Tokenization

Digital Assets - Week 7 (Lecture)

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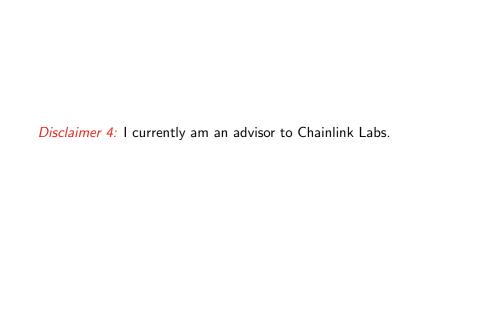
KBS, QCGBF

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Outline

Introduction

How does tokenization work?

Tokenization use cases
Tokenized deposits
Tokenized Treasuries, bonds, and MMFs

A growing private sector ecosystem



Introduction

- We have discussed how a smart contract can be used to create a token (in fact, you have done so in exercises/assessment)
- An important class of tokenization applications are those that represent an underlying 'real world asset' (RWA)
- Tokenization of on chain assets (e.g. representing/wrapping assets from other chains) is another important application, but we will focus on RWA tokenization
- There are few hotter topics in crypto/web3 right now than RWA tokenization - partly because it is seeing support from tradfi players and even regulators

Introduction

- In theory, tokenization allows all of the power of blockchain to be applied to assets that, until now, have relied upon traditional forms of trading and record keeping
- Provided a legal framework is established to clarify the nature of ownership (if I own the token then I own the underlying asset) then smart contracts, self-custody, composability, unified record keeping are all benefits that can be obtained
- Operationally, there must be reliable data flows (oracles are prominent) ensuring the existence of the RWAs and that actions on chain have corresponding results off chain (and vice versa)

The tokenization of asset classes offers the prospect of driving efficiencies in capital markets, shortening value chains, and improving cost and access for investors. At BlackRock we continue to explore the digital assets ecosystem, especially areas most relevant to our

- Larry Fink, CEO of Blackrock, 2024 Letter to Investors

clients such as permissioned blockchains and tokenization of stocks

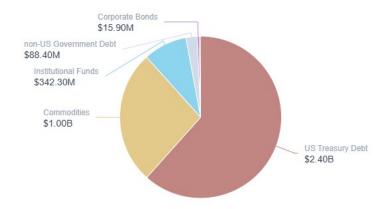
and bonds

Introduction

- What are the aims (hopes?) of RWA tokenization?
 - Efficiency: elimination of reconciliation of multiple ledgers, greater automation/STP, reduction in processing steps
 - Safety: DvP/atomic settlement, automated compliance, interaction with digital (possibly decentralized) ID layers
 - Cost reduction: decentralization should enable lower spend on security, less collateralization due to quicker/atomic trades, efficient use of collateral, reduction in intermediaries' fees
 - Transparency: exposed source code of smart contracts, single visible record of truth, structured data aids audit
 - Liquidity: greater pool of investors, fractional ownership (e.g. real estate), intraday repo, 24/7/365, unified international markets (remember wCBDC pilots)



RWA tokenization activity is growing Source: rwa.xyz, Nov 20, 2024



Current dominance of tokenized Treasuries. Source: rwa.xyz, Nov 20, 2024



Focusing on tokenized Treasuries. Source: rwa.xyz, Nov 20, 2024

How does tokenization work?

How does tokenization work?

- Pick a RWA
 - Perhaps a Treasury or fund of Treasuries, or a house/portfolio of houses
- Decide on blockchain(s)
 - Depending on scalability/security/centralization requirements or smart contract capability/developer ecosystem, this might be a L1, a rollup/L2, or possibly multiple
- Decide on token type/smart contract
 - Fungible ERC20, or non-fungible ERC721, or designed for regulated exchanges ERC3643...
 - How is it minted, who can mint it, how many tokens are minted...
- Ensure reliable interface between on and off chain
 - Secure and reliable oracle service (to relay transactions, collateral info, prices...), legal protections, clear definition of ownership (especially in bankruptcy), custody arrangements
- Securely mint the token
 - Smart contract deployment and/or mint function creates token

The tokenization platform may After a listing process, tokens the case for bonds and closed-end Asset tokenization project is post-trade servicing, like dividend investors, who subscribe to the investment term ends. When this with issuer, tokenisation platform and coupon distributions, as well offer at the min, investment happens, tokens are burned, while and other relevant FIs as facilitate announcements such size determined by the issuer as NAV updates credited to the investor's wallet Minting and Maturity and Asset Deal Secondary Structuring Subscription Distribution Servicing Burning of Origination Trading of Tokens and Custody Tokens process closes, the tokens are minted on blockchain, with significant efficiencies compared to traditional investors, who then legally own the process of a private secondary tokens. Simultaneously, the funds

If the project has a fixed tenor, as is

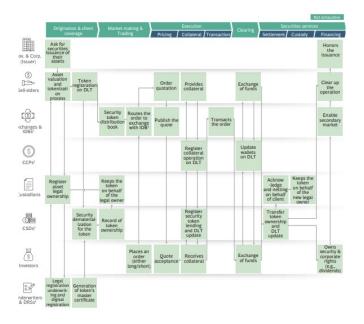
market transaction which is manual.

Tokenization steps. Source: BCG, 2022

raised are transferred to the issuer

How does tokenization work?

- Beyond the basics of issuance, some tokenized assets (e.g. bonds) may have the security lifecyle administered by smart contracts / on chain transactions
- For example, distributions (dividends, coupons)
- Even ostensibly simple assets involve complex lifecycles, but the scope to operate using smart contracts allows automation and STP, avoiding error prone manual and disparate (multiple parties working separately and then reconciling) processing



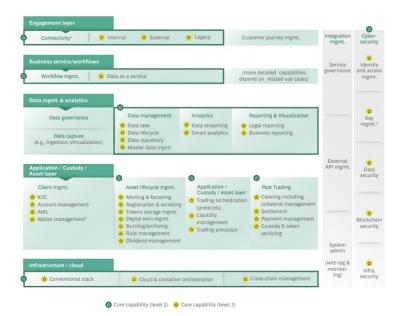
Tokenization lifecycle and roles of stakeholders. Source: BCG, 2022

How does tokenization work?

Some simple examples can be found online:

- Nice discussion here of how to tokenize Apple stock
- Paxos Gold (PAXG) example (Pausable ERC20 token with Burn and Mint controlled by a central 'SupplyController')
- Chainlink Real Estate tokenization example (elaborate ERC721 token)
- Example to tokenize street art

But this stuff is not **simple** in reality...



Tokenization tech stack. Source: BCG, 2022

Tokenization use cases

Tokenization use cases

- Tokenized deposits
- ► Tokenized Treasuries, bonds, and MMFs

- We have discussed CBDC and stablecoins as providing digital cash on chain
- CBDC is controversial (though less so for wholesale) and stablecoins are immature and treated as suspicious by regulators
- We already have a form of digital money, which underpins a lareg fraction of transactions: bank deposits
- But bank deposits do not operate on the blockchain
- Solution: Tokenize the bank deposits

- Unlike stablecoins, tokenized deposits are not 'bearer instruments' (see here and here)
- For bearer instruments, 'possession is ownership' and trading instantaneously imples settlement of the transfer of ownership, without reference to any other parties (such as banks or the central bank)
- Bearer instruments such as stablecoins may (as we discussed) trade away from par (break their peg)

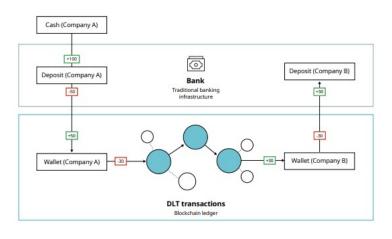
- Some people believe that a money asset's deviation from par represent an unacceptable failure of the 'singleness of money' (Disclaimer: I do not agree)
- ► They argue (correctly) that our traditional two tier monetary system (T1: Central bank reserves, T2: Commercial bank money) maintains singleness/fungibility of money
 - All our transactions with bank deposits are ultimately connected to interbank settlement on the central bank's balance sheet (reserve accounts being credited and debited)
 - Either settlement happens at par (\$1 of reserves for \$1 of the underlying transactions) or it doesn't settle at all
- This underlying settlement structure will be preserved with tokenized deposits (regardless of whether the reserves system is replaced with wCBDC, which it might)
- Transactions on the blockchain will involve representations of underlying deposits, and ultimate settlement will continue to occur through the central bank

In one model, which resembles current asset-backed stablecoins, private tokenised money circulates as a digital bearer instrument. Such a model may not be compatible with singleness for reasons to be outlined below.

The second model – that of "tokenised deposits" – does not involve a direct transfer of claims. The model of tokenised deposits envisages participants to be customers of regulated financial institutions (such as banks), and transfers are recorded at the individual bank level and settled automatically using tokenised central bank money (ie CBDC). Under this model of non-transferable liabilities, a person or firm knows that when they accept a payment from the customer of any bank, the payment will be credited to their own account at face value.

Settlement using central bank money is the key feature that promotes singleness

- Stablecoins versus tokenised deposits, BIS, 2023



Deposit tokens process. Source: Oliver Wyman/JP Morgan, 2022

- Essentially, tokenized deposits are. . . deposits
- But they allow commercial bank money to take advantage of the benefits of blockchain
- There is an active debate over which is 'better' (and it may depend on use case) out of CBDC (retail or wholesale), stablecoins, tokenized deposits
- Regulators/central banks seem to like tokenized deposits perhaps because, for all its faults, they are familiar with the legacy banking system, have regulatory oversight over banks, and stablecoins/crypto are still not 'mature' (and some people argue because they are captured/under the influence of the bank lobby!)

- Disclaimer (personal opinion): There are many problems with our existing banking system - very few of which arise from the absence of blockchain capability (competitive distortions, TBTF, too complex to fail, unfairly priced deposit insurance, run risks)
- So it is strange to me how protective some regulatory institutions are of banks' payments franchise, rather than encouraging - or at least entertaining - stablecoins (see my BoE response)
- Having said that stablecoins need to get their act together on custody, backing assets, audit, KYC, efficiency of redemption,...
- But in the long run, stablecoins seem pretty 'safe' so the market should be allowed to decide on whether they serve a purpose, not a small number of regulators

- Tokenized deposits are not yet circulating widely for transactions between depositors at different banks (though Partior in Singapore is a counterexample)
- However, some very prominent 'walled garden' tokenized deposit products have been developed and are in use
- Perhaps most prominent is JP Morgan's 'JPM Coin' on Onyx (recently renamed as Kinexys)
- ► The system is for JPM clients, and thus settlement occurs across JPM's balance sheet (not the central bank's) allows clients to make rapid payments to their international subsisidiaries or to other JPM clients and use smart contract functionality)
- Is embedded in JPM's broader tokenization/blockchain systems - e.g. for intraday repo

Tokenized Treasuries, bonds, and MMFs

- As shown earlier, tokenization is growing, particularly in the area of tokenized Treasuries/sovereign debt
 - Key elements of international finance, commonly used as collateral - and (relatively) simple
 - Hence these being a natural early use case
- Ultimately, there are likely to be natively on-chain digital bonds (in fact some have already been issued and the UK government recently expressed an interest in 'digital gilts') but for now, the dominant form of issuance will be off-chain

Tokenized Treasuries, bonds, and MMFs

- Arguably the most prominent example of tokenized sovereigns is BUIDL: Blackrock USD Institutional Digital Liquidity Fund
- It is deployed on several chains: Ethereum, Aptos, Arbitrum, Avalanche, Optimism, and Polygon...
- Aimed at institutional investors
- A great example of the possible convergence between tradfi (Blackrock) and crypto (Securitize and Coinbase)
- In fact, BUIDL doesn't exclusively invest in Treasuries (also cash like assets, repo...), so this is an example of a tokenized fund

A growing private sector ecosystem

A growing private sector ecosystem

- We have already touched on some prominent private sector players (notably Blackrock)
- But most people think tokenization has only scratched the surface - and it is still a tiny fraction of tradfi's size
- Some people think that the market could be worth \$10tn by 2030 (some people toss out numbers like \$17tn)
- While others (see this recent McKinsey note) are more cautious
- There is intense competition to capture this value: new players are emerging and traditional players are beginning to take notice / partner with emerging firms

Tokenizers

- ▶ Platforms and advisory companies are emerging to enable tokenization and the post-tokenization ecosystem
- We have already mentioned securitize who have implemented Blackrock's BUIDL
- Another important player is centrifuge (they provided an app, Tinlake, now replaced with the Centrifuge app)

Tokenizers: How tinlake/centrifuge worked

From Gemini.com:

Each time an asset originator bridges an RWA using Tinlake, they convert their assets into non-fungible tokens (NFTs) that are embedded with relevant legal documentation.

Unlike most NFTs on platforms like OpenSea and rarity.tools, Centrifuge's NFTs are tokenized representations of individual assets, such as an invoice or a mortgage, that can be used as collateral in Tinlake.

From there, these users can create an asset pool collateralized with their tokenized RWA NFTs and use it to issue two kinds of ERC-20 tokens: Drop tokens and Tin tokens.

HQLA^x

- ► HQLA^x: DLT solution for efficient collateral mobility
 - Aim is to create a unified pool of collateral, tracked with 'Digial Collateral Records'
 - On chain registry of tokenized assets allows mobilization without 'physically' (or using traditional methods) moving underlying between custodians, CSDs, triparty agents...
 - Speeds up important underpinnings of financial markets (intraday repo is a commonly cited use case)
 - HQLA^x have received significant funding from tradfi backers

Fnality

- ► Fnality: Solution to allow safe, efficient on-chain payments
 - Grew out of the 'Utility Settlement Coin' project
 - Some people might call it a reserves backed stablecoin or 'synthetic CBDC' (see analysis here)
 - In UK it is now operational
 - Relies on an 'omnibus' account at BoE: pools reserves of multiple banks, allowing safe/rapid settlement among them
 - Also backed by (many) tradfi players

Fnallty now boasts 20 major institutions as shareholders: Banco Santander, BNY Mellon, Barcilays, BNP Paribas, CIBC, Commerzbank, DTCC, Euroclear, Goldman Sachs, ING, KBC Group, Lloyds Banking Group, Mizuho Financial Group, MUFG Bank, Nasdaq, Nomura, Sumitomo Mitsui Banking Corporation, State Street Corporation, UBS, and Wisdom Tree.

Some Fnality shareholders. Source: Fnality

Fnality and HQLAx

Fnality and HQLA^x have completed the first successful end-to-end (E2E) testing of a cross-chain intraday repo settlement. The trade was submitted in Eurex Repo F7, collateral was earmarked on HQLA^x, and cash was earmarked on the Sterling Fnality Payment System TestNet.

Upon the trade conditions being fulfilled, both legs were atomically released, completing the settlement at a predetermined precise moment in time. The trade execution was fully automated and programmed via smart contracts and done on a STP basis after it was entered into Eurex Repo F7.

This testing follows on from Fnality and HQLA^x completing their first proof of concept (PoC) delivery versus payment (DvP) repo settlement in Q4 2022. The PoC was the first cross-chain repo swap pilot across R3's Corda platform and Enterprise Ethereum, setting the foundations for the rapid settlement of intraday transactions.

- Fnality press release, June 2024

HSBC Orion

- We have already mentioned JP Morgan's Kinexys
- HSBC are also heavily involved in digital assets
- Especially influential in Asia long tradition in the sort of businesses being disrupted by blockchain
- HSBC Orion is a platform to allow the issuance of natively digital bonds
- Importantly, they seem to have been working hand in hand with HKMA's 'Central Money Markets unit' (their CSD) in issuing some benchmark bonds
- Allows rapid issuance (1 day rather than 5 day primary settlement), on-chain secondary market settlement and lifecycle events (coupons), and can connect to other CSDs (Euroclear and Clearstream)

SDX

- SIX Digital Exchange (SDX) is a Swiss-based institution that is fully regulated as an exchange and CSD
- In Europe they have pioneered the issuance and trading of digital bonds, tokenized securities and other digital assets
- ► They have also been prominent in Project Helvetia, the BIS/SNB's wholesale CBDC pilot
- Interestingly, as part of that pilot they issued their own stablecoin which (I think) they may still use on SDX...

Euroclear, Clearstream and DTCC

- Enormously important CSDs (Euroclear, Clearstream and DTCC) are working hard to upgrade their systems to enable DLT adoption
- Tokenization will receive a huge boost if they get on board (though what about decentralization?)

Finternet and government schemes

- Tokenization (and the ability to settle on unified ledger(s) with fiat on-chain) is a key element of the BIS's 'finternet' proposals
- BIS (apparently) seems to be thinking in terms of CBDC or tokenized deposits as the settlement asset (though I personally hope there will eventually be more openness to stables)
- ► Similar motivations underpin projects like Singapore's Project Guardian and HKMA's e-HKD+ and Project Ensemble
- These are examples (and more are likely to follow) of private-public partnerships

Thanks for listening