

# **Business Development**Application Form

# Instructions:

- Answer questions completely and provide appropriate attachments.
- If a section of Application Form does not apply to your program of choice, simply indicate "Not Applicable."
- Applicants are encouraged to consult with a business development officer prior to completing the form.
- For requested attachments, sample forms/formats may be obtained from Innovation PEI.
- Submit a completed original application to Innovation PEI and retain a copy for your records.

Section I								
Office Use:								
Application Received (Date)			Program Officer					
Company Name								
Legal Name (if different)								
Mailing Address				Civic Address				
Contact Person								
Name								
Title								
Phone	Fax E		Email	Email		Web	Vebsite	
Business Information								
Business Number (BN)			Busin	ess Sector			Type of Organization	
In business since				rospace oscience			Incorporated To Be Incorporated	
Total Annual Sales			Info	rmation Technology lewable Energy			Federally Incorporated Partnership	
Total Annual Exports			Adv	Advanced Manufacturing Craft & Giftware Food Development Services Other:				
# of PEI Employees	full-time		Foo					
	part-time							

Section II					
Location (or proposed location) of project or activity					
Estimated number of new jobs to be created by project or activity				Part-time	
Estimated number of permanent jobs maintained by project activity				Part-time	
Estimated start date					
Estimated completion date					
	obs to be created by project of anent jobs maintained by project Estimated start date	obs to be created by project or activity anent jobs maintained by project activity Estimated start date	cobs to be created by project or activity  anent jobs maintained by project activity  Estimated start date	iobs to be created by project or activity  anent jobs maintained by project activity  Estimated start date	cobs to be created by project or activity  anent jobs maintained by project activity  Estimated start date  Part-time  Part-time

Application must be submitted before any legal commitment has been made.

## Section III

Applicants are required to submit supporting documentation in the form of an attachment.

Outline the history and description of your business.

Existing businesses are required to provide detailed Financial Statements for the previous two years. New businesses and businesses planning expansions are required to submit complete business plans.

List all shareholders and key management personnel.

Describe the proposed project or activity in relation to the products and/or services delivered by your company.

Describe the economic benefits to your organization and to Prince Edward Island.

Provide detailed information on the estimated costs of the proposed project or activity. (Cost estimates should be supported by written quotations.)

Outline all financial sources and provide appropriate contact information. (For example, lending institutions, banks, government loans and/or grants).

Describe the size and capacity of your existing facility in relation to the proposed activity.

Explain your current market position and identify your projected market outlining any increases in market share.

## Section IV

Applicants should also be prepared to provide the following:

Business Plan Marketing Plan

Competitive Analysis Resume

If the application concerns a study, please provide the consultant's proposal(s) and the study's terms of reference.

Project Feasibility or Market Study

(Costs should be supported by written quotations.)

Project Costs	Financing for Project or Activity
Land:	Assistance requested under this application:
Land Improvements:	Other government assistance
Building and Structures:	Existing working capital:
Machinery and Equipment:	Long term loans
Technology Cost:	Short term loans:
Marketing Costs:	Additional equity:
Wages:	Other (specify):
Professional Services:	TOTAL:
Other Costs:	(This number should equal total submitted
TOTAL:	under "project costs.")

Investment offered by Innovation PEI is based on the creation of new wealth. The amount of investment is determined by the level of wealth created.

# Section V

#### Applying For:

### **Business Improvement Programs**

Human Resources Implementation Information Technology Planning Information Technology Implementation Productivity Improvement Program Quality Improvement Program

Business Start-Up & Expansion
Capital Acquisition Program
Innovation & Development Labour Rebate
Rental Incentive Program

#### **Tax Incentives**

Enriched Investment Tax Credit Share Purchase Tax Credit Specialized Labour Tax Credit

Trade and Marketing Assistance
Marketing Support Program

## Section VI

Applicant's Declaration, Consent and Disclosure Agreement

- 1. The information provided in this application is, to the best of my knowledge and ability, complete, true and correct.
- 2. The applicant consents to having Innovation PEI make any inquiries of such persons, firms or corporations as it deems necessary in order to reach a decision on this application.
- 3. The applicant will provide all information required by Innovation PEI to complete the assessment of this application.
- 4. Information on this form is collected for the purpose of determining your suitability or eligibility for programs delivered by Innovation PEI. Information included in this for is subject to the Freedom of Information and Protection of Privacy Act. The amount of funding may be disclosed at the discretion of Innovation PEI and in accordance with the Freedom of Information and Protection of Privacy Act R.S.P.E.I. 1988, Cap. F-15.01.

For additional information, visit www.gov.pe.ca/foipp.

Signature of Authorized Official	Date
Print Name of Authorized Official	Title

Please submit completed application and attachments to Innovation PEI.

Innovation PEI 94 Euston Street PO Box 910

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