Product Sentiment Analysis - NLP

Student name: Robert Cauvy

• Student pace: Flex

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• Instructor name: Claude Fried

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INTRODUCTION

Over the past decade conversations have increasingly shifted towards social media. Businesses across all industries could stand to benefit from listening to these conversations about themselves and how their products and brand are perceived by they users and prospective customers. Understanding what it is that customers enjoy the most and the least about your company's products and brand is crucial to retaining your loyal customers as well as attracting new ones. When large companies announce their new product releases at conferences and keynotes, they can obtain useful market insights and feedback from public opinion. A great source to measure market reactions is the giant social media network, Twitter. In addition to analyzing tweets various machine learning models will be trained and tested to classify tweets as either positive or negative sentiments towards the companies products and services.

Business Problem

It is not easy to obtain unbiased and unfiltered feedback and opinions from the public. Understanding how the market feels about the products and services delivered by your brand in real-time can provide valuable insights that could not get captured before the ubiquity of social media. Applying human capital to track social networks is simply not a scalable solution which makes the application of Natural Language Processing and Machine Learning classifiers well suited for this business problem. The objective of this project is provide the businesses (Apple

and Google) a model that identifies which tweets hold either a positive or negative sentiment about their brand or products from a corpus of tweets. Furthermore, this project will provide the stakeholders with a list of topics and keywords that most affect public perception, leaving actionable insights for future marketing and product design decisions.

OBTAIN

```
import matplotlib.pyplot as plt
In [615...
          import seaborn as sns
          import numpy as np
          import pandas as pd
          import math
          from sklearn.model selection import train test split, GridSearchCV
          from sklearn.metrics import classification report, plot roc curve, plot confusion
          from sklearn.feature_extraction.text import (CountVectorizer, TfidfTransformer,
                                                        TfidfVectorizer,ENGLISH_STOP_WORDS)
          from sklearn.pipeline import Pipeline
          from sklearn.compose import ColumnTransformer
          import nltk
          import string
          from nltk.collocations import *
          from nltk import TweetTokenizer, word_tokenize,wordpunct_tokenize
          from wordcloud import WordCloud
          from nltk import FreqDist
          from nltk.corpus import stopwords
          from nltk.stem.wordnet import WordNetLemmatizer
          #nltk.download('wordnet')
          from imblearn.over sampling import RandomOverSampler
          import imblearn.pipeline
          from sklearn.dummy import DummyClassifier
          from sklearn.naive bayes import MultinomialNB
          from sklearn.linear model import LogisticRegression,LogisticRegressionCV
          from sklearn.ensemble import RandomForestClassifier
          import warnings
          warnings.filterwarnings("ignore")
          pd.set option("display.max colwidth", 300)
          from IPython.display import Image
          from IPython.display import display
          %matplotlib inline
```

Data Understanding

This project is utilizing a dataset provided by CrowdFlower to from data.world. The dataset contains over 9,000 tweets from SXSW(South by Southwest) Conference about new product releases from Apple and Google. The tweet have been labeled as to which emotion they convey towards a particular product category or company brand based off of the language contained in the tweet.

According to the provider of the dataset, humans that were tasked with labeling the sentiments of each tweet by evaluating which brand or product the tweet was about and if the tweet expressed positive, negative, or no emotion towards a brand and/or product.

```
In [506... df = pd.read_csv('data/tweet_product.csv', encoding='latin_1')
    df
```

tweet_text emotion_in_tweet_is_directed_at is_there_an_emotion_ Out[506... .@wesley83 I have a 3G iPhone. After 3 hrs tweeting at #RISE_Austin, it was 0 **iPhone** dead! I need to upgrade. Plugin stations at #SXSW. @jessedee Know about @fludapp? Awesome iPad/iPhone app that you'll 1 iPad or iPhone App likely appreciate for its design. Also, they're giving free Ts at #SXSW @swonderlin Can not wait for #iPad 2 2 also. They should sale them down at iPad #SXSW. @sxsw I hope this year's festival isn't 3 as crashy as this year's iPhone app. iPad or iPhone App @sxtxstate great stuff on Fri #SXSW: Marissa Mayer (Google), Tim O'Reilly 4 Google (tech books/conferences) & amp; Matt Mullenweg (Wordpress) 9088 Ipad everywhere. #SXSW {link} iPad Wave, buzz... RT @mention We interrupt your regularly scheduled 9089 NaN #sxsw geek programming with big news {link} #google #circles Google's Zeiger, a physician never reported potential AE. Yet FDA relies 9090 NaN on physicians. " We're operating w/out data." #sxsw #health2dev Some Verizon iPhone customers complained their time fell back an hour 9091 NaN this weekend. Of course they were the New Yorkers who attended #SXSW. ŒÏ¡ÏàŠü_< Ê<Î<Ò<£<Á<ââ<_<£<<â_<ÛâRT 9092 @mention Google Tests %ÛÏCheck-in NaN Offers‰Û At #SXSW {link} 9093 rows x 3 columns df.columns In [507... Out[507... Index(['tweet_text', 'emotion_in_tweet_is directed at', 'is there an emotion directed at a brand or product'],

dtype='object')

```
index
           # Renaming columns to reduce verbosity
In [508...
           df = df.rename(columns={"tweet text": "text",
                                "emotion_in_tweet_is_directed_at": "product",
                               "is there an emotion_directed_at_a_brand_or_product": "sentimen
                     )
In [509...
           # Cleaning up the values in sentinemts for easier interpretability
           sentiment_dict = {'Positive emotion': 'Positive', 'Negative emotion': 'Negative'
                             'No emotion toward brand or product': 'Neutral',
                             "I can't tell": 'Unknown'}
           df['sentiment'] = df['sentiment'].map(sentiment_dict)
           df.head()
                                                                        text
                                                                               product sentiment
Out[509...
               .@wesley83 I have a 3G iPhone. After 3 hrs tweeting at #RISE_Austin, it was
          0
                                                                                iPhone
                                                                                         Negative
                                  dead! I need to upgrade. Plugin stations at #SXSW.
                                                                                iPad or
                 @jessedee Know about @fludapp? Awesome iPad/iPhone app that you'll
           1
                                                                                iPhone
                                                                                          Positive
                     likely appreciate for its design. Also, they're giving free Ts at #SXSW
                                                                                  App
                @swonderlin Can not wait for #iPad 2 also. They should sale them down at
          2
                                                                                  iPad
                                                                                         Positive
                                                                                iPad or
                 @sxsw I hope this year's festival isn't as crashy as this year's iPhone app.
          3
                                                                                iPhone
                                                                                         Negative
                                                                                  App
                @sxtxstate great stuff on Fri #SXSW: Marissa Mayer (Google), Tim O'Reilly
          4
                                                                                Google
                                                                                          Positive
                          (tech books/conferences) & amp; Matt Mullenweg (Wordpress)
In [510... | df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 9093 entries, 0 to 9092
          Data columns (total 3 columns):
                           Non-Null Count Dtype
               Column
                            _____
                            9092 non-null
           0
               text
                                             object
                            3291 non-null
                                             object
           1
               product
               sentiment 9093 non-null
           2
                                             object
          dtypes: object(3)
          memory usage: 213.2+ KB
           # Create a variable "corpus" containing all text
In [511...
           df['text'] = df['text'].astype(str)
           corpus = df['text'].to list()
           # Preview first 5 entries
           corpus[:5]
Out[511... ['.@wesley83 I have a 3G iPhone. After 3 hrs tweeting at #RISE Austin, it was de
          ad! I need to upgrade. Plugin stations at #SXSW.',
           "@jessedee Know about @fludapp ? Awesome iPad/iPhone app that you'll likely app
          reciate for its design. Also, they're giving free Ts at #SXSW",
            '@swonderlin Can not wait for #iPad 2 also. They should sale them down at #SXS
          W.',
           "@sxsw I hope this year's festival isn't as crashy as this year's iPhone app. #
```

sxsw",

"@sxtxstate great stuff on Fri #SXSW: Marissa Mayer (Google), Tim O'Reilly (tec h books/conferences) & amp; Matt Mullenweg (Wordpress)"]

Scrub

```
In [512... # Check for duplicates
    df.duplicated(subset=['text'], keep='first').sum()

Out[512... 27

In [513... # Take a look at duplicated records
    duplicates = df.duplicated(subset=['text'], keep=False)
    df.loc[duplicates.loc[duplicates==True].index].sort_values(by='text')
```

	df.loc[duplicates.loc[duplicates==True].index].sort_values(by='text')								
Out[513		text	product	sentiment					
	7	#SXSW is just starting, #CTIA is around the corner and #googleio is only a hop skip and a jump from there, good time to be an #android fan	Android	Positive					
	3962	#SXSW is just starting, #CTIA is around the corner and #googleio is only a hop skip and a jump from there, good time to be an #android fan	Android	Positive					
	466	Before It Even Begins, Apple Wins #SXSW {link}	Apple	Positive					
	468	Apple	Positive						
	9 Counting down the days to #sxsw plus strong Canadian dollar means stock up on Apple gear		Apple	Positive					
	2559	Counting down the days to #sxsw plus strong Canadian dollar means stock up on Apple gear	Apple	Positive					
	774	Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral					
	776	Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral					
17 ^{l just}		I just noticed DST is coming this weekend. How many iPhone users will be an hour late at SXSW come Sunday morning? #SXSW #iPhone	iPhone	Negative					
	8483	I just noticed DST is coming this weekend. How many iPhone users will be an hour late at SXSW come Sunday morning? #SXSW #iPhone	iPhone	Negative					
	2230	Marissa Mayer: Google Will Connect the Digital & Digital & Physical Worlds Through Mobile - {link} #sxsw	NaN	Neutral					
	2232	Marissa Mayer: Google Will Connect the Digital & Digital & Physical Worlds Through Mobile - {link} #sxsw	NaN	Neutral					
	8747	Need to buy an iPad2 while I'm in Austin at #sxsw. Not sure if I'll need to Q up at an Austin Apple store?	iPad	Positive					
	20	Need to buy an iPad2 while I'm in Austin at #sxsw. Not sure if I'll need to Q up at an Austin Apple store?	iPad	Positive					
	4897	Oh. My. God. The #SXSW app for iPad is pure, unadulterated awesome. It's easier to browse events on iPad than on the website!!!	iPad or iPhone App	Positive					
	21	Oh. My. God. The #SXSW app for iPad is pure, unadulterated awesome. It's easier to browse events on iPad than on the website!!!	iPad or iPhone App	Positive					

	text	product	sentiment
5884	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #SXSW	NaN	Neutral
5882	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #SXSW	NaN	Neutral
5880	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #SXSW	NaN	Neutral
5883	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral
5879	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral
5881	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral
5885	RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral
6295	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #SXSW	NaN	Neutral
6293	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #SXSW	Google	Positive
6297	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #SXSW	NaN	Neutral
6299	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #SXSW	NaN	Neutral
6296	RT @mention Marissa Mayer: Google Will Connect the Digital & amp; Physical Worlds Through Mobile - {link} #sxsw	Google	Positive
6294	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #sxsw	NaN	Neutral
6292	RT @mention Marissa Mayer: Google Will Connect the Digital & amp; Physical Worlds Through Mobile - {link} #sxsw	Google	Positive
6298	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #sxsw	Google	Positive
6300	RT @mention Marissa Mayer: Google Will Connect the Digital & Physical Worlds Through Mobile - {link} #sxsw	NaN	Neutral
6544	RT @mention RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral
6546	RT @mention RT @mention Google to Launch Major New Social Network Called Circles, Possibly Today {link} #sxsw	NaN	Neutral
6576	RT @mention RT @mention It's not a rumor: Apple is opening up a temporary store in downtown Austin for #SXSW and the iPad 2 launch {link}	NaN	Neutral
6574	RT @mention RT @mention It's not a rumor: Apple is opening up a temporary store in downtown Austin for #SXSW and the iPad 2 launch {link}	Apple	Positive
5338	RT @mention %: GO BEYOND BORDERS! %: {link} %.a_ #edchat #musedchat #sxsw #sxswi #classical #newTwitter	NaN	Neutral

	text	product	sentiment
5336	RT @mention %: 4 GO BEYOND BORDERS! %: {link} % a_ #edchat #musedchat #sxsw #sxswi #classical #newTwitter	NaN	Neutral
5339	RT @mention ‰÷¼ Happy Woman's Day! Make love, not fuss! ‰÷_ {link} %ã_ #edchat #musedchat #sxsw #sxswi #classical #newTwitter	NaN	Neutral
5341	RT @mention ‰÷¼ Happy Woman's Day! Make love, not fuss! ‰÷_ {link} %ã_ #edchat #musedchat #sxsw #sxswi #classical #newTwitter	NaN	Neutral
3950	Really enjoying the changes in Gowalla 3.0 for Android! Looking forward to seeing what else they & Eoursquare have up their sleeves at #SXSW	Android App	Positive
24	Really enjoying the changes in Gowalla 3.0 for Android! Looking forward to seeing what else they & Downsquare have up their sleeves at #SXSW	Android App	Positive
3814	Win free iPad 2 from webdoc.com #sxsw RT	iPad	Positive
3812	Win free iPad 2 from webdoc.com #sxsw RT	NaN	Neutral
3813	Win free ipad 2 from webdoc.com #sxsw RT	iPad	Positive
3811	Win free ipad 2 from webdoc.com #sxsw RT	NaN	Neutral
df.d: # Ch	<pre>op duplicates rop_duplicates(subset=['text'], keep='first', inplace=Tr eck for duplicates uplicated(subset=['text'], keep='first').sum()</pre>	ue)	

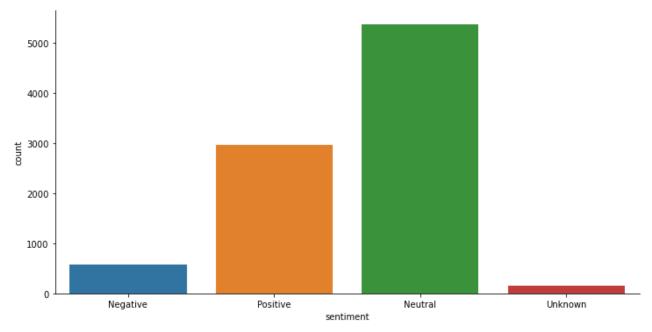
EXPLORE

Out[514... 0

After going through some initial scrubbing of the dataset it is time to explore some of the

characteristics of the tweet data. During this EDA phase, we will inspect the class balance, distribution of tweet lengths, WordClouds and most common words for each class.

Because we are working with Twitter data, we'll work with nltk's TweetTokenizer and customize stop words to get a better view of the content of the tweets for addressing the questions.



Examing the class distributions

```
In [518...
          df['sentiment'].value_counts()
Out[518... Neutral
                       5373
          Positive
                       2968
          Negative
                        569
          Unknown
                        156
          Name: sentiment, dtype: int64
           df['sentiment'].value counts(normalize=True)
In [519...
Out[519... Neutral
                       0.592654
          Positive
                       0.327377
          Negative
                       0.062762
                       0.017207
          Unknown
          Name: sentiment, dtype: float64
```

Less than half of the tweets were classified as having any emotion. Of the tweets which were tagged as having an emotion, most were coded positive. About 3,000 tweets compared to only 570 tweets that were tagged as having negative emotion.

```
In [520...
             df[df['sentiment'] == 'Unknown']
                                                                                     text product sentiment
Out[520...
                        Thanks to @mention for publishing the news of @mention new medical
              90
                                                                                               NaN
                                                                                                      Unknown
                                           Apps at the #sxswi conf. blog {link} #sxsw #sxswh
                        ‰Ûï@mention "Apple has opened a pop-up store in Austin so the
              102
                                                                                               NaN
                                                                                                      Unknown
                                nerds in town for #SXSW can get their new iPads. {link} #wow
                         Just what America needs. RT @mention Google to Launch Major New
             237
                                                                                               NaN
                                                                                                      Unknown
                                   Social Network Called Circles, Possibly Today {link} #sxsw
                      The queue at the Apple Store in Austin is FOUR blocks long. Crazy stuff!
              341
                                                                                               NaN
                                                                                                      Unknown
                       Hope it's better than wave RT @mention Buzz is: Google's previewing a
             368
                                                                                               NaN
                                                                                                      Unknown
                                                 social networking platform at #SXSW: {link}
```

	text	product	sentiment
•••			
9020	It's funny watching a room full of people hold their iPad in the air to take a photo. Like a room full of tablets staring you down. #SXSW	NaN	Unknown
9032	@mention yeah, we have @mention , Google has nothing on us :) #SXSW	NaN	Unknown
9037	@mention Yes, the Google presentation was not exactly what I was expecting. #sxsw	NaN	Unknown
9058	"Do you know what Apple is really good at? Making you feel bad about your Xmas present!" - Seth Meyers on iPad2 #sxsw #doyoureallyneedthat?	NaN	Unknown
9066	How much you want to bet Apple is disproportionately stocking the #SXSW pop-up store with iPad 2? The influencer/hipsters thank you	Apple	Unknown

156 rows × 3 columns

These tweets labeled as unknown are difficult to classify without more context and could be viewed as sarcastic. All tweets in the corpus will need to be classified for modeling later on and the volume accounts for less than 2% of the corpus it is safe to drop these records.

Since the business problem we are looking to solve requires understanding differences between positive and negative sentiments, it is essential that positive and negative tweets are separated for the exploration process.

```
In [522... positive_df = df.loc[df['sentiment']=='Positive']
    positive_df
```

Out[522		text	product	sentiment
	1	@jessedee Know about @fludapp ? Awesome iPad/iPhone app that you'll likely appreciate for its design. Also, they're giving free Ts at #SXSW	iPad or iPhone App	Positive
	2	@swonderlin Can not wait for #iPad 2 also. They should sale them down at #SXSW.	iPad	Positive
	4	@sxtxstate great stuff on Fri #SXSW: Marissa Mayer (Google), Tim O'Reilly (tech books/conferences) & Matt Mullenweg (Wordpress)	Google	Positive
	7	#SXSW is just starting, #CTIA is around the corner and #googleio is only a hop skip and a jump from there, good time to be an #android fan	Android	Positive
	8	Beautifully smart and simple idea RT @madebymany @thenextweb wrote about our #hollergram iPad app for #sxsw! http://bit.ly/ieaVOB	iPad or iPhone App	Positive
	•••			

	text	product	sentiment
9072	@mention your iPhone 4 cases are Rad and Ready! Stop by tomorrow to get them! #Sxsw #zazzlesxsw #sxswi {link}	iPhone	Positive
9077	@mention your PR guy just convinced me to switch back to iPhone. Great #sxsw coverage. #princess	iPhone	Positive
9079	"papyrussort of like the ipad" - nice! Lol! #SXSW Lavelle	iPad	Positive
9085	I've always used Camera+ for my iPhone b/c it has an image stabilizer mode. Suggestions for an iPad cam app w/ same feature? #SXSW #SXSWi	iPad or iPhone App	Positive
9088	Ipad everywhere. #SXSW {link}	iPad	Positive

2968 rows × 3 columns

```
In [523... negative_df = df.loc[df['sentiment']=='Negative']
    negative_df
```

	negu				
Out[523		text	product	sentiment	
	0	.@wesley83 I have a 3G iPhone. After 3 hrs tweeting at #RISE_Austin, it was dead! I need to upgrade. Plugin stations at #SXSW.	iPhone	Negative	
	3	@sxsw I hope this year's festival isn't as crashy as this year's iPhone app. #sxsw	iPad or iPhone App	Negative	
		I just noticed DST is coming this weekend. How many iPhone users will be an hour late at SXSW come Sunday morning? #SXSW #iPhone	iPhone	Negative	
	38	@mention - False Alarm: Google Circles Not Coming Now‰ÛÒand Probably Not Ever? - {link} #Google #Circles #Social #SXSW	Google	Negative	
	64	Again? RT @mention Line at the Apple store is insane #sxsw	NaN	Negative	
	•••		•••	•••	
	8973	Google guy at #sxsw talk is explaining how he made realistic Twitter bots as an experiment. Gee, thanks for doing that.	NaN	Negative	
	8981	I think my effing hubby is in line for an #iPad 2. Can someone point him towards the line-up for wife number #2. #sxswi #sxsw	iPad	Negative	
	9008	I'm pretty sure the panelist that thinks "Apple is drowning in their success" is fucking insane. #SXSW	Apple	Negative	
	9043	Hey is anyone doing #sxsw signing up for the group texting app, groupme? got it on my iphone, but no one else is on it, sokinda useless.	NaN	Negative	
	9080	Diller says Google TV "might be run over by the PlayStation and the Xbox, which are essentially ready today." #sxsw #diller	Other Google product or service	Negative	

569 rows × 3 columns

```
In [525... positive_corpus = positive_df['text'].to_list()
    positive_corpus[:5]
```

["@jessedee Know about @fludapp ? Awesome iPad/iPhone app that you'll likely app

3/3/22, 8:19 PM

```
Out[525... reciate for its design. Also, they're giving free Ts at #SXSW",
          '@swonderlin Can not wait for #iPad 2 also. They should sale them down at #SXS
         W.',
          "@sxtxstate great stuff on Fri #SXSW: Marissa Mayer (Google), Tim O'Reilly (tec
         h books/conferences) & amp; Matt Mullenweg (Wordpress)",
          '#SXSW is just starting, #CTIA is around the corner and #googleio is only a hop
         skip and a jump from there, good time to be an #android fan',
          'Beautifully smart and simple idea RT @madebymany @thenextweb wrote about our #
         hollergram iPad app for #sxsw! http://bit.ly/ieaVOB']
In [524... | negative_corpus = negative_df['text'].to list()
          negative_corpus[:5]
Out[524... ['.@wesley83 I have a 3G iPhone. After 3 hrs tweeting at #RISE_Austin, it was de
         ad! I need to upgrade. Plugin stations at #SXSW.',
          "@sxsw I hope this year's festival isn't as crashy as this year's iPhone app. #
         sxsw",
          'I just noticed DST is coming this weekend. How many iPhone users will be an ho
         ur late at SXSW come Sunday morning? #SXSW #iPhone',
          '@mention - False Alarm: Google Circles Not Coming Now\x89ÛÒand Probably Not E
         ver? - {link} #Google #Circles #Social #SXSW',
          'Again? RT @mention Line at the Apple store is insane.. #sxsw']
        Tokenization
          # Function for tokenization of tweets
In [526...
          def tweets tokenize(corpus, preserve case=False, strip handles=True):
              tokenizer = TweetTokenizer(preserve case=preserve case,
                                         strip handles=strip handles)
              tokens = tokenizer.tokenize(','.join(corpus))
              return tokens
```

```
# Positive tweets tokenized
In [326...
          positive tokens = tweets tokenize(positive corpus)
```

```
In [527...
          # Negative tweets tokenized
          negative tokens = tweets tokenize(negative corpus)
```

```
# Checking the most common positive tokens
In [528...
          from nltk import FreqDist
          freq = FreqDist(positive tokens)
          freq.most common(10)
```

```
Out[528... [(',', 4048),
           ('#sxsw', 2981),
           ('.', 2230),
           ('the', 1590),
           ('!', 1241),
           ('link', 1214),
           ('{', 1210),
           ('}', 1210),
           ('to', 1154),
           ('at', 1019)]
```

```
# Checking the most common negative tokens
In [529...
          freq = FreqDist(negative tokens)
          freq.most common(10)
```

[(',', 789),

```
Out[529... ('#sxsw', 568),

('.', 545),

('the', 309),

('to', 256),

('ipad', 179),

('"', 175),

('is', 159),

('a', 155),

('iphone', 145)]
```

Looks like there are stop words and puncuations that were tokenized and will need to be removed.

Lemmatization

Before removing StopWords, tokens should be lemmatized to ensure the list of words are being captured

```
In [530... # Function for lemmatizating tokens
    def lemmatize_tokens(tokens_list):
        lemmatizer = WordNetLemmatizer()
        lemma_tokens = [lemmatizer.lemmatize(word) for word in tokens_list]
        return lemma_tokens

In [531... # Lemmatize positive tokens
    positive_tokens_lemma = lemmatize_tokens(positive_tokens)
In [532... # Lemmatize negative tokens
    negative_tokens_lemma = lemmatize_tokens(negative_tokens)
```

Punctuation And StopWord Removal

```
In [535... # Removing StopWords from lemmatized tokens
    positive_lemma_stopped = stopword_removal(positive_tokens_lemma)

In [536... # Removing StopWords from lemmatized tokens
    negative_lemma_stopped = stopword_removal(negative_tokens_lemma)
```

```
# Looking at the most common tokens
In [537...
           freq = FreqDist(positive_lemma_stopped)
           freq.most_common(30)
Out[537... [('#sxsw', 2981),
           ('link', 1218),
('ipad', 1008),
           ('rt', 929),
           ('apple', 711),
           ('google', 602),
           ('2', 593),
           ('store', 554),
           ('iphone', 466),
           ('', 443),
           ('app', 387),
           ('new', 358),
           ('austin', 250),
           ('get', 181),
           ('#apple', 174),
           ('launch', 173),
           ('android', 161),
           ('party', 151),
           ('pop-up', 151),
           ('sxsw', 144),
           ('line', 143),
           ('time', 136),
           ('great', 135),
           ('via', 132),
           ('#ipad2', 129),
           ('day', 124),
           ('social', 122),
           ('cool', 119),
           ('free', 118),
           ("i'm", 115)]
           # Looking at the most common tokens
In [538...
           freq = FreqDist(negative lemma stopped)
           freq.most common(30)
Out[538... [('#sxsw', 568),
           ('ipad', 179),
           ('iphone', 145),
           ('rt', 138),
           ('google', 136),
           ('link', 103),
           ('apple', 100),
           ('2', 81),
           ('', 69),
           ('app', 60),
           ('store', 47),
           ('new', 43),
           ('like', 43),
('need', 35),
           ('ha', 31),
           ('circle', 29),
           ('design', 29),
           ('people', 29),
           ('social', 28),
           ('apps', 26),
           ('get', 25),
           ('wa', 24),
           ('austin', 23),
           ('think', 23),
           ('time', 23),
```

```
('launch', 22),
           ('one', 22),
           ('day', 21),
           ('today', 21),
           ('look', 21)]
           # Appending stopwords list
In [539...
           stopword_list.extend(['rt','co','sxsw', '#sxsw', '#sxswi','link'])
           # Removing StopWords from lemmatized tokens
In [540...
           positive lemma stopped = stopword removal(positive tokens lemma)
           # Removing StopWords from lemmatized tokens
In [541...
           negative_lemma_stopped = stopword_removal(negative_tokens_lemma)
           # Looking at the most common tokens
In [542...
           freq = FreqDist(positive lemma stopped)
           freq.most common(30)
Out[542... [('ipad', 1008),
           ('apple', 711),
           ('google', 602),
           ('2', 593),
           ('store', 554),
           ('iphone', 466),
           ('', 443),
           ('app', 387),
           ('new', 358),
           ('austin', 250),
           ('get', 181),
           ('#apple', 174),
           ('launch', 173),
           ('android', 161),
           ('party', 151),
           ('pop-up', 151),
           ('line', 143),
           ('time', 136),
           ('great', 135),
           ('via', 132),
           ('#ipad2', 129),
           ('day', 124),
           ('social', 122),
           ('cool', 119),
           ('free', 118),
           ("i'm", 115),
           ('like', 115),
           ('map', 115),
           ('one', 114),
           ('today', 111)]
           # Looking at the most common tokens
In [543...
           freq = FreqDist(negative lemma stopped)
           freq.most common(30)
Out[543... [('ipad', 179),
           ('iphone', 145),
           ('google', 136),
('apple', 100),
           ('2', 81),
           ('', 69),
           ('app', 60),
           ('store', 47),
```

```
('new', 43),
('like', 43),
('need', 35),
('ha', 31),
('circle', 29),
('design', 29),
('people', 29),
('social', 28),
('apps', 26),
('get', 25),
('wa', 24),
('austin', 23),
('think', 23),
('time', 23),
('launch', 22),
('one', 22),
('day', 21),
('today', 21),
('look', 21),
('line', 20),
('say', 20),
('android', 19)]
```

WordCloud Visualizations

```
# Writing a function to generate wordcloud
In [544...
          def wordcloud generator(tokens, collocations=False, background color='black',
                                 colormap='Greens', display=True):
              # Initalize a WordCloud
              wordcloud = WordCloud(collocations=collocations,
                                    background color=background color,
                                     colormap=colormap,
                                    width=500, height=300)
              # Generate wordcloud from tokens
              wordcloud.generate(','.join(tokens))
              # Plot with matplotlib
              if display:
                  plt.figure(figsize = (12, 15), facecolor = None)
                  plt.imshow(wordcloud)
                  plt.axis('off');
              return wordcloud
```

```
In [545... # Generate a WordCloud for positive tweets
    positive_cloud = wordcloud_generator(positive_lemma_stopped, collocations=True)
```



In [546...



```
In [547... # Generate a wordcloud comparison of negative and positive tweets
def wordcloud_comp(wc1, wc2):

fig, ax = plt.subplots(figsize=(16,20), ncols=2)
  title_font = {'fontweight':'bold','fontsize':20}
  sentiment = 'Positive'
```

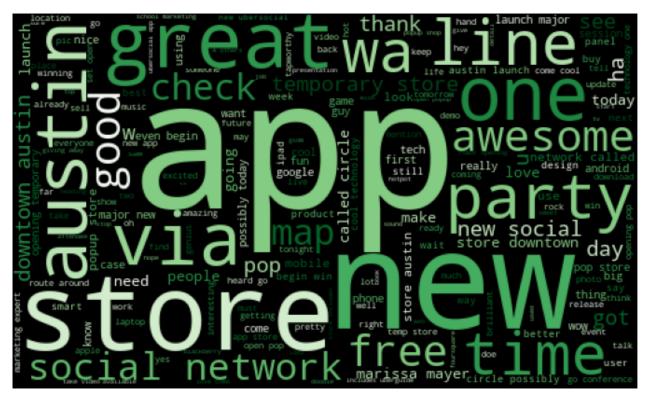
```
ax[0].imshow(wc1)
ax[0].set_title(sentiment,fontdict=title_font)
ax[0].set_xticks([])
ax[0].set_yticks([])

sentiment = 'Negative'
ax[1].imshow(wc2)
ax[1].set_title(sentiment,fontdict=title_font)
ax[1].set_xticks([])
ax[1].set_yticks([])
plt.tight_layout();
```

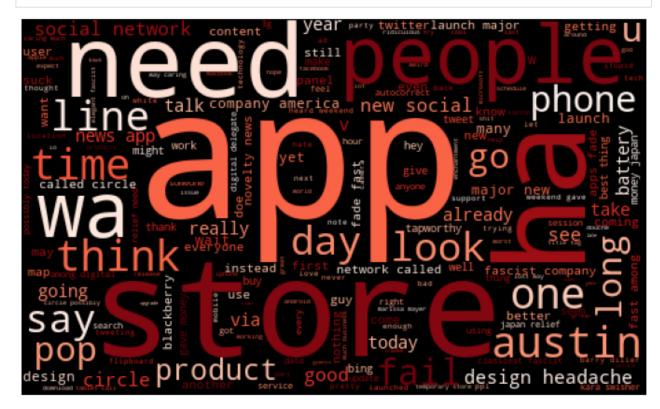
In [548... wordcloud_comp(positive_cloud, negative_cloud)



It looks like the brands presenting new services and and product launches at the event appeared most in both positive and negative tweets. Let's look at WordClouds with those words added to the stop list.



In [552...



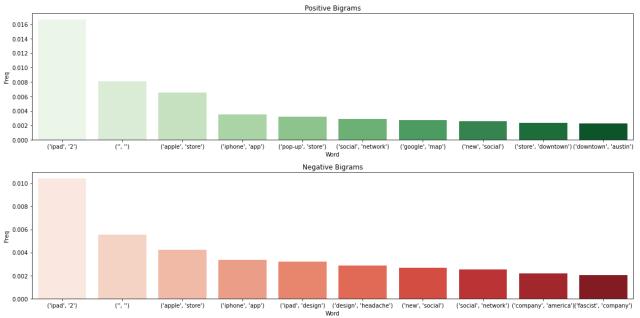
In [553...

wordcloud_comp(positive_cloud_no_names,negative_cloud_no_names)



Tweet Bigrams

```
bigram_measures = nltk.collocations.BigramAssocMeasures()
In [554...
          positive_finder = BigramCollocationFinder.from_words(positive_lemma_stopped)
In [555...
          negative finder = BigramCollocationFinder.from words(negative lemma stopped)
          pos_bigrams = positive_finder.score_ngrams(bigram_measures.raw_freq)
In [556...
          neg_bigrams = negative_finder.score_ngrams(bigram_measures.raw_freq)
          # Creating a DataFrame from the positive bigrams
In [557...
          pos_bigrams_df = pd.DataFrame(pos_bigrams, columns=["Word", "Freq"]).head(10)
          # Creating a DataFrame from the negative bigrams
In [558...
          neg bigrams df = pd.DataFrame(neg bigrams, columns=["Word", "Freq"]).head(10)
          # Plotting Bi-grams
In [559...
          fig, axes = plt.subplots(figsize=(16,8),nrows=2)
          sns.barplot(data=pos bigrams df, x=pos bigrams df['Word'],
                      y=pos_bigrams_df['Freq'],ax=axes[0],palette='Greens')
          sns.barplot(data=neg bigrams df, x=neg bigrams df['Word'],
                      y=neg_bigrams_df['Freq'],ax=axes[1],palette='Reds')
          axes[0].set title('Positive Bigrams')
          axes[1].set_title('Negative Bigrams')
          plt.tight_layout();
```



Exploring Sentiments of Products/Services

```
df['product'].value_counts()
In [561...
Out[561... iPad
                                                  939
                                                  657
          Apple
                                                  469
          iPad or iPhone App
          Google
                                                  427
          iPhone
                                                  295
          Other Google product or service
                                                  292
          Android App
                                                   80
          Android
                                                   77
          Other Apple product or service
                                                   35
          Name: product, dtype: int64
           product order = ['iPad','Apple','iPad or iPhone App','Google','iPhone',
In [562...
                               'Other Google product or service', 'Android App', 'Android',
                               'Other Apple product or service']
           # Product tweet distribution
In [563...
           sns.catplot(data=df,x='product',kind='count',order=product order,aspect=3.5);
           800
           600
                                                             Other Google product or service
                                                                                           Other Apple product or service
```

```
'Other Apple product or service': 'Apple'}
          df['brand'] = df['product'].map(product_dict)
In [565...
          # Brand tweet distribution
          sns.catplot(data=df,x='brand',kind='count',order=['Apple', 'Google'],aspect=3.5)
          500
          df.groupby(['brand','product','sentiment']).count()
In [567...
```

text Out[567...

brand	product	sentiment	
Apple	Apple	Negative	95
		Neutral	21
		Positive	541
	Other Apple product or service	Negative	2
		Neutral	1
		Positive	32
	iPad	Negative	125
		Neutral	24
		Positive	790
	iPad or iPhone App	Negative	63
		Neutral	10
		Positive	396
	iPhone	Negative	102
		Neutral	9
		Positive	184
Google	Android	Negative	8
		Neutral	1
		Positive	68
	Android App	Negative	8
		Neutral	1
		Positive	71

brandproductsentimentGoogleNegative68Neutral15Positive344Other Google product or serviceNegative47Neutral9Positive236

MODEL

Preprocessing For Modeling

Since the business problem is only concerned with classifying tweets as negative or positive a binary classification model will be employed. Therefore we are going to be developing a model for binary classification, we need to binarize the target column, which in this case in the 'sentiment' column.

text

```
In [568...
          df['sentiment'].value_counts()
Out[568... Neutral
                      5373
         Positive
                      2968
         Negative
                       569
         Name: sentiment, dtype: int64
          # create X and y from only tweets labeled as having a positive or negative senti
In [569...
          X = df.loc[df['sentiment'].isin(['Positive', 'Negative']),
                      'text']
          y = df.loc[df['sentiment'].isin(['Positive', 'Negative']),
                      'sentiment']
          # Dicts to transform labels into binary
In [570...
          binary key = {'Negative':1, 'Positive': 0}
          # Map class labels to binary
          y = y.map(lambda x: binary key[x])
          y.value counts()
               2968
Out[570... 0
                569
         Name: sentiment, dtype: int64
          classes = ['Positive', 'Negative']
In [571...
```

Classification Evaluator

```
train preds = clf.predict(X train)
spacer = '-' * 50
print('\n')
print('Training Data')
print(spacer)
print(classification_report(y_train, train_preds))
print('\n')
print('Test Data')
print(spacer)
print(classification_report(y_test, test_preds))
print(f'Training Score: {round(clf.score(X train, y train),2)}')
print(f'Test Score:{round(clf.score(X_test, y_test),2)}')
auc = np.round(roc_auc_score(y_test, test_preds), 2)
fig, axes = plt.subplots(figsize=[8, 3], nrows=1, ncols=2)
fig.tight layout()
plot_confusion_matrix(clf, X_test, y_test, normalize='true',
                      display_labels=labels, cmap='Blues', ax=axes[0])
plot_roc_curve(clf, X_test, y_test, ax=axes[1])
axes[1].legend(loc='best', fontsize='small', labels=[f'AUC: {auc}'])
axes[1].plot([0,1], [0,1], ls='--', color='orange')
plt.show()
return None
```

Train Test Split

```
In [573...
         # train test split
          X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2,
                                                            stratify=y)
          print(len(X train))
          print(len(y train))
          print(len(X_test))
          print(len(y test))
          2829
          2829
          708
          708
         y_train.value_counts(normalize=True)
In [574...
Out[574... 0
               0.839166
               0.160834
         Name: sentiment, dtype: float64
          y test.value counts(normalize=True)
In [575...
```

```
Out[575... 0 0.838983
1 0.161017
Name: sentiment, dtype: float64
```

Text Preprocessing Pipeline

Baseline Classification Model

Baseline model will be used to measure how well our model performs compared to random guessing.

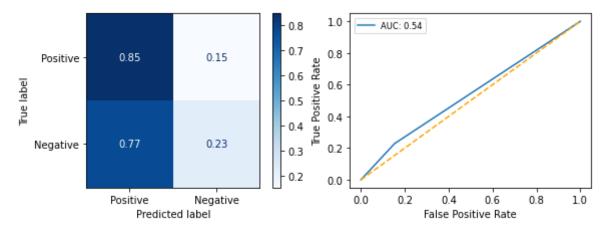
Training Data

		precision	recall	f1-score	support
	0	0.84	0.84	0.84	2374
	1	0.16	0.16	0.16	455
accur	acy			0.73	2829
macro	avg	0.50	0.50	0.50	2829
weighted	avg	0.73	0.73	0.73	2829

Test Data

	precision	recall	f1-score	support
0	0.85	0.85	0.85	594
1	0.22	0.23	0.23	114
accuracy			0.75	708
macro avg	0.54	0.54	0.54	708
weighted avg	0.75	0.75	0.75	708

Training Score: 0.73
Test Score:0.75



The dummy classifier is correctly predicting 83% of the "Positive" tweets. This demonstrates a class imbalance with the "Positive" tweets representing the majority class.

Dummy Classifier with ROS

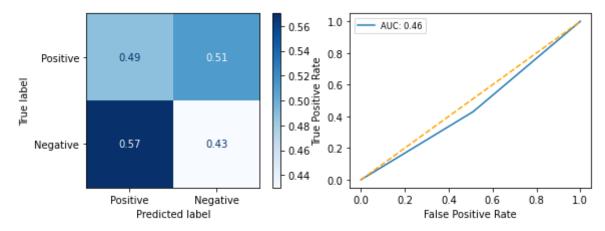
Training Data

	precision	recall	f1-score	support
0 1	0.84 0.16	0.50 0.50	0.63 0.24	2374 455
accuracy macro avg weighted avg	0.50 0.73	0.50 0.50	0.50 0.44 0.57	2829 2829 2829

Test Data

		precision	recall	f1-score	support
	0	0.82	0.49	0.61	594
	1	0.14	0.43	0.21	114
accur	асу			0.48	708
macro	avg	0.48	0.46	0.41	708
weighted	avg	0.71	0.48	0.55	708

Training Score: 0.5 Test Score:0.48



To address the class imbalance, the tweets can be randomly oversampled. Because this technique will be used in the modeling steps below it can serve a good starting point. The ROS did help balance out the True Negative rate which increased up to 50%.

Multinomial Naive Bayes

Tfidf Standardized Document Term Matrix

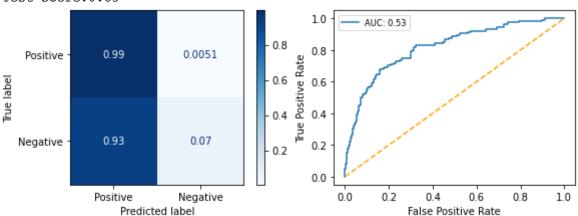
Training Data

	precision	recall	f1-score	support
0	0.86	1.00	0.92	2374
1	1.00	0.15	0.26	455
accuracy			0.86	2829
macro avg	0.93	0.57	0.59	2829
weighted avg	0.88	0.86	0.82	2829

Test Data

		precision	recall	f1-score	support
	0	0.85	0.99	0.92	594
	1	0.73	0.07	0.13	114
accur	асу			0.85	708
macro	avg	0.79	0.53	0.52	708
weighted	avg	0.83	0.85	0.79	708

Training Score: 0.86
Test Score: 0.85



The vanilla Multinomial Bayes model performs even worse than the dummy classifier predicting every tweet as the majority class.

Counted Document Term Matrix

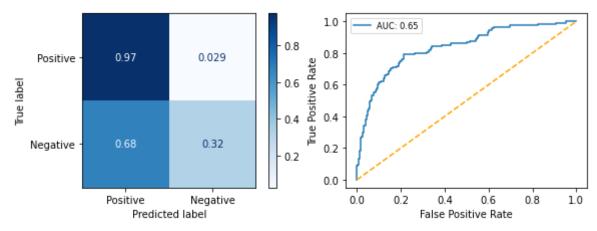
Training Data

		precision	recall	f1-score	support
	0	0.95	0.99	0.97	2374
	1	0.94	0.75	0.84	455
accur	асу			0.95	2829
macro	avg	0.95	0.87	0.90	2829
weighted	avg	0.95	0.95	0.95	2829

Test Data

	precision	recall	f1-score	support
(0.88	0.97	0.92	594
=	0.69	0.32	0.44	114
accuracy	,		0.87	708
macro avo		0.65	0.68	708
weighted av	•	0.87	0.85	708

Training Score: 0.95 Test Score:0.87



The bag of words vectorizer works better than the Tfidf when performed with minimal processing (no stemming or lemmatizing and no stopword or punctuation removal, but it is still under performing on test data with just 32% recall on the Negative class. The training score is also higher than the testing score showing that it is overfit. Tdidf vectorizing will be used again in model iterations below after further process the text.

Tuning MNB with GridSearchCV

The customized stopwords list performed better than the default 'english' stopwords list. and the learning rate of 0.1 was the best value of all the learning rates tried. Let's try these parameters in a new model.

Training Data

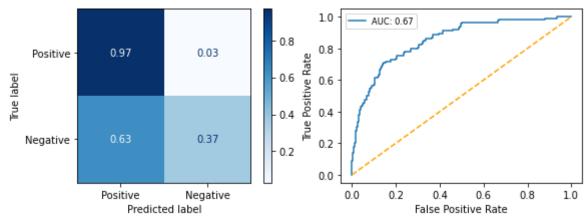
	precision	recall	f1-score	support
0 1	0.98 0.99	1.00 0.90	0.99 0.94	2374 455
accuracy			0.98	2829

macro	avg	0.98	0.95	0.97	2829
weighted	avg	0.98	0.98	0.98	2829

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		precision	recall	f1-score	support
	0	0.89	0.97	0.93	594
	1	0.70	0.37	0.48	114
accura	асу			0.87	708
macro a	avg	0.79	0.67	0.71	708
weighted a	avg	0.86	0.87	0.86	708

Training Score: 0.98 Test Score:0.87



The model correctly classified 35% of the negative tweets. The gridsearch imporved the TN rate form 0%. The model is slightly overfitted to the training data. Using the ROS again could help level out the class imbalance.

MNB with ROS

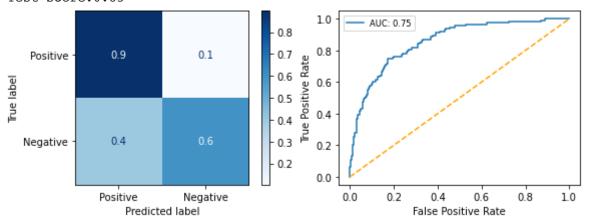
Training Data

	precision	recall	f1-score	support
0	0.99	0.98	0.99	2374
1	0.90	0.97	0.93	455
accuracy			0.98	2829
macro avg	0.95	0.97	0.96	2829
weighted avg	0.98	0.98	0.98	2829

Test	Data

		precision	recall	f1-score	support
	0	0.92	0.90	0.91	594
	1	0.53	0.60	0.56	114
accur	асу			0.85	708
macro	avg	0.72	0.75	0.73	708
weighted	avg	0.86	0.85	0.85	708

Training Score: 0.98 Test Score:0.85



This is the best performing iteration yet. The gridsearch improved this model to correctly predict 54% of the Negative tweets. When comparing to the baseline the TP for the Negative Tweets went up by 8%. Still not the best results as its still fairly low and the model continues to overfit to the training data.

Tuning Oversampled MNB with GS

Out[587... {'clf_alpha': 0.1, 'vectorizer_stop_words': 'english'}

Now after girdsearching best parameters for the ROS the alpha value of 1 and the default stopword list were returned as the best parameters.

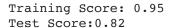
```
tuned_ros_mnb_text_pipe.fit(X_train, y_train)
clf_eval(X_test, y_test, X_train, y_train, tuned_ros_mnb_text_pipe, labels=class
```

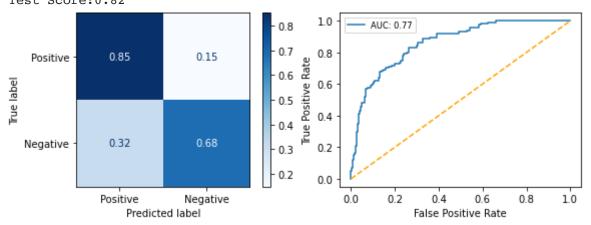
Training Da	

	precision	recall	f1-score	support
0 1	0.99 0.77	0.95 0.96	0.97 0.86	2374 455
accuracy macro avg weighted avg	0.88 0.96	0.95 0.95	0.95 0.91 0.95	2829 2829 2829

Test Data

	precision	recall	f1-score	support
0	0.93	0.85	0.89	594
1	0.47	0.68	0.56	114
accuracy			0.82	708
macro avg	0.70	0.77	0.72	708
weighted avg	0.86	0.82	0.84	708





Fitting the model to the newly tuned parameters, it once again saw an improvement to correctly identifying Negative tweets at an increased rate of 62% up from 54%. This increased performance does however come at a cost in predictions for the majority class are down to 87% from the previous 90%. This was to be expected since it was optimized for the recall macro score which topped out at an average score of 0.75, much improved from the dummy baseline of 0.49.

Logistic Regression

After iterating on several Multinomial Naive Bayes models, let's try another easily interpretable classification model that accepts an argument for class_weight, Logistic Regression.

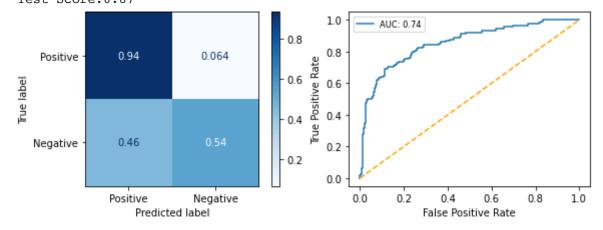
Training Data

		precision	recall	f1-score	support
	0	1.00	1.00	1.00	2374
	1	0.99	1.00	1.00	455
accur	acy			1.00	2829
macro	avg	1.00	1.00	1.00	2829
weighted	avg	1.00	1.00	1.00	2829

Test Data

	precision	recall	f1-score	support
0	0.91	0.94	0.93	594
1	0.62	0.54	0.58	114
accuracy			0.87	708
macro avg	0.77	0.74	0.75	708
weighted avg	0.87	0.87	0.87	708

Training Score: 1.0
Test Score:0.87



The first iteration of the Logistic Regression model accurately classified 50% of the Negative tweets and 92% of the Positive tweets. The average recall macro score result of 0.71 is not too bad for the first pass. Next we'll tune the hyperparameters with GridsearchCV to see if this score can be improved.

Tuning Logistic Regression with GridSearchCV

Tuned LR Model

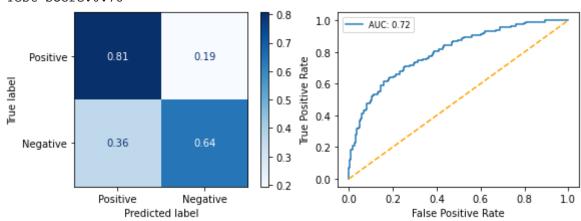
Training Data

	precision	recall	f1-score	support
0	0.96	0.85	0.90	2374
1	0.51	0.84	0.64	455
accuracy			0.85	2829
macro avg	0.74	0.84	0.77	2829
weighted avg	0.89	0.85	0.86	2829

Test Data

	precision	recall	f1-score	support
0	0.92	0.81	0.86	594
1	0.39	0.64	0.48	114
accuracy			0.78	708
macro avg	0.65	0.72	0.67	708
weighted avg	0.84	0.78	0.80	708

Training Score: 0.85
Test Score: 0.78



The hyperparameter tuned model performed 11% better compared to vanilla logistic regression model at classifying the Negative tweets, but the average recall macro score was unchanged. There is also still the problem of overfitting to the training data. So far the the tuned MNB with ROS is performing the best.

Random Forest

The next classifier we'll test is Random Forest. This was chosen because like Logistic Regression, it is highly interpretably and also takes the class_weight argument to help address the class imbalance without using the Random Over Sampler.

Training Data

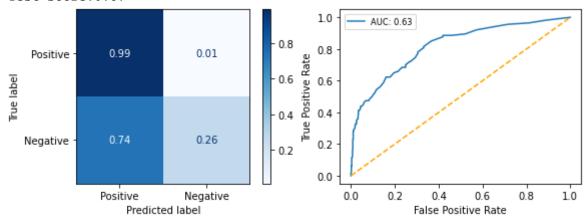
		precision	recall	f1-score	support
	0	1.00	1.00	1.00	2374
	1	0.99	1.00	1.00	455
accura	асу			1.00	2829
macro a	avg	1.00	1.00	1.00	2829
weighted a	avg	1.00	1.00	1.00	2829

Test Data

support	f1-score	recall	precision	I
594	0.93	0.99	0.88	0
114	0.40	0.26	0.83	1

```
accuracy 0.87 708
macro avg 0.85 0.63 0.66 708
weighted avg 0.87 0.87 0.84 708
```

Training Score: 1.0 Test Score:0.87



The Random Forest model initially performs like the baseline models above. It identifies all the positive tweets but only correctly classifies the negative tweets at a rate of 24% which is not great. The following iterations will attempt to improve. Also, the training score is slightly higher than the testing score meaning the model is likely overfit to the training data.

Tuning Random Forest With GridsearchCV

Out[595... {'clf__criterion': 'entropy', 'clf__max_depth': 20, 'clf__min_samples_leaf': 2}

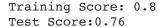
Tuned RF Model

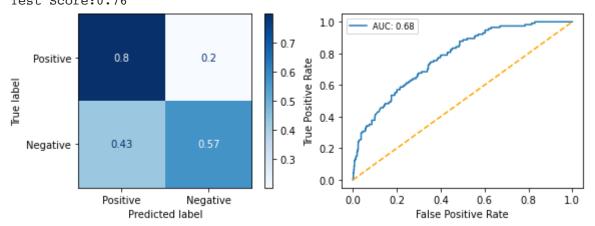
Training Data
----precision recall f1-score support

0 1	0.95 0.43	0.80	0.87 0.56	2374 455
accuracy			0.80	2829
macro avg	0.69	0.80	0.71	2829
weighted avg	0.87	0.80	0.82	2829

Test Data

		precision	recall	f1-score	support
	0	0.91	0.80	0.85	594
	1	0.35	0.57	0.43	114
accui	cacy			0.76	708
macro	avg	0.63	0.68	0.64	708
weighted	avg	0.82	0.76	0.78	708





Hyperparameter tuning dramatically improved the the model when classifying the Negative tweets 61% which is improved by 37% when compared to the previously untuned vanilla Random Forest model. The trade off here is the rate at which the model correctly predicted the Positive tweets decreased to 74% from the previous model's 99%.

Interpreting Results

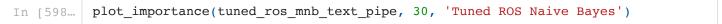
While iterating the classification models above, they were tuned to optimize the recall macro so that no one class performs much better than the other.

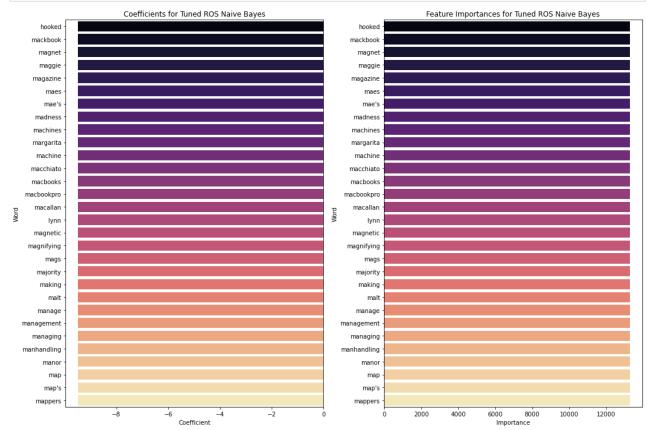
The best performing models were the hyperparameter tuned RandomOverSampled Multinomial Naive Bayes model based off an average recall macro score of 0.75. The next best performance was from the tuned logistic regression model with a recall macro score of 0.72. Ultimately it can determined that the tuned logistic regression model can be selected as the best even though the accuracy score was 0.79 compared to the MNBayes 0.84. A 0.79 accuracy score on the testing data shows that it correctly classified the tweets as having positive or negative sentiments at a rate of 79%. Not a bad score for this metric, however this model (along with all the other classifiers and iterations) was better at predicting the majority class (Positive tweets)

than it was at identifying the tweets with negative sentiment. 38% of the negative tweets were incorrectly categorized as positive and 19% of the positive tweet were misclassified as being negative. All of these metric scores outperform the baseline model.

Best Model

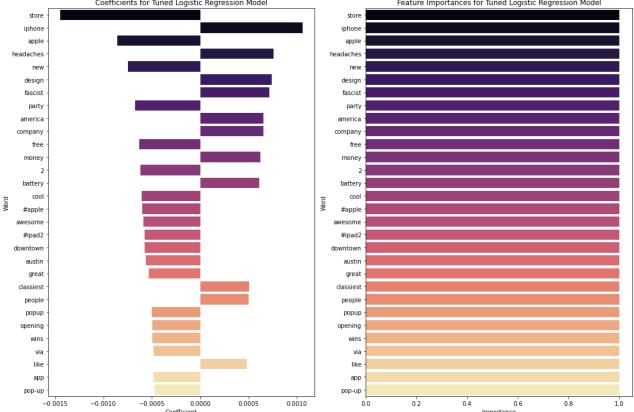
```
def plot importance(clf pipe, n features, title):
In [597...
              feats = clf pipe['vectorizer'].get feature names()
              coefs = clf_pipe['clf'].coef_[0]
              importance df = pd.DataFrame(feats, columns=['Word'])
              importance_df['Importance'] = math.e**(abs(coefs))
              importance df['Coefficient'] = coefs
              feat_importance = importance_df.sort_values(by = ["Importance"],
                                                              ascending=False).head(n featu
              fig, axes = plt.subplots(figsize=(15,10), ncols=2)
              axes[0].set title(f'Coefficients for {title}')
              axes[0].set_ylabel('Word')
              axes[0].set xlabel('Coefficient')
              sns.barplot(x='Coefficient', y='Word', palette='magma', data=feat_importance
              axes[1].set title(f'Feature Importances for {title}')
              axes[1].set_ylabel('Word')
              axes[1].set xlabel('Importance')
              sns.barplot(x='Importance', y='Word', palette='magma', data=feat importance,
              plt.tight layout();
```





The OverSampled Multinomial Naive Bayes model is showing that there were several words that carried significance to the model so it is difficult to distinguish what the top features. Let's try to extract coeefficients from the other top performing models.





The left graph plotted above shows how the words in the tweet affects the model's classification. For example if words such store, Apple, and pop-up were contained in the tweet it was more likely to be categorized as positive while on the other hand if the tweet contained words such iphone, headache, design and battery led the model to predict it as having a negative sentiment.

CONCLUSIONS & RECOMMENDATIONS

It is increasingly important for brands to be listening to how the the public perceives them and a great way to do so is through the use of social media platforms. The objective of this project was to examine labeled twitter data and explore the possibility of leveraging machine learning to predict sentiment from twitter data. This tool can be used by stakeholders to monitor their competition and get unbiased customer feedback for their new product releases. Considering not even humans can properly identify twitter sentiments 100% of the time, ~80% accuracy score from the machine learning models based of a relatively small dataset is an acceptable score and requires significantly less resource than if this task was to be completed by humans. I do believe this model demonstrates that a less complex, interpretable models like a Logistic Regression can be trained on labeled data to predict sentiment more accurately than random guessing. The ease of interpretation of Logistic Regression models Since the Logistic

Regression models are easy to interpret it can offer actionable insights to business stakeholders by informing future marketing strategy and product design. Going forward, the biggest challenge would be adding to the corpus with accurately labeled data to continually train the model.

Recommendations & Next Steps

As was discovered from in both the exploration and modeling phase a lot of the negative sentiment were focused on the headaches from the design, the battery of the iPhone and the associated prices. The recommendations from the negative feedback is to improve the battery life and improve on the product design. Alternatively, it would appear that the pop-up store in the downtown Austin area was very well received and should be further looked into for generating buzz at other locations during new product releases. The terms 'party' and 'free' were also linked to positive tweets about the brands. The marketing team should look to plan other events with giveaways at future conferences.

The greatest limitation to this project was the size of the dataset. The data started with 9,092 records, which is not the largest mount of data to begin with. It was then later reduced down to 3,537 after dropping the tweets with neither a positive or negative sentiment that was needed for classify into a binary target variable. There was also a significant class imbalance, where only 569 tweets or about 16% of the remaining data were labeled as having negative sentiment. I would imagine that the business stakeholders of this project would be more interested in the tweets labeled as negative from both their brand and products and that if their competitors since it leads to more actionable insights.

After the size of the dataset, another limitation of this project was the target variable was a binary classification where in the real-world a multi-class model could be more useful to identify whether tweets have a positive, negative or neutral sentiment, even though the neutral tweets will not be as useful for extracting insights. The next step to this project after collecting more labeled data would be to train more complex models and other deep NLP techniques like a word2vec vecotrizer, and neural networks. Even though those models may be less interpretable, it should have a higher performance score that can be used in tandem with the successful models used here to extract coefficients.