# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2024

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number 001-08610

#### AT&T INC.

Incorporated under the laws of the State of Delaware I.R.S. Employer Identification Number 43-1301883

208 S. Akard St., Dallas, Texas 75202 Telephone Number: (210) 821-4105

Securities registered pursuant to Section 12(b) of the Act:

# Name of each exchange

Title of each class	Trading Symbol(s)	on which registered
Common Shares (Par Value \$1.00 Per Share)	Т	New York Stock Exchange
Depositary Shares, each representing a 1/1000th interest in a share of 5.000% Perpetual Preferred Stock, Series A	T PRA	New York Stock Exchange
Depositary Shares, each representing a 1/1000th interest in a share of 4.750% Perpetual Preferred Stock, Series C	T PRC	New York Stock Exchange
AT&T Inc. 2.400% Global Notes due March 15, 2024	T 24A	New York Stock Exchange
AT&T Inc. Floating Rate Global Notes due March 6, 2025	T 25A	New York Stock Exchange
AT&T Inc. 3.550% Global Notes due November 18, 2025	T 25B	New York Stock Exchange
AT&T Inc. 3.500% Global Notes due December 17, 2025	T 25	New York Stock Exchange
AT&T Inc. 0.250% Global Notes due March 4, 2026	T 26E	New York Stock Exchange
AT&T Inc. 1.800% Global Notes due September 5, 2026	T 26D	New York Stock Exchange
AT&T Inc. 2.900% Global Notes due December 4, 2026	T 26A	New York Stock Exchange
AT&T Inc. 1.600% Global Notes due May 19, 2028	T 28C	New York Stock Exchange
AT&T Inc. 2.350% Global Notes due September 5, 2029	T 29D	New York Stock Exchange
AT&T Inc. 4.375% Global Notes due September 14, 2029	T 29B	New York Stock Exchange
AT&T Inc. 2.600% Global Notes due December 17, 2029	T 29A	New York Stock Exchange
AT&T Inc. 0.800% Global Notes due March 4, 2030	T 30B	New York Stock Exchange
AT&T Inc. 3.950% Global Notes due April 30, 2031	T 31F	New York Stock Exchange
AT&T Inc. 2.050% Global Notes due May 19, 2032	T 32A	New York Stock Exchange

# Name of each exchange

Title of each class	<u>Trading</u> Symbol(s)	on which registered
AT&T Inc. 3.550% Global Notes due December 17, 2032	T 32	New York Stock Exchange
AT&T Inc. 5.200% Global Notes due November 18, 2033	T 33	New York Stock Exchange
AT&T Inc. 3.375% Global Notes due March 15, 2034	T 34	New York Stock Exchange
AT&T Inc. 4.300% Global Notes due November 18, 2034	T 34C	New York Stock Exchange
AT&T Inc. 2.450% Global Notes due March 15, 2035	T 35	New York Stock Exchange
AT&T Inc. 3.150% Global Notes due September 4, 2036	T 36A	New York Stock Exchange
AT&T Inc. 2.600% Global Notes due May 19, 2038	T 38C	New York Stock Exchange
AT&T Inc. 1.800% Global Notes due September 14, 2039	Т 39В	New York Stock Exchange
AT&T Inc. 7.000% Global Notes due April 30, 2040	T 40	New York Stock Exchange
AT&T Inc. 4.250% Global Notes due June 1, 2043	T 43	New York Stock Exchange
AT&T Inc. 4.875% Global Notes due June 1, 2044	T 44	New York Stock Exchange
AT&T Inc. 4.000% Global Notes due June 1, 2049	T 49A	New York Stock Exchange
AT&T Inc. 4.250% Global Notes due March 1, 2050	T 50	New York Stock Exchange
AT&T Inc. 3.750% Global Notes due September 1, 2050	T 50A	New York Stock Exchange
AT&T Inc. 5.350% Global Notes due November 1, 2066	ТВВ	New York Stock Exchange
AT&T Inc. 5.625% Global Notes due August 1, 2067	ТВС	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ⊠ No □

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ⊠ No ⊔			
filer, a non-accelera See definition of "la	·	rting company, or an en accelerated filer," "sma	nerging growth company. ller reporting company,"
Large Accelerated Filer	$\boxtimes$	Accelerated Filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	
use the extended to	wth company, indicate by ransition period for composts of the composite of the compo	olying with any new or r	
Indicate by check n the Exchange Act). Yes □ No ⊠	•	ant is a shell company (	as defined in Rule 12b-2 of
At April 25, 2024, tl	here were 7,170,165,104	1 common shares outsta	anding.

# PART I - FINANCIAL INFORMATION Item 1. Financial Statements

# **CONSOLIDATED STATEMENTS OF INCOME**

Dollars in millions except per share amounts (Unaudited)

	Three months ended			
	March 31,			1,
		2024		2023
Operating Revenues				
Service	\$	24,842	\$	24,617
Equipment		5,186		5,522
Total operating revenues		30,028		30,139
Operating Expenses				
Cost of revenues				
Equipment		5,143		5,658
Other cost of revenues (exclusive of depreciation and				
amortization shown separately below)		6,811		6,673
Selling, general and administrative		7,021		7,175
Asset impairments and abandonments and restructuring		159		_
Depreciation and amortization		5,047		4,631
Total operating expenses		24,181		24,137
Operating Income		5,847		6,002
Other Income (Expense)				
Interest expense		(1,724)		(1,708)
Equity in net income of affiliates		295		538
Other income (expense) — net		451		935
Total other income (expense)		(978)		(235)
Income Before Income Taxes		4,869		5,767
Income tax expense		1,118		1,314
Net Income		3,751		4,453
Less: Net Income Attributable to Noncontrolling Interest		(306)		(225)
Net Income Attributable to AT&T	\$	3,445	\$	4,228
Less: Preferred Stock Dividends		(50)		(52)
Net Income Attributable to Common Stock	\$	3,395	\$	4,176
Basic Earnings Per Share Attributable to Common Stock	\$	0.47	\$	0.58
Diluted Earnings Per Share Attributable to Common Stock	\$	0.47	\$	0.57
Weighted Average Number of Common Shares Outstanding — Basic (in millions)		7,192		7,168
Weighted Average Number of Common Shares Outstanding — with Dilution (in millions)		7,193		7,474
		-,100		,,,,,

See Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Dollars in millions

(Unaudited)

	Three months ended			ended
		Marc	h 3	1,
		2024		2023
Net income	\$	3,751	\$	4,453
Other comprehensive income (loss), net of tax:				
Foreign currency:				
Translation adjustment, net of taxes of \$8 and \$52		29		193
Securities:				
Net unrealized gains (losses), net of taxes of \$(2) and \$8		(10)		23
Reclassification adjustment included in net income, net of taxes of $\$2$ and $\$1$		6		3
Derivative instruments:				
Net unrealized gains (losses), net of taxes of \$49 and \$(43)		211		(152)
Reclassification adjustment included in net income, net of taxes of $\$3$ and $\$3$		12		12
Defined benefit postretirement plans:				
Amortization of net prior service credit included in net income, net of taxes of				
\$(123) and \$(160)		(381)		(491)
Other comprehensive income (loss)		(133)		(412)
Total comprehensive income		3,618		4,041
Less: Total comprehensive income attributable to noncontrolling interest		(306)		(225)
Total Comprehensive Income Attributable to AT&T	\$	3,312	\$	3,816

See Notes to Consolidated Financial Statements.

# CONSOLIDATED BALANCE SHEETS

Dollars in millions except per share amounts

			D	ecember
	M	larch 31,		31,
		2024		2023
Assets	(U	naudited)		
Current Assets				
Cash and cash equivalents	\$	3,520	\$	6,722
Accounts receivable – net of related allowances for credit loss of \$463 and \$499		9,577		10,289
Inventories		2,127		2,177
Prepaid and other current assets		15,221		17,270
Total current assets		30,445		36,458
Property, plant and equipment		339,115		339,891
Less: accumulated depreciation and amortization		(211,264)		(211,402)
Property, Plant and Equipment - Net		127,851		128,489
Goodwill - Net		67,854		67,854
Licenses - Net		127,423		127,219
Other Intangible Assets - Net		5,281		5,283
Investments in and Advances to Equity Affiliates		891		1,251
Operating Lease Right-Of-Use Assets		20,668		20,905
Other Assets		19,015		19,601
Total Assets	\$	399,428	\$	407,060
Liabilities and Stockholders' Equity				
Current Liabilities				
Debt maturing within one year	\$	7,060	\$	9,477
Accounts payable and accrued liabilities		31,973		35,852
Advanced billings and customer deposits		3,713		3,778
Dividends payable		2,088		2,020
Total current liabilities		44,834		51,127
Long-Term Debt		125,704		127,854
Deferred Credits and Other Noncurrent Liabilities				
Deferred income taxes		58,820		58,666
Postemployment benefit obligation		8,743		8,734
Operating lease liabilities		17,291		17,568
Other noncurrent liabilities		23,441		23,696
Total deferred credits and other noncurrent liabilities		108,295		108,664
Redeemable Noncontrolling Interest		1,975		1,973
Stockholders' Equity				
Preferred stock (\$1 par value, 10,000,000 authorized at March 31, 2024 and December 31, 2023):				
Series A (48,000 issued and outstanding at March 31, 2024 and December 31, 2023)		_		_
Series B (20,000 issued and outstanding at March 31, 2024 and December 31, 2023)		_		_

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

Dollars in millions

(Unaudited)

	Three months ended			
		Marc	h 3:	1,
		2024		2023
Operating Activities				
Net Income	\$	3,751	\$	4,453
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		5,047		4,631
Provision for uncollectible accounts		472		477
Deferred income tax expense		479		529
Net (gain) loss on investments, net of impairments		201		(93)
Pension and postretirement benefit expense (credit)		(471)		(670)
Asset impairments and abandonments and restructuring		159		_
Changes in operating assets and liabilities:				
Receivables		512		620
Other current assets		629		364
Accounts payable and other accrued liabilities		(3,497)		(3,409)
Equipment installment receivables and related sales		24		(243)
Deferred customer contract acquisition and fulfillment costs		103		(22)
Postretirement claims and contributions		(54)		(89)
Other - net		192		130
Total adjustments		3,796		2,225
Net Cash Provided by Operating Activities		7,547		6,678
Investing Activities				
Capital expenditures		(3,758)		(4,335)
Acquisitions, net of cash acquired		(211)		(291)
Dispositions		8		15
Distributions from DIRECTV in excess of cumulative equity in earnings		194		774
(Purchases), sales and settlements of securities and investments - net		1,079		19
Other - net		(273)		
Net Cash Used in Investing Activities		(2,961)		(3,818)
Financing Activities				
Net change in short-term borrowings with original maturities of three				
months or less		1,933		(536)
Issuance of other short-term borrowings		491		3,627
Repayment of other short-term borrowings		(1,996)		_
Issuance of long-term debt		_		3,366
Repayment of long-term debt		(4,685)		(5,945)
Repayment of note payable to DIRECTV		_		(130)
Payment of vendor financing		(841)		(2,113)
Purchase of treasury stock		(157)		(188)
Issuance of treasury stock				3

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Dollars and shares in millions except per share amounts (Unaudited)

	Three months ended					
	March	31	L, 2024	March	31	, 2023
	Shares		Amount	Shares	_Α	mount
Preferred Stock - Series A						
Balance at beginning of period	_	\$	_	_	\$	_
Balance at end of period	_	\$			\$	
Preferred Stock - Series B						
Balance at beginning of period	_	\$	_	_	\$	_
Balance at end of period	_	\$	_		\$	_
Preferred Stock - Series C						
Balance at beginning of period	_	\$	_	_	\$	_
Balance at end of period	_	\$	_		\$	
Common Stock						
Balance at beginning of period	7,621	\$	7,621	7,621	\$	7,621
Balance at end of period	7,621	\$	7,621	7,621	\$	7,621
Additional Paid-In Capital			1,0			
Balance at beginning of period		\$1	L14,519		\$1	23,610
Preferred stock dividends			(98)			(98)
Common stock dividends (\$0.2775 and \$0.2775 per						
share)			(2,003)			(2,002)
Issuance of treasury stock			(413)			(365)
Share-based payments			(266)			(371)
Redemption or reclassification of interest held by noncontrolling owners			(140)			
Balance at end of period		\$1	L11,599		\$1	20,774
Retained (Deficit) Earnings						
Balance at beginning of period		\$	(5,015)		\$ (	19,415)
Net income attributable to AT&T			3,445			4,228
Balance at end of period		\$	(1,570)		\$ (	15,187)

See Notes to Consolidated Financial Statements.

AT&T INC.

# **CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY - continued**

Dollars and shares in millions except per share amounts (Unaudited)

	Three months ended					
	March	31	L, 2024	March	, 2023	
	Shares	F	lmount	Shares	Α	mount
Treasury Stock						
Balance at beginning of period	(471)	\$(	16,128)	(493)	\$ (	17,082)
Repurchase and acquisition of common stock	(9)		(157)	(10)		(188)
Reissuance of treasury stock	29		1,008	31		1,104
Balance at end of period	(451)	\$(	15,277)	(472)	\$ (	16,166)
Accumulated Other Comprehensive Income Attributable to AT&T, net of tax						
Balance at beginning of period		\$	2,300		\$	2,766
Other comprehensive income (loss) attributable to AT&T			(133)			(412)
Balance at end of period		\$	2,167		\$	2,354
Noncontrolling Interest <sup>1</sup>						
Balance at beginning of period		\$	14,145		\$	8,957
Net income attributable to noncontrolling interest			270			225
Redemption of noncontrolling interest			(17)			
Distributions			(318)			(232)
Balance at end of period		\$	14,080		\$	8,950
Total Stockholders' Equity at beginning of period		\$1	17,442		\$1	06,457
Total Stockholders' Equity at end of period		\$1	18,620		\$1	08,346

<sup>&</sup>lt;sup>1</sup> Excludes redeemable noncontrolling interest

See Notes to Consolidated Financial Statements.

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

Dollars in millions except per share amounts

#### **NOTE 1. PREPARATION OF INTERIM FINANCIAL STATEMENTS**

**Basis of Presentation** Throughout this document, AT&T Inc. is referred to as "we," "AT&T" or the "Company." The consolidated financial statements include the accounts of the Company and subsidiaries and affiliates which we control. AT&T is a holding company whose subsidiaries and affiliates operate worldwide in the telecommunications and technology industries. You should read this document in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended December 31, 2023. The results for the interim periods are not necessarily indicative of those for the full year. These consolidated financial statements include all adjustments that are necessary to present fairly the results for the presented interim periods, consisting of normal recurring accruals and other items.

All significant intercompany transactions are eliminated in the consolidation process. Investments in subsidiaries and partnerships which we do not control but have significant influence are accounted for under the equity method. Earnings from certain investments accounted for using the equity method are included in our results on a one quarter lag. We also record our proportionate share of our equity method investees' other comprehensive income (OCI) items, including translation adjustments.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions, including estimates of fair value, probable losses and expenses, that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### **NOTE 2. EARNINGS PER SHARE**

A reconciliation of the numerators and denominators of basic and diluted earnings per share for the three months ended March 31, 2024 and 2023, is shown in the table below:

	Three months ended			ended
	March 31,			1,
		2024		2023
Numerators				
Numerator for basic earnings per share:				
Net Income Attributable to Common Stock	\$	3,395	\$	4,176
Dilutive potential common shares:				
Mobility preferred interests		_		72
Share-based payment		_		4
Numerator for diluted earnings per share	\$	3,395	\$	4,252
Denominators (000,000)				
Denominator for basic earnings per share:				
Weighted average number of common shares outstanding		7,192		7,168
Dilutive potential common shares:				
Mobility preferred interests (in shares)		_		284
Share-based payment (in shares)		1		22
Denominator for diluted earnings per share		7,193		7,474

On April 5, 2023, we repurchased all our Series A Cumulative Perpetual Preferred Membership Interests in AT&T Mobility II LLC (Mobility preferred interests). For periods prior to repurchase, under Accounting Standards Update (ASU) No. 2020-06, "Debt—Debt With Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity" (ASU 2020-06), the ability to settle the Mobility preferred interests in stock was reflected in our diluted earnings per share calculation.

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

#### **NOTE 3. OTHER COMPREHENSIVE INCOME**

Changes in the balances of each component included in accumulated OCI are presented below. All amounts are net of tax and exclude noncontrolling interest.

	C Tr	Foreign Currency anslation Ijustment	(L	Net realized Gains Losses) on ecurities	(L D	Net nrealized Gains osses) on erivative struments	Ро	Defined Benefit stretirement Plans	Cc	Accumulated Other omprehensive ncome (Loss)
Balance as of December 31, 2023	\$	(1,337)	\$	(57)	\$	(1,029)	\$	4,723	\$	2,300
Other comprehensive income (loss) before reclassifications		29		(10)		211		_		230
Amounts reclassified from accumulated OCI		1 		1 6		12	2	(381)	3	(363)
Net other comprehensive income (loss)		29		(4)		223		(381)		(133)
Balance as of March 31, 2024	\$	(1,308)	\$	(61)	\$	(806)	\$	4,342	\$	2,167

	C Tra	Foreign urrency anslation justment	(L	Net realized Gains osses) on ecurities	(Le	Net Unrealized Gains (Losses) on Derivative Policy		Defined Benefit estretirement Plans	Co	Accumulated Other Omprehensive Acome (Loss)
Balance as of December 31, 2022	\$	(1,800)	\$	(90)	\$	(1,998)	\$	6,654	\$	2,766
Other comprehensive income (loss) before reclassifications		193		23		(152)		_		64
Amounts reclassified from accumulated OCI		1		1 3	•	12	<u>)</u>	(491)	3	(476)
Net other comprehensive income (loss)		193		26		(140)		(491)		(412)
Balance as of March 31, 2023	\$	(1,607)	\$	(64)	\$	(2,138)	\$	6,163	\$	2,354

<sup>&</sup>lt;sup>1</sup> (Gains) losses are included in "Other income (expense) - net" in the consolidated statements of income.

<sup>&</sup>lt;sup>2</sup> (Gains) losses are primarily included in "Interest expense" in the consolidated statements of income (see Note 7).

The amortization of prior service credits associated with postretirement benefits are included in "Other income (expense) - net" in the consolidated statements of income (see Note 6).

#### **NOTE 4. SEGMENT INFORMATION**

Our segments are comprised of strategic business units or other operations that offer products and services to different customer segments over various technology platforms and/or in different geographies that are managed accordingly. We have two reportable segments: Communications and Latin America.

We also evaluate segment and business unit performance based on EBITDA and/or EBITDA margin, which is defined as operating income excluding depreciation and amortization. EBITDA is used as part of our management reporting and we believe EBITDA to be a relevant and useful measurement to our investors as it measures the cash generation potential of our business units. EBITDA does not give effect to depreciation and amortization expenses incurred in operating income nor is it burdened by cash used for debt service requirements and thus does not reflect available funds for distributions, reinvestment or other discretionary uses. EBITDA margin is EBITDA divided by total revenue.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

The **Communications segment** provides wireless and wireline telecom and broadband services to consumers located in the U.S. and businesses globally. Our business strategies reflect integrated product offerings that cut across product lines and utilize shared assets. This segment contains the following business units:

- Mobility provides nationwide wireless service and equipment.
- Business Wireline provides advanced ethernet-based fiber services, IP Voice and
  managed professional services, as well as traditional voice and data services and related
  equipment to business customers. In the first quarter of 2024, we began offering our
  fixed wireless access product that provides internet services delivered over our 5G
  wireless network where available.
- Consumer Wireline provides broadband services, including fiber connections that
  provide multi-gig services to residential customers in select locations and our fixed
  wireless access product that provides home internet services delivered over our 5G
  wireless network where available. Consumer Wireline also provides legacy telephony
  voice communication services.

The Latin America segment provides wireless services and equipment in Mexico.

Corporate and Other reconciles our segment results to consolidated operating income and income before income taxes.

#### Corporate includes:

- DTV-related retained costs, which are costs previously allocated to the Video business that were retained after the transaction, net of reimbursements from DIRECTV Entertainment Holdings, LLC (DIRECTV) under transition service agreements.
- Parent administration support, which includes costs borne by AT&T where the business units do not influence decision making.
- Securitization fees associated with our sales of receivables (see Note 8).
- Value portfolio, which are businesses no longer integral to our operations or which we no longer actively market.

#### Other items consists of:

Certain significant items, which includes items associated with the merger and
integration of acquired or divested businesses, including amortization of intangible
assets, employee separation charges associated with voluntary and/or strategic offers,
asset impairments and abandonments and restructuring, and other items for which the
segments are not being evaluated.

"Interest expense" and "Other income (expense) – net" are managed only on a total company basis and are, accordingly, reflected only in consolidated results.

# **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

# For the three months ended March 31, 2024

			0	perations			,		
				and		•	eciation	O	perating
	_			Support			and		ncome
	R	levenues	E	xpenses	 EBITDA	Amo	rtization		(Loss)
Communications									
Mobility	\$	20,594	\$	11,639	\$ 8,955	\$	2,487	\$	6,468
<b>Business Wireline</b>		4,913		3,487	1,426		1,362		64
Consumer Wireline		3,350		2,256	1,094		881		213
Total Communications		28,857		17,382	11,475		4,730		6,745
Latin America - Mexico		1,063		883	180		177		3
Segment Total		29,920		18,265	11,655		4,907		6,748
Corporate and Other									
Corporate:									
DTV-related retained									
costs		_		134	(134)		120		(254)
Parent administration				202	(202)		_		(202)
support		_		392	(392)		1		(393)
Securitization fees		26		165	(139)		_		(139)
Value portfolio		82		26	 56		4		52
Total Corporate		108		717	(609)		125		(734)
Certain significant items				152	(152)		15		(167)
Total Corporate and Other		108		869	 (761)		140		(901)
AT&T Inc.	\$	30,028	\$	19,134	\$ 10,894	\$	5,047	\$	5,847

			С	perations and Support		De	preciation and	Operating Income		
	Re	evenues		Expenses		EBITDA	An	nortization		(Loss)
Communications										
Mobility	\$	20,582	\$	12,213	\$	8,369	\$	2,098	\$	6,271
<b>Business Wireline</b>		5,331		3,623		1,708		1,330		378
Consumer Wireline		3,239		2,284		955		861		94
Total Communications		29,152		18,120		11,032		4,289		6,743
Latin America - Mexico		883		738		145		175		(30)
Segment Total		30,035		18,858		11,177		4,464		6,713
Corporate and Other										
Corporate:										
DTV-related retained costs		_		169		(169)		144		(313)
Parent administration support		(9)		374		(383)		1		(384)
Securitization fees		19		121		(102)		_		(102)
Value portfolio		94		28		66		5		61
Total Corporate		104		692		(588)		150		(738)
Certain significant items		_		(44)		44		17		27
Total Corporate and Other		104		648		(544)		167		(711)
AT&T Inc.	\$	30,139	\$	19,506	\$	10,633	\$	4,631	\$	6,002

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table is a reconciliation of Segment Operating Income to "Income Before Income Taxes" reported in our consolidated statements of income:

	Three months ended March 31,			
		2024		2023
Communications	\$	6,745	\$	6,743
Latin America		3		(30)
Segment Operating Income		6,748		6,713
Reconciling Items:				
Corporate		(734)		(738)
Transaction and other costs		(32)		_
Amortization of intangibles acquired		(15)		(17)
Asset impairments and abandonments and restructuring		(159)		_
Benefit-related gains (losses)		39		44
AT&T Operating Income		5,847		6,002
Interest expense		1,724		1,708
Equity in net income of affiliates		295		538
Other income (expense) — net		451		935
Income Before Income Taxes	\$	4,869	\$	5,767

#### **NOTE 5. REVENUE RECOGNITION**

#### **Revenue Categories**

The following tables set forth reported revenue by category and by business unit:

## For the three months ended March 31, 2024

	Сс	mmunicati	ons			
	Mobility	Business Wireline	Consumer Wireline	Latin America	Corporate & Other	Total
Wireless service	\$15,994	<b>\$</b> —	<b>\$</b> —	\$ 690	<b>\$</b> —	\$16,684
Business service	_	4,700	_	_	_	4,700
Broadband	_	_	2,722	_	_	2,722
Legacy voice and data	_	_	342	_	62	404
Other	_	_	286	_	46	332
Total Service	15,994	4,700	3,350	690	108	24,842
Equipment	4,600	213	_	373	_	5,186
Total	\$20,594	\$ 4,913	\$ 3,350	\$ 1,063	\$ 108	\$30,028

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

For the three months ended March 31, 2023

	Cc	Communications								
		Busin	ess	Со	nsumer	l	atin	Corp	orate	
	Mobility	Wirel	ine	V	/ireline	Ar	nerica	& 0	Other	Total
Wireless service	\$ 15,483	\$	_	\$	_	\$	591	\$	_	\$ 16,074
Business service	_	5,2	200		_		_		_	5,200
Broadband	_		_		2,527		_		_	2,527
Legacy voice and data	_		_		396		_		83	479
Other	_		_		316		_		21	337
Total Service	15,483	5,2	200		3,239		591		104	24,617
Equipment	5,099	]	L31		_		292		_	5,522
Total	\$ 20,582	\$ 5,3	331	\$	3,239	\$	883	\$	104	\$ 30,139

#### **Deferred Customer Contract Acquisition and Fulfillment Costs**

Costs to acquire and fulfill customer contracts, including commissions on service activations for our Mobility, Business Wireline and Consumer Wireline services, are deferred and amortized over the contract period or expected customer relationship life, which typically ranges from three years to five years.

The following table presents the deferred customer contract acquisition and fulfillment costs included on our consolidated balance sheets:

			С	ecember
	Ma	arch 31,		31,
Consolidated Balance Sheets		2024		2023
Deferred Acquisition Costs				
Prepaid and other current assets	\$	3,187	\$	3,233
Other Assets		4,102		4,077
Total deferred customer contract acquisition costs	\$	7,289	\$	7,310
Deferred Fulfillment Costs				
Prepaid and other current assets	\$	2,274	\$	2,340
Other Assets		3,640		3,843
Total deferred customer contract fulfillment costs	\$	5,914	\$	6,183

The following table presents deferred customer contract acquisition and fulfillment cost amortization, which are primarily included in "Selling, general and administrative" and "Other cost of revenues," respectively, for the three months ended:

	Ma	March 31,		March 31,		
Consolidated Statements of Income		2024		2023		
Deferred acquisition cost amortization	\$	894	\$	830		
Deferred fulfillment cost amortization		660		678		

#### **Contract Assets and Liabilities**

A contract asset is recorded when revenue is recognized in advance of our right to bill and receive consideration. The contract asset will decrease as services are provided and billed. For example, when installment sales include promotional discounts (e.g., trade-in device credits) the difference between revenue recognized and consideration received is recorded as a contract asset to be amortized over the contract term.

Our contract assets primarily relate to our wireless businesses. Promotional equipment sales where we offer handset credits, which are allocated between equipment and service in proportion to their standalone selling prices, when customers commit to a

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

specified service period result in additional contract assets recognized. These contract assets will amortize over the service contract period, resulting in lower future service revenue.

When consideration is received in advance of the delivery of goods or services, a contract liability is recorded. Reductions in the contract liability will be recorded as we satisfy the performance obligations.

The following table presents contract assets and liabilities on our consolidated balance sheets:

			D	ecember		
	March 31,					
Consolidated Balance Sheets		2024		2023		
Contract asset	\$	6,520	\$	6,518		
Current portion in "Prepaid and other current assets"		3,627		3,549		
Contract liability		3,896		3,994		
Current portion in "Advanced billings and customer deposits"		3,594		3,666		

Our beginning of period contract liability recorded as customer contract revenue during 2024 was \$2,675.

#### **Remaining Performance Obligations**

Remaining performance obligations represent services we are required to provide to customers under bundled or discounted arrangements, which are satisfied as services are provided over the contract term. In determining the transaction price allocated, we do not include non-recurring charges and estimates for usage, nor do we consider arrangements with an original expected duration of less than one year, which are primarily prepaid wireless and residential internet agreements.

Remaining performance obligations associated with business contracts reflect recurring charges billed, adjusted to reflect estimates for sales incentives and revenue adjustments. Performance obligations associated with wireless contracts are estimated using a portfolio approach in which we review all relevant promotional activities, calculating the remaining performance obligation using the average service component for the portfolio and the average device price. As of March 31, 2024, the aggregate amount of the transaction price allocated to remaining performance obligations was \$38,866, of which we expect to recognize approximately 80% by the end of 2025, with the balance recognized thereafter.

#### NOTE 6. PENSION AND POSTRETIREMENT BENEFITS

Many of our employees are covered by one of our noncontributory pension plans. We also provide certain medical, dental, life insurance and death benefits to certain retired employees under various plans and accrue actuarially determined postretirement benefit costs. Our objective in funding these plans, in combination with the standards of the Employee Retirement Income Security Act of 1974, as amended (ERISA), is to accumulate

assets sufficient to provide benefits described in the plans to employees upon their retirement. We do not have significant funding requirements in 2024.

We recognize actuarial gains and losses on pension and postretirement plan assets in our consolidated results as a component of "Other income (expense) – net" at our annual measurement date of December 31, unless earlier remeasurements are required.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

The following table details qualified pension and postretirement benefit costs included in the accompanying consolidated statements of income. The service cost component of net periodic pension (credit) cost is recorded in operating expenses in the consolidated statements of income while the remaining components are recorded in "Other income (expense) – net."

	Т	hree mor		ended
		Marc	h 3	1,
		2024		2023
Pension cost:				
Service cost - benefits earned during the period	\$	122	\$	121
Interest cost on projected benefit obligation		396		516
Expected return on assets		(553)		(714)
Amortization of prior service credit		(22)		(33)
Net pension (credit) cost	\$	(57)	\$	(110)
Postretirement cost:				
Service cost – benefits earned during the period	\$	5	\$	6
Interest cost on accumulated postretirement benefit obligation		77		85
Expected return on assets		(14)		(33)
Amortization of prior service credit		(482)		(618)
Net postretirement (credit) cost	\$	(414)	\$	(560)
Combined net pension and postretirement (credit) cost	\$	(471)	\$	(670)

We also provide senior- and middle-management employees with nonqualified, unfunded supplemental retirement and savings plans. Net supplemental pension benefits costs not included in the table above were \$17 and \$19 in the first quarter ended 2024 and 2023, respectively.

#### NOTE 7. FAIR VALUE MEASUREMENTS AND DISCLOSURE

The Fair Value Measurement and Disclosure framework in ASC 820, "Fair Value Measurement," provides a three-tiered fair value hierarchy based on the reliability of the inputs used to determine fair value. Level 1 refers to fair values determined based on quoted prices in active markets for identical assets. Level 2 refers to fair values estimated using significant other observable inputs and Level 3 includes fair values estimated using significant unobservable inputs.

The level of an asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Our valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

The valuation methodologies described above may produce a fair value calculation that may not be indicative of future net realizable value or reflective of future fair values. We believe our valuation methods are appropriate and consistent with other market participants. The use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. There have been no changes in the methodologies used since December 31, 2023.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

#### **Long-Term Debt and Other Financial Instruments**

The carrying amounts and estimated fair values of our long-term debt, including current maturities, and other financial instruments are summarized as follows:

	March 3	31, 2024	December 31, 2023			
	Carrying	Fair	Carrying	Fair		
	Amount	Value	Amount	Value		
Notes and debentures <sup>1</sup>	\$ 128,533	\$ 121,877	\$ 133,402	\$ 128,474		
Commercial paper	2,430	2,430	2,091	2,091		
Investment securities <sup>2</sup>	2,947	2,947	2,836	2,836		

<sup>&</sup>lt;sup>1</sup> Includes credit agreement borrowings.

The carrying amount of debt with an original maturity of less than one year approximates fair value. The fair value measurements used for notes and debentures are considered Level 2 and are determined using various methods, including quoted prices for identical or similar securities in both active and inactive markets.

Following is the fair value leveling for investment securities that are measured at fair value and derivatives as of March 31, 2024 and December 31, 2023. Derivatives designated as hedging instruments are reflected as "Prepaid and other current assets," "Other Assets," "Accounts payable and accrued liabilities," and "Other noncurrent liabilities" on our consolidated balance sheets.

	March 31, 2024							
	Level 1		Level 2		Level 3		Total	
Equity Securities								
Domestic equities	\$	1,053	\$	_	\$	_	\$	1,053
International equities		276		_		_		276
Fixed income equities		208		_		_		208
Available-for-Sale Debt Securities		_		1,188		_		1,188
Asset Derivatives								
Cross-currency swaps		_		202		_		202
Liability Derivatives								
Interest rate swaps		_		(2)		_		(2)
Cross-currency swaps		_		(3,397)				(3,397)

<sup>&</sup>lt;sup>2</sup> Excludes investments accounted for under the equity method.

	December 31, 2023							
	Level 1		Level 2		Level 3		Total	
Equity Securities								
Domestic equities	\$	1,002	\$	_	\$	_	\$	1,002
International equities		215		_		_		215
Fixed income equities		209		_		_		209
Available-for-Sale Debt Securities		_		1,228		_		1,228
Asset Derivatives								
Cross-currency swaps		_		424		_		424
Liability Derivatives								
Interest rate swaps		_		(2)		_		(2)
Cross-currency swaps		_		(3,601)		_		(3,601)

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

#### **Investment Securities**

Our investment securities include both equity and debt securities that are measured at fair value, as well as equity securities without readily determinable fair values. A substantial portion of the fair values of our investment securities is estimated based on quoted market prices. Investments in equity securities not traded on a national securities exchange are valued at cost, less any impairment, and adjusted for changes resulting from observable, orderly transactions for identical or similar securities. Investments in debt securities not traded on a national securities exchange are valued using pricing models, quoted prices of securities with similar characteristics or discounted cash flows.

The components comprising total gains and losses in the period on equity securities are as follows:

	Three months ended March 31, <b>2024</b> 2023				
				2023	
Total gains (losses) recognized on equity securities	\$	97	\$	83	
Gains (losses) recognized on equity securities sold	(3)			4	
Unrealized gains (losses) recognized on equity securities held at					
end of period	\$	100	\$	79	

At March 31, 2024, available-for-sale debt securities totaling \$1,188 have maturities as follows - less than one year: \$66; one to three years: \$208; three to five years: \$137; five or more years: \$777.

Our cash equivalents (money market securities), short-term investments (certificate and time deposits) and nonrefundable customer deposits are recorded at amortized cost, and the respective carrying amounts approximate fair values. Short-term investments and nonrefundable customer deposits are recorded in "Prepaid and other current assets" and our investment securities are recorded in "Other Assets" on the consolidated balance sheets.

#### **Derivative Financial Instruments**

We enter into derivative transactions to manage certain market risks, primarily interest rate risk and foreign currency exchange risk. This includes the use of interest rate swaps, interest rate locks, foreign exchange forward contracts and combined interest rate foreign exchange contracts (cross-currency swaps). We do not use derivatives for trading or speculative purposes. We record derivatives on our consolidated balance sheets at fair value that is derived from observable market data, including yield curves and foreign exchange rates (all of our derivatives are Level 2). Cash flows associated with derivative instruments are presented in the same category on the consolidated statements of cash flows as the item being hedged.

Fair Value Hedging Periodically, we enter into and designate fixed-to-floating interest rate swaps as fair value hedges. The purpose of these swaps is to manage interest rate risk by

managing our mix of fixed-rate and floating-rate debt. These swaps involve the receipt of fixed-rate amounts for floating interest rate payments over the life of the swaps without exchange of the underlying principal amount.

We also designate most of our cross-currency swaps and foreign exchange contracts as fair value hedges. The purpose of these contracts is to hedge foreign currency risk associated with changes in spot rates on foreign denominated debt. For cross-currency hedges, we have elected to exclude the change in fair value of the swap related to both time value and cross-currency basis spread from the assessment of hedge effectiveness. For foreign exchange contracts, we have elected to exclude the change in fair value of forward points from the assessment of hedge effectiveness.

Unrealized and realized gains or losses from fair value hedges impact the same category on the consolidated statements of income as the item being hedged, including the earnings impact of excluded components. In instances where we have elected to exclude components from the assessment of hedge effectiveness related to fair value hedges, unrealized gains or losses on such excluded components are recorded as a component of accumulated OCI and recognized into earnings over the life of the hedging instrument. Unrealized gains on derivatives designated as fair value hedges are recorded at fair value as assets, and unrealized losses are recorded at fair market value as liabilities. Except for excluded components, changes in the fair value of derivative instruments designated as fair value hedges are offset against the change in fair value of the hedged assets or liabilities through earnings. In the three months ended March 31, 2024 and 2023, no ineffectiveness was measured on fair value hedges.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

Cash Flow Hedging We designate some of our cross-currency swaps as cash flow hedges to hedge our exposure to variability in expected future cash flows that are attributable to foreign currency risk and interest rate risk generated from our foreign-denominated debt. These agreements include initial and final exchanges of principal from fixed foreign denominated amounts to fixed U.S. dollar denominated amounts, to be exchanged at a specified rate that is usually determined by the market spot rate upon issuance. They also include an interest rate swap of a fixed or floating foreign denominated interest rate to a fixed U.S. dollar denominated interest rate.

Unrealized gains on derivatives designated as cash flow hedges are recorded at fair value as assets and unrealized losses are recorded at fair value as liabilities. For derivative instruments designated as cash flow hedges, changes in fair value are reported as a component of accumulated OCI and are reclassified into the consolidated statements of income in the same period the hedged transaction affects earnings.

Periodically, we enter into and designate interest rate locks to partially hedge the risk of changes in interest payments attributable to increases in the benchmark interest rate during the period leading up to the probable issuance of fixed-rate debt. We designate our interest rate locks as cash flow hedges. Gains and losses when we settle our interest rate locks are amortized into income over the life of the related debt. Over the next 12 months, we expect to reclassify \$59 from accumulated OCI to "Interest expense" due to the amortization of net losses on historical interest rate locks.

Collateral and Credit-Risk Contingency We have entered into agreements with our derivative counterparties establishing collateral thresholds based on respective credit ratings and netting agreements. At March 31, 2024, we had posted collateral of \$524 (a deposit asset) and held collateral of \$0 (a receipt liability). Under the agreements, if AT&T's credit rating had been downgraded two ratings levels by Fitch Ratings, one level by S&P and one level by Moody's before the final collateral exchange in March, we would have been required to post additional collateral of \$52. If AT&T's credit rating had been downgraded three ratings levels by Fitch Ratings, two levels by S&P, and two levels by Moody's, we would have been required to post additional collateral of \$3,121. At December 31, 2023, we had posted collateral of \$670 (a deposit asset) and held collateral of \$5 (a receipt liability). We do not offset the fair value of collateral, whether the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) exists, against the fair value of the derivative instruments.

Following are the notional amounts of our outstanding derivative positions:

	М	arch 31,		December 31,
	2024			2023
Interest rate swaps	\$	1,750	\$	1,750
Cross-currency swaps		35,825		38,006
Total	\$	37,575	\$	39,756

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

Following are the related hedged items affecting our financial position and performance:

# Effect of Derivatives on the Consolidated Statements of Income

	Three months ended			
		1,		
Fair Value Hedging Relationships		2024		2023
Interest rate swaps ("Interest expense"):				-
Gain (loss) on interest rate swaps	\$	_	\$	7
Gain (loss) on long-term debt		_		(7)
Cross-currency swaps:				
Gain (loss) on cross-currency swaps		(246)		380
Gain (loss) on long-term debt		246		(380)
Gain (loss) recognized in accumulated OCI		255		(182)
Foreign exchange contracts:				
Gain (loss) on foreign exchange contracts		_		7
Gain (loss) on long-term debt		_		(7)
Gain (loss) recognized in accumulated OCI		_		(3)

In addition, the net swap settlements that accrued and settled in the periods above were offset against "Interest expense."

The following table presents information for our cash flow hedging relationships:

	Three months ended				
		March 31,			
Cash Flow Hedging Relationships		2024		2023	
Cross-currency swaps:				_	
Gain (loss) recognized in accumulated OCI	\$	5	\$	(10)	
Interest rate locks:					
Interest income (expense) reclassified from accumulated					
OCI into income		(15)		(15)	

#### **NOTE 8. SALES OF RECEIVABLES**

We have agreements with various third-party financial institutions pertaining to the sales of certain types of our accounts receivable. The most significant of these programs are discussed in detail below and generally consist of (1) receivables arising from equipment installment plans, which are sold for cash and beneficial interests, such as deferred purchase price, when applicable, and (2) revolving trade receivables, which are sold for cash. Under the terms of our agreements for these programs, we continue to service the transferred receivables on behalf of the financial institutions.

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table sets forth a summary of cash proceeds received, net of remittances paid, from sales of receivables during the three months ended March 31, 2024 and 2023:

	Three months end March 31,			s ended
				31,
		2024		2023
Net cash received from equipment installment receivables program <sup>1</sup>	\$	121	\$	10
Net cash received from revolving receivables program		276		_
Net cash received (paid) from other programs		_		(114)
Total net cash impact to cash flows from operating activities <sup>2</sup>	\$	397	\$	(104)

<sup>&</sup>lt;sup>1</sup> Cash from initial sales of \$2,874 and \$2,529 for the three months ended March 31, 2024 and 2023, respectively.

The sales of receivables did not have a material impact on our consolidated statements of income or to "Total Assets" reported on our consolidated balance sheets. We reflect cash receipts on sold receivables as cash flows from operations in our consolidated statements of cash flows. In the event cash is received on the beneficial interests, those receipts are classified as cash flows from investing activities, when applicable.

Our equipment installment and revolving receivables programs are discussed in detail below. The following table sets forth a summary of the receivables and accounts being serviced:

<sup>&</sup>lt;sup>2</sup> Net of facility fees.

		March 3	1, 2	2024	December 31, 202			
	Eq	uipment			Е	quipment		-
	Installment Revolving In		In	stallment	Re	evolving		
Gross receivables:	\$	3,226	\$	698	\$	3,714	\$	924
Balance sheet classification								
Accounts receivable								
Notes receivable		1,607		_		1,695		_
Trade receivables		551		698		548		924
Other Assets								
Noncurrent notes and trade receivables		1,068		_		1,471		_
Outstanding portfolio of receivables derecognized from our consolidated balance sheets	\$	12,490	\$	1,800	\$	12,027	\$	1,500
Cash proceeds received, net of remittances <sup>1</sup>	Ŧ	9,539	Ŧ	1,800	Ψ	9,361	Ψ	1,500

<sup>&</sup>lt;sup>1</sup> Represents amounts to which financial institutions remain entitled, excluding the beneficial interests.

### **Equipment Installment Receivables Program**

We offer our customers the option to purchase certain wireless devices in installments over a specified period of time and, in many cases, once certain conditions are met, they may be eligible to trade in the original equipment for a new device and have the remaining unpaid balance paid or settled.

We maintain a program under which we transfer a portion of these receivables through our bankruptcy-remote subsidiary in exchange for cash and beneficial interests. In the event a customer trades in a device prior to the end of the installment contract period, we agree to make a payment to the financial institutions equal to any outstanding remaining installment receivable balance. Accordingly, we record a guarantee obligation for this estimated amount at the time the receivables are transferred.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

The following table sets forth a summary of equipment installment receivables sold under this program during the three months ended March 31, 2024 and 2023:

	 Three months ended			
	March 31,			
	2024		2023	
Gross receivables sold <sup>1</sup>	\$ 2,904	\$	2,560	
Net receivables sold <sup>2</sup>	2,757		2,438	
Cash proceeds received	2,874		2,529	
Guarantee obligation recorded	266		206	

<sup>&</sup>lt;sup>1</sup> Receivables net of promotion credits.

Beneficial interests, when applicable, and guarantee obligations are initially recorded at estimated fair value and subsequently adjusted for changes in present value of expected cash flows. The estimation of their fair values is based on remaining installment payments expected to be collected and the expected timing and value of device trade-ins. The estimated value of the device trade-ins considers prices offered to us by independent third parties and contemplates changes in value after the launch of a device model. The fair value measurements used for the beneficial interests and the guarantee obligation are considered Level 3 under the Fair Value Measurement and Disclosure framework (see Note 7).

The following table presents the previously transferred equipment installment receivables, which we repurchased in exchange for the associated beneficial interests during the three months ended March 31, 2024 and 2023:

	Т	Three months ended				
	March 31,					
		2024	2023			
Fair value of repurchased receivables	\$	718	\$	541		
Carrying value of beneficial interests		721		542		
Gain (loss) on repurchases <sup>1</sup>	\$	(3)	\$	(1)		

<sup>&</sup>lt;sup>1</sup> These gains (losses) are included in "Selling, general and administrative" expense in the consolidated statements of income.

At March 31, 2024 and December 31, 2023, our beneficial interests were \$2,483 and \$2,270, respectively, of which \$1,449 and \$1,296 are included in "Prepaid and other current assets" on our consolidated balance sheets, with the remainder in "Other Assets." The guarantee obligation at March 31, 2024 and December 31, 2023 was \$335 and \$385, respectively, of which \$120 and \$111 are included in "Accounts payable and accrued liabilities" on our consolidated balance sheets, with the remainder in "Other noncurrent liabilities." Our

Receivables net of allowance and other reserves.

maximum exposure to loss as a result of selling these equipment installment receivables is limited to the total amount of our beneficial interests and guarantee obligation.

## **Revolving Receivables Program**

During the first quarter of 2024, we expanded our revolving agreement to transfer up to \$1,800 of certain receivables through our bankruptcy-remote subsidiary to various financial institutions on a recurring basis in exchange for cash equal to the gross receivables transferred. This agreement is subject to renewal on an annual basis and the transfer limit may be expanded or reduced from time to time. As customers pay their balances, we transfer additional receivables into the program, resulting in our gross receivables sold exceeding net cash flow impacts (e.g., collect and reinvest). The transferred receivables are fully guaranteed by our bankruptcy-remote subsidiary, which holds additional receivables in the amount of \$698 that are pledged as collateral under this agreement. The transfers are recorded at fair value of the proceeds received and obligations assumed less derecognized receivables. Our maximum exposure to loss related to these receivables transferred is limited to the derecognized amount outstanding.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

The following table sets forth a summary of the revolving receivables sold during the three months ended March 31, 2024 and 2023:

		Three months ended			
	March 3 <b>2024</b>			1, 2023	
Gross receivables sold/cash proceeds received <sup>1</sup>	\$	4,174	\$		
Total collections under revolving agreement		3,874		_	
Net cash proceeds received	\$	300	\$		
Net receivables sold <sup>2</sup>	\$	4,063	\$	_	

<sup>&</sup>lt;sup>1</sup> Includes initial sales of receivables of \$300 and \$0 for the three months ended March 31, 2024 and 2023, respectively.

### **NOTE 9. TRANSACTIONS WITH DIRECTV**

We account for our investment in DIRECTV under the equity method and record our share of DIRECTV earnings as equity in net income of affiliates, with DIRECTV considered a related party.

At March 31, 2024, our investment in DIRECTV was \$685. The following table sets forth our share of DIRECTV's earnings included in equity in net income of affiliates and cash distributions received from DIRECTV as of March 31:

	March 31,			
		2024		2023
DIRECTV's earnings included in equity in net income of affiliates	\$	324	\$	534
Distributions classified as operating activities	\$	324	\$	534
Distributions classified as investing activities		194		774
Cash distributions received from DIRECTV	\$	518	\$	1,308

For the three months ended March 31, 2024 and 2023, we billed DIRECTV approximately \$145 and \$240 under commercial arrangements and transition service agreements, which were recorded as a reduction to the operations and support expenses incurred.

At March 31, 2024, we had accounts receivable from DIRECTV of \$255 and accounts payable to DIRECTV of \$41.

<sup>&</sup>lt;sup>2</sup> Receivables net of allowance and other reserves.

We are not committed, implicitly or explicitly, to provide financial or other support, other than as noted above, as our involvement with DIRECTV is limited to the carrying amount of the assets and liabilities recognized on our consolidated balance sheet.

#### **NOTE 10. SUPPLIER AND VENDOR FINANCING PROGRAMS**

## **Supplier Financing Program**

We actively manage the timing of our supplier payments for operating items to optimize the use of our cash and seek to make payments on 90-day or greater terms, while providing suppliers with access to bank facilities that permit earlier payment at their cost. Our supplier financing program does not result in changes to our normal, contracted payment cycles or cash from operations.

At the supplier's election, they can receive payment of AT&T obligations prior to the scheduled due dates, at a discounted price from the third-party financial institution. The discounted price paid by participating suppliers is based on a variable rate that is

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

indexed to the overnight borrowing rate. We agree to pay the financial institution the stated amount generally within 90 days of receipt of the invoice. We do not have pledged assets or other guarantees under our supplier financing program.

Suppliers had elected to sell to the third-party financial institutions \$3,203 and \$2,844 of our outstanding payment obligations as of March 31, 2024 and December 31, 2023, respectively. These amounts are included in "Accounts payable and accrued liabilities" on our consolidated balance sheets. Our supplier financing programs are reported as operating or investing (when capitalizable) activities in our statements of cash flows when paid.

### **Direct Supplier Financing**

We also have arrangements with suppliers of handset inventory that allow us to extend the stated payment terms by up to 90 days at an additional cost to us (variable rate extension fee). We had \$3,917 of direct supplier financing outstanding at March 31, 2024 and \$5,442 as of December 31, 2023, which are included in "Accounts payable and accrued liabilities" on our consolidated balance sheets. Our direct supplier financing is reported as operating activities in our statements of cash flows when paid.

### **Vendor Financing**

In connection with capital improvements and the acquisition of other productive assets, we negotiate favorable payment terms of 120 days or more (referred to as vendor financing), which are reported as financing activities in our statements of cash flows when paid. For the three months ended March 31, 2024 and 2023, we recorded vendor financing commitments related to capital investments of \$99 and \$1,021, respectively. We had \$2,021 vendor financing payables at March 31, 2024, with \$1,215 included in "Accounts payable and accrued liabilities" and \$2,833 vendor financing payables at December 31, 2023, with \$1,975 included in "Accounts payable and accrued liabilities."

### NOTE 11. ADDITIONAL FINANCIAL INFORMATION

#### **Cash and Cash Flows**

We typically maintain our restricted cash balances for purchases and sales of certain investment securities and funding of certain deferred compensation benefit payments.

The following table summarizes cash and cash equivalents and restricted cash balances contained on our consolidated balance sheets:

	March 31,			Decem	ber 31,		
		2024		2023	2023		2022
Cash and cash equivalents	\$	3,520	\$	2,821	\$ 6,722	\$	3,701
Restricted cash in Prepaid and other current assets		1		1	2		1
Restricted cash in Other Assets		83		120	109		91
Cash and Cash Equivalents and Restricted Cash	\$	3,604	\$	2,942	\$ 6,833	\$	3,793

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

Purchase of property and equipment

**Total Capital Expenditures** 

Interest during construction - capital expenditures<sup>1</sup>

The following table summarizes cash paid during the periods for interest and income taxes:

	Three months ended			
	March 31,			
Cash paid (received) during the period for:	2024		2023	
Interest	\$ 2,077	\$	1,971	
Income taxes, net of refunds	 (9)		10	
The following table summarizes capital expenditures:				
	 Three months ended			
	March 31,			
	2024		2023	

4,291

4,335

44

3,721 \$

**37** 

3,758 \$

The following table summarizes acquisitions, net of cash acquired:

	Three months ended			
	March 31,			
		2024		2023
Business acquisitions	\$	_	\$	_
Spectrum acquisitions		145		63
Interest during construction - spectrum <sup>1</sup>		66		228
Total Acquisitions	\$	211	\$	291

<sup>&</sup>lt;sup>1</sup> Total capitalized interest was \$103 and \$272 for the three months ended March 31, 2024 and 2023, respectively.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Dollars in millions except per share amounts

#### **OVERVIEW**

AT&T Inc. is referred to as "we," "AT&T" or the "Company" throughout this document. AT&T products and services are provided or offered by subsidiaries and affiliates of AT&T Inc. under the AT&T brand and not by AT&T Inc., and the names of the particular subsidiaries and affiliates providing the services generally have been omitted. AT&T is a holding company whose subsidiaries and affiliates operate worldwide in the telecommunications and technology industries. You should read this discussion in conjunction with the consolidated financial statements and accompanying notes (Notes).

We have two reportable segments: Communications and Latin America. Our segment results presented in Note 4 and discussed below follow our internal management reporting. Percentage increases and decreases that are not considered meaningful are denoted with a dash.

	First Quarter			
			Percent	
	2024	2023	Change	
Operating Revenues				
Communications	\$ 28,857	\$ 29,152	(1.0)%	
Latin America - Mexico	1,063	883	20.4	
Corporate	108	104	3.8	
AT&T Operating Revenues	\$ 30,028	\$ 30,139	(0.4)%	
Operating Income		-		
Communications	\$ 6,745	\$ 6,743	<b>–</b> %	
Latin America - Mexico	3	(30)	_	
Segment Operating Income	6,748	6,713	0.5	
Corporate	(734)	(738)	0.5	
Certain significant items	(167)	27	_	
AT&T Operating Income	\$ 5,847	\$ 6,002	(2.6)%	

The **Communications segment** provides services to businesses and consumers located in the U.S. and businesses globally. Our business strategies reflect integrated product offerings that cut across product lines and utilize shared assets. This segment contains the following business units:

- Mobility provides nationwide wireless service and equipment.
- **Business Wireline** provides advanced ethernet-based fiber services, IP Voice and managed professional services, as well as traditional voice and data services and related equipment to business customers. In the first quarter of 2024, we began offering our

- fixed wireless access product that provides internet services delivered over our 5G wireless network where available.
- **Consumer Wireline** provides broadband services, including fiber connections that provide multi-gig services to residential customers in select locations and our fixed wireless access product that provides home internet services delivered over our 5G wireless network where available. Consumer Wireline also provides legacy telephony voice communication services.

The **Latin America segment** provides wireless services and equipment in Mexico.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

#### **RESULTS OF OPERATIONS**

**Consolidated Results** Our financial results are summarized in the discussions that follow. Additional analysis is discussed in our "Segment Results" section.

	First Quarter				
			Percent		
	2024	2023	Change		
Operating Revenues					
Service	\$ 24,842	\$ 24,617	0.9 %		
Equipment	5,186	5,522	(6.1)		
Total Operating Revenues	30,028	30,139	(0.4)		
Operating Expenses					
Operations and support	19,134	19,506	(1.9)		
Depreciation and amortization	5,047	4,631	9.0		
Total Operating Expenses	24,181	24,137	0.2		
Operating Income	5,847	6,002	(2.6)		
Interest expense	1,724	1,708	0.9		
Equity in net income of affiliates	295	538	(45.2)		
Other income (expense) — net	451	935	(51.8)		
Income Before Income Taxes	4,869	5,767	(15.6)		
Net Income	3,751	4,453	(15.8)		
Net Income Attributable to AT&T	3,445	4,228	(18.5)		
Net Income Attributable to Common Stock	\$ 3,395	\$ 4,176	(18.7)%		

**Operating revenues** decreased in the first quarter of 2024, reflecting declines in Mobility equipment revenue and Business Wireline service revenues, partially offset by Mobility service. Consumer Wireline and Mexico revenues.

**Operations and support expenses** decreased in the first quarter of 2024, reflecting lower Mobility equipment costs resulting from lower wireless sales volumes. Also contributing to expense declines are our continued transformation efforts that were offset by higher restructuring charges associated with our deployment of Open RAN, our collaboration with Ericsson for commercial scale open radio access network deployment.

**Depreciation and amortization** expense increased in the first quarter of 2024, primarily due to higher depreciation expense related to ongoing capital spending for strategic initiatives such as fiber and network upgrades. Also contributing to higher depreciation expense was the impact of shortening of estimated economic lives of wireless network

equipment that will be replaced earlier than originally anticipated with our deployment of Open RAN.

**Operating income** decreased in the first quarter of 2024. Our operating income margin in the first quarter decreased from 19.9% in 2023 to 19.5% in 2024.

**Interest expense** increased in the first quarter of 2024, primarily due to lower capitalized interest associated with spectrum acquisitions, partially offset by lower debt balances. Interest expense in 2023 also included distributions on Mobility preferred interests, which were repurchased on April 5, 2023.

**Equity in net income of affiliates** decreased in the first quarter of 2024, primarily due to the performance of our investment in DIRECTV, which included our share of a gain on a sale-leaseback transaction by DIRECTV of approximately \$100 in the first quarter of 2023 (see Note 9).

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

**Other income (expense) - net** decreased in the first quarter of 2024. The decrease was primarily driven by lower pension and postretirement benefit credits in 2024 (see Note 6), and noncash impairments recognized on a held-for-sale business and an equity investment in a Latin America satellite business.

**Income tax expense** decreased in the first quarter of 2024. The decrease was primarily driven by lower income before income tax. Our effective tax rate was 23.0% in the first quarter of 2024, versus 22.8% in the comparable period in the prior year.

COMMUNICATIONS SEGMENT	First Quarter				
			Percent		
	2024	2023	Change		
Segment Operating Revenues					
Mobility	\$ 20,594	\$ 20,582	0.1 %		
Business Wireline	4,913	5,331	(7.8)		
Consumer Wireline	3,350	3,239	3.4		
Total Segment Operating Revenues	\$ 28,857	\$ 29,152	(1.0)%		
Segment Operating Income					
Mobility	\$ 6,468	\$ 6,271	3.1 %		
Business Wireline	64	378	(83.1)		
Consumer Wireline	213	94	_		
Total Segment Operating Income	\$ 6,745	\$ 6,743	<b>-</b> %		

### **Selected Subscribers and Connections**

	March 31,		
(in 000s)	2024	2023	
Mobility Subscribers	114,513	110,813	
Total domestic broadband connections	15,334	15,345	
Network access lines in service	3,934	4,938	
VoIP connections	2,467	2,835	

**Operating revenues** decreased in the first quarter of 2024, driven by decreases in our Mobility equipment revenue and Business Wireline business unit, which continues to reflect lower demand for legacy services and product simplification. These decreases were partially offset by increases in our Mobility and Consumer Wireline business units, driven by gains in wireless and broadband services.

**Operating income** remains consistent in the first quarter of 2024. Our Communications segment operating income margin in the first quarter increased from 23.1% in 2023 to 23.4% in 2024.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

# Communications Business Unit Discussion Mobility Results

	First Quarter				
	2024	2023	Change		
Operating revenues					
Service	\$ 15,994	\$ 15,483	3.3 %		
Equipment	4,600	5,099	(9.8)		
Total Operating Revenues	20,594	20,582	0.1		
Operating expenses					
Operations and support	11,639	12,213	(4.7)		
Depreciation and amortization	2,487	2,098	18.5		
Total Operating Expenses	14,126	14,311	(1.3)		
Operating Income	\$ 6,468	\$ 6,271	3.1 %		

The following tables highlight other key measures of performance for Mobility:

### Subscribers

	Marc	March 31,		
(in 000s)	2024	2023	Change	
Postpaid	87,450	85,421	2.4 %	
Postpaid phone	71,558	70,049	2.2	
Prepaid	19,211	19,200	0.1	
Reseller	7,852	6,192	26.8	
Total Mobility Subscribers <sup>1</sup>	114,513	110,813	3.3 %	

Effective with our first-quarter 2024 reporting, we have removed connected devices from our total Mobility subscribers, consistent with industry standards and our key performance metrics. Connected devices include data-centric devices such as session-based tablets, monitoring devices and primarily wholesale automobile systems.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

### **Mobility Net Additions**

	F		
			Percent
(in 000s)	2024	2023	Change
Postpaid Phone Net Additions	349	424	(17.7) %
Total Phone Net Additions	350	464	(24.6)
Postpaid <sup>2</sup>	389	542	(28.2)
Prepaid	1	40	(97.5)
Reseller	351	108	_
Mobility Net Subscriber Additions <sup>1</sup>	741	690	7.4 %
Postpaid Churn <sup>3</sup>	0.89 %	0.99 %	(10)BP
Postpaid Phone-Only Churn <sup>3</sup>	0.72 %	0.81 %	(9)BP

<sup>&</sup>lt;sup>1</sup> Excludes migrations between wireless subscriber categories, including connected devices, and acquisition-related activity during the period.

**Service** revenue increased in the first quarter of 2024. The increases are largely due to growth from subscriber gains and postpaid phone average revenue per subscriber (ARPU) growth.

#### **ARPU**

ARPU increased in the first quarter of 2024, reflecting pricing actions taken in the third quarter of 2023.

### Churn

The effective management of subscriber churn is critical to our ability to maximize revenue growth and to maintain and improve margins. Postpaid churn and postpaid phone-only churn were lower in the first quarter of 2024.

**Equipment** revenue decreased in the first quarter of 2024, primarily driven by a lower wireless sales volumes.

In addition to postpaid phones, includes tablets and wearables and other. Tablet net adds (losses) were (12) and (18) for the quarters ended March 31, 2024 and 2023. Wearables and other net adds were 52 and 136 for the quarters ended March 31, 2024 and 2023.

<sup>&</sup>lt;sup>3</sup> Calculated by dividing the aggregate number of wireless subscribers who canceled service during a month by the total number of wireless subscribers at the beginning of that month. The churn rate for the period is equal to the average of the churn rate for each month of that period.

**Operations and support** expenses decreased in the first quarter of 2024 largely due to lower equipment costs.

**Depreciation** expense increased in the first quarter of 2024, primarily due to shortening of estimated economic lives of wireless equipment that will be replaced earlier than originally anticipated with our Open RAN deployment and network transformation, and ongoing capital spending for network upgrades and expansion, which we expect to continue through the remainder of 2024.

**Operating income** increased in the first quarter of 2024. Our Mobility operating income margin in the first quarter increased from 30.5% in 2023 to 31.4% in 2024. Our Mobility EBITDA margin in the first quarter increased from 40.7% in 2023 to 43.5% in 2024. EBITDA is defined as operating income excluding depreciation and amortization.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

#### **Business Wireline Results**

	First Quarter				
					Percent
		2024		2023	Change
Operating revenues					
Service	\$	4,700	\$	5,200	(9.6)%
Equipment		213		131	62.6
Total Operating Revenues		4,913		5,331	(7.8)
Operating expenses					
Operations and support		3,487		3,623	(3.8)
Depreciation and amortization		1,362		1,330	2.4
Total Operating Expenses		4,849		4,953	(2.1)
Operating Income	\$	64	\$	378	(83.1)%

**Service** revenues decreased in the first quarter of 2024, driven by lower demand for legacy voice, data and network services along with product simplification, partially offset by growth in connectivity services. We expect these trends to continue.

**Equipment** revenues increased in the first quarter of 2024, driven by higher customer premises equipment sales, which are nonrecurring in nature.

**Operations and support** expenses decreased in the first quarter of 2024, primarily driven by lower personnel costs associated with ongoing transformation initiatives, lower marketing and customer support expenses, partially offset by higher equipment costs. As part of our transformation activities, we expect operations and support expense improvements through the remainder of 2024 as we further right size our operations in alignment with the strategic direction of the business.

**Depreciation** expense increased in the first quarter of 2024, primarily due to ongoing capital investment for strategic initiatives such as fiber, which we expect to continue through the remainder of 2024.

**Operating income** decreased in the first quarter of 2024. Our Business Wireline operating income margin in the first quarter decreased from 7.1% in 2023 to 1.3% in 2024. Our Business Wireline EBITDA margin in the first quarter decreased from 32.0% in 2023 to 29.0% in 2024.

# **Consumer Wireline Results**

		First Quarter				
			Percent			
	2024	2023	Change			
Operating revenues						
Broadband	\$ 2,722	\$ 2,527	7.7 %			
Legacy voice and data services	342	396	(13.6)			
Other service and equipment	286	316	(9.5)			
Total Operating Revenues	3,350	3,239	3.4			
Operating expenses						
Operations and support	2,256	2,284	(1.2)			
Depreciation and amortization	881	861	2.3			
Total Operating Expenses	3,137	3,145	(0.3)			
Operating Income	\$ 213	\$ 94	<b>–</b> %			

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

The following tables highlight other key measures of performance for Consumer Wireline:

### **Connections**

Connections				
	Marc	March 31,		
(in 000s)	2024	2023	Change	
Broadband Connections				
Total Broadband and DSL				
Connections	13,930	13,949	(0.1)%	
Broadband <sup>1</sup>	13,784	13,730	0.4	
Fiber Broadband Connections	8,559	7,487	14.3	
Voice Connections				
Retail Consumer Switched Access				
Lines	1,553	1,921	(19.2)	
Consumer VoIP Connections	1,869	2,212	(15.5)	
<b>Total Retail Consumer Voice</b>				
Connections	3,422	4,133	(17.2)%	

Includes AT&T Internet Air.

### **Broadband Net Additions**

		First Quarter			
			Percent		
(in 000s)	2024	2023	Change		
Total Broadband and DSL Net Additions	40	(42)	<b>–</b> %		
Broadband Net Additions <sup>1</sup>	55	(23)	_		
Fiber Broadband Net Additions	252	272	(7.4)%		

<sup>&</sup>lt;sup>1</sup> Includes AT&T Internet Air.

**Broadband** revenues increased in the first quarter of 2024, driven by an increase in fiber customers, which we expect to continue as we invest further in building our fiber footprint, and higher ARPU due to prior-year promotional pricing, partially offset by declines in copper-based broadband services.

**Legacy voice and data service** revenues decreased in the first quarter of 2024, reflecting the continued decline in demand for these services in favor of other technologies, such as wireless and fiber services.

**Other service and equipment** revenues decreased in the first quarter of 2024, reflecting the continued decline in the number of VoIP customers.

**Operations and support** expenses decreased in the first quarter of 2024. Expense decreases were primarily due to lower customer support costs, partially offset by higher network-related costs as our fiber build scales.

**Depreciation** expense increased in the first quarter of 2024, primarily due to ongoing capital spending for strategic initiatives such as fiber and network upgrades and expansion, which we expect to continue through the remainder of 2024.

**Operating income** increased in the first quarter of 2024. Our Consumer Wireline operating income margin in the first quarter increased from 2.9% in 2023 to 6.4% in 2024. Our Consumer Wireline EBITDA margin in the first quarter increased from 29.5% in 2023 to 32.7% in 2024.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

LATIN AMERICA SEGMENT	First Quarter				
	 024		2023	Percent Change	
Segment Operating Revenues	 			- Change	
Service	\$ 690	\$	591	16.8 %	
Equipment	373		292	27.7	
Total Segment Operating Revenues	1,063		883	20.4	
Segment Operating Expenses					
Operations and support	883		738	19.6	
Depreciation and amortization	177		175	1.1	
Total Segment Operating Expenses	1,060		913	16.1	
Operating Income (Loss)	\$ 3	\$	(30)	- %	

The following tables highlight other key measures of performance for Mexico:

## **Subscribers**

	Marc	March 31,	
(in 000s)	2024	2023	Change
Mexico Wireless Subscribers			
Postpaid	5,352	4,973	7.6 %
Prepaid	16,742	16,146	3.7
Reseller	365	494	(26.1)
Total Mexico Wireless Subscribers	22,459	21,613	3.9 %

## **Mexico Wireless Net Additions**

	F	First Quarter		
			Percent	
(in 000s)	2024	2023	Change	
Mexico Wireless Net Additions				
Postpaid	116	49	<b>-</b> %	
Prepaid	79	(58)	_	
Reseller	(52)	19	_	
Total Mexico Wireless Net Additions	143	10	<b>—</b> %	

**Service** revenues increased in the first quarter of 2024 reflecting favorable foreign exchange impacts and growth in subscribers.

**Equipment** revenues increased in the first quarter of 2024 driven by higher equipment sales and favorable foreign exchange impacts.

**Operations and support** expenses increased in the first quarter of 2024 driven by unfavorable impact of foreign exchange and increased equipment costs resulting from higher sales. Approximately 4% of Mexico expenses are U.S. dollar based, with the remainder in the local currency.

**Depreciation and amortization** expense increased in the first quarter of 2024 driven by unfavorable impact of foreign exchange partially offset by lower in-service assets.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

**Operating income** improved in the first quarter of 2024. Our Mexico operating income margin in the first quarter increased from (3.4)% in 2023 to 0.3% in 2024. Our Mexico EBITDA margin in the first quarter increased from 16.4% in 2023 to 16.9% in 2024.

### **COMPETITIVE AND REGULATORY ENVIRONMENT**

**Overview** AT&T subsidiaries operating within the United States are subject to federal and state regulatory authorities. AT&T subsidiaries operating outside the United States are subject to the jurisdiction of national and supranational regulatory authorities in the markets where service is provided.

In the Telecommunications Act of 1996 (Telecom Act), Congress established a national policy framework intended to bring the benefits of competition and investment in advanced telecommunications facilities and services to all Americans by opening all telecommunications markets to competition and reducing or eliminating regulatory burdens that harm consumer welfare. Nonetheless, since then, the FCC and some state regulatory commissions have maintained, re-imposed or expanded certain regulatory requirements that were imposed decades ago on our traditional wireline subsidiaries when they operated as legal monopolies. Recently, the FCC's regulatory approach has depended on control of the executive branch, eliminating a variety of antiquated and unnecessary regulations in a number of areas, while imposing or re-imposing regulations in other areas. We continue to support regulatory and legislative measures and efforts, at both the state and federal levels, to reduce inappropriate regulatory burdens that inhibit our ability to compete effectively and offer needed services to our customers, including initiatives to transition services from traditional networks to all IP-based networks. At the same time, we also seek to ensure that legacy regulations are not further extended to broadband or wireless services, which are subject to vigorous competition.

Until 2015, the FCC classified fixed and mobile consumer broadband internet access services as information services subject to minimal regulation. In 2015, the FCC reclassified such services as telecommunications services subject to broader regulation by the FCC and imposed "net neutrality rules." Since then, the FCC has twice reversed course, most recently again reclassifying such services as telecommunications services subject to broader regulation by the FCC on April 25, 2024, in a yet-to-be released order.

Since 2018, some states have adopted legislation or issued executive orders that established state net neutrality rules. Suits were filed challenging two such laws in California and Vermont. The California statute is now in effect. The challenge to the Vermont statute was stayed pending resolution of a separate challenge to a New York statute raising similar preemption issues. On April 26, 2024, the Second Circuit overturned a lower court's decision that the New York statute was preempted, which could have the effect of restarting the Vermont litigation. We expect additional states may seek to impose net neutrality and other requirements on broadband in the future.

On November 15, 2021, the Infrastructure Investment and Jobs Act (IIJA) was signed into law. The legislation appropriates \$65,000 to support broadband deployment and adoption. The National Telecommunications and Information Agency (NTIA) is responsible for distributing more than \$48,000 of this funding, including \$42,500 in state grants for broadband deployment projects in unserved and underserved areas through the Broadband, Equity, Access, and Deployment (BEAD) Programs. NTIA and states are in the process of administering these grants. Where appropriate, AT&T may apply for grants under this or other government infrastructure programs. The IIJA also appropriated \$14,200 for establishment of the Affordable Connectivity Program (ACP), an FCC-administered monthly, low-income broadband benefit program, replacing the Emergency Broadband Benefit program (established in December 2020 by the Consolidated Appropriations Act, 2021). Qualifying customers can receive up to thirty dollars per month (or seventy-five dollars per month for those on Tribal lands) to assist with their internet bill. AT&T is a participating provider in the ACP program. Absent additional funding, on January 11, 2024 the FCC announced that it currently projects April 2024 to be the last month providers will be fully reimbursed for the ACP benefit provided to enrolled households and established February 7, 2024 as the last date for new enrollments into the program. On March 4, 2024, the FCC issued a Public Notice confirming that April 2024 is the last fully funded month for the ACP benefit.

On November 15, 2023, the FCC adopted rules to "facilitate" equal access to broadband and prevent digital discrimination in broadband access. The rules, which became effective March 22, 2024, prohibit covered entities from implementing policies or practices not justified by genuine issues of technical or economic feasibility, that differentially impact consumers' access to broadband internet access service based on prohibited characteristics (including income level, race, and ethnicity) or that have such differential impact, whether intentional or not. The rules broadly apply prospectively to all aspects of an ISP's service that could impact a consumer's ability to access broadband, including deployment, marketing, and credit checks, among other things. We may be required to answer complaints alleging that the company has violated the FCC rules and those complaints may seek relief, including changes to our business practices or civil forfeitures that could result in significant costs or reputational harm. It is currently uncertain how the FCC will implement and enforce these new rules. Several business and

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

consumer-oriented associations have filed appeals challenging the rules and those appeals have been consolidated in the Eighth Circuit.

Privacy-related legislation continues to be adopted or considered in a number of jurisdictions. Legislative, regulatory and litigation actions could result in increased costs of compliance, further regulation or claims against broadband internet access service providers and others, and increased uncertainty in the value and availability of data.

During 2020-2021, we deployed 5G nationwide on "low band" spectrum on macro towers. Executing on recent spectrum purchases, we announced ongoing construction and continuing deployment of 5G on 3.45 GHz and C-band spectrum in 2022 and beyond. Additional spectrum will be needed industrywide for 5G and future services. In 2023, the federal government released a national spectrum strategy that focused on spectrum sharing but did not include specific timelines to make additional spectrum bands available for 5G and future generations of service. As a result, the federal government's ability and intent to make sufficient spectrum available to the industry in needed timeframes remains uncertain.

### **LIQUIDITY AND CAPITAL RESOURCES**

For three months ended March 31,	2024	2023
Cash provided by operating activities	\$ <b>7,547</b> \$	6,678
Cash used in investing activities	(2,961)	(3,818)
Cash used in financing activities	(7,815)	(3,711)

	March 31,		December 31,	
		2024		2023
Cash and cash equivalents	\$	3,520	\$	6,722
Total debt		132,764		137,331

We had \$3,520 in cash and cash equivalents available at March 31, 2024, decreasing \$3,202 since December 31, 2023. Cash and cash equivalents included cash of \$1,202 and money market funds and other cash equivalents of \$2,318. Approximately \$1,435 of our cash and cash equivalents were held by our foreign entities in accounts predominantly outside of the U.S. and may be subject to restrictions on repatriation.

For the first three months of 2024, cash inflows were primarily provided by cash receipts from operations, including cash from our sale and transfer of our receivables to third parties, issuance of commercial paper and distributions from DIRECTV. These inflows were exceeded by cash used to meet the needs of the business, including, but not limited to, payment of operating expenses, repayment of short-term borrowings and long-term debt, funding capital expenditures and vendor financing payments, and dividend payments to stockholders. We

maintain availability under our credit facilities and our commercial paper program to meet our short-term liquidity requirements.

### **Cash Provided by Operating Activities**

During the first three months of 2024, cash provided by operating activities was \$7,547, compared to \$6,678 for the first three months of 2023, reflecting operational growth and timing of working capital, including the expansion of committed, cost-efficient receivable sales programs that were partially offset by higher device payments.

We actively manage the timing of our supplier payments for operating items to optimize the use of our cash. Among other things, we seek to make payments on 90-day or greater terms, while providing the suppliers with access to bank facilities that permit earlier payments at their cost (referred to as supplier financing program). In addition, for payments to suppliers of handset inventory, as part of our working capital initiatives, we have arrangements that allow us to extend the stated payment terms by up to 90 days at an additional cost to us (referred to as direct supplier financing). The net impact of direct supplier financing, including principal and interest payments, was to decrease cash from operating activities \$1,584 and \$432 for the three months ended March 31, 2024 and 2023, respectively. All supplier financing payments are due within one year. (See Note 10)

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

### **Cash Used in Investing Activities**

For the first three months of 2024, cash used in investing activities totaled \$2,961 and consisted primarily of \$3,758 (including interest during construction) for capital expenditures. During the first three months of 2024, we also paid \$266 in cash on FirstNet sustainability payment. During the first three months of 2024, we received a return of investment of \$194 from DIRECTV representing distributions in excess of cumulative equity in earnings from DIRECTV (see Note 9).

For capital improvements, we have negotiated favorable vendor payment terms of 120 days or more (referred to as vendor financing) with some of our vendors, which are excluded from capital expenditures and reported as financing activities. For the first three months of 2024, vendor financing payments were \$841, compared to \$2,113 for the first three months of 2023. Capital expenditures for the first three months of 2024 were \$3,758, and when including \$841 cash paid for vendor financing, capital investment was \$4,599 (\$1,849 lower than the prior-year comparable period).

The vast majority of our capital expenditures are spent on our networks, including product development and related support systems. During the first three months of 2024, we placed \$99 of equipment in service under vendor financing arrangements (compared to \$1,021 in the prior-year comparable period). The amount of capital expenditures is influenced by demand for services and products, capacity needs and network enhancements.

## Cash Provided by or Used in Financing Activities

For the first three months of 2024, cash used in financing activities totaled \$7,815 and was comprised of debt issuances and repayments, payments of dividends and vendor financing payments.

A tabular summary of our debt activities for the three months ended March 31, 2024 is as follows:

	Three months ended March 31, 2024	
Net commercial paper borrowings	\$ 428	
Repayments		
USD notes	\$ (2,300)	
EUR notes	(2,181)	
Other	(204)	
Repayments of long-term debt	\$ (4,685)	

The weighted average interest rate of our long-term debt portfolio, including credit agreement borrowings and the impact of derivatives, was approximately 4.2% as of

March 31, 2024 and December 31, 2023. We had \$128,533 of total notes and debentures outstanding at March 31, 2024. This also included Euro, British pound sterling, Canadian dollar, Swiss franc, and Australian dollar denominated debt that totaled approximately \$32,738.

At March 31, 2024, we had \$7,060 of debt maturing within one year, consisting of \$2,430 of commercial paper borrowings and \$4,630 of long-term debt issuances. The weighted average interest rate on our outstanding short-term borrowings was approximately 5.5% as of March 31, 2024 and 6.0% as of December 31, 2023.

For the first three months of 2024, we paid \$841 of cash under our vendor financing program, compared to \$2,113 in the prior-year comparable period. Total vendor financing payables included in our March 31, 2024 consolidated balance sheet were \$2,021, with \$1,215 due within one year (in "Accounts payable and accrued liabilities") and the remainder predominantly due within five years (in "Other noncurrent liabilities").

At March 31, 2024, we had approximately 144 million shares remaining from our share repurchase authorizations approved by the Board of Directors in 2014.

We paid dividends on common and preferred shares of \$2,034 during the first three months of 2024, compared with \$2,014 for the first three months of 2023.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued

Dollars in millions except per share amounts

Dividends on common stock declared by our Board of Directors totaled \$0.2775 per share in the first three months of 2024 and 2023. Our dividend policy considers the expectations and requirements of stockholders, capital funding requirements of AT&T and long-term growth opportunities.

#### **Credit Facilities**

The following summary of our various credit and loan agreements does not purport to be complete and is qualified in its entirety by reference to each agreement filed as exhibits to our Annual Report on Form 10-K.

We use credit facilities as a tool in managing our liquidity status. We currently have one \$12,000 revolving credit agreement that terminates on November 18, 2028 (Revolving Credit Agreement). No amount was outstanding under the Revolving Credit Agreement as of March 31, 2024.

We also utilize other external financing sources, which include various credit arrangements supported by government agencies to support network equipment purchases as well as a commercial paper program.

Our Revolving Credit Agreement contains covenants that are customary for an issuer with investment grade senior debt credit rating as well as a net debt-to-EBITDA financial ratio covenant requiring AT&T to maintain, as of the last day of each fiscal quarter, a ratio of not more than 3.75-to-1. As of March 31, 2024, we were in compliance with the covenants for our credit facilities.

#### **Collateral Arrangements**

Most of our counterparty collateral arrangements require cash collateral posting by AT&T only when derivative market values exceed certain thresholds. Under these arrangements, which cover the majority of our approximate \$37,600 derivative portfolio, counterparties are still required to post collateral. During the first three months of 2024, we received approximately \$140 of cash collateral, on a net basis. Cash postings under these arrangements vary with changes in credit ratings and netting agreements. (See Note 7)

#### **Other**

Our total capital consists of debt (long-term debt and debt maturing within one year), redeemable noncontrolling interest and stockholders' equity. Our capital structure does not include debt issued by our equity method investments. At March 31, 2024, our debt ratio was 52.4%, compared to 55.9% at March 31, 2023 and 53.5% at December 31, 2023. The debt ratio is affected by the same factors that affect total capital, and reflects our recent debt issuances, repayments and reclassifications related to redemption of noncontrolling interests.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

At March 31, 2024, we had interest rate swaps with a notional value of \$1,750 and a fair value of \$(2).

We have fixed-to-fixed and floating-to-fixed cross-currency swaps on foreign currency-denominated debt instruments with a U.S. dollar notional value of \$35,825 to hedge our exposure to changes in foreign currency exchange rates and interest rates. These derivatives have been designated as cash flow or fair value hedges with a net fair value of \$(3,195) at March 31, 2024. We had no rate locks at March 31, 2024.

### **Item 4. Controls and Procedures**

The registrant maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed by the registrant is recorded, processed, summarized, accumulated and communicated to its management, including its principal executive and principal financial officers, to allow timely decisions regarding required disclosure, and reported within the time periods specified in the SEC's rules and forms. The Chief Executive Officer and Chief Financial Officer have performed an evaluation of the effectiveness of the design and operation of the registrant's disclosure controls and procedures as of March 31, 2024. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the registrant's disclosure controls and procedures were effective as of March 31, 2024.

There have not been any changes in our internal control over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### CAUTIONARY LANGUAGE CONCERNING FORWARD-LOOKING STATEMENTS

Information set forth in this report contains forward-looking statements that are subject to risks and uncertainties, and actual results could differ materially. Many of these factors are discussed in more detail in the "Risk Factors" section herein and in our most recent Form 10-K. We claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

The following factors could cause our future results to differ materially from those expressed in the forward-looking statements:

- Adverse economic and political changes, including inflation and rising interest rates, war
  or other hostilities, and public health emergencies, and our ability to access financial
  markets at favorable rates and terms.
- Increases in our benefit plans' costs, including due to worse-than-assumed investment returns and discount rates, mortality assumptions, medical cost trends, or healthcare laws or regulations.
- The final outcome of FCC and other federal, state or foreign government agency proceedings (including judicial review of such proceedings) and legislative and regulatory efforts involving issues important to our business, including, without limitation, pending Notices of Apparent Liability; the transition from legacy technologies to IP-based infrastructure, including the withdrawal of legacy TDM-based services; universal service; broadband deployment; wireless equipment siting regulations and, in particular, siting for 5G service; E911 services; rules concerning digital discrimination; competition policy; privacy; net neutrality; copyright protection; availability of new spectrum on fair and balanced terms; and wireless and satellite license awards and renewals, and our response to such legislative and regulatory efforts.
- Enactment of or changes to state, local, federal and/or foreign tax laws and regulations, and actions by tax agencies and judicial authorities that reduce our incentive to invest in our networks, and the resolution of disputes with any taxing jurisdictions, pertaining to our subsidiaries and foreign investments.
- U.S. and foreign laws and regulations regarding intellectual property rights protection and privacy, personal data protection and user consent, which are complex and rapidly evolving.
- Our ability to compete in an increasingly competitive industry and against competitors
  that can offer product/service offerings at lower prices due to lower cost structures
  and regulatory and legislative actions adverse to us, including non-regulation of
  comparable alternative technologies and/or government-owned or subsidized
  networks, and our response to such competition and emerging technologies.
- Disruption in our supply chain for a number of reasons, including, difficulties in
  obtaining export licenses for certain technology, an inability to secure component
  parts, lack of suppliers, general business disruption, workforce shortage, natural
  disasters, safety issues, vendor fraud, and economic and political instability, including
  disruptions in the capital markets, the outbreak of war or other hostilities, and public
  health emergencies.
- The development and delivery of attractive and profitable wireless and broadband
  offerings and devices, including our ability to match speeds offered by competitors;
  the impact of regulatory and build-out requirements; and the availability, cost and/or
  reliability of technologies required to provide such offerings.

- Our ability to adequately fund additional wireless spectrum and network development, deployment and maintenance; and regulations and conditions relating to spectrum use, licensing, obtaining additional spectrum, technical standards and deployment and usage, including network management rules.
- Our ability to manage growth in wireless data services, including network quality and acquisition of adequate spectrum at reasonable costs and terms.
- The outcome of pending, threatened or potential litigation and arbitration, including, without limitation, patent and product safety claims by or against third parties or claims based on alleged misconduct by employees.
- The impact from major equipment, software or other failures or errors that disrupt our networks or cyber incidents; the effect of security breaches related to the network or customer information; our inability to obtain handsets, equipment/software or have handsets, equipment/software serviced in a timely and cost-effective manner from suppliers; or severe weather conditions or other natural disasters including earthquakes and forest fires, public health emergencies, energy shortages, wars or terrorist attacks.
- The issuance by the FASB or other accounting oversight bodies of new or revised accounting standards.
- The uncertainty surrounding further congressional action regarding spending and taxation, which may result in changes in government spending and affect the ability and willingness of businesses and consumers to spend in general.
- Our ability to realize or sustain the expected benefits of our business transformation initiatives, which are designed to reduce costs, enable legacy rationalization, streamline distribution, remove redundancies and simplify and improve processes and support functions.
- Our ability to successfully complete divestitures, as well as achieve our expectations regarding the financial impact of completed and/or pending transactions.

Readers are cautioned that other factors discussed in this report and our most recent Form 10-K, although not enumerated here, also could materially affect our future earnings.

### **PART II - OTHER INFORMATION**

Dollars in millions except per share amounts

#### **Item 1A. Risk Factors**

We discuss in our Annual Report on Form 10-K for the year ended December 31, 2023 various risks that may materially affect our business. We use this section to update this discussion to reflect material developments. For the first quarter of 2024, there were no such material developments.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) A summary of our repurchases of common stock during the first quarter of 2024 is as follows:

	(a)	(b)	(c)	(d) Maximum Number (or
Period	Total Number of Shares (or Units) Purchased <sup>1,</sup>	Averaç Price Pa Per Sha (or Uni	aid Announced are Plans or	Approximate Dollar Value) of Shares (or Units) That May Yet Be Purchased
January 1, 2024 - January 31, 2024	1,057,164	\$ 16.	.60 —	143,731,972
February 1, 2024 - February 29,	1,057,104	<b>р</b> 10.	.00 —	143,731,972
2024	4,795,814	17.	10 —	143,731,972
March 1, 2024 - March 31, 2024	3,343,743	17.		143,731,972
Total	9,196,721	\$ 17.	07 —	

<sup>&</sup>lt;sup>1</sup> In March 2014, our Board of Directors approved an authorization to repurchase up to 300 million shares of our common stock. The authorization has no expiration date.

### **Item 5. Other Information**

(c) During the quarter ended March 31, 2024, no director or officer of the Company adopted or terminated a contract, instruction or written plan for the purchase or sale of securities of the Company intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) and/or a non-Rule 10b5-1 trading arrangement.

<sup>&</sup>lt;sup>2</sup> These shares were acquired through the withholding of taxes on the vesting of restricted stock and performance shares or in respect of the exercise price of options.

### Item 6. Exhibits

The following exhibits are filed or incorporated by reference as a part of this report: Exhibit

Number Exhibit Description

- 31 Rule 13a-14(a)/15d-14(a) Certifications
  - 31.1 Certification of Principal Executive Officer
  - 31.2 Certification of Principal Financial Officer
- 32 Section 1350 Certifications
- The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2024, formatted in Inline XBRL: (i) Consolidated Statements of Cash Flows, (ii) Consolidated Statements of Operations, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Balance Sheets, and (v) Notes to Consolidated Financial Statements, tagged as blocks of text and including detailed tags.
- The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2024, (formatted as Inline XBRL and contained in Exhibit 101).

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AT&T Inc.

May 1, 2024

/s/ Pascal Desroches
Pascal Desroches
Senior Executive Vice President
and Chief Financial Officer