unlevered Beta = Levered Beta / $(1 + (1 - \text{Tax Rate}) * D/E)$
4. Levered Beta = Un-Levered Beta * $(1 + (1 - \text{Tax Rate}) * D/E)$
5. Risk Free Rate of Return taken from <https://in.investing.com/rates-bonds/india-10-year-bond-yield>
6. Market Return taken from <https://primeinvestor.in/nifty-50-returns/>

Cost of Equity (CAPM)

Risk Free Return ⁵	6.40%
MKT Retrn ⁶	16.71%
Beta	1.29
Cost of Equity (Ke)	19.71%

Leverage Beta

Median Comp's Un-Levered Beta	0.95
Target D/E Ratio	2.33%
Tax Rate	30.00%

Levered Beta

	Cost	Weight
Debt	5.88%	2.28%
Equity	19.71%	97.72%
WACC	19.39%	

CALCULATION OF RETURN ON MARKET

NIFTY 50 - 20 YEAR RETURN		RETURN ON MARKET	
Year	Annual	Average MKT Return	15.33%
2000	-14.65%	Dividend Yield	1.38%
2001	-16.18%	MKT Return	16.71%
2002	3.25%		
2003	71.90%		
2004	10.68%		
2005	36.34%		
2006	39.83%		
2007	54.77%		
2008	-51.79%		
2009	75.76%		
2010	17.95%		
2011	-24.62%		
2012	27.70%		
2013	6.76%		
2014	31.39%		
2015	-4.06%		
2016	3.01%		
2017	28.65%		
2018	3.15%		
2019	12.02%		
2020	14.90%		
2021	24.12%		
2022	4.32%		
2023	19.42%		
2024	8.75%		

CALCULATION OF BETA DRIFTING

UNO MINDA LTD - 2Y WEEKLY RETURN			NIFTY 50 - 2Y WEEKLY RETURN			Beta Drifting		BETA Calculation - Different Method		
Date	Close	Return	Date	Close	Return	Raw Beta	Wt. Beta	1.39	Beta - Slope	1.39
14-08-23	₹ 625.75		14-08-23	₹ 19,310.15		MKT Raw Beta		0.75	Beta - CoVar	1.37
21-08-23	₹ 592.85	-5.26%	21-08-23	₹ 19,265.80	-0.23%	MKT Wt. Beta			Beta - Regression	1.38
28-08-23	₹ 609.55	2.82%	28-08-23	₹ 19,435.30	0.88%			1.00		
04-09-23	₹ 631.40	3.58%	04-09-23	₹ 19,819.95	1.98%			0.25		
11-09-23	₹ 623.55	-1.24%	11-09-23	₹ 20,192.35	1.88%					
18-09-23	₹ 598.00	-4.10%	18-09-23	₹ 19,674.25	-2.57%					
25-09-23	₹ 599.45	0.24%	25-09-23	₹ 19,638.30	-0.18%					
03-10-23	₹ 594.75	-0.78%	03-10-23	₹ 19,653.50	0.08%					
09-10-23	₹ 600.30	0.93%	09-10-23	₹ 19,751.05	0.50%					
16-10-23	₹ 605.25	0.82%	16-10-23	₹ 19,542.65	-1.06%					
23-10-23	₹ 583.25	-3.63%	23-10-23	₹ 19,047.25	-2.53%					
30-10-23	₹ 577.70	-0.95%	30-10-23	₹ 19,230.60	0.96%					
06-11-23	₹ 632.75	9.53%	06-11-23	₹ 19,425.35	1.01%					
12-11-23	₹ 642.45	1.53%	12-11-23	₹ 19,731.80	1.58%					
20-11-23	₹ 679.40	5.75%	20-11-23	₹ 19,794.70	0.32%					
28-11-23	₹ 657.60	-3.21%	28-11-23	₹ 20,267.90	2.39%					
04-12-23	₹ 654.60	-0.46%	04-12-23	₹ 20,969.40	3.46%					
11-12-23	₹ 651.00	-0.55%	11-12-23	₹ 21,456.65	2.32%					
18-12-23	₹ 669.05	2.77%	18-12-23	₹ 21,349.40	-0.50%					
26-12-23	₹ 687.65	2.78%	26-12-23	₹ 21,731.40	1.79%					
01-01-24	₹ 701.35	1.99%	01-01-24	₹ 21,710.80	-0.09%					
08-01-24	₹ 717.75	2.34%	08-01-24	₹ 21,894.55	0.85%					
15-01-24	₹ 689.35	-3.96%	15-01-24	₹ 21,571.80	-1.47%					
23-01-24	₹ 684.15	-0.75%	23-01-24	₹ 21,352.60	-1.02%					
29-01-24	₹ 688.05	0.57%	29-01-24	₹ 21,853.80	2.35%					
05-02-24	₹ 640.00	-6.98%	05-02-24	₹ 21,782.50	-0.33%					
12-02-24	₹ 654.95	2.34%	12-02-24	₹ 22,040.70	1.19%					
19-02-24	₹ 655.05	0.02%	19-02-24	₹ 22,212.70	0.78%					
26-02-24	₹ 662.75	1.18%	26-02-24	₹ 22,378.40	0.75%					
04-03-24	₹ 650.65	-1.83%	04-03-24	₹ 22,493.55	0.51%					
11-03-24	₹ 611.80	-5.97%	11-03-24	₹ 22,023.35	-2.09%					
18-03-24	₹ 649.20	6.11%	18-03-24	₹ 22,096.75	0.33%					
26-03-24	₹ 684.75	5.48%	26-03-24	₹ 22,326.90	1.04%					
01-04-24	₹ 737.35	7.68%	01-04-24	₹ 22,513.70	0.84%					
08-04-24	₹ 722.75	-1.98%	08-04-24	₹ 22,519.40	0.03%					
15-04-24	₹ 725.05	0.32%	15-04-24	₹ 22,147.00	-1.65%					
22-04-24	₹ 724.75	-0.04%	22-04-24	₹ 22,419.95	1.23%					
29-04-24	₹ 735.10	1.43%	29-04-24	₹ 22,475.85	0.25%					
06-05-24	₹ 729.45	-0.77%	06-05-24	₹ 22,055.20	-1.87%					
13-05-24	₹ 748.15	2.56%	13-05-24	₹ 22,502.00	2.03%					
21-05-24	₹ 845.50	13.01%	21-05-24	₹ 22,957.10	2.02%					
27-05-24	₹ 850.25	0.56%	27-05-24	₹ 22,530.70	-1.86%					
03-06-24	₹ 963.40	13.31%	03-06-24	₹ 23,290.15	3.37%					
10-06-24	₹ 1,042.75	8.24%	10-06-24	₹ 23,465.60	0.75%					
18-06-24	₹ 1,081.05	3.67%	18-06-24	₹ 23,501.10	0.15%					
24-06-24	₹ 1,092.05	1.02%	24-06-24	₹ 24,010.60	2.17%					
01-07-24	₹ 1,163.90	6.58%	01-07-24	₹ 24,323.85	1.30%					
08-07-24	₹ 1,022.00	-12.19%	08-07-24	₹ 24,502.15	0.73%					
15-07-24	₹ 952.60	-6.79%	15-07-24	₹ 24,530.90	0.12%					
22-07-24	₹ 1,042.35	9.42%	22-07-24	₹ 24,834.85	1.24%					
29-07-24	₹ 1,018.40	-2.30%	29-07-24	₹ 24,717.70	-0.47%					
05-08-24	₹ 1,006.20	-1.20%	05-08-24	₹ 24,367.50	-1.42%					
12-08-24	₹ 1,156.45	14.93%	12-08-24	₹ 24,541.15	0.71%					
19-08-24	₹ 1,115.85	-3.51%	19-08-24	₹ 24,823.15	1.15%					
26-08-24	₹ 1,173.90	5.20%	26-08-24	₹ 25,235.90	1.66%					
02-09-24	₹ 1,101.70	-6.15%	02-09-24	₹ 24,852.15	-1.52%					
09-09-24	₹ 1,057.85	-3.98%	09-09-24	₹ 25,356.50	2.03%					
16-09-24	₹ 1,125.75	6.42%	16-09-24	₹ 25,790.95	1.71%					
23-09-24	₹ 1,115.90	-0.87%	23-09-24	₹ 26,178.95	1.50%					
30-09-24	₹ 1,041.10	-6.70%	30-09-24	₹ 25,014.60	-4.45%					
07-10-24	₹ 985.75	-5.32%	07-10-24	₹ 24,964.25	-0.20%					

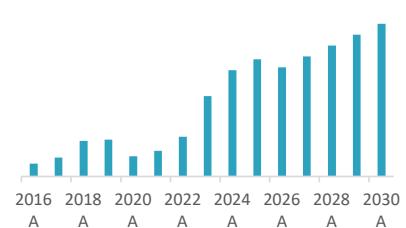
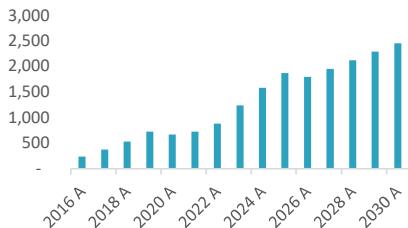
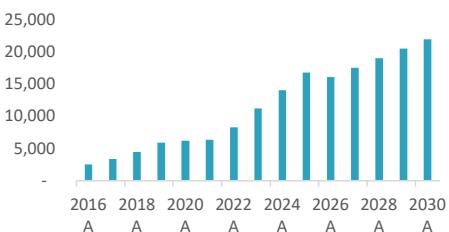
Regression Statistics		
Multiple R	0.444271198	
R Square	0.197376898	
Adjusted R Square	0.189430134	
Standard Error	0.048315468	
Observations	103	

ANOVA		
	df	ss
Regression	1	0
Residual	101	0
Total	102	0

Coefficients		
Intercept	0.004385367	0
	-0.00229672	1.378429417

FORECASTING

UNO MINDA LTD - SALE FORECAST				UNO MINDA LTD - EBITDA FORECAST				UNO MINDA LTD - EARNING FORECAST			
Yr. Wt.	Year	Value	Growth	Yr. Wt.	Year	Value	Growth	Yr. Wt.	Year	Value	Growth
1	2016 A	2,527		1	2016 A	238		1	2016 A	111	
2	2017 A	3,386	33.99%	2	2017 A	374	57.25%	2	2017 A	165	49.08%
3	2018 A	4,471	32.02%	3	2018 A	535	43.08%	3	2018 A	308	86.06%
4	2019 A	5,908	32.16%	4	2019 A	726	35.68%	4	2019 A	321	4.17%
5	2020 A	6,222	5.31%	5	2020 A	673	-7.31%	5	2020 A	175	-45.43%
6	2021 A	6,374	2.44%	6	2021 A	725	7.72%	6	2021 A	224	28.18%
7	2022 A	8,313	30.43%	7	2022 A	885	22.12%	7	2022 A	347	54.94%
8	2023 A	11,236	35.17%	8	2023 A	1,242	40.27%	8	2023 A	700	101.52%
9	2024 A	14,031	24.87%	9	2024 A	1,585	27.64%	9	2024 A	925	32.06%
10	2025 A	16,775	19.55%	10	2025 A	1,874	18.20%	10	2025 A	1,021	10.37%
11	2026 E	16,055	-4.29%	11	2026 E	1,795	-4.22%	11	2026 E	949	-6.96%
12	2027 E	17,534	9.21%	12	2027 E	1,960	9.21%	12	2027 E	1,044	9.95%
13	2028 E	19,012	8.43%	13	2028 E	2,125	8.43%	13	2028 E	1,139	9.05%
14	2029 E	20,491	7.78%	14	2029 E	2,290	7.78%	14	2029 E	1,233	8.30%
15	2030 E	21,969	7.21%	15	2030 E	2,456	7.22%	15	2030 E	1,328	7.66%



Arithmetic Mean 23.99%

Geometric Mean 20.84%

20.84%

Regression

As below

UNO MINDA LTD - SALE FORECAST B50REGRESSION ANALYSIS

CALCULATION OF ROIC	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Current Assets					
Inventories	751.00	1,046.00	1,331.00	1,638.00	1,717.00
Trade receivables	1,199.00	1,377.00	1,723.00	2,065.00	2,496.00
Cash Equivalents	238.00	234.00	173.00	254.00	204.00
Loans n Advances	92.00	97.00	121.00	153.00	220.00
Other asset items	236.00	285.00	440.00	675.00	767.00
Total Current Assets	2,516.00	3,039.00	3,788.00	4,785.00	5,404.00
Current Liability					
Trade Payables	1,290.00	1,412.00	1,701.00	1,992.00	2,164.00
Advance from Customers	0.00	0.00	0.00	0.00	0.00
Other liability items	965.00	678.00	737.00	920.00	980.00
Total Current Liability	2,255.00	2,090.00	2,438.00	2,912.00	3,144.00
Net Working Capital	261.00	949.00	1,350.00	1,873.00	2,260.00
Fixed Assets -					
Land	325.00	346.00	435.00	633.00	1,161.00
Building	690.00	718.00	878.00	1,066.00	1,269.00
Plant Machinery	2,128.00	2,370.00	2,964.00	3,566.00	4,057.00
Equipments	25.00	27.00	32.00	36.00	40.00
Computers	41.00	45.00	68.00	84.00	104.00
Furniture n fittings	82.00	87.00	89.00	103.00	112.00
Vehicles	21.00	15.00	17.00	32.00	41.00
Intangible Assets	500.00	539.00	594.00	633.00	649.00
Other fixed assets	195.00	202.00	229.00	246.00	300.00
Gross Block	4,007.00	4,349.00	5,306.00	6,399.00	7,733.00
Accumulated Depreciation	1,211.00	1,544.00	1,990.00	2,467.00	2,984.00
Net Fixed Assets	2,796.00	2,805.00	3,316.00	3,932.00	4,749.00
Capital Employed	3,057.00	3,754.00	4,666.00	5,805.00	7,009.00
EBIT	349.69	493.64	812.05	1,059.04	1,258.85
ROIC	11.44%	13.15%	17.40%	18.24%	17.96%
CALCULATION OF RE-INVESTMENT RATE	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Capex	288.00	565.00	949.00	1,033.00	1,644.00
Change in WC		688.00	401.00	523.00	387.00
		1,253.00	1,350.00	1,556.00	2,031.00
EBIT		493.64	812.05	1,059.04	1,258.85
Tax Rate		25.00%	25.00%	25.00%	25.00%
EBIT (1-Tax Rate)		370.23	609.04	794.28	944.14
Re-Investment Rate	338.44%	221.66%	195.90%	215.12%	
			4 Year Average	242.78%	
			4 Year Median	218.39%	
CALCULATION OF INTRINSIC GROWTH	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
ROIC	13.15%	17.40%	18.24%	17.96%	
Investment Rate	338.44%	221.66%	195.90%	215.12%	
Growth Rate	44.50%	38.58%	35.74%	38.64%	
			4 Year Average	39.36%	
			4 Year Median	38.61%	

CALCULATION OF FREE CASH FLOW

Particulars	2025 A	2026 E	2027 E	2028 E	2029 E	2030 E
EBIT	1,258.85	1,744.85	2,418.47	3,352.16	4,646.31	6,440.09
Tax Rate	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%
EBIT (1-Tax Rate)	944.14	1,308.64	1,813.85	2,514.12	3,484.73	4,830.07
Less : Re-Investment	54.00%	56.00%	58.00%	60.00%	62.00%	64.00%
Free Cash Flow	434.30	575.80	761.82	1,005.65	1,324.20	1,738.82
Mid Year Convention		0.50	1.50	2.50	3.50	4.50
Discounting Factor		0.92	0.77	0.64	0.54	0.45
PV of Free Cash Flow		526.97	583.97	645.66	712.09	783.19

Expected Growth Rate	38.61%
Terminal Growth Rate	6.50%
WACC	19.39%

Calculation of Terminal Value

Fress Cash Flow (n+1)	2,410.12
Terminal Growth Rate	6.50%
WACC	19.39%
Terminal Value	18,694.50

Sensitivity Analysis

163.75	18.00%	19.00%	19.39%	20.00%
6.00%	174.66	162.54	158.30	152.15
6.50%	181.51	168.36	163.78	157.15
7.00%	188.98	174.66	169.70	162.54
8.00%	206.17	188.98	183.09	174.66
9.00%	227.17	206.17	199.07	188.98

Calculation of Value Per Share

PV of Terminal Value	8,420.21
PV of Free Cash Flow	3,251.88
Operating Value	11,672.09
Less : Debt	2,472.88
Add : Cash	203.59
Enterprises Value	9,402.80

No of Share	57.42
Value per Share	163.75
MKT Value	1,073.00
Premium / Discount	6.55 x

Assumption

1. Re-Investment Rate and Growth Rate taken from NYU Stern Report on Indian Sector, updated in January 25
2. Terminal Growth Rate is based on India's Long Term GDP Rate

CALCULATION OF PEER'S COMP VALUATION

Name	MKT Data					Financial			Valuation		
	No of Share	MKT Cap	Debt	Cash	EV	Revenue	EBITDA	Earning	EV / Sale	EV / EBITDA	EV / Earning
Samvardh. Mothe.	677.64	137,528	19,922	6,986	150,464	98,692	9,714	3,020	1.52 x	15.49 x	49.83 x
Bosch	2.95	102,099	39	2,593	99,546	16,727	2,818	2,491	5.95 x	35.33 x	39.97 x
Minda Corp	23.91	11,922	535	192	12,265	4,651	530	227	2.64 x	23.14 x	53.98 x
Exide Inds.	85.00	48,097	1,123	331	48,890	16,770	1,908	883	2.92 x	25.63 x	55.38 x
Endurance Tech.	14.07	38,254	765	505	38,515	10,241	1,413	680	3.76 x	27.25 x	56.60 x

Max	5.95 x	35.33 x	56.60 x
75 Percentile	3.76 x	27.25 x	55.38 x
Average	3.36 x	25.37 x	51.15 x
Median	2.92 x	25.63 x	53.98 x
25 Percentile	2.64 x	23.14 x	49.83 x
Min	1.52 x	15.49 x	39.97 x

UNO MINDA LTD - COMPARABLE VALUATION	EV / Sale	EV / EBITDA	EV / Earning
Implicit Enterprises Value	40,905	46,243	49,914
Less : Debt	1,706	1,706	1,706
Add : Cash	254	254	254
Implied Mkt Value	39,453	44,791	48,463
No of Share	57.45	57.45	57.45
Implied Value per Share	686.71	779.62	843.53
Mkt Price	1,073.00	1,073.00	1,073.00
Status	Over Valued	Over Valued	Over Valued

UNO MINDA LTD



INR 1073

52 week (High - INR 1253 & Low - INR 768)

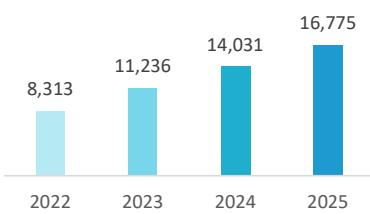
About

Uno Minda is a leading global manufacturer and supplier of automotive components and systems. The company, established in 1958, is known for its innovative products and contributions to the automotive industry, particularly in switching systems, lighting systems, acoustics, seating systems, and alloy wheels. Uno Minda operates 75 manufacturing facilities across India, Indonesia, Vietnam, Germany, Spain, and Mexico.

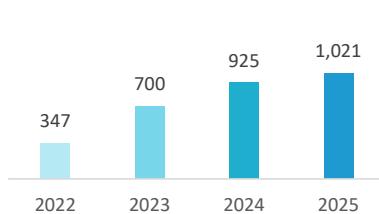
Beyond business, Uno Minda is deeply committed to responsible and sustainable practices. Our core principles are centred around customer responsiveness, sustainable innovation, and a culture of respect and ethics.

Financial Summary

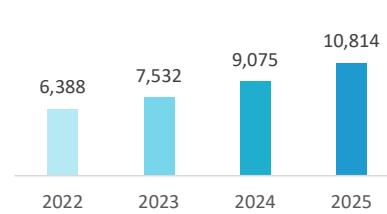
Revenue (In Cr)



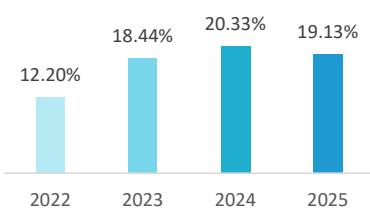
Profit (In Cr)



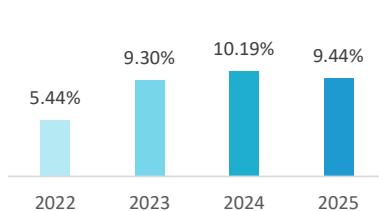
Assets (In Cr)



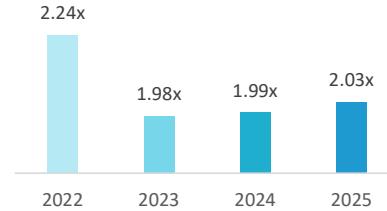
ROE



ROA



Financial Leverage



FINANCIAL RESULT

Consolidated Revenue: Increased from ₹6,373.74 Crore in 2021 to ₹16,774.61 Crore in 2025

Net Profit: Increased from ₹224.27 Crore in 2021 to ₹840.29 Crore in 2025.

Q4FY23 Revenue Growth: 20% year-on-year growth, reaching ₹2,889 crore.

Q4FY23 EBITDA: Increased to ₹319 crore, a 16% increase compared to ₹276 crore in Q4FY22.

Q4FY23 Profit Before Tax (PBT): Reported at ₹209 crore.

Q4FY23 PAT (UML Share): Reported at ₹183 crore.