

# Experimental Methods: Lecture 6

## Social Media and Experimental Design

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Raymond Duch

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University of Oxford

# Road Map

- Digital Trace
- Behavioral Outcomes
- Embedded experiments
- Treatment Delivery
- Twitter data collection

# **Digital Trace and Machine Learning with Post-Stratification to Measure Public Opinion [Cerina and Duch, 2020]**

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# Digital Vote Overview

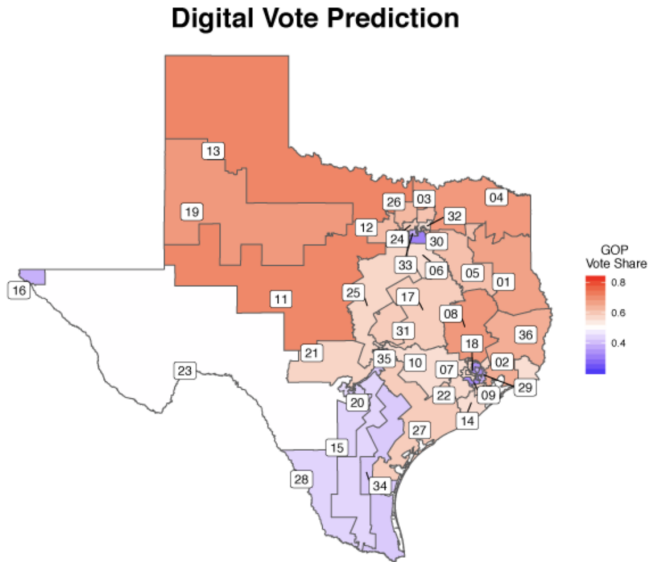


Figure 1: Digital Vote predicted GOP Percent Vote Share.

# Digital Vote Overview

FB Digital Trace 36 TX Districts



Sampling issues



Initial sample: 15,683



Digital issues



Digital Trace Proxy for vote

# Digital Vote Overview

1080 cells/8,278 Digital Traces



Cells defined by 5 predictors:  
Partisanship, age, gender, education,  
ethnicity



Minimum traces in each cell defined  
by Thompson



Traces matched to individuals/1080  
cells in L2 by fastLink

# Digital Vote Overview

Vote probability estimation



Random Forest – predicts R & D probabilities for 1080 cells



Trained on digital trace data (8,278 in 1080 cells)



Categorical predictor variables defined previously – 5 variables



No imposed functional form

# Digital Vote Overview

38,880 cells for 36 TX districts



Estimated D and R vote probability



# of eligible voters in each cell



D & R estimated vote probabilities in  
Texas (1,080 cells mapped to 38,880)  
congressional-level cells



# Digital Vote Overview

Areal election forecasts



36 congressional districts



Weekly vote share forecast

# Sampling

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# Sampling

- Tune sample-size to capture differences in prevalence of voting-groups;
- theoretical sampling distribution:

$$\mathbf{n} \sim \text{Multinomial}(p_{1,r=1}, \dots, p_{G,r=1}, p_{1,r=0}, \dots, p_{G,r=0}, N); \quad (1)$$

- *worst-case-scenario* sampling for a multinomial distribution following the recommendations of Thompson[Thompson, 1987];
- digital sample is non-probability, but we use theoretical probability distribution as benchmark to guide our power calculation

# Sampling

- find  $N$  such that we have probability of at least 0.9 that all estimates of the multinational parameters are within 0.025 of the population proportions;
- ensures sample will contain representatives from groups which are 2.5% of voting population or higher;
- $N = 1610$  per week[Thompson, 1987]

# Facebook Sampling



Mike Siegel for  
Congress - TX-10  
@siegelfortexas

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Posts

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Issues

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## Dissent Is Being Criminalized Right Under Our Noses

Many of us are deeply concerned about the recent wave of mass...

388

56 Comments 329 Shares

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Most Relevant



Write a comment...



**Madison Richards** Thank you so much for writing this, I shared immediately after reading. How ridiculous it is to see such a huge issue such as domestic terrorism addressed in a vague, four page long bill that is so open to interpretation if implemented.

Like · Reply · 2d · Edited

5



**Richard Hammond** The very thought of anyone trying to make limits on American's Right of Free Speech and Assembly is totally unacceptable.

Like · Reply · 1d

3

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# Sampling

- monitor *7 weeks-to-election-day*;
- assume each multinomial parameter is time-independent;
- sample  $N$  for every week within our monitoring frame, for a total of  $N = 11270$ ;
- effective weekly sample size must be further inflated to account for sample loss by poor matching with the voter registry;
- parameter independence is likely true only for swing-voters who are affected by the election-cycle - too harsh for other categories.

# Matching

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# Matching

- get rich voter profiles by matching our social media sample to the state-wide Texas L2 voter registration file;
- individual-level data for over 13 million registered Texas residents, ranging from voting history to socio-economic and demographic characteristics;
- use R package `fastLink`[Enamorado et al., 2018] to match our virtual sample to the voter registration list, based on names, *sex* and *city of residency*.



# Matching

Threshold	0.75	0.85	0.9	0.95	0.99
Match Count	8739	8394	8384	8283	7322
Match Rate (%)	54.59	52.89	52.84	52.24	46.31
FDR (%)	2.03	1.18	1.16	1.08	0.81

**Table 1:** fastLink output summary table.

- From 15,683 digital traces in the sample, we successfully match 8,278;
- success rate of 52.8%;
- these come from 4,475 distinct registered users;
- fastlink reveals 1,417 borderline cases.

# Matching

Conditional on being a registered partisan:

- $P(\text{Dig. Rep.} | \text{Reg. Rep.}) = 0.82$
- $P(\text{Dig. Dem.} | \text{Reg. Dem.}) = 0.82$

Conditional on having attended a partisan primary:

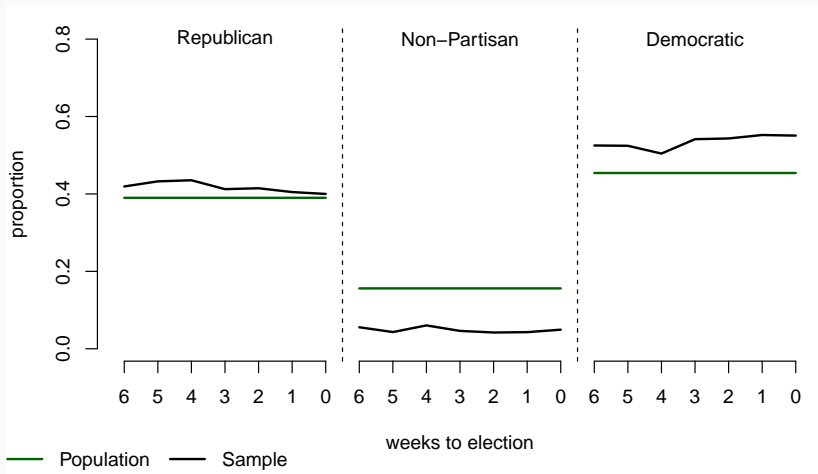
- $P(\text{Dig. Rep.} | \text{Rep. Primary}) = 0.86$
- $P(\text{Dig. Dem.} | \text{Dem. Primary}) = 0.91$

We are comfortable concluding that digital traces represent revealed preferences.

# Matching

- final sample size is 8,278 digital traces;
- slightly below the Thompson number;
- holding probability constant at 0.9, powered to estimate voter categories larger than 2.9% percent of the total population.

# Sample v. Population



# Vote-Share Estimation

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# Vote-Share Estimation

Three steps to obtaining area-estimates of vote-share:

- identification of voter characteristics from L2 file to use in vote choice prediction model (voter-categories);
- estimation, at the voter-category level, of vote choice conditional on the probability of vote turnout;
- weighting predictions by cell counts and summing over the area of interest to recover estimates of support.

# Vote-Share Estimation

- select just under 50 variables from VR file for turnout prediction at the individual level;
- Missing values in  $\mathbf{X}$  are imputed with a random-forest multiple-imputation strategy implemented via the packages `ranger`[Wright and Ziegler, 2015] and `missForest`[Stekhoven and Bühlmann, 2011];
- further select subset of variables for vote-choice model  $Z$ 
  - we are not powered to include all the variables as we do for turnout;
- define the voter category  $C_g$ , for categories  $g = 1, \dots, G$  as a unique realization of the set of variables which compose  $\mathbf{Z}$ . i.e.  $C_g = \{Z_1 = z_1, \dots, Z_m = z_m\}$ .

# Vote-Share Estimation

- Estimate the joint probability of a voter-category supporting the Republican candidate and turning out on election-day;
- decompose the problem similarly to Lauderdale et al.[Lauderdale et al., 2017]:

$$P_g(R = 1, T = 1|C) = P_g(R = 1|T = 1, C) \times P_g(T = 1|C) \quad (2)$$

.



# Vote-Share Estimation

- train a random forest on the expanded (long) turnout dataset  $\mathbf{X}^+$ ;
- output a prediction probability of turning out for each member of the voting population:

$$\hat{P}_h(T = 1|\mathbf{x}) = \varphi^T(\mathbf{x}_h); \quad (3)$$

- 1) extract turnout probabilities from matched sample  $\hat{P}_s(T = 1|\mathbf{x})$ ;
- 2) average within voter categories identified by  $\mathbf{C}$  to obtain category-level estimates of turnout probabilities:

$$P_g(T = 1|C). \quad (4)$$

# Vote-Share Estimation

- calculate global empirical error distribution using the MSPE1 procedure [Lu, 2017];
- Normal distribution does not characterize the empirical distribution perfectly; it is still useful to obtain reasonable prediction intervals:

$$P_h(T = 1|\mathbf{x}) \sim N\left(\varphi^T(\mathbf{x}_h^I), (\hat{\sigma}_{\text{RMSE1}}^T)^2\right). \quad (5)$$

# Likelihood Estimation

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# Likelihood Estimation

- train a probability machine as above to estimate the probability of voting Republican, conditional on the individual turning out and the set of their voter characteristics:

$$\hat{P}_s(R = 1|T = 1, \mathbf{z}) = \varphi^R(\mathbf{z}_s|\hat{P}_s(T = 1|\mathbf{x})); \quad (6)$$

- output category-level predictions; for category  $g$  such that  $s \in g$  if  $\mathbf{z}_s = C_g$ :

$$\hat{P}_g(R = 1|T = 1, C) = \varphi^R(C_g). \quad (7)$$

- estimate the global error via MSPE1 and approximate distribution with Normal density:

# Area Estimation

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Senate Election (similar for Congress):

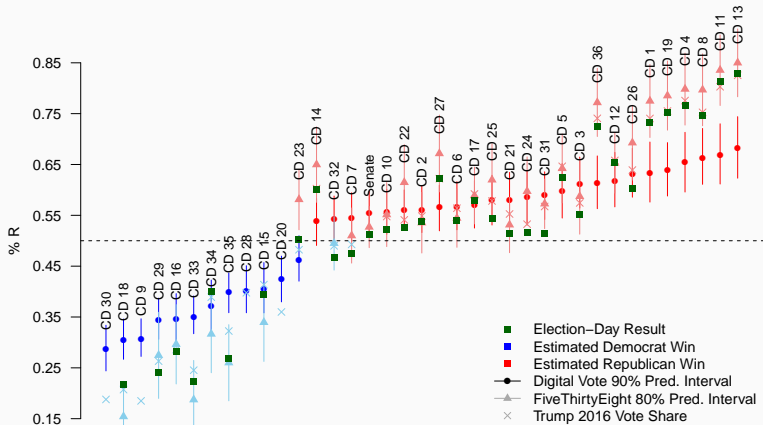
- State cell counts:  $Q_g = \sum_h 1(z_h = C_g)$ ;
- Republican support Senate estimate:

$$V_{gw}^R = \frac{\sum_g P_g(R = 1, T = 1 | C, L = 1, W = w) \times Q_g}{\sum_g P_g(T = 1 | C, L = 1, W = w) \times Q_g}; \quad (9)$$

# Results

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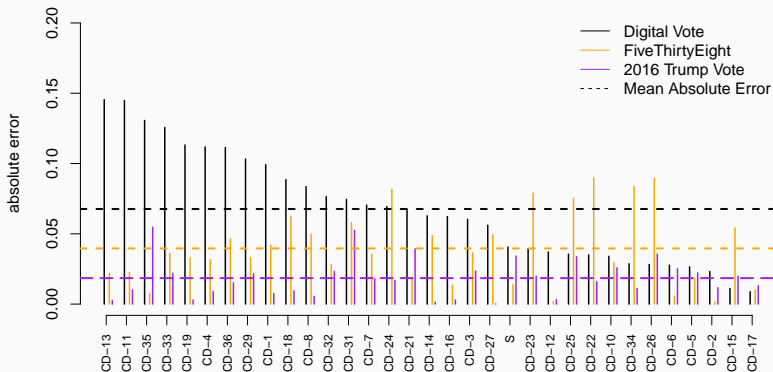




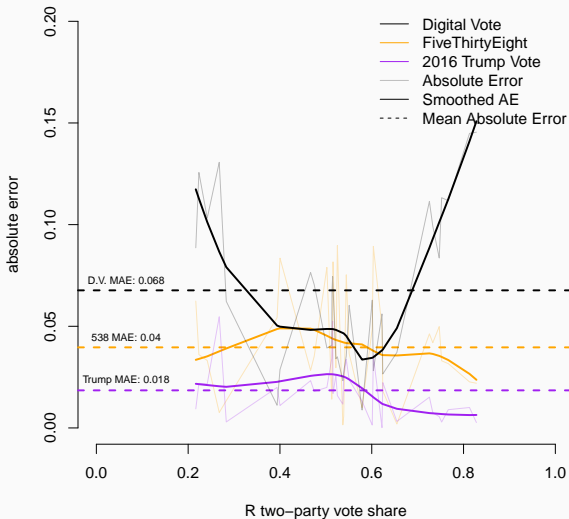
# Results

- we produce 'hypothetical' estimates for all districts;
- no race-specific effects due to systematic non-response;
- there is evident attenuation bias;
- directionally, our estimates are correct for all but 3 districts (7 and 32 and 23), and correct for the senate;
- on absolute error FiveThirtyEight outperforms.

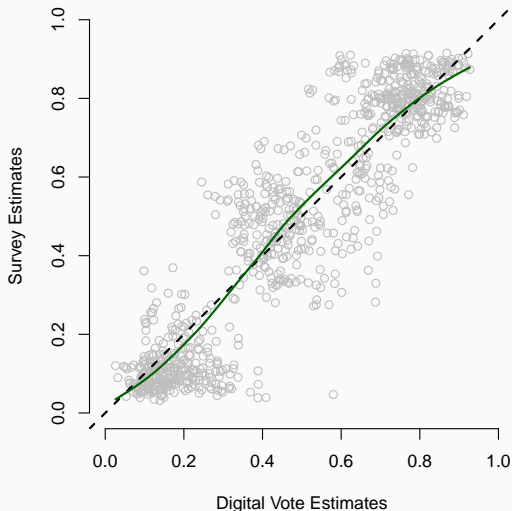
# Results



# Results



# Sub-Category Predictions



**Figure 1:** Voter sub-categories comparisons: Surveys v. Digital

# Conclusions

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# Conclusions

- our method is a novel variation on MRP, which exploits Random Forests to gain generalizability (via capturing non-linear relationships) and computing speed;
- our sampling strategy suggests careful sampling on social media with respect to politics can be quite representative of the population of interest;
- digital traces are shown to be highly correlated with partisanship, and hence valid as measures of political support.

# **Social Media Treatment + Behavioral Outcomes**

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- Outcome: Vote for the incumbent party in Mexico municipal elections
- Treatment: Online malfeasance video campaign
- Design: Saturation



# Information Treatment via Social Media

- 61 million person experiment [Bond et al., 2012]
- Twitter India Vaccines: [Alatas et al., 2019]
- Information Architecture Malfeasance:  
[Duch and Torres, 2021]
- Vaccine Compliance and Incentives: (Duch et al 2021)

# [Enrique et al., 2019] Design: Saturation

- Randomly assign municipalities to 20% % 80% saturation
- Block random assignment:
  - 128 Municipalities
  - 42 Blocks – 3 municipalities in each block have similar incumbent governing parties
- Within each block the municipalities are randomly assigned to three treatments:
  - Control: No FB ad
  - Low saturation: FB information ad
  - High saturation: FB information ad
- Within each municipality:
  - 5 equally-populated segments
  - 20% saturation - 1 in 5 assigned FB info
  - 80% saturation - 4 in 5 assigned FB info

# [Enrique et al., 2019] Design: Saturation

$$Y_{psm} = \alpha Y_{psm}^{lag} + \beta Facebook\ ads_{sm} + \gamma Spillover_{sm} + \mu_b + \epsilon_{psm},$$

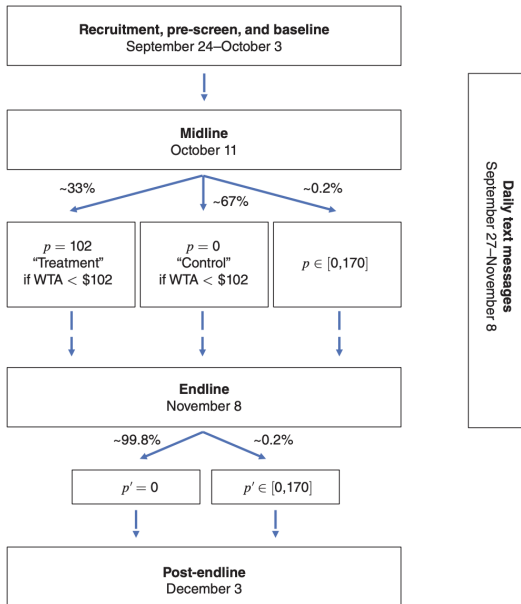
$$Y_{psm} = \alpha Y_{psm}^{lag} + \beta_1 Facebook\ ads\ in\ Low\ Saturation_{sm} + \beta_2 Facebook\ ads\ in\ High\ Saturation_{sm} \\ + \gamma_1 Spillover\ in\ Low\ Saturation_{sm} + \gamma_2 Spillover\ in\ High\ Saturation_{sm} + \mu_b + \epsilon_{psm}, (2)$$

- Estimation issues: [Baird et al., 2018]
- Estimation issues: [Aronow et al., 2021]
- Cash Transfer Kenya: [Haushofer and Shapiro, 2016]
- School instruction interventions [Paluck et al., 2016]

# Welfare Effects of FB [Allcott et al., 2020]

- Outcome: WTA
- Treatment: FB Deactivation
- Design: Online recruitment and random assignment to T and C

# Welfare Effects of FB [Allcott et al., 2020]



# Welfare Effects of FB [Allcott et al., 2020]

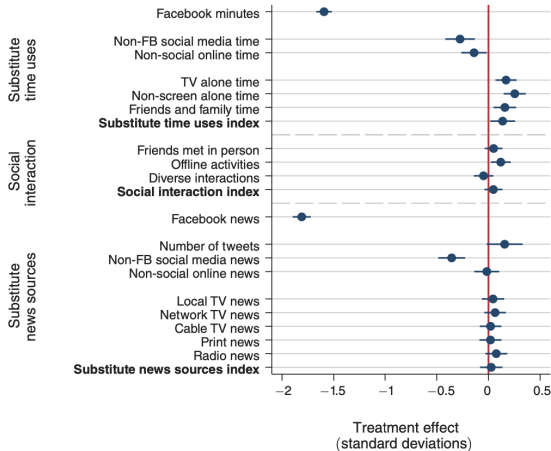
TABLE 1—SAMPLE SIZES

Phase	Sample size
Recruitment and baseline	$N = 1,892,191$ were shown ads $N = 32,201$ clicked on ads $N = 22,324$ completed pre-screen survey $N = 20,959$ were from United States and born between 1900 and 2000 $N = 17,335$ had $15 < \text{daily Facebook minutes} \leq 600$ $N = 7,455$ consented to participate $N = 3,910$ finished baseline $N = 2,897$ had valid baseline and were randomized, of which:
Midline	$N = 2,897$ began midline $N = 2,743$ received a price offer, of which: $N = 1,661$ were in impact evaluation sample
Endline	$N = 2,710$ began endline $N = 2,684$ finished endline, of which: $N = 1,637$ were in impact evaluation sample
Post-endline	$N = 2,067$ reported Facebook mobile app use, of which: $N = 1,219$ were in impact evaluation sample

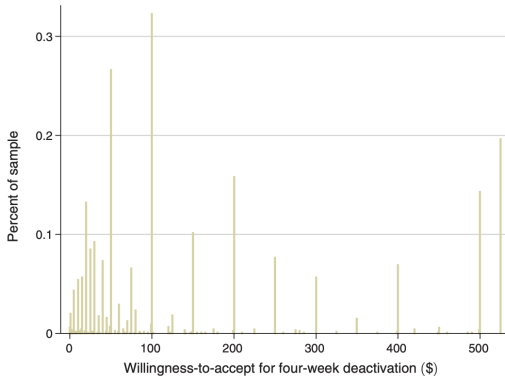
$$Y_i = \tau D_i + \phi Y_{bi} + \sigma_s + \mu_i \quad (10)$$



# Welfare Effects of FB [Allcott et al., 2020]



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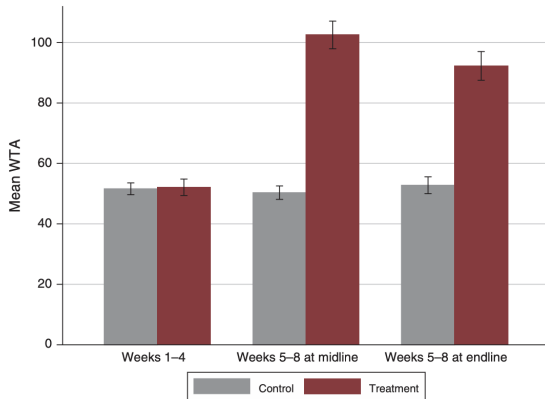


FIGURE 12. AVERAGE VALUATION OF FACEBOOK IN TREATMENT AND CONTROL

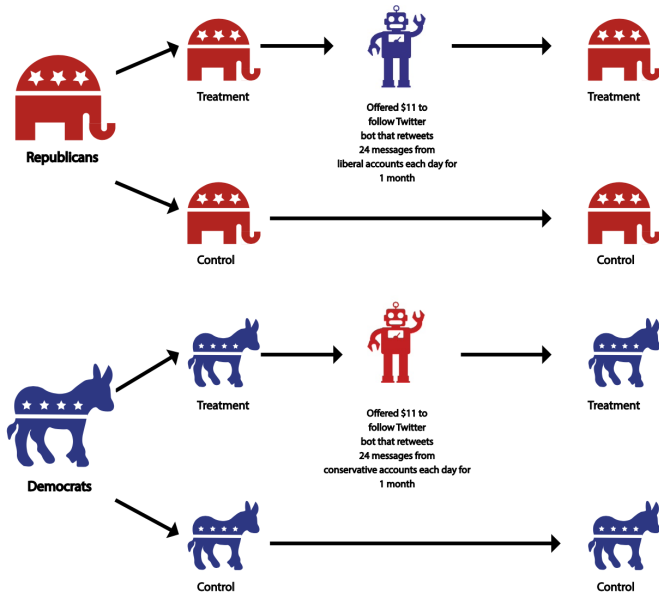
# Embedded Experiments

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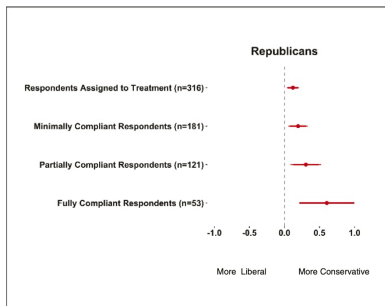
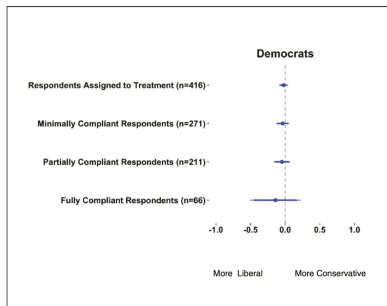
# Embedded Experiments

- Outcome Unobtrusive
  - Digital Trace
  - Digital Choice
- Outcome Obtrusive
  - Attitudes/Preferences
  - Hypothetical choices
- Treatments
  - Tasks
  - Vignettes/Conjoints
  - Video

# Polarization Twitter [Bail et al., 2018]



# Polarization Twitter [Bail et al., 2018]



# Embedded Experiments: Examples

- [Coppock et al., 2016]; When Treatments are Tweets
- Duch et al 2021 Vaccine Incentives – Video + Digital Choice



# Duch et al Vaccine Incentives

[https://www.dropbox.com/s/ybxiiowhason2qu/  
VID-20210601-WA0011.mp4?dl=0](https://www.dropbox.com/s/ybxiiowhason2qu/VID-20210601-WA0011.mp4?dl=0)

# Treatment Delivery: WhatsApp

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Figure 3: Screen shoots - Negative Standard Temporal treatment



Figure 4: Screen shoots - Positive Severity Temporal treatment



Figure 5: Screen shoots - Positive Resources Temporal treatment



Figure 6: Screen shoots - Positive Standard Spatial treatment



Figure 7: Screen shoots - Positive Resources Foregone treatment



Figure 8: Screen shoots - Negative Program Temporal treatment





Figure 9: Screen shoots - Chatbot survey



# Twitter Data Collection

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