

Robert C. Cline, Sr., CPL

Senior Landman · Data & GIS-Driven Energy Projects

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PROFILE

Senior Landman with 40+ years in oil & gas land management, combining large-scale lease acquisition expertise with advanced data analytics, GIS, and automated reporting systems. Proven record managing 10,000+ leases across 400,000+ acres and delivering significant operational improvements.

PROFESSIONAL EXPERIENCE

Senior Landman & Co-Owner · Golden Triangle Land Services Inc. · Sidney, NE

2022–Present

- Led carbon sequestration initiatives integrating GIS mapping and environmental permitting.
- Built interactive Power BI dashboards providing project overviews and performance insights for stakeholders.
- Developed R Shiny applications for real-time project tracking and team coordination.
- Designed spatially integrated data systems that streamlined reporting workflows.
- Automated document generation using R, substantially reducing preparation time and errors.

Senior Landman, Co-Owner & Manager · Red Zone Land Services, LLC · Houston, TX

2015–2022

- Architected MS Access systems managing 10,000+ leases across 400,000 acres.
- Created performance dashboards in Power BI to track team progress and project milestones.
- Led 70+ professionals across multi-county projects with consistent on-time delivery.
- Implemented data-driven lease and ownership tracking that significantly reduced errors.

In-House Landman · Brett Oil Co. · Houston, TX

2010–2015

- Conducted sole due diligence on projects exceeding \$25M in potential investment.
- Built automated lease tracking tools that reduced administrative workload substantially.
- Directed multi-state acquisition strategies achieving notable cost reductions.

Earlier Career

1975–2010

Field Landman and project roles across Texas, Louisiana, and the Rockies.

SKILLS

Land & Energy: Lease Acquisition, Title Examination, Contract Negotiation, Carbon Sequestration, Permitting

Data & Analytics: R, R Shiny, Power BI, Statistical Modeling, PostgreSQL, SQL, MS Access

GIS & Spatial: QGIS, sf, GeoJSON, Spatial Analysis, Mapping

Languages: English (native), Spanish, German (Speaking, Writing B2)

EDUCATION & CREDENTIALS

- M.A., Clinical Psychology — University of Houston, Clear Lake (negotiation, team dynamics)
 - B.A., Biology — University of St. Thomas
 - University of Texas Land Title Institute — University of Texas at San Antonio, 1975
 - Certified Petroleum Landman (CPL), AAPL
 - Licensed Escrow Officer; Approved Title Examiner (granted by major national underwriters)
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AFFILIATIONS

- American Association of Petroleum Landmen — CPL
- Houston Association of Petroleum Landmen — Former IT Chair
- Texas Land Title Association — Member & Title Plant Examiner, 1975–1976
- Psi Chi — Psychology Honor Society