

## Research Team

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Tactical Portfolio, Tech

## Fund Snapshot

### Fund Type

ETF

### Fund Category

International Small Cap

### Asset Class

Equities

### Total Holdings

770

### NAV

\$35.457

### Sharpe Ratio (3 yr.)

1.90

### Return (3 yr.)

22.77%

### Standard Deviation (3 yr.)

7.73

### Beta (3 yr.)

0.17

### P/E Ratio

8.77

### Dividend Yield

3.89%

### Net Assets

\$74.5 M

### Expense Ratio

0.58%

## Executive Summary

**We recommend a BUY on WisdomTree Japan Hedged SmallCap Equity Fund with a 2.7% allocation in the TCM Presidential Scholars Portfolio through the sale of Lockheed Martin, increasing the exposure to low-risk international small-cap equities.**

DXJS tracks small and mid-cap equities with Japan, which has a moderate historical return and low volatility. This fund greatly aligns with the Presidential Scholars' Investment Policy Statement of having positions that generate modest capital gains to preserve purchasing power and pay above-average dividends. The significantly high Sharpe ratio along with its above peer dividends makes it a very attractive fund to include in the portfolio. With a strong economic outlook for Japan driven by strong wage growth, small caps can pass costs to consumers, increasing their profit margins.

## Key Drivers

Our recommendation is driven by three factors:

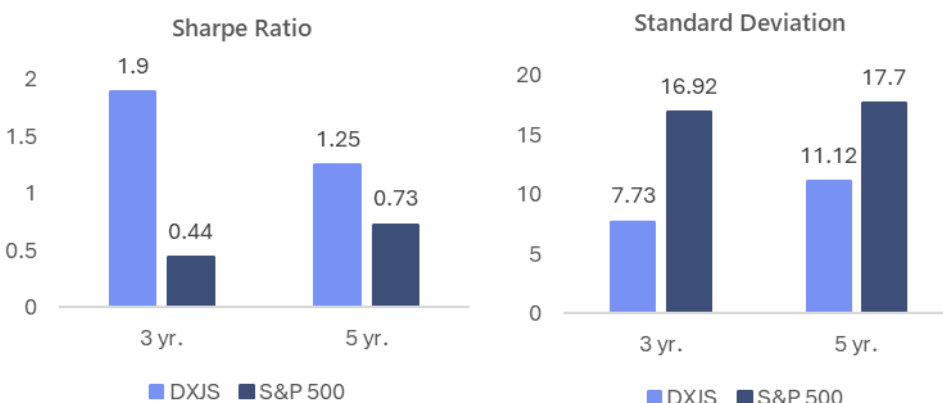
- Diversification:** This fund will allow for international exposure, enabling more diversification to the portfolio. As the fund is 100% Japan coverage, it provides exposure to equities that do not have strong correlations with the current positions.
- Low Volatility:** With a 3-year Sharpe ratio of 1.90 and a standard deviation of 7.73, it lowers the volatility of the portfolio, aligning with Presidential Scholars' target of less than benchmark index volatility.
- Strong Small Cap Recovery:** With Japan's economic recovery caused by strong wage growth, consumption is expected to increase. As small-cap stocks have high exposure to domestic demand, they are expected to benefit significantly.

## Investment Risks

**Weak Economic Recovery:** With an expectation for a strong economic recovery in Japan, a failure in economic recovery will maintain the high buyer power, hurting corporate profits.

**Weaker Yen:** If the value of the Yen depreciates further, import prices will increase, lowering the corporate profits for small-cap companies in Japan.

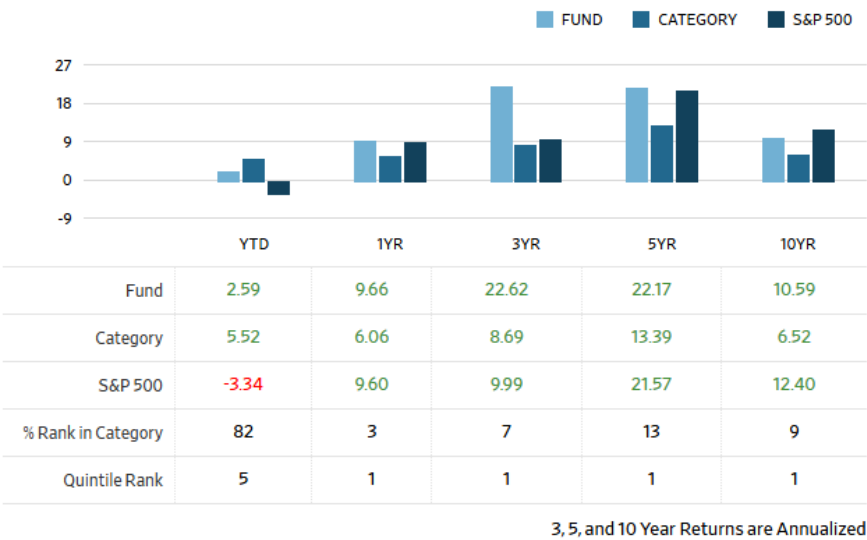
**Interest Rate Hikes:** Although the Bank of Japan takes a cautionary approach in interest rate hikes, an aggressive approach to appreciate the Yen will increase interest rate expense for Japanese companies, decreasing corporate profits.



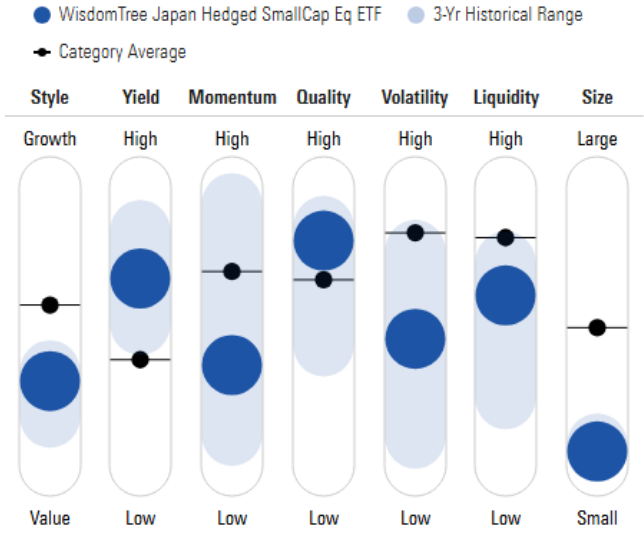
Fund Overview

DXJS is a 100% Japan exposure fund, with a capitalization profile of 89% small cap and 11% mid-cap. The fund provides exposure to small-cap companies with attractive dividends. It uses a currency hedge to neutralize fluctuations between the Japanese Yen and the U.S. dollar. The fund captures growth opportunities in Japan’s domestic demand as small-cap companies gain the largest benefit from growth in domestic demand caused by economic growth.

Total Returns



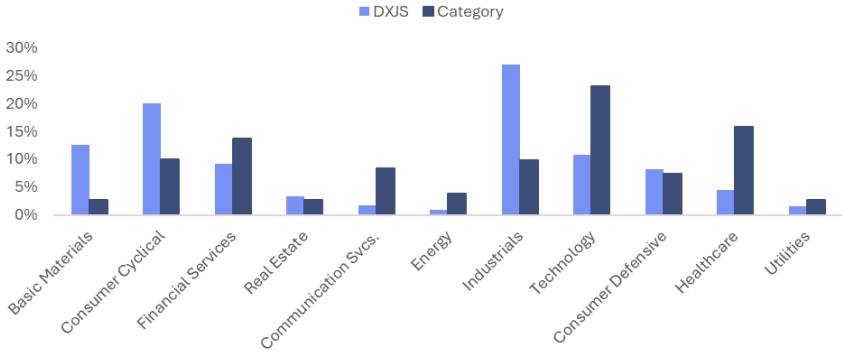
Factor Profile



Allocation

The fund is significantly diversified, with a total holdings of 770, with the top ten positions accounting for 5.13% of the portfolio. The top 3 positions include Toyo Tire Co (0.70%), Matsui Securities Co Ltd (0.54%), and Toyoda Gosei Co Ltd (0.52%). Compared to the category sector allocation, DXJS is significantly overweight on industrials (27.11%), consumer cyclical (18.11%), and basic materials (15.90%).

Sector Exposure

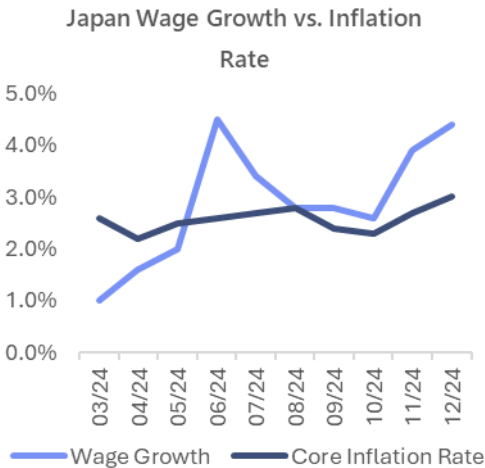
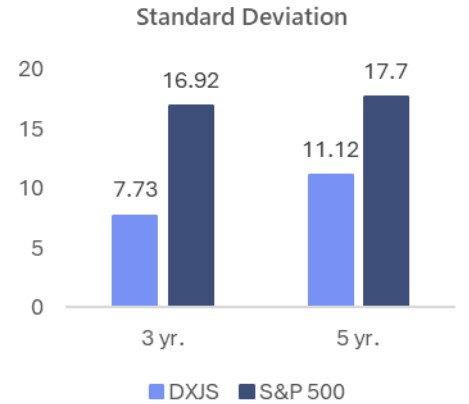
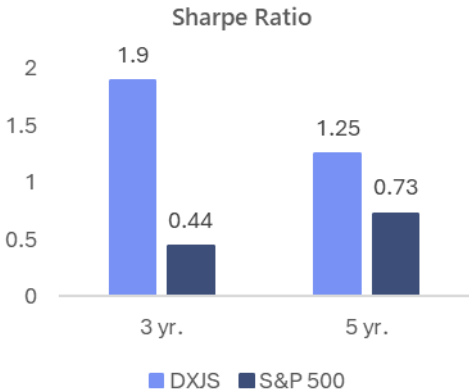
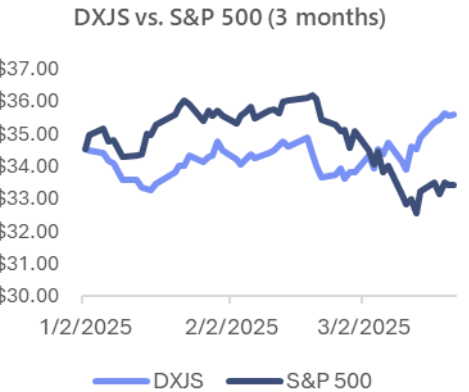


Economic Outlook

**Higher Costs:** As the Yen started depreciating in 2022, import costs have increased, hurting corporate profits. Because of Japan’s low consumer spending, companies could not pass on costs to the consumer. In 2023, Japan had slow economic growth due to low consumer spending driven by low wage growth.

**Economic Recovery:** With a high wage growth of 5.1% in 2024 and an expectation of 7.0% in 2025, Japan’s economy is expected to recover from sticky inflation. With wage growth outpacing inflation, consumer demand is expected to increase, moving inflation towards the Bank of Japan’s goal of 2%.

**Strengthening Yen:** With the Yen appreciating in the past three months, decreasing import costs is expected to increase corporate profits, putting a better outlook on having a 7.0% wage growth in 2025.



Key Drivers

1. Diversification

DXJS provides exposure to Japan’s small and mid-cap companies, allowing for higher diversification and risk mitigation in the portfolio. As Japan’s small and mid-cap companies offer products and services domestically, their performance is driven by Japan’s domestic demand. The domestic demand of Japan is primarily driven by the economic growth of Japan, with low impacts from global economic conditions. With President Scholars portfolio’s significant allocation to large companies with large global economic exposure, Japan’s small-cap companies will provide moderate returns with low risk.

With current geopolitical tensions increasing the volatility of the U.S. stock market, exposure to equities unrelated to these tensions will provide significant diversification for the portfolio. Although Japan’s large-cap companies could suffer adverse effects from potential tariffs and strengthening Yen, small and mid-cap companies have a different impact. Since tariffs do not impact domestic demand for Japan, small and mid-cap companies are not threatened by geopolitical tensions. As the weakening Yen created headwinds for small-cap companies in Japan due to increasing import costs, the strengthening Yen will provide tailwinds for small-cap companies.

2. Low Volatility

DXJS’s significantly high Sharpe ratio and low standard deviation make it a very attractive fund that aligns with the Presidential Scholars portfolio’s investment objective of low volatility. Compared to the Presidential Scholars portfolio’s benchmark Sharpe ratio of 0.65, DXJS’s 3-year Sharpe ratio of 1.90 provides significant returns relative to its risk.

Compared to the S&P 500, DXJS has a slightly lower 10-year historical return. Along with the high GDP growth of the United States, the S&P 500 provided strong historical returns, mostly outperforming international funds. DXJS underperformed the S&P 500 because of Japan’s significantly lower GDP growth, caused by a struggle in economic recovery. Despite this slight underperformance, DXJS’s significantly lower 3-year standard deviation of 7.73 compared to the S&P 500’s 3-year standard deviation (16.92) makes DXJS a very attractive investment.

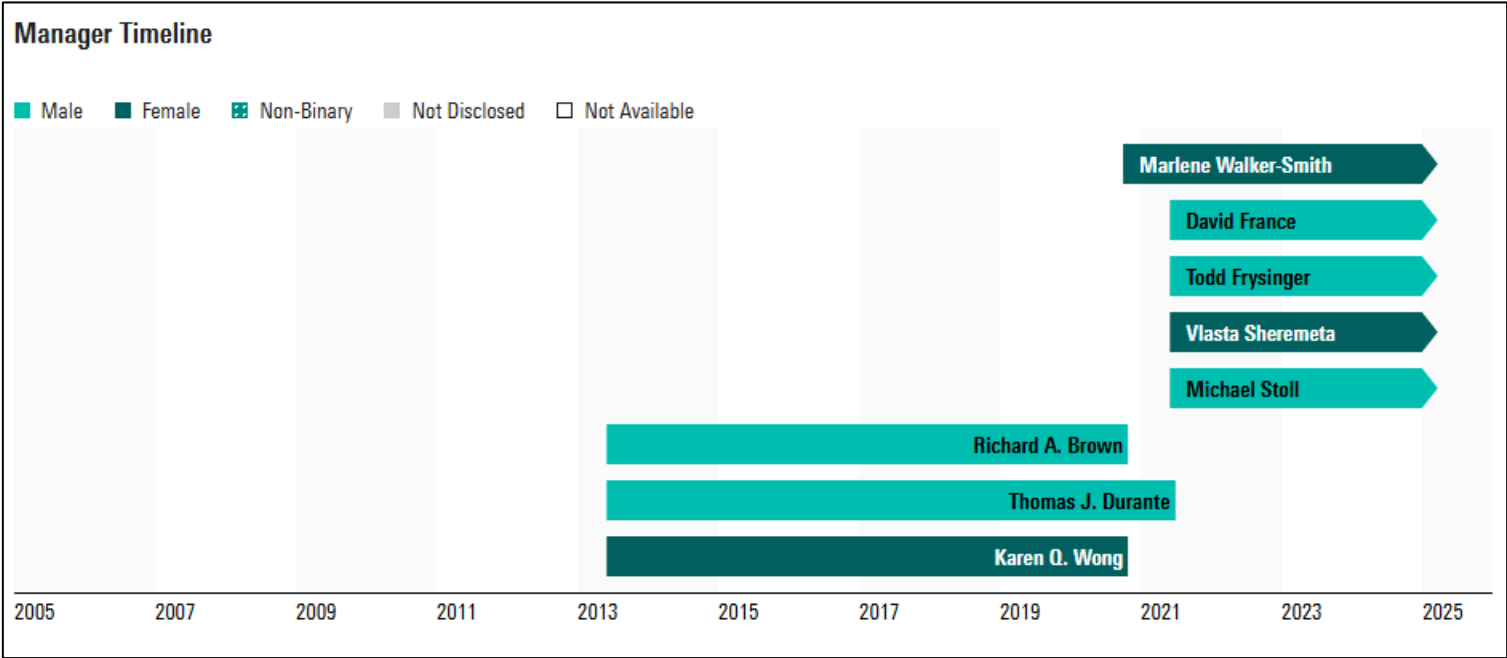
3. Strong Small Cap Recovery

With the rapid Yen depreciation driving up import prices, Japanese small-cap companies faced higher costs that couldn’t be passed down to the consumers, hurting their profit margins. As a result, small-cap companies have underperformed relative to large-cap companies.

As the wage growth of 5.1% in 2024 outpaced inflation, consumer spending is starting to rebound. This year’s wage negotiations with Japan’s major unions indicate another year of strong wage growth, with a target of 7.0%. With wage growth outpacing inflation, small-cap companies will be able to pass on costs to the consumers, allowing for profit margin recovery. As Japan’s economic recovery is driven by inflation plateauing and stable wage growth, small-cap companies will benefit the most from this expected increase in domestic consumer spending.

Management

The fund is managed by Marlene Walker-Smith, Todd Frysinger, and Vlasta Sheremeta. Although they all have a tenure of around 4 years, they have high experience in the industry.



**Marlene:** She has been a senior portfolio manager and an equity trader for 26 years in the firm before leading this fund. She has 5 years of experience at another firm before joining WisdomTree, making it a total of 35 years of experience in the industry.

**Todd:** He has been with WisdomTree for 18 years as a portfolio manager, with prior experience working at Mellon Financial Corporation for 11 years as a fixed-income portfolio manager, totaling 29 years of experience in the industry.

**Vlasta:** She has been with the firm for 14 years as an equity index portfolio manager. She holds the CFA designation, and she is a member of the CFA Institute.

Investment Risks

**Weak Economic Recovery:** As wage growth has been outpacing inflation, small Japanese companies will be able to pass on costs to consumers, increasing their profit margins. If wage growth is not high enough to outpace inflation in 2025 and the years after, it will make it difficult for small Japanese companies to pass on costs and increase their profit margins. This will continue the underperformance of small-cap stocks.

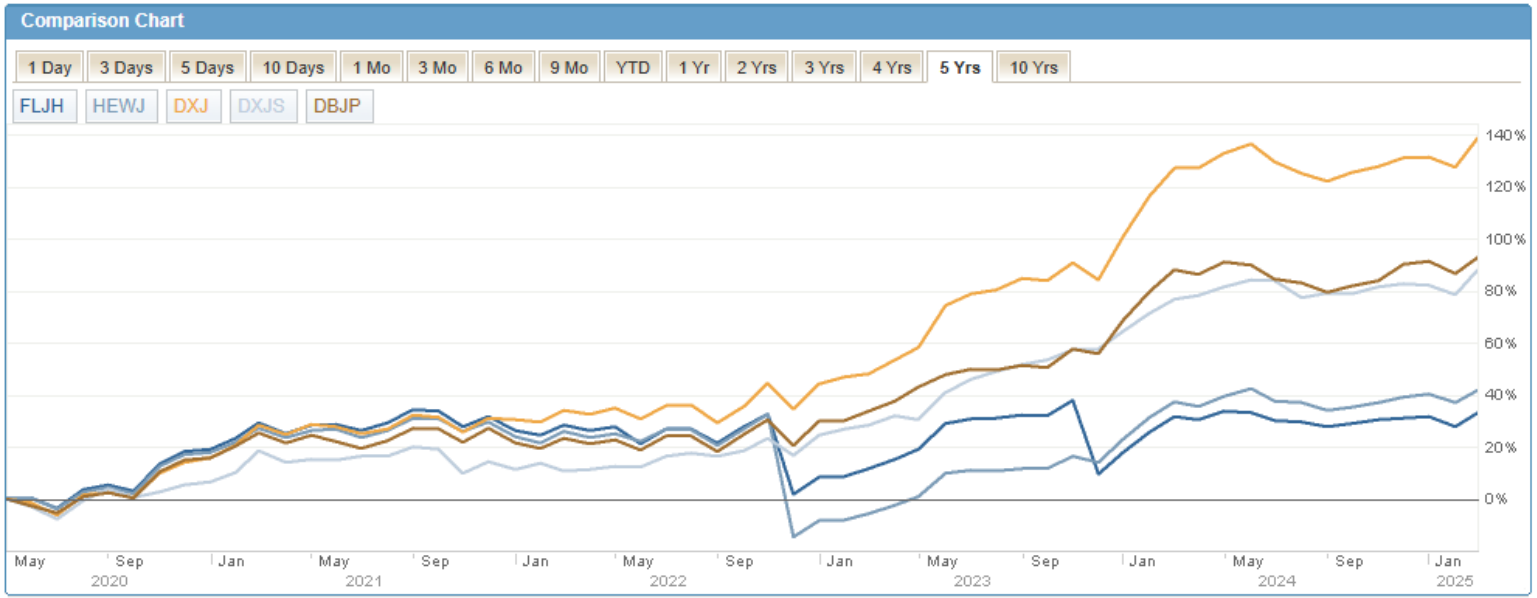
**Weaker Yen:** As the Yen becomes weaker, the price of imports increases for Japanese companies, increasing costs that they cannot pass onto consumers. Although the Yen is on its way to appreciation, a weaker yen will increase the price of imports again, hurting the profit margins for Japanese companies. A lower profit margin will hold back growth, especially for small-cap companies, because of their high potential for growth.

**Interest Rate Hikes:** Although the Bank of Japan is very cautious in its rate hikes, with a 25-bps hike in 2024 and another 25-bps hike in January 2025, an aggressive rate hike will hurt corporate profits, threatening small caps in Japan. Japanese companies could maximize their profit margins due to a -0.1% interest rate before the rate hike, as interest expenses were very low. Although the Bank of Japan increased rates in January 2025 to strengthen the Yen, the Yen barely appreciated. If the Bank of Japan takes an aggressive approach in rate hikes to try to appreciate the Yen, it will hurt profit margins for small-cap companies, putting a hurdle to their growth.

Peer Comparison

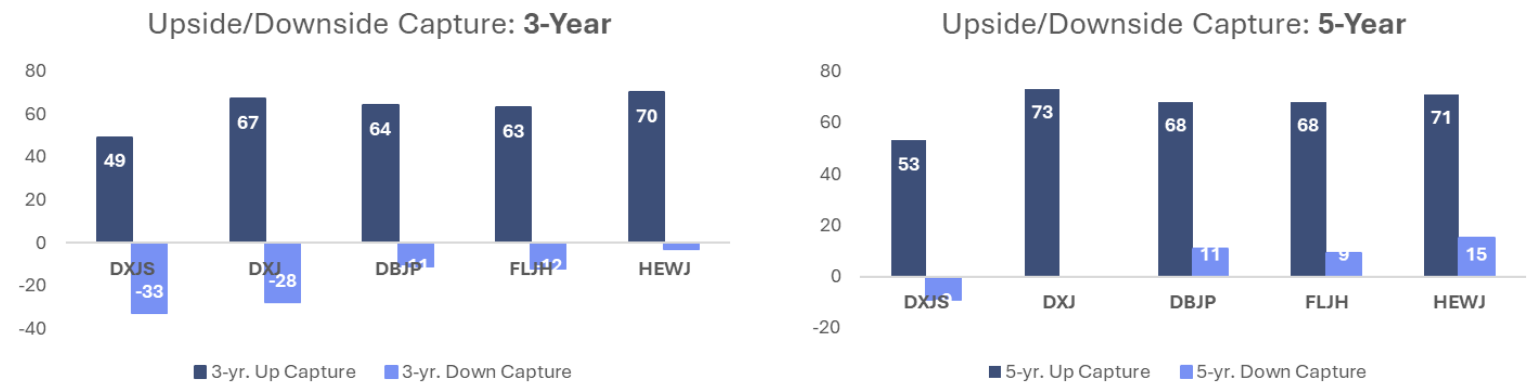
Compared with a peer group of 4 other 100% Japan coverage ETFs, DXJS ranked first place for their weighted average ranking including consistency, annualized returns, peer rank, up/down capture, and risk/yield.

Annualized Returns



Compared to their peers, DXJS ranks third place for their past 5-year performance, lagging behind DXJ and DBJP. Although the fund’s historical returns are not superior compared to its peers, its lack of performance is due to the underperformance of small caps in Japan. As the Yen rapidly weakened, import prices surged, hurting the profit margins of small caps due to high buying power. Large caps outperformed small caps because they have revenue streams from foreign countries, such as the United States, increasing their revenue in Yen due to the weaker Yen. Therefore, the underperformance of DXJS compared to DXJ and BDPJ could be explained by the underperformance of small caps. Furthermore, DXJS has the lowest fluctuations compared to its peers, with the lowest dip in December 2022. This shows that although they do not have the best performance, they have the lowest variance compared to their peers.

Up/Down Capture

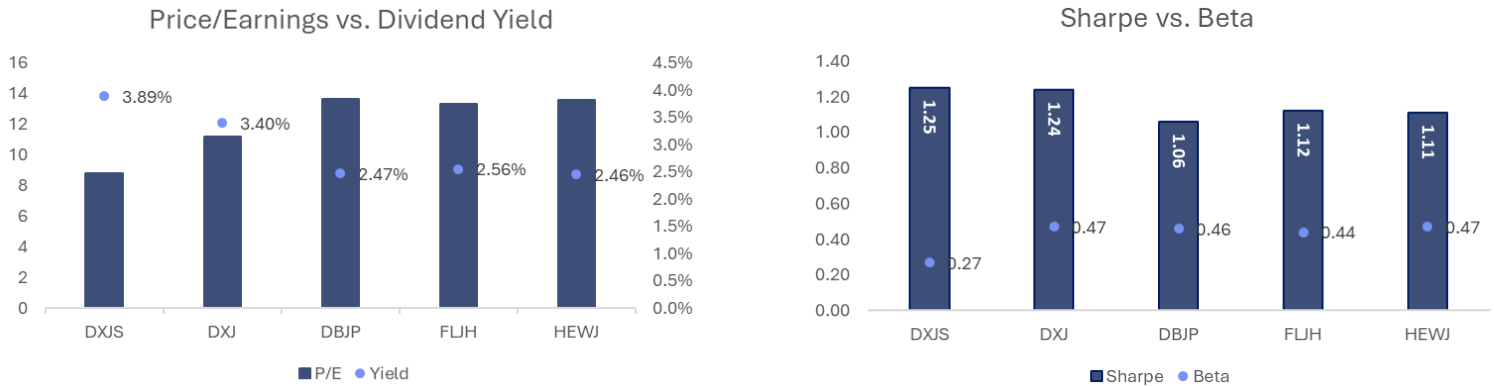


DXJS ranks second place for both 3-year and 5-year up/down capture because of its strong downside protection. Although DXJS has the lowest upside capture, they have the lowest downside capture, making it a very attractive position for the preservation of purchasing power. This fund aligns the best with the Presidential Scholars’ Investment Policy Statement of modest capital gains to preserve long-term purchasing power.

## Peer Comparison (cont.)

### Risk/Yield

DXJS ranks first for their risk/yield because of their low standard deviation, low P/E, and high dividend yield.



Compared to its peers, DXJS has the highest dividend yield with the lowest P/E ratio, making it the most attractive investment for consistent gains and future growth. The low P/E ratio is caused by the underperformance of the small caps, impacted by the weakening yen dropping their corporate profits.

DXJS has the highest Sharpe ratio among its peers, making it the fund with the most returns for its risk. It also has the lowest beta compared to its peers, showing that it carries the least volatility relative to the market. DXJS is the most attractive investment compared to its peers for the Presidential Scholars' portfolio due to the highest Sharpe ratio and dividend yield, which will provide the strongest returns for the risk incurred with the investment.

### Asset Correlations

| Name   | Ticker | DXJS | FLJH | DXJ  | NFLX                  | C    | AL   | QCOM | SBUX | MSFT | TDV  |
|--|--------|------|------|------|-----------------------|------|------|------|------|------|------|
| WisdomTree Japan Hedged SmallCap Eq ETF            | DXJS   | 1.00 | 0.82 | 0.85 | 0.14                  | 0.43 | 0.55 | 0.15 | 0.26 | 0.24 | 0.45 |
| Franklin FTSE Japan Hedged ETF                     | FLJH   | 0.82 | 1.00 | 0.96 | 0.38                  | 0.62 | 0.66 | 0.35 | 0.36 | 0.45 | 0.68 |
| WisdomTree Japan Hedged Equity ETF                 | DXJ    | 0.85 | 0.96 | 1.00 | 0.26                  | 0.61 | 0.68 | 0.29 | 0.31 | 0.36 | 0.60 |
| Netflix Inc  | NFLX   | 0.14 | 0.38 | 0.26 | 1.00                  | 0.33 | 0.24 | 0.36 | 0.40 | 0.55 | 0.54 |
| Citigroup Inc                                      | C      | 0.43 | 0.62 | 0.61 | 0.33                  | 1.00 | 0.74 | 0.49 | 0.49 | 0.33 | 0.72 |
| Air Lease Corporation                              | AL     | 0.55 | 0.66 | 0.68 | 0.24                  | 0.74 | 1.00 | 0.38 | 0.52 | 0.28 | 0.71 |
| Qualcomm Incorporated                              | QCOM   | 0.15 | 0.35 | 0.29 | 0.36                  | 0.49 | 0.38 | 1.00 | 0.36 | 0.49 | 0.69 |
| Starbucks Corporation                              | SBUX   | 0.26 | 0.36 | 0.31 | 0.40                  | 0.49 | 0.52 | 0.36 | 1.00 | 0.31 | 0.59 |
| Microsoft Corporation                              | MSFT   | 0.24 | 0.45 | 0.36 | 0.55                  | 0.33 | 0.28 | 0.49 | 0.31 | 1.00 | 0.66 |
| ProShares S&PTech Div Arstcrts ETF                 | TDV    | 0.45 | 0.68 | 0.60 | 0.54                  | 0.72 | 0.71 | 0.69 | 0.59 | 0.66 | 1.00 |
| Based on monthly returns from Jan 2016 to Jul 2024 |        | 0.32 | 0.50 | 0.44 | < Average correlation |      |      |      |      |      |      |

DXJS has the lowest correlations compared to the most volatile positions in the Presidential Scholars portfolio, with an average correlation of 0.32. It has the lowest correlations with the most volatile positions in the portfolio such as Qualcomm with a beta of 1.49 and Netflix with a beta of 1.23. This correlation is due to DXJS mainly consisting of Japan's small-cap stocks, which have low relations with the US economy.

## Portfolio Impact

We recommend selling the full position of Crocs (CROX) to add a 1.3% allocation of Uber Technologies (UBER) to the TCM Tactical Portfolio.

As the Investment Policy Statement of the Tactical Portfolio states, the strategy is to blend of less correlated assets to generate lower volatility than the U.S. stock market. Uber's low correlation to the major holdings of the Tactical Portfolio aligns with the investment objective.

The purchase will be funded by selling a 1.3% allocation of Crocs due to their financial and operational headwinds and consumer attraction plateau. With their recent acquisition of a shoe brand, HEYDUDE, they incurred \$1.5 billion in long-term debt. Although its revenue increased by \$1.2 billion after the acquisition, its COGS increased by \$809 million, and its gross margins decreased by 9%. With little cost synergies and significant long-term debt, the acquisition inflicted financial and operational headwinds on the company. As unit sales have been plateauing over the last few quarters, it could be caused by a weaker consumer attraction to the brand. Therefore, Crocs does not provide adequate growth potential for the Tactical Portfolio.

The trade decreases the portfolio's consumer discretionary sector exposure by 2% and increases the technology sector exposure by 2%.



# Appendix

## Fund Return Consistency and Percentile Ranking

| CONSISTENCY           | 2015         | 2016        | 2017         | 2018          | 2019         | 2020         | 2021        | 2022          | 2023         | 2024         | 2025 YTD    | Rank     |
|-----------------------|--------------|-------------|--------------|---------------|--------------|--------------|-------------|---------------|--------------|--------------|-------------|----------|
| <b>DXJS</b>           | 17.34        | 6.86        | 29.47        | -17.82        | 18.32        | -4.64        | 11.98       | 6.84          | 36.70        | 20.66        | -0.02       | <b>2</b> |
| <b>DXJ</b>            | 8.15         | 0.08        | 22.26        | -18.80        | 18.58        | 2.65         | 18.31       | 7.50          | 40.76        | 30.16        | -1.57       | <b>4</b> |
| <b>DBJP</b>           | 9.08         | -2.00       | 20.83        | -14.03        | 20.78        | 9.49         | 12.89       | -2.53         | 34.97        | 26.04        | -2.78       | <b>3</b> |
| <b>FLJH</b>           |              |             |              | -13.96        | 20.52        | 9.44         | 12.78       | -1.47         | 35.04        | 26.07        | -2.51       | <b>5</b> |
| <b>HEWJ</b>           | 9.05         | -0.94       | 21.51        | -14.94        | 21.10        | 10.19        | 12.79       | -3.91         | 36.20        | 24.87        | -0.92       | <b>1</b> |
| <i>Index/Category</i> | <i>11.97</i> | <i>2.17</i> | <i>25.51</i> | <i>-15.07</i> | <i>18.93</i> | <i>11.30</i> | <i>2.30</i> | <i>-13.08</i> | <i>21.80</i> | <i>11.54</i> | <i>3.22</i> |          |

| PERCENTILE  | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 YTD | Rank     |
|-------------|------|------|------|------|------|------|------|------|------|------|----------|----------|
| <b>DXJS</b> | 12   | 19   | 28   | 80   | 68   | 100  | 16   | 5    | 5    | 16   | 78       | <b>2</b> |
| <b>DXJ</b>  | 81   | 76   | 65   | 83   | 63   | 86   | 1    | 1    | 1    | 1    | 89       | <b>5</b> |
| <b>DBJP</b> | 67   | 89   | 80   | 39   | 27   | 58   | 8    | 13   | 17   | 8    | 100      | <b>4</b> |
| <b>FLJH</b> |      |      |      | 36   | 30   | 62   | 12   | 9    | 13   | 4    | 95       | <b>1</b> |
| <b>HEWJ</b> | 67   | 83   | 72   | 49   | 24   | 48   | 8    | 17   | 9    | 12   | 84       | <b>3</b> |

## Fund Annualized Return and Percentile Ranking

| ANNUALIZED            | 1-Mon.       | 3-Mon.      | YTD         | 1-Yr.       | 3-Yr.       | 5-Yr.       | 10-Yr.      | 15-Yr.      | Rank     |
|-----------------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| <b>DXJS</b>           | -2.08        | 1.35        | -2.23       | 8.64        | 20.31       | 17.07       | 10.42       |             | <b>3</b> |
| <b>DXJ</b>            | -3.49        | 3.53        | -4.12       | 29.92       | 24.87       | 22.36       | 14.15       | 13.91       | <b>1</b> |
| <b>DBJP</b>           | -3.85        | 0.98        | -3.41       | 6.04        | 19.49       | 17.31       | 9.40        |             | <b>5</b> |
| <b>FLJH</b>           | -3.70        | 0.94        | -3.33       | 6.81        | 19.72       | 17.67       |             |             | <b>4</b> |
| <b>HEWJ</b>           | -2.99        | 2.75        | -2.95       | 28.25       | 19.75       | 18.43       | 12.95       |             | <b>2</b> |
| <i>Index/Category</i> | <i>-0.32</i> | <i>0.11</i> | <i>0.76</i> | <i>4.85</i> | <i>7.94</i> | <i>9.04</i> | <i>6.51</i> | <i>6.99</i> |          |

| PERCENTILE  | 1-Mon. | 3-Mon. | YTD | 1-Yr. | 3-Yr. | 5-Yr. | 10-Yr. | 15-Yr. | Rank     |
|-------------|--------|--------|-----|-------|-------|-------|--------|--------|----------|
| <b>DXJS</b> | 78     | 23     | 86  | 1     | 5     | 20    | 7      | —      | <b>1</b> |
| <b>DXJ</b>  | —      | —      | —   | —     | —     | —     | —      | —      |          |
| <b>DBJP</b> | 100    | 26     | 97  | 42    | 18    | 15    | 19     | —      | <b>3</b> |
| <b>FLJH</b> | 97     | 28     | 93  | 31    | 14    | 10    | —      | —      | <b>2</b> |
| <b>HEWJ</b> | —      | —      | —   | —     | —     | —     | —      | —      |          |



# Appendix

## Peer Volatility Ranking

| VOLATILITY | 5-year Return | Std. Dev. | Sharpe | Beta | Rank |
|------------|---------------|-----------|--------|------|------|
| DXJS       | 17.07         | 11.12     | 1.25   | 0.27 | 1    |
| DXJ        | 22.36         | 14.48     | 1.24   | 0.47 | 3    |
| DBJP       | 17.31         | 13.44     | 1.06   | 0.46 | 5    |
| FLJH       | 17.67         | 13.06     | 1.12   | 0.44 | 2    |
| HEWJ       | 18.43         | 13.09     | 1.11   | 0.47 | 4    |
| Category   | 9.04          | 14.94     |        |      |      |

## P/E and Yield Ranking

| OTHER    | P/E   | Yield |
|----------|-------|-------|
| DXJS     | 8.80  | 3.89% |
| DXJ      | 11.18 | 3.40% |
| DBJP     | 13.65 | 2.47% |
| FLJH     | 13.33 | 2.56% |
| HEWJ     | 13.61 | 2.46% |
| Category | 13.31 | n/a   |

## Up/Down Capture Ranking

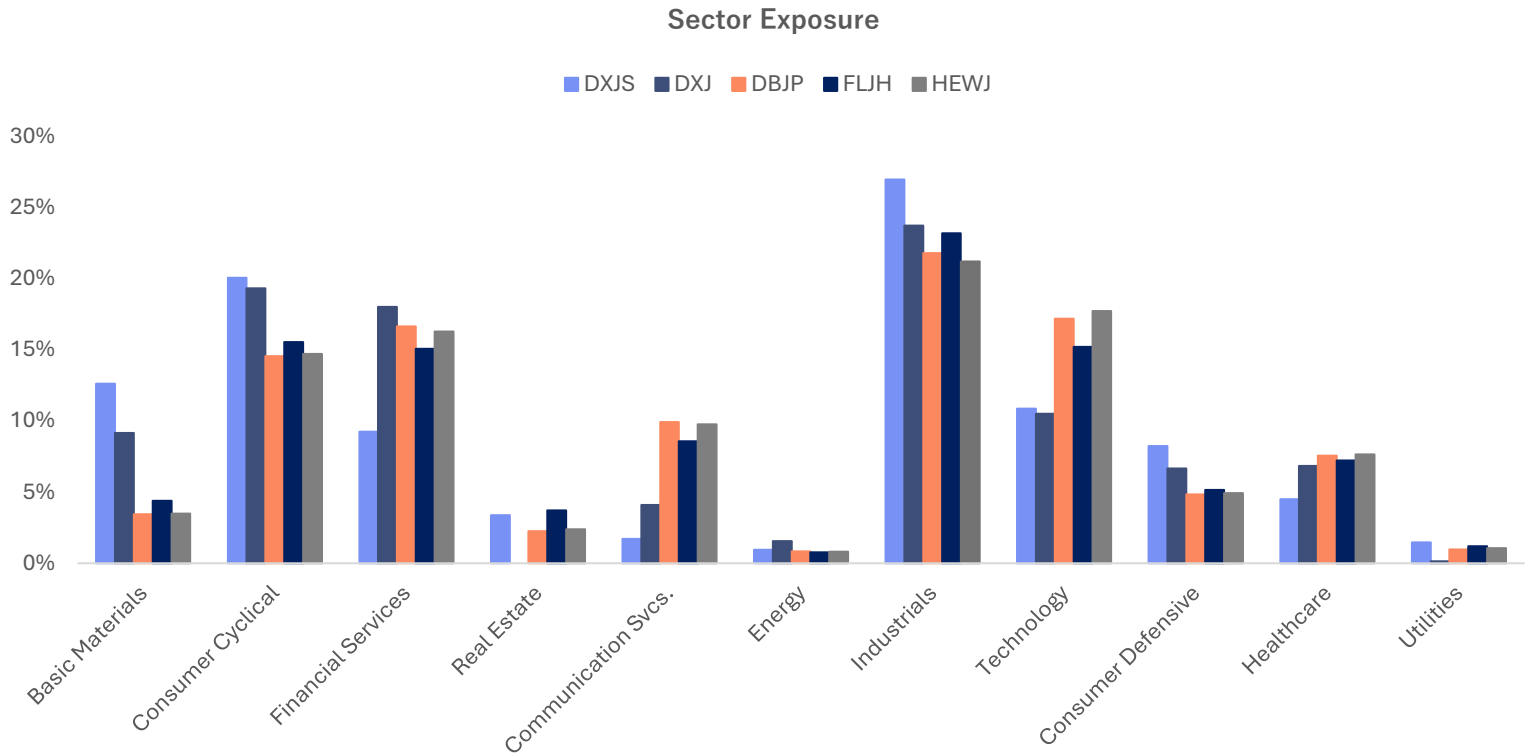
| UP/DOWN CAPTURE | 5-yr. Up Capture | 5-yr. Down Capture | 3-yr. Up Capture | 3-yr. Down Capture | Rank | Rank |
|-----------------|------------------|--------------------|------------------|--------------------|------|------|
| DXJS            | 53               | -9                 | 49               | -33                | 2    | 2    |
| DXJ             | 73               | 0                  | 67               | -28                | 1    | 1    |
| DBJP            | 68               | 11                 | 64               | -11                | 4    | 3    |
| FLJH            | 68               | 9                  | 63               | -12                | 3    | 3    |
| HEWJ            | 71               | 15                 | 70               | -3                 | 5    | 5    |
| Category        | 70               | 53                 | 79               | 60                 |      |      |

## Summarized Ranking

| Weighting: 15% 15% 30% 20% 20% 100% |             |                    |           |                   |              |                |
|-------------------------------------|-------------|--------------------|-----------|-------------------|--------------|----------------|
| RANK                                | Consistency | Annualized Returns | Peer Rank | Up / Down Capture | Risk / Yield | Wtd. Avg. Rank |
| DXJS                                | 2.0         | 3.0                | 1.5       | 2.0               | 1.0          | 1.8            |
| DXJ                                 | 4.0         | 1.0                | 5.0       | 1.0               | 3.0          | 3.1            |
| DBJP                                | 3.0         | 5.0                | 3.5       | 3.5               | 5.0          | 4.0            |
| FLJH                                | 5.0         | 4.0                | 1.5       | 3.0               | 2.0          | 2.8            |
| HEWJ                                | 1.0         | 2.0                | 3.0       | 5.0               | 4.0          | 3.2            |

# Appendix

## Sector Exposure Peer Comparison



|           | Sector Exposure     | DXJS  | DXJ   | DBJP  | FLJH  | HEWJ  |
|-----------|---------------------|-------|-------|-------|-------|-------|
| Cyclical  | Basic Materials     | 12.6% | 9.2%  | 3.4%  | 4.4%  | 3.5%  |
|           | Consumer Cyclical   | 20.1% | 19.3% | 14.5% | 15.5% | 14.7% |
|           | Financial Services  | 9.2%  | 18.0% | 16.6% | 15.1% | 16.3% |
|           | Real Estate         | 3.4%  | 0.0%  | 2.3%  | 3.7%  | 2.4%  |
| Sensitive | Communication Svcs. | 1.7%  | 4.1%  | 9.9%  | 8.6%  | 9.8%  |
|           | Energy              | 1.0%  | 1.6%  | 0.8%  | 0.8%  | 0.8%  |
|           | Industrials         | 27.0% | 23.7% | 21.8% | 23.2% | 21.2% |
|           | Technology          | 10.9% | 10.5% | 17.2% | 15.2% | 17.7% |
| Defensive | Consumer Defensive  | 8.2%  | 6.7%  | 4.9%  | 5.2%  | 4.9%  |
|           | Healthcare          | 4.5%  | 6.8%  | 7.6%  | 7.2%  | 7.6%  |
|           | Utilities           | 1.5%  | 0.1%  | 1.0%  | 1.2%  | 1.1%  |
|           | Total               | 100%  | 100%  | 100%  | 100%  | 100%  |

# Appendix

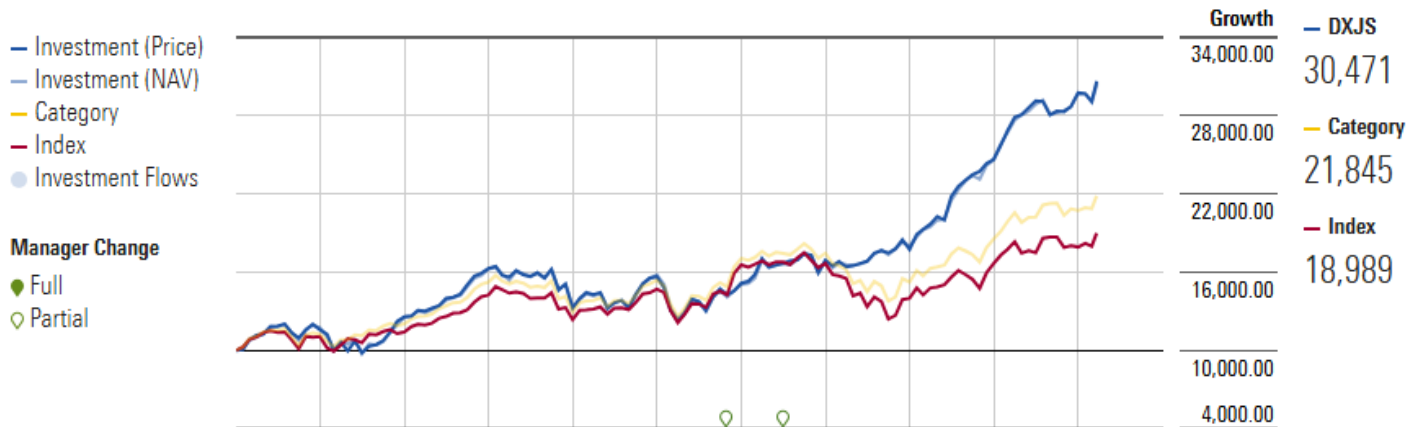
## Efficient Frontier Assets (3 fund peers vs. Presidential Scholars' highest beta positions)

### Efficient Frontier Assets

| #  | Asset                                   | Expected Return | Standard Deviation | Sharpe Ratio | Min. Weight | Max. Weight |
|----|---|-----------------|--------------------|--------------|-------------|-------------|
| 1  | WisdomTree Japan Hedged SmallCap Eq ETF | 12.94%          | 13.27%             | 0.79         | 1.00%       | 30.00%      |
| 2  | Franklin FTSE Japan Hedged ETF          | 14.67%          | 13.46%             | 0.90         | 1.00%       | 30.00%      |
| 3  | WisdomTree Japan Hedged Equity ETF      | 17.79%          | 14.90%             | 1.03         | 1.00%       | 30.00%      |
| 4  | Netflix Inc                             | 31.07%          | 40.80%             | 0.70         | 1.00%       | 30.00%      |
| 5  | Citigroup Inc                           | 10.50%          | 36.38%             | 0.22         | 1.00%       | 30.00%      |
| 6  | Air Lease Corporation                   | 10.52%          | 40.95%             | 0.20         | 1.00%       | 30.00%      |
| 7  | Qualcomm Incorporated                   | 19.41%          | 35.99%             | 0.47         | 1.00%       | 30.00%      |
| 8  | Starbucks Corporation                   | 11.67%          | 29.16%             | 0.31         | 1.00%       | 30.00%      |
| 9  | Microsoft Corporation                   | 21.30%          | 22.25%             | 0.84         | 1.00%       | 30.00%      |
| 10 | ProShares S&PTech Div Arstcrts ETF      | 15.35%          | 19.74%             | 0.65         | 1.00%       | 30.00%      |

## Growth of \$10,000

### Growth of 10,000



# Appendix

## Peer Comparison

| Franklin... <b>FLJH</b> : NYSE Arca  | iShare... <b>HEWJ</b> : NYSE Arca  | Wisdom... <b>DXJ</b> : NYSE Arca  | Wisdom... <b>DXJS</b> : NASDAQ   | Xtrack... <b>DBJP</b> : NYSE Arca  |
|--|--|---|--|--|
| Last Price Today's Change Volume<br><b>\$31.79 +0.10 (0.30%) 8.6K</b><br>As of close 03/21/2025  | Last Price Today's Change Volume<br><b>\$43.39 +0.13 (0.30%) 46.1K</b><br>As of close 03/21/2025   | Last Price Today's Change Volume<br><b>\$114.05 +0.36 (0.32%) 345.4K</b><br>As of close 03/21/2025  | Last Price Today's Change Volume<br><b>\$35.62 +0.07 (0.20%) 19.7K</b><br>As of close 03/21/2025   | Last Price Today's Change Volume<br><b>\$76.75 +0.33 (0.43%) 4.4K</b><br>As of close 03/21/2025  |
| 1D 5D 6M 1Y 3Y 5Y  | 1D 5D 6M 1Y 3Y 5Y  | 1D 5D 6M 1Y 3Y 5Y   | 1D 5D 6M 1Y 3Y 5Y  | 1D 5D 6M 1Y 3Y 5Y  |
| <b>Franklin FTSE Japan Hedg</b>  | <b>iShares Currency Hedged</b>   | <b>WisdomTree Japan Hedge</b>   | <b>WisdomTree Japan Hedge</b>  | <b>Xtrackers MSCI Japan Hed</b>  |
| as of 3:25PM ET, 03/21/2025<br>Thursday Close: 31.69<br>Volume Today (Thousands)<br>Mon Tue Wed Thu Fri<br>03/17 03/18 03/19 03/20 03/21 | as of 4:00PM ET, 03/21/2025<br>Thursday Close: 43.26<br>Volume Today (Thousands)<br>Mon Tue Wed Thu Fri<br>03/17 03/18 03/19 03/20 03/21 | as of 4:00PM ET, 03/21/2025<br>Thursday Close: 113.69<br>Volume Today (Thousands)<br>Mon Tue Wed Thu Fri<br>03/17 03/18 03/19 03/20 03/21 | as of 4:00PM ET, 03/21/2025<br>Thursday Close: 35.55<br>Volume Today (Thousands)<br>Mon Tue Wed Thu Fri<br>03/17 03/18 03/19 03/20 03/21 | as of 4:00PM ET, 03/21/2025<br>Thursday Close: 76.42<br>Volume Today (Thousands)<br>Mon Tue Wed Thu Fri<br>03/17 03/18 03/19 03/20 03/21 |
| Top 10 Holdings<br>Compare<br>Holdings & Percentages   | Top 10 Holdings<br>Compare<br>Holdings & Percentages   | Top 10 Holdings<br>Compare<br>Holdings & Percentages  | Top 10 Holdings<br>Compare<br>Holdings & Percentages   | Top 10 Holdings<br>Compare<br>Holdings & Percentages   |
| Category Japan Stock   | Category Japan Stock   | Category Japan Stock  | Category Japan Stock   | Category Japan Stock   |
| ESG Fund No  | ESG Fund No  | ESG Fund No   | ESG Fund No  | ESG Fund No  |
| Expense Ratio 0.09%  | Expense Ratio 0.50%  | Expense Ratio 0.48%   | Expense Ratio 0.58%  | Expense Ratio 0.45%  |
| 52 Week Range \$25.00 - \$33.36  | 52 Week Range \$33.73 - \$45.62  | 52 Week Range \$85.30 - \$117.80  | 52 Week Range \$27.18 - \$35.69  | 52 Week Range \$58.75 - \$79.51  |
| Today's Volume 8,554   | Today's Volume 46,079  | Today's Volume 345,372  | Today's Volume 19,661  | Today's Volume 4,385   |
| Average Volume (10 day) 18,481   | Average Volume (10 day) 81,508   | Average Volume (10 day) 493,156   | Average Volume (10 day) 30,012   | Average Volume (10 day) 24,212   |
| Distribution Yield TTM 5.21%   | Distribution Yield TTM 2.24%   | Distribution Yield TTM 3.56%  | Distribution Yield TTM 4.10%   | Distribution Yield TTM 2.87%   |
| SEC Yield (30 day) --  | SEC Yield (30 day) 2.51%   | SEC Yield (30 day) 2.46%  | SEC Yield (30 day) 2.71%   | SEC Yield (30 day) --  |

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