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| **ARNAV JAIN** | **408-816-4119**  [**Arnav.jain@yahoo.com**](mailto:Arnav.jain@yahoo.com)  **https://arnav-portfolio.netlify.app/** |

**EDUCATION**

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| **Lynbrook High School, San Jose, CA, Class of 2022** | |
| **GPA** | Unweighted 4.0 Weighted 4.5 |
| **SAT** | 1550 (Math: 800, English: 750) |
| **AP Tests** | Grade 10: Microeconomics – 5, Macroeconomics – 5, Calculus AB – 5  Grade 11: Calculus BC - 5, Statistics - 5, Physics 1 - 5, Physics C Mechanics - 4 , US History – 4 |
| **Subject Tests** | Math Level 2: 800/800 |
| **LaunchX** | Entrepreneurship program |
| **Wharton BS** | Sports Business Program |
| **Foothill College** | Research work; **(1 College Credit, A)** |
| **Harvard** | Introduction to Computer Science Through Python; **(4 College Credits, B+)** |

**AWARDS**

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| Stanford Varsity Invitational LD Debate Triple-Octafinalist (National) | Grade 10; 2020 |
| FBLA 5th Place in Management Decision Making (Regional & State levels, Qualified for Nationals) | Grade 11; 2021 |
| All League Team Player JV Soccer/won league | Grade 10; 2020 |
| Red White Blue Award at School for best AP Physics C Mechanics Student | Grade 11; 2021 |
| Gold Presidential Volunteer Service Award | Grade 10; 2020 |
| Stephen Stewart Varsity Invitational LD Debate Double-Octafinalist (Regional) | Grade 10; 2020 |
| Santa Clara Model United Nations Outstanding Speaker | Grade 10; 2020 |

**LEADERSHIP**

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| [**Speech and Debate Club**](https://lynbrooksd.wixsite.com/lhssd) | **Co-President**  **Secretary/Treasurer** | **May 2021 – Present**  **May 2020 – Apr 2021** |

* Lead club strategy to maximize competitive success for 200+ members at national level (TOC/NSDA)
* Oversee 6 member officers’ team, 10 Event captains, manage curriculum development
* Organized first virtual Speech and Debate Summer Camp (100+ registrations and $25,000 in revenues)
* Created automated system for 15+ tournament payments to save thousands of dollars
* Conduct meetings with Boosters team to allocate funds to hire coaches

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| **FBLA** | **Secretary/Treasurer** | **Jun 2021 – Present** |

* Oversee fundraising activities and keep financial records for over 100 members
* Work with officer team/teachers to integrate new members, regulate points sheet

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| **Economics Club** | **Division 1 Captain** | **Sep 2020 - Present** |

* Prepare 50 students for the National Economics and National Personal Finance Challenge.
* Multiple teams placed in states finals of NEC/NPFC under my supervision

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| **Soccer JV Team** | **Captain** | **Aug 2018 – Jul 2019** |

* Led the team in 10th grade to win the league and received all-league player award.

**COMMUNITY ENGAGEMENT**

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| **Thunder Shots** | **Co-Founder and CEO** | **Apr 2020 – Present** |

* Built a diverse/inclusive organization (30 members), assigned functional responsibilities
* Hosted 100+ trainings, impacted 900+ youth in community, refugee camps, and orphanages across 6 countries.
* Raised $2000+, Financially independent, and ran campaigns for underprivileged communities.
* Built partnerships with Special Olympics, Paper bridges, LACES, KoreKloud and iACT.

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| **Paper Bridges** | **California State President** | **May 2020 – Present** |

* Support orphans and vulnerable children through various projects such as digital letter campaigns, fundraisers.
* Started 18 active chapters throughout California and paired them with orphanages across the globe.

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| **KoreKloud** | **Vice President of Marketing**  **Director of Operations** | **Sep 2020 – Present**  **Sep 2019 – Aug 2020** |

* Developed an intensive business, finance and economics course garnering 100+ students (5 countries).
* Managed social media platforms to engage 700+ students for over 25 different courses/ workshops.
* Oversaw product development for 20+ courses and workshops including java, biology, economics, and math competition courses reaching 400+ students.

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| **Special Olympics** | **Soccer Coach** | **Sep 2020 – Present** |

* Coached 200+ kids, helped lead drills
* A donor to Special Olympics from the funds raised from The Thunder Shots NPO.

**WORK EXPERIENCE**

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| **Blue Orca** | **Co-founder and CFO (For Profit)** | **Jun 2020 – Present** |

* Working in a team of 5, launched Blue Orca, a reusable straw in a fashionable bracelet case to help keep our oceans plastic free.
* Responsible for Marketing research of the product. Prepared business plans and got estimates from suppliers in G.China and Taiwan for manufacturing.
* Sales of $1000+. Ran Indiegogo campaign. Now sold on Amazon for $14.99.
* Endorsed by UC professor and featured in local [Newspaper](https://drive.google.com/file/d/1qYvC9iSBIxd_kKdra6rg-b0kKSmJ2TwW/view?usp=sharing) (100,000+ readers)

**RESEARCH WORK**

**Foothill College – Research (Professor - Brian Evans):**

Completed research on the importance of sub-competitions and overall competitions in leagues from behavioral and rational economic perspectives to maximize revenues.

**Author –** [**Economics of Soccer and COVID-19**](https://www.amazon.com/Economics-Soccer-Covid-19-Arnav-Jain/dp/B08RT6FB64/ref=sr_1_2?dchild=1&keywords=economics+of+soccer+and+covid+19&qid=1618705536&sr=8-2)**:**

Wrote and self-published a book on the economic aspects of the soccer industry and impacts of Covid-19. Distributed relevant content to underprivileged soccer savvy youth in Africa and Peru.

**Soccer Analytics Club at Syracuse University - Research Intern:**

Conduct research with university students on using player ratings for lineups to predict team winning probability