



# NEXCOM 2013 Million Dollar Vendors

## \$500K to \$1M & Above

**SORTED ALPHABETICALLY**

Vendor	Sales \$ 2013
3M	\$2,188,477
A S BARBARO	\$595,834
ABBOTT NUTRITION/ ABBOTT LABS	\$1,214,530
ADIDAS AMERICA	\$4,360,898
AGE GROUP	\$539,554
AGRON INC	\$698,946
ALCOHOL BEV CON DIV	\$533,533
ALCON LABORATORIES INC.	\$558,823
ALPHA MILLS	\$626,675
ALTA DENA CERTIFIED DAIRY INC	\$682,565
AMERICAN GREETING CORP.	\$3,697,388
ANDREWS DIST INC	\$504,192
ANHEUSER-BUSCH COMPANIES INC	\$10,990,247
APPAREL BRANDS, INC.	\$532,503
AQUA LUNG AMERICA	\$500,050
ARAMIS INC	\$868,280
ARMY TIMES	\$598,892
ASHLEY FURNITURE COMPANY	\$12,461,540
ASICS AMERICA CORP.	\$3,375,399
ASSOCIATED DISTRIBUTORS INC	\$2,441,214
ASSOCIATED HYGIENIC PRODUCTS	\$568,729
AT&T	\$5,257,485
ATLANTIC WINE & SPIRITS	\$644,583
AURAFIN CORPORATION	\$725,097
AVERY DENNISON	\$660,665
BACARDI USA	\$7,293,285
BALI COMPANY	\$746,574
BARE ESSENTIALS BEAUTY, INC.	\$1,776,816
BATES SHOE CO./WOLVERINE	\$4,236,562
BAYER CORPORATION	\$1,493,809
BEAUTY ENTERPRISES INC	\$827,956
BEIERSDORF INC.	\$774,973
BELKIN INTERNATIONAL, INC.	\$1,481,551
BELLEVILLE SHOE MANUFACTURING	\$843,194
BERKSHIRE BLANKET	\$680,979
BEVERAGES FOODS & SERVICE IND.	\$2,132,673
BH MULTI COM CORPORATION	\$733,760
BIC USA, INC	\$684,896
BIRITE FOODSERVICE	\$1,566,090
BISSELL INC	\$1,047,423
BLUE RHINO CORPORATION	\$716,029
BORDEN DAIRY COMPANY	\$573,372
BOSE CORP.	\$9,648,525
BPI (BEAUTY PRESTIGE INT'L)	\$548,750

Vendor	Sales \$ 2013
BRANDED CUSTOM SPORTSWEAR, INC	\$531,705
BRIDGESTONE / FIRESTONE	\$1,526,462
BRITA PRODUCTS COMPANY, THE	\$527,486
BROOKS BROTHERS, INC	\$2,023,962
BROOKS SPORTS INC.	\$966,090
BROWN-FORMAN BEV. WORLDWIDE	\$7,712,225
BROYHILL FURNITURE	\$521,916
BSN INC. /BIO-ENGINEERED SUPPL	\$1,533,781
BUCK DISTRIBUTING CO. INC.	\$563,546
BULOVA CORPORATION	\$510,206
BURLEIGH POINT LTD/BILLABONG	\$1,869,427
C & C TRADER/RUSTY/SANUK	\$538,551
C R MCMULLEN CO, INC.	\$2,491,514
CALVIN KLEIN	\$1,438,428
CAMELBAK PRODUCTS LLC	\$1,137,414
CAMPARI AMERICA	\$1,383,344
CANON USA	\$5,120,984
CAPELLI OF NEW YORK	\$502,474
CASCADES TISSUE	\$941,764
CASIO INC	\$2,897,556
CASTROL NORTH AMERICA	\$885,143
CENTRAL GARDEN DISTRIBUTION	\$803,155
CHAMPION BRANDS	\$1,997,709
CHAMPION CUSTOM PRODUCTS	\$943,580
CHANEL INC.	\$1,341,659
CHATTEM CONSUMER PRODUCTS	\$1,282,500
CHESBAY DISTRIBUTING LLC	\$4,069,868
CHURCH & DWIGHT CO., INC	\$2,175,201
CITIZEN WATCH CO. INC.	\$828,630
CLIF BARS INC	\$523,486
CLOROX COMPANY	\$2,206,231
COACH LEATHERWARE	\$6,281,488
COASTAL PACIFIC FOOD DIST	\$8,967,052
COASTER OF AMERICA	\$1,186,942
COBY ELECTRONICS CORPORATION	\$1,136,872
COCA COLA	\$17,771,198
COLGATE PALMOLIVE CO	\$3,202,982
COLORADO BOX BEEF CO	\$1,216,580
COLUMBIA DISTRIBUTING LLC	\$2,147,136
COLUMBIA SPORTSWEAR COMPANY	\$3,614,236
CONAIR CORPORATION	\$1,591,555
CONSTELLATION BRANDS, INC	\$1,012,357
CONVERSE	\$1,538,461
COORS BREWING COMPANY	\$515,664

Vendor	Sales \$ 2013
CORINTHIAN, INC.	\$899,614
COTY PRESTIGE	\$3,643,025
CREST BEVERAGE LLC	\$2,775,181
CROWN DIST CO INC.	\$1,135,621
CURTIS INTERNATIONAL LTD	\$946,746
CUSTOMIZED DISTRIBUTION LLC	\$735,748
CYCLE GEAR	\$916,552
D&H DISTRIBUTORS	\$1,388,994
DECKERS OUTDOOR CORP	\$1,549,726
DIAGEO NA	\$33,265,916
DIAL CORP	\$1,141,961
DIVE OAHU INC.	\$712,320
DOONEY AND BOURKE INC	\$776,620
DR PEPPER	\$1,151,272
DREYRS GRND ICE CRM/NESTLE DSD	\$1,227,935
DRP RESOURCES	\$728,235
DYSON, INC	\$2,564,514
E & E CO., LTD.	\$591,142
E & J GALLO WINERY	\$2,375,717
E GLUCK CORP	\$917,705
EAGLE CREST INC.	\$503,911
ELECTROLUX	\$2,793,092
ELECTRONIC ARTS	\$2,323,079
ELIZABETH ARDEN	\$1,947,204
E-LO SPORTSWEAR	\$527,660
ENERGIZER PERSONAL CARE	\$2,686,635
ENGLEWOOD MARKETING GROUP INC.	\$1,678,048
ESSILOR OF AMERICA INC	\$590,294
ESTEE LAUDER INC	\$12,794,312
EURO-PRO OPERATING LLC	\$1,788,583
EURPAC	\$36,080,924
EVEREADY BATTERY CO	\$1,612,934
EXXON MOBIL	\$538,562
F&F DISTRIBUTORS INC	\$599,955
F&T APPAREL LLC	\$706,083
FECHHEIMER BY FLYING CROSS	\$7,402,106
FIRESTONE	\$5,236,596
FISHER PRICE	\$1,203,280
FOOD SERVICES OF AMERICA	\$1,589,780
FOSSIL INC	\$2,881,984
FRAM GROUP OPERATIONS, LLC.	\$558,907
FRESH AND READY FOODS	\$592,724
FRITO LAY INC.	\$7,880,608
FTD, INC.	\$1,224,772
FUJI PHOTO FILMS	\$1,942,263
G.A.E.M.S. INC	\$939,422
GARMIN INTERNATIONAL INC.	\$891,179
GEAR FOR SPORTS	\$1,804,978
GEARHEAD LLC	\$619,243
GENERAL NUTRITION CENTER	\$2,797,626

Vendor	Sales \$ 2013
GEORGIA-PACIFIC	\$1,404,624
GERBER	\$1,185,223
G-III APPAREL GROUP	\$650,545
GILDAN USA, INC	\$1,474,891
GODIVA CHOCOLATIER, INC.	\$1,479,056
GOLDEN STATE FOODS	\$1,347,048
GOLDRING-GULF DIST.CO. OF FL	\$2,076,539
GOODY PRODUCTS	\$744,231
GOODYEAR TIRE RUBBER CO.	\$3,681,517
GOPRO	\$2,907,396
GRACO CENTURY	\$686,110
GRIFFIN TECHNOLOGY	\$1,149,065
GROUP SEB/USA	\$1,053,930
GUARDIAN PRODUCTS	\$726,373
GUCCI TIMEPIECES	\$921,783
GUESS	\$929,948
HADDAD APPAREL GROUP LTD	\$801,920
HAGGAR CLOTHING	\$552,499
HAMILTON BEACH BRANDS, INC	\$1,460,769
HANES BRAND INC.	\$8,497,616
HARTZ MOUNTAIN	\$648,473
HASBRO, INC.	\$2,364,633
HASLER OIL COMPANY, INC.	\$2,069,861
HAWAII INDEPENDENT ENERGY, LLC	\$48,179,790
HAWAIIAN HOST CANDIES	\$671,430
HAWAIIAN ISLES	\$1,891,162
HEAVEN HILL DISTILLERS INC.	\$1,210,767
HERSHEY CHOCOLATE USA	\$1,244,245
HILL'S PET NUTRITION	\$1,488,557
HOFFMAN BEVERAGE COMPANY	\$4,352,128
HOME PRODUCTS INTERNATIONAL	\$516,040
HONOLULU JEWELRY CO.	\$735,493
HOOVER COMPANY, THE	\$847,139
HORIZON BEVRAGE CO OF RHODE IS	\$825,762
HURLEY INTERNATIONAL, LLC	\$558,504
HUSQVARNA OUTDOOR	\$1,147,189
I ROBOT CORPORATION	\$726,289
ICON FIT ELEMENTS	\$980,111
IGLOO PRODUCTS	\$625,068
INGRAM MICRO	\$93,110,014
INTERSTATE BATTERY SYSTEM	\$657,251
IP&E HOLDINGS, LLC	\$15,844,389
IPC (USA) INC.	\$15,041,428
ITW GLOBAL BRANDS	\$601,331
IZOD MFG (MENS)	\$508,034
J & A MARKETING	\$750,542
J C NEWMAN	\$741,863
JANSPORT	\$655,293
JARDEN CONSUMER SOLUTIONS	\$2,122,501
JASCO PRODUCTS CO, INC	\$661,726

Vendor	Sales \$ 2013
JAYBIRD LLC	\$553,501
JIM BEAM BRANDS CO.	\$6,534,719
JIMLAR CORP	\$968,810
JOCKEY INTERNATIONAL INC	\$1,511,356
JOHN LENORE & COMPANY	\$732,911
JOHNSON & JOHNSON	\$5,974,851
JOHNSON BROS	\$1,296,473
JUMBO FOODS INC	\$1,140,820
JVC COMPANY OF AMERICA	\$843,093
JWIN ELECTRONICS CORP.	\$662,090
KAL KAN PET FOODS	\$601,550
KAZ USA INC	\$816,917
KELLOGG'S	\$576,239
KELLWOOD COMPANY	\$986,923
KIDS II INC.	\$542,242
KIMBERLY - CLARK CORP	\$4,391,936
KINGFORM	\$1,366,243
KITCHEN AID	\$2,695,151
KRAFT FOODS INC.	\$766,682
L & F DIST. CO	\$562,930
LACOSTE	\$937,302
LASKO METAL PRODUCTS INC.	\$776,420
LC INDUSTRIES, INC.	\$736,313
LE VIAN CORP	\$539,296
LEAP FROG ENTERPRISES	\$802,319
LEEGIN LEATHER	\$852,685
LEGO SYSTEMS INC.	\$979,223
LEVI STRAUSS & COMPANY	\$6,662,808
LEWIS BEAR COMPANY	\$1,542,981
LG ELECTRONICS USA INC.	\$9,150,781
LIFE IS GOOD	\$758,812
LIFEPROOF	\$1,112,306
LIFEWORX TECHNOLOGY GROUP LLC	\$647,469
LIFT OFF DIST, LLC	\$579,539
LIFTED RESEARCH GRP INC	\$957,258
LINK SNACKS INC	\$591,400
LISS GLOBAL INC	\$9,712,367
LIVING ESSENTIALS	\$999,390
LNK INTERNATIONAL	\$583,471
LOLLYTOGS APPAREL GROUP	\$593,484
L'OREAL	\$4,354,106
LOUISVILLE BEDDING CO.	\$997,316
LUCKY BRAND	\$930,981
LUXOTICA EYEWEAR/RAY BAN	\$2,131,590
LVMH WATCH & JEWELRY	\$1,843,902
M&M /MARS	\$546,242
M. BLOCK AND SONS, INC.	\$7,142,008
M.J. SOFFE LLC	\$1,483,254
MAIDENFORM INC	\$685,088
MANSFIELD OIL COMPANY	\$191,766,110

Vendor	Sales \$ 2013
MARINE VIEW BEVERAGE - POULSBO	\$963,062
MASTERLOCK CO.	\$1,112,925
MATTEL INC.	\$1,948,650
MAUI DIVERS OF HAWAII, LTD	\$687,805
MAUI JIM SUNGLASSES	\$624,047
MAURICE SPORTING GOODS, INC.	\$868,139
MAYTEX MILLS	\$552,804
MCCORMICK DISTILLING CO. INC.	\$1,165,041
MCLANE COMPANY INC	\$99,741,584
MCLANE INTERNATIONAL	\$7,668,602
MCM GROUP, INC.	\$631,182
MEAD JOHNSON NUTRITIONALS	\$712,276
MEADOW GOLD	\$571,193
MEDTECH PRODUCTS INC	\$500,319
MERCURY LUGGAGE MFG. CO.	\$2,490,898
MET-RX USA INC	\$946,052
MICHAEL KORS	\$11,648,595
MICHELIN NORTH AMERICA, INC	\$2,016,448
MID VALLEY PRODUCTS INC.	\$818,716
MILLER BREWING COMPANY	\$1,065,001
MJ SOFFE CO INC.	\$10,137,433
MOET HENNESSY USA, INC.	\$4,177,242
MONDELEZ GLOBAL LLC	\$1,978,207
MONSTER CABLE LLC	\$541,206
MONSTER ENERGY COMPANY	\$1,795,013
MOVADO GROUP INC	\$1,460,650
MSD CONSUMER CARE, INC.	\$2,512,909
NAKAJIMA, USA. INC.	\$1,224,047
NAPA AUTO PARTS	\$1,439,461
NATIONAL ELECTRONICS WARRANTY	\$6,711,793
NAUTICA	\$2,201,679
NEPTUNE GARMENT CO.	\$2,375,538
NESTLE USA	\$2,011,645
NEW BALANCE ATHLETIC SHOE, INC	\$7,099,484
NIKE INC.	\$16,040,860
NIKON INC	\$5,646,424
NINE WEST	\$1,281,611
NINTENDO OF AMERICA, INC.	\$4,383,880
NITE IZE, INC.	\$640,479
NORELCO CONSUMER PRODUCTS	\$1,350,336
NORTH FACE, THE	\$6,249,621
NORTH FLORIDA SALES	\$1,976,358
NUTRO PRODUCTS C/O SARVIS INC	\$528,686
O ROURKE SALES COMPANY	\$5,794,096
OAKLEY INC	\$3,654,591
OCEAN ENTERPRISES INC	\$968,925
OLYMPIC EAGLE DISTRIBUTING	\$886,117
O'NEILL SPORTSWEAR	\$846,826
OXO INTERNATIONAL LTD.	\$658,704
PACIFIC BEVERAGE CO	\$507,594

Vendor	Sales \$ 2013
PACIFIC BIOSCIENCE LABS, INC	\$915,004
PACIFIC CYCLE	\$1,325,904
PANASONIC COMPANY	\$2,243,714
PANDORA JEWELRY LLC	\$2,879,314
PARADISE BEVERAGE	\$3,477,648
PARAMOUNT INDUSTRIAL COS. INC.	\$1,369,011
PARIS BUSINESS PRODUCTS INC	\$639,755
PEACOCK APPAREL GROUP, INC.	\$548,092
PEERLESS CLOTHING INT'L	\$518,914
PENNZOIL (OIL) C/O SOPUS	\$626,040
PEPSI COLA	\$11,028,418
PERNOD RICARD	\$7,406,083
PET FOOD LTD	\$779,984
PETMATE	\$955,142
PETREY NOVELTIES CO. INC.	\$662,585
PFX PET SUPPLY, LLC	\$1,958,860
PHARMAVITE CORPORATION	\$669,470
PHILIP MORRIS USA	\$2,844,350
PHILLIPS CONSUMER LIFESTYLES	\$1,334,862
PHILOSOPHY/S&K	\$822,570
PIONEER DISTRIBUTORS, INC.	\$19,154,615
PLANET GOLD	\$777,598
PMG INTERNATIONAL LLC	\$2,653,575
POLO MENSWEAR	\$4,912,251
PREMIER BEVERAGES CO	\$1,168,316
PRO FEET INC.	\$1,210,549
PROCTER & GAMBLE COMPANY	\$48,455,724
PROGRESSIVE FURNITURE INC.	\$1,352,025
PROTEC FUEL MANAGEMENT LLC	\$782,881
PROXIMO SPIRITS, INC	\$1,410,528
PTI SPORTS	\$534,389
QS WHOLESALE INC	\$886,060
QUAKER FOOD AND BEVERAGE CO.	\$6,684,753
QUIKSILVER	\$4,811,386
RANDA LUGGAGE INC	\$1,111,044
RANIR	\$509,080
RECKITT BENCKISER	\$2,415,718
RED BULL DISTRIBUTION CO	\$1,285,890
REEBOK INT'L	\$1,480,707
REEF	\$1,662,117
RELIABLE CHURCHILL LLP	\$1,378,228
REMY COINTREAU U.S.A	\$1,569,875
REPUBLIC NATIONAL DIST CO	\$6,283,242
RESORT INTERIORS	\$3,529,610
REVERE MILLS	\$962,884
REVLON GOVERNMENT SALES INC	\$1,232,900
REX DIST CO.	\$585,671
REYNOLDS CONSUMER PRODUCTS	\$721,883
REYNOLDS PRESTO PRODUCTS INC	\$653,120
RI DISTRIBUTING	\$612,482

Vendor	Sales \$ 2013
RUBBERMAID	\$2,241,835
S & K SALES COMPANY	\$2,630,164
S.C. JOHNSON	\$3,961,268
SAFILO USA INC.	\$600,967
SALON CENTRIC	\$559,994
SAMSONITE LLC	\$1,001,598
SAMSUNG ELECTRONICS	\$30,362,207
SANDPIPER OF CALIFORNIA	\$932,550
SANFORD CORP	\$1,042,313
SARANAC GLOVE CO	\$874,109
SARA'S MENTORING CENTER, INC	\$573,466
SAYRE ENTERPRISES INC.	\$813,286
SAZERAC CO. INC.	\$1,924,858
SCOTTS COMPANY, THE	\$1,533,321
SEALY INCORPORATED	\$709,317
SEARS CONTRACT SALES	\$8,044,773
SEE'S CANDIES, INC.	\$1,429,236
SERTA INC	\$1,622,637
SHARP ELECTRONICS	\$5,697,251
SHERALVEN ENTERPRISES, LTD	\$4,417,790
SHISEIDO INTERNATIONAL	\$1,526,305
SIDNEY FRANK IMPORTING CO. INC	\$500,540
SILVER SPRINGS BOTTLED WATER C	\$1,267,208
SIMMONS COMPANY	\$3,031,654
SIMPLEHUMAN	\$500,660
SKECHERS	\$2,622,647
SKULL CANDY INC	\$833,977
SMASHBOX BEAUTY COSMETICS	\$714,151
SODA STREAM USA INC	\$544,145
SOLO CUP	\$565,018
SONY	\$25,580,347
SOUND DESIGN, INC C/O R. JURY	\$678,237
SOURCE INTERLINK DISTRIBUTION	\$1,688,847
SOUTHERN COUNTIES OIL CO	\$144,178,670
SOUTHERN EAGLE OF S. CAROLINA	\$527,509
SOUTHERN EAGLE SALES	\$522,310
SOUTHERN WINE & SPIRITS	\$8,140,918
SPECTRUM BRANDS, INC.	\$694,458
SPECULATIVE DESIGNS INC	\$634,786
SPERRY TOPSIDER (US SALES)	\$1,170,387
STANDARD FURNITURE MFG.	\$1,062,380
STAR RIDE KIDS	\$597,174
STARBUCKS CORPORATION	\$664,764
STERILITE CORPORATION	\$551,305
SUMMIT PET PRODUCT DISTRIBUTOR	\$1,769,873
SUN PRODUCTS	\$1,690,975
SUPERVALU	\$2,061,378
SWAROVSKI	\$774,693
SYNNEX CORP	\$33,616,798
SYSCO FOOD SERVICES	\$1,516,713

Vendor	Sales \$ 2013
SYSTEMS 2000 INC	\$2,581,298
TACHE JEWELRY	\$871,545
TACTICAL SUPERSTORES INC	\$835,600
TELEBRANDS CORPORATION	\$600,835
TERVIS TUMBLER COMPANY	\$544,745
THE PATRON SPIRITS COMPANY	\$1,065,835
THE SINGER GROUP - M	\$18,874,777
THERMOS COMPANY, THE	\$1,122,376
TIMBERLAND COMPANY, THE	\$636,827
TIMEX / C LLOYD JOHNSON	\$619,324
TNG	\$1,006,891
TOMMY BAHAMA/VIEWPOINT INTL	\$918,358
TOMMY HILFGER	\$785,638
TOP FLIGHT	\$949,106
TORI RICHARD LTD.	\$568,917
TOSHIBA AMERICA	\$8,276,067
TOTES ISOTONER CORPORATION	\$1,107,402
TOWN FAIR TIRE CENTER, INC	\$557,345
TRI-CITIES BEVERAGE CORP.	\$944,846
TRUE RELIGION BRAND JEANS	\$793,880
U.S. SMOKELESS TOBACCO BRANDS	\$2,369,445
UNDER ARMOUR INC.	\$6,040,714
UNILEVER	\$9,100,996
UNIQUE DESIGNS INC	\$1,455,320
UNITED FURNITURE INDUSTRIES IN	\$883,051
UNIVERSAL NUTRITIONAL SYSTEMS	\$670,694
US FOODSERVICE	\$1,378,939
US NAVAL INSTITUTE PRESS	\$674,409
VANGUARD INDUSTRIES	\$14,179,324
VANS	\$1,894,432
VERA BRADLEY	\$2,080,348
VICTORIA CLASSICS	\$1,915,450
VI-JON INC	\$789,573
VIRGINIA GIFT BRANDS	\$657,576
VISTAR/VSA	\$4,694,761
VITA-MIX CORPORATION	\$1,427,482
VOLCOM CLOTHING	\$943,892
VTECH COMMUNICATIONS	\$890,903
WAHL CLIPPER CORP	\$834,104
WARNACO SWIMWEAR INC	\$594,494
WC BRADLEY CHARBROIL	\$1,482,878
WEATHERPROOF GARMENT CO	\$608,604
WEBCO	\$1,540,356
WEBER-STEPHEN PRODUCTS LLC	\$1,381,436
WESTERN DIGITAL CORPORATION	\$2,442,905
WHALEN FURNITURE MFG.	\$711,406
WHIRLPOOL CORP	\$4,757,439
WHITE RIVER LLC	\$537,517
WHITMOR INC.	\$812,908
WILLIAM CARTER	\$2,138,674

Vendor	Sales \$ 2013
WILLIAM GRANT & SONS INC.	\$1,676,142
WILTON INDUSTRIES	\$774,556
WLXT	\$9,111,508
WORLD KITCHEN INC	\$1,120,339
WRANGLER	\$738,883
WYNIT INC.	\$1,105,233
YANKEE CANDLE COMPANY	\$2,982,709
YOUNG'S MARKET COMPANY	\$2,891,121