

Supermarket Analysis

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Abstract:

This supermarket dataset is a collection of data that provides information about transactions that took place in a supermarket. This dataset typically includes information such as the date and time of the transaction, the products that were purchased, the price of each product, the total amount spent on the transaction, and other relevant details.

We will use this dataset to perform data analysis and gain insights into the behavior of the supermarket customers. For example, we could use this supermarket dataset to study the relationship between the day of the week and the total amount spent on transactions, or to analyze the factors that influence customer spending patterns.

Overall, this supermarket dataset can be a valuable tool for understanding and predicting the behavior of supermarket customers, and for making data-driven decisions that can improve the performance of a supermarket business.

Introduction

The supermarket dataset analyzed in this Kaggle notebook contains sales data from a supermarket chain. The goal of this analysis is to perform exploratory data analysis (EDA) on the dataset and build predictive models to gain insights that can help the supermarket business improve its operations and profitability.

Business Overview

The supermarket chain operates multiple store branches across different cities. The dataset includes information about each transaction, such as the branch location, product line, customer gender, payment method, and customer rating. By analyzing this data, the business can uncover patterns and trends that can inform strategic decisions around product assortment, pricing, marketing, and customer experience.

Some key business objectives that can be addressed through this analysis include:

- Identifying the most profitable product lines and optimizing the product mix
- Understanding customer preferences and shopping behavior to enhance the customer experience
- Analyzing the impact of factors like payment method, customer demographics, and location on sales and profitability
- Developing predictive models to forecast sales and optimize inventory management
- Identifying opportunities to improve operational efficiency and reduce costs

Supermarket EDA, Prediction, and Data Modelling

I will start this task of Super Market analysis by importing the necessary Python libraries and loading the dataset:

```
In [1]:
          import pandas as pd
          import numpy as np
          import matplotlib.pyplot as plt
          import seaborn as sns
          %matplotlib inline
          df = pd.read_csv("supermarket_sales - Sheet1.csv")
In [3]:
          df.head()
Out[3]:
                                         Customer
             Invoice
                                                               Product
                                                                        Unit
                     Branch
                                   City
                                                    Gender
                                                                               Quantity Tax 5%
                                                                                                     Total
                 ID
                                              type
                                                                   line price
                750-
                                                             Health and
          0
                67-
                           Α
                                Yangon
                                                    Female
                                                                        74.69
                                                                                      7 26.1415 548.9715
                                          Member
                                                                beauty
               8428
               226-
                                                              Electronic
          1
                31-
                           C Naypyitaw
                                                    Female
                                                                        15.28
                                                                                          3.8200
                                                                                                  80.2200
                                                                                                            3/
                                           Normal
                                                            accessories
               3081
                631-
                                                             Home and
          2
                41-
                           Α
                                           Normal
                                                      Male
                                                                        46.33
                                                                                      7 16.2155 340.5255
                                                                                                            3/
                                Yangon
                                                                lifestyle
               3108
                123-
                                                             Health and
          3
                19-
                           Α
                                                      Male
                                                                        58.22
                                                                                      8 23.2880 489.0480
                                Yangon
                                          Member
                                                                beauty
               1176
                373-
                                                             Sports and
                73-
                           Α
                                Yangon
                                           Normal
                                                      Male
                                                                        86.31
                                                                                      7 30.2085 634.3785
                                                                 travel
               7910
```

Data Processing

```
In [4]: missing_values = df.isna().values.sum()
    print("# of missing values:", missing_values)

    og_num_rows = df.shape[0]
    df_no_na = df.dropna()
    altered_num_rows = df_no_na.shape[0]
    print("# of rows in original df:", og_num_rows)
    print("# of rows after dropping missing values:", altered_num_rows)

# of missing values: 0
# of rows in original df: 1000
# of rows after dropping missing values: 1000
In [5]: df.dtypes
```

```
object
         Invoice ID
Out[5]:
         Branch
                                        object
         City
                                        object
         Customer type
                                        object
         Gender
                                        object
         Product line
                                        object
         Unit price
                                       float64
         Quantity
                                         int64
         Tax 5%
                                       float64
         Total
                                       float64
         Date
                                        object
         Time
                                        object
         Payment
                                        object
                                       float64
         cogs
                                       float64
         gross margin percentage
         gross income
                                       float64
         Rating
                                       float64
         dtype: object
         df.columns
In [6]:
         Index(['Invoice ID', 'Branch', 'City', 'Customer type', 'Gender',
Out[6]:
                 'Product line', 'Unit price', 'Quantity', 'Tax 5%', 'Total', 'Date',
                 'Time', 'Payment', 'cogs', 'gross margin percentage', 'gross income',
                 'Rating'],
                dtype='object')
In [7]:
         df.describe()
                                                                             gross margin
Out[7]:
                                                                                                 gross
                                                           Total
                  Unit price
                               Quantity
                                             Tax 5%
                                                                       cogs
                                                                               percentage
                                                                                               income
         count 1000.000000 1000.000000 1000.000000
                                                     1000.000000 1000.00000 1.000000e+03
                                                                                          1000.000000 10
                  55.672130
                                5.510000
                                           15.379369
                                                      322.966749
                                                                  307.58738 4.761905e+00
                                                                                             15.379369
         mean
                  26.494628
                                2.923431
                                           11.708825
                                                      245.885335
                                                                  234.17651
                                                                             6.131498e-14
                                                                                             11.708825
            std
                                1.000000
                                            0.508500
                                                       10.678500
                                                                                              0.508500
           min
                  10.080000
                                                                    10.17000 4.761905e+00
                                            5.924875
          25%
                                3.000000
                                                      124.422375
                                                                  118.49750 4.761905e+00
                                                                                              5.924875
                  32.875000
          50%
                  55.230000
                                5.000000
                                           12.088000
                                                      253.848000
                                                                  241.76000 4.761905e+00
                                                                                             12.088000
          75%
                  77.935000
                                000000.8
                                           22.445250
                                                      471.350250
                                                                  448.90500 4.761905e+00
                                                                                             22.445250
                  99.960000
                               10.000000
                                           49.650000 1042.650000
                                                                  993.00000 4.761905e+00
                                                                                             49.650000
          max
```

Exploratory Data Analysis (EDA)

1. What is the average total amount spent by each customer type and gender

```
In [8]: df_customer_type = df.groupby('Customer type')['Total'].mean()
print(df_customer_type)

df_customer_type.plot(kind='bar', title = 'Average Total Amount Spent By Customer type
```

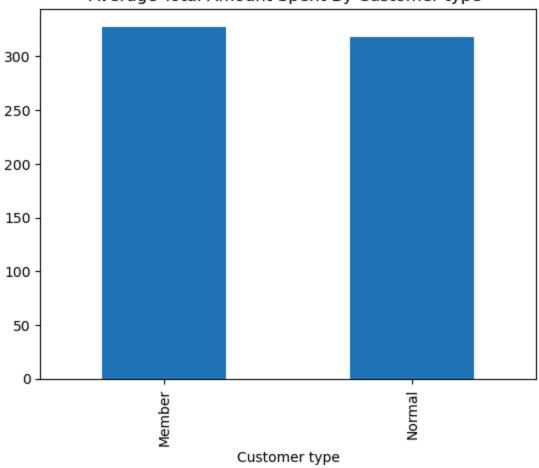
Customer type

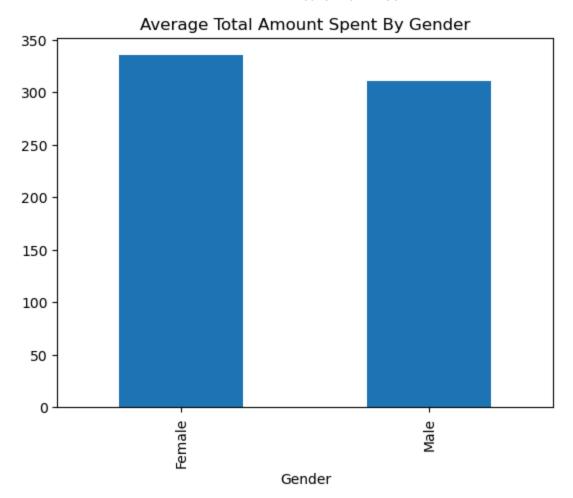
Member 327.791305 Normal 318.122856

Name: Total, dtype: float64

Out[8]: <Axes: title={'center': 'Average Total Amount Spent By Customer type '}, xlabel='Cust
 omer type'>

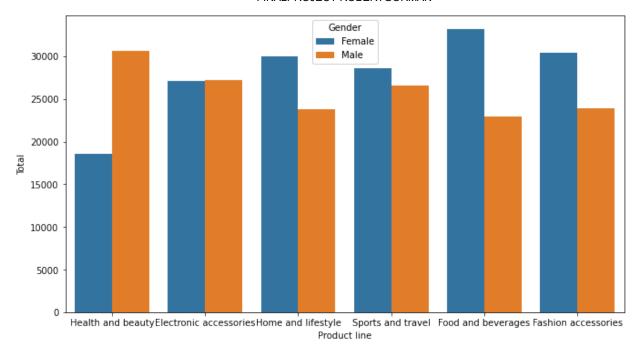
Average Total Amount Spent By Customer type





2. What is the total sales for each gender and product line combination?

```
In [9]: #Gender vs. Product Line Combination
    plt.figure(figsize=(11,6))
    sns.barplot(x='Product line', y = 'Total', hue = 'Gender', data = df, estimator = sum,
Out[9]: <AxesSubplot:xlabel='Product line', ylabel='Total'>
```



```
In [11]: #group data by gender and product line and calculate the total sales for each group

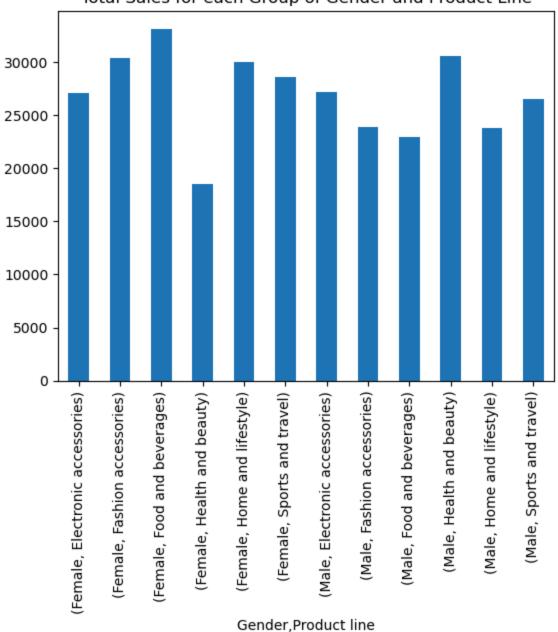
df_gender_product_line = df.groupby(['Gender', 'Product line'])['Total'].sum()
print(df_gender_product_line)

df_gender_product_line.plot(kind='bar', title = 'Total Sales for each Group of Gender
```

```
Gender Product line
Female Electronic accessories
                                  27102.0225
        Fashion accessories
                                  30437.4000
        Food and beverages
                                  33170.9175
        Health and beauty
                                  18560.9865
       Home and lifestyle
                                  30036.8775
        Sports and travel
                                  28574.7210
Male
        Electronic accessories
                                  27235.5090
        Fashion accessories
                                  23868.4950
        Food and beverages
                                  22973.9265
        Health and beauty
                                  30632.7525
       Home and lifestyle
                                  23825.0355
        Sports and travel
                                  26548.1055
```

Name: Total, dtype: float64

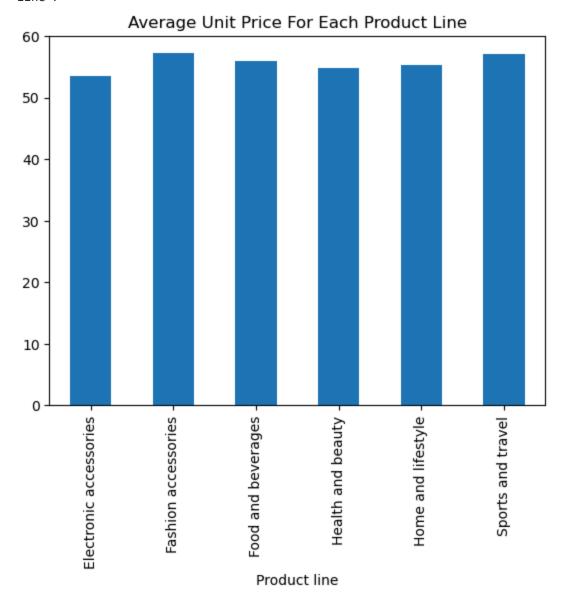




3. What is the average unit price for each product line?

```
#calculate the average unit price for each product line
In [10]:
         df_product_line_price = df.groupby('Product line')['Unit price'].mean()
         print(df_product_line_price)
         df_product_line_price.plot(kind='bar', title = 'Average Unit Price For Each Product Li
         Product line
         Electronic accessories
                                    53.551588
         Fashion accessories
                                    57.153652
         Food and beverages
                                    56.008851
         Health and beauty
                                    54.854474
         Home and lifestyle
                                    55.316937
         Sports and travel
                                    56.993253
         Name: Unit price, dtype: float64
```

Out[10]: <Axes: title={'center': 'Average Unit Price For Each Product Line'}, xlabel='Product
line'>



4. What is the overall gross margin percentage?

```
In [12]: #calculate the overall gross margin percentage

df['gross_margin'] = (df['Total'] - df['cogs']) / df['Total']
  overall_gross_margin = df['gross_margin'].mean()

print(overall_gross_margin)
```

0.04761904761904762

A gross margin of **0.047** means that out of the total revenue, only **4.76%** is left after accounting for the COGS. This indicates a low level of profitability for the Supermarket. To improve the profitability, the business can try to reduce the COGS or increase the revenue.

5. Which cities are the biggest contributors to the overall sales?

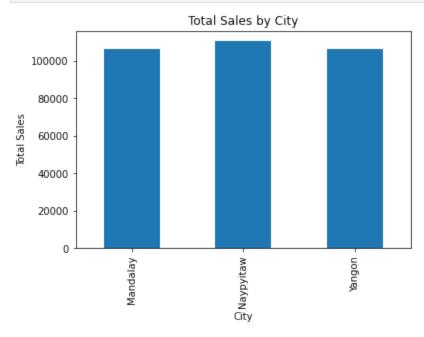
```
import matplotlib.pyplot as plt

#calculate the total sales for each city
df_city_sales = df.groupby('City')['Total'].sum()

df_city_sales.plot(kind='bar')

plt.title('Total Sales by City')
plt.xlabel('City')
plt.ylabel('Total Sales')

plt.show()
```

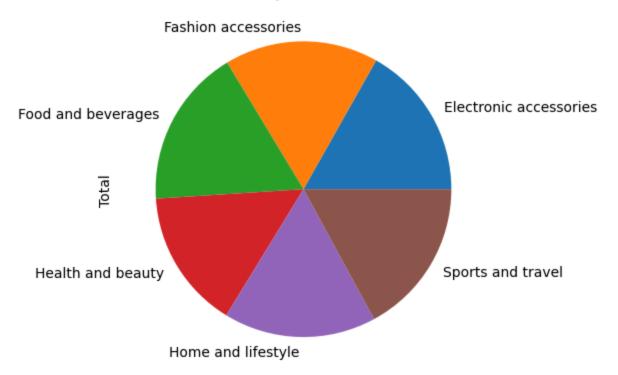


6. Which product lines are the most popular among customers?

```
In [15]: #pie chart to visualize the distribution of sales across different product lines

df.groupby('Product line')['Total'].sum().plot(kind='pie')
plt.title('Sales by Product Line')
plt.show()
```

Sales by Product Line



7. What is the relationship between the unit price and the quantity of each product?

We can see a correlation value of **0.010778** indicates a very weak positive correlation between the two variables. This means that there is a very weak relationship between the two variables and as one variable increases, the other variable also increases, but only slightly.

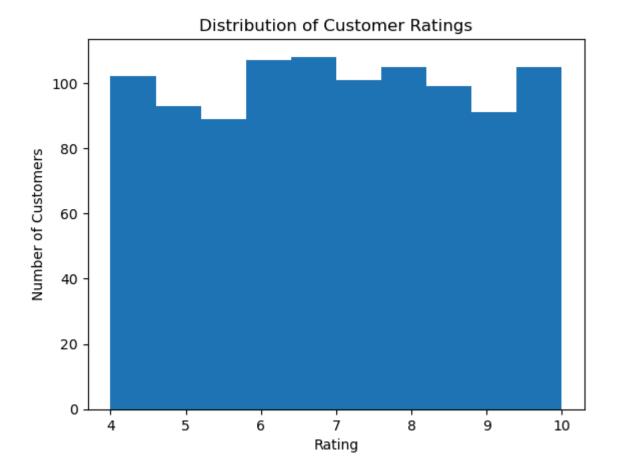
8. What is the overall satisfaction level of customers with the supermarket?

```
In [20]: #histogram to visualize the distribution of customer ratings

df['Rating'].plot(kind='hist')

plt.title('Distribution of Customer Ratings')
plt.xlabel('Rating')
plt.ylabel('Number of Customers')

plt.show()
```



9. Which branches are performing well in terms of gross margin percentage?

```
import matplotlib.pyplot as plt

#calculate the gross margin percentage for each branch
df_branch_margin = df.groupby('Branch')['gross margin percentage'].mean()
```

As stated earlier, a gross margin of **0.047** means that out of the total revenue, only 4.76% is left after accounting for the COGS. This indicates a low level of profitability for the Supermarket. To improve the profitability, the business can try to reduce the COGS or increase the revenue.

10. What are the most popular product lines in the supermarket?

```
In [30]: #group the data by product line and calculate total sales for each product line
product_line_sales = df.groupby('Product line')['Total'].sum()

#sort the product lines by total sales in descending order
product_line_sales = product_line_sales.sort_values(ascending=False)

print('Most popular product lines:')
print(product_line_sales.head(10))

product_line_sales.head(10).plot(kind='bar', title = 'Most Popular Product Lines')
```

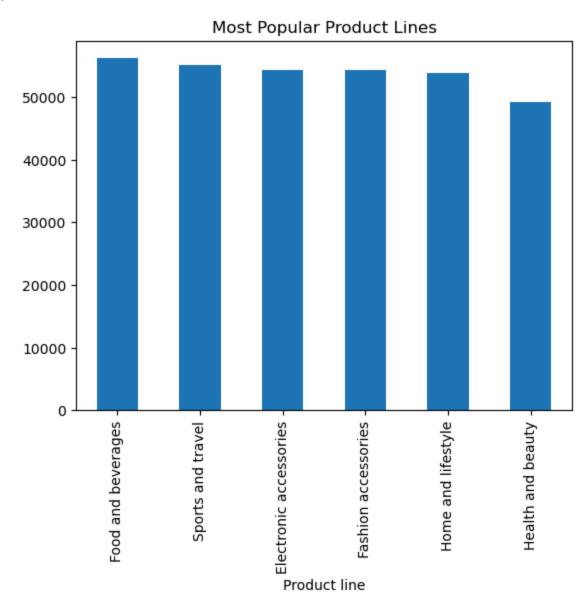
```
Most popular product lines:
```

Product line

Food and beverages 56144.8440 Sports and travel 55122.8265 Electronic accessories 54337.5315 Fashion accessories 54305.8950 Home and lifestyle 53861.9130 Health and beauty 49193.7390

Name: Total, dtype: float64

Out[30]: <Axes: title={'center': 'Most Popular Product Lines'}, xlabel='Product line'>



11. What are the most profitable product lines in the supermarket?

```
In [32]: #group data by product line and calculate the total gross income for each product line
product_line_income = df.groupby('Product line')['gross income'].sum()

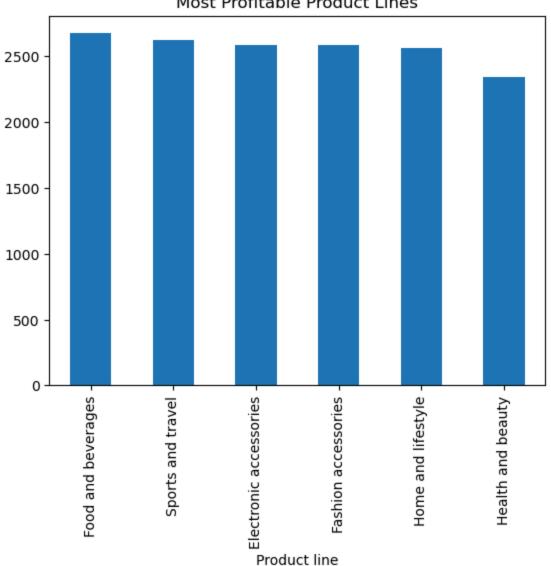
#sort product lines by total gross income in descending order
product_line_income = product_line_income.sort_values(ascending=False)

print('Most profitable product lines:')
print(product_line_income.head(10))
```

```
product_line_income.head(10).plot(kind='bar', title = 'Most Profitable Product Lines'
Most profitable product lines:
Product line
Food and beverages
                          2673.5640
Sports and travel
                          2624.8965
Electronic accessories
                          2587.5015
Fashion accessories
                          2585.9950
Home and lifestyle
                          2564.8530
Health and beauty
                          2342.5590
Name: gross income, dtype: float64
<Axes: title={'center': 'Most Profitable Product Lines'}, xlabel='Product line'>
```

Out[32]:

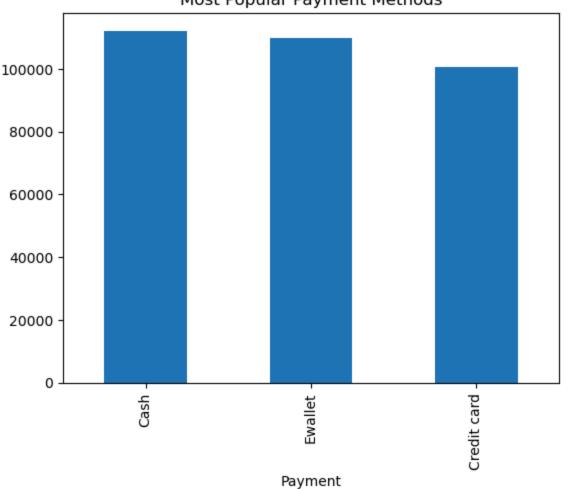
Most Profitable Product Lines



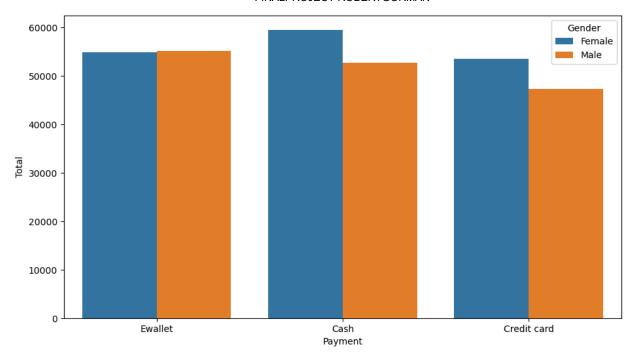
12. What are the most popular payment methods used in the supermarket?

```
In [34]:
         #group data by payment method and calculate the total sales for each payment method
         payment_method_sales = df.groupby('Payment')['Total'].sum()
         #sort payment methods by total sales in descending order
         payment_method_sales = payment_method_sales.sort_values(ascending=False)
```

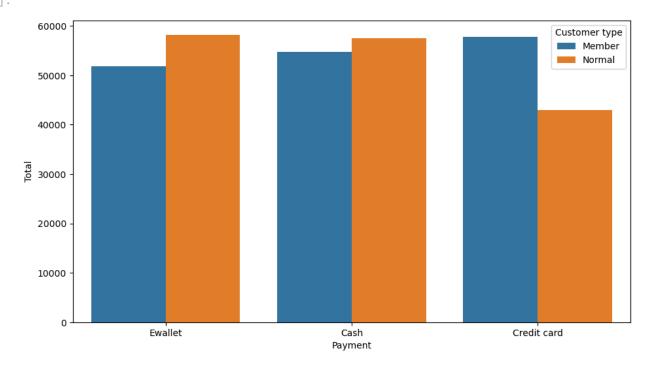
Most Popular Payment Methods



```
In [38]: #total sales for each gender by payment method
    plt.figure(figsize=(11,6))
    sns.barplot(x = 'Payment', y = 'Total', hue = 'Gender', data = df, errorbar=None, esti
Out[38]: <Axes: xlabel='Payment', ylabel='Total'>
```



```
In [41]: #total sales for each customer type by payment method
    plt.figure(figsize=(11,6))
    sns.barplot(x = 'Payment', y = 'Total', hue = 'Customer type', data = df, errorbar=Nor
Out[41]: <Axes: xlabel='Payment', ylabel='Total'>
```



13. What are the average unit prices and quantities sold for each product line?

```
#group data by product line and calculate the average unit price and quantity for each
product_line_data = df.groupby('Product line')[['Unit price', 'Quantity']].mean()

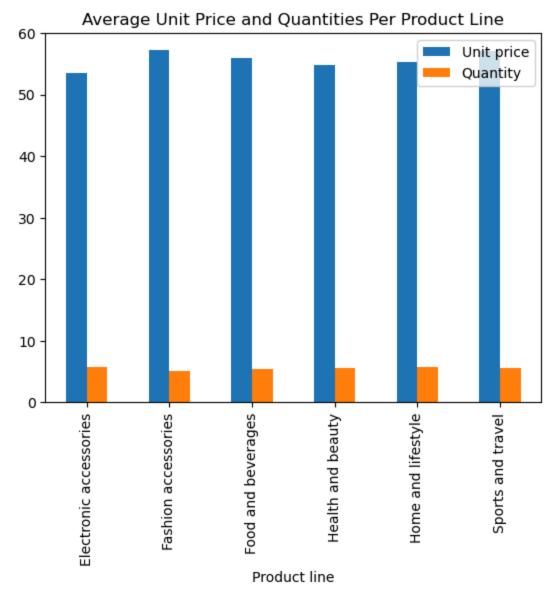
print('Average unit prices and quantities for each product line:')
print(product_line_data)
```

```
product_line_data.head(10).plot(kind='bar', title='Average Unit Price and Quantities F
```

```
Average unit prices and quantities for each product line:
```

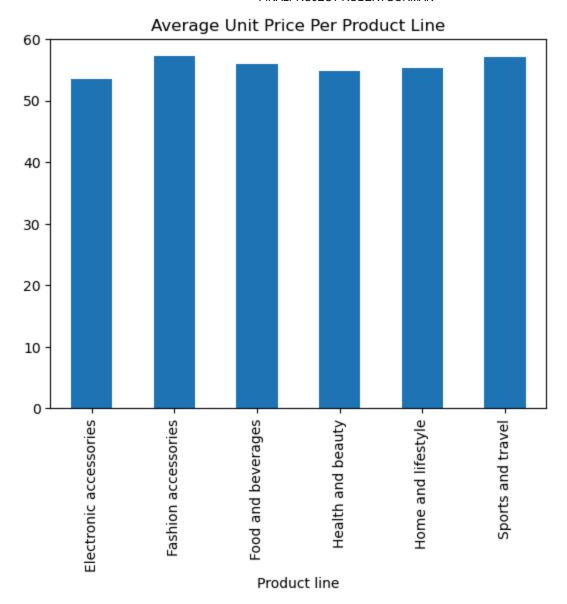
Unit price Quantity
Product line
Electronic accessories 53.551588 5.711765
Fashion accessories 57.153652 5.067416
Food and beverages 56.008851 5.471264
Health and beauty 54.854474 5.618421
Home and lifestyle 55.316937 5.693750
Sports and travel 56.993253 5.542169

Out[44]: <Axes: title={'center': 'Average Unit Price and Quantities Per Product Line'}, xlabel ='Product line'>

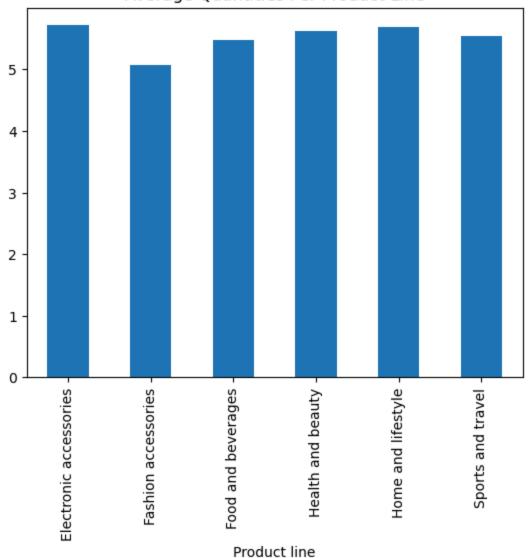


```
In [45]: #visualize the average unit prices for each product line
    product_line_data['Unit price'].plot(kind='bar', title = 'Average Unit Price Per Price
```

Out[45]: <Axes: title={'center': 'Average Unit Price Per Product Line'}, xlabel='Product line'} e'>



Average Quantities Per Product Line



14. What are the average gross margins and gross incomes for each product line?

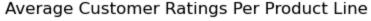
```
In [48]:
         #group data by product line and calculate the average gross margin and gross income fo
         product_line_dataa = df.groupby('Product line')[['gross margin percentage', 'gross inc
         print('Average gross margins and gross incomes for each product line:')
         print(product_line_dataa)
         Average gross margins and gross incomes for each product line:
                                 gross margin percentage gross income
         Product line
         Electronic accessories
                                                 4.761905
                                                              15.220597
         Fashion accessories
                                                 4.761905
                                                              14.528062
         Food and beverages
                                                 4.761905
                                                              15.365310
         Health and beauty
                                                 4.761905
                                                              15.411572
                                                              16.030331
         Home and lifestyle
                                                 4.761905
         Sports and travel
                                                 4.761905
                                                              15.812630
```

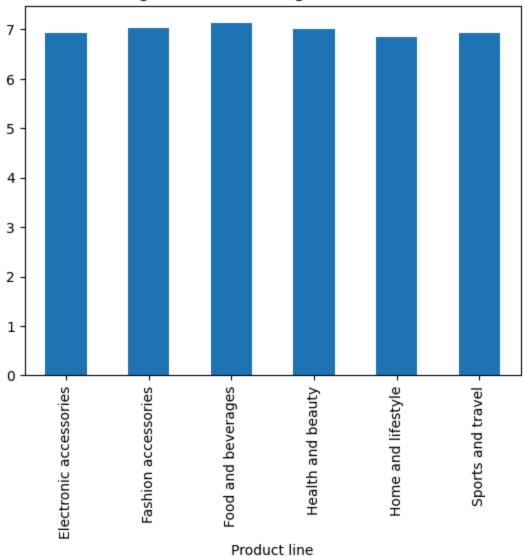
15. What are the average customer ratings for each product line?

```
In [50]: #group data by product line and calculate the average customer rating for each product
product_line_datta = df.groupby('Product line')['Rating'].mean()
```

```
print('Average customer ratings for each product line:')
 print(product_line_datta)
 product_line_datta.head(10).plot(kind='bar', title = 'Average Customer Ratings Per Product_line_datta.head(10).plot(kind='bar', titl
Average customer ratings for each product line:
 Product line
 Electronic accessories
                                                                                                                             6.924706
 Fashion accessories
                                                                                                                              7.029213
 Food and beverages
                                                                                                                              7.113218
Health and beauty
                                                                                                                              7.003289
Home and lifestyle
                                                                                                                              6.837500
 Sports and travel
                                                                                                                              6.916265
 Name: Rating, dtype: float64
 <Axes: title={'center': 'Average Customer Ratings Per Product Line'}, xlabel='Product</pre>
```

Out[50]: line'>





16. What are the most popular branches of the supermarket in terms of sales and customer ratings?

```
#group data by branch and calculate the total sales and average customer rating for ea
In [52]:
         branch_data = df.groupby('Branch')[['Total', 'Rating']].agg(['sum', 'mean'])
```

```
branch_data = branch_data.sort_values(('Total', 'sum'), ascending=False)
print(branch_data)
```

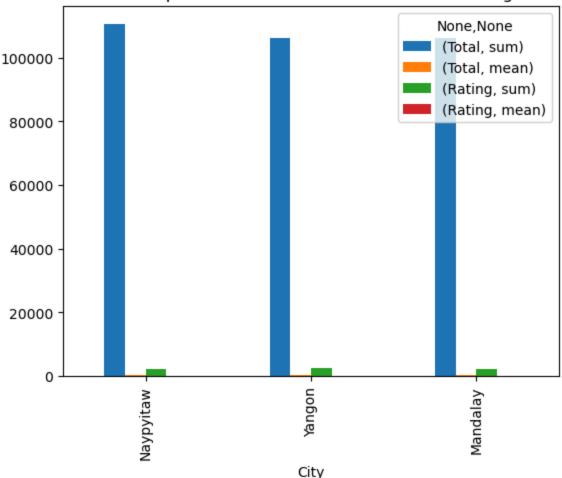
```
Total Rating sum mean sum mean

Branch
C 110568.7065 337.099715 2319.9 7.072866
A 106200.3705 312.354031 2389.2 7.027059
B 106197.6720 319.872506 2263.6 6.818072
```

17. What are the most popular cities for the supermarket in terms of sales and customer ratings?

```
In [55]: #group data by city and calculate the total sales and average customer rating for each
         city_data = df.groupby('City')[['Total', 'Rating']].agg(['sum', 'mean'])
         #sort cities by total sales in descending order
         city data = city data.sort values(('Total', 'sum'), ascending=False)
         print('Most popular cities:')
         print(city_data.head(10))
         city_data.head(10).plot(kind='bar', title='Most Popular Cities in Sales and Customer R
         Most popular cities:
                          Total
                                             Rating
                            sum
                                       mean
                                                sum
                                                         mean
         City
         Naypyitaw 110568.7065 337.099715 2319.9 7.072866
         Yangon
                    106200.3705 312.354031 2389.2 7.027059
                    106197.6720 319.872506 2263.6 6.818072
         <Axes: title={'center': 'Most Popular Cities in Sales and Customer Ratings'}, xlabel</pre>
Out[55]:
         ='City'>
```

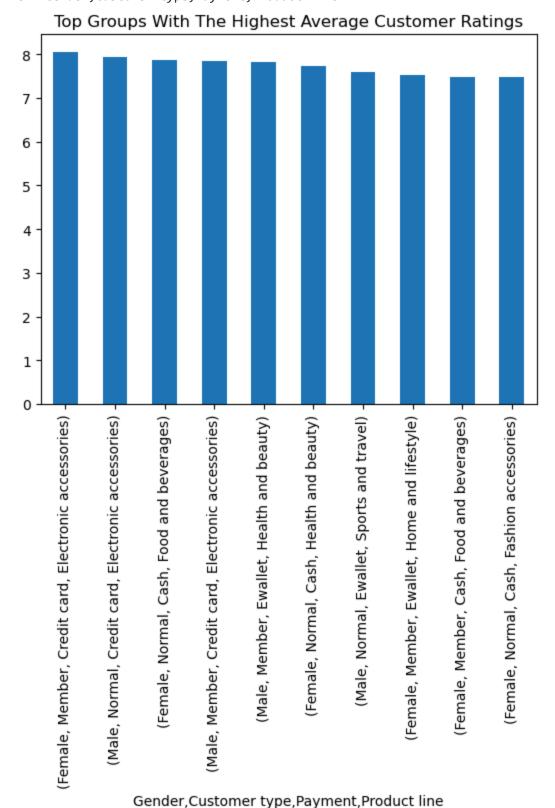
Most Popular Cities in Sales and Customer Ratings



18. What are the characteristics of the most satisfied customers in terms of gender, customer type, payment method, and product line?

```
\#group data by gender, customer type, payment method, and product line and calculate 	t
In [57]:
         customer_data = df.groupby(['Gender', 'Customer type', 'Payment', 'Product line'])['Ra
         #sort groups by average customer rating in descending order
         customer_data = customer_data.sort_values(ascending=False)
         print('Top 10 groups with the highest average customer ratings:')
         print(customer data.head(10))
         customer data.head(10).plot(kind='bar', title = 'Top Groups With The Highest Average C
         Top 10 groups with the highest average customer ratings:
         Gender Customer type Payment
                                            Product line
         Female Member
                                Credit card Electronic accessories
                                                                      8.050000
         Male
                 Normal
                                Credit card Electronic accessories
                                                                      7.925000
                                                                      7.876923
         Female Normal
                                Cash
                                            Food and beverages
                                Credit card Electronic accessories
         Male
                 Member
                                                                      7.843750
                                Ewallet
                                            Health and beauty
                                                                      7.815385
         Female Normal
                                Cash
                                            Health and beauty
                                                                      7.738462
                 Normal
                                            Sports and travel
         Male
                                Ewallet
                                                                      7.584211
         Female Member
                                Ewallet
                                            Home and lifestyle
                                                                      7.520000
                                Cash
                                            Food and beverages
                                                                      7.485000
                 Normal
                                Cash
                                            Fashion accessories
                                                                      7.476471
         Name: Rating, dtype: float64
```

Out[57]: <Axes: title={'center': 'Top Groups With The Highest Average Customer Ratings'}, xlab el='Gender,Customer type,Payment,Product line'>



19. What are the characteristics of the most dissatisfied customers in terms of gender, customer type, payment method, and product line?

```
In [58]: #group data by gender, customer type, payment method, and product line and calculate t
customer_dataa = df.groupby(['Gender', 'Customer type', 'Payment', 'Product line'])['F
```

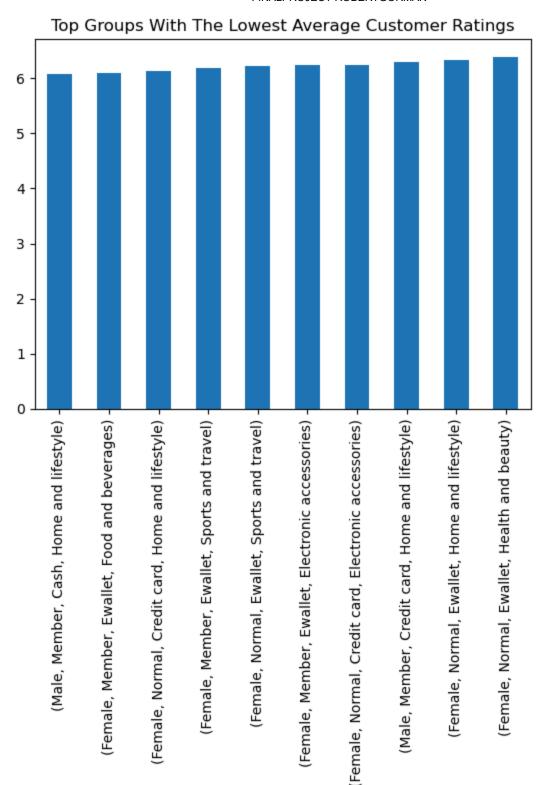
```
#sort groups by average customer rating in ascending order
customer_dataa = customer_data.sort_values()
print('Top 10 groups with the lowest average customer ratings:')
print(customer_dataa.head(10))
customer_dataa.head(10).plot(kind='bar', title = 'Top Groups With The Lowest Average (
Top 10 groups with the lowest average customer ratings:
Gender Customer type Payment
                                  Product line
Male
       Member
                     Cash
                                  Home and lifestyle
                                                           6.073333
                      Ewallet
Female Member
                                  Food and beverages
                                                           6.100000
       Normal
                     Credit card Home and lifestyle
                                                           6.133333
       Member
                                Sports and travel
                     Ewallet
                                                           6.181250
       Normal
                     Ewallet
                                  Sports and travel
                                                           6.227273
       Member
                     Ewallet
                                 Electronic accessories 6.250000
       Normal
                     Credit card Electronic accessories 6.250000
       Member
                     Credit card Home and lifestyle
Male
                                                           6.300000
Female Normal
                                  Home and lifestyle
                     Ewallet
                                                           6.335714
```

Health and beauty

6.392857

Name: Rating, dtype: float64

Out[58]: <Axes: title={'center': 'Top Groups With The Lowest Average Customer Ratings'}, xlabe l='Gender,Customer type,Payment,Product line'>



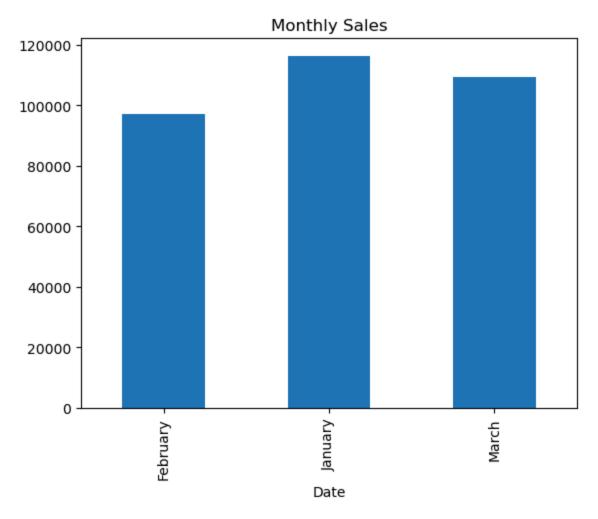
Gender,Customer type,Payment,Product line

20. Analyze and visualize total sales per month, transactions per week, transactions per day, and transactions per hour

```
In [59]: #calculate the total sales per month
    df['Date'] = pd.to_datetime(df['Date'])
    monthly_sales = df.groupby(df['Date'].dt.strftime('%B'))['Total'].sum()
    print(monthly_sales)
```

```
monthly_sales.plot(kind='bar', title = 'Monthly Sales')

Date
February 97219.374
January 116291.868
March 109455.507
Name: Total, dtype: float64
<Axes: title={'center': 'Monthly Sales'}, xlabel='Date'>
```



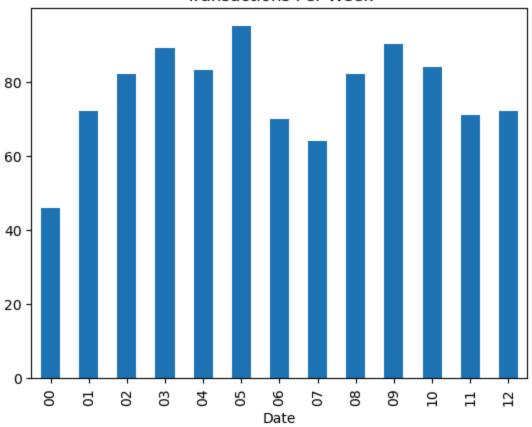
```
In [60]: #calculate total number of transactions per week
    df['Date'] = pd.to_datetime(df['Date'])
    transactions_per_week = df.groupby(df['Date'].dt.strftime('%U'))['Invoice ID'].nunique
    print(transactions_per_week)

transactions_per_week.plot(kind='bar', title = 'Transactions Per Week')
```

```
Date
00
      46
      72
01
02
      82
03
      89
04
      83
05
      95
06
      70
07
      64
98
      82
      90
09
      84
10
11
      71
12
      72
Name: Invoice ID, dtype: int64
```

<Axes: title={'center': 'Transactions Per Week'}, xlabel='Date'> Out[60]:

Transactions Per Week



```
#calculate total number of transactions per day
In [61]:
         df['Date'] = pd.to_datetime(df['Date'])
         transactions_per_day = df.groupby(df['Date'].dt.strftime('%a'))['Invoice ID'].nunique(
         print(transactions_per_day)
         transactions_per_day.plot(kind='bar', title='Transaction Per Day')
```

```
Date
          Fri
                 139
          Mon
                 125
                 164
          Sat
          Sun
                 133
                 138
          Thu
          Tue
                 158
          Wed
                 143
          Name: Invoice ID, dtype: int64
          <Axes: title={'center': 'Transaction Per Day'}, xlabel='Date'>
Out[61]:
```

Transaction Per Day 160 140 120 100 80 60 40 20 0 Sat Tue Sun Thu 곮 Mon Date

```
In [63]: #calculate total number of transactions per hour
         df['Time'] = pd.to_datetime(df['Time'])
         transactions_per_hour = df.groupby(df['Time'].dt.strftime('%H'))['Invoice ID'].nunique
         print(transactions_per_hour)
         Time
         10
               101
         11
                90
         12
                89
         13
               103
         14
                83
         15
               102
         16
                77
                74
         17
         18
                93
         19
               113
         20
                75
         Name: Invoice ID, dtype: int64
```

21. What are the most commonly purchased products on weekends, and how does this compare to weekdays?

```
In [65]: #group data by product line and day of the week and calculate the total quantity sold
    product_data = df.groupby(['Product line', df['Date'].dt.strftime('%a')])['Quantity'].

    weekend_data = product_data.loc[:, ['Sat', 'Sun']]
    weekday_data = product_data.loc[:, ['Mon', 'Tue', 'Wed', 'Thu', 'Fri']]

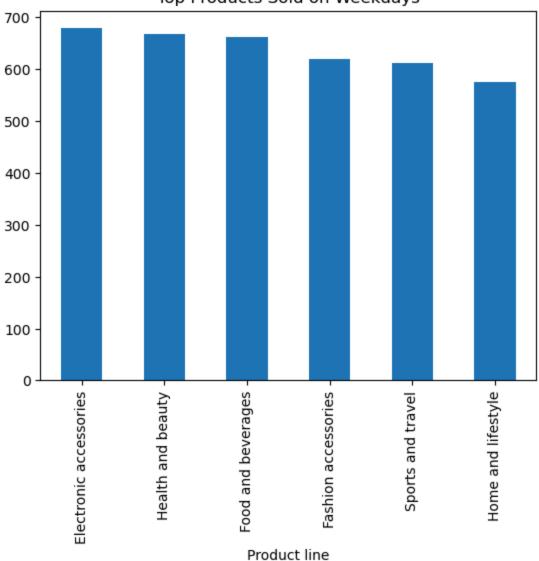
    weekend_data = weekend_data.groupby('Product line').sum()
    weekday_data = weekend_data.groupby('Product line').sum()

    weekend_data = weekend_data.sort_values(ascending=False)
    weekday_data = weekday_data.sort_values(ascending=False)
```

Top products sold on weekdays

```
In [67]:
         print('Top products sold on weekdays:')
         print(weekday_data.head(10))
         weekday_data.head(10).plot(kind='bar', title = 'Top Products Sold on Weekdays')
         Top products sold on weekdays:
         Product line
         Electronic accessories
                                   678
         Health and beauty
                                   667
         Food and beverages
                                   662
         Fashion accessories
                                   620
         Sports and travel
                                   611
         Home and lifestyle
                                   575
         Name: Quantity, dtype: int64
         <Axes: title={'center': 'Top Products Sold on Weekdays'}, xlabel='Product line'>
Out[67]:
```





Top products sold on weekends

```
In [68]:
          print('Top products sold on weekends:')
          print(weekend_data.head(10))
          weekend_data.head(10).plot(kind='bar', title = 'Top Products Sold on Weekends')
          Top products sold on weekends:
          Product line
         Home and lifestyle
                                    336
          Sports and travel
                                    309
          Electronic accessories
                                    293
                                    290
          Food and beverages
          Fashion accessories
                                    282
         Health and beauty
                                    187
         Name: Quantity, dtype: int64
         <Axes: title={'center': 'Top Products Sold on Weekends'}, xlabel='Product line'>
Out[68]:
```

Top Products Sold on Weekends

22. What is the relationship between the date and time of a transaction and the customer's gender, type, and payment method?

Product line

Electronic accessories

Food and beverages

Fashion accessories

Health and beauty

In [69]: #group data by gender, customer type, payment method, and date and time and calculate
transaction_data = df.groupby(['Gender', 'Customer type', 'Payment', 'Date', 'Time'])[
 print('Top 10 groups with the highest total quantity sold:')
 print(transaction_data.sort_values(ascending=False).head(10))

350

300

250

200

150

100

50

0

Home and lifestyle

Sports and travel

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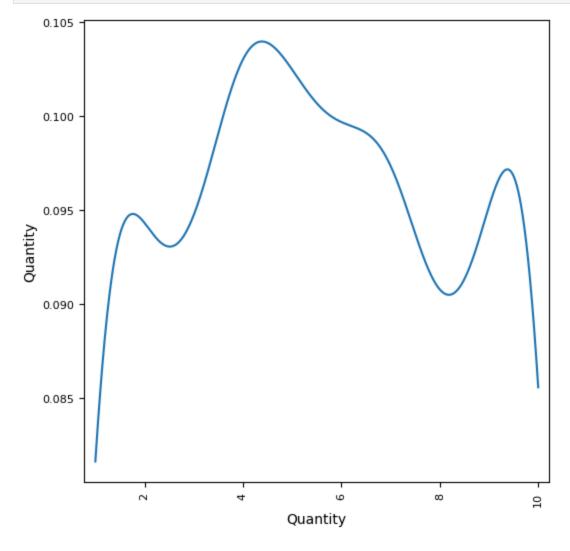
```
Top 10 groups with the highest total quantity sold:
Gender Customer type Payment
                                                Time
                                   Date
Male
       Normal
                       Ewallet
                                    2019-03-29
                                               2024-04-18 10:25:00
                                                                       10
       Member
                       Credit card
                                   2019-02-14 2024-04-18 11:26:00
                                                                       10
Female Member
                       Ewallet
                                    2019-01-30 2024-04-18 20:23:00
                                                                       10
                                    2019-02-10 2024-04-18 12:28:00
                                                                       10
                                    2019-02-22 2024-04-18 12:30:00
                                                                       10
Male
       Member
                       Credit card
                                   2019-03-20 2024-04-18 19:57:00
                                                                       10
Female Member
                       Ewallet
                                    2019-03-05
                                               2024-04-18 16:24:00
                                                                       10
                                                                       10
                                    2019-03-08 2024-04-18 10:53:00
Male
       Member
                       Credit card
                                   2019-03-17
                                               2024-04-18 19:06:00
                                                                       10
Female Member
                       Ewallet
                                    2019-03-18 2024-04-18 17:38:00
                                                                       10
Name: Quantity, dtype: int64
```

```
In [70]: from pandas.plotting import scatter_matrix

transaction_data = transaction_data.to_frame()

#create scatter matrix plot of the data
scatter_matrix(transaction_data, alpha=0.2, figsize=(6, 6), diagonal='kde')

plt.show()
```



CONCLUSION

Based on the analysis of the supermarket dataset, it is recommended to focus on:

- Increasing the average unit price and gross margin percentage can help maximize profits.
 - Promoting product lines with high sales quantities can also boost revenue.
 - Targeting specific cities and customer types can lead to more transactions.
- Improving the supermarket's rating across genders can enhance customer satisfaction and loyalty.
 - Implementing strategies to minimize tax payments can further improve overall profitability.
- Incorporating additional dataset attributes can further improve the accuracy of the sales predictions, which can inform business decisions and resource allocation.