Airbnb Power BI Dashboard – Technical Report

1. Purpose and Scope

This project aims to analyze Airbnb listings in the **New York City** area, visualize user preferences, and examine pricing dynamics.

Using **Power BI**, the analysis focuses on:

- Price distribution
- Listing density by neighborhood
- Average price and service fee by room type
- User reviews and ratings

The dashboard provides valuable insights into market trends and supports **pricing strategies**, **revenue optimization**, **and investment decisions**.

2. Dataset and Schema

- **Source file:** Airbnb_Open_Data.csv
- Key columns (as in the dataset):

id, host id, neighbourhood group, neighbourhood, room type, price, service fee, minimum nights, number of reviews, last review, reviews per month, availability 365 ...

3. Dataset Summary

Metric	Description
Total Listings	102K
Total Neighborhoods	225
Total Reviews	10M
Average Reviews	101

4. Dashboard Contents

4.1. Key Performance Indicators (KPIs)

• Total Reviews: 10M

Average Monthly Reviews: 101Total Neighborhoods: 225

• Total Hosts:102K

4.2. Neighborhood-Based Analysis

In the New York City Airbnb market, **Manhattan** and **Brooklyn** dominate in both **total price** and **number of reviews**, capturing the largest share of the market.

Queens serves as an important **mid-range alternative** with more affordable options, while **Bronx** and **Staten Island** have lower prices and demand, representing smaller market shares overall.

In general, high revenue and reservation density are concentrated in Manhattan and Brooklyn.

4.3. Room Type-Based Price Analysis

According to the data, the **highest revenue** and **service fees** are typically generated by **Entire home/apt** rentals. **Private rooms** also have strong revenue potential. **Shared rooms**, while lower-priced, contribute significantly to overall revenue in certain neighborhoods due to **high occupancy rates**. **Hotel rooms** have the **lowest demand** and represent the smallest portion of the market.

5. Conclusion

The analysis reveals that **demand and revenue** in the New York City Airbnb market are largely concentrated in **Manhattan** and **Brooklyn**.

Queens plays a significant role as a **mid-tier alternative**, whereas **Bronx** and **Staten Island** remain smaller players due to lower prices and demand.

In terms of room types, **Entire home/apt** generates the highest revenue, while **Shared rooms** stand out thanks to their **high occupancy rates**.

These findings provide **valuable insights** for developing **pricing strategies**, making **investment decisions**, and planning **marketing campaigns** within the Airbnb market.

6. Recommendations for Improvement

1. Data Updates

Integrate the **Airbnb API** or regularly updated datasets to make the dashboard **dynamic** and ensure real-time insights.

2. Price Prediction Module

Develop **dynamic pricing models** using features like location, room type, and seasonal demand.

3. Demand Forecasting

Use review counts, pricing, location, and occupancy data to predict **future reservations**.

4. Mobile-Friendly Dashboard

Optimize the dashboard for **Power BI Service mobile layouts** to improve accessibility for stakeholders.

5. Data Cleaning

Correct **neighbourhood group** inconsistencies (e.g., "brookln" \rightarrow **Brooklyn**) for more accurate visualizations.