

Business Model Overview

Glomin Overseas - Two-Pillar Distribution Strategy

Our Distribution Model

Glomin Overseas operates on a comprehensive two-pillar distribution model designed to maximize market reach and brand growth opportunities.

Pillar 1: Modern Trade & E-commerce

- â€¢ Organized Retail Chains
- â€¢ E-commerce Platforms
- â€¢ Supermarkets & Hypermarkets
- â€¢ Online Marketplaces
- â€¢ Digital Distribution

Pillar 2: General Trade Network

- â€¢ Traditional Retail Outlets
- â€¢ Local Distributors
- â€¢ Wholesale Markets
- â€¢ Regional Partners
- â€¢ Community Retailers

Key Advantages

- â€¢ Comprehensive Market Coverage
- â€¢ Flexible Distribution Channels
- â€¢ Scalable Growth Model
- â€¢ Risk Diversification