10-Q
ON 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
ended March 31, 2024
ON 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
omto mber: 001-38095
Rand Inc.  Specified in Its Charter)
46-2393770
(I.R.S. Employer Identification No.)
Drive, Suite 600 Carolina 28036 tive Offices) (Zip Code)
5 <b>-4000</b> ber, Including Area Code)
to Section 12(b) of the Act:
ng Name of Each Exchange on I(s) Which Registered
New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities

Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No  $\circ$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S 232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\acute{y}$	Accelerated filer		Emerging growth Company	
Non-accelerated $\Box$ filer	Smaller reporting company			
use the extended transition paccounting standards provide	period for complying wi ed pursuant to Section her the registrant is a s	th any na 13(a) of		
The registrant had outstandir share, as of April 26, 2024.	ng 403,431,881 shares	of Comn	non Stock, par value \$0.01 per	

### **INGERSOLL RAND INC. AND SUBSIDIARIES**

**FORM 10-Q** 

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#### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

In addition to historical information, this Form 10-Q may contain "forward-looking statements" within the meaning of the "safe harbor provisions" of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts included in this Form 10-Q, including statements concerning our plans, objectives, goals, beliefs, business strategies, future events, business conditions, results of operations, financial position, business outlook, business trends and other information, may be forwardlooking statements. Words such as "estimates," "expects," "contemplates," "will," "anticipates," "projects," "plans," "intends," "believes," "forecasts," "may," "should" and variations of such words or similar expressions are intended to identify forward-looking statements. The forward-looking statements are not historical facts, and are based upon our current expectations, beliefs, estimates and projections, and various assumptions, many of which, by their nature, are inherently uncertain and beyond our control. Our expectations, beliefs, estimates and projections are expressed in good faith and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs, estimates and projections will result or be achieved and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

There are a number of risks, uncertainties and other important factors, many of which are beyond our control, that could cause our actual results to differ materially from the forward-looking statements contained in this Form 10-Q. Such risks, uncertainties and other important factors that could cause actual results to differ include, among others, the risks, uncertainties and factors set forth under "Part I, Item 1A. Risk Factors" and "Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 (the "2023 Annual Report") and under "Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Form 10-Q, as such risk factors may be updated from time to time in our periodic filings with the SEC, and are accessible on the SEC's website at www.sec.gov, and also include the following:

- We have exposure to the risks associated with instability in the global economy and financial markets, which may negatively impact our revenues, liquidity, suppliers and customers.
- Information systems failure or disruption, due to cyber terrorism or other actions, may adversely impact our business and result in financial loss to the Company or liability to our customers.
- More than half of our sales and operations are in non-U.S. jurisdictions and we are subject to the economic, political, regulatory and other risks of international operations.
- A natural disaster, catastrophe, pandemic, geopolitical tensions or other event could adversely affect our operations.
- Large or rapid increases in the cost of raw materials and component parts, substantial
  decreases in their availability or our dependence on particular suppliers of raw
  materials and component parts could materially and adversely affect our operating
  results.

- We face competition in the markets we serve, which could materially and adversely affect our operating results.
- Shareholder, customer and regulatory agency emphasis on environmental, social, and governance responsibility may impose additional costs on us or expose us to new risks.
- Acquisitions, including integrating such acquisitions, and dispositions create certain risks and may affect our operating results.
- Our results of operations are subject to exchange rate and other currency risks. A significant movement in exchange rates could adversely impact our results of operations and cash flows.
- If we are unable to develop new products and technologies, our competitive position may be impaired, which could materially and adversely affect our sales and market share.
- Our business could suffer if we experience employee work stoppages, union and work council campaigns or other labor difficulties.
- Changes in tax or other laws, regulations, or adverse determinations by taxing or other governmental authorities could increase our effective tax rate and cash taxes paid or otherwise affect our financial condition or operating results.
- Our success depends on our ability to attract, retain and develop key personnel and other talent throughout the Company.
- The risk of non-compliance with U.S. and foreign laws and regulations applicable to our international operations could have a significant impact on our results of operations, financial condition or strategic objectives.
- Third parties may infringe upon our intellectual property or may claim we have infringed their intellectual property, and we may expend significant resources enforcing or defending our rights or suffer competitive injury.
- The loss of, or disruption in, our distribution network could have a negative impact on our abilities to ship products, meet customer demand and otherwise operate our business.
- Our ongoing and expected restructuring plans and other cost savings initiatives may not be as effective as we anticipate, and we may fail to realize the cost savings and increased efficiencies that we expect to result from these actions. Our operating results could be negatively affected by our inability to effectively implement such restructuring plans and other cost savings initiatives.

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- Cost overruns, delays, penalties or liquidated damages could negatively impact our results, particularly with respect to fixed-price contracts for custom engineered products.
- Our operating results could be adversely affected by a loss or reduction of business with key customers or consolidation or the vertical integration of our customer base.
- Credit and counterparty risks could harm our business.
- We are a defendant in certain asbestos and silica-related personal injury lawsuits, which could adversely affect our financial condition.
- The nature of our products creates the possibility of significant product liability and warranty claims, which could harm our business.
- A significant portion of our assets consists of goodwill and other intangible assets, the value of which may be reduced if we determine that those assets are impaired.
- Environmental compliance costs and liabilities could adversely affect our financial condition.
- We face risks associated with our pension and other postretirement benefit obligations.
- Our indebtedness could have important adverse consequences and adversely affect our financial condition.
- We may not be able to generate sufficient cash to service all of our indebtedness, and may be forced to take other actions to satisfy our obligations under our indebtedness, which may not be successful.
- Despite our level of indebtedness, we and our subsidiaries may still be able to incur substantially more debt, including off-balance sheet financing, contractual obligations and general and commercial liabilities. This could further exacerbate the risks to our financial condition.
- The terms of the credit agreement governing the Senior Secured Credit Facilities (as amended, the "Credit Agreement") may restrict our current and future operations, particularly our ability to respond to changes or to take certain actions.
- Our variable rate indebtedness subjects us to interest rate risk, which could cause our debt service obligations to increase significantly.
- We utilize derivative financial instruments to reduce our exposure to market risks from changes in interest rates on our variable rate indebtedness and we will be exposed to risks related to counterparty credit worthiness or non-performance of these instruments.
- If the financial institutions that are part of the syndicate of our Revolving Credit Facility
  (as defined herein) fail to extend credit under our Revolving Credit Facility, our
  liquidity and results of operations may be adversely affected.

We caution you that the risks, uncertainties and other factors referenced above may not contain all of the risks, uncertainties and other factors that are important to you. In addition, we cannot assure you that we will realize the results, benefits or developments that we expect or anticipate or, even if substantially realized, that they will result in the consequences or affect us or our business in the way expected. There can be no assurance that (i) we have correctly measured or identified all of the factors affecting our business or the extent of these factors' likely impact, (ii) the available information with respect to these factors on which such analysis is based is complete or accurate, (iii) such analysis is correct

or (iv) our strategy, which is based in part on this analysis, will be successful. All forward-looking statements in this report apply only as of the date of this report or as of the date they were made and, except as required by applicable law, we undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

All references to "we," "us," "our," the "Company" or "Ingersoll Rand" in this Quarterly Report on Form 10-Q mean Ingersoll Rand Inc. and its subsidiaries, unless the context otherwise requires.

#### **Website Disclosure**

We use our website www.irco.com as a channel of distribution of Company information. Financial and other important information regarding us is routinely accessible through and posted on our website. Accordingly, investors should monitor our website, in addition to following our press releases, SEC filings and public conference calls and webcasts. In addition, you may automatically receive e-mail alerts and other information about Ingersoll Rand Inc. when you enroll your email address by visiting the "Investor Alerts" section of our website at investors.irco.com. The contents of our website are not, however, a part of this Quarterly Report on Form 10-Q.

#### PART I. FINANCIAL INFORMATION

#### ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### INGERSOLL RAND INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; in millions, except per share amounts)

For the Three Month

	Period Ended March 31,			l March
		2024		2023
Revenues	\$	1,670.1	\$	1,629.3
Cost of sales		923.8		965.1
Gross Profit		746.3		664.2
Selling and administrative expenses		336.3		311.1
Amortization of intangible assets		91.6		92.4
Other operating expense, net		25.2		20.4
Operating Income		293.2		240.3
Interest expense		36.8		38.9
Other income, net		(13.2)		(9.6)
Income Before Income Taxes		269.6		211.0
Provision for income taxes		54.4		48.1
Income (loss) on equity method investments		(10.7)		0.3
Net Income		204.5		163.2
Less: Net income attributable to noncontrolling interests		2.3		2.1
Net Income Attributable to Ingersoll Rand Inc.	\$	202.2	\$	161.1
Basic earnings per share		0.50		0.40
Diluted earnings per share		0.50		0.39

The accompanying notes are an integral part of these condensed consolidated financial statements.

### INGERSOLL RAND INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited; in millions)

	For the Three Month Period Ended March 31,			
		2024		2023
Comprehensive Income Attributable to Ingersoll Rand Inc.				
Net income attributable to Ingersoll Rand Inc.	\$	202.2	\$	161.1
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments, net		(73.5)		30.8
Unrecognized loss on cash flow hedges		(0.1)		(5.3)
Pension and other postretirement prior service cost and gain (loss), net		(1.4)		(0.2)
Total other comprehensive income (loss), net of tax		(75.0)		25.3
Comprehensive income attributable to Ingersoll Rand Inc.	\$	127.2	\$	186.4
Comprehensive Income Attributable to Noncontrolling Interests				
Net income attributable to noncontrolling interests	\$	2.3	\$	2.1
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments, net		(8.0)		0.9
Total other comprehensive income (loss), net of tax		(8.0)		0.9
Comprehensive income attributable to noncontrolling interests		1.5		3.0
Total Comprehensive Income	\$	128.7	\$	189.4

The accompanying notes are an integral part of these condensed consolidated financial statements.

### INGERSOLL RAND INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited; in millions, except share amounts)

	<b>N</b>	1arch 31, 2024		ecember 31, 2023
Assets				
Current assets:				
Cash and cash equivalents	\$	1,452.3	\$	1,595.5
Accounts receivable, net of allowance for credit losses of				
\$55.3 and \$53.8, respectively		1,245.2		1,234.2
Inventories		1,051.8		1,001.1
Other current assets	_	257.5	_	219.6
Total current assets		4,006.8		4,050.4
Property, plant and equipment, net of accumulated depreciation of \$518.5 and \$500.8, respectively		742.2		711.4
Goodwill		6,609.9		6,609.7
Other intangible assets, net		3,589.6		3,611.1
Deferred tax assets		32.7		31.5
Other assets		547.8		549.4
Total assets	\$	15,529.0	\$	15,563.5
Liabilities and Stockholders' Equity				
Current liabilities:				
Short-term borrowings and current maturities of long-term debt	\$	31.3	\$	30.6
Accounts payable		694.0		801.2
Accrued liabilities		999.3		995.5
Total current liabilities		1,724.6		1,827.3
Long-term debt, less current maturities		2,687.0		2,693.0
Pensions and other postretirement benefits		149.5		150.0
Deferred income tax liabilities		624.2		612.6
Other liabilities		424.0		433.9
Total liabilities	\$	5,609.3	\$	5,716.8
Commitments and contingencies (Note 18)		_		_
Stockholders' equity				
Common stock, \$0.01 par value; 1,000,000,000 shares authorized; 429,651,459 and 428,589,061 shares issued as of		4.2		4.2
March 31, 2024 and December 31, 2023, respectively		4.3		4.3
Capital in excess of par value		9,569.8		9,550.8
Retained earnings		1,891.3		1,697.2
Accumulated other comprehensive loss		(302.6)		(227.6)
Treasury stock at cost; 25,926,540 and 25,241,667 shares as of March 31, 2024 and December 31, 2023, respectively		(1,307.5)		(1,240.9)
Total Ingersoll Rand Inc. stockholders' equity	\$	9,855.3	\$	9,783.8
Noncontrolling interests		64.4		62.9
Total stockholders' equity	\$	9,919.7	\$	9,846.7
Total liabilities and stockholders' equity	\$	15,529.0	\$	15,563.5

The accompanying notes are an integral part of these condensed consolidated financial statements.

### INGERSOLL RAND INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Unaudited; in millions)

### Three Month Period Ended March 31, 2024

	Comi							
	Shares Issued		Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total Ingersoll Rand Inc. Stockholders' Equity	Noncontrollin Interests
Balance at beginning of period	428.6	\$ 4.3	\$9,550.8	\$ 1,697.2	¢ (227.6)	\$(1,240.9)	\$ 9,783.8	\$ 62.
Net income	<del></del>	ψ <del>-1</del> .5	φ <i>3</i> ,330.0	202.2	φ (227.0)	φ(1,240.5)	202.2	2.1
Dividends declared	_		_	(8.1)	_	_	(8.1)	
Issuance of common stock for stock- based compensation plans	1.1	_	10.1	_	_	_	10.1	
Purchases of treasury stock	_	_	_	_	_	(72.9)	(72.9)	
Issuance of treasury stock for stock- based compensation plans	_	_	(5.2)	_	_	6.3	1.1	_
Stock-based compensation	_	_	14.1	_	_	_	14.1	-
Other comprehensive loss, net of tax					(75.0)		(75.0)	(0.8
Balance at end of period	429.7	\$ 4.3	\$9,569.8	\$ 1,891.3	\$ (302.6)	\$(1,307.5)	\$ 9,855.3	\$ 64.4

Three Month Period Ended March 31, 2023

	Com: Sto							
	Shares Issued	Par	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total Ingersoll Rand Inc. Stockholders' Equity	Noncontrollin Interests
Balance at beginning of period	426.3	\$ 4.3	\$9,476.8	\$ 950.9	\$ (251.7)	\$ (984.5)	\$ 9,195.8	\$ 61.
Net income	_	_	_	161.1	_	_	161.1	2.
Dividends declared	_	_	_	(8.1)	_	_	(8.1)	-
Issuance of common stock for stock- based compensation plans	1.2		8.7				8.7	
Purchases of treasury stock			-			(77.0)	(77.0)	
Issuance of treasury stock for stock- based compensation plans	_	_	(3.3)	_	_	3.4	0.1	_
Stock-based compensation	_	_	11.4	_	_	_	11.4	_
Other comprehensive income, net of tax	_	_	_	_	25.3	_	25.3	0.
Balance at end of period	427.5	\$ 4.3	\$9,493.6	\$ 1,103.9	\$ (226.4)	\$(1,058.1)	\$ 9,317.3	\$ 64.

The accompanying notes are an integral part of these condensed consolidated financial statements.

## INGERSOLL RAND INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited; in millions)

# For the Three Month Period Ended March 31,

	31,			
		2024		2023
Cash Flows From Operating Activities:				
Net income	\$	204.5	\$	163.2
Adjustments to reconcile net income to net cash provided by				
operating activities:				
Amortization of intangible assets		91.6		92.4
Depreciation		25.6		21.6
Non-cash restructuring charges		_		0.9
Stock-based compensation expense		14.1		12.1
Loss (income) on equity method investments		10.7		(0.3)
Foreign currency transaction losses (gains), net		(0.7)		1.0
Non-cash adjustments to carrying value of LIFO inventories		6.7		7.8
Other non-cash adjustments		1.4		2.9
Changes in assets and liabilities:				
Receivables		(11.5)		(83.7)
Inventories		(58.2)		(45.3)
Accounts payable		(101.5)		(70.6)
Accrued liabilities		(1.8)		56.5
Other assets and liabilities, net		(19.3)		11.8
Net cash provided by operating activities		161.6		170.3
Cash Flows Used In Investing Activities:				
Capital expenditures		(62.3)		(22.4)
Net cash paid in acquisitions		(143.3)		(566.4)
Disposals of property, plant and equipment				7.3
Net cash used in investing activities		(205.6)		(581.5)
Cash Flows Used In Financing Activities:				
Principal payments on long-term debt		(7.1)		(11.0)
Purchases of treasury stock		(72.9)		(77.0)
Cash dividends on common shares		(8.1)		(8.1)
Proceeds from stock option exercises		11.2		9.2
Payments of deferred and contingent acquisition consideration		(2.2)		(1.9)
Other financing		(0.5)		(0.5)
Net cash used in financing activities		(79.6)		(89.3)
Effect of exchange rate changes on cash and cash equivalents		(19.6)		6.8
Net decrease in cash and cash equivalents		(143.2)		(493.7)
Cash and cash equivalents, beginning of period		1,595.5		1,613.0
Cash and cash equivalents, end of period	\$	1,452.3	\$	1,119.3
Supplemental Cash Flow Information				
Cash paid for income taxes, net of refunds	\$	43.5	\$	19.1
Cash paid for interest, net of interest rate derivative settlements		58.2	,	36.1
para is mississ, met of mississ rate derivative sectionics		33.2		33.1

The accompanying notes are an integral part of these condensed consolidated financial statements.

### INGERSOLL RAND INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited; in millions, except share and per share amounts)

#### Note 1. Basis of Presentation and Recent Accounting Pronouncements

#### **Basis of Presentation**

Ingersoll Rand Inc. is a diversified, global provider of mission-critical flow creation products and industrial solutions. The accompanying condensed consolidated financial statements include the accounts of Ingersoll Rand Inc. and its majority-owned subsidiaries (collectively referred to herein as "Ingersoll Rand" or the "Company").

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial reporting, the instructions for Form 10-Q and Article 10 of the U.S. Securities and Exchange Commission ("SEC") Regulation S-X. In the Company's opinion, the condensed consolidated financial statements reflect all adjustments of a normal recurring nature necessary for a fair statement of the results for the interim periods presented. The condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2023 ("2023 Annual Report").

The results of operations for the three month period ended March 31, 2024 are not necessarily indicative of future results.

#### **Recently Issued Accounting Pronouncements**

In November 2023, the FASB issued ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which improves reportable segment disclosure requirements, primarily through enhanced disclosures about significant segments expenses. The amendments in this update are effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The amendments in this update should be applied retrospectively to all prior periods presented in the financial statements. Upon transition, the segment expense categories and amounts disclosed in the prior periods should be based on the significant segment expense categories identified and disclosed in the period of adoption. The adoption will modify our disclosures but is not expected to have a material effect on our consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which addresses investor requests for more transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid information. The amendments in this update are effective for annual periods beginning after December 15, 2024. Early adoption is

permitted for annual statements that have not yet been issued or made available for issuance. The amendments in this update should be applied on a prospective basis. Retrospective application is permitted. The adoption will modify our disclosures but is not expected to have a material effect on our consolidated financial statements.

#### Note 2. Acquisitions

#### **Acquisitions in 2024**

On February 1, 2024, the Company completed the acquisition of Friulair S.r.l. ("Friulair") for initial cash consideration of \$142.2 million and contingent consideration of up to approximately \$11.0 million. The business is a manufacturer of dryers, filters, aftercoolers, and accessories for the treatment of compressed air and its chiller product line. The acquisition is intended increase the scale of the Company's air dryer business and will add new chiller production capabilities. Friulair has been reported within the Industrial Technologies and Services segment. The goodwill arising from the acquisition is primarily attributable to revenue and cost synergies, anticipated growth of new and existing customers, and the assembled workforce. Substantially all of this goodwill is not expected to be deductible for tax purposes.

Other acquisitions completed during the three months ended March 31, 2024 include a manufacturer of vacuum pumps and accessories, substantially all of which have been reported within the Industrial Technologies and Services segment. The aggregate consideration for this acquisition was \$1.4 million.

The following table summarizes the allocation of consideration for all businesses acquired in the first quarter of 2024 to the fair values of identifiable assets acquired and liabilities assumed at the acquisition dates. Initial accounting for acquisitions completed

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in the first quarter, including Friulair, is preliminary, and amounts assigned to acquired assets and liabilities assumed are subject to change as information necessary to complete the analysis is obtained.

	Friulair	All	Others	Total
Accounts receivable	\$ 14.9	\$	_	\$ 14.9
Inventories	13.2		0.3	13.5
Other current assets	0.5		_	0.5
Property, plant and equipment	7.7		0.1	7.8
Goodwill	44.9		1.0	45.9
Other intangible assets	84.5		_	84.5
Other assets	0.3		_	0.3
Total current liabilities	(14.5)		_	(14.5)
Other noncurrent liabilities	(2.8)		_	(2.8)
Total consideration	\$ 148.7	\$	1.4	\$ 150.1

The aggregate revenue and operating income included in the condensed consolidated financial statements for these acquisitions subsequent to the dates of acquisition was \$11.3 million and \$0.5 million for the three month period ended March 31, 2024, respectively. The operating income of these acquired businesses includes the effects of acquisition-related accounting adjustments such as amortization of intangible assets.

#### Transaction with ILC Dover

On March 25, 2024, the Company entered into an agreement to acquire ILC Dover from New Mountain Capital, LLC for an upfront all-cash purchase price of approximately \$2.325 billion and contingent consideration of up to \$75.0 million. ILC Dover's offerings include solutions for biopharmaceutical, pharmaceutical, and medical device markets as well as products for the space industry and will be reported in the Precision and Science Technologies segment. This transaction is expected to close in the second quarter of 2024, subject to customary regulatory approvals and closing conditions.

#### **Acquisitions in 2023**

On January 3, 2023, the Company completed the acquisition of SPX FLOW's Air Treatment business ("Air Treatment") for cash consideration of \$519.0 million. The business is a manufacturer of desiccant and refrigerated dryers, filtration systems and purifiers for dehydration in compressed air. The acquisition is intended to expand the Company's offerings of compressor system components through globally recognized brands. The Air Treatment business has been reported within the Industrial Technologies and Services segment. The goodwill arising from the acquisition is primarily attributable to revenue and cost synergies, anticipated growth of new and existing customers, and the assembled workforce. Substantially all of this goodwill is not expected to be deductible for tax purposes.

On February 1, 2023, the Company acquired Paragon Tank Truck Equipment ("Paragon"), a provider of solutions used for loading and unloading dry bulk and liquid tanks on and off of trucks, for cash consideration of \$42.2 million. Paragon has been reported within the Industrial Technologies and Services segment.

On April 1, 2023, the Company acquired EcoPlant Technological Innovation Ltd. ("EcoPlant"), for initial cash consideration of \$29.5 million and contingent consideration of up to \$17.0 million. EcoPlant is a provider of a software-as-a-service platform that dynamically controls compressed air systems to optimize performance and resource consumption. EcoPlant has been reported within the Industrial Technologies and Services segment.

On August 18, 2023, the Company completed the acquisition of Howden Roots LLC ("Roots"), for cash consideration of \$290.0 million. Roots is a leading manufacturer of engineered rotary and centrifugal blowers with an iconic brand developed over more than 160 years. The acquisition is intended to expand the Company's blower product portfolio and benefit from Roots' robust technical capabilities and exposure to growing sustainability-related applications. Roots has been reported within the Industrial Technologies and Services segment. The goodwill arising from the acquisition is primarily attributable to revenue and cost synergies, anticipated growth of new and existing customers, and the assembled workforce. This goodwill is expected to be deductible for tax purposes.

The Company acquired 10 additional businesses in 2023 for aggregate consideration of \$83.7 million. These primarily consist of manufacturers and distributors of existing and adjacent offerings in the Industrial Technologies and Services segment.

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The following table summarizes the allocation of consideration for all businesses acquired in 2023 to the fair values of identifiable assets acquired and liabilities assumed at the acquisition dates. Initial accounting for Air Treatment is complete. Initial accounting for all other acquisitions completed in 2023, including Roots, is substantially complete and any further measurement period adjustments are not expected to be material.

	Air			
	Treatment	Roots	All Others	Total
Accounts receivable	\$ 26.1	\$ 14.5	\$ 11.7	\$ 52.3
Inventories	43.9	34.2	21.0	99.1
Other current assets	2.1	2.9	6.2	11.2
Property, plant and equipment	18.4	42.0	5.0	65.4
Goodwill	279.9	104.0	125.7	509.6
Other intangible assets	238.6	116.9	25.4	380.9
Other assets	7.6	4.5	0.4	12.5
Total current liabilities	(35.9	) (26.9)	(19.2)	(82.0)
Deferred tax liabilities	(54.8	) —	(3.7)	(58.5)
Other noncurrent liabilities	(6.9	(2.1)	(4.3)	(13.3)
Total consideration	\$ 519.0	\$ 290.0	\$ 168.2	\$ 977.2

The revenues included in the condensed consolidated financial statements for these acquisitions subsequent to their date of acquisition was \$95.6 million and \$48.4 million for the three month periods ended March 31, 2024 and 2023, respectively. The operating income included in the condensed consolidated financial statements for these acquisitions subsequent to their date of acquisition was \$11.5 million and \$3.2 million for the three month periods ended March 31, 2024 and 2023, respectively. The operating income of these acquired businesses include the effects of acquisition-related accounting adjustments such as amortization of intangible assets and fair value adjustments to acquired inventory.

#### Note 3. Restructuring

#### **2024 and 2023 Actions**

The Company continues to undertake restructuring actions to optimize our cost structure. Charges incurred from actions taken in 2024 and 2023 include workforce restructuring, facility consolidation and other exit and disposal costs.

For the three month periods ended March 31, 2024 and 2023, "Restructuring charges, net" were recognized within "Other operating expense, net" in the Condensed Consolidated Statement of Operations and consisted of the following.

	_		ed March
	202	24	2023
Industrial Technologies and Services	\$	5.1 \$	3.1
Precision and Science Technologies		4.4	(0.4)
Corporate		0.2	0.2
Restructuring charges, net	\$	9.7 \$	2.9

The following table summarizes the activity associated with the Company's restructuring programs for the three month periods ended March 31, 2024 and 2023.

	-	For the Three Month Period Ended March 31,			
		2024			
Balance at beginning of period	\$	15.5	\$	14.9	
Charged to expense - termination benefits		9.3		0.9	
Charged to expense - other (1)		0.4		1.1	
Payments		(4.3)		(3.6)	
Currency translation adjustment and other		(0.3)		0.1	
Balance at end of period	\$	20.6	\$	13.4	

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(1) Excludes \$0.9 million of non-cash charges that impacted restructuring expense but not the restructuring liabilities during the three month period ended March 31, 2023.

#### **Note 4. Allowance for Credit Losses**

The allowance for credit losses for the three month periods ended March 31, 2024 and 2023 consisted of the following.

	For the Three Month Period Ended March 31,			
		2024		2023
Balance at beginning of the period	\$	53.8	\$	47.2
Provision charged to expense		2.5		4.0
Write-offs, net of recoveries		(0.3)		(0.4)
Foreign currency translation and other		(0.7)		0.2
Balance at end of the period	\$	55.3	\$	51.0

#### **Note 5. Inventories**

Inventories as of March 31, 2024 and December 31, 2023 consisted of the following.

	M	1arch 31, 2024	De	ecember 31, 2023
Raw materials, including parts and subassemblies	\$	657.9	\$	590.7
Work-in-process		137.5		145.1
Finished goods		335.6		337.8
		1,131.0		1,073.6
LIFO reserve		(79.2)		(72.5)
Inventories	\$	1,051.8	\$	1,001.1

#### Note 6. Goodwill and Other Intangible Assets

#### Goodwill

The changes in the carrying amount of goodwill attributable to each reportable segment for the three month period ended March 31, 2024 is presented in the table below.

	Tec	ndustrial hnologies d Services	an		Total
Balance at beginning of period	\$	4,753.5	\$	1,856.2	\$ 6,609.7
Acquisitions		45.9		_	45.9
Foreign currency translation and other(1)		(30.2)		(15.5)	 (45.7)
Balance at end of period	\$	4,769.2	\$	1,840.7	\$ 6,609.9

### (1) Includes measurement period adjustments

As of both March 31, 2024 and December 31, 2023, goodwill included accumulated impairment losses of \$220.6 million within the Industrial Technologies and Services segment.

#### Other Intangible Assets, Net

Other intangible assets as of March 31, 2024 and December 31, 2023 consisted of the following.

		March 31, 202	4	<b>December 31, 2023</b>			
					Accumulated Amortization		
Amortized intangible assets							
Customer lists and relationships	\$3,325.5	\$ (1,643.2)	\$1,682.3	\$3,279.3	\$ (1,585.4)	\$1,693.9	
Technology	418.6	(195.3)	223.3	413.8	(178.9)	234.9	
Tradenames	56.8	(28.9)	27.9	52.2	(27.9)	24.3	
Backlog	4.4	(2.2)	2.2	3.0	(1.3)	1.7	
Other	121.2	(106.1)	15.1	117.1	(104.1)	13.0	
Unamortized intangible assets							
Tradenames	1,638.8		1,638.8	1,643.3		1,643.3	
Total other intangible assets	\$5,565.3	\$ (1,975.7)	\$3,589.6	\$5,508.7	\$ (1,897.6)	\$3,611.1	

#### **Intangible Asset Impairment Considerations**

As of March 31, 2024 and December 31, 2023, there were no indications that the carrying value of goodwill and other intangible assets may not be recoverable.

#### Note 7. Supply Chain Finance Program

The Company has agreements with financial institutions to facilitate a supply chain finance program (the "SCF Program"). Under the SCF Program, qualifying suppliers may elect to sell their receivables from the Company to the financial institution. Participating suppliers negotiate arrangements for sale of their receivables directly with the financial institution, and the terms of the Company's payment obligations are not impacted by a supplier's participation in the SCF Program. Once a qualifying supplier elects to participate in the SCF Program and reaches an agreement with the financial institution, the supplier elects which individual Company invoices they sell to the financial institution. However, all of the Company's payments to participating suppliers are paid to the financial institution on the invoice due date, regardless of whether the individual invoice is sold by the supplier to the financial institution. The Company has not pledged any assets as security or provided other forms of guarantees. All outstanding amounts related to suppliers participating in the SCF

Program are recorded within "Accounts payable" in our Condensed Consolidated Balance Sheets, and the associated payments are included in "Net cash provided by operating activities" within our Condensed Consolidated Statements of Cash Flows. Included in "Accounts payable" in the Condensed Consolidated Balance Sheets as of March 31, 2024 and December 31, 2023 were \$24.0 million and \$24.3 million of outstanding payment obligations, respectively, that were sold to the financial institution by participating suppliers.

#### **Note 8. Accrued Liabilities**

Accrued liabilities as of March 31, 2024 and December 31, 2023 consisted of the following.

	March 31, 2024	De	cember 31, 2023
Salaries, wages and related fringe benefits	\$ 239.0	\$	262.4
Contract liabilities	345.4		331.2
Product warranty	65.6		61.9
Operating lease liabilities	42.5		41.6
Restructuring	20.6		15.5
Taxes	75.6		78.4
Accrued interest	12.1		33.1
Other	198.5		171.4
Total accrued liabilities	\$ 999.3	\$	995.5

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A reconciliation of the changes in the accrued product warranty liability for the three month periods ended March 31, 2024 and 2023 are as follows.

	For the Three Month Period Ended March 31,				
	 2024		2023		
Balance at beginning of period	\$ 61.9	\$	46.2		
Product warranty accruals	13.6		8.9		
Acquired warranty	_		1.4		
Settlements	(9.3)		(3.9)		
Foreign currency translation and other	 (0.6)		1.5		
Balance at end of period	\$ 65.6	\$	54.1		

#### Note 9. Benefit Plans

#### **Net Periodic Benefit Cost**

The following table summarizes the components of net periodic benefit cost for the Company's defined benefit pension plans and other postretirement benefit plans recognized for the three month periods ended March 31, 2024 and 2023.

		Pension Benefits										
		U.S. Plans Non-U.S. Plans					Other Postretirement Benefits					
		Fo	r th	e Thre	e N	1onth F	Per	iod En	de	d March	31	L,
	2	2024	2	2023	_ 2	2024	_ 2	2023		2024		2023
Service cost	\$	_	\$	_	\$	0.7	\$	0.6	\$	_	\$	_
Interest cost		3.5		4.0		2.7		2.7		0.2		0.2
Expected return on plan assets		(3.3)		(3.3)		(2.8)		(2.7)		_		_
Recognition of:												
Unrecognized net actuarial loss		_		_		(0.3)		(0.4)		(0.2)		(0.1)
	\$	0.2	\$	0.7	\$	0.3	\$	0.2	\$		\$	0.1

The components of net periodic benefit cost other than the service cost component are included in "Other income, net" in the Condensed Consolidated Statements of Operations.

#### Note 10. Debt

Debt as of March 31, 2024 and December 31, 2023 is summarized as follows.

	N	1arch 31, 2024	De	cember 31, 2023
Short-term borrowings	\$	1.7	\$	1.0
Long-term debt:				
Dollar Term Loan B, due 2027 <sup>(1)(2)</sup>		342.9		347.7
Dollar Term Loan, due 2027 <sup>(1)(2)</sup>		890.0		892.3
5.400% Senior Notes, due 2028 <sup>(1)</sup>		498.3		498.2
5.700% Senior Notes, due 2033 <sup>(1)</sup>		992.8		992.6
Finance leases and other long-term debt		14.9		15.2
Unamortized debt issuance costs		(22.3)		(23.4)
Total long-term debt, net, including current maturities		2,716.6		2,722.6
Current maturities of long-term debt		29.6		29.6
Total long-term debt, net	\$	2,687.0	\$	2,693.0

<sup>(1)</sup> This amount is net of unamortized discounts. Total unamortized discounts were \$9.5 million and \$9.9 million as of March 31, 2024 and December 31, 2023, respectively.

(2) As of March 31, 2024, the applicable interest rate was approximately 7.18% and the weighted-average interest rate was 7.19% for the three month period ended March 31, 2024.

#### **Senior Notes**

On August 14, 2023, the Company completed its issuance of \$1,500.0 million in aggregate principal amount of senior unsecured notes comprised of \$500.0 million aggregate principal amount of 5.400% Senior Notes due August 2028 (the "2028 Notes") and \$1,000.0 million aggregate principal amount of 5.700% Senior Notes due August 2033 (the "2033 Notes" and, together with the 2028 Notes, the "Notes"). The Company used the proceeds of the offering of the Notes to repay a portion of the amounts outstanding under its Senior Secured Credit Facilities. The Notes were issued pursuant to a base indenture, each dated as of August 14, 2023, between the Company and Deutsche Bank Trust Company Americas, as trustee (the "Trustee"), as supplemented by a 2028 Supplemental Indenture No. 1 with respect to the 2028 Notes and a 2033 Notes Supplemental Indenture No. 1 with respect to the 2033 Notes, each dated as of August 14, 2023, between the Company and the Trustee (collectively, the "Indenture"). The interest payment dates for the Notes are February 14 and August 14 of each year, with interest payable in arrears.

The Notes are senior unsecured obligations of the Company and rank equally in right of payment with all of the Company's other senior unsecured indebtedness, senior in right of payment to all of the Company's subordinated indebtedness, and effectively junior to all of the indebtedness and other liabilities of the Company's subsidiaries (including the obligations of the Company's subsidiaries under the Senior Secured Credit Facilities and to all of the Company's secured indebtedness (including the Company's obligations under the Senior Secured Credit Facilities)) to the extent of the value of the assets securing such secured indebtedness.

Prior to (i) July 14, 2028, in the case of the 2028 Notes, and (ii) May 14, 2033, in the case of the 2033 Notes, the Company may redeem the Notes of a series at its option, in whole or in part, at any time from time to time, at a "make-whole" premium, plus accrued and unpaid interest thereon to, but not including, the redemption date. On or after (i) July 14, 2028, in the case of the 2028 Notes, and (ii) May 14, 2033, in the case of the 2033 Notes, the Company may redeem the Notes of a series at its option, in whole or in part, at any time from time to time, at a price equal to 100% of the principal amount of the Notes of such series to be redeemed, plus accrued and unpaid interest thereon to, but not including, the redemption date. If the Company experiences certain types of change of control transactions, the Company must offer to repurchase the Notes at 101% of the aggregate principal amount of the Notes repurchased (or such higher amount as the Company may determine) plus accrued and unpaid interest thereon to, but not including, the date of repurchase.

The Indenture contains covenants that limit the Company's (and its subsidiaries') ability to, among other things: (i) create liens on certain assets; (ii) consolidate, merge, sell or otherwise dispose of all or substantially all of its consolidated assets; and (iii) enter into sale

and leaseback transactions with respect to certain assets. The Indenture also contains customary events of default and covenants for an issuer of investment grade debt securities.

#### **Senior Secured Credit Facilities**

The Senior Secured Credit Facilities provided senior secured financing consisting of (i) a senior secured term loan facility denominated in U.S. dollars (as refinanced and otherwise modified from time to time prior to February 28, 2020, the "Original Dollar Term Loan"), (ii) a senior secured term loan facility denominated in U.S. dollars (entered into at the time of the Merger, the "Dollar Term Loan B"), and (iii) a senior secured revolving credit facility (as refinanced and otherwise modified from time to time the "Revolving Credit Facility"). The Revolving Credit Facility is available to be drawn in U.S. dollars ("USD"), Euros ("EUR"), Great British Pounds ("GBP") and other reasonably accepted foreign currencies, subject to certain sublimits for the foreign currencies. On April 21 2023, the Company entered into Amendment No. 9 to the Credit Agreement, which (a) extended the maturity date for the revolving credit commitments from June 28, 2024 to April 21, 2028, (b) increased the aggregate revolving credit commitments from \$1,100.0 million to \$2,000.0 million, and (c) made certain other corresponding changes and updates. Other than as modified by Amendment No. 9, the loans under the Credit Agreement continue to have the same terms and the parties to the Credit Agreement continue to have the same obligations set forth in the Credit Agreement. The amendment resulted in the write-off of unamortized debt issuance costs of \$0.9 million which was recognized in "Loss on extinguishment of debt" in the Condensed Consolidated Statements of Operations. In August 2023, the Company repaid a portion of the Dollar Term Loan B which resulted in the write-off of unamortized discounts and debt issuance costs of \$12.6 million, which was recognized in "Loss on extinguishment of debt" in the Condensed Consolidated Statements of Operations.

See Note 11 "Debt" to the consolidated financial statements in the Company's 2023 Annual Report for further information on the Senior Secured Credit Facilities.

As of March 31, 2024, the aggregate amount of commitments under the Revolving Credit Facility was \$2,000.0 million and the capacity under the Revolving Credit Facility to issue letters of credit was \$400.0 million. As of March 31, 2024, the Company had no outstanding borrowings under the Revolving Credit Facility, no outstanding letters of credit under the Revolving Credit Facility and unused availability under the Revolving Credit Facility of \$2,000.0 million.

As of March 31, 2024, we were in compliance with all covenants of our Senior Secured Credit Facilities and our Senior Notes.

#### Fair Value of Debt

The fair value of the Company's debt instruments at March 31, 2024 was \$2.8 billion. The Company measures the fair value of its debt instruments for disclosure purposes based upon observable market prices quoted on public exchanges for similar assets. These fair value inputs are considered Level 2 within the fair value hierarchy. See Note 14, "Fair Value Measurements" for information on the fair value hierarchy.

#### Note 11. Stock-Based Compensation Plans

The Company has outstanding stock-based compensation awards granted under the 2013 Stock Incentive Plan ("2013 Plan") and the 2017 Omnibus Incentive Plan (as amended by the First Amendment, dated April 27, 2021, "2017 Plan") as described in Note 18, "Stock-Based Compensation Plans" to the consolidated financial statements in its 2023 Annual Report.

The Company's stock-based compensation awards are generally granted in the first quarter of the year and consist of stock options, restricted stock units and performance share units. In some instances, such as death, awards may vest concurrently with or following an employee's termination.

#### **Stock-Based Compensation**

For the three month periods ended March 31, 2024 and 2023, the Company recognized stock-based compensation expense of \$14.1 million and \$12.1 million, respectively. These costs are included in "Cost of sales" and "Selling and administrative expenses" in the Condensed Consolidated Statements of Operations.

As of March 31, 2024, there was \$146.3 million of total unrecognized compensation expense related to outstanding stock options, restricted stock unit awards and performance stock unit awards granted to employees and non-employee directors, as well as 300,000 conditional stock options awarded during the third quarter of 2022 to our Chairman and CEO in which the service date precedes the grant date, and will be granted upon achievement of certain performance targets. These 300,000 stock options have not been included in the Stock Option Awards section below since the grant date has not occurred.

#### **Stock Option Awards**

Stock options are granted to employees with an exercise price equal to the fair value of the Company's per share common stock on the date of grant. Stock option awards typically vest over four years or five years and expire ten years from the date of grant.

A summary of the Company's stock option (including SARs) activity for the three month period ended March 31, 2024 is presented in the following table (underlying shares in thousands).

	Shares	Weighted- Average Exercise Price (per share)
Stock options outstanding as of December 31, 2023	5,282	\$ 31.09
Granted	518	90.38
Exercised or settled	(570)	19.68
Forfeited	(19)	53.83
Expired	(2)	31.29
Stock options outstanding as of March 31, 2024	5,209	38.14
Vested as of March 31, 2024	3,699	26.41

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The following assumptions were used to estimate the fair value of options granted during the three month periods ended March 31, 2024 and 2023 using the Black-Scholes option-pricing model.

		Period Ended March 31,						
Assumptions	2024	2023						
Expected life of options (in years)	6.3 - 7.5	6.3 - 7.5						
Risk-free interest rate	4.3%	4.0% - 4.1%						
	35.1% -							
Assumed volatility	35.2%	36.6%						
Expected dividend rate	0.1 %	0.1 %						

#### **Restricted Stock Unit Awards**

Restricted stock units are granted to employees and non-employee directors based on the market price of the Company's common stock on the grant date and recognized in compensation expense over the vesting period. A summary of the Company's restricted stock unit activity for the three month period ended March 31, 2024 is presented in the following table (underlying shares in thousands).

		Weighted- Average Grant-Date
	Shares	Fair Value
Non-vested as of December 31, 2023	957	\$ 52.18
Granted	287	90.38
Vested	(384)	47.52
Forfeited	(16)	54.88
Non-vested as of March 31, 2024	844	67.27

#### **Performance Share Unit ("PSUs") Awards**

Annually, during the first quarter, the Company grants TSR PSUs to certain officers in which the number of shares issued at the end of the performance period is determined by the Company's total shareholder return percentile rank versus the S&P 500 index for the three year performance period. The grant date fair value of these awards is determined using a Monte Carlo simulation pricing model and compensation cost is recognized straight-line over a three year period.

During the third quarter of 2022, the Company granted Special TSR PSUs to its Chairman and CEO that will become earned (but not vested) on the first date during the five year performance period on which the sum of (i) the 60-day volume-weighted average closing

price of the Company's common stock, plus (ii) the cumulative value of any dividends paid during the five year performance period equals or exceeds \$81.85. The grant date fair value of these awards is determined using a Monte Carlo simulation pricing model and compensation cost is recognized straight-line over a five year period. The share price performance goal was achieved on March 6, 2024, but the PSUs will not vest until September 1, 2027, generally subject to Mr. Reynal's continued employment through such date. The Company also granted its Chairman and CEO Special EPS PSUs that are eligible to vest based on the level of compounded annual growth rate of the Company's Adjusted EPS during the five year performance period. The grant date fair value of these awards is based on the market price of the Company's common stock on the grant date and recognized as a compensation expense over a 4.3 year period.

A summary of the Company's performance stock unit activity for the three month period ended March 31, 2024 is presented in the following table (underlying shares in thousands).

	Shares	Weighted- Average Grant-Date Fair Value
Non-vested as of December 31, 2023	1,380	\$ 49.53
Granted	87	132.98
Change in units based on performance	122	55.84
Vested	(244)	55.84
Non-vested as of March 31, 2024	1,345	54.37

The following assumptions were used to estimate the fair value of performance share units granted during the three month periods ended March 31, 2024 and 2023 using the Monte Carlo simulation pricing model.

	For the Thre Period Ended	
Assumptions	2024	2023
Expected term (in years)	2.8	2.9
Risk-free interest rate	4.5%	4.4 %
Assumed volatility	28.9%	31.8 %
Expected dividend rate	0.1 %	0.1 %

## **Note 12. Accumulated Other Comprehensive Loss**

The Company's other comprehensive income (loss) consists of (i) unrealized foreign currency net gains and losses on the translation of the assets and liabilities of its foreign operations; (ii) realized and unrealized foreign currency gains and losses on certain hedges of net investments in foreign operations, net of income taxes; (iii) unrealized gains and losses on cash flow hedges (consisting of interest rate swap and cap contracts), net of income taxes; and (iv) pension and other postretirement prior service cost and actuarial gains or losses, net of income taxes. See Note 9 "Benefit Plans" and Note 13 "Hedging Activities and Derivative Instruments."

The before tax income (loss) and related income tax effect are as follows.

	For the Three Month Period Ended March 31,												
				2024				2023					
	Before- Tax Amount		Benefit		_	Net of Before- Tax Tax Amount Amount		Tax	Tax Benefit (Expense)			let of Tax nount	
Foreign currency translation adjustments, net	\$	(67.4)	\$	(6.1)	\$	(73.5)	\$	46.2	\$	(15.4)	\$	30.8	
Unrecognized losses on cash flow hedges		(0.1)		_		(0.1)		(7.1)		1.8		(5.3)	
Pension and other postretirement benefit prior service cost and gain or loss, net		(1.9)		0.5		(1.4)		(0.2)		_		(0.2)	
Other comprehensive income (loss)	\$	(69.4)	\$	(5.6)	\$	(75.0)	\$	38.9	\$	(13.6)	\$	25.3	

The tables above include only the other comprehensive income (loss), net of tax, attributable to Ingersoll Rand Inc. Other comprehensive income (loss), net, attributable to noncontrolling interest holders was \$(0.8) million and \$0.9 million for the three month periods ended March 31, 2024 and 2023, respectively, and related entirely to foreign currency translation adjustments.

Changes in accumulated other comprehensive loss by component for the three month periods ended March 31, 2024 and 2023 are presented in the following table net of tax.

	Cu Tra	oreign Irrency nslation Istments, Net		Cash Flow edges	Pension and Other Postretirement Benefit Plans	:	Total
Balance as of December 31, 2023	\$	(248.0)	\$	12.2	\$ 8.2	\$	(227.6)
Other comprehensive income (loss) before reclassifications		(70.4)		3.4	(1.0)		(68.0)
Amounts reclassified from accumulated other comprehensive							
loss		(3.1)		(3.5)	(0.4)	_	(7.0)
Other comprehensive loss		(73.5)		(0.1)	(1.4)		(75.0)
Balance as of March 31, 2024	\$	(321.5)	\$	12.1	\$ 6.8	\$	(302.6)

( Tr	Currency anslation		Flow	Othe Postretire	er ement		Total
\$	(282.8)	\$	16.0	\$	15.1	\$	(251.7)
	34.8		(3.8)		0.2		31.2
	(4.0)		(1.5)		(0.4)		(5.9)
	30.8		(5.3)		(0.2)		25.3
\$	(252.0)	\$	10.7	\$	14.9	\$	(226.4)
	\$	\$ (282.8) 34.8 (4.0) 30.8	Currency Translation Adjustments, Net H  \$ (282.8) \$  34.8  (4.0) 30.8	Currency Translation Adjustments, Net Hedges  \$ (282.8) \$ 16.0  34.8 (3.8)  (4.0) (1.5) 30.8 (5.3)	Currency         Pension           Translation         Cash         Other           Adjustments,         Flow         Postretire           Net         Hedges         Benefit           \$ (282.8)         \$ 16.0         \$           34.8         (3.8)           (4.0)         (1.5)           30.8         (5.3)	Currency Translation Adjustments, Net         Cash Flow Hedges         Pension and Other Postretirement Benefit Plans           \$ (282.8)         \$ 16.0         \$ 15.1           34.8         (3.8)         0.2           (4.0)         (1.5)         (0.4)           30.8         (5.3)         (0.2)	Currency Translation Adjustments, Net         Cash Flow Hedges         Postretirement Benefit Plans           \$ (282.8)         \$ 16.0         \$ 15.1         \$           34.8         (3.8)         0.2         \$           (4.0)         (1.5)         (0.4)         \$           30.8         (5.3)         (0.2)         \$

Reclassifications out of accumulated other comprehensive loss for the three month periods ended March 31, 2024 and 2023 are presented in the following table.

## **Amount Reclassified from Accumulated Other Comprehensive Loss**

		riod En		e Month d March	
Details about Accumulated Other Comprehensive Loss Components		2024		2023	Affected Line(s) in the Statement Where Net Income is Presented
Cash flow hedges (interest rate swaps and caps)	\$	(4.7)	\$	(2.0)	Interest expense
Provision for income taxes	т	1.2	Т	0.5	Provision for income taxes
Cash flow hedges (interest rate swaps and caps), net of tax	\$	(3.5)	\$	(1.5)	
Net investment hedges	\$	(4.2)	\$	(5.4)	Interest expense
Provision for income taxes	Ψ	1.1	Ψ	1.4	Provision for income taxes
Net investment hedges, net of tax	\$	(3.1)	\$	(4.0)	
Amortization of defined benefit pension and other postretirement benefit items <sup>(1)</sup>	\$	(0.5)	\$	(0.5)	Cost of sales and Selling and administrative expenses
Provision for income taxes		0.1		0.1	Provision for income
Amortization of defined benefit pension and other postretirement benefit items, net of tax	\$	(0.4)	\$	(0.4)	
Total reclassifications for the period, net of tax	\$	(7.0)	\$	(5.9)	

<sup>(1)</sup> These components are included in the computation of net periodic benefit cost. See Note 9 "Benefit Plans" for additional details.

# Note 13. Hedging Activities and Derivative Instruments

# **Hedging Activities**

The Company is exposed to certain market risks during the normal course of its business arising from adverse changes in interest rates and foreign currency exchange rates. The Company selectively uses derivative financial instruments ("derivatives"), including cross-currency interest rate swap and foreign currency forward contracts and interest rate swap and cap contracts, to manage the risks from fluctuations in foreign currency exchange rates and interest rates, respectively. The Company does not purchase or hold derivatives for trading or speculative purposes.

The Company's exposure to interest rate risk results primarily from its variable-rate borrowings. The Company manages its debt centrally, considering tax consequences and its overall financing strategies. The Company manages its exposure to interest rate risk by using interest rate derivatives as cash flow hedges of variable rate debt in order to adjust the relative fixed and variable proportions.

A substantial portion of the Company's operations is conducted by its subsidiaries outside of the United States in currencies other than the USD. Almost all of the Company's non-U.S. subsidiaries conduct their business primarily in their local currencies, which are also their functional currencies. The USD, the EUR, GBP, Chinese Renminbi and Indian rupee are the principal currencies in which the Company and its subsidiaries enter into transactions. The Company is exposed to the impacts of changes in foreign

currency exchange rates on the translation of its non-U.S. subsidiaries' assets, liabilities and earnings into USD. The Company manages this exposure by having certain U.S. subsidiaries borrow in currencies other than the USD or utilizing cross-currency interest rate swaps as net investment hedges.

The Company and its subsidiaries are also subject to the risk that arises when they, from time to time, enter into transactions in currencies other than their functional currency. To mitigate this risk, the Company and its subsidiaries typically settle intercompany trading balances at least quarterly. The Company also selectively uses forward currency contracts to manage this risk. These contracts for the sale or purchase of European and other currencies generally mature within one year.

#### **Derivative Instruments**

The following table summarizes the notional amounts, fair values and classification of the Company's outstanding derivatives by risk category and instrument type within the Condensed Consolidated Balance Sheets as of March 31, 2024 and December 31, 2023.

March 31 2024

		March 3	31, 2024		
Derivative Classification	Notional Amount <sup>(1)</sup>	Fair Value <sup>(1)</sup> Other Current Assets	Fair Value <sup>(1)</sup> Other Assets	Fair Value <sup>(1)</sup> Accrued Liabilities	Fair Value <sup>(1)</sup> Other Liabilities
Derivatives Designa Hedging Instrume					
Interest rate swap contracts Cash flow	\$ 528.5	\$ 9.5	\$ 1.4	\$ —	\$ —
Cross- currency interest rate swap Net					
contracts investment	1,054.2	16.7	_	<u> </u>	39.7

**December 31, 2023** 

Derivative Classification	_	lotional mount <sup>(1)</sup>	air Value <sup>(1)</sup> Other Current Assets	air Value <sup>(1)</sup> ther Assets	Fair Value <sup>(1)</sup> Accrued Liabilities	F	Fair Value <sup>(1)</sup> Other Liabilities
<b>Derivatives Designa</b>	ate	d as					
<b>Hedging Instrumen</b>	ts						
Interest rate swap contracts Cash Flow	\$	528.5	\$ 8.2	\$ 1.2	\$ _	\$	_
Cross- currency interest rate swap Net							
contracts investment	-	1,054.2	15.7	_	_		63.1

(1) Notional amounts represent the gross contract amounts of the outstanding derivatives excluding the total notional amount of positions that have been effectively closed through offsetting positions. The net gains and net losses associated with positions that have been effectively closed through offsetting positions but not yet settled are included in the asset and liability derivatives fair value columns, respectively.

All cash flows related to derivatives for the periods presented are classified as operating cash flows in the Condensed Consolidated Statements of Cash Flows.

There were no off-balance sheet derivative instruments as of March 31, 2024 or December 31, 2023.

# Interest Rate Swap and Cap Contracts Designated as Cash Flow Hedges

As of March 31, 2024, the Company was the fixed rate payor on two interest rate swap contracts that effectively fix the SOFR-based index used to determine the interest rates charged on a total of \$528.5 million of the Company's SOFR-based variable rate borrowings. These contracts carry a fixed rate of 3.2% and expire in June 2025. These swap agreements qualify as hedging instruments and have been designated as cash flow hedges of forecasted SOFR-based interest payments. Based on SOFR-based swap yield curves as of March 31, 2024, the Company expects to reclassify gains of \$9.6 million out of accumulated other comprehensive income ("AOCI") into earnings during the next 12 months.

The Company was previously a party to interest rate cap contracts that effectively limited the SOFR-based interest rates charged on a portion of the Company's variable rate borrowings to 4.0%. The Company and its counterparties terminated these contracts in August 2023. Prior to their termination, these cap contracts qualified as hedging instruments and were designated as cash flow hedges of forecasted interest payments. These forecasted interest payments are still expected to occur as specified in the Company's hedge designations; therefore, the unrecognized gain at the time of termination will be reclassified into earnings over the remaining period of original term of the contracts, ending in June

2025. The unrecognized gain remaining in AOCI as of March 31, 2024 was \$4.8 million, of which \$4.2 million is expected to be reclassified into earnings during the next 12 months.

Gains (losses) on derivatives designated as cash flow hedges included in the Condensed Consolidated Statements of Comprehensive Income (Loss) for the three month periods ended March 31, 2024 and 2023 are as presented in the table below.

		iod En	ree Month ded March 1,		
	2	024		2023	
Gain (loss) recognized in OCI on derivatives	\$	4.6	\$	(5.1)	
Gain reclassified from AOCI into income (effective portion)(1)		4.7		2.0	

<sup>(1)</sup> Gains on derivatives reclassified from AOCI into income were included within "Interest expense" in the Condensed Consolidated Statements of Operations.

# Cross-Currency Interest Rate Swap Contracts Designated as Net Investment Hedges

As of March 31, 2024, the Company was the fixed rate payor on two cross-currency interest rate swap contracts that replace a fixed rate of 3.2% on a total of \$528.5 million with a fixed rate of 1.6% on a total of €500.0 million. These contracts expire in June 2025. These contracts have been designated as net investment hedges of our Euro denominated subsidiaries and require an exchange of the notional amounts at maturity.

As of March 31, 2024, the Company entered into three cross-currency interest rate swap contracts where we receive SOFR on a total of \$525.7 million and pay EURIBOR on a total of €500.0 million. These contracts expire in June 2025. These contracts have been designated as net investment hedges of our Euro denominated subsidiaries and require an exchange of the notional amounts at maturity.

Gains (losses) on derivatives designated as net investment hedges included in the Condensed Consolidated Statements of Comprehensive Income (Loss) for the three month periods ended March 31, 2024 and 2023 are as presented in the table below.

		riod En	Month March
	2	2024	2023
Gain (loss) recognized in OCI on derivatives	\$	28.6	\$ (5.5)
Gain reclassified from AOCI into income (effective portion)(1)		4.2	5.4

<sup>(1)</sup> Gains on derivatives reclassified from AOCI into income were included within "Interest expense" in the Condensed Consolidated Statements of Operations.

## Foreign Currency Forwards Not Designated as Hedging Instruments

The Company had no foreign currency forward contracts outstanding as of March 31, 2024. These contracts are sometimes used to hedge the change in fair value of recognized foreign currency denominated assets or liabilities caused by changes in currency exchange rates. The changes in the fair value of these contracts generally offset the changes in the fair value of a corresponding amount of the hedged items, both of which are included within "Other operating expense, net" in the Condensed Consolidated Statements of Operations. The Company's foreign currency forward contracts are subject to master netting arrangements or agreements between the Company and each counterparty for the net settlement of all contracts through a single payment in a single currency in the event of default on or termination of any one contract with that certain counterparty. It is the Company's practice to recognize the gross amounts in the Condensed Consolidated Balance Sheets.

The Company's gains on derivative instruments not designated as accounting hedges and total net foreign currency gains (losses) for the three month periods ended March 31, 2024 and 2023 were as follows.

	_	the Three iod Ended 31,	_
	20	024	2023
Foreign currency forward contracts gains	\$	\$	0.2
Total foreign currency transaction gains (losses), net		0.7	(1.0)

#### Note 14. Fair Value Measurements

A financial instrument is defined as cash or cash equivalents, evidence of an ownership interest in an entity, or a contract that creates a contractual obligation or right to deliver or receive cash or another financial instrument from another party. The

Company's financial instruments consist primarily of cash and cash equivalents, trade accounts receivables, trade accounts payables, deferred compensation assets and obligations, acquisition related contingent consideration obligations, derivatives and debt instruments. The carrying values of cash and cash equivalents, trade accounts receivables, trade accounts payables, and variable rate debt instruments are a reasonable estimate of their respective fair values.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or more advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy is based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value as follows.

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities as of the reporting date.
- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities as of the reporting date.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following tables summarize the Company's financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2024 and December 31, 2023.

	March 31, 2024									
	Le	evel 1	L	evel 2	L	evel 3		Total		
Financial Assets										
Trading securities held in deferred compensation plan <sup>(1)</sup>	\$	18.4	\$	_	\$	_	\$	18.4		
Interest rate swaps <sup>(2)</sup>		_		10.9		_		10.9		
Cross-currency interest rate swaps(3)				16.7				16.7		
Total	\$	18.4	\$	27.6	\$	_	\$	46.0		
Financial Liabilities		_		_						
Deferred compensation plans(1)	\$	25.7	\$	_	\$	_	\$	25.7		
Cross-currency interest rate swaps(3)		_		39.7		_		39.7		
Contingent consideration <sup>(4)</sup>		_		_		48.4		48.4		
Total	\$	25.7	\$	39.7	\$	48.4	\$	113.8		

		<b>December 31, 2023</b>						
	Le	evel 1	L	evel 2	L	_evel 3		Total
Financial Assets								
Trading securities held in deferred compensation plan <sup>(1)</sup>	\$	16.8	\$	_	\$	_	\$	16.8
Interest rate swaps <sup>(2)</sup>		_		9.4		_		9.4
Cross-currency interest rate swaps(3)		_		15.7		_		15.7
Total	\$	16.8	\$	25.1	\$	_	\$	41.9
Financial Liabilities								
Deferred compensation plan <sup>(1)</sup>	\$	24.7	\$	_	\$	_	\$	24.7
Cross-currency interest rate swaps <sup>(3)</sup>		_		63.1		_		63.1
Contingent consideration(4)		_		_		42.2		42.2
Total	\$	24.7	\$	63.1	\$	42.2	\$	130.0

- (1) Based on the quoted price of publicly traded mutual funds and other equity securities which are classified as trading securities and accounted for using the mark-to-market method.
- (2) Measured as the present value of all expected future cash flows based on the SOFR-based swap yield curves as of March 31, 2024. The present value calculation uses discount rates that have been adjusted to reflect the credit quality of the Company and its counterparties.

- (3) Measured as the present value of all expected future cash flows on each leg of the contracts. The model utilizes inputs of observable market data including interest yield curves and foreign currency exchange rates. The present value calculation uses cross-currency basis-adjusted discount factors that have been adjusted to reflect the credit quality of the Company and its counterparties.
- (4) Measured as the present value of expected consideration payable for completed acquisitions, generally derived using probability-weighted analysis of achieving projected revenue or EBITDA targets.

# **Contingent Consideration**

Certain of the Company's acquisitions may result in payments of consideration in future periods that are contingent upon the achievement of certain targets, generally measures of revenue and EBITDA. As part of the initial accounting for the acquisition, a liability is recorded for the estimated fair value of the contingent consideration on the acquisition date. The fair value of the contingent consideration is re-measured at each reporting period, and the change in fair value is recognized within "Other operating expense, net" in the Condensed Consolidated Statements of Operations. This fair value measurement of contingent consideration is categorized within Level 3 of the fair value hierarchy, as the measurement amount is based primarily on significant inputs that are not observable in the market.

The following table provides a reconciliation of the activity for contingent consideration for the three month periods ended March 31, 2024 and 2023.

	or the Th Period End 3	
	2024	2023
Balance at beginning of the period	\$ 42.2	\$ 43.9
Acquisitions	6.5	_
Changes in fair value	0.2	4.3
Foreign currency translation	 (0.5)	0.2
Balance at end of the period	\$ 48.4	\$ 48.4

As of March 31, 2024, the contingent consideration included in "Accrued liabilities" and "Other liabilities" on the Condensed Consolidated Balance Sheets were \$10.3 million and \$38.1 million, respectively.

#### Note 15. Revenue from Contracts with Customers

#### Overview

The Company recognizes revenue when the Company has satisfied its obligation and control is transferred to the customer. The amount of revenue recognized includes adjustments for any variable consideration, such as rebates, sales discounts, liquidated damages, etc., which are included in the transaction price, and allocated to each performance obligation. The variable consideration is estimated throughout the course of the contract using the Company's best estimates.

The majority of the Company's revenues are derived from short duration contracts and revenue is recognized at a single point in time when control is transferred to the customer, generally at shipment or when delivery has occurred or services have been rendered.

The Company has certain long duration engineered to order ("ETO") contracts that require highly engineered solutions designed to customer specific applications. For contracts where the contractual deliverables have no alternative use and the contract termination clauses provide for the recovery of cost plus a reasonable margin, revenue is recognized over time based on the Company's progress in satisfying the contractual performance obligations, generally measured as the ratio of actual costs incurred to date to the estimated total costs to complete the contract. For contracts with termination provisions that do not provide for recovery of cost and a reasonable margin, revenue is recognized at a point in time, generally at shipment or delivery to the customer. Identification of performance obligations, determination of alternative use, assessment of contractual language regarding termination provisions, and estimation of total project costs are all significant judgments required in the application of ASC 606.

Contractual specifications and requirements may be modified. The Company considers contract modifications to exist when the modification either creates new or changes the existing enforceable rights and obligations. In the event a contract modification is for goods or services that are not distinct in the contract, and therefore, form part of a single performance obligation that is partially satisfied as of the modification date, the effect of the contract modification on the transaction price and the Company's measure of progress for the performance obligation to which it relates, is recognized on a cumulative catch-up basis.

Taxes assessed by a government authority that are both imposed on and concurrent with a specific revenue-producing transaction, that are collected by the Company from a customer, are excluded from revenue. Sales commissions are generally due at either collection of payment from customers or recognition of revenue. Applying the practical expedient from ASC 340-40-25-4, the Company recognizes the incremental costs of obtaining contracts as an expense when incurred if the amortization period of the assets that the Company otherwise would have recognized is one year or less. These costs are included in "Selling and administrative expenses" in the Condensed Consolidated Statements of Operations.

# **Disaggregation of Revenue**

The following tables provide disaggregated revenue by reportable segment for the three month periods ended March 31, 2024 and 2023.

Perimary Geographic Markets   1207   2010			strial	Precision and			
Primary Geographic Markets			_			_	_ •
Primary Geographic Markets         Second Primary Geographic Markets		Serv	vices	Technol	logies	То	tal 
Primary Geographic Markets           United States         \$ 597.1         \$ 551.2         \$ 137.1         \$ 144.2         \$ 734.2         \$ 695.4           Other Americas         112.7         90.9         8.1         7.3         120.8         98.2           Total Americas         709.8         642.1         145.2         151.5         855.0         793.6           EMEIA         445.4         426.0         113.7         113.4         559.1         539.4           Asia Pacific         218.2         249.1         37.8         47.2         256.0         296.3           Total         \$1,373.4         \$1,317.2         \$ 296.7         \$ 312.1         \$1,670.1         \$1,629.3           Product Categories           Original equipment(1)         \$ 827.1         \$ 790.1         \$ 225.0         \$ 245.3         \$1,052.1         \$1,035.4           Aftermarket(2)         546.3         527.1         71.7         66.8         618.0         593.9           Total         \$1,373.4         \$1,317.2         \$ 296.7         \$ 312.1         \$1,670.1         \$1,629.3           Pattern of Revenue Recognized at point in time(3)         \$1,244.4         \$1,220.5         \$ 295.5 <td< th=""><th></th><th></th><th>Three Mo</th><th>onth Period</th><th>l Ended I</th><th>March 31,</th><th></th></td<>			Three Mo	onth Period	l Ended I	March 31,	
Markets         United States       \$ 597.1       \$ 551.2       \$ 137.1       \$ 144.2       \$ 734.2       \$ 695.4         Other Americas       112.7       90.9       8.1       7.3       120.8       98.2         Total Americas       709.8       642.1       145.2       151.5       855.0       793.6         EMEIA       445.4       426.0       113.7       113.4       559.1       539.4         Asia Pacific       218.2       249.1       37.8       47.2       256.0       296.3         Total       \$1,373.4       \$1,317.2       \$ 296.7       \$ 312.1       \$1,670.1       \$1,629.3         Product Categories         Original equipment(1)       \$ 827.1       \$ 790.1       \$ 225.0       \$ 245.3       \$1,052.1       \$1,035.4         Aftermarket(2)       546.3       527.1       71.7       66.8       618.0       593.9         Total       \$1,373.4       \$1,317.2       \$ 296.7       \$ 312.1       \$1,670.1       \$1,629.3         Pattern of Revenue Recognition         Revenue recognized at point in time(3)       \$1,244.4       \$1,220.5       \$ 295.5       \$ 311.2       \$1,539.9       \$1,531.7         Reve		2024	2023	2024	2023	2024	2023
Other Americas         112.7         90.9         8.1         7.3         120.8         98.2           Total Americas         709.8         642.1         145.2         151.5         855.0         793.6           EMEIA         445.4         426.0         113.7         113.4         559.1         539.4           Asia Pacific         218.2         249.1         37.8         47.2         256.0         296.3           Total         \$1,373.4         \$1,317.2         \$296.7         \$312.1         \$1,670.1         \$1,629.3           Product Categories           Original equipment <sup>(1)</sup> \$827.1         \$790.1         \$225.0         \$245.3         \$1,052.1         \$1,035.4           Aftermarket <sup>(2)</sup> 546.3         527.1         71.7         66.8         618.0         593.9           Total         \$1,373.4         \$1,317.2         \$296.7         \$312.1         \$1,670.1         \$1,629.3           Pattern of Revenue Recognition           Revenue recognized at point in time <sup>(3)</sup> \$1,244.4         \$1,220.5         \$295.5         \$311.2         \$1,539.9         \$1,531.7           Revenue recognized over time <sup>(4)</sup> 129.0         96.7         1.2         0.9	•						
Total Americas 709.8 642.1 145.2 151.5 855.0 793.6 EMEIA 445.4 426.0 113.7 113.4 559.1 539.4 Asia Pacific 218.2 249.1 37.8 47.2 256.0 296.3 Total \$1,373.4 \$1,317.2 \$296.7 \$312.1 \$1,670.1 \$1,629.3 Product Categories  Original equipment(1) \$827.1 \$790.1 \$225.0 \$245.3 \$1,052.1 \$1,035.4 Aftermarket(2) 546.3 527.1 71.7 66.8 618.0 593.9 Total \$1,373.4 \$1,317.2 \$296.7 \$312.1 \$1,670.1 \$1,629.3 Pattern of Revenue Recognition  Revenue recognized at point in time(3) \$1,244.4 \$1,220.5 \$295.5 \$311.2 \$1,539.9 \$1,531.7 Revenue recognized over time(4) 129.0 96.7 1.2 0.9 130.2 97.6	United States	\$ 597.1	\$ 551.2	\$ 137.1	\$ 144.2	\$ 734.2	\$ 695.4
EMEIA       445.4       426.0       113.7       113.4       559.1       539.4         Asia Pacific       218.2       249.1       37.8       47.2       256.0       296.3         Total       \$1,373.4       \$1,317.2       \$296.7       \$312.1       \$1,670.1       \$1,629.3         Product Categories         Original equipment(1)       \$827.1       \$790.1       \$225.0       \$245.3       \$1,052.1       \$1,035.4         Aftermarket(2)       546.3       527.1       71.7       66.8       618.0       593.9         Total       \$1,373.4       \$1,317.2       \$296.7       \$312.1       \$1,670.1       \$1,629.3         Pattern of Revenue Recognition         Revenue recognized at point in time(3)       \$1,244.4       \$1,220.5       \$295.5       \$311.2       \$1,539.9       \$1,531.7         Revenue recognized over time(4)       129.0       96.7       1.2       0.9       130.2       97.6	Other Americas	112.7	90.9	8.1	7.3	120.8	98.2
Asia Pacific 218.2 249.1 37.8 47.2 256.0 296.3  Total \$1,373.4 \$1,317.2 \$296.7 \$312.1 \$1,670.1 \$1,629.3  Product Categories  Original equipment(1) \$827.1 \$790.1 \$225.0 \$245.3 \$1,052.1 \$1,035.4  Aftermarket(2) 546.3 527.1 71.7 66.8 618.0 593.9  Total \$1,373.4 \$1,317.2 \$296.7 \$312.1 \$1,670.1 \$1,629.3  Pattern of Revenue Recognition  Revenue recognized at point in time(3) \$1,244.4 \$1,220.5 \$295.5 \$311.2 \$1,539.9 \$1,531.7  Revenue recognized over time(4) 96.7 1.2 0.9 130.2 97.6	Total Americas	709.8	642.1	145.2	151.5	855.0	793.6
Total \$1,373.4 \$1,317.2 \$ 296.7 \$ 312.1 \$1,670.1 \$1,629.3  Product Categories  Original equipment(1) \$ 827.1 \$ 790.1 \$ 225.0 \$ 245.3 \$1,052.1 \$1,035.4  Aftermarket(2) 546.3 527.1 71.7 66.8 618.0 593.9  Total \$1,373.4 \$1,317.2 \$ 296.7 \$ 312.1 \$1,670.1 \$1,629.3  Pattern of Revenue Recognition  Revenue recognized at point in time(3) \$1,244.4 \$1,220.5 \$ 295.5 \$ 311.2 \$1,539.9 \$1,531.7  Revenue recognized over time(4) 129.0 96.7 1.2 0.9 130.2 97.6	EMEIA	445.4	426.0	113.7	113.4	559.1	539.4
Product Categories  Original equipment <sup>(1)</sup> \$ 827.1 \$ 790.1 \$ 225.0 \$ 245.3 \$1,052.1 \$1,035.4 Aftermarket <sup>(2)</sup> 546.3 527.1 71.7 66.8 618.0 593.9  Total \$1,373.4 \$1,317.2 \$ 296.7 \$ 312.1 \$1,670.1 \$1,629.3  Pattern of Revenue Recognition  Revenue recognized at point in time <sup>(3)</sup> \$1,244.4 \$1,220.5 \$ 295.5 \$ 311.2 \$1,539.9 \$1,531.7 Revenue recognized over time <sup>(4)</sup> 129.0 96.7 1.2 0.9 130.2 97.6	Asia Pacific	218.2	249.1	37.8	47.2	256.0	296.3
Original equipment <sup>(1)</sup> \$ 827.1 \$ 790.1 \$ 225.0 \$ 245.3 \$1,052.1 \$1,035.4 Aftermarket <sup>(2)</sup> 546.3 527.1 71.7 66.8 618.0 593.9 Total \$1,373.4 \$1,317.2 \$ 296.7 \$ 312.1 \$1,670.1 \$1,629.3 Pattern of Revenue Recognition  Revenue recognized at point in time <sup>(3)</sup> \$1,244.4 \$1,220.5 \$ 295.5 \$ 311.2 \$1,539.9 \$1,531.7 Revenue recognized over time <sup>(4)</sup> 129.0 96.7 1.2 0.9 130.2 97.6	Total	\$1,373.4	\$1,317.2	\$ 296.7	\$ 312.1	\$1,670.1	\$1,629.3
Aftermarket <sup>(2)</sup> 546.3 527.1 71.7 66.8 618.0 593.9  Total \$1,373.4 \$1,317.2 \$296.7 \$312.1 \$1,670.1 \$1,629.3  Pattern of Revenue Recognition  Revenue recognized at point in time <sup>(3)</sup> \$1,244.4 \$1,220.5 \$295.5 \$311.2 \$1,539.9 \$1,531.7  Revenue recognized over time <sup>(4)</sup> 129.0 96.7 1.2 0.9 130.2 97.6	<b>Product Categories</b>						
Total \$1,373.4 \$1,317.2 \$ 296.7 \$ 312.1 \$1,670.1 \$1,629.3  Pattern of Revenue Recognition  Revenue recognized at point in time(3) \$1,244.4 \$1,220.5 \$ 295.5 \$ 311.2 \$1,539.9 \$1,531.7  Revenue recognized over time(4) \$129.0 \$96.7 \$1.2 \$0.9 \$130.2 \$97.6	Original equipment <sup>(1)</sup>	\$ 827.1	\$ 790.1	\$ 225.0	\$ 245.3	\$1,052.1	\$1,035.4
Pattern of Revenue         Recognition         Revenue recognized at point in time <sup>(3)</sup> \$1,244.4       \$1,220.5       \$ 295.5       \$ 311.2       \$1,539.9       \$1,531.7         Revenue recognized over time <sup>(4)</sup> 129.0       96.7       1.2       0.9       130.2       97.6	Aftermarket <sup>(2)</sup>	546.3	527.1	71.7	66.8	618.0	593.9
Revenue recognized at point in time <sup>(3)</sup> \$1,244.4 \$1,220.5 \$ 295.5 \$ 311.2 \$1,539.9 \$1,531.7 Revenue recognized over time <sup>(4)</sup> 129.0 96.7 1.2 0.9 130.2 97.6	Total	\$1,373.4	\$1,317.2	\$ 296.7	\$ 312.1	\$1,670.1	\$1,629.3
in time <sup>(3)</sup> \$1,244.4 \$1,220.5 \$ 295.5 \$ 311.2 \$1,539.9 \$1,531.7 Revenue recognized over time <sup>(4)</sup> 129.0 96.7 1.2 0.9 130.2 97.6							
time <sup>(4)</sup> 129.0 96.7 1.2 0.9 130.2 97.6		\$1,244.4	\$1,220.5	\$ 295.5	\$ 311.2	\$1,539.9	\$1,531.7
Total \$1,373.4 \$1,317.2 \$ 296.7 \$ 312.1 \$1,670.1 \$1,629.3	9	129.0	96.7	1.2	0.9	130.2	97.6
	Total	\$1,373.4	\$1,317.2	\$ 296.7	\$ 312.1	\$1,670.1	\$1,629.3

<sup>(1)</sup> Revenues from sales of capital equipment within the Industrial Technologies and Services segment and sales of components to original equipment manufacturers in the Precision and Science Technologies segment.

- (2) Revenues from sales of spare parts, accessories, other components and services in support of maintaining customer owned, installed base of the Company's original equipment. Service revenue represents less than 10% of consolidated revenue.
- (3) Revenues from short and long duration product and service contracts recognized at a point in time when control is transferred to the customer generally when product delivery has occurred and services have been rendered.
- (4) Revenues primarily from long duration ETO product contracts, certain multi-year service contracts, and certain contracts for the delivery of a significant volume of substantially similar products recognized over time as contractual performance obligations are completed.

# **Performance Obligations**

As of March 31, 2024, for contracts with an original duration greater than one year, the Company expects to recognize revenue in the future related to unsatisfied (or partially satisfied) performance obligations of \$687.8 million in the next twelve months and \$643.1 million in periods thereafter. The performance obligations that are unsatisfied (or partially satisfied) are primarily related to orders for goods or services that were placed prior to the end of the reporting period and have not been delivered to the customer, on-going work on ETO contracts where revenue is recognized over time and service contracts with an original duration greater than one year.

#### **Contract Balances**

The following table provides the contract balances as of March 31, 2024 and December 31, 2023 presented in the Condensed Consolidated Balance Sheets.

	 March 31, 2024	December 31, 2023
Accounts receivable, net	\$ 1,245.2	\$ 1,234.2
Contract assets	90.7	85.6
Contract liabilities - current	345.4	331.2
Contract liabilities - noncurrent	1.0	1.0

#### Note 16. Income Taxes

The following table summarizes the Company's provision for income taxes and effective income tax provision rate for the three month periods ended March 31, 2024 and 2023.

	or the T		Month March 31,	
	2024	2023		
Income before income taxes	\$ 269.6	\$	211.0	
Provision for income taxes	\$ 54.4	\$	48.1	
Effective income tax provision rate	20.2 %	22.8 %		

The increase in the provision for income taxes and decrease in the effective income tax provision rate for the three month period ended March 31, 2024 when compared to the same three month period of 2023. The increase in the provision for income taxes is primarily due to an increase in the pretax book income. The decrease in the effective income tax provision rate is primarily due to the additional benefit of a windfall tax deduction during the first quarter of 2024, partially offset by an increase in the pretax book income in jurisdictions with higher effective tax rates.

# Note 17. Other Operating Expense, Net

The components of "Other operating expense, net" for the three month periods ended March 31, 2024 and 2023 were as follows.

	=	or the Th Period End 3	ded	
		2024		2023
Foreign currency transaction losses (gains), net	\$	(0.7)	\$	1.0
Restructuring charges, net <sup>(1)</sup>		9.7		2.9
Acquisition and other transaction related expenses(2)		15.3		15.2
Other, net		0.9		1.3
Total other operating expense, net	\$	25.2	\$	20.4

- (1) See Note 3 "Restructuring."
- (2) Represents costs associated with successful and abandoned acquisitions, including third-party expenses and post-closure integration costs.

# Note 18. Contingencies

The Company is a party to various legal proceedings, lawsuits and administrative actions, which are of an ordinary or routine nature for a company of its size and sector. The Company believes that such proceedings, lawsuits and administrative actions will not materially adversely affect its operations, financial condition, liquidity or competitive position. For further description of the Company's contingencies, reference is made to Note 21, "Contingencies" in the notes to consolidated financial statements in the Company's 2023 Annual Report.

## **Asbestos and Silica Related Litigation**

The Company believes that the pending and future asbestos and silica-related lawsuits are not likely to, in the aggregate, have a material adverse effect on its consolidated financial position, results of operations or liquidity. "Accrued liabilities" and "Other liabilities" of the Condensed Consolidated Balance Sheets include a total litigation reserve of \$124.7 million and \$126.9 million as of March 31, 2024 and December 31, 2023, respectively, with regards to potential liability arising from the Company's asbestos-related litigation. Asbestos related defense costs are excluded from the asbestos claims liability and are recorded separately as services are incurred. In the event of unexpected future developments, it is possible that the ultimate resolution of these matters may be material to the Company's consolidated financial position, results of operation or liquidity.

The Company has entered into a series of agreements with certain of its or its predecessors' legacy insurers and certain potential indemnitors to secure insurance coverage and/or reimbursement for the costs associated with the asbestos and silica-related lawsuits filed against the Company. The Company has an insurance recovery receivable for probable asbestos related recoveries of approximately \$151.4 million and \$157.7 million as of March 31, 2024 and December 31, 2023, respectively, which was included in "Other assets" in the Condensed Consolidated Balance Sheets. The amounts recorded by the Company for asbestos-related liabilities and insurance recoveries are based on currently available information and assumptions that the Company believes are reasonable based on an evaluation of relevant factors. The actual liabilities or insurance recoveries could be higher or lower than those recorded if actual results vary significantly from the assumptions.

#### **Environmental Matters**

The Company has been identified as a potentially responsible party ("PRP") with respect to several sites designated for cleanup under U.S. federal "Superfund" or similar state laws that impose liability for cleanup of certain waste sites and for related natural resource damages. The Company has undiscounted accrued liabilities of \$16.3 million and \$16.7 million as of March 31, 2024 and December 31, 2023, respectively, on its Condensed Consolidated Balance Sheets to the extent costs are known or can be reasonably estimated for its remaining financial obligations in relation to environmental matters and does not anticipate that any of these matters will result in material additional costs beyond amounts accrued. Based upon consideration of currently available information, the Company does not anticipate any material adverse effect on its results of operations, financial condition, liquidity or competitive position as a result of compliance with federal, state, local or foreign environmental laws or regulations, or cleanup costs relating to these matters.

# Note 19. Segment Results

A description of the Company's two reportable segments, including the specific products manufactured and sold follows below.

In the Industrial Technologies and Services segment, the Company designs, manufactures, markets and services a broad range of compression and vacuum equipment as well as fluid transfer equipment, and loading systems. The Company's compression and vacuum products are used worldwide in industrial manufacturing, transportation, chemical processing, food and beverage production, clean energy, environmental and other applications. In addition to equipment sales, the Company offers a broad portfolio of service options tailored to customer needs and complete range of aftermarket parts, air treatment equipment, controls and other accessories. The Company's engineered loading systems and fluid transfer equipment ensure the safe handling and transfer of crude oil, liquefied natural gas, compressed natural gas, chemicals, and bulk materials.

In the Precision and Science Technologies segment, the Company designs, manufactures and markets a broad range of specialized positive displacement pumps, fluid management equipment and aftermarket parts for medical, laboratory, industrial manufacturing, water and wastewater, chemical processing, clean energy, food and beverage, agriculture and other markets. The Company's products are used for a diverse set of applications including precision dosing of chemicals and supplements, blood dialysis, oxygen therapy, food processing, fluid transfer and dispensing, spray finishing and coating, mixing, high-pressure air and gas management and others. The Company sells primarily through a broad global network of specialized and national distributors and original equipment manufacturers who integrate the Company's products into their devices and systems.

The Chief Operating Decision Maker ("CODM") evaluates the performance of the Company's reportable segments based on, among other measures, Segment Adjusted EBITDA. Management closely monitors the Segment Adjusted EBITDA of each reportable segment to evaluate past performance and actions required to improve profitability. Inter-segment sales and transfers are not significant. Administrative expenses related to the Company's corporate offices and shared service centers in the United States and Europe, which includes transaction processing, accounting and other business support functions, are allocated to the business segments. Certain administrative expenses, including senior management compensation, treasury, internal audit, tax compliance, certain information technology, and other corporate functions, are not allocated to the business segments.

The following table provides summarized information about the Company's operations by reportable segment and reconciles Segment Adjusted EBITDA to Income Before Income Taxes for the three month periods ended March 31, 2024 and 2023.

	For the Three Month Period Ended March 31,		
	2024		2023
Revenue			
Industrial Technologies and Services	\$ 1,373.4	\$	1,317.2
Precision and Science Technologies	296.7		312.1
Total Revenue	\$ 1,670.1	\$	1,629.3
Segment Adjusted EBITDA			
Industrial Technologies and Services	\$ 411.1	\$	345.6
Precision and Science Technologies	91.4		94.5
Total Segment Adjusted EBITDA	\$ 502.5	\$	440.1
Less items to reconcile Segment Adjusted EBITDA to Income Before Income Taxes:			
Corporate expenses not allocated to segments	\$ 44.0	\$	40.0
Interest expense	36.8		38.9
Depreciation and amortization expense (a)	116.3		113.1
Restructuring and related business transformation costs (b)	10.7		4.3
Acquisition and other transaction related expenses and non-cash charges (c)	15.3		18.0
Stock-based compensation	14.1		12.1
Foreign currency transaction losses (gains), net	(0.7)		1.0
Adjustments to LIFO inventories	6.8		7.8
Cybersecurity incident costs (d)	0.6		_
Interest income on cash and cash equivalents	(11.4)		(4.7)
Other adjustments (e)	0.4		(1.4)
Income Before Income Taxes	269.6		211.0
Provision for income taxes	54.4		48.1
Income (loss) on equity method investments	(10.7)		0.3
Net Income	\$ 204.5	\$	163.2

- a) Depreciation and amortization expense excludes \$0.9 million and \$0.9 million of depreciation of rental equipment for the three month periods ended March 31, 2024 and 2023, respectively.
- b) Restructuring and related business transformation costs consist of the following.

	Pe	riod En	ded 1,	March
		2024	2023	
Restructuring charges	\$	9.7	\$	2.9
Facility reorganization, relocation and other costs		1.0		1.4
Total restructuring and related business transformation costs	\$	10.7	\$	4.3

For the Three Month

- c) Represents costs associated with successful and abandoned acquisitions, including third-party expenses, post-closure integration costs and non-cash charges and credits arising from fair value purchase accounting adjustments.
- d) Represents non-recoverable costs associated with a cybersecurity event.
- e) Includes (i) pension and other postemployment plan costs other than service cost and (ii) other miscellaneous adjustments.

# Note 20. Earnings Per Share

The calculation of earnings per share is based on the weighted-average number of the Company's shares outstanding for the applicable period. The calculation of diluted earnings per share reflects the effect of all potentially dilutive shares that were outstanding during the respective periods, unless the effect of doing so is antidilutive. The Company uses the treasury stock

method to calculate the dilutive effect of outstanding share-based compensation awards. The number of weighted-average shares outstanding used in the computations of basic and diluted earnings per share are as follows.

	For the The Period End 31	ded March
	2024	2023
Weighted-average shares outstanding - Basic	403.5	405.0
Dilutive effect of outstanding share-based compensation awards	4.4	4.2
Weighted-average shares outstanding - Diluted	407.9	409.2

For the three month periods ended March 31, 2024 and 2023, 0.4 million and 2.0 million, respectively, of anti-dilutive shares were not included in the computation of diluted earnings per share.

# Note 21. Subsequent Event

On April 25, 2024, the Company's board of directors authorized a \$1.0 billion increase to the Company's share repurchase program. This increase is incremental to the amount remaining on the existing \$750 million authorization. These authorizations do not have any expiration date. Under the repurchase program, Ingersoll Rand may from time to time repurchase shares of the Company's common stock in the open market at prevailing market prices (including through Rule 10b5-1 plans), in privately negotiated transactions, a combination thereof, or through other transactions. The actual timing, number, manner, and value of any shares repurchased will depend on several factors, including the market price of the Company's stock, general market and economic conditions, the Company's liquidity requirements, applicable legal requirements, and other business considerations.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion contains management's discussion and analysis of our financial condition and results of operations and should be read together with the unaudited condensed consolidated financial statements and the related notes thereto included elsewhere in this Quarterly Report on Form 10-Q. This discussion contains forward-looking statements that reflect our plans, estimates and beliefs and involve numerous risks and uncertainties, including, but not limited to, those described in the "Risk Factors" section of our 2023 Annual Report. Actual results may differ materially from those contained in any forward-looking statements. You should carefully read "Special Note Regarding Forward-Looking Statements" in this Quarterly Report on Form 10-Q.

#### **Overview**

## **Our Company**

Ingersoll Rand is a global market leader with a broad range of innovative and mission-critical air, fluid, energy and medical technologies, providing services and solutions to increase industrial productivity and efficiency. We manufacture one of the broadest and most complete ranges of compressor, pump, vacuum and blower products in our markets, which, when combined with our global geographic footprint and application expertise, allows us to provide differentiated product and service offerings to our customers. Our products are sold under a collection of premier, market-leading brands, including Ingersoll Rand, Gardner Denver, Nash, CompAir, Thomas, Milton Roy, Seepex, Elmo Rietschle, ARO, Robuschi, Emco Wheaton and Runtech Systems, which we believe are globally recognized in their respective end-markets and known for product quality, reliability, efficiency and superior customer service.

We operate with two reportable segments: Industrial Technologies and Services and Precision and Science Technologies. See Note 19 "Segment Results" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q for a description of our reportable segments.

## **Recent Development**

On March 25, 2024, the Company entered into an agreement to acquire ILC Dover from New Mountain Capital, LLC for an upfront all-cash purchase price of approximately \$2.325 billion and contingent consideration of up to \$75.0 million. ILC Dover's offerings include solutions for biopharmaceutical, pharmaceutical, and medical device markets as well as products for the space industry and will be reported in the Precision and Science Technologies segment. This transaction is expected to close in the second quarter of 2024, subject to customary regulatory approvals and closing conditions.

# Items Affecting our Business, Industry and End Markets

### **General Economic Conditions**

Our financial results closely follow changes in the industries and end-markets we serve. Demand for most of our products depends on the level of new capital investment and

planned and unplanned maintenance expenditures by our customers. The level of capital expenditures depends, in turn, on the general economic conditions as well as access to capital at reasonable cost.

# **Foreign Currency Fluctuations**

A significant portion of our revenues, approximately 53% for the three month period ended March 31, 2024, was denominated in currencies other than the U.S. dollar. Because much of our manufacturing facilities and labor force costs are outside of the United States, a significant portion of our costs are also denominated in currencies other than the U.S. dollar. Changes in foreign exchange rates can therefore impact our results of operations and are quantified when significant to our discussion.

## Factors Affecting the Comparability of our Results of Operations

Key factors affecting the comparability of our results of operations are summarized below.

# **Acquisitions**

Part of our strategy for growth is to acquire complementary businesses that provide access to new technologies or geographies or expand our offerings. While acquisitions, as discussed further in Note 2, are not individually significant or significant in the aggregate, they may be relevant when comparing our results from period to period.

See Note 2 "Acquisitions" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q for further discussion of these acquisitions.

## **Restructuring and Other Business Transformation Initiatives**

We continue to execute business transformation initiatives. A key element of those initiatives are restructuring programs within our Industrial Technologies and Services and Precision and Science Technologies segments, as well as at the Corporate level. Restructuring charges, program related facility reorganization, relocation and other costs, and related capital expenditures were impacted most significantly.

#### How We Assess the Performance of Our Business

We manage operations through the two business segments described above. In addition to our consolidated GAAP financial measures, we review various non-GAAP financial measures, including Adjusted EBITDA, Adjusted Net Income and Free Cash Flow.

We believe Adjusted EBITDA and Adjusted Net Income are helpful supplemental measures to assist us and investors in evaluating our operating results as they exclude certain items whose fluctuation from period to period do not necessarily correspond to changes in the operations of our business. Adjusted EBITDA represents net income (loss) before interest, taxes, depreciation, amortization and certain non-cash, non-recurring and other adjustment items. We believe that the adjustments applied in presenting Adjusted EBITDA are appropriate to provide additional information to investors about certain material non-cash items and about non-recurring items that we do not expect to continue at the same level in the future. Adjusted Net Income is defined as net income (loss) including interest, depreciation and amortization of non-acquisition related intangible assets and excluding other items used to calculate Adjusted EBITDA and further adjusted for the tax effect of these exclusions.

We use Free Cash Flow to review the liquidity of our operations. We measure Free Cash Flow as cash flows from operating activities less capital expenditures. We believe Free Cash Flow is a useful supplemental financial measure for us and investors in assessing our ability to pursue business opportunities and investments and to service our debt. Free Cash Flow is not a measure of our liquidity under GAAP and should not be considered as an alternative to cash flows from operating activities.

Management and our board of directors regularly use these measures as tools in evaluating our operating and financial performance and in establishing discretionary annual compensation. Such measures are provided in addition to, and should not be considered to be a substitute for, or superior to, the comparable measures under GAAP. In addition, we believe that Adjusted EBITDA, Adjusted Net Income and Free Cash Flow are frequently used by investors and other interested parties in the evaluation of issuers, many of which also present Adjusted EBITDA, Adjusted Net Income and Free Cash Flow when reporting their results in an effort to facilitate an understanding of their operating and financial results and liquidity.

Adjusted EBITDA, Adjusted Net Income and Free Cash Flow should not be considered as alternatives to net income (loss) or any other performance measure derived in accordance with GAAP, or as alternatives to cash flow from operating activities as a measure of our

liquidity. Adjusted EBITDA, Adjusted Net Income and Free Cash Flow have limitations as analytical tools, and you should not consider such measures either in isolation or as substitutes for analyzing our results as reported under GAAP.

See "Non-GAAP Financial Measures" below for reconciliation information.

# **Results of Operations**

Consolidated results should be read in conjunction with the segment results section herein and Note 19 "Segment Results" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q, which provides more detailed discussions concerning certain components of our Condensed Consolidated Statements of Operations. All intercompany accounts and transactions have been eliminated within the consolidated results. The following table presents selected Condensed Consolidated Results of Operations of our business for the three month periods ended March 31, 2024 and 2023.

	For the Three Month Period Ended March 31,		
	 2024		2023
Condensed Consolidated Statement of Operations:			
Revenues	\$ 1,670.1	\$	1,629.3
Cost of sales	923.8		965.1
Gross profit	746.3		664.2
Selling and administrative expenses	336.3		311.1
Amortization of intangible assets	91.6		92.4
Other operating expense, net	25.2		20.4
Operating income	293.2		240.3
Interest expense	36.8		38.9
Other income, net	(13.2)		(9.6)
Income before income taxes	 269.6		211.0
Provision for income taxes	54.4		48.1
Income (loss) on equity method investments	 (10.7)		0.3
Net income	 204.5		163.2
Less: Net income attributable to noncontrolling interests	 2.3		2.1
Net income attributable to Ingersoll Rand Inc.	\$ 202.2	\$	161.1
Percentage of Revenues:			
Gross profit	44.7 %	,	40.8 %
Selling and administrative expenses	20.1 %	,	19.1 %
Operating income	17.6 %	,	14.7 %
Net income	12.2 %	,	10.0 %
Adjusted EBITDA	27.5 %	)	24.6 %
Other Financial Data:			
Adjusted EBITDA (1)	\$ 458.5	\$	400.1
Adjusted Net Income (1)	319.9		267.0
Cash flows - operating activities	161.6		170.3
Cash flows - investing activities	(205.6)		(581.5)
Cash flows - financing activities	(79.6)		(89.3)
Free Cash Flow (1)	99.3		147.9

<sup>(1)</sup> See the "Non-GAAP Financial Measures" section for a reconciliation to comparable GAAP measure.

Revenues

Revenues for the three month period ended March 31, 2024 were \$1,670.1 million, an increase of \$40.8 million, or 2.5%, compared to \$1,629.3 million for the same three month period in 2023. The increase in revenues was primarily due to acquisitions of \$55.7 million and higher pricing of \$48.3 million, partially offset by lower organic volumes of \$60.9 million and unfavorable impact of foreign currencies of \$2.3 million. The percentage of consolidated revenues derived from aftermarket parts and services was 37.0% in the three month period ended March 31, 2024 compared to 36.5% in the same three month period in 2023.

#### **Gross Profit**

Gross profit for the three month period ended March 31, 2024 was \$746.3 million, an increase of \$82.1 million, or 12.4%, compared to \$664.2 million for the same three month period in 2023, and as a percentage of revenues was 44.7% for the three month period ended March 31, 2024 and 40.8% for the same three month period in 2023. The increase in gross profit is primarily

due to higher pricing and acquisitions discussed above. The increase in gross profit as a percentage of revenues is primarily due to increased price and input cost productivity improvements.

#### Selling and Administrative Expenses

Selling and administrative expenses were \$336.3 million for the three month period ended March 31, 2024, an increase of \$25.2 million, or 8.1%, compared to \$311.1 million for the same three month period in 2023. The increase in selling and administrative expenses was primarily attributable to businesses acquired in 2023 and first quarter of 2024. Selling and administrative expenses as a percentage of revenues increased to 20.1% for the three month period ended March 31, 2024 from 19.1% in the same three month period in 2023.

## Amortization of Intangible Assets

Amortization of intangible assets was \$91.6 million for the three month period ended March 31, 2024, a decrease of \$0.8 million, compared to \$92.4 million in the same three month period in 2023. The decrease was primarily due to certain intangible assets becoming fully amortized during the period, partially offset by businesses acquired in 2023 and first quarter of 2024 discussed in Note 2 "Acquisitions" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q.

## Other Operating Expense, Net

Other operating expense, net was \$25.2 million for the three month period ended March 31, 2024, an increase of \$4.8 million, compared to \$20.4 million in the same three month period in 2023. The increase in expense was primarily due to higher restructuring charges of \$6.8 million and higher acquisition and other transaction related expenses and non-cash charges of \$0.1 million, partially offset by higher foreign currency transaction gains, net of \$1.7 million.

## Interest Expense

Interest expense was \$36.8 million for the three month period ended March 31, 2024, a decrease of \$2.1 million, compared to \$38.9 million in the same three month period in 2023. The decrease was primarily due to the interest rate derivative contracts discussed in Note 13 "Hedging Activities and Derivative Instruments" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q. The weighted average interest rate, including the impact of the interest rate derivative contracts, was approximately 5.3% for the three month period ended March 31, 2024 and 5.2% in the same three month period in 2023.

## Other Income, Net

Other income, net was \$13.2 million and \$9.6 million in the three month periods ended March 31, 2024 and 2023, respectively. The increase was primarily due to an increase in interest income from holdings of cash and cash equivalents.

#### Provision for Income Taxes

The provision for income taxes was \$54.4 million, resulting in a 20.2% effective income tax provision rate for the three month period ended March 31, 2024, compared to a provision for income taxes of \$48.1 million, resulting in a 22.8% effective income tax provision rate in the same three month period in 2023. The increase in the tax provision for the three month period ended March 31, 2024 is primarily due to an increase in the pretax book income. The decrease in the effective income tax provision rate is primarily due to the additional benefit of a windfall tax deduction during the first quarter of 2024, partially offset by an increase in the pretax book income in jurisdictions with higher effective tax rates.

#### Net Income

Net income was \$204.5 million for the three month period ended March 31, 2024 compared to net income of \$163.2 million in the same three month period in 2023. The increase in net income was primarily due to higher gross profit on increased revenues, partially offset by higher selling and administrative expenses, higher loss on equity method investments, and higher provision for income taxes.

## Adjusted EBITDA

Adjusted EBITDA increased \$58.4 million to \$458.5 million for the three month period ended March 31, 2024 compared to \$400.1 million in the same three month period in 2023. Adjusted EBITDA as a percentage of revenues increased 290 basis points to 27.5% for the three month period ended March 31, 2024 from 24.6% for the same three month period in 2023. The increase in Adjusted EBITDA was primarily due to higher pricing of \$48.3 million, favorable cost productivity and product mix of \$32.9

million, and acquisitions of \$11.5 million, partially offset by lower organic sales volume of \$26.2 million, higher selling and administrative costs of \$9.6 million, and unfavorable impact of foreign currencies of \$1.2 million. The increase in Adjusted EBITDA as a percentage of revenues is primarily attributable to higher pricing, input cost productivity improvements, and product mix.

# Adjusted Net Income

Adjusted Net Income increased \$52.9 million to \$319.9 million for the three month period ended March 31, 2024 compared to \$267.0 million in the same three month period in 2023. The increase was primarily due to higher Adjusted EBITDA, partially offset by a higher income tax provision, as adjusted.

## **Non-GAAP Financial Measures**

Set forth below are the reconciliations of Net Income to Adjusted EBITDA and Adjusted Net Income and Cash Flows from Operating Activities to Free Cash Flow.

For the	Three	Month
Period	<b>Ended</b>	March
	21	

	31,			
		2024		2023
Net Income	\$	204.5	\$	163.2
Plus:				
Interest expense		36.8		38.9
Provision for income taxes		54.4		48.1
Depreciation expense (a)		24.7		20.7
Amortization expense (b)		91.6		92.4
Restructuring and related business transformation costs (c)		10.7		4.3
Acquisition and other transaction related expenses and non-cash charges $^{\text{(d)}}$		15.3		18.0
Stock-based compensation		14.1		12.1
Foreign currency transaction losses (gains), net		(0.7)		1.0
Loss (income) on equity method investments		10.7		(0.3)
Adjustments to LIFO inventories		6.8		7.8
Cybersecurity incident costs (e)		0.6		_
Interest income on cash and cash equivalents		(11.4)		(4.7)
Other adjustments <sup>(f)</sup>		0.4		(1.4)
Adjusted EBITDA	\$	458.5	\$	400.1
Minus:				
Interest expense	\$	36.8	\$	38.9
Income tax provision, as adjusted (g)		86.4		75.6
Depreciation expense		24.7		20.7
Amortization of non-acquisition related intangible assets		2.1		2.6
Interest income on cash and cash equivalents		(11.4)		(4.7)
Adjusted Net Income	\$	319.9	\$	267.0
Free Cash Flow				
Cash flows from operating activities	\$	161.6	\$	170.3
Minus:				
Capital expenditures		62.3		22.4
Free Cash Flow	\$	99.3	\$	147.9

<sup>(</sup>a) Depreciation expense excludes \$0.9 million and \$0.9 million of depreciation of rental equipment for the three month periods ended March 31, 2024 and 2023, respectively.

- (b) Represents \$89.5 million and \$89.8 million of amortization of intangible assets arising from acquisitions (customer relationships, technology, tradenames and backlog) and \$2.1 million and \$2.6 million of amortization of non-acquisition related intangible assets, in each case, for the three month periods ended March 31, 2024 and 2023, respectively.
- (c) Restructuring and related business transformation costs consisted of the following.

	For the Three Month Period Ended March 31,			
	2024		2023	
Restructuring charges	\$	9.7	\$	2.9
Facility reorganization, relocation and other costs		1.0		1.4
Total restructuring and related business transformation costs	\$	10.7	\$	4.3

- (d) Represents costs associated with successful and/or abandoned acquisitions and divestitures, including third-party expenses, post-closure integration costs, and non-cash charges and credits arising from fair value purchase accounting adjustments.
- (e) Represents non-recoverable costs associated with a cybersecurity event.
- (f) Includes (i) pension and other postemployment plan costs other than service costs and (ii) other miscellaneous adjustments.
- (g) Represents our income tax provision adjusted for the tax effect of pre-tax items excluded from Adjusted Net Income and the removal of the applicable discrete tax items. The tax effect of pre-tax items excluded from Adjusted Income is computed using the statutory tax rate related to the jurisdiction that was impacted by the adjustment after taking into account the impact of permanent differences and valuation allowances. Discrete tax items include changes in tax laws or rates, changes in uncertain tax positions relating to prior years and changes in valuation allowances. The adjusted amounts are then used to calculate an adjusted provision for the quarter.

The income tax provision, as adjusted for each of the periods presented below consisted of the following.

		For the Three Month Period Ended March 31,			
	2024		2023		
Provision for income taxes	\$	54.4	\$	48.1	
Tax impact of pre-tax income adjustments		29.3		28.1	
Discrete tax items		2.7		(0.6)	
Income tax provision, as adjusted	\$	86.4	\$	75.6	

# **Segment Results**

We classify our business into two segments: Industrial Technologies and Services and Precision and Science Technologies. Our Corporate operations are not discussed separately

as any results that had a significant impact on operating results are included in the "Results of Operations" discussion above.

We evaluate the performance of our segments based on Segment Revenues and Segment Adjusted EBITDA. Segment Adjusted EBITDA is indicative of operational performance and ongoing profitability. Our management closely monitors Segment Adjusted EBITDA to evaluate past performance and identify actions required to improve profitability.

The segment measurements provided to and evaluated by the chief operating decision maker are described in Note 19 "Segment Results" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q.

## Segment Results for the Three Month Periods Ended March 31, 2024 and 2023

The following tables display Segment Orders, Segment Revenues, Segment Adjusted EBITDA and Segment Adjusted EBITDA Margin (Segment Adjusted EBITDA as a percentage of Segment Revenues) for each of our Segments.

Industrial Technologies and Services Segment Results

		For the Three Month Period Ended March 31,			Percent Change		
	2	2024	2023	2024 v 2023			
Segment Orders	\$ 1,	398.4 \$	1,450.3	(3.6)	%		
Segment Revenues	\$ 1,	373.4 \$	1,317.2	4.3	%		
Segment Adjusted EBITDA	\$	411.1 \$	345.6	19.0	%		
Segment Margin		29.9 %	26.2 %	370	bps		

Segment Orders for the three month period ended March 31, 2024 were \$1,398.4 million, a decrease of \$51.9 million, or 3.6%, compared to \$1,450.3 million in the same three month period in 2023. The decrease in Segment Orders was due to lower organic orders of \$104.9 million or 7.2% and the unfavorable impact of foreign currencies of \$2.6 million or 0.2%, partially offset by acquisitions of \$55.6 million or 3.8%.

Segment Revenues for the three month period ended March 31, 2024 were \$1,373.4 million, an increase of \$56.2 million, or 4.3%, compared to \$1,317.2 million in the same three month period in 2023. The increase in Segment Revenues was due to acquisitions of \$55.7 million or 4.2% and higher pricing of \$39.2 million or 3.0%, partially offset by lower organic volumes of \$36.3 million or 2.8% and unfavorable impact of foreign currencies of \$2.4 million or 0.2%. The percentage of Segment Revenues derived from aftermarket parts and service was 39.8% in the three month period ended March 31, 2024 compared to 40.0% in the same three month period in 2023.

Segment Adjusted EBITDA for the three month period ended March 31, 2024 was \$411.1 million, an increase of \$65.5 million, or 19.0%, from \$345.6 million in the same three month period in 2023. Segment Adjusted EBITDA Margin increased 370 basis points to 29.9% from 26.2% in 2023. The increase in Segment Adjusted EBITDA was primarily due to higher pricing of \$39.2 million or 11.3%, favorable cost productivity and product mix of \$36.3 million or 10.5%, and acquisitions of \$11.7 million or 3.4%, partially offset by lower organic sales volume of \$14.6 million or 4.2%, higher selling and administrative costs of \$6.7 million or 1.9%, and unfavorable impact of foreign currencies of \$0.8 million or 0.2%.

Precision and Science Technologies Segment Results

	For the Three Month Period Ended March 31,			Percent Change		
	2024		2023	2024 vs 2023	j.	
Segment Orders	\$ 309.0	\$	326.5	(5.4)	%	
Segment Revenues	\$ 296.7	\$	312.1	(4.9)	%	
Segment Adjusted EBITDA	\$ 91.4	\$	94.5	(3.3)	%	
Segment Margin	30.8 %	6	30.3 %	50	bps	

Segment Orders for the three month period ended March 31, 2024 were \$309.0 million, a decrease of \$17.5 million, or 5.4%, compared to \$326.5 million in the same three month period in 2023. The decrease in Segment Orders was due to lower organic orders of \$17.6 million or 5.4%, partially offset by foreign currencies of \$0.1 million or 0.0%.

Segment Revenues for the three month period ended March 31, 2024 were \$296.7 million, a decrease of \$15.4 million, or 4.9%, compared to \$312.1 million in the same three month period in 2023. The decrease in Segment Revenues was primarily due to lower organic volumes of \$24.6 million or 7.9%, partially offset by higher pricing of \$9.1 million or 2.9% and favorable impact of foreign currencies of \$0.1 million or 0.0%. The percentage of Segment Revenues derived from aftermarket parts and service was 24.2% in the three

month period ended March 31, 2024 compared to 21.4% in the same three month period in 2023.

Segment Adjusted EBITDA for the three month period ended March 31, 2024 was \$91.4 million, a decrease of \$3.1 million, or 3.3%, from \$94.5 million in the same three month period in 2023. Segment Adjusted EBITDA Margin increased 50 basis points to 30.8% from 30.3% in 2023. The decrease in Segment Adjusted EBITDA was primarily due to lower organic sales volume of \$11.6 million or 12.3%, higher selling and administrative costs of \$0.4 million or 0.4%, and unfavorable impact of foreign currencies of \$0.3 million or 0.3%, partially offset by higher pricing of \$9.1 million or 9.6% and product mix of \$0.2 million or 0.2%.

# **Liquidity and Capital Resources**

Our investment resources include cash on hand, cash generated from operations and borrowings under our Revolving Credit Facility. We also have the ability to seek additional secured and unsecured borrowings, subject to Credit Agreement restrictions.

As of March 31, 2024, we had \$2,000.0 million of unused availability under the Revolving Credit Facility.

See the description of these line-of-credit resources in Note 11 "Debt" to the consolidated financial statements in our 2023 Annual Report and Note 10 "Debt" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q.

As of March 31, 2024, we were in compliance with all of our debt covenants and no event of default had occurred or was ongoing.

# Liquidity

A substantial portion of our liquidity needs arise from debt service requirements, and from the ongoing cost of operations, working capital and capital expenditures.

	March 31, 2024	December 31, 2023		
Cash and cash equivalents	\$ 1,452.3	\$	1,595.5	
Short-term borrowings and current maturities of long-term				
debt	\$ 31.3	\$	30.6	
Long-term debt	2,687.0		2,693.0	
Total debt	\$ 2,718.3	\$	2,723.6	

We can increase the borrowing availability under the Senior Secured Credit Facilities by up to \$1,600.0 million in the form of additional commitments under the Revolving Credit Facility and/or incremental term loans plus an additional amount so long as we do not exceed a specified senior secured leverage ratio. We can incur additional secured indebtedness under the term loan facilities if certain specified conditions are met under the Credit Agreement. Our liquidity requirements are significant primarily due to debt service requirements. See Note 11 "Debt" to the consolidated financial statements in our 2023 Annual Report and Note 10 "Debt" to our unaudited condensed consolidated financial statements included elsewhere in this Form 10-Q for further details.

Our principal sources of liquidity have been existing cash and cash equivalents, cash generated from operations and borrowings under the Senior Notes and Senior Secured Credit Facilities. Our principal uses of cash will be to provide working capital, meet debt service requirements, fund capital expenditures, dividend payments, and finance strategic plans, including possible acquisitions. We may also seek to finance capital expenditures under capital leases or other debt arrangements that provide liquidity or favorable borrowing terms. We continue to consider acquisition opportunities, but the size and timing of any future acquisitions and the related potential capital requirements cannot be predicted. In the event that suitable businesses are available for acquisition upon acceptable terms, we may obtain all or a portion of the necessary financing through the incurrence of additional longterm borrowings. As market conditions warrant, we may from time to time, seek to repay loans that we have borrowed, including the borrowings under the Senior Notes and Senior Secured Credit Facilities. Based on our current level of operations and available cash, we believe our cash flow from operations, together with availability under the Revolving Credit Facility, will provide sufficient liquidity to fund our current obligations, projected working capital requirements, debt service requirements and capital spending requirements for the foreseeable future. Our business may not generate sufficient cash flows from operations or future borrowings may not be available to us under our Revolving Credit Facility in an amount sufficient to enable us to pay our indebtedness, or to fund our other liquidity needs. Our ability to do so depends on, among other factors, prevailing economic conditions, many of which are beyond our control. In addition, upon the occurrence of certain events, such as a change in control, we could be required to repay or refinance our indebtedness. We may not be able to refinance any of our indebtedness, including the Senior Notes and Senior Secured

Credit Facilities, on commercially reasonable terms or at all. Any future acquisitions, joint ventures, or other similar transactions may require additional capital and there can be no assurance that any such capital will be available to us on acceptable terms or at all.

We may from time to time repurchase shares of our common stock in the open market at prevailing market prices (including through Rule 10b5-1 plans), in privately negotiated transactions, a combination thereof or through other transactions. The actual timing, number, manner and value of any shares repurchased will depend on several factors, including the market price of our stock, general market and economic conditions, our liquidity requirements, applicable legal requirement and other business considerations.

A substantial portion of our cash is in jurisdictions outside of the United States. We do not assert ASC 740-30 (formerly APB 23) indefinite reinvestment of our historical non-U.S. earnings or future non-U.S. earnings. The Company records a deferred foreign tax liability to cover all estimated withholding, state income tax and foreign income tax associated with repatriating all non-U.S. earnings back to the United States. Our deferred income tax liability as of March 31, 2024 was \$55.2 million which primarily consisted of withholding taxes.

# **Working Capital**

	M	1arch 31, 2024	De	ecember 31, 2023
Net Working Capital:				
Current assets	\$	4,006.8	\$	4,050.4
Less: Current liabilities		1,724.6		1,827.3
Net working capital	\$	2,282.2	\$	2,223.1
Operating Working Capital:				
Accounts receivable	\$	1,245.2	\$	1,234.2
Plus: Inventories (excluding LIFO reserve)		1,131.0		1,073.6
Plus: Contract assets		90.7		85.6
Less: Accounts payable		694.0		801.2
Less: Contract liabilities (current)		345.4		331.2
Operating working capital	\$	1,427.5	\$	1,261.0

Net working capital increased \$59.1 million to \$2,282.2 million as of March 31, 2024 from \$2,223.1 million as of December 31, 2023. Operating working capital increased \$166.5 million to \$1,427.5 million as of March 31, 2024 from \$1,261.0 million as of December 31, 2023. The increase in operating working capital is primarily due to lower accounts payable, higher inventories, higher accounts receivable, and higher contract assets, partially offset by higher contract liabilities.

The increase in accounts receivable was primarily due to the timing of revenues in the quarter and seasonal changes in collection timing. The increase in inventories was primarily due to acquisitions. The increase in contract assets was primarily due to the timing of revenue recognition and billing on our overtime contracts. The decrease in accounts payable was primarily due to the timing of vendor cash disbursements. The increase in contract liabilities was primarily due to the timing of customer milestone payments for in-process engineered to order contracts.

#### **Cash Flows**

The following table reflects the major categories of cash flows for the three month periods ended March 31, 2024 and 2023, respectively.

#### **Period Ended March** 31. 2024 2023 Cash flows provided by operating activities 161.6 \$ 170.3 Cash flows used in investing activities (205.6)(581.5)Cash flows used in financing activities (79.6)(89.3)Free cash flow<sup>(1)</sup> 99.3 147.9

For the Three Month

(1) See the "Non-GAAP Financial Measures" section included in this Quarterly Report for a reconciliation to the nearest GAAP measure.

## **Operating Activities**

Cash provided by operating activities decreased \$8.7 million to \$161.6 million for the three month period ended March 31, 2024 from \$170.3 million in the same three month period in 2023. This decrease is primarily attributable to cash used as a result of a larger increase in operating working capital and an increase in tax payments in 2024, compared to 2023, as well as the timing of interest payments for our senior notes, partially offset by higher net income.

### **Investing Activities**

Cash used in investing activities included capital expenditures of \$62.3 million and \$22.4 million for the three month periods ended March 31, 2024 and 2023, respectively. Net cash paid in acquisitions was \$143.3 million and \$566.4 million in the three month periods ended March 31, 2024 and 2023, respectively. The three month period ended March 31, 2023 also included proceeds of \$7.3 million related to the sale of a closed facility.

## Financing Activities

Cash used in financing activities of \$79.6 million for the three month period ended March 31, 2024 primarily reflected purchases of treasury stock of \$72.9 million, cash dividends on common stock of \$8.1 million, repayments of long-term debt of \$7.1 million, and payments of deferred and contingent acquisition consideration of \$2.2 million, partially offset by proceeds from stock option exercises of \$11.2 million.

Cash used in financing activities of \$89.3 million for the three month period ended March 31, 2023 primarily reflected purchases of treasury stock of \$77.0 million, repayments of long-term debt of \$11.0 million and cash dividends on common stock of \$8.1 million, partially offset by proceeds from stock option exercises of \$9.2 million.

### Free Cash Flow

Free cash flow decreased \$48.6 million to \$99.3 million in the three month period ended March 31, 2024 from \$147.9 million in the same three month period in 2023 due to higher capital expenditures and lower cash provided by operating activities.

## **Critical Accounting Estimates**

Management has evaluated the accounting estimates used in the preparation of the Company's condensed consolidated financial statements and related notes and believe those estimates to be reasonable and appropriate. Certain of these accounting estimates require the application of significant judgment by management in selecting appropriate assumptions for calculating financial estimates. By their nature, these judgments are subject to an inherent degree of uncertainty. These judgments are based on historical experience, trends in the industry, information provided by customers and information available from other outside sources, as appropriate. The most significant areas involving management judgments and estimates may be found in the section "Critical Accounting Estimates" of "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and in Note 1 "Summary of Significant Accounting Policies" of "Item 8. Financial Statements and Supplementary Data" included in our 2023 Annual Report.

# **Environmental Matters**

Information with respect to the effect of compliance with environmental protection requirements and resolution of environmental claims on us and our manufacturing operations is contained in Note 18 "Contingencies" to the condensed consolidated financial statements included elsewhere in this Form 10-Q. We believe that as of March 31, 2024, there have been no material changes to the environmental matters disclosed in our 2023 Annual Report.

### **Recent Accounting Pronouncements**

The information set forth in Note 1 "Basis of Presentation and Recent Accounting Pronouncements" to our condensed consolidated financial statements under Part 1, Item 1 "Financial Statements" under the heading "Recently Issued Accounting Pronouncements" is incorporated herein by reference.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to interest rate risk as a result of our variable-rate borrowings. We manage our exposure to interest rate risk by using interest rate swap and cap contracts, from time to time, as cash flow hedges of our variable rate debt in order to adjust the relative fixed and variable portions.

In addition, we are exposed to foreign currency risks that arise from our global business operations. Changes in foreign currency exchange rates affect the translation of local currency balances of foreign subsidiaries, transaction gains and losses associated with intercompany loans with foreign subsidiaries and transactions denominated in currencies other than a subsidiary's functional currency. While future changes in foreign currency exchange rates are difficult to predict, our revenues and earnings may be adversely affected if the U.S. dollar further strengthens.

We seek to minimize our exposure to foreign currency risks through a combination of normal operating activities, including by conducting our international business operations primarily in their functional currencies to match expenses with revenues, and the use of cross currency interest rate swap contracts and foreign currency forward exchange contracts. In addition, to mitigate the risk arising from entering into transactions in currencies other than our functional currencies, we typically settle intercompany trading balances at least quarterly.

As of March 31, 2024, there have been no material changes to our market risk assessment previously disclosed in the 2023 Annual Report.

#### ITEM 4. CONTROLS AND PROCEDURES

## **Disclosure Controls and Procedures**

The Company maintains a set of disclosure controls and procedures as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that are designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission ("SEC") rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. The design of any disclosure controls and procedures is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. In accordance with Rule 13a-15(b) of the Exchange Act, as of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures. Based on their evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures, as of the end of the period covered by this Quarterly Report on Form 10-Q, were effective to provide reasonable assurance that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

# **Internal Control over Financial Reporting**

There have not been any changes in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 18 "Contingencies" to our Condensed Consolidated Financial Statements under Part I, Item 1 "Financial Statements," is incorporated herein by reference.

### ITEM 1A. RISK FACTORS

As of March 31, 2024, there have been no material changes to our risk factors included in our 2023 Annual Report.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table contains detail related to the repurchase of our common stock based on the date of trade during the three month period ended March 31, 2024.

2024 First Quarter Months	Total Number of Shares Purchased <sup>(1)</sup>	ı	verage Price Paid Per hare <sup>(2)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(3)		Maximum Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs(3)		
January 1, 2024 - January 31, 2024	_	\$	_	_	\$	243,033,169		
February 1, 2024 - February 28, 2024	444,449	\$	88.95	335,460	\$	213,033,369		
March 1, 2024 - March 31, 2024	367,325	\$	90.88	357,620	\$	180,532,915		
Total	811,774			693,080				

- (1) Includes shares of common stock surrendered to us to satisfy tax withholding obligations in connection with the vesting of certain restricted stock units, comprised of 108,989 shares in the period from February 1, 2024 to February 29, 2024, and 9,705 shares in the period from March 1, 2024 to March 31, 2024.
- (2) The average price paid per share includes brokerage commissions.
- (3) On August 24, 2021, our Board of Directors approved a share repurchase program which authorized the repurchase of up to \$750.0 million of the Company's outstanding common stock. The authorization does not have any expiration date.

On April 25, 2024, our Board of Directors authorized a \$1.0 billion increase to our share repurchase program. This increase is incremental to the amount remaining on the existing \$750 million authorization. These authorizations do not have any expiration date. Under the repurchase program, Ingersoll Rand may from time to time repurchase shares of the Company's common stock in the open market at prevailing market prices (including through Rule 10b5-1 plans), in privately negotiated transactions, a combination thereof, or through

other transactions. The actual timing, number, manner, and value of any shares repurchased will depend on several factors, including the market price of the Company's stock, general market and economic conditions, the Company's liquidity requirements, applicable legal requirements, and other business considerations.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

#### ITEM 5. OTHER INFORMATION

# Rule 10b5-1 Trading Arrangements

On March 3, 2024, Vicente Reynal, the Company's Chairman, President and Chief Executive Officer, adopted a 10b5-1 trading arrangement (a "10b5-1 Plan"). Mr. Reynal's 10b5-1 Plan provides for the potential sale of up to 456,974 shares of the Company's common stock, obtained from the exercise of vested stock options covered by the 10b5-1 Plan, from June 3, 2024 through June 4, 2024, and is intended to satisfy the affirmative defense of Rule 10b5-1(c) under the Exchange Act.

### ITEM 6. EXHIBITS

The following is a list of all exhibits filed or furnished as part of this report.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosures other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual statement of affairs as of the date they were made or at any other time.

# **Exhibit**

No.	Description
3.1	Restated Certificate of Incorporation of Ingersoll Rand Inc. (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on June 21, 2021).
3.2	Third Amended and Restated Bylaws of Ingersoll Rand Inc. (incorporated by reference to Exhibit 3.2 to the Registrant's Quarterly Report on Form 10-Q filed on November 3, 2023).
31.1	Certification of Periodic Report by Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Periodic Report by Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Scheme Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (Embedded within the Inline XBRL document and included in Exhibit 101).

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 3, 2024 INGERSOLL RAND INC.

By: /s/ Michael J. Scheske

Name: Michael J. Scheske

Vice President and Chief Accounting Officer

(Principal Accounting Officer)