

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY CATEGORY JAN-DEC 2024

WHOLESALES			MONTH												MARKET		SHARE
CATEGORY			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2024	%	
1.	SEDAN TYPE	CC ≤ 1,500 (G/D)	127	156	214	122	136	825	1,428	1,391	603	398	697	222	6,319	0.7	
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	221	213	350	206	383	329	391	576	484	404	354	292	4,203	0.5%	
		CC > 3,001 (G)/2,501 (D)	-	-	1	-	1	2	-	1	-	-	2	-	7	0.0%	
	SUB TOTAL		348	369	565	328	520	1,156	1,819	1,968	1,087	802	1,053	514	10,529	1.2%	
2.	4X2 TYPE	CC < 1,500 (G/D)	29,308	30,407	29,900	20,269	29,715	29,857	28,147	30,461	29,393	32,186	31,317	34,530	355,590	41.1%	
		1,501 < CC ≤ 2,500 (G/D)	7,474	7,032	7,882	5,382	7,926	7,927	9,798	9,847	8,982	9,151	9,863	8,794	100,058	11.6%	
		2,501 < CC ≤ 3,000 (G)	-	-	-	-	-	-	-	-	7	37	1	30	75	0.0%	
		CC > 3,001 (G)/2,501 (D)	1,198	1,127	1,675	330	1,391	1,596	1,195	490	1,945	1,236	1,411	1,165	14,759	1.7%	
SUB TOTAL		37,980	38,566	39,457	25,981	39,032	39,480	39,140	40,798	40,327	42,610	42,592	44,519	470,482	54.3%		
3.	4X4 TYPE	CC < 1,500 (G/D)	37	299	379	201	131	156	116	124	348	344	312	460	2,907	0.3%	
		1,501 < CC ≤ 3,000 (G)/2,500 (D)	547	505	580	503	552	516	707	729	922	1,065	1,003	1,129	8,758	1.0%	
		CC > 3,001 (G)/2,500 (D)	344	248	198	267	250	254	238	221	381	272	422	449	3,544	0.4%	
	SUB TOTAL		928	1,052	1,157	971	933	926	1,061	1,074	1,651	1,681	1,737	2,038	15,209	1.8%	
4.	BUS	GVW 5 - 10 Ton (G/D)	224	288	334	310	270	366	297	308	336	438	298	251	3,720	0.4%	
		GVW 10 - 24 Ton (G/D)	141	162	200	87	154	167	133	273	88	74	100	268	1,847	0.2%	
		GVW > 24 Ton (G/D)	11	5	7	1	5	4	-	15	6	12	5	3	74	0.0%	
	SUB TOTAL		376	455	541	398	429	537	430	596	430	524	403	522	5,641	0.7%	
5.	PICK UP	GVW < 5 Ton (G/D)	8,125	7,307	9,565	5,688	8,866	8,818	9,302	8,580	7,794	9,263	8,456	9,808	101,572	11.7%	
		GVW 5 - 10 Ton (G/D)	3,282	3,575	3,376	2,820	3,798	3,870	3,905	3,424	3,402	3,613	3,446	4,034	42,545	4.9%	
		GVW 10 - 24 Ton (G/D)	389	358	313	255	370	527	391	471	448	509	365	580	4,976	0.6%	
	6.	TRUCK	GVW > 24 Ton (G/D)	1,168	1,154	1,472	1,085	1,604	1,685	1,870	1,881	1,671	1,741	2,115	2,048	19,494	2.3%
SUB TOTAL			4,839	5,087	5,161	4,160	5,772	6,082	6,166	5,776	5,521	5,863	5,926	6,662	67,015	7.7%	
DOUBLE CABIN 4X2 / 4X4			GVW < 5 Ton (G/D)	326	1,557	1,434	1,495	1,246	2,364	1,503	1,817	1,625	1,896	1,949	1,297	18,509	2.1%
		SUB TOTAL		326	1,557	1,434	1,495	1,246	2,364	1,503	1,817	1,625	1,896	1,949	1,297	18,509	2.1%
	8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	16,836	16,379	16,840	9,743	14,593	15,252	14,809	15,693	14,673	14,765	12,737	14,446	176,766	20.4%
CC ≤ 1500 (D)			-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
SUB TOTAL			16,836	16,379	16,840	9,743	14,593	15,252	14,809	15,693	14,673	14,765	12,737	14,446	176,766	20%	
MARKET TOTAL			69,758	70,772	74,720	48,764	71,391	74,615	74,230	76,302	73,108	77,404	74,853	79,806	865,723	100%	
CUMMULATIVE			69,758	140,530	215,250	264,014	335,405	410,020	484,250	560,552	633,660	711,064	785,917	865,723			

RETAIL SALES																	
CATEGORY			MONTH												RETAIL 2024	SHARE %	
1.	SEDAN TYPE	CC < 1,500 (G/D)	163	144	300	181	130	141	1,010	1,577	665	648	698	531	6,188	0.7%	
		1,501 < CC <= 3,000 (G/2,500 (D)	310	301	397	208	291	352	419	491	448	352	279	290	4,138	0.5%	
		CC > 3,001 (G/2,501 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	14	0.0%
	SUB TOTAL		474	446	699	389	422	494	1,431	2,071	1,113	1,001	979	821	10,340	1.2%	
2.	4X2 TYPE	CC < 1,500 (G/D)	33,711	30,252	36,078	23,810	29,757	30,315	31,462	32,055	29,239	29,746	32,098	35,195	373,718	42.0%	
		1,501 < CC <= 2,500 (G/D)	8,330	8,181	9,251	6,464	7,711	7,953	9,138	8,747	9,227	8,629	9,026	8,484	101,141	11.4%	
		2,501 < CC <= 3,000 (G)	-	-	-	-	-	-	-	-	-	3	23	14	14	54	0.0%
	SUB TOTAL		1,703	1,160	1,574	1,051	1,225	1,191	1,281	1,153	1,278	1,380	1,307	1,355	15,658	1.8%	
3.	4X4 TYPE	CC < 1,500 (G/D)	40	216	376	195	180	178	172	189	356	356	302	189	2,848	0.3%	
		1,501 < CC <= 3,000 (G/2,500 (D)	516	533	620	451	562	498	606	671	950	963	896	1,086	8,352	0.9%	
		CC > 3,001 (G/2,500 (D)	409	309	217	275	273	267	296	180	302	281	324	351	3,484	0.4%	
	SUB TOTAL		965	1,058	1,213	921	1,015	943	1,074	1,040	1,608	1,600	1,522	1,725	14,684	1.7%	
4.	BUS	GVW 5 - 10 Ton (G/D)	394	297	299	226	270	328	330	367	384	391	317	457	4,060	0.5%	
		GVW 10 - 24 Ton (G/D)	181	167	219	96	95	132	172	169	142	213	177	244	2,007	0.2%	
		GVW > 24 Ton (G/D)	11	5	6	1	5	3	-	5	6	7	7	10	66	0.0%	
	SUB TOTAL		586	469	524	323	370	463	502	541	532	611	501	711	6,133	0.7%	
5.	PICK UP	GVW <= 5 Ton (G/D)	9,224	7,942	8,831	7,233	9,358	8,121	8,688	8,560	8,110	8,954	8,923	9,939	103,893	11.7%	
		GVW 5 - 10 Ton (G/D)	3,806	3,403	3,476	3,005	3,601	3,630	3,630	3,641	3,484	3,632	3,722	4,440	43,390	4.9%	
		GVW 10 - 24 Ton (G/D)	375	325	346	283	330	409	443	398	409	428	460	663	4,889	0.5%	
	SUB TOTAL		1,310	1,154	1,454	805	1,415	1,413	1,847	1,687	1,716	1,857	1,593	2,040	18,291	2.1%	
7.	DOUBLE CABIN 4X2 / 4X4	GVW <= 5 Ton (G/D)	5,491	4,882	5,276	4,093	5,346	5,422	5,920	5,726	5,609	5,917	5,795	7,093	66,570	7.5%	
		For all CC	1,042	1,191	1,516	1,245	1,617	2,019	1,583	1,289	1,726	1,811	2,160	1,564	18,763	2.1%	
		SUB TOTAL	1,042	1,191	1,516	1,245	1,617	2,019	1,583	1,289	1,726	1,811	2,160	1,564	18,763	2.1%	
	8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC <= 1200 (G)	16,911	14,839	17,208	13,361	15,425	13,369	14,509	15,624	14,156	13,983	14,148	15,193	178,726	20.1%
CC <= 1500 (D)			-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
SUB TOTAL			16,911	14,839	17,208	13,361	15,425	13,369	14,509	15,624	14,156	13,983	14,148	15,193	178,726	20.1%	
RETAIL TOTAL			78,437	70,420	82,170	58,890	72,246	70,290	75,588	76,806	72,601	73,665	76,473	82,094	889,680	100%	
CUMMULATIVE			78,437	148,857	231,027	289,917	362,163	432,453	508,041	584,847	657,448	731,113	807,586	889,680			

PRODUCTION																		
CATEGORY			MONTH												PROD 2024	SHARE %		
1.	SEDAN TYPE	CC < 1,500 (G/D)	41	90	11	26	23	54	66	26	22	27	59	29	474	0.0%		
		1,501 < CC < 3,000 (G/2,500 (D)	217	107	194	95	184	112	181	323	253	260	60	106	2,092	0.2%		
		CC > 3,001 (G/2,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%		
SUB TOTAL			258	197	205	121	207	166	247	349	275	287	119	135	2,566	0.2%		
2.	4X2 TYPE	CC < 1,500 (G/D)	60,088	54,425	47,474	42,798	53,095	51,200	60,549	62,876	57,773	60,336	55,790	54,809	661,213	55.3%		
		1,501 < CC < 2,500 (G/D)	9,728	7,652	5,449	5,000	7,440	6,430	9,730	9,912	8,121	10,198	8,957	7,605	96,222	8.0%		
		2,501 < CC < 3,000 (G)	3,138	3,074	4,121	1,922	3,815	4,376	3,600	2,291	5,124	4,082	3,722	3,787	43,052	3.6%		
		CC > 3,001 (G/2,500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%		
SUB TOTAL			72,954	65,151	57,044	49,720	64,350	62,006	73,879	75,079	71,018	74,616	68,469	66,201	800,487	66.9%		
3.	4X4 TYPE	CC < 1,500 (G/D)	-	-	-	-	-	-	-	-	-	-	56	234	290	0.0%		
		1,501 < CC < 3,000 (G/2,500 (D)	370	378	360	202	363	396	236	316	557	580	759	711	5,218	0.4%		
		CC > 3,001 (G/2,500 (D)	1,175	969	1,216	1,565	1,190	1,309	1,197	1,196	1,551	994	981	1,011	14,354	1.2%		
SUB TOTAL			1,545	1,347	1,576	1,767	1,543	1,705	1,433	1,512	2,108	1,574	1,796	1,956	19,862	1.7%		
4.	BUS	GVW 5 - 10 Ton (G/D)	118	167	186	202	362	372	281	120	286	403	413	217	3,127	0.3%		
		GVW 10 - 24 Ton (G/D)	93	142	116	116	178	109	147	384	100	122	112	98	1,717	0.1%		
		GVW > 24 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%		
		SUB TOTAL			211	309	302	318	540	481	428	504	386	525	525	315	4,844	0.4%
5.	PICK UP	GVW < 5 Ton (G/D)	8,268	7,733	9,035	5,551	8,362	9,036	9,998	9,187	8,227	9,620	7,898	8,322	101,237	8.5%		
		GVW 5 - 10 Ton (G/D)	2,921	3,561	2,693	2,848	3,722	3,744	4,410	3,700	3,405	3,050	3,916	3,896	41,866	3.5%		
	TRUCK	GVW 10 - 24 Ton (G/D)	228	276	240	198	234	334	368	313	258	342	241	348	3,380	0.3%		
		GVW > 24 Ton (G/D)	1,145	955	1,003	878	1,391	1,933	1,662	1,917	1,726	1,933	1,507	1,917	2,305	1,939	18,361	1.5%
		SUB TOTAL			4,294	4,792	3,936	3,924	5,347	5,740	6,504	5,946	5,170	5,309	6,462	6,183	63,607	5.3%
7.	DOUBLE CABIN	GVW < 5 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%		
		For all CC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
SUB TOTAL			-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%		
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC < 1200 (G)	18,694	19,212	17,848	11,920	17,709	16,522	17,464	17,446	16,390	19,314	15,118	16,424	204,061	17.1%		
		CC < 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
		SUB TOTAL			18,694	19,212	17,848	11,920	17,709	16,522	17,464	17,446	16,390	19,314	15,118	16,424	204,061	17.1%
PRODUCTION TOTAL			106,224	98,741	89,946	73,321	98,058	95,656	109,953	110,023	103,574	111,245	100,387	99,536	1,196,664	100%		
PRODUCTION CUM. TOTAL			106,224	204,965	294,911	368,232	466,290	561,946	671,899	781,922	885,496	996,741	1,097,128	1,196,664				

GAIKINDO
WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY CATEGORY JAN-DEC 2023/2024

A. WHOLESALES

CATEGORY		2024		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%
		NOV	DEC			2023	2024			2023	2024		
1. SEDAN TYPE	CC ≤ 1,500 (G/D)	697	222	-475	-68%	239	222	-17	-7%	3,431	6,319	2,888	84%
	1,501 < CC ≤ 3,000 (G)/2,500 (D)	354	292	-62	-18%	374	292	-82	-22%	6,127	4,203	-1,924	-31%
	CC > 3,001 (G)/2,500 (D)	2	-	-2	-100%	-	-	0	0%	33	7	-26	-79%
SUB TOTAL		1,053	514	-539	-51%	613	514	-99	-16%	9,591	10,529	938	10%
2. 4X2 TYPE	CC ≤ 1,500 (G/D)	31,317	34,530	3,213	10%	39,205	34,530	-4,675	-12%	434,486	355,590	-78,896	-18%
	1,501 < CC ≤ 2,500 (G/D)	9,863	8,794	-1,069	-11%	11,732	8,794	-2,938	-25%	101,826	100,058	-1,768	-2%
	2,501 < CC ≤ 3,000 (G)	1	30	29	2900%	-	30	30	0%	-	75	75	0%
	CC > 3,001 (G)/2,500 (D)	1,411	1,165	-246	-17%	2,279	1,165	-1,114	-49%	17,697	14,759	-2,938	-17%
	SUB TOTAL	42,592	44,519	1,927	5%	53,216	44,519	-8,697	-16%	554,009	470,482	-83,527	-15%
3. 4X4 TYPE	CC ≤ 1,500 (G/D)	312	460	148	47%	84	460	376	448%	939	2,907	1,968	210%
	1,501 < CC ≤ 3,000 (G)/2,500 (D)	1,003	1,129	126	13%	598	1,129	531	89%	6,978	8,758	1,780	26%
	CC > 3,001 (G)/2,500 (D)	422	449	27	6%	646	449	-197	-30%	3,104	3,544	440	14%
	SUB TOTAL	1,737	2,038	301	17%	1,328	2,038	710	53%	11,021	15,209	4,188	38%
	GVW ≤ 5 - 10 Ton (G/D)	298	251	-47	-16%	306	251	-55	-18%	4,503	3,720	-783	-17%
4. BUS	GVW 10 - 24 Ton (G/D)	100	268	168	168%	331	268	-63	-19%	1,722	1,847	125	7%
	GVW > 24 Ton (G/D)	5	3	-2	-40%	-	3	3	0%	2	74	72	3600%
	SUB TOTAL	403	522	119	30%	637	522	-115	-18%	6,227	5,641	-586	-9%
5. PICK UP	GVW < 5 Ton (G/D)	8,456	9,808	1,352	16%	7,756	9,808	2,052	26%	116,986	101,572	-15,414	-13%
	GVW 5 - 10 Ton (G/D)	3,446	4,034	588	17%	4,708	4,034	-674	-14%	49,012	42,545	-6,467	-13%
	GVW 10 - 24 Ton (G/D)	365	580	215	59%	662	580	-82	-12%	7,797	4,976	-2,821	-36%
	GVW > 24 Ton (G/D)	2,115	2,048	-67	-3%	1,691	2,048	367	22%	20,772	19,494	-1,278	-6%
	SUB TOTAL	5,926	6,662	736	11%	7,051	6,662	-389	-6%	77,581	67,015	-10,566	-14%
7. DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	1,949	1,297	-652	-33%	850	1,297	447	53%	25,682	18,509	-7,173	-28%
	For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL	1,949	1,297	-652	-33%	850	1,297	447	53%	25,682	18,509	-7,173	-28%
8. AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	12,737	14,446	1,709	13%	13,833	14,446	613	4%	204,705	176,766	-27,939	-14%
	CC ≤ 1500 (D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
	SUB TOTAL	12,737	14,446	1,709	13%	13,833	14,446	613	4%	204,705	176,766	-27,939	-13,6%
TOTAL		74,853	79,806	4,953	7%	85,284	79,806	-5,478	-6%	1,005,802	865,723	(140,079)	-13,9%

B. RETAIL SALES

CATEGORY		2024		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%
		NOV	DEC			2023	2024			2023	2024		
1. SEDAN TYPE	CC ≤ 1,500 (G/D)	698	531	-167	-23,9%	174	531	357	205%	3,161	6,188	3,027	96%
	1,501 < CC ≤ 3,000 (G)/2,500 (D)	279	290	11	3,9%	390	290	-100	-26%	5,751	4,138	-1,613	-28%
	CC > 3,001 (G)/2,500 (D)	2	-	-2	-100,0%	1	-	-1	-100%	32	14	-18	-56%
SUB TOTAL		979	821	-158	-16,1%	565	821	256	45%	8,944	10,340	1,396	16%
2. 4X2 TYPE	CC ≤ 1,500 (G/D)	32,098	35,195	3,097	9,6%	39,641	35,195	-4,446	-11%	431,451	373,718	-57,733	-13%
	1,501 < CC ≤ 2,500 (G/D)	9,026	8,484	-542	-6,0%	8,560	8,484	-76	-1%	96,001	101,141	5,140	5%
	2,501 < CC ≤ 3,000 (G)	14	14	0	0,0%	-	14	14	0%	1	54	53	5300%
	CC > 3,001 (G)/2,500 (D)	1,307	1,355	48	3,7%	1,877	1,355	-522	-28%	18,180	15,658	-2,522	-14%
	SUB TOTAL	42,445	45,048	2,603	6,1%	50,078	45,048	-5,030	-10%	545,633	490,571	-55,062	-10%
3. 4X4 TYPE	CC ≤ 1,500 (G/D)	302	288	-14	-4,6%	224	288	64	29%	1,580	2,848	1,268	80%
	1,501 < CC ≤ 3,000 (G)/2,500 (D)	896	1,086	190	21,2%	430	1,086	656	153%	6,151	8,352	2,201	36%
	CC > 3,001 (G)/2,500 (D)	324	351	27	8,3%	488	351	-137	-28%	3,106	3,484	378	12%
	SUB TOTAL	1,522	1,725	203	13,3%	1,142	1,725	583	51%	10,837	14,684	3,847	35%
	GVW 5 - 10 Ton (G/D)	417	457	140	44,2%	347	457	110	32%	4,003	4,060	57	1%
4. BUS	GVW 10 - 24 Ton (G/D)	177	244	67	37,9%	245	244	-1	0%	1,364	2,007	643	47%
	GVW > 24 Ton (G/D)	7	10	3	42,9%	10	10	0	0%	66	64	-2	-3%
	SUB TOTAL	501	711	210	41,9%	592	711	119	20%	5,369	6,133	764	14%
5. PICK UP	GVW < 5 Ton (G/D)	8,923	9,939	1,016	11,4%	10,878	9,939	-939	-9%	124,052	103,893	-20,159	-16%
	GVW 5 - 10 Ton (G/D)	3,722	4,390	668	17,9%	4,599	4,390	-209	-5%	50,911	43,390	-7,521	-15%
	GVW 10 - 24 Ton (G/D)	480	663	183	38,1%	811	663	-148	-18%	8,422	4,889	-3,533	-42%
6. TRUCK	GVW > 24 Ton (G/D)	1,593	2,040	447	28,1%	1,679	2,040	361	22%	20,255	18,291	-1,964	-10%
	SUB TOTAL	5,795	7,093	1,298	22,4%	7,089	7,093	4	0%	79,588	66,570	-13,018	-16%
7. DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	2,160	1,564	-596	-27,6%	1,686	1,564	-122	-7%	25,072	18,763	-6,309	-25%
	For all CC	-	-	0	0,0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL	2,160	1,564	-596	-27,6%	1,686	1,564	-122	-7%	25,072	18,763	-6,309	-25%
8. AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	14,148	15,193	1,045	7,4%	17,556	15,193	-2,363	-13%	198,564	178,726	-19,838	-10%
	CC ≤ 1500 (D)	-	-	-	0,0%	-	-	-	0%	-	-	-	0%
	SUB TOTAL	14,148	15,193	1,045	7,4%	17,556	15,193	-2,363	-13%	198,564	178,726	-19,838	-10%
TOTAL		76,473	82,094	5,621	7,4%	89,586	82,094	-7,492	-8,4%	998,059	889,680	(108,379)	-10,9%

C. PRODUCTION

CATEGORY		2024		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%
		NOV	DEC			2023	2024			2023	2024		
1. SEDAN TYPE	CC ≤ 1,500 (G/D)	59	29	-30	51%	-	29	29	0%	241	474	233	97%
	1,501 < CC ≤ 3,000 (G)/2,500 (D)	60	106	46	-77%	144	106	-38	-26%	2,885	2,092	-793	-27%
	CC > 3,001 (G)/2,500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
SUB TOTAL		119	135	16	-13%	144	135	-9	-7%	3,126	2,566	-560	-18%
2. 4X2 TYPE	CC < 1,500 (G/D)	55,790	54,809	981	2%	56,746	54,809	-1,937	-3%	780,533	661,213	-119,320	-15%
	1,501 < CC ≤ 2,500 (G/D)	8,957	7,605	-1,352	-15%	9,597	7,605	-1,992	-21%	99,126	96,222	-2,904	-3%
	2,501 < CC ≤ 3,000 (G)	3,722	3,787	65	-2%	3,829	3,787	-42	-1%	48,961	43,052	-5,909	-12%
	CC > 3,001 (G)/2,500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL	68,469	66,201	2,268	3%	70,172	66,201	-3,971	-6%	928,620	800,487	-128,133	-14%
3. 4X4 TYPE	CC < 1,500 (G/D)	56	234	178	318%	-	234	234	0%	-	290	290	0%
	1,501 < CC ≤ 3,000 (G)/2,500 (D)	759	711	-48	-6%	217	711	494	228%	4,992	5,218	226	5%
	CC > 3,001 (G)/2,500 (D)	981	1,011	30	3%	891	1,011	120	13%	12,027	14,354	2,327	19%
	SUB TOTAL	1,796	1,956	160	9%	1,108	1,956	848	43%	17,019	19,862	2,843	17%
	GVW 5 - 10 Ton (G/D)	413	217	-196	-30%	280	217	-63	-23%	5,117	3,127	-1,990	-39%
4. BUS	GVW 10 - 24 Ton (G/D)	112	98	-14	-14%	261	98	-163	-62%	1,613	1,717	104	6%
	GVW > 24 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL	525	315	-210	-67%	541	315	-226	-72%	6,730	4,844	-1,886	-28%
5. PICK UP	GVW < 5 Ton (G/D)	7,898	8,322	424	5%	6,949	8,322	1,373	20%	132,601	101,237	-31,364	-24%
	GVW 5 - 10 Ton (G/D)	3,916	3,896	-20	-1%	2,971	3,896	925	31%	48,418	41,866	-6,552	-14%
	GVW 10 - 24 Ton (G/D)	241	348	107	31%	369	348	-21	-6%	7,596	3,380	-4,216	-56%
6. TRUCK	GVW > 24 Ton (G/D)	2,305	1,939	-366	-19%	1,327	1,939	612	46%	20,017	18,361	-1,656	-8%
	SUB TOTAL	6,462	6,183	-279	-5%	4,667	6,183	1,516	25%	76,031	63,607	-12,424	-16%
7. DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL	-	-	0	0%	-	-	0	0%	-	-	0	