

# Ray T. Lin

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## EXPERIENCE

### KPMG LLP

October 2010-Present  
San Francisco, CA

#### Senior Associate, Management Consulting (Financial Management)

##### *General Skills*

- Partnered closely with clients to document and solve complex business problems
- Managed myself and others on multiple concurrent projects to deliver client facing work
- Led the testing and delivering of client work on multiple projects

##### *Process Documentation*

- Conducted client walkthroughs to document financial and IT processes in relation to internal financial controls and IT general controls
- Wrote and executed test procedures based on client walkthroughs to test the design and effectiveness of financial and IT controls

##### *Financial and Data Analysis*

- Analyzed large data sets in Excel and other programs to test financial processes at multiple banks and other large financial organizations
- Evaluated data dumps from IT systems determine if there were any anomalies in user access and change management information

##### *Representative Clients*

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|------------------|--------------------|-----------------------|
| • JPMorgan Chase | • Hitachi          | • NetApp              |
| • Toyota         | • Bank of the West | • First Republic Bank |
| • State of CA    | • Capital One      |                       |

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## EDUCATION

### University of California, Berkeley – Walter A. Haas School of Business

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|-----------------------------------------------|--------------------------------------------------|
| • B.S. Business Administration, Chinese minor | • Dean's Honor List, Fall 2008                   |
| • Graduated with honors in May 2010           | • UC Berkeley Lester Center for Entrepreneurship |
| • Business GPA: 3.878; overall GPA: 3.815     | 2010 Launchpad Fellowship award recipient        |
| • Honors from Dec 2006 to Dec 2010            |                                                  |

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## LEADERSHIP

### UC Berkeley Business Plan Competition – Duffelup.com

Jan 2010 – May 2010  
Berkeley, CA

#### Lead Business Plan Writer

- Wrote the executive summary for duffelup.com that earned the team a spot in the semi-finals
- One of the few teams chosen out of the 137 teams that entered to participate in the semi-finals, which consist predominately of MBA and graduate students
- Performed primary and secondary market research and crafted the marketing plan from the data
- Projected revenues and expenses using industry comps and compiled the income statement, balance sheet and cash flow statement from the projections

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## Web Development

### Banana Optimizer – [banana.heroku.com](http://banana.heroku.com)

- Developed on the Ruby on Rails framework
- Provides user tracking for banana purchases and reorder points

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## Technical Skills

Ruby, Ruby on Rails, SQL, Visual Basic, VBA for Excel/Access/Outlook, VBS for Infopath, Objective-C, iOS SDK, Blackline, MySQL, HTML, CSS and JavaScript

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## Other Interests

Rock climbing, close-up magic, stand-up comedy (as a spectator), travel