

Shubham Bhiwapurkar

Experienced professional with 3.5+ years in data management, customer support, and logistics.

EXPERIENCE

ZET, Bangalore — Partner Growth Marketing

JAN 2025 - Present

- Developing strategic marketing plans to drive growth and maximize revenue through targeted partner engagement.
- Analyzing performance metrics to optimize marketing initiatives and improve overall business outcomes.
- Managing key accounts, ensuring strong relationships, and delivering tailored marketing solutions to partners.

OLA Financial Services Pvt. Ltd., Bangalore — Collections Executive

NOV 2021 - OCT 2024

- Handling collections for OlaMoney Postpaid +.
- Applied performance data to evaluate and improve operations, target current business conditions, and forecast needs.
- Strategically coordinated operations according to objectives and capabilities, effectively allocating resources to meet demands.
- Followed up with payment defaulters for debt recovery.
- Creating daily reports for day-to-day task visibility and progress.

Shadowfax Technologies Pvt. Ltd., Bangalore — Customer Support Executive

FEB 2020 - NOV 2021

- Resolved customer issues promptly, ensuring satisfactory resolutions to enhance customer experience.
- Coordinated pickups and deliveries to ensure timely service to customers.

Bangalore
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SKILLS

- Business Communications • Operations Management • Customer Relationship Management
- Team work
- Quick Learner & Goal Oriented

EDUCATION

Bachelor of Arts(BA) 2015-18

- R.H.S Degree College
- PUC 2013-14
- Science -M.G Inter college, Kanpur
- Senior Secondary 2010-11
- AIR FORCE Cantt, Kanpur

LANGUAGES

English, Hindi, Marathi

INTERESTS

Travelling, Planting, Listening music