

## Criterion A: Planning

### Scenario

My client is Mr. Parth Gami, owner of CrossBox Gymnasium, a mid-sized gym in downtown. He has had the gym for more than five years and now oversees about 350 active members. In our consultation, Mr. Gami told me that he handles most operations manually via spreadsheets, paper records, and an appointment book.

This manual system triggers a number of significant problems. Membership renewal slips are frequently missed, resulting in revenue loss and communication breakdown between clients. Booking fitness classes and personal training sessions is susceptible to errors, resulting in double bookings and client discontent. Trainers also struggle to keep and monitor progress records for every client because information is frequently lost or missing. Additionally, the gym does not have a unified digital system that gives an overall view of business performance, staff productivity, and member interaction.

Mr. Gami insisted on having one, simple-to-use online platform that can automate all the major operations. He desired the system to handle memberships, trainer profiles, client workouts, and class scheduling — all on one interface. On this basis, I suggested designing a web-based gym management system that will enable efficient automation of administrative work, systematize workout programs, and enhance coordination between trainers and members. (Refer to Appendix A for detailed conversation)

### Rationale

We came up with the solution to build an extensive web application that will digitally manage all operations of the gym. The application will have modules for Membership Management, Trainer Management, Workout Tracking, Scheduling, and Analytics.

The Membership Management module will hold member profiles such as personal details, membership category, join and expiry dates, and payment history. It will also send reminders for renewal automatically to members when they are due for renewal. The Trainer Management module will have profiles with trainer names, qualifications, allocated members, and their exercise schedules for improved coordination.

The Workout Tracking module will have categorized types of workouts — e.g., strength training, cardio, and flexibility routines — which trainers are able to schedule for individual members. Members will have access to their personal plans and be able to monitor their progress on a long-term basis. The Scheduling module will have a visual calendar to schedule gym classes, personal training sessions, and equipment rentals, with conflict detection built-in to avoid double-bookings.

The system will be built as a web application with React as the frontend and Node.js with Express as the backend, with fast performance, responsive design, and real-time synchronizing. Data will be kept securely in a centralized SQL database that can update immediately across all the users' accounts.

This technology solution specifically tackles the client's problems by streamlining daily processes, enhancing transparency among trainers and members, and establishing a formal, effective system for overseeing the entire gym.

**Success Criteria**

Include separate logins for administrators, trainers, and members.

**Enable administrators to:**

Manage member and trainer profiles.  
Add, edit, and delete membership plans.  
Monitor payments and renewal dates.  
View and generate performance reports.

**Enable trainers to:**

Manage workout plans and assign them to members.  
Track client progress and update records regularly.  
View their schedule and session history.

**Enable members to:**

View assigned workouts and record progress.  
Check membership details and renewal dates.  
Book classes or sessions online.  
Automatically send renewal reminders and updates.  
Prevent double-bookings through conflict detection.  
Display analytics dashboards showing data on membership trends, trainer activity, and class attendance.  
Maintain all records in a secure, real-time database with backup support.

Word Count (Excluding Success Criteria):