

**To the Hiring Manager,**

I am writing to apply for the AI Product Manager role at your Company. As a Product Leader with over 8 years of experience and a published ML Researcher (ICLR 2022 Workshop), I specialize in the challenge that defines modern AI product management: bridging the gap between research capabilities and scalable, user-centric products.

In my most recent role as Head of Product at SHAPE Global, I did not just manage roadmaps; I architected the core algorithmic value of the platform. I designed and shipped proprietary **privacy-preserving algorithms** that solved a critical "cold start" trust problem for enterprise data collection. I also led the development of **complex scoring methodologies** that transformed raw survey data into predictive workforce insights.

Why I am a strong fit for your company]:

1. **I speak Research:** Having conducted my own research in Explainable AI (XAI) and Uncertainty Estimation, I can seamlessly collaborate with Data Science teams, understanding the nuances of model evaluation, bias, and the probabilistic nature of AI.
2. **I build Product:** I have 8 years of experience in B2B SaaS scaling, meaning I know how to wrap complex models in intuitive UX, manage 0-to-1 launches, and navigate enterprise requirements like RBAC and compliance.
3. **I drive Revenue:** I don't build models for the sake of it. I focus on Time to Value. At SHAPE, the algorithmic features I championed were directly responsible for winning our largest enterprise contracts.

I am eager to bring this unique blend of commercially-minded product leadership and deep technical fluency. I look forward to discussing how I can help your team ship intelligent products that deliver real user value.

Sincerely,

**Raza Hashmi**

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