

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY CATEGORY JAN-DEC 2023

A. WHOLESALES

CATEGORY		MONTH												MARKET	SHARE	
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2023	%	
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	131	433	321	223	259	207	307	281	260	384	386	239	3,431	0.3%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	286	635	617	521	721	599	482	585	521	437	349	374	6,127	0.6%
		CC > 3,001 (G)/2,501 (D)	1	1	1	1	7	4	3	1	4	6	4	-	33	0.0%
		SUB TOTAL	418	1,069	939	745	987	810	792	867	785	827	739	613	9,591	1.0%
2.	4X2 TYPE	CC < 1,500 (G/D)	40,573	37,472	46,811	25,817	34,990	34,741	33,708	37,292	32,672	33,329	37,876	39,205	434,486	43.2%
		1,501 < CC ≤ 2,500 (G/D)	6,344	6,502	6,710	6,931	8,281	7,888	8,322	10,272	9,208	10,105	9,531	11,732	101,826	10.1%
		2,501 < CC ≤ 3,000 (G)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
		CC > 3,001 (G)/2,501 (D)	1,435	1,416	1,585	1,569	1,341	875	1,863	1,166	1,119	884	2,165	2,279	17,697	1.8%
SUB TOTAL		48,352	45,390	55,106	34,317	44,612	43,504	43,893	48,730	42,999	44,318	49,572	53,216	554,009	55.1%	
3.	4X4 TYPE	CC < 1,500 (G/D)	104	75	103	57	98	61	98	69	60	41	89	84	939	0.1%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	520	611	684	448	617	553	736	652	542	580	437	598	6,978	0.7%
		CC > 3,001 (G)/2,500 (D)	124	159	189	115	209	234	232	253	209	245	309	646	3,104	0.3%
		SUB TOTAL	748	845	976	620	748	848	1,066	974	866	825	974	1,328	11,021	1.1%
4.	BUS	GVW 5 - 10 Ton (G/D)	345	291	507	271	413	387	511	456	436	309	271	306	4,503	0.4%
		GVW 10 - 24 Ton (G/D)	90	94	62	36	69	125	140	150	218	164	243	331	1,722	0.2%
		GVW > 24 Ton (G/D)	-	-	-	-	-	1	-	-	-	1	-	-	2	0.0%
		SUB TOTAL	435	385	569	307	483	512	651	606	654	474	514	637	6,227	0.6%
5.	PICK UP	GVW < 5 Ton (G/D)	12,489	12,380	11,659	7,525	10,470	9,986	9,783	9,734	9,609	7,803	7,792	7,756	116,986	11.6%
		GVW 5 - 10 Ton (G/D)	6,212	4,769	5,895	2,522	2,923	3,716	2,979	3,926	3,406	3,833	4,123	4,708	49,012	4.9%
		GVW 10 - 24 Ton (G/D)	546	592	696	381	570	767	761	760	736	680	646	662	7,797	0.8%
		GVW > 24 Ton (G/D)	1,823	1,834	2,268	985	2,150	1,835	1,583	1,800	1,755	1,569	1,489	1,681	20,772	2.1%
	SUB TOTAL		8,581	7,195	8,859	3,888	5,643	6,318	5,323	6,486	5,897	6,082	6,258	7,051	77,581	7.7%
6.	TRUCK	GVW < 5 Ton (G/D)	2,546	3,529	2,473	1,592	2,489	1,891	1,387	2,984	2,016	2,152	1,773	850	25,682	2.6%
		For all CC		-	-	-	-	-	-	-	-	-	-	-	-	-
		CC ≤ 1,200 (G)	20,701	16,266	20,691	9,987	16,491	18,787	17,609	18,547	17,148	17,828	16,817	13,833	204,705	20.4%
		CC ≤ 1,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
SUB TOTAL		20,701	16,266	20,691	9,987	16,491	18,787	17,609	18,547	17,148	17,828	16,817	13,833	204,705	20.4%	
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	2,546	3,529	2,473	1,592	2,489	1,891	1,387	2,984	2,016	2,152	1,773	850	25,682	2.6%
		For all CC		-	-	-	-	-	-	-	-	-	-	-	-	-
		SUB TOTAL	2,546	3,529	2,473	1,592	2,489	1,891	1,387	2,984	2,016	2,152	1,773	850	25,682	2.6%
	8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1,200 (G)	20,701	16,266	20,691	9,987	16,491	18,787	17,609	18,547	17,148	17,828	16,817	13,833	204,705
CC ≤ 1,500 (D)			-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
SUB TOTAL			20,701	16,266	20,691	9,987	16,491	18,787	17,609	18,547	17,148	17,828	16,817	13,833	204,705	20.4%
MARKET TOTAL		94,270	87,059	101,272	58,981	82,189	82,656	80,504	88,928	79,919	80,350	84,390	85,284	1,005,802	100%	
CUMMULATIVE		94,270	181,329	282,601	341,582	423,771	506,427	586,931	675,859	755,778	836,128	920,518	1,005,802	-	-	

B. RETAIL SALES

CATEGORY		MONTH												RETAIL	SHARE		
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2023	%		
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	114	379	400	149	227	288	248	342	248	313	279	174	3,161	0.3%	
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	412	434	616	414	579	541	460	553	547	388	417	390	5,751	0.6%	
		CC > 3,001 (G)/2,501 (D)	2	-	3	2	5	4	3	3	2	3	4	-	32	0.0%	
	SUB TOTAL	528	813	1,019	565	811	833	711	898	797	704	700	565		8,944	0.9%	
	2.	4X2 TYPE	CC < 1,500 (G/D)	39,321	35,602	43,537	31,913	36,694	33,577	31,834	35,609	34,226	33,786	35,711	39,641	431,451	43.2%
1,501 < CC ≤ 2,500 (G/D)			6,321	6,584	8,005	7,009	7,867	7,276	8,387	9,984	8,821	8,615	8,562	8,560	96,001	9.6%	
2,501 < CC ≤ 3,000 (G)			-	-	-	1	-	-	-	-	-	-	-	-	1	0.0%	
CC > 3,001 (G)/2,501 (D)			1,852	1,786	1,649	1,334	1,453	1,233	1,148	1,436	1,508	1,201	1,703	1,877	18,180	1.8%	
SUB TOTAL		47,494	43,982	53,191	40,257	46,014	42,086	41,369	47,029	44,555	43,602	45,976	50,078		545,633	54.7%	
3.	4X4 TYPE	CC < 1,500 (G/D)	112	91	121	122	169	106	116	140	116	81	142	124	1,580	0.2%	
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	396	476	671	404	591	520	560	640	569	475	419	430	6,151	0.6%	
		CC > 3,001 (G)/2,500 (D)	187	208	169	137	185	223	207	284	282	315	421	488	3,106	0.3%	
		SUB TOTAL	695	775	961	663	945	849	923	1,064	967	871	982	1,142		10,837	1.1%
	4.	BUS	GVW 5 - 10 Ton (G/D)	302	271	362	229	364	361	315	457	339	288	368	347	4,003	0.4%
GVW 10 - 24 Ton (G/D)			98	93	94	69	82	70	73	74	116	134	216	245	1,364	0.1%	
GVW > 24 Ton (G/D)			-	-	-	-	1	-	-	-	-	1	-	-	2	0.0%	
SUB TOTAL			400	364	456	298	447	431	388	531	455	423	584	592		5,369	0.5%
5.		PICK UP	GVW < 5 Ton (G/D)	14,065	11,702	11,272	6,823	10,276	10,377	9,571	10,447	9,710	9,529	9,402	10,878	124,052	12.4%
	GVW 5 - 10 Ton (G/D)		5,517	5,288	5,447	2,556	3,655	3,775	3,904	4,108	4,232	3,671	4,157	4,599	50,911	5.1%	
	GVW 10 - 24 Ton (G/D)		555	670	756	418	646	674	810	913	755	700	714	811	8,422	0.8%	
	GVW > 24 Ton (G/D)		1,745	1,813	1,976	796	1,612	1,592	1,870	1,857	1,661	1,853	1,801	1,679	20,255	2.0%	
	SUB TOTAL	7,817	7,772	8,179	3,770	5,913	6,041	6,584	6,879	6,648	6,224	6,672	7,089		79,588	8.0%	
6.	TRUCK	GVW < 5 Ton (G/D)	2,558	2,250	1,878	1,464	2,183	2,929	1,257	2,774	2,098	1,985	2,010	1,686	25,072	2.5%	
		For all CC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
		CC ≤ 1,200 (G)	17,335	16,371	19,546	14,691	15,971	16,473	15,555	16,749	15,754	16,108	16,455	17,556	198,564	19.9%	
		CC ≤ 1,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
	SUB TOTAL	17,335	16,371	19,546	14,691	15,971	16,473	15,555	16,749	15,754	16,108	16,455	17,556		198,564	19.9%	
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	2,558	2,250	1,878	1,464	2,183	2,929	1,257	2,774	2,098	1,985	2,010	1,686	25,072	2.5%	
		For all CC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
		CC ≤ 1,200 (G)	17,335	16,371	19,546	14,691	15,971	16,473	15,555	16,749	15,754	16,108	16,455	17,556	198,564	19.9%	
		CC ≤ 1,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
	SUB TOTAL	17,335	16,371	19,546	14,691	15,971	16,473	15,555	16,749	15,754	16,108	16,455	17,556		198,564	19.9%	
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1,200 (G)	17,335	16,371	19,546	14,691	15,971	16,473	15,555	16,749	15,754	16,108	16,455	17,556	198,564	19.9%	
		CC ≤ 1,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
		SUB TOTAL	17,335	16,371	19,546	14,691	15,971	16,473	15,555	16,749	15,754	16,108	16,455	17,556		198,564	19.9%
		RETAIL TOTAL	90,892	84,029	96,502	68,531	82,560	80,019	76,358	86,371	80,984	79,446	82,781	89,586		998,059	100%
	CUMMULATIVE	90,892	174,921	271,423	339,954	422,514	502,533	578,891	665,262	746,246	825,692	908,473	998,059				

C. PRODUCTION

CATEGORY		MONTH												PROD 2023	SHARE %		
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC				
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	24	36	68	40	25	-	13	11	1	-	23	-	241	0.0%	
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	216	252	293	210	279	258	233	401	200	266	133	144	2,885	0.2%	
		CC > 3,001 (G)/2,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		240	288	361	250	304	258	246	412	201	266	156	144	3,126	0.2%	
2.	4X2 TYPE	CC < 1,500 (G/D)	73,348	70,669	77,266	45,029	67,582	59,214	66,366	69,201	62,620	65,785	66,707	56,746	780,533	55.9%	
		1,501 < CC < 2,500 (G/D)	7,286	5,604	6,498	4,636	8,018	7,313	9,130	10,849	9,801	10,464	10,121	9,597	98,126	7.1%	
		2,501 < CC < 3,000 (G)	4,752	4,710	4,618	2,407	3,448	4,228	4,582	4,407	4,091	3,493	4,386	3,829	48,961	3.5%	
	SUB TOTAL		85,395	80,983	88,382	52,072	79,048	70,755	80,078	84,457	76,312	79,742	81,224	70,172	928,620	66.5%	
3.	4X4 TYPE	CC < 1,500 (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
		1,501 < CC < 3,000 (G)/2,500 (D)	423	627	605	377	617	408	393	372	485	259	209	217	4,992	0.4%	
		CC > 3,001 (G)/2,500 (D)	892	860	1,004	465	1,447	1,378	895	1,094	1,000	1,157	944	891	12,027	0.9%	
	SUB TOTAL		1,315	1,487	1,609	842	2,064	1,786	1,288	1,466	1,485	1,465	1,153	1,108	17,019	1.2%	
4.	BUS	GWV 5-10 Ton (G/D)	558	442	568	337	445	295	454	481	531	484	300	280	5,117	0.4%	
		GWV 10-24 Ton (G/D)	28	68	46	42	69	126	157	192	198	194	242	261	1,613	0.1%	
		GWV > 24 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		586	510	614	379	514	421	611	673	719	620	542	541	6,730	0.5%	
5.	PICK UP	GWV < 5 Ton (G/D)	13,321	13,129	13,747	7,211	12,930	12,419	12,711	11,356	9,596	10,271	8,961	6,949	132,601	9.5%	
		GWV 5-10 Ton (G/D)	6,056	5,164	6,274	3,345	5,013	4,113	3,388	2,948	2,845	3,232	3,069	2,971	48,418	3.5%	
		GWV 10-24 Ton (G/D)	666	586	674	462	558	513	713	848	875	669	432	369	7,596	0.5%	
	SUB TOTAL		2,037	1,726	1,617	752	1,915	1,713	2,066	2,263	1,621	1,540	1,440	1,327	20,017	1.4%	
6.	TRUCK	GWV < 5 Ton (G/D)	8,759	7,476	8,565	4,559	7,486	6,570	6,167	6,059	5,341	5,441	4,941	4,667	76,031	5.4%	
		For all CC	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
		SUB TOTAL		-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	7.	DOUBLE CABIN	GWV < 5 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
For all CC			-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
SUB TOTAL			-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
8.		AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	23,152	19,517	22,788	9,924	17,477	22,651	21,555	21,225	19,129	20,553	19,289	14,330	231,590	16.6%
	CC ≤ 1500 (D)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	SUB TOTAL		23,152	19,517	22,788	9,924	17,477	22,651	21,555	21,225	19,129	20,553	19,289	14,330	231,590	16.6%	
	SUB TOTAL		23,152	19,517	22,788	9,924	17,477	22,651	21,555	21,225	19,129	20,553	19,289	14,330	231,590	16.6%	
PRODUCTION TOTAL		132,768	123,390	136,066	75,237	119,823	114,860	122,656	126,648	112,783	118,309	116,266	97,911	1,395,717	100%		
PRODUCTION CUM. TOTAL		132,768	256,158	392,224	467,461	587,284	702,144	824,800	950,448	1,063,231	1,181,540	1,297,806	1,395,717	-	-	-	

GAIKINDO
WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY CATEGORY JAN-DEC 2022/2023

A. WHOLESALES

CATEGORY		2023		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%	
		NOV	DEC			2022	2023			2022	2023			
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	386	239	-147	-38%	369	239	-130	-35%	2,618	3,431	813	31%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	349	374	25	7%	586	374	-212	-36%	5,115	6,127	1,012	20%
		CC > 3,001 (G)/2,500 (D)	4	-	-4	-100%	7	-	-7	-100%	45	33	-12	-27%
	SUB TOTAL		739	613	-126	-17%	962	613	-349	-36%	7,778	9,591	1,813	23%
2.	4X2 TYPE	CC ≤ 1,500 (G/D)	37,876	39,205	1,329	4%	43,499	39,205	-4,294	-10%	502,219	434,486	-67,733	-13%
		1,501 < CC ≤ 2,500 (G/D)	9,531	11,732	2,201	23%	9,160	11,732	2,572	28%	86,529	101,826	15,297	18%
		2,501 < CC ≤ 3,000 (G)	-	-	0	0%	-	-	0	0%	-	-	0	0%
		CC > 3,001 (G)/2,500 (D)	2,165	2,279	114	5%	831	2,279	1,448	174%	20,538	17,697	-2,841	-14%
SUB TOTAL		49,572	53,216	3,644	7%	53,490	53,216	-274	-1%	609,286	554,009	-55,277	-9%	
3.	4X4 TYPE	CC ≤ 1,500 (G/D)	89	84	-5	-6%	119	84	(35)	-29%	1,173	939	(234)	-20%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	437	598	161	37%	460	598	138	30%	5,227	6,978	1,751	33%
		CC > 3,001 (G)/2,500 (D)	399	646	247	62%	432	646	214	50%	1,893	3,104	1,211	64%
	SUB TOTAL		925	1,328	403	44%	1,011	1,328	317	31%	8,293	11,021	2,728	33%
4.	BUS	GVW ≤ 5 - 10 Ton (G/D)	271	306	35	13%	182	306	124	68%	1,613	4,503	2,890	179%
		GVW 10 - 24 Ton (G/D)	243	331	88	36%	108	331	223	206%	983	1,722	739	75%
		GVW > 24 Ton (G/D)	-	-	0	0%	-	-	-	0%	-	2	2	0%
	SUB TOTAL		514	637	123	24%	290	637	347	120%	2,596	6,227	3,631	140%
5.	PICK UP	GVW ≤ 5 - 5 Ton (G/D)	7,792	7,756	-36	0%	20,163	7,756	-12,407	-62%	149,726	116,986	-32,740	-22%
6.	TRUCK	GVW ≤ 10 - 10 Ton (G/D)	4,123	4,708	585	14%	6,336	4,708	-1,628	-26%	63,661	49,012	-14,649	-23%
		GVW 10 - 24 Ton (G/D)	646	662	16	2%	725	662	-63	-9%	7,362	7,797	435	6%
		GVW > 24 Ton (G/D)	1,489	1,681	192	13%	2,076	1,681	-395	-19%	21,611	20,772	-839	-4%
	SUB TOTAL		6,258	7,051	793	11%	9,137	7,051	-2,086	-23%	92,634	77,581	-15,053	-16%
7.	DOUBLE CABIN 4X2 / 4X4	GVW ≤ 5 Ton (G/D) For all CC	1,773	850	-923	-52%	3,189	850	-2,339	-73%	19,521	25,682	6,161	32%
	SUB TOTAL		1,773	850	-923	-52%	3,189	850	-2,339	-73%	19,521	25,682	6,161	32%
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	16,817	13,833	-2,984	-18%	17,112	13,833	-3,279	-19%	158,206	204,705	46,499	29%
		CC ≤ 1500 (D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
		SUB TOTAL		16,817	13,833	-2,984	-18%	17,112	13,833	-3,279	-19%	158,206	204,705	46,499
TOTAL		84,390	85,284	894	1%	105,354	85,284	-20,070	-19%	1,048,040	1,005,802	(42,238)	-4.0%	

B. RETAIL SALES

CATEGORY		2023		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%	
		NOV	DEC			2022	2023			2022	2023			
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	279	174	-105	-37.6%	234	174	-60	-26%	2,562	3,161	599	23%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	417	390	-27	-6.5%	597	390	-207	-35%	5,607	5,751	144	3%
		CC > 3,001 (G)/2,500 (D)	4	1	-3	-75.0%	9	1	-8	-89%	37	32	-5	-14%
	SUB TOTAL		700	565	-135	-19.3%	840	565	-275	-33%	8,206	8,944	738	9%
2.	4X2 TYPE	CC ≤ 1,500 (G/D)	35,711	39,641	3,930	11.0%	48,330	39,641	-8,689	-18%	460,365	431,451	-28,914	-6%
		1,501 < CC ≤ 2,500 (G/D)	8,562	8,560	-2	0.0%	7,534	8,560	1,026	14%	86,803	96,001	9,198	11%
		2,501 < CC ≤ 3,000 (G)	-	-	0	0.0%	-	-	0	0%	1	0	-1	0%
	SUB TOTAL		45,976	50,078	4,102	8.9%	57,615	50,078	-7,537	-13%	565,837	545,633	-20,204	-4%
3.	4X4 TYPE	CC ≤ 1,500 (G/D)	142	224	82	57.7%	97	224	127	131%	1,088	1,580	492	45%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	419	430	11	2.6%	439	430	-9	-2%	5,162	6,151	989	19%
		CC > 3,001 (G)/2,500 (D)	421	488	67	15.9%	228	488	260	114%	1,648	3,106	1,458	88%
	SUB TOTAL		982	1,142	160	16.3%	764	1,142	378	49%	7,898	10,837	2,939	37%
4.	BUS	GVW ≤ 5 - 10 Ton (G/D)	368	347	-21	-5.7%	436	347	-89	-20%	2,510	4,003	1,493	59%
		GVW 10 - 24 Ton (G/D)	216	245	29	13.4%	106	245	139	131%	840	1,364	524	62%
		GVW > 24 Ton (G/D)	-	-	0	0.0%	-	-	0	0%	28	2	-26	-93%
	SUB TOTAL		584	592	8	1.4%	542	592	50	9%	3,378	5,369	1,991	59%
5.	PICK UP	GVW < 5 Ton (G/D)	9,402	10,878	1,476	15.7%	12,932	10,878	-2,054	-16%	139,065	124,052	-15,013	-11%
6.	TRUCK	GVW ≤ 5 - 10 Ton (G/D)	4,157	4,599	442	10.6%	6,673	4,599	-2,074	-31%	62,128	50,911	-11,217	-18%
		GVW 10 - 24 Ton (G/D)	714	811	97	13.6%	785	811	26	3%	6,992	8,422	1,430	20%
		GVW > 24 Ton (G/D)	1,801	1,679	-122	-6.8%	2,031	1,679	-352	-17%	20,883	20,255	-628	-3%
	SUB TOTAL		6,672	7,089	417	6.3%	9,489	7,089	-2,400	-25%	90,003	79,588	-10,415	-12%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D) For all CC	2,010	1,686	-324	-16.1%	2,106	1,686	-420	-20%	19,023	25,072	6,049	32%
	SUB TOTAL		2,010	1,686	-324	-16.1%	2,106	1,686	-420	-20%	19,023	25,072	6,049	32%
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	16,455	17,556	1,101	6.7%	19,603	17,556	-2,047	-10%	180,172	198,564	18,392	10%
		CC ≤ 1500 (D)	-	-	-	0.0%	-	-	-	0%	-	-	-	0%
	SUB TOTAL		16,455	17,556	1,101	6.7%	19,603	17,556	-2,047	-10%	180,172	198,564	18,392	10%
TOTAL		82,781	89,586	6,805	8.2%	103,891	89,586	-14,305	-13.8%	1,013,582	998,059	(15,523)	-1.5%	

C. PRODUCTION

CATEGORY		2023		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%	
		NOV	DEC			2022	2023			2022	2023			
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	23	-	23	100%	22	-	-22	-100%	19,550	241	-19,309	-99%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	133	144	-11	-8%	262	144	-118	-45%	1,947	2,885	938	48%
		CC > 3,001 (G)/2,500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		156	144	12	8%	284	144	-140	-97%	21,497	3,126	-18,371	-85%
2.	4X2 TYPE	CC < 1,500 (G/D)	66,707	56,746	9,961	15%	75,541	56,746	-18,795	-25%	832,622	780,533	-52,089	-6%
		1,501 < CC ≤ 2,500 (G/D)	10,121	9,597	524	5%	7,856	9,597	1,741	22%	75,602	99,126	23,524	31%
		2,501 < CC ≤ 3,000 (G)	4,396	3,829	567	13%	2,320	3,829	1,509	65%	37,559	48,961	11,402	30%
	SUB TOTAL		81,224	70,172	11,052	14%	85,717	70,172	-15,545	-22%	945,783	928,620	-17,163	-2%
3.	4X4 TYPE	CC < 1,500 (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	209	217	8	4%	364	217	-147	-40%	4,651	4,992	341	7%
		CC > 3,001 (G)/2,500 (D)	944	891	-53	-6%	2,108	891	-1,217	-58%	27,789	12,027	-15,762	-57%
	SUB TOTAL		1,153	1,108	-45	-4%	2,472	1,108	-1,364	-123%	32,440	17,019	-15,421	-48%
4.	BUS	GVW ≤ 5 - 10 Ton (G/D)	300	280	-20	-7%	167	280	113	68%	1,513	5,117	3,604	236%
		GVW 10 - 24 Ton (G/D)	242	261	19	7%	61	261	200	328%	533	1,613	1,080	203%
		GVW > 24 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		542	541	-1	0%	228	541	313	58%	2,046	6,730	4,684	229%
5.	PICK UP	GVW < 5 Ton (G/D)	8,961	6,949	-2,012	-22%	13,355	6,949	-6,406	-48%	160,171	132,601	-27,570	-17%
6.	TRUCK	GVW ≤ 5 - 10 Ton (G/D)	3,069	2,971	-98	-3%	5,943	2,971	-2,972	-50%	66,532	48,418	-18,114	-27%
		GVW 10 - 24 Ton (G/D)	432	369	-63	-17%	428	369	-59	-14%	6,775	7,596	821	12%
		GVW > 24 Ton (G/D)	1,440	1,327	-113	-9%	1,855	1,327	-528	-28%	20,372	20,017	-355	-2%
	SUB TOTAL		4,941	4,667	-274	-6%	8,226	4,667	-3,559	-76%	93,679	76,031	-17,648	-19%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
		For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
SUB TOTAL		0	0	0	0%	-	-	0	0%	-	-	0	0%	
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	19,289	14,330	-4,959	-35%	23,919	14,330	-9,589	-40%	214,530	231,590	17,060	8%
		CC ≤ 1500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		19,289	14,330	-4,959	-35%	23,919	14,330	-9,589	-40%	214,530	231,590	17,060	8%
TOTAL		116,266	97,911	-18,355	-15,8%	134,201	97,911	-36,290	-27,0%	1,470,146	1,395,717	-74,429	-5,1%	