```
In [1]: import numpy as np
import pandas as pd
import seaborn as sns

In [2]: House = pd.read_csv('karteek//rsrt_train.csv')
```

### finding missing values percentage

```
In [4]:
        House.isnull().sum()/len(House) # no missing values found
Out[4]: nomination_date
                             0.0
         cost
                             0.0
         join_date
                             0.0
         dob
                             0.0
                             0.0
         parch
         digital_address
                             0.0
         proportion
                             0.0
         name
                             0.0
         family_max_age
                             0.0
         country
                             0.0
         income
                             0.0
                             0.0
         house country
         previous_income
                             0.0
         relation
                             0.0
         city
                             0.0
         target
                             0.0
         index
                             0.0
         dtype: float64
In [5]: House.dtypes # data types of House
Out[5]: nomination date
                              object
         cost
                               int64
         join_date
                              object
                              object
         dob
                             float64
         parch
         digital_address
                               int64
         proportion
                             float64
                              object
         name
         family_max_age
                             float64
                              object
         country
         income
                             float64
         house_country
                              object
         previous_income
                             float64
         relation
                              object
         city
                              object
         target
                               int64
         index
                              object
         dtype: object
```

# converting nomination\_date,join\_date,dob to date format

```
In [6]: House.nomination_date = pd.to_datetime(House.nomination_date)
    House.join_date = pd.to_datetime(House.join_date)
    House.dob = pd.to_datetime(House.dob)
```

### Age of person at nomination time and join time

```
In [7]: House['nomination_date'] =House.nomination_date.apply(lambda x: x.year)
    House['join_date'] =House.join_date.apply(lambda x: x.year)
    House.dob = House.dob.apply(lambda x: x.year)
In [8]: House['age_nomination'] = House['nomination_date'] - House['dob']
House['age_join'] = House['join_date'] - House['dob']
```

# removing the following columns

- · Column: Reason
- nomination\_date , dob , join\_date created age diff
- index all unique

```
In [9]: House_drop = ["nomination_date","join_date","dob","index"]
House.drop(House_drop, axis = 1,inplace = True)
```

### creating family size

```
In [10]: House['Family_size'] = House['parch'] + 1
```

# locality of house as per country

```
In [11]: House['House_location'] = np.where((House['country'] == House['house_country']),"Local" , "NRI")
In [12]: House['digital_address'] = House['digital_address'].astype(str) # since its a pincode it has to be static
```

# converting currency to global(US Dollar)

```
In [13]: columns = ["income" ,"cost", "previous_income"]
    def currencyconversion(columns):
        conditions = [(House['country'] == "China"), House['country'] == "USA",House['country'] == "UK",House['country'] == "Pakistan" ,House['country'] == "India"]

        for eachcol in columns:
            choices = [House[eachcol] * 0.16 , House[eachcol] * 1 ,House[eachcol] * 1.39 ,House[eachcol] * 0.0090, House[eachcol] * 0.015]
            House[eachcol] = np.select(conditions,choices,default = np.nan)
In [14]: currencyconversion(columns)
```

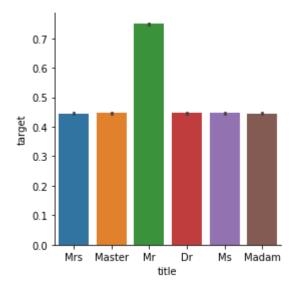
# difference between income and finding promotion of candidate as per his income

```
In [15]: House['income_diff'] = House['income'] - House['previous_income']
House['promotion_indicator'] = [1 if i > 0 else 0 for i in House.income_diff]
```

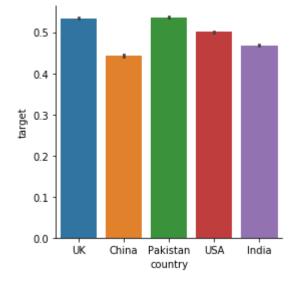
### Title, firstname, lastname extraction from name

### **EDA**

Out[17]: <seaborn.axisgrid.FacetGrid at 0x1cbbfdf1e80>

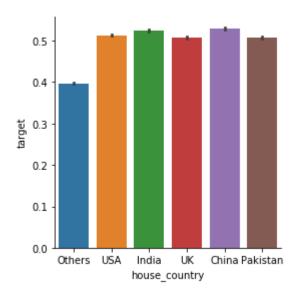


Out[18]: <seaborn.axisgrid.FacetGrid at 0x1cbc66e6a20>



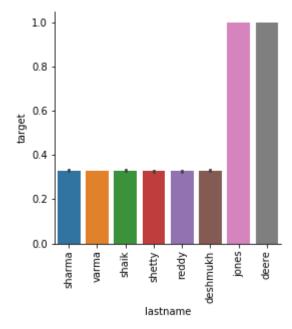
In [19]: sns.factorplot(x = "house\_country",y = "target",kind = "bar" , data=House)

Out[19]: <seaborn.axisgrid.FacetGrid at 0x1cb80aef4a8>

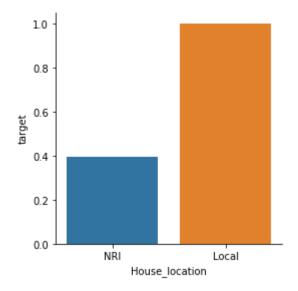


In [20]: grid = sns.factorplot(x = "lastname",y = "target",kind = "bar" , data=House)
 grid.set\_xticklabels(rotation = 90) # ppl whos last name is jones and deere ha
 s bought the houses more

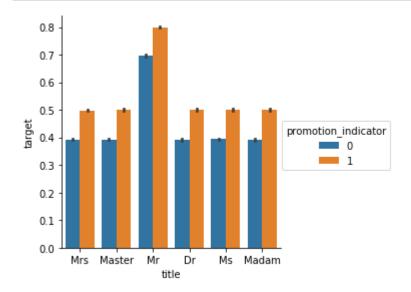
Out[20]: <seaborn.axisgrid.FacetGrid at 0x1cbbff88630>



In [21]: grid = sns.factorplot(x = "House\_location",y = "target",kind = "bar" , data=Ho
use)
# Local(if candidate country and house location country is same then they are
sold more)



In [22]: grid = sns.factorplot(x = "title",y = "target",hue = "promotion\_indicator" , k
ind = "bar" , data=House)
# In all the categories promoted candidates bought more houses than ppl who ar
e not promoted



# getting the columns of object type

# removing name as we got new columns from it and city as more unique columns found

# label encoding the category columns

```
In [26]: from sklearn.preprocessing import LabelEncoder
    cat_col = ['relation', 'House_location', 'title', 'firstname','lastname']
In [27]: le = LabelEncoder()
    for col in cat_col:
        House[col] = le.fit_transform(House[col])
In [28]: del cat_col
```

# one hot encoding

as these are not ordinal and if done label encoding functionality may be missing

columns: digital address, country, house country

```
In [29]: cat_one = ['digital_address','country','house_country']
    for each in cat_one:
        dummies = pd.get_dummies(House[each],prefix = each,drop_first = False)
        House = pd.concat([House,dummies],axis = 1)
In [30]: House.drop(cat_one,axis = 1,inplace=True) # dropping actual columns
```

### **Modeling**

```
In [31]: from sklearn.model_selection import train_test_split
    from sklearn.model_selection import cross_val_score
    from sklearn.metrics import fl_score
    from sklearn.tree import DecisionTreeClassifier
    from sklearn.ensemble import RandomForestClassifier

In [65]: feature_names = [x for x in House.columns if x not in ['target']]
    target = House['target']

In [71]: X = House[feature_names]
    y = House['target']

In [72]: X_train, X_valid, y_train, y_valid= train_test_split(X,y,train_size = 0.7,str atify = y,random_state = 0)

    C:\Users\AA\Anaconda3\lib\site-packages\sklearn\model_selection\_split.py:202
    6: FutureWarning: From version 0.21, test_size will always complement train_s
    ize unless both are specified.
    FutureWarning)
```

### **Decission Tree**

```
In [73]: clf = DecisionTreeClassifier(random_state = 0)
In [74]: clf.fit(X_train,y_train)
Out[74]: DecisionTreeClassifier(class_weight=None, criterion='gini', max_depth=None, max_features=None, max_leaf_nodes=None, min_impurity_decrease=0.0, min_impurity_split=None, min_samples_leaf=1, min_samples_split=2, min_weight_fraction_leaf=0.0, presort=False, random_state=0, splitter='best')
In [77]: f1_score(y_valid,clf.predict(X_valid))
Out[77]: 0.9999304808091074
```

#### cross validation with f score

#### **Random Forest**

### lets see grid search now instead of only kfold

```
In [95]: from sklearn.model_selection import GridSearchCV
    parameters = [{'max_depth' :[5,10,15,20] , 'max_features':[4,5,6]}]
    grid_search = GridSearchCV(rclf,param_grid = parameters,scoring = 'f1',cv = 3,
    n_jobs = -1)
In [96]: grid_search = grid_search.fit(X_train,y_train)
```

```
In [97]: grid_search.best_score_
Out[97]: 0.9990603594185444
In [98]: grid_search.best_params_ # these are best params and you can put these in your classifier and run model
Out[98]: {'max_depth': 20, 'max_features': 6}
```

# xgboost

```
In [92]: from xgboost import XGBClassifier
 In [99]:
          xgb = XGBClassifier(random state = 0, n estimators=100)
          xgb.fit(X_train,y_train)
 Out[99]: XGBClassifier(base_score=0.5, booster='gbtree', colsample_bylevel=1,
                 colsample_bytree=1, gamma=0, learning_rate=0.1, max_delta_step=0,
                 max depth=3, min child weight=1, missing=None, n estimators=100,
                 n_jobs=1, nthread=None, objective='binary:logistic', random_state=0,
                 reg alpha=0, reg lambda=1, scale pos weight=1, seed=None,
                 silent=True, subsample=1)
In [100]: f1_score(y_valid,xgb.predict(X_valid))
          C:\Users\AA\Anaconda3\lib\site-packages\sklearn\preprocessing\label.py:151: D
          eprecationWarning: The truth value of an empty array is ambiguous. Returning
          False, but in future this will result in an error. Use `array.size > 0` to ch
          eck that an array is not empty.
            if diff:
Out[100]: 0.9991446212972525
```

# can perform Kfold and gridsearch same as above