

## **RESELLER GLOBAL RATE CARD**

**Effective Date: 31-March-2020 | version 20.03**

This Rate Card provides Equinix Reseller Program members with pricing for Licensed Space and Services within an Equinix International Business Exchange™ (IBX®) data center. A Reseller may request provision of Licensed Space and Services listed in the Rate Card at the stated rates by executing Equinix Service Orders. Pricing is valid for properly registered, new resale bookings and renewed contracts. The Rate Card provides Equinix monthly recurring charges (MRCs) and non-recurring installation charges (NRCs) for space and power, and a select number of interconnection products as well as Smart Hands™ services. This Rate Card does not include any discounts associated with program level placement, nor does it reflect promotional offerings or discounts that may appear on the Reseller invoice.

Equinix may update the Rate Card at regular intervals, but not more frequently than at six (6) monthly intervals. Notification of Rate Card Changes will be provided to NSP Reseller's designated contact. Equinix will honor prices published in the previous version of the Rate Card in respect of orders received within sixty (60) days from the effective date of the revised Rate Card. In case of a delay in an order due to EUC fault, Supplier will extend the delayed order validity to honor original prices.

### **Rate Card terms and conditions**

All space and power pricing is based upon power for contracted space purchased at no less than the minimum site density per cabinet listed for each IBX.

Minimum term commitment is two (2) years.

Pricing is subject to engineering review and availability at the time of ordering.

Equinix reserves the right to determine the allocation of space and power in each IBX. Equinix classifies an IBX with limited capacity as a constrained site, and pricing for such constrained sites will be determined by Equinix on an individual case basis (ICB).

This Rate Card applies only to specific Licensed Space and Services as defined in the VPC Procurement Agreement (VPA), VPA Attachment Agreement (VAA) and/or Service Orders or equivalent agreements (collectively, the "Agreements") entered into by Reseller.

Capitalized terms not defined in this document are defined in the Equinix Reseller Program Guide or Agreements.

### **Price Parity**

Equinix has implemented guidelines which seek to ensure Reseller Program Members with properly registered deals are not price disadvantaged on a net price per kVA basis (e.g., inclusive of Reseller Discount) for Equinix licensed space and services when Equinix direct sales teams are pursuing the same EUC opportunity ("Price Parity").

Price Parity guidelines help ensure relative Price Parity on a per kVA equivalent basis for licensed space and services purchased by Resellers in one or more Equinix IBX data centers where the same commercial terms are involved. These commercial terms include, but are not limited to, price per kVA, the same IBX, cabinet density, contract duration, price increase and special conditions.

Equinix may exempt Price Parity benefits from opportunities associated with or involving government entities. Please refer to the Equinix Reseller Program Guide for more information.

### **Price Increase**

The initial rates for Licensed Space and Services, including power services, are set forth in the pricing tables of this Rate Card. Equinix has the right to implement increases in the rates for Licensed Space and Services, including power services, in accordance with the following:

(i) The agreed annual price increase is 3%. In the event a change in Supplier's direct electrical supply costs (i.e. the wholesale costs) exceeds aforementioned price increase, then Supplier may change the charges to Vodafone due to such increased cost, subject to a notice period of 60 days. Supplier shall provide reasonable substantiation of any such increase, (for instance a letter of the relevant power supplier, noting that Vodafone may reasonably request any additional information, which Supplier will where possible share such information) and a list of impacted SoWs. Any first price increase will be applicable after 12 months from the commencement of the Service.

(ii) All external power increases will be passed through to NSP Reseller in accordance with the terms of the relevant Agreement.

(iii) For the avoidance of doubt, for the purposes of resolving any price increase conflicts, the price increase specified on the applicable Order will prevail with respect to any installed Licensed Space and Services.

This Rate Card may not be used with ramps, free months or other concessions.  
All Service Orders are subject to approval by Equinix.

### **Understanding and determining pricing using this Rate Card**

Equinix provides licensed space and services based on "power for contracted space" that is expressed on a per kVA basis (1,000 volt amps). The price will be determined by the power density (in kVA) you wish to be allocated per cabinet (the "draw cap") multiplied by the price per kVA. If you are used to using kW (kilowatts), the relationship between kW and kVA is mathematically expressed as: kW = (kVA) x (power factor); kVA = kW/power factor; power factor = kW/kVA. Please contact your Equinix technical support team for assistance with any of these calculations or guidance on determining the appropriate power factor. Power for contracted space ordered may be equal to or higher than the IBX per cabinet site rating, but it must not be less.

The IBXs are listed by geography with associated prices and minimum cabinet densities.

Sites designated "ICB" are sites that will be priced on an individual case basis due to limited availability. Please check with your Equinix representative for these sites. ICB designations will change from time to time due to IBX expansions where new capacity is made available and changing market conditions.

Multiply the draw cap per cabinet (in kVA) by the price per kVA to determine the monthly recurring price per cabinet. The draw cap used as a multiplier must not be less than the minimum site rating per cabinet for the IBX.

Opportunities with cabinet densities exceeding 150% of the minimum cabinet density of the site should be reviewed with Equinix systems engineers.

Please check with your Equinix account team to confirm space and power availability and confirm current Reseller pricing before submission of an Order.

"Program Restriction" designates IBXs where program benefits such as Rate Card, Price Parity and Discount Schedule may not apply. Please check with your Equinix account team.

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Space and Power				
Country	Metro	IBX	Minimum Cabinet Density (kVA)	Price/kVA
USA	Atlanta	AT1	5.0	\$315
		AT2	2.4	\$630
		AT3	2.4	\$630
		AT4	2.4	\$290
		AT5	5.0	\$290
	Boston	BO2	5.0	\$290
	Chicago	CH1	2.4	\$735
		CH2	2.4	\$735
		CH3	4.0	\$315
		CH4	4.0	\$735
		CH7	2.4	\$290
	Culpepper	CU1	4.0	\$525
		CU2	4.0	\$420
		CU3	4.0	\$315
		CU4	4.0	\$475
	Dallas	DA1	2.4	\$580
		DA2	3.0	\$580
		DA3	2.4	\$580
		DA4	2.4	\$580
		DA6	4.0	\$580
		DA7	6.0	\$290
		DA9	2.4	\$290
		DA11	5.0	\$420
	Ashburn	DC1	2.5	\$580
		DC2	2.5	\$630
		DC3	2.5	\$395
		DC4	4.0	\$475
		DC5	4.0	\$475
		DC6	5.0	\$475
		DC7	4.0	\$340
		DC10	4.0	\$290
		DC11	5.0	\$475
		DC12	5.0	\$265
		DC13	4.0	\$290
		DC14	4.0	\$315
		DC15	5.0	\$265
		DE1	2.4	\$420
	Denver	DE2	5.0	\$315
		HO1	5.0	\$290
	Los Angeles	LA1	3.0	\$630
		LA2	2.4	\$445
		LA3	2.4	\$315
		LA4	4.0	\$315

		LA7	2.4	\$290
<b>Miami</b>		MI1	5.0	\$475
		MI2	2.4	\$525
		MI3	4.0	\$580
		MI6	2.4	\$315
<b>New York</b>		NY1	2.4	\$630
		NY2	2.4	\$395
		NY4	5.0	\$630
		NY5	5.0	\$525
		NY7	4.0	\$290
		NY8	2.4	\$630
		NY9	2.4	\$735
		NY11	5.0	\$370
		NY13	2.4	\$525
	<b>Philadelphia</b>	PH1	3.0	\$500
<b>Seattle</b>		SE2	2.4	\$500
		SE3	4.0	\$500
		SE4	5.0	\$290
		SV1	2.4	\$735
<b>Silicon Valley</b>		SV2	5.0	\$315
		SV3	2.4	\$315
		SV4	2.4	\$315
		SV5	5.0	\$500
		SV6	4.0	\$315
		SV8	2.4	\$1,050
		SV10	5.0	\$500
		SV14	5.0	\$315
		SV15	5.0	\$315
		SV16	5.0	\$315
<b>Canada</b>	<b>Toronto</b>	TR1	2.4	CAD 755
		TR2	5.0	CAD 560
<b>Colombia</b>	<b>Bogota</b>	BG1	2.4	COP 1,417,500
<b>Brazil</b>	<b>Rio de Janeiro</b>	RJ1	3.0	BRL 3,185
		RJ2	5.0	BRL 1,585
	<b>Sao Paulo</b>	SP1	3.0	BRL 3,185
		SP2	4.0	BRL 2,870
		SP3	5.0	BRL 1,525
		SP4	5.0	BRL 1,910
<b>Mexico</b>	<b>Mexico City</b>	MX2	5.0	\$580

Space and Power					
Country	Metro	IBX	Minimum Cabinet Price/kVA		
			Density (kVA)		
China	Shanghai	SH5	3.00	ICB	
		SH6	3.50	ICB	
Singapore	Singapore	SG1	3.00	SGD 915	
		SG2	3.52	SGD 610	
		SG3	4.00	SGD 780	
		SG4	4.00	SGD 710	
		SY1	2.00	AUD 670	
Australia	Sydney	SY2	3.54	AUD 570	
		SY3	3.84	AUD 500	
		SY4	3.63	AUD 500	
		SY5	3.60	AUD 500	
		SY6	3.60	ICB	
		SY7	3.70	ICB	
		ME1	3.50	AUD 490	
	Melbourne	ME2	3.30	AUD 490	
		ME4	3.70	AUD 490	
		ME5	2.00	AUD 670	
		PE1	2.00	AUD 670	
		PE2	3.40	AUD 500	
	Canberra	CA1	3.40	AUD 500	
	Brisbane	BR1	2.00	AUD 670	
	Adelaide	AE1	2.00	AUD 670	
Japan	Tokyo	TY1	3.33	JPY 48,490	
		TY2	3.33	JPY 94,500	
		TY3	3.33	JPY 86,100	
		TY4	3.50	JPY 86,100	
		TY5	3.33	JPY 73,500	
		TY6	3.30	JPY 56,700	
		TY7	3.50	JPY 51,450	
		TY8	3.70	JPY 51,450	
		TY9	4.30	JPY 51,450	
		TY10	6.40	JPY 31,500	
		TY11	3.90	JPY 69,300	
	Osaka	OS1	3.00	JPY 55,105	
Indonesia	Jakarta	JK1	3.00	ICB	
South Korea	Seoul	SL1	4.00	KRW 525,000	
Hong Kong		HK1	3.52	HKD 3,885	
		HK2	3.52	HKD 3,625	
		HK3	3.00	HKD 3,625	
		HK4	3.90	HKD 3,675	
		HK5	3.50	HKD 3,780	

Space and Power				
Country	Metro	IBX	Minimum Cabinet Density (kVA)	Price/kVA
France	Paris	PA1	4.0	€ 225
		PA2	4.0	€ 350
		PA3	4.0	€ 350
		PA4	4.0	€ 350
		PA5	3.5	€ 285
		PA6	4.0	€ 315
		PA7	3.0	€ 285
Germany	Frankfurt	FR2	4.5	€ 400
		FR4	4.5	€ 400
		FR5	3.0	€ 450
		FR6	5.0	€ 400
		FR7	4.0	€ 390
	Dusseldorf	DU1	3.0	€ 390
	Hamburg	HH1	4.0	€ 360
	Munich	MU1	4.0	€ 390
		MU3	4.0	€ 390
Netherlands	Enschede	EN1	3.0	€ 285
	Zwolle	ZW1	3.0	€ 285
	Amsterdam	AM1	4.0	€ 335
		AM2	4.5	€ 315
		AM3	5.0	€ 350
		AM4	5.5	€ 315
		AM5	3.5	€ 350
		AM6	6.0	€ 210
		AM7	5.0	€ 350
		AM8	2.5	€ 335
		AM11	4.0	€ 335
Switzerland	Zurich	ZH1	1.5	CHF 680
		ZH2	1.5	CHF 680
		ZH4	4.0	CHF 600
		ZH5	4.0	CHF 495
	Geneva	GV1	3.0	CHF 580
		GV2	4.0	CHF 495
UAE	Dubai	DX1	4.0	AED 3,005
		DX2	3.0	AED 3,465
	Abu Dhabi	AD1	5.0	AED 2,940
United Kingdom	London	LD3	4.0	£330
		LD4	4.0	£525
		LD5	4.5	£440
		LD6	4.0	£440
		LD7	4.5	£440
		LD8	3.0	£415
		LD9	5.0	£340
		LD10	4.5	£415
	Manchester	MA1	2.0	£680
		MA2	4.0	£370

		MA3	4.0	£415
		MA4	4.0	£310
Ireland	Dublin	DB1	2.0	€ 505
		DB2	2.5	€ 505
		DB3	4.0	€ 380
		DB4	4.0	€ 350
		SK1	3.0	SEK 5,985
Sweden	Stockholm	SK2	3.5	SEK 4,200
		SK3	2.5	SEK 3,045
		HE1	3.0	€ 305
Finland	Helsinki	HE2	3.5	€ 305
		HE3	3.5	€ 325
		HE4	10.0	€ 525
		HE5	3.5	€ 325
		HE6	3.0	€ 335
		HE7	4.0	€ 335
		WA1	4.0	PLN 1,525
Poland	Warsaw	WA2	3.0	PLN 1,260
		WA3	4.0	PLN 1,365
		ML2	3.0	€ 390
Italy	Milan	ML3	4.0	€ 335
		ML4	3.0	€ 420
Turkey	Istanbul	IL2	4.2	\$285
Bulgaria	Sofia	SO1	2.0	€ 250
		SO2	4.0	€ 250
Oman	Muscat	MC1	4.0	\$820
Portugal	Lisbon	LS1	3.2	€ 325
Spain	Madrid	MD1	2.0	€ 630
		MD2	4.0	€ 395
	Barcelona	BA1	4.0	€ 400
	Seville	SA1	4.0	€ 340

	Type	US		Canada		Brazil		Colombia	
		MRC	NRC	MRC	NRC	MRC	NRC	MRC	NRC
Cross Connect	Fiber (SM/MM)	\$350	\$500	CAD 453	CAD 647	BRL 640	BRL 640	COP 1,038,160	COP 1,483,085
	UTP/Coax	\$245	\$500	CAD 317	CAD 647	BRL 450	BRL 450	COP 726,712	COP 1,483,085
Extended Fiber Cross Connects (SM/MM)	DA7,SE2, SE3, TR1	\$350	\$500	CAD 679	CAD 1,293	-	-	-	-
	All Other	\$750	\$1,000	CAD 970	CAD 1,293	-	-	-	-
Fiber Connect	DE, MI, SV	\$350	\$500	-	-	-	-	-	-
	AT,TR	\$750	\$1,000	CAD 970	CAD 1,293	-	-	-	-
Extended Fiber Connect	NY	ICB	ICB	-	-	-	-	-	-
	AT, TR	\$999	\$1,000	CAD 1,292	CAD 1,293	-	-	-	-
Metro Connect (Protected)	NY	ICB	ICB	-	-	-	-	-	-
	1G	\$500	\$500	CAD 647	CAD 647	BRL 1,310	BRL 500	-	-
Internet Exchange Port	10G <sup>1</sup>	\$750	\$1,000	CAD 970	CAD 1,293	BRL 4,160	BRL 1,000	-	-
	100G	\$4,000	\$4,000	CAD 5,173	CAD 5,173	BRL 29,750	BRL 10,000	-	-
Cloud Exchange Port	1G	\$375	\$1,000	CAD 485	CAD 1,293	BRL 1,150	BRL 500	COP 1,112,314	COP 2,966,170
	10G	\$500	\$1,000	CAD 647	CAD 1,293	BRL 1,500	BRL 1,000	COP 1,483,085	COP 2,966,170
Cloud Exchange Layer 2 or 3 Connection (Local/Remote)	100G	\$3,000	\$5,000	CAD 3,880	CAD 6,467	BRL 13,612.5	BRL 10,000	COP 8,898,510	COP 14,830,850
	1G Metro	\$100	\$500	-	-	BRL 400	BRL 2,000	-	-
Cloud Exchange Port (Unlimited)	10G Metro	\$200	\$3,000	-	-	BRL 800	BRL 12,000	-	-
	100G Metro	\$1,000	\$5,000	-	-	BRL 4,000	BRL 20,000	-	-
Equinix Connect Port (Single-Homed)	Up to 50MB	\$75/ICB	\$0	-	-	300/ICB	BRL 0	-	-
	Up to 200MB	\$100/ICB	\$0	-	-	400/ICB	BRL 0	-	-
	Up to 500MB	\$150/ICB	\$0	-	-	600/ICB	BRL 0	-	-
	Up to 1G	\$200/ICB	\$0	-	-	800/ICB	BRL 0	-	-
	Up to 10G	\$500/ICB	\$0	-	-	2000/ICB	BRL 0	-	-
Equinix Connect Port (Dual-Homed)	1G Metro	\$750	\$500	-	-	BRL 3,000	BRL 500	-	-
	10G Metro	\$1,500	\$3,000	-	-	BRL 6,000	BRL 1,000	-	-
	100G Metro	\$10,000	\$5,000	-	-	BRL 40,000	BRL 20,000	-	-
Equinix Connect Bandwidth (Price/Mbps)	100M	\$0	\$250	-	-	BRL 0	BRL 300	-	-
	1G	\$0	\$1,000	-	-	BRL 0	BRL 300	-	-
	10G	\$0	\$2,000	-	-	BRL 0	BRL 700	-	-
Equinix Connect Bandwidth (Price/Mbps)	100M	\$0	\$500	-	-	BRL 0	BRL 500	-	-
	1G	\$0	\$2,000	-	-	BRL 0	BRL 500	-	-
	10G	\$0	\$4,000	-	-	BRL 0	BRL 1,000	-	-
Equinix Connect Additional IP Allocation	10<25 Mbps	\$30	\$0	-	-	BRL 18	BRL 0	-	-
	26-50 Mbps	\$20	\$0	-	-	BRL 18	BRL 0	-	-
	51-100 Mbps	\$18	\$0	-	-	BRL 15	BRL 0	-	-
	101-200 Mbps	\$15	\$0	-	-	BRL 13	BRL 0	-	-
	201-500 Mbps	\$12	\$0	-	-	BRL 12	BRL 0	-	-
	501-1000 Mbps	\$10	\$0	-	-	BRL 11	BRL 0	-	-
	1001-2000 Mbps	\$9	\$0	-	-	BRL 8	BRL 0	-	-
	2001-5000 Mbps	\$7	\$0	-	-	BRL 8	BRL 0	-	-
	5001-10000 Mbps	\$5	\$0	-	-	BRL 8	BRL 0	-	-
	>10000 Mbps	\$4	\$0	-	-	BRL 6	BRL 0	-	-
	Bursting (% higher than Commit)	20%	-	-	-	150%	-	-	-
Equinix Connect Additional IP Allocation	IPv4 4(/30)	\$16	\$50	-	-	BRL 40	BRL 215	-	-
	IPv4 8(/29)	\$32	\$50	-	-	BRL 85	BRL 215	-	-
	IPv4 16(/28)	\$64	\$50	-	-	BRL 175	BRL 215	-	-
	IPv4 32(/27)	\$128	\$50	-	-	BRL 350	BRL 215	-	-
	IPv6 (/64)	\$10	\$50	-	-	BRL 40	BRL 215	-	-
	IPv6 (/48)	\$10	\$50	-	-	BRL 40	BRL 215	-	-

<sup>1</sup>Metro Connect (Protected) 10G: All Dallas IBX's MRC USD 3,500



	Hong Kong		Singapore		Australia		Japan		China		South Korea			
Type	MRC	NRC	MRC	NRC	MRC	NRC	MRC	NRC	MRC	NRC	MRC	NRC		
Cross Connect <sup>1</sup>	Fiber (Single/Homed)	HKD 2,130	HKD 1,550	SGD 396	SGD 455	AUD 240	AUD 240	JPY 35,000	JPY 23,000	CNY 1,880	CNY 1,370	KRW 308,000	KRW 201,600	
	UTP/C coax	HKD 540	HKD 775	SGD 161	SGD 161	AUD 95	AUD 180	JPY 11,200	JPY 10,000	CNY 480	CNY 680	KRW 78,400	KRW 156,800	
Metro Connect (Protected)	1G	HKD 5,400	HKD 5,400	SGD 680	SGD 880	AUD 360	AUD 960	JPY 56,820	JPY 68,180	-	-	-	-	
	10G	HKD 5,400	HKD 7,750	SGD 1,060	SGD 1,320	AUD 360	AUD 960	JPY 56,820	JPY 73,860	-	-	-	-	
	100G	Not Available		Not Available		Not Available		Not Available		Not Available		Not Available		
Internet Exchange Port	1G	HKD 7,750	HKD 15,500	SGD 1,420	SGD 2,830	AUD 660	AUD 2,500	JPY 167,700	JPY 111,300	-	-	KRW 1,120,000	KRW 1,120,000	
	10G	HKD 7,750	HKD 31,000	SGD 38,750	SGD 5,670	SGD 7,100	AUD 4,980	AUD 6,220	JPY 447,200	JPY 223,600	-	-	KRW 1,270,000	KRW 2,240,000
	100G	Not Available		Not Available		Not Available		Not Available		Not Available		Not Available		
Cloud Exchange Port	1G	HKD 775	HKD 3,875	SGD 140	SGD 710	AUD 130	AUD 650	JPY 12,000	JPY 59,600	-	-	-	-	
	10G	HKD 1,550	HKD 23,250	SGD 280	SGD 4,250	AUD 260	AUD 3,740	JPY 23,900	JPY 357,200	-	-	-	-	
	Up to 50MB	HKD 580/CB	-	SGD 105/CB	-	AUD 100/CB	-	JPY 8950/CB	-	-	-	-	-	
Cloud Exchange Layer 2 or 3 Connection (Local/Remote)	Up to 200MB	HKD 775/CB	-	SGD 140/CB	-	AUD 140	-	JPY 167,700	-	-	-	-	-	
	Up to 500MB	HKD 1,163/CB	-	SGD 210/CB	-	AUD 200/CB	-	JPY 179,000/CB	-	-	-	-	-	
	Up to 1G	HKD 1,550/CB	-	SGD 280/CB	-	AUD 260/CB	-	JPY 239,000/CB	-	-	-	-	-	
Cloud Exchange Port (Unlimited)	Up to 10G	HKD 3875/CB	-	SGD 710/CB	-	AUD 650/CB	-	JPY 59600/CB	-	-	-	-	-	
	1G	HKD 5,813	HKD 3,875	SGD 1,060	SGD 710	AUD 575	AUD 650	JPY 89,300	JPY 59,600	-	-	-	-	
	10G	HKD 11,625	HKD 23,250	SGD 2,130	SGD 4,250	AUD 1,950	AUD 3,740	JPY 176,600	JPY 357,200	-	-	-	-	
Equinix Connect Port (Single-Homed)	100M	HKD 750	HKD 780	SGD 110	SGD 110	AUD 130	AUD 130	JPY 11,200	JPY 10,000	-	-	KRW 112,000	KRW 123,200	
	1G	HKD 3,020	HKD 3,020	SGD 210	SGD 210	AUD 260	AUD 260	JPY 38,700	JPY 38,700	-	-	KRW 436,800	KRW 436,800	
	10G	HKD 6,000	HKD 6,040	SGD 430	SGD 430	AUD 460	AUD 460	JPY 77,400	JPY 77,500	-	-	KRW 873,600	KRW 873,600	
Equinix Connect Port (Dual-Homed)	100M	HKD 1,500	HKD 1,628	SGD 210	SGD 210	AUD 260	AUD 260	JPY 22,300	JPY 20,000	-	-	KRW 234,000	KRW 235,200	
	1G	HKD 6,040	HKD 6,040	SGD 430	SGD 430	AUD 530	AUD 530	JPY 77,400	JPY 77,500	-	-	KRW 873,600	KRW 873,600	
	10G	HKD 12,000	HKD 12,000	SGD 860	SGD 860	AUD 910	AUD 910	JPY 154,900	JPY 154,900	-	-	KRW 1,736,000	KRW 1,736,000	
Equinix Connect Bandwidth (Mbps/Mbps)	10<26 Mbps	HKD 233	-	SGD 41	-	AUD 56	-	JPY 3,100	-	-	-	KRW 33,600	-	
	26-50Mbps	HKD 233	-	SGD 41	-	AUD 26	-	JPY 2,890	-	-	-	KRW 28,000	-	
	51-100Mbps	HKD 185	-	SGD 33	-	AUD 20	-	JPY 2,580	-	-	-	KRW 22,400	-	
Equinix Connect Bandwidth (Mbps/Mbps)	101-200Mbps	HKD 170	-	SGD 30	-	AUD 18	-	JPY 1,240	-	-	-	KRW 15,680	-	
	201-500Mbps	HKD 135	-	SGD 22	-	AUD 16	-	JPY 1,240	-	-	-	KRW 14,560	-	
	501-1,000Mbps	HKD 128	-	SGD 22	-	AUD 13	-	JPY 1,040	-	-	-	KRW 11,200	-	
Equinix Connect Additional IP Allocation	>1,000Mbps	HKD 120	-	SGD 20	-	AUD 10	-	JPY 930	-	-	-	TBC	-	
	Bursting (% higher than Commit)	10%	-	10%	-	10%	-	10%	-	-	-	10%	-	
	4/30)	HKD 195	-	SGD 34	-	AUD 26	-	JPY 2,850	-	-	-	KRW 26,880	-	
Equinix Connect Additional IP Allocation	8/29)	HKD 390	-	SGD 70	-	AUD 53	-	JPY 5,710	-	-	-	KRW 54,880	-	
	16/28)	HKD 780	-	SGD 140	-	AUD 118	-	JPY 11,400	-	-	-	KRW 108,640	-	
	32/27)	HKD 1,560	-	SGD 280	-	AUD 224	-	JPY 22,850	-	-	-	KRW 217,280	-	

<sup>1</sup>Cross Connect Japan MRC/NRC: excluding TYA4<>TY9/10



	US		Canada	Brazil	Colombia
	CH1, CH2, CH3, CH4, DA1, DA2, DA6, LA1, LA2, LA3, LA4, MI3, NY1, NY2, NY4, NY5, SE3, SV1, SV2, SV3, SV4, SV5, SV10, TR2, DC1, DC2, DC3, DC4, DC5, DC6, DC11	All Other IBXs	DA7, DC10, DC12 and DC15	All IBXs	All IBXs
<b>Cabinet Installation Fee<sup>1</sup></b>	\$1,500	\$1,000	\$3,000	CAD 1,940	BRL 4,144 COP 4,449,255
<b>Cage Installation Fee<sup>2</sup></b>	\$1,500	\$1,000	\$3,000	CAD 1,940	BRL 4,144 COP 4,449,255

<sup>1</sup>Per Cabinet

<sup>2</sup> Per Cab-Equivalent Space

	Sites	Cabinet Installation NRC <sup>1</sup>	Cage Installation NRC <sup>2</sup>
<b>Hong Kong</b>	All	HKD 7,830	HKD 24,208
<b>Singapore</b>	All	SGD 1,017	SGD 4,340
<b>Australia</b>	All	AUD 2,398	AUD 3,570
<b>Japan</b>	All	JPY 110,000	JPY 436,600
<b>South Korea</b>	All	KRW 1,120,000	KRW 4,368,000
<b>China</b>	All	CNY 6,900	CNY 16,700

<sup>1</sup>Per Cabinet

<sup>2</sup> Per Cab-Equivalent Space

	Sites	Cabinet Installation NRC <sup>1</sup>	Cage Installation NRC <sup>2</sup>
<b>France</b>	All	€ 1,700	€ 3,200
<b>Germany</b>	All	€ 1,700	€ 3,500
<b>UK</b>	All	£1,400	£2,400
<b>Netherlands</b>	EN1/ZW1	€ 612	€ 3,100
	Amsterdam	€ 1,600	€ 3,100
<b>Switzerland</b>	All	CHF 2,000	CHF 3,500
<b>Ireland</b>	All	€ 1,600	€ 3,000
<b>Sweden</b>	All	SEK 16,500	SEK 31,000
<b>Spain</b>	All	€ 1,600	€ 4,000
<b>Portugal</b>	All	€ 1,600	€ 4,000
<b>UAE</b>	All	AED 8,446	AED 12,945
<b>Finland</b>	All	€ 900	€ 3,100
<b>Oman</b>	All	\$3,525	\$3,525
<b>Poland</b>	All	PLN 7,000	PLN 15,000
<b>Italy</b>	All	€ 1,600	€ 3,200
<b>Turkey</b>	All	\$1,600	\$4,000
<b>Bulgaria</b>	All	€ 1,600	€ 2,000

<sup>1</sup>Per Cabinet

<sup>2</sup> Per Cab-Equivalent Space

Circuit Type	Power Circuit Installation NRC <sup>1</sup>				
	US	Canada	Brazil	Colombia	
ALL IBXs (except DA7, DC10, DC12 and DC15)	DA7, DC10, DC12 and DC15				
AC 120v Single Phase Circuits	\$500	\$1,000	CAD 647	BRL 2,072	COP 1,483,085
AC 208v Single Phase Circuits	\$500	\$1,000	CAD 647	BRL 2,072	COP 1,483,085
AC 208v Three Phase Circuits					
20-amp, 208v	\$1,000	-	CAD 1,293	BRL 4,144	COP 2,966,170
30-amp, 208v	\$1,200	-	CAD 1,552	BRL 4,972	COP 3,559,404
50-amp, 208v	\$1,550	-	CAD 2,005	BRL 6,423	COP 4,597,564
60-amp, 208v	\$1,900	-	CAD 2,457	BRL 7,873	COP 5,635,723
AC 240V Single Phase Circuits (DC12 and CH3 Only)	\$1,000	-	-	-	-
AC 415V Three Phase Circuits (DC12 and CH3 Only)					
20-amp, 415v	\$1,600.00	-	-	-	-
32-amp, 415v	\$2,000.00	-	-	-	-
40-amp, 415v	\$2,100.00	-	-	-	-
DC 48v	\$1,000	\$1,000	-	-	-

<sup>1</sup>Per Circuit

Power Circuit Installation NRC <sup>1</sup>							
Type	Amps	Hong Kong	Singapore	Australia	Japan	China	South Korea
105V AC Single Phase	All	-	-	-	JPY 65,000	-	-
210V AC Single Phase	All	-	-	-	JPY 110,000	-	-
220V AC Single Phase	All	HKD 4,730	-	-	-	CNY 4,170	KRW 683,200
230V AC Single Phase	All	-	SGD 878	AUD 420	-	-	-
240V AC Single Phase	6A, 10A, 15A, 20A	-	-	AUD 420	-	-	-
240V AC Single Phase	32A	-	-	AUD 540	-	-	-
210V AC 3 Phase	All	-	-	-	JPY 165,000	-	-
380V AC 3 Phase	All	HKD 7,600	-	-	-	CNY 5,000	KRW 1,092,000
400V AC 3 Phase	All	-	SGD 1,605	-	-	-	-
415V AC 3 Phase	All	-	-	AUD 1,920	-	-	-

<sup>1</sup>Per Circuit

Power Circuit Installation NRC <sup>1</sup>						
Sites	230v 16-amp	230v 32-amp	230v 63-amp	400v 16-amp	400v 32-amp	400v 63-amp
France	All	€ 400	€ 500	-	€ 700	€ 800
Germany	All	€ 200	€ 400	-	€ 400	€ 600
UK	All	£260	£275	-	£695	£695
Netherlands	All	€ 350	€ 500	€ 1,000	€ 500	€ 700
Switzerland	All	CHF 500	CHF 500	CHF 1,000	CHF 1,000	CHF 1,500
Ireland	All	€ 350	€ 500	€ 1,000	€ 500	€ 700
Sweden	All	SEK 5,500	SEK 6,341	-	SEK 8,000	SEK 8,750
Spain	All	€ 400	€ 500	€ 750	€ 900	€ 900
Portugal	All	€ 400	€ 500	€ 750	€ 900	€ 1,200
UAE	All	AED 1,469	AED 1,652	AED 2,020	AED 4,040	AED 4,406
Finland	All	€ 400	€ 600	-	€ 800	€ 800
Oman	All	\$400	\$450	\$550	\$1,100	\$1,200
Poland	All	PLN 1,500	PLN 2,150	PLN 4,250	-	-
Italy	All	€ 400	€ 500	-	€ 700	€ 800
Turkey	All	\$400	\$500	\$750	\$900	\$1,200
Bulgaria	All	€ 350	€ 500	€ 1,000	€ 500	€ 700
						€ 1,400

<sup>1</sup>Per Circuit

Country	Smart Hands (per hour)
US	\$200
Canada	CAD 259
Brazil	BRL 300
Colombia	COP 593,234

Country	Smart Hands (per hour)
Hong Kong	HKD 1,860
Singapore	SGD 321
Australia	AUD 240
Japan	JPY 34,000
China	CNY 1,640
South Korea	KRW 280,000

<b>Country</b>	<b>Smart Hands (per hour)</b>
<b>France</b>	€ 120
<b>Germany</b>	€ 120
<b>UK (LD/MA)</b>	£170
<b>Ireland</b>	€ 120
<b>Netherlands</b>	€ 125
<b>Switzerland</b>	CHF 250
<b>Ireland</b>	€ 120
<b>Sweden</b>	SEK 1,050
<b>UAE</b>	AED 1,102
<b>Portugal</b>	€ 120
<b>Finland</b>	€ 105
<b>Oman</b>	\$300
<b>Poland</b>	PLN 400
<b>Italy</b>	€ 120
<b>Turkey</b>	\$120
<b>Bulgaria</b>	€ 120

## **Summary of Key Changes from Previous Rate Card**

### **Additions**

- AMER: DC15, MX2, DA11
- EMEA: MC1, HE7, HH1, AM11, LD7
- APAC: SL1, HK4, ME2, SG4, SY5
- AMER: Cloud Exchange Port/ Cloud Exchange Port (Unlimited): added price for 100G Metro

### **Changes**

- Minimum Cabinet Density (kVA) has changed in the following sites: BO2, CU3, DC1, DC2, DC3, NY4, NY5, SY6, PA7, FR2, FR4, AM1, AM4, AM5, AM6, AM8, ZH4, LD5, IL2, LS1
- ICB: SH5, SH6, SY6, SY7
- IBX's Removed: BO1, DA10, NY6, NY12, SV17, SH2, SH3, FR1, FR3, IL1, LD1

### **Price Reductions**

- AMER: CU2,CU3, DC12, DE2, MI1, MI6, TR2
- EMEA: PA3, PA4, FR4, AM2, AM4, AM6, AM7, ZH4, DX1, AD1, SK2, HE5, ML3, IL2
- APAC: SY1, SY3, SY4

### **Price Increases**

- AMER: DC7, NY4
- EMEA: PA2, FR5, FR6, FR7, DU1, MU1, MU3, AM1, AM3, AM8, ZH5, GV2, LD4, HE3, HE6, SO2
- APAC: PE2,CA1,TY3, HK2, HK3