

# Raymond J. Norris

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11482 Lowell Ave, Overland Park, KS 66210

email: [ray@rayjnorris.com](mailto:ray@rayjnorris.com)

cell: 913 522-3611

## Summary

Senior Software Development Manager with 25+ years experience leading large scale software automation projects using Agile practices.

## Accomplishments

I have acumen in Mortgage Lending Automation across the Origination Channel with considerable focus in Automated Underwriting processes and support systems.

I led the development of the first internet based Automated Underwriting system for Residential Mortgage Lending.

I have broad experience with Financial Systems, Healthcare, and Manufacturing.

I lead and practice Lean Development, Kanban, Scrum project management methodologies including strong customer focus and participation.

## Current Concentrations

- ✓ Software Automation Project Management and Leadership
- ✓ Digital Marketing Strategy and Development
- ✓ Mortgage Lending Business Systems

## Experience

RayJNorris.com Consultancy 2009-Present

Stonegate Mortgage Corp, project manager/ business analyst 2014-15

Led development of an internet based Non-Agency Eligibility system for Stonegate's origination channel(s). The system provides sub-second multi-investor guideline evaluation and approval returns.

Digital Marketing / Website Development engagements:

HappyValleyFidders.org, 2015-16

SOSRide.org, 2015-16

CapitusGroup.com , 2013-14

MetropolitanReporters.com, 2010

TheWayWomenWork.com, 2009

InnovaPrep.com, 2010-14

Salva O'Renicks, director of digital interactive 2008

Introduced Digital Marketing skills, strategy, and operations into the organization. Implemented SCRUM based Agile development and project management; implemented CRM based opportunity and sales management using Salesforce.com.

First Horizon Home Loans, Inc., chief managing consultant 2005 – 2006

Created and staffed the Information Technology organization at First Horizon Home Loans; delivered FAMUS, First Horizon's first web-based Loan Origination system.

Novastar Financial, Inc. senior vice president, 1997 – 2004

Created and staffed the Information Technology organization at Novastar Financial Inc.; delivered fourteen business systems, most notably the first web-based Subprime Loan Origination systems; opened six large offices, instrumental in growing the business from startup to a multi-billion dollar business.

Saxon Mortgage, Inc., senior vice president, 1991 – 1996

Created and staffed the Information Technology organization at Saxon Mortgage, Inc.; delivered SOLO (Saxon Online Loan Origination) system, instrumental in growing the business from startup.

## Education

Business Information Systems Degree, 3.91 GPA 1985

United States Air Force, Radio Relay, Secret Security Clearance 1973 – 1975