



# PSO CARDS STATISTICAL REPORT

(JUL - JUN) TY VS LY

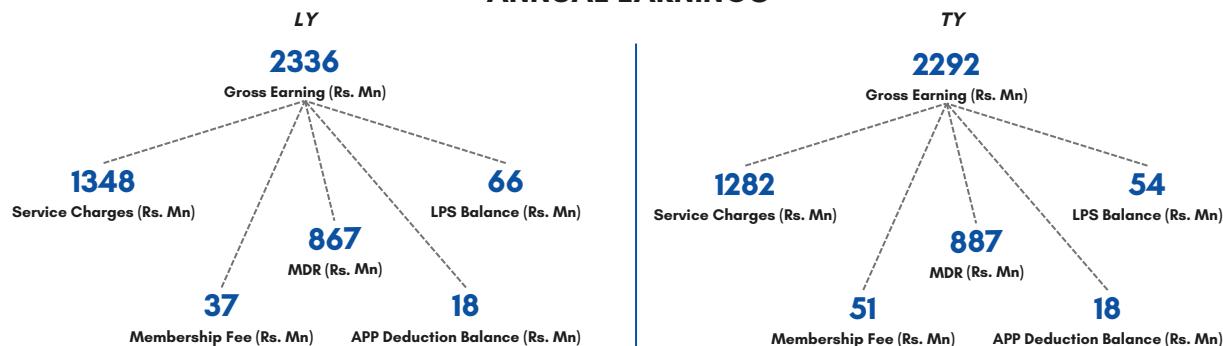
## ANNUAL SALES

LY	TY	VAR (+/- %)
<b>623</b> Sales (Liters, Mn)	<b>680</b> Sales (Liters, Mn)	<b>9%</b> Sales (Liters, Mn)
<b>179,291</b> Sales Rs. (Mn)	<b>178,291</b> Sales Rs. (Mn)	<b>-0.6%</b> Sales Rs. (Mn)
<b>66,056</b> Bank Card Sales Rs. (Mn)	<b>70,764</b> Bank Card Sales Rs. (Mn)	<b>7.1%</b> Bank Card Sales Rs. (Mn)
<b>17</b> Transactions (Mn)	<b>20</b> Transactions (Mn)	<b>17.6%</b> Transactions (Mn)

## %OF RETAIL SALE

	FY23	FY24	FY25
<b>ALTRON</b>	<b>5</b>	<b>5</b>	<b>7</b>
<b>HOBC 95</b>	<b>18</b>	<b>12</b>	<b>7</b>
<b>HSD</b>	<b>12</b>	<b>11</b>	<b>13</b>

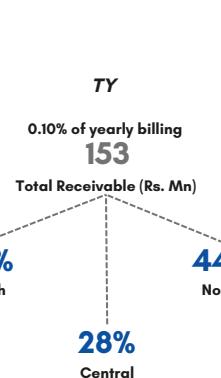
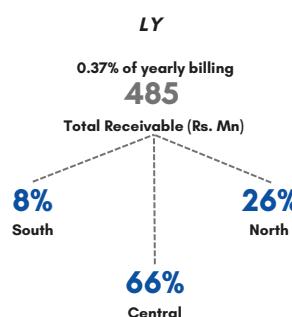
## ANNUAL EARNINGS



## CUSTOMER BASE

LY	TY
<b>7,836</b> Total Customer	<b>8,985</b> Total Customer
<b>6,390</b> F&CC Customer	<b>7,216</b> F&CC Customer
<b>1446</b> B2B Customer	<b>1,769</b> B2B Customer
<b>430</b> NGOP New Customers	<b>781</b> NGOP New Customers
<b>7,154</b> Fuelink Portal Users	<b>10,729</b> Fuelink Portal Users

## RECEIVABLE



## NETWORKS

LY	TY
0.37% of yearly billing <b>485</b> Total Receivable (Rs. Mn)	0.10% of yearly billing <b>153</b> Total Receivable (Rs. Mn)
8% South	28% South
26% North	44% North
66% Central	28% Central
<b>No. of Retail Outlet</b> 1697	<b>No. of Retail Outlet</b> 197
<b>POS Deployed</b> 2261	<b>POS Deployed</b> 59
<b>Available Inventory</b> 24	<b>Additional Request</b> 138
<b>New Request</b> 138	<b>New Request</b> 59

