

Raúl Alejandro Ocaña Estrada

Analytics & Supply Chain Data Professional · SQL · Python · Power BI · SAP · Lean Six Sigma

+49 1577 4010314 · rauw.ocana@gmail.com · Würzburg, Germany

Professional Summary

Analytical and proactive professional in Logistics and International Business with hands-on experience in SQL-based analysis, Python (introductory), and dashboard design (Power BI, Excel). Skilled in SAP ERP, KPI monitoring, and Lean Six Sigma process improvement. Internationally trained in Germany and Mexico with a global perspective and adaptability. Passionate about using data to solve problems, improve efficiency, and create business value.

Core Skills

- SQL · Excel (advanced) · Power BI · SAP ERP & Ariba · Oracle (intro)
- Python (introductory, 1 year academic use) · Lean Six Sigma · Workflow Mapping
- KPI Monitoring · Supplier Data Analysis · Business Reporting
- Languages: Spanish (Native), English (Advanced), German (A2)

Professional Experience

Data Collection Analyst – ECN Staffing (Remote)	Feb 2025 – Sep 2025
<ul style="list-style-type: none">• Collected, cleaned, and validated large datasets for client workforce analytics projects.• Applied SQL and Excel queries to structure raw data into usable reports and dashboards.• Partnered with senior analysts to generate data-driven insights that improved staffing and operational decisions.• Ensured accuracy and consistency of data pipelines, strengthening reporting reliability.	
Global Supply Chain Sourcing Intern – GE Vernova, Michoacán	Aug 2023 – Aug 2024
<ul style="list-style-type: none">• Performed spend analysis and supplier re-quotations in SAP, achieving a 15% cost reduction.• Built dashboards (Excel & Power BI) to monitor supplier KPIs, improving procurement decision-making.• Conducted process mapping and optimization, reducing lead times by 20% using Lean tools.• Managed 10–15 supplier accounts (€185K–€275K annual spend), streamlining workflows and payments.• Supported supplier onboarding analysis, resolving documentation and payment bottlenecks.	
Language Tutor (Remote)	Sep 2021 – Aug 2023
<ul style="list-style-type: none">• Designed custom progress dashboards and exercises to track learner outcomes.• Developed analytical methods to assess student performance and adapt lessons.	
Operations Coordinator – Estructura De La Defensa Del Voto, Morelia	Jan 2021 – Sep 2021
<ul style="list-style-type: none">• Built Excel-based KPI dashboards to track and evaluate operational performance.• Increased logistics efficiency by 25% by applying Lean methodologies.• Led a 30-member team, ensuring productivity through structured performance tracking.	

Education

B.A. in Logistics (Candidate)	Expected Oct 2025
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Technische Hochschule Würzburg-Schweinfurt, Germany

B.A. in International Business (Candidate)

Expected Jul 2026

Tecnológico de Monterrey, Mexico

Certifications & Programs

- Supply Chain Management — UC Irvine (Jul 2024)
- Rutgers Business Summer University — Rutgers University (May 2024)
- Logistics — Hochschule Fulda, Germany (Aug 2023)
- Supply Chain Logistics — IE Business School (Mar 2023)
- Lean Six Sigma — Tecnológico de Monterrey