

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY CATEGORY JAN DEC 2025

A. WHOLESALES

CATEGORY			MONTH												MARKET 2025	SHARE %
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	307	143	402	202	270	91	158	119	161	142	92	89	2.176	0,3%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	50	145	145	92	213	119	142	226	171	170	246	183	1.902	0,2%
		CC > 3.001 (G)/2.501 (D)	-	-	-	1	1	-	-	2	1	-	1	-	6	0,0%
	SUB TOTAL		357	288	547	295	484	210	300	347	333	312	339	272	4.084	0,5%
2.	4X2 TYPE	CC < 1.500 (G/D)	24.014	29.848	32.650	21.943	26.147	26.520	27.263	27.650	26.019	36.715	36.450	50.201	365.420	45,5%
		1.501 < CC ≤ 2.500 (G/D)	7.990	9.048	8.152	6.174	7.206	6.392	6.064	5.590	7.964	6.908	6.495	8.666	86.649	10,8%
		2.501 < CC ≤ 3.000 (G)	42	35	28	24	31	22	23	25	17	11	10	21	289	0,0%
		CC > 3.001 (G)/2.501 (D)	1.079	1.293	1.160	1.496	1.443	1.380	1.072	1.217	1.000	1.014	1.244	1.222	14.620	1,8%
SUB TOTAL		33.125	40.224	41.990	29.637	34.827	34.314	34.422	34.482	35.000	44.648	44.199	60.110	466.978	58,1%	
3.	4X4 TYPE	CC < 1.500 (G/D)	491	953	1.380	1.321	873	676	946	532	661	670	487	596	9.586	1,2%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	380	551	603	433	413	502	418	572	617	487	632	567	6.175	0,8%
		CC > 3.001 (G)/2.500 (D)	263	269	238	242	339	386	430	400	283	219	205	217	3.491	0,4%
	SUB TOTAL		1.134	1.773	2.221	1.996	1.625	1.564	1.794	1.504	1.561	1.376	1.324	1.380	19.252	2,4%
4.	BUS	GVW 5 - 10 Ton (G/D)	308	284	302	228	214	256	221	331	237	317	228	224	3.150	0,4%
		GVW 10 - 24 Ton (G/D)	105	114	104	94	100	113	103	103	100	120	134	138	1.328	0,2%
		GVW > 24 Ton (G/D)	5	8	10	4	2	-	7	9	3	1	6	8	63	0,0%
	SUB TOTAL		418	406	416	326	316	369	331	443	340	438	368	370	4.541	0,6%
5.	PICK UP	GVW < 5 Ton (G/D)	7.655	7.841	6.996	5.521	8.522	7.113	8.502	9.682	9.933	10.362	11.662	13.219	107.008	13,3%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.195	3.141	2.535	2.215	2.890	3.269	3.014	3.242	3.561	3.932	3.723	3.935	38.652	4,8%
		GVW 10 - 24 Ton (G/D)	367	374	216	272	345	373	413	361	355	471	424	626	4.597	0,6%
		GVW > 24 Ton (G/D)	1.088	1.254	977	895	1.191	1.181	951	1.160	953	1.275	1.075	1.505	13.505	1,7%
		SUB TOTAL		4.650	4.769	3.728	3.382	4.426	4.823	4.378	4.763	4.869	5.678	5.222	6.066	56.754
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D) For all CC	963	2.690	2.240	1.643	1.176	1.669	1.746	1.942	1.737	2.292	2.138	2.148	22.384	2,8%
		SUB TOTAL		963	2.690	2.240	1.643	1.176	1.669	1.746	1.942	1.737	2.292	2.138	2.148	22.384
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	13.782	14.365	12.961	9.308	9.321	8.301	9.364	8.608	8.317	8.945	8.879	10.535	122.686	15,3%
		CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
		SUB TOTAL		13.782	14.365	12.961	9.308	9.321	8.301	9.364	8.608	8.317	8.945	8.879	10.535	122.686
MARKET TOTAL			62.084	72.356	71.099	52.108	60.697	58.363	60.837	61.771	62.090	74.051	74.131	94.100	803.687	100%
CUMMULATIVE			62.084	134.440	205.539	257.647	318.344	376.707	437.544	499.315	561.405	635.456	709.587	803.687		

B. RETAIL SALES

CATEGORY			MONTH												RETAIL 2025	SHARE %
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	291	252	414	199	267	249	257	212	174	158	140	102	2.715	0.3%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	161	215	204	111	154	159	157	298	215	133	203	213	2.223	0.3%
		CC > 3.001 (G)/2.501 (D)	-	-	-	1	1	-	-	1	2	-	1	-	6	0.0%
	SUB TOTAL		452	467	618	311	422	408	414	511	391	291	344	315	4.944	0.6%
2.	4X2 TYPE	CC < 1.500 (G/D)	27.136	28.626	34.330	26.173	25.934	27.741	27.222	29.231	27.437	36.637	37.807	47.140	375.414	45.0%
		1.501 < CC ≤ 2.500 (G/D)	7.551	8.558	9.182	6.390	7.150	7.067	6.833	7.084	6.542	7.054	7.729	9.669	90.809	10.9%
		2.501 < CC ≤ 3.000 (G)	22	31	35	27	25	30	16	25	24	24	13	28	300	0.0%
		CC > 3.001 (G)/2.501 (D)	1.073	1.407	1.489	1.238	1.184	1.156	1.184	1.356	1.142	1.131	1.265	1.241	14.866	1.8%
SUB TOTAL		35.782	38.622	45.036	33.828	34.293	35.994	35.255	37.696	35.145	44.846	46.814	58.078	481.389	57.7%	
3.	4X4 TYPE	CC < 1.500 (G/D)	551	812	1.150	1.089	1.093	835	757	690	689	692	587	546	9.491	1.1%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	437	528	708	449	539	504	460	647	647	480	662	672	6.733	0.8%
		CC > 3.001 (G)/2.500 (D)	294	328	330	210	309	353	311	347	336	319	267	340	3.744	0.4%
	SUB TOTAL		1.282	1.668	2.188	1.748	1.941	1.692	1.528	1.684	1.672	1.491	1.516	1.558	19.968	2.4%
4.	BUS	GVW 5 - 10 Ton (G/D)	292	250	323	165	202	333	221	318	224	240	289	511	3.368	0.4%
		GVW 10 - 24 Ton (G/D)	148	198	198	95	99	89	93	69	98	101	83	168	1.439	0.2%
		GVW > 24 Ton (G/D)	7	10	2	2	2	1	16	4	2	-	8	7	61	0.0%
		SUB TOTAL		447	458	523	262	303	423	330	391	324	341	380	686	4.868
5.	PICK UP	GVW < 5 Ton (G/D)	7.777	8.536	7.892	7.075	8.152	7.893	8.726	9.735	10.270	10.838	11.299	12.381	110.574	13.3%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	2.725	3.327	3.230	2.327	3.036	3.246	2.786	3.228	3.483	3.550	3.932	4.129	38.999	4.7%
		GVW 10 - 24 Ton (G/D)	377	438	390	208	300	292	379	399	360	454	437	613	4.647	0.6%
		GVW > 24 Ton (G/D)	1.556	1.523	1.400	1.219	1.228	1.157	1.064	1.293	1.082	1.317	1.256	1.562	15.657	1.9%
		SUB TOTAL		4.658	5.288	5.020	3.754	4.564	4.695	4.229	4.920	4.925	5.321	5.625	6.304	59.303
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D) For all CC	874	2.440	1.974	1.429	1.896	1.803	1.668	1.819	1.673	1.930	2.302	2.059	21.867	2.6%
		SUB TOTAL		874	2.440	1.974	1.429	1.896	1.803	1.668	1.819	1.673	1.930	2.302	2.059	21.867
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	12.804	12.446	13.514	9.767	9.975	9.384	10.739	9.737	9.366	9.547	11.068	12.452	130.799	15.7%
		CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
		SUB TOTAL		12.804	12.446	13.514	9.767	9.975	9.384	10.739	9.737	9.366	9.547	11.068	12.452	130.799
RETAIL TOTAL			64.076	69.925	76.765	58.174	61.546	62.292	62.889	66.493	63.766	74.605	79.348	93.833	833.712	100%
CUMMULATIVE			64.076	134.001	210.766	268.940	330.486	392.778	455.667	522.160	585.926	660.531	739.879	833.712		

C. PRODUCTION

CATEGORY			MONTH												PROD 2025	SHARE %	
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC			
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	203	51	45	94	3	23	52	77	24	51	13	4	640	0,1%	
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	143	266	137	129	166	65	58	39	76	127	86	57	1.349	0,1%	
		CC > 3.001 (G)/2.500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
	SUB TOTAL		346	317	182	223	169	88	110	116	100	178	99	61	1.989	0,2%	
2.	4X2 TYPE	CC < 1.500 (G/D)	47.572	55.552	53.179	42.843	52.960	57.513	65.570	60.506	59.783	59.887	53.360	53.103	661.828	57,7%	
		1.501 < CC ≤ 2.500 (G/D)	9.590	8.882	8.262	7.443	8.064	8.100	8.322	7.583	8.716	8.675	6.577	7.804	98.018	8,5%	
		2.501 < CC ≤ 3.000 (G)	3.994	3.337	3.445	3.849	3.653	3.545	4.509	3.324	2.639	3.436	3.220	3.478	42.429	3,7%	
		CC > 3.001 (G)/2.500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
SUB TOTAL		61.156	67.771	64.886	54.135	64.677	69.158	78.401	71.413	71.138	71.998	63.157	64.385	802.275	69,9%		
3.	4X4 TYPE	CC < 1.500 (G/D)	251	568	860	711	421	522	251	239	285	181	239	285	5.110	0,4%	
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	552	661	804	442	732	363	527	486	423	353	444	61	5.848	0,5%	
		CC > 3.001 (G)/2.500 (D)	1.064	1.045	837	1.190	963	887	1.285	1.048	810	1.248	1.132	1.209	12.718	1,1%	
		SUB TOTAL		1.867	2.274	2.501	2.343	2.406	1.671	2.334	1.785	1.343	1.840	1.861	1.451	23.676	2,1%
4.	BUS	GVW 5 - 10 Ton (G/D)	341	254	431	209	270	363	265	325	330	244	203	133	3.368	0,3%	
		GVW 10 - 24 Ton (G/D)	84	99	166	54	62	69	69	89	89	58	73	71	1.006	0,1%	
		GVW > 24 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
		SUB TOTAL		425	353	597	263	332	432	352	419	419	302	276	204	4.374	0,4%
5.	PICK UP	GVW < 5 Ton (G/D)	7.379	8.147	7.089	5.927	8.007	7.940	9.345	8.608	9.798	10.299	10.753	12.825	106.117	9,2%	
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.543	3.793	2.849	2.614	2.695	2.479	2.859	3.119	3.388	3.623	3.215	3.403	37.580	3,3%	
		GVW 10 - 24 Ton (G/D)	270	270	179	219	333	187	360	228	342	340	221	429	3.378	0,3%	
		GVW > 24 Ton (G/D)	1.663	1.716	920	932	906	786	749	815	896	1.087	1.056	1.151	12.677	1,1%	
		SUB TOTAL		5.476	5.779	3.948	3.765	3.934	3.452	3.968	4.162	4.626	5.050	4.492	4.983	53.635	4,7%
7.	DOUBLE CABIN	GVW < 5 Ton (G/D) For all CC	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%	
	SUB TOTAL		-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%	
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	17.109	15.670	16.028	12.699	11.913	9.948	12.759	10.878	10.729	12.603	11.585	13.613	155.534	13,6%	
		CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0,0%
		SUB TOTAL		17.109	15.670	16.028	12.699	11.913	9.948	12.759	10.878	10.729	12.603	11.585	13.613	155.534	13,6%
PRODUCTION TOTAL			93.758	100.311	95.231	79.355	91.438	92.689	107.269	97.381	98.153	102.270	92.223	97.522			
PRODUCTION CUM. TOTAL			93.758	194.069	289.300	368.655	460.093	552.782	660.051	757.432	855.585	957.855	1.050.078	1.147.600	1.147.600	100%	

GAIKINDO WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY CATEGORY JAN DEC 2024/2025														
A. WHOLESALES														
CATEGORY			2025		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%
			NOV	DEC			2024	2025			2024	2025		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	92	89	-3	-3%	222	89	-133	-60%	6.319	2.176	-4.143	-66%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	246	183	-63	-26%	292	183	-109	-37%	4.203	1.902	-2.301	-55%
		CC > 3.001 (G)/2.500 (D)	1	-	-1	-100%	-	-	0	0%	7	6	-1	-14%
	SUB TOTAL		339	272	-67	-20%	514	272	-242	-47%	10.529	4.084	-6.445	-61%
2.	4X2 TYPE	CC ≤ 1.500 (G/D)	36.450	50.201	13.751	38%	34.530	50.201	15.671	45%	355.590	365.420	9.830	3%
		1.501 < CC ≤ 2.500 (G/D)	6.495	8.666	2.171	33%	8.794	8.666	-128	-1%	100.058	86.649	-13.409	-13%
		2.501 < CC ≤ 3.000 (G)	10	21	11	110%	30	21	-9	-30%	75	289	214	285%
		CC > 3.001 (G)/2.500 (D)	1.244	1.222	-22	-2%	1.165	1.222	57	5%	14.759	14.620	-139	-1%
	SUB TOTAL		44.199	60.110	15.911	36%	44.519	60.110	15.591	35%	470.482	466.978	-3.504	-1%
3.	4X4 TYPE	CC ≤ 1.500 (G/D)	487	596	109	22%	460	596	136	30%	2.907	9.586	6.679	230%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	632	567	-65	-10%	1.129	567	-562	-50%	8.758	6.175	-2.583	-29%
		CC > 3.001 (G)/2.500 (D)	205	217	12	6%	449	217	-232	-52%	3.544	3.491	-53	-1%
	SUB TOTAL		1.324	1.380	56	4%	2.038	1.380	-658	-32%	15.209	19.252	4.043	27%
4.	BUS	GVW 5 - 10 Ton (G/D)	228	224	-4	-2%	251	224	-27	-11%	3.720	3.150	-570	-15%
		GVW 10 - 24 Ton (G/D)	134	138	4	3%	268	138	-130	-49%	1.847	1.328	-519	-28%
		GVW > 24 Ton (G/D)	6	8	2	33%	3	8	5	167%	74	63	(11)	-15%
	SUB TOTAL		368	370	2	1%	522	370	-152	-29%	5.641	4.541	-1.100	-20%
5.	PICK UP	GVW < 5 Ton (G/D)	11.662	13.219	1.557	13%	9.808	13.219	3.411	35%	101.572	107.008	5.436	5%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.723	3.935	212	6%	4.034	3.935	-99	-2%	42.545	38.652	-3.893	-9%
		GVW 10 - 24 Ton (G/D)	424	626	202	48%	580	626	46	8%	4.976	4.597	-379	-8%
		GVW > 24 Ton (G/D)	1.075	1.505	430	40%	2.048	1.505	-543	-27%	19.494	13.505	-5.989	-31%
	SUB TOTAL		5.222	6.066	844	14%	6.662	6.066	-596	-9%	67.015	56.754	-10.261	-15%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	2.138	2.148	10	0%	1.297	2.148	851	66%	18.509	22.384	3.875	21%
		For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		2.138	2.148	10	0%	1.297	2.148	851	66%	18.509	22.384	3.875	21%
8	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	8.879	10.535	1.656	19%	14.446	10.535	-3.911	-27%	176.766	122.686	-54.080	-31%
		CC ≤ 1500 (D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
	SUB TOTAL		8.879	10.535	1.656	19%	14.446	10.535	-3.911	-27%	176.766	122.686	-54.080	-30,6%
TOTAL			74.131	94.100	19.969	27%	79.806	94.100	14.294	18%	865.723	803.687	(62.036)	-7,2%

RETAIL SALES														
CATEGORY			2025		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%
			NOV	DEC			2024	2025			2024	2025		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	140	102	-38	-27,1%	531	102	-429	-81%	6.188	2.715	-3.473	-56%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	203	213	10	4,9%	290	213	-77	-27%	4.138	2.223	-1.915	-46%
		CC > 3.001 (G)/2.500 (D)	1	-	-1	-100,0%	-	-	0	0%	14	6	-8	-57%
	SUB TOTAL		344	315	-29	-8,4%	821	315	-506	-62%	10.340	4.944	-5.396	-52%
2.	4X2 TYPE	CC ≤ 1.500 (G/D)	37.807	47.140	9.333	24,7%	35.195	47.140	11.945	34%	373.718	375.414	1.696	0%
		1.501 < CC ≤ 2.500 (G/D)	7.729	9.669	1.940	25,1%	8.484	9.669	1.185	14%	101.141	90.809	-10.332	-10%
		2.501 < CC ≤ 3.000 (G)	13	28	15	115,4%	14	28	14	100%	54	300	246	456%
		CC > 3.001 (G)/2.500 (D)	1.265	1.241	-24	-1,9%	1.355	1.241	-114	-8%	15.658	14.866	-792	-5%
	SUB TOTAL		46.814	58.078	11.264	24,1%	45.048	58.078	13.030	29%	490.571	481.389	-9.182	-2%
3.	4X4 TYPE	CC ≤ 1.500 (G/D)	587	546	-41	-7,0%	288	546	258	90%	2.848	9.491	6.643	233%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	662	672	10	1,5%	1.086	672	-414	-38%	8.352	6.733	-1.619	-19%
		CC > 3.001 (G)/2.500 (D)	267	340	73	27,3%	351	340	-11	-3%	3.484	3.744	260	7%
	SUB TOTAL		1.516	1.558	42	2,8%	1.725	1.558	-167	-10%	14.684	19.968	5.284	36%
4.	BUS	GVW 5 - 10 Ton (G/D)	289	511	222	76,8%	457	511	54	12%	4.060	3.368	-692	-17%
		GVW 10 - 24 Ton (G/D)	83	168	85	102,4%	244	168	-76	-31%	2.007	1.439	-568	-28%
		GVW > 24 Ton (G/D)	8	7	-1	-12,5%	10	7	-3	-30%	66	61	-5	-8%
	SUB TOTAL		380	686	306	80,5%	711	686	-25	-4%	6.133	4.868	-1.265	-21%
5.	PICK UP	GVW < 5 Ton (G/D)	11.299	12.381	1.082	9,6%	9.939	12.381	2.442	25%	103.893	110.574	6.681	6%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.932	4.129	197	5,0%	4.390	4.129	-261	-6%	43.390	38.999	-4.391	-10%
		GVW 10 - 24 Ton (G/D)	437	613	176	40,3%	663	613	-50	-8%	4.889	4.647	-242	-5%
		GVW > 24 Ton (G/D)	1.256	1.562	306	24,4%	2.040	1.562	-478	-23%	18.291	15.657	-2.634	-14%
	SUB TOTAL		5.625	6.304	679	12,1%	7.093	6.304	-789	-11%	66.570	59.303	-7.267	-11%
7	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	2.302	2.059	-243	-10,6%	1.564	2.059	495	32%	18.763	21.867	3.104	17%
		For all CC	-	-	0	0,0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		2.302	2.059	-243	-10,6%	1.564	2.059	495	32%	18.763	21.867	3.104	17%
8	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	11.068	12.452	1.384	12,5%	15.193	12.452	-2.741	-18%	178.726	130.799	-47.927	-27%
		CC ≤ 1500 (D)	-	-	-	0,0%	-	-	-	0%	-	-	-	0%
	SUB TOTAL		11.068	12.452	1384	12,5%	15.193	12.452	-2.741	-18%	178.726	130.799	-47.927	-27%
TOTAL			79.348	93.833	14.485	18,3%	82.094	93.833	11.739	14,3%	889.680	833.712	(55.968)	-6,3%

C. PRODUCTION														
CATEGORY			2025		+/-	%	DEC		+/-	%	JAN - DEC		+/-	%
			NOV	DEC			2024	2025			2024	2025		
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	13	4	9	69%	29	4	-25	-86%	474	640	166	35%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	86	57	29	34%	106	57	-49	-46%	2.092	1.349	-743	-36%
		CC > 3.001 (G)/2.500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		99	61	38	38%	135	61	-74	-121%	2.566	1.989	-577	-22%
2.	4X2 TYPE	CC < 1.500 (G/D)	53.360	53.103	257	0%	54.809	53.103	-1.706	-3%	661.213	661.828	615	0%
		1.501 < CC ≤ 2.500 (G/D)	6.577	7.804	-1.227	-19%	7.605	7.804	199	3%	96.222	98.018	1.796	2%
		2.501 < CC ≤ 3.000 (G)	3.220	3.478	-258	-8%	3.787	3.478	-309	-8%	43.052	42.429	-623	-1%
		CC > 3.001 (G)/2.500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		63.157	64.385	-1.228	-2%	66.201	64.385	-1.816	-3%	800.487	802.275	1.788	0%
3.	4X4 TYPE	CC < 1.500 (G/D)	285	181	-104	-36%	234	181	-53	-23%	290	5.110	4.820	1662%
		1.501 < CC ≤ 3.000 (G)/2.500 (D)	444	61	-383	-86%	711	61	-650	-91%	5.218	5.848	630	12%
		CC > 3.001 (G)/2.500 (D)	1.132	1.209	77	7%	1.011	1.209	198	20%	14.354	12.718	-1.636	-11%
	SUB TOTAL		1.861	1.451	-410	-22%	1.956	1.451	-505	-35%	19.862	23.676	3.814	19%
4.	BUS	GVW 5 - 10 Ton (G/D)	203	133	-70	-53%	217	133	-84	-39%	3.127	3.368	241	8%
		GVW 10 - 24 Ton (G/D)	73	71	-2	-3%	98	71	-27	-28%	1.717	1.006	-711	-41%
		GVW > 24 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		276	204	-72	-35%	315	204	-111	-54%	4.844	4.374	-470	-10%
5.	PICK UP	GVW < 5 Ton (G/D)	10.753	12.825	2.072	16%	8.322	12.825	4.503	54%	101.237	106.117	4.880	5%
6.	TRUCK	GVW 5 - 10 Ton (G/D)	3.215	3.403	188	6%	3.896	3.403	-493	-13%	41.866	37.580	-4.286	-10%
		GVW 10 - 24 Ton (G/D)	221	429	208	48%	348	429	81	23%	3.380	3.378	-2	0%
		GVW > 24 Ton (G/D)	1.056	1.151	95	8%	1.939	1.151	-788	-41%	18.361	12.677	-5.684	-31%
	SUB TOTAL		4.492	4.983	491	10%	6.183	4.983	-1.200	-24%	63.607	53.635	-9.972	-16%
7.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
		For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		-	-	0	0%	-	-	0	0%	-	-	0	0%
8.	AFFORDABLE ENERGY SAVING CARS 4X2	CC ≤ 1200 (G)	11.585	13.613	2.028	15%	16.424	13.613	-2.811	-17%	204.061	155.534	-48.527	-24%
		CC ≤ 1500 (D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SUB TOTAL		11.585	13.613	2.028	15%	16.424	13.613	-2.811	-17%	204.061	155.534	-48.527	-24%
TOTAL			92.223	97.522	5.299	5,7%	99.536	97.522	-2.014	-2,0%	1.196.664	1.147.600	-49.064	-4,1%