**APPENDIX**

**RESULTS FROM ANALYSIS**

1. **Demographic Information**
2. **Gender:**



1. **Educational Qualification**

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1. **Age of Respondents**

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1. **Research Questions Results**
2. **Technological Learning Capability**
3. Trends in technological advancement are being tracked on a regular basis:

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1. Technological learning capability upgrades the firm’s technology:

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1. Technological learning capability cultivates a mindset of learning for employees:

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1. Considers the organizations long-term strategy and core technology while bringing in new technologies:

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1. **Profitability**
2. My business is content with its profit margin:

****

1. My business is content with its earnings:

****

1. My business is content with its percentage of sales:

****

1. **Research and Development Capability**
2. Research and development capability helps the firm select specialized experts to acquire diverse innovative ideas:

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1. Collaboration amongst sales and R&D departments:

****

1. Aligning process and product innovation to ensure a seamless transition from manufacturing to research and development:

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1. Quick response from production to structuring and designing:

****

1. **Value Creation**
2. I ensure that my business adds value to customers through outstanding customer service:

****

1. I ensure that my business excels at providing customers value:

****

1. I ensure that my business pricing reflects the value provided for customers:

****

1. **Resource Allocation Capability**
2. The firm gives high priority to human capital

****

1. The firm selects key employees to allocate and manage resources

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1. The firm maximizes its resources and external technologies

****

1. The firm engages in strategic partnership alliances to reduce the cost of innovation.

****

1. **Sales Growth**
2. My business is pleased with sales increase.

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1. My business is content with market share increase

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1. My business is pleased with net sales increase

****

1. **Manufacturing Capability**

i. Manufacturing capability monitor the advancement of technology of the firm on a systematic basis.

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**ii.** Manufacturing capability introduces external technologies and take into account the firm's long-term development strategy and core technology level.

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**iii** Manufacturing capability enables the firm to redesign its product

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**Iv**. Manufacturing capability enables the firm to assimilate and absorb ability

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1. **Reputation**
2. My business enjoys solid reputation.

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**ii.** My business takes its customers extremely seriously

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**iii.** My staff are ecstatic to be a part of this organization.

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**TEST OF HYPOTHESES**

1. **HYPOTHESIS ONE (SIMPLE REGRESSION MODEL)**

* Technological learning capability has no significant impact on the profitability of selected manufacturing small and medium enterprises in Lagos State



**HYPOTHESIS ONE (ANOVA RESULT)**



**HYPOTHESIS ONE (COEFFICIENT RESULT) – UNSTANDARDIZED COEFFICIENT**



1. **HYPOTHESIS TWO (SIMPLE REGRESSION MODEL)**



**HYPOTHESIS TWO ANOVA TABLE**



**HYPOTHESIS TWO (COEFFICIENT RESULT) – UNSTANDARDIZED COEFFICIENT**



1. **HYPOTHESIS THREE (SIMPLE REGRESSION MODEL)**



**HYPOTHESIS THREE ANOVA TABLE**



**HYPOTHESIS THREE (COEFFICIENT RESULT) – UNSTANDARDIZED COEFFICIENT**



1. **HYPOTHESIS FOUR (SIMPLE REGRESSION MODEL)**



**HYPOTHESIS FOUR ANOVA TABLE**



**HYPOTHESIS THREE (COEFFICIENT RESULT) – UNSTANDARDIZED COEFFICIENT**

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