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PENDLE TRAVEL SERVICES LIMITED AND ITS SUBSIDIARIES

FINANCIAL STATEMENTS 36TH SEPTEMBER 1984

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PENDLE TRAVEL SERVICES LIMITED

REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 30th September 1984.

Principal activities

The group is principally engaged as Travel Agents and Tour Operators.

2. Results

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The group has continued to expand during the year, with its external turnover for 1984 amounting to £25,146,219 as against £16,083,853 in 1983. As a result profit before tax has substantially increased, being £707,061 in 1984 as against £461,589 in 1983.

This growth has been achieved partly by the group's existing travel agency branches becoming more established during the year, but the major factor has been the continued expansion of the Tour Operator division, trading as Air Tours, which has now firmly established itself as a major force within the packaged holiday market.

The directors expect to see growth maintained in the current year and are actively considering further expansion, having plans to increase the travel agency network by the acquisition of further branches.

The profit for the year after taxation amounted to £387,306. In view of the onerous bonding requirements, the directors are however unable to recommend payment of a dividend and the profit has therefore been retained.

The directors intend to recommend to the shareholders at increase in the called up share capital amounting to £200,000 by way of a capitalisation of reserves. This will increase the called up share capital to £500,000.

3. Directors

The directors in office at the end of the year are listed below, and both served on the Board throughout the year.

Mr. D. Crossland retires by rotation and being eligible offers himself for re-election.

The interests of the directors in the ordinary shares of the company and its subsidiaries at 1st October 1983 and at 30th September 1984 as recorded in the register maintained by the company in accordance with the provisions of the Companies Act 1967, were as follows:

	1984	<u>1983</u>
D. Crossland	198,000	70,400
T. Trickett	102,000	34,000

On 8th October 1984 Mr. T. Lovelock was appointed to the Board of Directors.

PENDLE TRAVEL SERVICES LIMITED

REPORT OF THE DIRECTORS (CONTINUED)

4. Pixed assets

Movements

The principal items of capital expenditure were the purchase of a freehold property (£13,000), the purchase of additional office and computer equipment (£206,571) and the purchase of additional motor vehicles (£146,636), of which £85,828 relates to commercial vehicles, necessitated by the continued expansion of the group.

The net book amount of fixed assets sold during the year was £9,244.

5. Auditors

Thornton Baker offer themselves for reappointment as auditors in accordance with Section 14(1) of the Companies Act 1976.

Registered Office:

ON BEHALF OF THE BOARD

21a Deardengate, Haslingden, Lancashire

D. CROSSLAND

Chairman

land

30th November 1984

PENDLE TRAVEL SERVICES LIMITED REPORT OF THE AUDITORS FOR THE YEAR ENDED 30TH SEPTEMBER 1984

REPORT OF THE AUDITORS TO THE MEMBERS OF PENDLE TRAVEL SERVICES LIMITED

We have audited the financial statements on pages 4 to 19 in accordance with approved Auditing Standards.

In our opinion the financial statements, which have been prepared under the historical cost convention, as modified by the revaluation of certain properties, give a true and fair view of the state of the group's affairs at 30th September 1984, and of its profit and source and application of funds for the year then ended, and comply with the Companies Acts 1948 to 1981.

The financial statements do not contain the current cost accounts required by Statement of Standard Accounting Practice No. 16.

THORNTON BAKER Preston

30th November 1984

ACCOUNTING FOLICIES

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

The financial statements have been prepared under the historical cost convention except that freehold and long leasehold properties are shown at their revalued amounts.

The principal accounting policies of the group have remained unchanged from the previous year and are set out below.

(a) Basis of Consolidation

The group financial statements consolidate the financial statements of the company and each of its subsidiaries (see Note 8). The financial statements of each company in the group have been prepared to 30th September 1984. All unrealised internal profits are eliminated on consolidation. The profit attributable to members of the company is after deducting the proportion attributable to outside shareholders.

Both subsidiaries transferred their trade to the parent company on 30th September 1982 and from that date have remained dormant; accordingly no profit or loss arises in the financial statements of the two subsidiaries.

Goodwill arising on consolidation, representing the excess of the purchase price over the fair value of the net assets of subsidiaries at the date of acquisition, has been written off against Reserves.

(b) Turnover

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Turnover is the total amount receivable by the group in the ordinary course of business with outside customers for goods supplied as a principal and for services provided, excluding VAT and trade discounts.

(c) Investment income

Investment income comprises interest receivable on Bank Deposits.

(d) Depreciation

Depreciation on Leasehold Property is calculated to write down the cost or valuation by equal annual instalments over their expected useful lives.

ACCOUNTING POLICIES (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

(d) Depreciation (continued)

Depreciation on other angible fixed assets is calculated on the reducing balance method and aims to write down the cost of all such assets other that freehold land and buildings over their expected useful lives

The rates/periods generally applicable are:

Long leasehold premises 2%
Short leasehold premises Period of lease
Fixtures, fittings and equipment 10%
Motor vehicles 25%

No depreciation is provided on Freehold premises. This policy does not comply with the provisions of Statement of Standard Accounting Practice No.12 nor the Companies Act 1981, Schedule 1, Paragraph 18. However, in the opinion of the directors it is inappropriate to provide depreciation on premises which are appreciating in value. In addition the directors are of the opinion that if depreciation were provided, this would not materially affect the profit for the year nor the figure at which fixed assets are stated on the Balance Sheet.

(e) Stock

Stock consists only of stationery stock and is stated at an estimated figure of cost.

(f) Deferred taxation

Deferred taxation is the taxation attributable to timing differences between profits computed for taxation purposes and profits as stated in the financial statements.

Provision is made for deferred taxation, except to the extent that there is a reasonable probability of the tax not falling due for payment in the forseeable future. Such tax not provided for is disclosed as a contingent liability.

In view of the difficulty of accurately forecasting the level of capital expenditure available for relief in future years, the Directors have, however, provided for deferred tax on accelerat capital allowances in full.

Transfers to and from deferred taxation are calculated at the rate of corporation tax in force at the end of the period in which the transfers are made, adjusting for any changes in rate as compared with the preceding period.

ACCOUNTING POLICIES (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

(g) Foreign currencies

Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. All reclised exchange differences are dealt with through the profit and loss account,

(h) Brochure cost

The costs incurred in the preparation of the Tour Operator brochures are charged to profits in the year in which the cost was incurred.

(i) Purchased goodwill

Purchased goodwill is stated at cost. No amount is written off such goodwill as the directors consider that it is inappropriate to reduce the cost when the inherent value of the goodwill is, in their opinion, increasing.

The directors are aware that this accounting treatment conflicts with provisions of the Companies Act 1981, Schedule 1, Paragraph 21, but believe that this is necessary in order to show a true and fair view.

GROUP PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

	Note		1984		1983
Turneyer	1		25,146,219		16,083,853
Cost of sales			21,625,740	•	13,809,489
Cross profit			3,520,479		2,274,364
Selling cost: Administrative expenses Other charges		2,080,914 439,763 540,669		1,255,060 255,962 409,137	
2			3,061,346		1,920,159
Operating profit			459,133		354,205
Interest receivable and sundry income	2		247,928	·	107,384
Profit on ordinary activiti before taxation	es 1		707,061		461,589
Tax on profit on ordinary activities	4	V-	319,755		246,083
Profit on ordinary activiti after taxation, retained	es 5	•	£387,306		£215,506
Profit retained					
By the company By subsidiaries			£387,306		£215,506

The accounting policies and notes on pages 4 to 6 and 11 to 19 form part of these financial statements.

PENDLE TRAVEL SERVICES LIMITED AND ITS SUBSIDIARIES GROUP BALANCE SHEET AT 30TH SEPTEMBER 1984

	Note		1984		1983
Fixed assets					
Intangible assets Tangible assets	6 7		28,002 617,888 645,890		28,000 321,438 349,438
Current Assets			0101010		
Stocks Debtors Investments Cash at bank and in hand	9 10	12,500 1,196,962 2,861,000 1,449,487 5,519,949		10,000 622,272 2,105,000 315,882 3,053,154	
Creditors: Amounts falling within one year	due 11	5,082,783		2,775,544	
Net current assets			437,166		277,610
Total assets less current liabilities			1,083,056		627,048
<u>Creditors</u> : Amounts falling after more than one year:					
Directors' loan accounts Barclays Mercantile credi	it loan	75,000 42,900 117,900		75,000 52,800 127,800	
Provisions for liabilities		22,7,500		,	
Deferred taxation	13	161,063	278,963	82,461	210,261
			£804,093		£416,787
Capital and reserves					
Called up share capital Share premium account Revaluation reserve Profit and loss account	15 16 16 16		300,000 10,800 7,500 485,793		104,400 10,800 7,500 294,087
			£804,093		£416,787

The financial statements were approved by the Board of Directors on 30th November 1984

The accounting policies and notes on pages 4 to 6 and 11 to 19 form part of these financial statements.

PENDLE TRAVEL SERVICES LIMITED

BALANCE SHEET AT 30TH SEPTEMBER 1984

	Note		1984		<u>1983</u>
Fixed assets					
Intangible assets Tangible assets Investments	6 7 8		28,002 617,838 27,056 672,946		28,000 321,438 27,056 376,494
Current assets					
Stocks Debtors Investments Cash at bank and in	9 10 hand	12,500 1,196,962 2,861,000 1,449,487 5,519,949		10,000 622,272 2,105,000 315,882 3,053,154	
Creditors: Amounts fa due within one year		5,082,783		2,775,544	
Net current assets			437,166		277,610
Total assets less cur liabilities	rent		1,110,112		654,104
Creditors: Amounts fa due after more than one year		170,920		180,820	
Provisions for liabil	ities				
Deferred taxation	13	161,063	331,983	82,461	263,281
Ň.			£778,129		£390,823
Capital and reserves					
Called up share cap Share premium accou Revaluation reserve Profit and loss acc	nt 16 16		300,000 10,800 7,500 459,829		104,400 10,800 7,500 268,123
•			£778,129		£390,823

The financial statements were approved by the Board of Directors on 30th November 1984

The accounting policies and notes on pages 4 to 6 and 11 to 19 form part of these financial statements.

PFNDLE TRAVEL SERVICES LIMITED AND ITS SUBSIDIARIES GROUP STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 30TH SEPTEMBEP 1984

	•	•	,	
		1984		1983
Source of funds				
From operations				
Profit on ordinary activi before taxation	ties	707,061		461,589
Adjustments for items not the movement of funds	involving	a		
Depreciation and amounts off fixed assets Loss/(profit) on sale of	written 60,533	3	29,566	
fixed assets From other sources	36	60,569 767,630	(28)	$\frac{29,538}{491,127}$
Proceeds of disposals of tangible fixed assets		9,188 776,818		$\frac{3,050}{494,177}$
Application of funds				
Tax paid Purchase of tangible fixed	51,452		1,980	
assets Loan repayments Purchase of goodwill	366,207 9,900 2		107,358 1,367 28,000	
	***************************************	427,561	ennine modernine de	138,705
Net inflow of funds		£349,257		£355,472
Increase/(decrease) in working	g capital			
Stocks Debtors Creditors: Amounts falling	ine.	2,500 574,690		271 356,029
within one year	340	(2,119,156) $(1,541,966)$		(1,595,069) (1,238,769)
Net liquid funds Cash at bank and in hand Short-term deposits	1,135,223 756,000		87,241 1,507,000	, , ,
.		1,891,223	,	1,594,241
Net increase in working capita	<u>1</u>	£349,257		£355,472

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

1. Turnover and profit on ordinary activities before taxation

	Turnoyer		
	1984	1983	
Travel agency Tour operator	9,288,170 17,885,409	7,441,025 10,016,826	
Deduct internal trading	27,173,579 2,027,360	17,457,853 1,374,000	
	£25,146,219	£16,083,853	

The whole of the turnover arises within the United Kingdom.

The analysis of profit before taxation by class of business has not been given because, in the opinion of the directors, such an analysis is both difficult to extract and of limited use, having regard to the organisation of the company's activities.

Profit on ordinary activities is stated after:

		1984	1983
	Hire and leasing of equipment and vehicles Auditors' remuneration Depreciation Directors' emoluments (Note 3)	£34,184 £15,000 £60,533 £446,685	£32,865 £21,813 £29,566 £352,847
2.	Interest receivable and sundry income		
	"	1984	<u>1983</u>
	Rent of equipment Rent receivable from land,	2,770	
	less outgoings	3,498	2,915
	Interest received (Loss)/Profit on disposal of	241,696	104,441
	fixed assets	(36)	28
		£247,928	£107,384

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

3. Directors and employees

Staff costs during the year	1984	<u> 1983</u>
Wages and salaries Social security BUPA	1,355,596 86,859 19,463	797,124 52,146 8,399
	£1,461,918	£857,669

The average number of employees of the group during the year was:

	<u>1984</u>	<u> 1983</u>
Travel agency Tour operator	81 85	61 <u>37</u>
	160	98

Staff costs include remuneration in respect of directors, as follows:

	1984	1983
Directors management remuneration Compensation for loss of office	446,685	350,847 2,000
	£446,685	£352,847

The emoluments of the directors, excluding pension contributions, were as follows:

	1984	1983
The chairman and highest paid director	£293,343	£259,198
Other directors		

	1984 Number	1983 Number
£ 5,001 to £ 10,000	_	Ĩ
£ 85,001 to £ 90,000	was	1
£150,001 to £155,000	l,	حسفرو

Higher paid employees

One employee of the company received between £30,001 and £35,000 during the year, excluding pension contributions. (1983 none).

PENDLE TRAVEL SERVICES LIMITED AND ITS SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

4. Tax on profit on ordinary activities

The taxation charge is based on the profit for the year and is made up as follows:

	1984	<u> 1983</u>
Corporation tax @ 47.5% (1983 51%) Deferred tax	256,148 89,703 345,851	223,000 22,700 245,700
Adjustments in respect of prior years:		
Corporation tax Deferred tax	(14,995) (11,101)	(2,597) 2,980
	£319,755	£246,083

Income and Corporation Taxes Act 1970

The company is a close company as defined by Section 282 of the Income and Corporation Taxes Act 1970.

Finance Act 1972

The directors are of the opinion that technically the income of the company may fall to be apportioned under Schedule 16 to the Finance Act 1972 (as amended). Although the matter has not yet been agreed with the Inland Revenue, the directors believe that no apportionment is likely to be made.

5. Profit for the financial year

As the subsidiaries have not traded during the years ended 30th September 1984 and 30th September 1983, the whole of the profit arises in the financial statements of the parent company.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

6.	Intangible fi	Adage hay					
		THE BASELS		Mha ~			
			Goo	The gardwill on	Purcha	The Pro	chased
	Cost		cons	olidation	goodwi		dwill
	At 1st Octobe	r 1983		9 716			~~~~~
	Additions			8,116	28,0		28,000
	At 30th Septem	mbor 1004	•			_2 _	2
			-	£8,116	£28,00	<u>£2</u>	8,002
	Amounts writte	en off					
	At 1st October 30th September	r 1983 and					
	som pebrempe	1984		E8,116	£ ~	£	_
	Net book amour	nt at					
	30th September	1984	4	Nil	£28,00	າວ ຂາ	0 000
	Net book amoun	15 nt	~		220700	E EC	8,002
	30th September	1983					
7.				Nil	£28,00	<u>0</u> £20	8,000
đ 🐱	Tangible fixed	assets					
			Land	and Buil	dings		
				Long	Ch t	Fixtures,	,
				lease-	Short lease-	fittings and	NA - Jones
The	group and the	<u>Total</u>	Freehold	s holds	holds		Motor vehicles
com	pany						VCHICTES
-							
COST	or valuation st October 1983						
Addi	tions	3 387,075 366,207	34,514	52,099	57,368	207,150	35,944
	,	753,282	13,000 47,514	52,099		206,571	146,636
Dispo	osals	_(16,597)	*//J14	52,099	57,368 (2,190)	413,721	
At: 30	th September				(2)130)		(14,407)
1984	or peprempet	£736,685	EA7 E1A	050 000			
		2,00,003	£47,514	£52,099	£55,178	£413,721	£168,173
Depre	ciation						
Provi	t October 1983 ded in year			2,084		37,161	12,747
		$\frac{60,533}{126,170}$		1,042	7,318	38,157	14,016
Dispo	sals	(7,373)	_	3,126	20,963 (1,846)	75,318	26,763
A+ 30-	th September				(1)040)		(5,527)
1984	cu september	£118,797	_			•	
		1110,737	<u>£ -</u>	£3,126	£19,117	£75,318	£21,236
Net book amount at							
auth S	September 1984	£617,888	E47,514	£48,973	£36,061	£338,403	£1.46 (027
Net bo	ook amount at						~130y 331
30th s	September 1983	£321,438	E34,514	ድ ጀርስ ከገሮ	043 705		
				~50,013	£43,723	£169,989	£23,197

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

7. Tangible fixed assets (continued)

The net book amount of motor vehicles includes:-

Commercial vehicles	1984	1983
Other vehicles	83,133 63,804	15,315 7,882
The gross amount of land and live	£146,937	£23,197

The gross amount of land and buildings on which depreciation is being provided is as follows:

Freehold buildings	£Nil
Long leasehold	£52,099
Short leasehold	£55,178

The figures stated above for cost or valuation include a valuation as follows:

	The	group and	the company
At cost	Freehold 1984	property 1983	Long leasehold property 1984 and 1983
At 1980 valuation At 1982 valuation	31,514 16,000	18,514 16,000	26,099
	£47,514	£34,514	26,000
If these assets had not	been ravalues	204,014	£52,099

If these assets had not been revalued they would have been included on the historical cost basis at the following amounts:

	Towing amounts:
The group and t	he company
Freehold property	Long leasehold property
3	The state of the s
3, 574	18,500
	1,110
ę.	
According to the second	£17,390
£3,574	£17,760
	The group and t Freehold property 3,574

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

8. Fixed asset investments

	The company
--	-------------

	Shares in group
Cost and net book amount At 1st October 1983 and	companies
30th September 1984	£27.056

No Amounts have been written off

At 30th September 1984 the company holds more than 10% of the allotted share capital of the following companies:

		Country	Class of share		Nature
	Subsidiaries	Country of registration	capital held	Proportio held	n of business
	A.I.R. Tours Limited Space and Time Limited (formerly Discovering	England	Ordinary	100%	Dormant
	Isle of Man Limited)	England	Ordinary	100%	Dormant
9.	Debtors				
				84 The group	<u>1983</u> and
	Amounts falling due within one year:		•	the comp	any
	Trade debtors Other debtors Prepayments		100	, 224 , 775 , 963	532,556 35,317 54,399
10.	Commond amount to		£1,196	,962	£622,272
	Current asset investmen	<u>its</u>	The gro	oup and th	e company
	Money market deposits	•	£2,861,	.000 £2	,105,000

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

Il. Creditors - amounts falling due within one year

	The group and 1984	the company
Bank overdraft Trade creditors Current taxation Social security and other taxes Other creditors Accruals Directors' current accounts	3,711,916 453,753 472,444 177,627 129,236 137,807	1,618 2,000,395 264,052 205,599 184,432 42,520 76,928
	£5,082,783	£2,775,544

12. Creditors - amounts falling due after more than one year

	The group		The company	
	1984	1983	1984	<u> 1983</u>
Amounts owed to group companies	- 		53,020	53,020
Directors' loan accounts	75,000	75,000	75,000	75,000
Hire purchase loan	42,900	52,800	42,900	52,800
	£117,900	£127,800	£170,920	£180,820

Under the terms of an agreement with the Civil Aviation Authority, Directors loan accounts amounting to £75,000 cannot be repaid without the written consent of that Authority.

13. Provisions for liabilities

	Deferred taxation (Note 14)
The group and the company	-
At 1st October 1983	82,461
Provided during the year: Taxation charge	78,602
At 30th September 1984	£161,063

14. Deferred taxation

Deferred taxation provided in the financial statements and the total potential liability, including the amount provided, are set out below. The differences of £5,978 (1983 £5,978) represent contingent liabilities at the balance sheet date.

The group and the co	1984	provided 1983	Potential 1984	liability 1983
Accelerated capital allowances Unrealised capital gains	161,063	82,461	161,063	82,461
		10.00	5,978	5,978
	£161,063	£82,461	£167,041	£88,439

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

15.

1983 Called up share capital 1984 £1,000,000 £1,000,000 Authorised 1,000,000 ordinary shares of £1 each Allotted, called up and fully paid 300,000 (1983 104,400) ordinary shares £104,400 £300,000 of £1 each

Allotment during the year

In order to comply with IATA guidelines, the issued share capital was increased to £300,000 by way of a bonus issue of shares out of accumulated reserves amounting to £195,600.

Share premium account and reserves 16.

Share premium account and lese.	71 VA	evaluation reserve	Profit and loss account
The group At 1st October 1983 Retained profit for the year Capitalisation of reserves At 30th September 1984	10,800 - - £10,800	7,500 <u>-</u> £7,500	294,087 387,306 (195,600) £485,793
The company At 1st October 1983 Retained profit for the year Capitalisation of reserves	10,800 - £10,800	7,500 - £7,500	268,123 387,306 (195,600) £459,829
At 30th September 1984		which would	accrue 11

No provision has been made for taxation which would accrue if the properties were disposed of at their revalued amounts. The potential liability is disclosed in Note 14.

The balance on Share premium account and Revaluation reserve may not be distributed legally under Section 40 of the Companies Act 1980.

PENDLE TRAVEL SERVICES LIMITED AND ITS SUBSIDIARIES NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30TH SEPTEMBER 1984

17. Capital commitments

Neither the group nor the company had any capital commitments at 30th September 1984 or 30th September 1983.

18. Contingent liabilities

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There were no contingent liabilities at 30th September 1984 or 30th September 1983 except in respect of deferred taxation (see Note 14).

19. Transactions with officers (other than directors)

One of the company's managers has been extended bridging loan facilities for house purchase amounting to a total of £49,046. This was the amount outstanding at the year end and it is expected that the loan will be repaid within the next twelve months.

The above amount is included in Other debtors (see Note 9)