

# GLOMIN OVERSEAS

## Company Profile

*Comprehensive Overview of Our Services and Achievements*

### COMPANY OVERVIEW

Glomin Overseas is a premier FMCG distribution company established in 2017 with a strategic presence across North East India. We serve as trusted C&F Agents, Super Stockists, and Authorized Distributors for leading brands in edible oils, sugar, rice, spices, and dry fruits. Our mission is to drive FMCG growth through strategic partnerships and comprehensive distribution solutions.

### OUR STORY

Glomin Overseas was born from a vision to transform the traditional distribution landscape. We recognized that brands needed more than just distributors â they needed strategic partners who would nurture their growth like their own. Starting with a small team in Delhi, we've grown into a comprehensive distribution network covering Modern Trade, E-commerce, and General Trade channels across North East India.

Today, we're proud to be the trusted partner for numerous FMCG brands, helping them achieve market success through our strategic approach and deep market understanding.

### OUR SERVICES

- â Edible Oil Distribution - Multi-brand portfolio with quality assurance
- â Sugar & Rice Supply - Consistent availability with local market expertise
- â Spices Distribution - Premium spices with strategic placement
- â Dry Fruits & Nuts - Own premium 'Glomin' brand
- â Multi-Channel Expertise - Modern Trade, E-commerce, General Trade
- â Strategic Partnership - Growth-focused approach

### BUSINESS MODEL

Our Two-Pillar Distribution Model:

Delhi-NCR Operations - Modern Trade & E-commerce Expertise

- â Direct retail connections
- â High visibility & availability
- â High service fill rates
- â Delhi-NCR coverage
- â North-East India supply

Bihar Operations - General Trade Distribution

- â 100-km belt coverage
- â Up to Nepal border
- â Village retailer access
- â Local market expertise
- â Community development

### KEY ACHIEVEMENTS