

# Rayan Crasta - HubSpot Developer

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## Summary

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Proactive HubSpot Developer with a strong foundation in developing custom solutions and enhancing marketing capabilities. Skilled in integrating platforms through APIs and improving customer data flow while ensuring compliance with data protection regulations. Eager to leverage technical skills and collaborative mindset to drive customer engagement and deliver impactful solutions in a dynamic environment.

## Work Experience

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### **Mint People** - Front of House Staff & Kitchen Porter (Part Time)

*May 2024 – Aug 2024, UK*

- Provided exemplary customer service in restaurants and clubs, handling reservations, seating, and resolving inquiries.
- Supported kitchen operations, ensuring a clean and efficient environment.

### **Hap Solutions** - Festival and Bar Staff (Part Time)

*June 2024 – Aug 2024, UK*

- Delivered outstanding customer service at festivals and events, effectively managing bar operations.

### **Royal Mail** – Warehouse Operative (Part Time)

*Nov 2023 – Dec 2023, Northampton, UK*

- Efficiently loaded/unloaded shipments and sorted items, optimizing workflow and enhancing operational efficiency.

### **Tata Consultancy Services** – Assistant Systems Engineer (Full Time)

*June 2021 – Aug 2023, Mumbai, India*

- Developed bash scripts to automate compliance processes across over 100+ Linux servers, resulting in a savings of 900+ hours of manual work.
- Conducted security analysis on web application codebases, identifying vulnerabilities and implementing solutions to enhance security.
- Integrated third-party solutions into existing systems, improving functionality and user experience.
- Engaged in manual web application security testing, employing tools like OWASP ZAP and Burpsuite to bolster application security.

### **Qustac Technologies Pvt. Ltd** - Android Development Intern (Part Time)

*Mar 2020 – Jan 2021, Mumbai, India*

- Developed an Android application utilizing Android Studio and Java, integrating machine learning for real-time image classification.
- Streamlined processes by implementing automated actions based on content detection.

## Projects

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### **TweetOps: Twitter-like Tweet Ingestion and Search Backend** [Blog](#) | [GitHub](#)

- Created a backend prototype for a social media application using Go, FastAPI, Kafka,

PostgreSQL, and Elasticsearch.

- Managed a dataset of 500K tweets, optimizing search functionalities and real-time data availability.
- Developed a FastAPI service for content moderation, ensuring a safe user experience.

#### **MyShowSeat: Booking Service Backend** [Blog](#) | [GitHub](#)

- Engineered a booking service backend using Go, Redis, and PostgreSQL, enhancing user experience during high-traffic events.
- Implemented secure access protocols and optimized data handling processes for seamless functionality.

#### **Debate Management System (Dissertation Project)**

- Designed a platform for managing debates in academic settings, integrating gamification and real-time feedback features.
- Developed using React.js and FastAPI, ensuring a responsive and interactive user experience.

## **Education**

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### **University of Leicester**

*MSc Cloud Computing (Sept 2023 - 2024)*

### **Mumbai University**

*Bachelor of Engineering, Information Technology (2021), 9.42 CGPA*

## **Skills**

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- **Languages:** JavaScript, HTML, CSS, Go, Python, FastAPI, Django, Bash, Java, ReactJS
- **Databases:** PostgreSQL, MongoDB, Redis
- **Infra:** Linux, Docker, Kubernetes, Openshift
- **Tools:** HubSpot, Kafka, Elasticsearch, Prometheus, Grafana, JIRA
- **Security:** Burpsuite, Checkmarx, WebInspect, OWASP ZAP
- **Soft Skills:** Strong communication, Team collaboration, Problem-solving, Adaptability, Attention to detail