#### **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### Jiiiigtoii, D.C. 20343

	Form	<b>10-Q</b>
Mark Onal		

(Mark One)  $\overline{\mathsf{A}}$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** For the quarterly period ended March 31, 2024 OR П TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** For the transition period from\_\_\_\_to\_\_ **Commission File Number 1-38143 Baker Hughes Company** (Exact name of registrant as specified in its charter) **Delaware** 81-4403168 (State or other jurisdiction (I.R.S. Employer Identification No.) of incorporation or organization)

575 N. Dairy Ashford Rd., Suite 100

**Houston, Texas** 

77079-1121

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (713) 439-8600

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock, par value \$0.0001 per share	BKR	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☑ No □

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes $\square$ No $\square$									
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):									
Large accelerated	d	Accelerated		Non-accelerated		Smaller reporting		Emerging growth	
filer	<b></b>	filer		filer		company		company	
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes $\Box$ No $\boxtimes$									
As of April 18, 2024, the registrant had outstanding 997,997,634 shares of Class A Common Stock, \$0.0001 par value per share.									

### Baker Hughes Company Table of Contents

		Page No.
PART I	FINANCIAL INFORMATION	
ltem 1.	Financial Statements (Unaudited)	
	Condensed Consolidated Statements of Income (Loss) (Unaudited) - Three months ended March 31, 2024 and 2023	1
	Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) - Three months ended March 31, 2024 and 2023	2
	Condensed Consolidated Statements of Financial Position (Unaudited) - March 31, 2024 and December 31, 2023	<u>3</u>
	Condensed Consolidated Statements of Changes in Equity (Unaudited) - Three months ended March 31, 2024 and 2023	4
	Condensed Consolidated Statements of Cash Flows (Unaudited) - Three months ended March 31, 2024 and 2023	<u>5</u>
	Notes to Unaudited Condensed Consolidated Financial Statements	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	21
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>31</u>
Item 4.	Controls and Procedures	31
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>32</u>
Item 1A.	Risk Factors	<u>32</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>32</u>
Item 3.	Defaults Upon Senior Securities	32
ltem 4.	Mine Safety Disclosures	32
Item 5.	Other Information	<u>33</u>
Item 6.	Exhibits	<u>33</u>
	Signatures	<u>34</u>

#### PART I — FINANCIAL INFORMATION

#### **ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)**

# Baker Hughes Company Condensed Consolidated Statements of Income (Loss)

(Unaudited)

	<b>Three Months Ended March</b>		
(In millions, except per share amounts)	2024 202		
Revenue:			-
Sales of goods	\$	3,999 \$	3,484
Sales of services		2,419	2,232
Total revenue		6,418	5,716
Costs and expenses:		2 401	2.002
Cost of goods sold		3,401	2,982
Cost of services sold		1,739	1,585
Selling, general and administrative		618	655
Restructuring, impairment and other		7	56
Total costs and expenses		5,765	5,278
Operating income		653	438
Other non-operating income, net		29	386
Interest expense, net		(41)	(64)
Income before income taxes		641	760
Provision for income taxes		(178)	(179)
Net income		463	581
Less: Net income attributable to noncontrolling interests		8	5
Net income attributable to Baker Hughes Company	\$	455 \$	576
Per share amounts:		"	
Basic income per Class A common stock	\$	0.46 \$	0.57
Diluted income per Class A common stock	\$	0.45 \$	0.57
Cash dividend per Class A common stock	\$	0.21 \$	0.19

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

### Baker Hughes Company Condensed Consolidated Statements of Comprehensive Income (Loss)

(Unaudited)

Three Months Ended March 31,

(In millions)	2024	2023
Net income	\$ 4	163 \$ 581
Less: Net income attributable to noncontrolling interests		8 5
Net income attributable to Baker Hughes Company	4	155 576
Other comprehensive income (loss):		
Foreign currency translation adjustments	(	(63) (61)
Cash flow hedges		2 (1)
Benefit plans		2 7
Other comprehensive loss	(	(59) (55)
Less: Other comprehensive loss attributable to		_
noncontrolling interests		
Other comprehensive loss attributable to Baker Hughes		
Company	(	(59) (55)
Comprehensive income	4	104 526
Less: Comprehensive income attributable to noncontrolling		
interests		8 5
Comprehensive income attributable to Baker Hughes Company	\$ 3	396 \$ 521

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

### Baker Hughes Company Condensed Consolidated Statements of Financial Position

(Unaudited)

(In millions, except par value)	M	1arch 31, 2024	December 31, 2023
ASSETS			
Current assets:			
Cash and cash equivalents	\$	2,717 \$	2,646
Current receivables, net		6,873	7,075
Inventories, net		5,339	5,094
All other current assets		1,491	1,486
Total current assets		16,420	16,301
Property, plant and equipment (net of accumulated depreciation of \$5,824 and \$5,678)		4,931	4,893
Goodwill		6,114	6,137
Other intangible assets, net		4,055	4,093
Contract and other deferred assets		1,824	1,756
All other assets		3,067	3,043
Deferred income taxes		730	722
Total assets	\$	37,141 \$	36,945
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$	4,595 \$	4,471
Short-term and current portion of long-term debt		147	148
Progress collections and deferred income		5,711	5,542
All other current liabilities		2,726	2,830
Total current liabilities		13,179	12,991
Long-term debt		5,859	5,872
Deferred income taxes		149	176
Liabilities for pensions and other postretirement benefits		984	978
All other liabilities		1,420	1,409
Equity:			
Class A Common Stock, \$0.0001 par value - 2,000 authorized, 998 issued and outstanding as of March 31, 2024 and December 31, 2023, respectively		_	_
Class B Common Stock, \$0.0001 par value - 1,250 authorized, nil issued and outstanding as of March 31, 2024 and December 31, 2023		_	_
Capital in excess of par value		26,610	26,983
Retained loss		(8,364)	(8,819)
Accumulated other comprehensive loss		(2,855)	(2,796)
Baker Hughes Company equity		15,391	15,368
Noncontrolling interests		159	151
Total equity		15,550	15,519
Total liabilities and equity	\$	37,141 \$	36,945

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

### Baker Hughes Company Condensed Consolidated Statements of Changes in Equity

(Unaudited)

	Class A					
	and Clas	5		Accumulated		
	В	Capital in		Other	Non-	
	Common	Excess of	Retained	Comprehensive	controlling	Total
(In millions, except per share amounts)	Stock	Par Value	Loss	Loss	Interests	Equity
Balance at December 31, 2023	\$ -	- \$ 26,983	\$ (8,819)	\$ (2,796)	\$ 151	\$ 15,519
Comprehensive income:						
Net income			455		8	463
Other comprehensive loss				(59)		(59)
Dividends on Class A common stock (\$0.21						
per share)		(210)				(210)
Repurchase and cancellation of Class A						
common stock		(158)				(158)
Stock-based compensation cost		51				51
Other		(56)				(56)
Balance at March 31, 2024	\$ -	- \$ 26,610	\$ (8,364)	\$ (2,855)	\$ 159	\$ 15,550

	Class A					
	and Class			Accumulated		
	В	Capital in		Other	Non-	
	Common	Excess of	Retained	Comprehensive	controlling	Total
(In millions, except per share amounts)	Stock	Par Value	Loss	Loss	Interests	Equity
Balance at December 31, 2022	\$ —	\$ 28,126	\$ (10,761)	\$ (2,971)	\$ 131	\$ 14,525
Comprehensive income:						
Net income			576		5	581
Other comprehensive loss				(55)		(55)
Dividends on Class A common stock (\$0.19						
per share)		(192)				(192)
Stock-based compensation cost		49				49
Other		(58)			(1)	(59)
Balance at March 31, 2023	\$ —	\$ 27,925	\$ (10,185)	\$ (3,026)	\$ 135	\$ 14,849

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

### Baker Hughes Company Condensed Consolidated Statements of Cash Flows

(Unaudited)

Three Months Ended March 31,

		31,	
(In millions)		2024	2023
Cash flows from operating activities:			-
Net income	\$	463 \$	581
Adjustments to reconcile net income to net cash flows from operating activities:			
Depreciation and amortization		283	269
Gain on equity securities		(52)	(392)
Provision (benefit) for deferred income taxes		(24)	58
Stock-based compensation cost		51	49
Inventory impairment		_	18
Changes in operating assets and liabilities:			
Current receivables		199	(332)
Inventories		(265)	(265)
Accounts payable		173	43
Progress collections and deferred income		170	639
Contract and other deferred assets		(68)	(148)
Other operating items, net		(146)	(59)
Net cash flows from operating activities		784	461
Cash flows from investing activities:			-
Expenditures for capital assets		(333)	(310)
Proceeds from disposal of assets		51	46
Other investing items, net		13	35
Net cash flows used in investing activities		(269)	(229)
Cash flows from financing activities:		" '	-
Dividends paid		(210)	(192)
Repurchase of Class A common stock		(158)	_
Other financing items, net		(59)	(58)
Net cash flows used in financing activities		(427)	(250)
Effect of currency exchange rate changes on cash and cash equivalent	:S	(17)	(55)
Increase (decrease) in cash and cash equivalents		71	(73)
Cash and cash equivalents, beginning of period		2,646	2,488
Cash and cash equivalents, end of period	\$	2,717 \$	2,415
Supplemental cash flows disclosures:			
Income taxes paid, net of refunds	\$	108 \$	163
Interest paid	\$	48 \$	50

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

## NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **DESCRIPTION OF THE BUSINESS**

Baker Hughes Company ("Baker Hughes," "the Company," "we," "us," or "our") is an energy technology company with a diversified portfolio of technologies and services that span the energy and industrial value chain.

#### **BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S." and such principles, "U.S. GAAP") and pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial information. Accordingly, certain information and disclosures normally included in our annual financial statements have been condensed or omitted. Therefore, these unaudited condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2023 (the "2023 Annual Report").

In the opinion of management, the condensed consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary by management to fairly state our results of operations, financial position and cash flows of the Company and its subsidiaries for the periods presented and are not indicative of the results that may be expected for a full year. The Company's financial statements have been prepared on a consolidated basis. Under this basis of presentation, our financial statements consolidate all of our subsidiaries (entities in which we have a controlling financial interest, most often because we hold a majority voting interest). All intercompany accounts and transactions have been eliminated.

In the Company's financial statements and notes, certain prior year amounts have been reclassified to conform with the current year presentation. In the notes to the unaudited condensed consolidated financial statements, all dollar and share amounts in tabulations are in millions of dollars and shares, respectively, unless otherwise indicated. Certain columns and rows in our financial statements and notes thereto may not add due to the use of rounded numbers.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Please refer to "Note 1. Basis of Presentation and Summary of Significant Accounting Policies," to our consolidated financial statements from our 2023 Annual Report for the discussion of our significant accounting policies.

#### **Supply Chain Finance Programs**

As of March 31, 2024 and December 31, 2023, \$391 million and \$332 million of supply chain finance program liabilities are recorded in "Accounts payable" in our condensed

consolidated statements of financial position, respectively, and reflected in net cash flows from operating activities in our condensed consolidated statements of cash flows when settled.

#### **NEW ACCOUNTING STANDARDS TO BE ADOPTED**

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" ("ASU 2023-09"), which is intended to enhance the transparency and decision usefulness of income tax disclosures. The amendments in ASU 2023-09 provide for enhanced income tax information primarily through changes to the rate reconciliation and income taxes paid information. ASU 2023-09 is effective for the Company prospectively to all annual periods beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the impact of this standard on our disclosures.

In November 2023, the FASB issued ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" ("ASU 2023-07"), which enhances the disclosures required for operating segments in the Company's annual and interim consolidated financial statements. ASU 2023-07 is effective retrospectively for fiscal years beginning after December 15, 2023 and for interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the impact of this standard on our disclosures.

All other new accounting pronouncements that have been issued, but not yet effective are currently being evaluated and at this time are not expected to have a material impact on our financial position or results of operations.

#### **NOTE 2. CURRENT RECEIVABLES**

Current receivables consist of the following:

		De	cember 31,
	Marc	h 31, 2024	2023
Customer receivables	\$	5,863 \$	6,033
Other		1,336	1,392
Total current receivables		7,199	7,425
Less: Allowance for credit losses		(326)	(350)
Total current receivables, net	\$	6,873 \$	7,075

Customer receivables are recorded at the invoiced amount. The "Other" category consists primarily of advance payments to suppliers and indirect taxes.

#### **NOTE 3. INVENTORIES**

Inventories, net of reserves of \$382 million and \$389 million as of March 31, 2024 and December 31, 2023, respectively, consist of the following:

	December				
	Marcl	h 31, 2024	2023		
Finished goods	\$	2,575 \$	2,626		
Work in process and raw materials		2,764	2,468		
Total inventories, net	\$	5,339 \$	5,094		

During the three months ended March 31, 2023, we recorded inventory impairments of \$18 million, primarily in our Oilfield Services & Equipment ("OFSE") segment. See "Note 17. Restructuring, Impairment, and Other" for further information.

#### **NOTE 4. OTHER INTANGIBLE ASSETS**

Intangible assets consist of the following:

	March 31, 2024			December 31, 2023			
	Gross			Gross			
		Accumulated			Accumulated		
	Amount	Amortization	Net	Amount	Amortization	Net	
Customer relationships	\$ 1,940	\$ (836) \$	1,104	\$ 1,945	\$ (818) \$	1,127	
Technology	1,258	(921)	337	1,253	(899)	354	
Trade names and							
trademarks	291	(189)	102	290	(186)	104	
Capitalized software	1,437	(1,127)	310	1,413	(1,107)	306	
Finite-lived intangible assets	4,926	(3,073)	1,853	4,901	(3,010)	1,891	
Indefinite-lived intangible assets	2,202	_	2,202	2,202	_	2,202	
Total intangible assets	\$ 7,128	\$ (3,073) \$	4,055	\$ 7,103	\$ (3,010)\$	4,093	

Amortization expense for the three months ended March 31, 2024 and 2023 was \$68 million and \$63 million, respectively.

Estimated amortization expense for the remainder of 2024 and each of the subsequent five fiscal years is expected to be as follows:

Year	Estima Amortiza Expen	ation
Remainder of 2024	\$	190
2025		215
2026		170
2027		147
2028		126
2029		105

#### **NOTE 5. CONTRACT AND OTHER DEFERRED ASSETS**

Contract assets reflect revenue earned in excess of billings on our long-term contracts to construct technically complex equipment, provide long-term product service and maintenance or extended warranty arrangements and other deferred contract related costs. Our long-term product service agreements are provided by our Industrial & Energy Technology ("IET") segment. Our long-term equipment contracts are provided by both our IET and OFSE segments. Contract assets consist of the following:

		De	cember 31,
	Marc	h 31, 2024	2023
Long-term product service agreements	\$	402 \$	418
Long-term equipment contracts and certain other			
service agreements		1,271	1,184
Contract assets (total revenue in excess of billings)		1,673	1,602
Deferred inventory costs		128	126
Other costs to fulfill or obtain a contract		22	28
Contract and other deferred assets	\$	1,824 \$	1,756

Revenue recognized during the three months ended March 31, 2024 and 2023 from performance obligations satisfied (or partially satisfied) in previous periods related to our long-term service agreements was \$(1) million and \$1 million, respectively. This includes revenue recognized from revisions to cost or billing estimates that may affect a contract's total estimated profitability resulting in an adjustment of earnings.

#### **NOTE 6. PROGRESS COLLECTIONS AND DEFERRED INCOME**

Contract liabilities include progress collections, which reflects billings in excess of revenue, and deferred income on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements. Contract liabilities consist of the following:

		De	ecember 31,
	Marc	h 31, 2024	2023
Progress collections	\$	5,573 \$	5,405
Deferred income		138	137
Progress collections and deferred income (contract			_
liabilities)	\$	5,711 \$	5,542

Revenue recognized during the three months ended March 31, 2024 and 2023 that was included in the contract liabilities at the beginning of the period was \$1,476 million and \$962 million, respectively.

Our leasing activities primarily consist of operating leases for administrative offices, manufacturing facilities, research centers, service centers, sales offices and certain equipment.

Operating Lease Expense	Thre	Three Months Ended March 31,				
		2024	2023			
Long-term fixed lease	\$	74 \$	69			
Long-term variable lease		24	15			
Short-term lease		140	128			
Total operating lease expense	\$	238 \$	212			

Cash flows used in operating activities for operating leases approximates our expense for the three months ended March 31, 2024 and 2023.

The weighted-average remaining lease term as of March 31, 2024 and December 31, 2023 was approximately seven years for our operating leases. The weighted-average discount rate used to determine the operating lease liability as of March 31, 2024 and December 31, 2023 was 4.0% and 3.3%, respectively.

**NOTE 8. DEBT** 

The carrying value of our short-term and long-term debt consist of the following:

	Mar	ch 31, 2024	December 31, 2023
Short-term and current portion of long-term deb	t		
8.55% Debentures due June 2024	\$	108	\$ 109
Other debt		39	39
Total short-term and current portion of long-term debt		147	148
Long-term debt			
2.061% Senior Notes due December 2026		598	598
3.337% Senior Notes due December 2027		1,289	1,294
6.875% Notes due January 2029		266	268
3.138% Senior Notes due November 2029		523	523
4.486% Senior Notes due May 2030		498	498
5.125% Senior Notes due September 2040		1,279	1,281
4.080% Senior Notes due December 2047		1,338	1,338
Other long-term debt		67	73
Total long-term debt		5,859	5,872
Total debt	\$	6,006	\$ 6,020

The estimated fair value of total debt at March 31, 2024 and December 31, 2023 was \$5,479 million and \$5,571 million, respectively. For a majority of our debt the fair value was determined using quoted period-end market prices. Where market prices are not available, we estimate fair values based on valuation methodologies using current market interest rate data adjusted for our non-performance risk.

We have a \$3 billion committed unsecured revolving credit facility ("the Credit Agreement") with commercial banks maturing in November 2028. The Credit Agreement contains certain representations and warranties, certain affirmative covenants and negative covenants, in each case we consider customary. Upon the occurrence of certain events of default, our obligations under the Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the Credit Agreement and other customary defaults. No such events of default have occurred. The Credit Agreement is fully and unconditionally guaranteed on a senior unsecured basis by Baker Hughes. In addition,

we have authorization to issue up to \$3 billion of commercial paper. At March 31, 2024 and December 31, 2023, there were no borrowings under the Credit Agreement and no outstanding commercial paper.

Baker Hughes Co-Obligor, Inc. is a co-obligor, jointly and severally with Baker Hughes Holdings LLC ("BHH LLC") on our long-term debt securities. This co-obligor is a 100%-owned finance subsidiary of BHH LLC that was incorporated for the sole purpose of serving as a corporate co-obligor of long-term debt securities and has no assets or operations other than those related to its sole purpose. As of March 31, 2024, Baker Hughes Co-Obligor, Inc. is a co-obligor of certain debt securities totaling \$5,900 million.

Certain Senior Notes contain covenants that restrict our ability to take certain actions, including, but not limited to, the creation of certain liens securing debt, the entry into certain sale-leaseback transactions, and engaging in certain merger, consolidation and asset sale transactions in excess of specified limits. At March 31, 2024, we were in compliance with all debt covenants.

#### **NOTE 9. INCOME TAXES**

For the three months ended March 31, 2024, the provision for income taxes was \$178 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to income in jurisdictions with tax rates higher than in the U.S. and losses with no tax benefit due to valuation allowances, partially offset by income subject to U.S. tax at an effective rate less than 21% due to valuation allowances.

For the three months ended March 31, 2023, the provision for income taxes was \$179 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to income in jurisdictions with tax rates higher than in the U.S., which is partially offset by income subject to U.S. tax at an effective rate less than 21% due to valuation allowances.

#### **NOTE 10. EQUITY**

#### **COMMON STOCK**

We are authorized to issue 2 billion shares of Class A common stock, 1.25 billion shares of Class B common stock and 50 million shares of preferred stock each of which have a par value of \$0.0001 per share. As of March 31, 2024 and December 31, 2023, there were no shares of Class B common stock issued and outstanding. We have not issued any preferred stock.

We have a share repurchase program which we expect to fund from cash generated from operations, and we expect to make share repurchases from time to time subject to the Company's capital plan, market conditions, and other factors, including regulatory restrictions. The repurchase program may be suspended or discontinued at any time and does not have a specified expiration date. During the three months ended March 31, 2024, the Company repurchased and canceled 5.4 million shares of Class A common stock for \$158 million, representing an average price per share of \$29.32. There were no shares of Class common stock repurchased during the three months ended March 31, 2023. As of March 31, 2024, the Company had authorization remaining to repurchase up to approximately \$2.1 billion of its Class A common stock.

The following table presents the changes in the number of shares outstanding (in thousands):

	Class A Common Stoc	
	2024	2023
Balance at January 1	997,709	1,005,960
Issue of shares upon vesting of restricted stock units (1)	4,745	5,342
Issue of shares on exercise of stock options (1)	_	88
Issue of shares for employee stock purchase plan	458	491
Repurchase and cancellation of Class A common stock	(5,399)	
Balance at March 31	997,513	1,011,881

 $<sup>^{(1)}</sup>$  Share amounts reflected above are net of shares withheld to satisfy the employee's tax withholding obligation.

#### **ACCUMULATED OTHER COMPREHENSIVE LOSS (AOCL)**

The following tables present the changes in accumulated other comprehensive loss, net of tax:

	ı	Foreign			Accumulated
	C	Currency			Other
	Tra	anslation	Cash Flow	Benefit	Comprehensive
	Adj	justments	Hedges	Plans	Loss
Balance at December 31, 2023	\$	(2,513)	\$ (6)\$	(277)	\$ (2,796)
Other comprehensive income (loss) before reclassifications		(63)	2	(1)	(62)
Amounts reclassified from accumulated other comprehensive loss		_	1	3	4
Deferred taxes		_	(1)	_	(1)
Other comprehensive income (loss)		(63)	2	2	(59)
Balance at March 31, 2024	\$	(2,576)	\$ (4)\$	(275)	\$ (2,855)

		Foreign Currency			Accumulated Other
	Tr	anslation	<b>Cash Flow</b>	Benefit	Comprehensive
	Ad	justments	Hedges	Plans	Loss
Balance at December 31, 2022	\$	(2,666)	\$ (9)\$	(296	) \$ (2,971)
Other comprehensive loss before reclassifications		(61)	(1)	3	(59)
Amounts reclassified from accumulated other comprehensive loss		_	1	4	5
Other comprehensive income (loss)		(61)	(1)	7	(55)
Balance at March 31, 2023	\$	(2,727)	\$ (10)\$	(289	) \$ (3,026)

The amounts reclassified from accumulated other comprehensive loss during the three months ended March 31, 2024 and 2023 represent (i) gains (losses) reclassified on cash flow hedges when the hedged transaction occurs, (ii) the amortization of net actuarial gain (loss), prior service credit, settlements, and curtailments which are included in the computation of net periodic pension cost, and (iii) the release of foreign currency translation adjustments.

#### **NOTE 11. EARNINGS PER SHARE**

Basic and diluted net income per share of Class A common stock is presented below:

Three	Months	<b>Ended</b>	March	31,
-------	--------	--------------	-------	-----

(In millions, except per share amounts)	2024	2023
Net income	\$ 463 \$	581
Less: Net income attributable to noncontrolling interests	8	5
Net income attributable to Baker Hughes Company	\$ 455 \$	576
Weighted average shares outstanding:		
Class A basic	998	1,010
Class A diluted	1,004	1,018
Net income per share attributable to common stockholders:		
Class A basic	\$ 0.46 \$	0.57
Class A diluted	\$ 0.45 \$	0.57

For the three months ended March 31, 2024 and 2023, Class A diluted shares include the dilutive impact of equity awards except for approximately 1 million and 2 million options, respectively, that were excluded because the exercise price exceeded the average market price of our Class A common stock and is therefore antidilutive.

#### **NOTE 12. FINANCIAL INSTRUMENTS**

#### **RECURRING FAIR VALUE MEASUREMENTS**

Our assets and liabilities measured at fair value on a recurring basis consist of derivative instruments and investment securities.

		4	December 31, 2023						
	Level	Level	Level Net		Level	Level	Level	Net	
	1	2	3	Balance	1	2	3	Balance	
Assets									
Derivatives	\$ <b>—</b>	\$ 21	\$ —	\$ 21	\$ —	\$ 34	\$ —	\$ 34	
Investment securities	1,042	_	2	1,044	1,040	_	2	1,042	
Total assets	1,042	21	2	1,065	1,040	34	2	1,076	
Liabilities									
Derivatives	_	(73)	_	(73)	_	(76)	_	(76)	
Total liabilities	\$ —	\$ (73)	\$ —	\$ (73)	\$ —	\$ (76)	\$ —	\$ (76)	

		March 31, 2024						December 31, 2023								
			•	Gross		Gross						Gross	C	Gross		
	Am	ortized	Un	realized	Uı	nrealized	Est	timated	Αı	mortized	Ur	realized	Unr	realized	Esti	mated
		Cost		Gains		Losses	Fai	ir Value		Cost		Gains	L	osses	Fair	Value
Investment securities (1)																
Non-U.S. debt securities (2)	\$	30	\$	_	\$	_	\$	30	\$	66	\$	1	\$	_	\$	67
Equity securities		529		485		_		1,014		527		451		(3)		975
Total	\$	559	\$	485	\$	_	\$ :	1,044	\$	593	\$	452	\$	(3)	\$ 1	,042

<sup>(1)</sup> Gains recorded to earnings related to these securities were \$27 million and \$392 million for the three months ended March 31, 2024 and 2023, respectively.

As of March 31, 2024 and December 31, 2023, the balance of our equity securities with readily determinable fair values is \$1,014 million and \$975 million, respectively, and is

<sup>(2)</sup> As of March 31, 2024, our non-U.S. debt securities are classified as available for sale securities and mature within two years.

comprised mainly of our investment in ADNOC Drilling, and is recorded primarily in "All other current assets" in the condensed consolidated statements of financial position. We measured our investments at fair value based on quoted prices in active markets.

Gains recorded to earnings for our equity securities with readily determinable fair values were \$52 million and \$392 million for the three months ended March 31, 2024 and 2023, respectively. Gains (losses) related to our equity securities with readily determinable fair values are reported in "Other non-operating income (loss), net" in the condensed consolidated statements of income (loss).

#### FAIR VALUE DISCLOSURE OF FINANCIAL INSTRUMENTS

Our financial instruments include cash and cash equivalents, current receivables, certain investments, accounts payable, short and long-term debt, and derivative financial instruments. Except for long-term debt, the estimated fair value of these financial instruments as of March 31, 2024 and December 31, 2023 approximates their carrying value

as reflected in our condensed consolidated financial statements. For further information on the fair value of our debt, see "Note 8. Debt."

#### **DERIVATIVES AND HEDGING**

We use derivatives to manage our risks and do not use derivatives for speculation. The table below summarizes the fair value of all derivatives, including hedging instruments and embedded derivatives.

	 March	31, 2024	Decembe	r 31, 2023	
	Assets	Liabilit	ties	Assets	Liabilities
Derivatives accounted for as hedges					
Currency exchange contracts	\$ 10	\$	(1) \$	10	\$ (3)
Interest rate swap contracts	_		(57)	_	(52)
Derivatives not accounted for as hedges					
Currency exchange contracts and					
other	11		(15)	24	(21)
Total derivatives	\$ 21	\$	(73) \$	34	\$ (76)

Derivatives are classified in the condensed consolidated statements of financial position depending on their respective maturity date. As of March 31, 2024 and December 31, 2023, \$19 million and \$31 million of derivative assets are recorded in "All other current assets" and \$2 million and \$3 million are recorded in "All other assets" in the condensed consolidated statements of financial position, respectively. As of March 31, 2024 and December 31, 2023, \$16 million and \$23 million of derivative liabilities are recorded in "All other current liabilities" and \$57 million and \$53 million are recorded in "All other liabilities" in the condensed consolidated statements of financial position, respectively.

In January 2024, we issued a credit default swap ("CDS") for a notional amount of \$261 million to a third-party financial institution. The CDS relates to a secured borrowing provided by the financial institution to a customer in Mexico that was utilized to pay certain of our outstanding receivables. The notional amount of the CDS will reduce on a monthly basis over its 26-month term. As of March 31, 2024, the fair value of this derivative liability was not material.

#### FORMS OF HEDGING

#### **Cash Flow Hedges**

We use cash flow hedging primarily to mitigate the effects of foreign exchange rate changes on purchase and sale contracts. Accordingly, the vast majority of our derivative activity in this category consists of currency exchange contracts. In addition, we are exposed to interest rate risk fluctuations in connection with long-term debt that we issue from time to

time to fund our operations. Changes in the fair value of cash flow hedges are recorded in a separate component of equity (referred to as "Accumulated Other Comprehensive Income" or "AOCI") and are recorded in earnings in the period in which the hedged transaction occurs. See "Note 10. Equity" for further information on activity in AOCI for cash flow hedges. As of March 31, 2024 and December 31, 2023, the maximum term of cash flow hedges that hedge forecasted transactions was approximately two years.

#### **Fair Value Hedges**

All of our long-term debt is comprised of fixed rate instruments. We are subject to interest rate risk on our debt portfolio and may use interest rate swaps to manage the economic effect of fixed rate obligations associated with certain debt. Under these arrangements, we agree to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount.

As of March 31, 2024 and December 31, 2023, we had interest rate swaps with a notional amount of \$500 million that converted a portion of our \$1,350 million aggregate principal amount of 3.337% fixed rate Senior Notes due 2027 into a floating rate instrument with an interest rate based on a LIBOR index as a hedge of its exposure to

changes in fair value that are attributable to interest rate risk. As of July 1, 2023, the interest rate changed to be based on a Secured Overnight Financing Rate index. We concluded that the interest rate swap met the criteria necessary to qualify for the short-cut method of hedge accounting, and as such, an assumption is made that the change in the fair value of the hedged debt, due to changes in the benchmark rate, exactly offsets the change in the fair value of the interest rate swaps. Therefore, the derivative is considered to be effective at achieving offsetting changes in the fair value of the hedged liability, and no ineffectiveness is recognized. The mark-to-market of this fair value hedge is recorded as gains or losses in interest expense and is equally offset by the gain or loss of the underlying debt instrument, which also is recorded in interest expense.

#### **NOTIONAL AMOUNT OF DERIVATIVES**

The notional amount of a derivative is used to determine, along with the other terms of the derivative, the amounts to be exchanged between the counterparties. We disclose the derivative notional amounts on a gross basis to indicate the total counterparty risk but it does not generally represent amounts exchanged by us and the counterparties. A substantial majority of the outstanding notional amount of \$5.0 billion and \$4.2 billion at March 31, 2024 and December 31, 2023, respectively, is related to hedges of anticipated sales and purchases in foreign currency, commodity purchases, changes in interest rates, and contractual terms in contracts that are considered embedded derivatives and for intercompany borrowings in foreign currencies.

#### **COUNTERPARTY CREDIT RISK**

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our agreements) on an individual counterparty basis.

#### NOTE 13. REVENUE RELATED TO CONTRACTS WITH CUSTOMERS

#### **DISAGGREGATED REVENUE**

We disaggregate our revenue from contracts with customers by product line for both our OFSE and IET segments, as we believe this best depicts how the nature, amount, timing and uncertainty of our revenue and cash flows are affected by economic factors. In addition, management views revenue from contracts with customers for OFSE by geography based on the location to where the product is shipped or the services are performed.

The series of tables below present our revenue disaggregated by these categories.

	Three Months Ended March 31,							
Total Revenue		2024	2023					
Well Construction	\$	1,061 \$	1,061					
Completions, Intervention & Measurements		1,006	909					
Production Solutions		945	938					
Subsea & Surface Pressure Systems		771	670					
Oilfield Services & Equipment		3,783	3,577					
Gas Technology Equipment		1,210	831					
Gas Technology Services		614	591					
Total Gas Technology		1,824	1,422					
Industrial Products		462	423					
Industrial Solutions		265	222					
Controls (1)		_	40					
Total Industrial Technology		727	685					
Climate Technology Solutions		83	31					
Industrial & Energy Technology		2,634	2,138					
Total	\$	6,418 \$	5,716					

<sup>&</sup>lt;sup>(1)</sup> The sale of our controls business was completed in April 2023.

	Thre	e Months Ende	ed March 31,
Oilfield Services & Equipment Geographic Revenue		2024	2023
North America	\$	990 \$	992
Latin America		637	661
Europe/CIS/Sub-Saharan Africa		750	581
Middle East/Asia		1,405	1,345
Oilfield Services & Equipment	\$	3,783 \$	3,577

#### **REMAINING PERFORMANCE OBLIGATIONS**

As of March 31, 2024, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$32.7 billion. As of March 31, 2024, we expect to recognize revenue of approximately 62%, 74% and 90% of the total remaining performance obligations within 2, 5, and 15 years, respectively, and the remaining thereafter. Contract modifications could affect both the timing to complete as well as the amount to be received as we fulfill the related remaining performance obligations.

#### **NOTE 14. SEGMENT INFORMATION**

The Company's segments are determined as those operations whose results are reviewed regularly by the chief operating decision maker ("CODM"), who is our Chief Executive Officer, in deciding how to allocate resources and assess performance. We report our operating results through two operating segments, OFSE and IET. Each segment is organized and managed based upon the nature of our markets and customers and consists of similar products and services. These products and services operate across upstream oil and gas and broader energy and industrial markets.

#### **OILFIELD SERVICES & EQUIPMENT**

Oilfield Services & Equipment provides products and services for onshore and offshore oilfield operations across the lifecycle of a well, ranging from exploration, appraisal, and development, to production, rejuvenation, and decommissioning. OFSE is organized into four product lines: Well Construction, which encompasses drilling services, drill bits, and drilling & completions fluids; Completions, Intervention, and Measurements, which encompasses well completions, pressure pumping, and wireline services; Production Solutions, which spans artificial lift systems and oilfield & industrial chemicals; and Subsea & Surface Pressure Systems, which encompasses subsea projects services and drilling systems, surface pressure control, and flexible pipe systems. Beyond its traditional oilfield concentration, OFSE is expanding its capabilities and technology portfolio to meet the challenges of a net-zero future. These efforts include expanding into new energy areas such as geothermal and carbon capture, utilization and storage, strengthening its digital architecture and addressing key energy market themes.

#### **INDUSTRIAL & ENERGY TECHNOLOGY**

Industrial & Energy Technology provides technology solutions and services for mechanical-drive, compression and power-generation applications across the energy industry, including oil and gas, liquefied natural gas ("LNG") operations, downstream refining and petrochemical markets, as well as lower carbon solutions to broader energy and industrial sectors. IET also provides equipment, software, and services that serve a wide range of industries including petrochemical and refining, nuclear, aviation, automotive, mining, cement, metals, pulp and paper, and food and beverage. IET is organized into five product lines - Gas Technology Equipment, Gas Technology Services, Industrial Products, Industrial Solutions, and Climate Technology Solutions.

Revenue and operating income for each segment are used by the CODM to assess the performance of each segment in a financial period. The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes before the following: net interest expense, net other non-operating income (loss), corporate expenses, restructuring, impairment and other charges, inventory impairments, and certain gains and losses not allocated to the operating segments. Consistent accounting policies have been applied by all segments within the Company, for all reporting periods. Intercompany revenue and expense amounts have been

eliminated within each segment to report on the basis that management uses internally for evaluating segment performance.

Summarized financial information for the Company's segments is shown in the following tables.

	Three Months Ended March 31,			
Revenue		2024	2023	
Oilfield Services & Equipment	\$	3,783 \$	3,577	
Industrial & Energy Technology		2,634	2,138	
Total	\$	6,418 \$	5,716	

## Baker Hughes Company Notes to Unaudited Condensed Consolidated Financial Statements

Three	Months	Ended	l Marc	h 31,
-------	--------	-------	--------	-------

Income before income taxes	2024		2023	
Oilfield Services & Equipment	\$	422 \$	371	
Industrial & Energy Technology		330	241	
Total segment	,	752	612	
Corporate		(92)	(100)	
Inventory impairment (1)		_	(18)	
Restructuring, impairment and other		(7)	(56)	
Other non-operating income, net		29	386	
Interest expense, net		(41)	(64)	
Income before income taxes	\$	641 \$	760	

<sup>(1)</sup> Charges for inventory impairments are reported in "Cost of goods sold" in the condensed consolidated statements of income (loss).

The following table presents depreciation and amortization:

	Three Months Ended March 31,			
Depreciation and amortization	2024		2023	
Oilfield Services & Equipment	\$	222 \$	208	
Industrial & Energy Technology		56	56	
Total segment		279	264	
Corporate		4	5	
Total	\$	283 \$	269	

### **NOTE 15. RELATED PARTY TRANSACTIONS**

We have an aeroderivative joint venture ("Aero JV") we formed with General Electric Company ("GE") in 2019. As of March 31, 2024, the Aero JV was jointly controlled by GE and us, each with ownership interest of 50%, and therefore, we do not consolidate the Aero JV. In February 2024, we received notice from GE that it intends to transfer its interest in the Aero JV to GE Vernova LLC in the second quarter of 2024. The transfer occurred as a result of GE's spin-off of GE Vernova. We had purchases from the Aero JV of \$103 million and \$114 million during the three months ended March 31, 2024 and 2023, respectively. We have \$82 million and \$71 million of accounts payable at March 31, 2024 and December 31, 2023, respectively, for products and services provided by the Aero JV in the ordinary course of business.

#### **NOTE 16. COMMITMENTS AND CONTINGENCIES**

#### **LITIGATION**

We are subject to legal proceedings arising in the ordinary course of our business. Because legal proceedings are inherently uncertain, we are unable to predict the ultimate outcome of such matters. We record a liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. Based on the opinion of management, we do not expect the ultimate outcome of currently pending legal proceedings to have a material adverse effect on our results of operations, financial position or cash flows. However, there can be no assurance as to the ultimate outcome of these matters.

On July 31, 2018, International Engineering & Construction S.A. ("IEC") initiated arbitration proceedings in New York administered by the International Center for Dispute Resolution ("ICDR") against the Company and its subsidiaries arising out of a series of sales and service contracts entered between IEC and the Company's subsidiaries for the sale and installation of LNG plants and related power generation equipment in Nigeria

## Baker Hughes Company Notes to Unaudited Condensed Consolidated Financial Statements

("Contracts"). Prior to the filing of the IEC Arbitration, the Company's subsidiaries made demands for payment due under the Contracts. On August 15, 2018, the Company's subsidiaries initiated a separate demand for ICDR arbitration against IEC for claims of additional costs and amounts due under the Contracts. On October 10, 2018, IEC filed a Petition to Compel Arbitration in the United States District Court for the Southern District of New York against the Company seeking to compel non-signatory Baker Hughes entities to participate in the arbitration filed by IEC. The complaint is captioned International Engineering & Construction S.A. et al. v. Baker Hughes, a GE company, LLC, et al. No. 18cv-09241 ("S.D.N.Y 2018"); this action was dismissed by the Court on August 13, 2019. In the arbitration, IEC alleges breach of contract and other claims against the Company and its subsidiaries and seeks recovery of alleged compensatory damages, in addition to reasonable attorneys' fees, expenses and arbitration costs. On March 15, 2019, IEC amended its request for arbitration to alleged damages of \$591 million of lost profits plus unspecified additional costs based on alleged non-performance of the contracts in dispute. The arbitration hearing was held from December 9, 2019 to December 20, 2019. On March 3, 2020, IEC amended their damages claim to \$700 million of alleged loss cash flow or, in the alternative, \$244.9 million of lost profits and various costs based on alleged non-performance of the contracts in dispute, and in addition \$4.8 million of liquidated damages, \$58.6 million in take-or-pay costs of feed gas, and unspecified additional costs of rectification and take-or-pay future obligations, plus unspecified interest and attorneys' fees. On May 3, 2020, the arbitration panel dismissed IEC's request for take-or-pay damages. On May 29, 2020, IEC quantified their claim for legal fees at \$14.2 million and reduced their alternative claim from \$244.9 million to approximately \$235 million. The Company and its subsidiaries have contested IEC's claims and are pursuing claims for compensation under the contracts. On October 31, 2020, the ICDR notified the arbitration panel's final award, which dismissed the majority of IEC's claims and awarded a portion of the Company's claims. On January 27, 2021, IEC filed a petition to vacate the arbitral award in the Supreme Court of New York, County of New York. On March 5, 2021, the Company filed a petition to confirm the arbitral award, and on March 8, 2021, the Company removed the matter to the United States District Court for the Southern District of New York. On November 16, 2021, the court granted the Company's petition to confirm the award and denied IEC's petition to vacate. During the second quarter of 2022, IEC paid the amounts owed under the arbitration award, which had an immaterial impact on the Company's financial statements. On February 3, 2022, IEC initiated another arbitration proceeding in New York administered by the ICDR against certain of the Company's subsidiaries arising out of the same project which formed the basis of the first arbitration. On March 25, 2022, the Company's subsidiaries initiated a separate demand for ICDR arbitration against IEC for claims of additional costs and amounts due; such claims against IEC have now been resolved, with any consideration having an immaterial impact on the Company's financial statements. At this time, we are not able to predict the outcome of the proceeding which is pending against the Company's subsidiaries.

On or around February 15, 2023, the lead plaintiff and three additional named plaintiffs in a putative securities class action styled The Reckstin Family Trust, et al., v. C3.ai, Inc., et al., No. 4:22-cv-01413-HSG, filed an amended class action complaint (the "Amended Complaint") in the United States District Court for the Northern District of California. The Amended Complaint names the following as defendants: (i) C3.ai., Inc. ("C3 AI"), (ii) certain of C3 AI's

current and/or former officers and directors, (iii) certain underwriters for the C3 Al initial public offering (the "IPO"), and (iv) the Company, and its President and CEO (who formerly served as a director on the board of C3 Al). The Amended Complaint alleges violations of the Securities Act of 1933 and the Securities Exchange Act of 1934 (the "Exchange Act") in connection with the IPO and the subsequent period between December 9, 2020 and December 2, 2021, during which BHH LLC held equity investments in C3 Al. The action seeks unspecified damages and the award of costs and expenses, including reasonable attorneys' fees. On February 22, 2024, the Court dismissed the claims against the Company. However, on April 4, 2024, the plaintiffs filed an amended complaint, reasserting their claims against the Company under the Securities Act of 1933 and the Exchange Act. At this time, we are not able to predict the outcome of these proceedings.

We insure against risks arising from our business to the extent deemed prudent by our management and to the extent insurance is available, but no assurance can be given that the nature and amount of that insurance will be sufficient to fully indemnify us against liabilities arising out of pending or future legal proceedings or other claims. Most of our insurance policies contain deductibles or self-insured retentions in amounts we deem prudent and for which we are responsible for payment. In determining the amount of self-insurance, it is our policy to self-insure those losses that are predictable, measurable and recurring in nature, such as claims for automobile liability, general liability and workers compensation.

# Baker Hughes Company Notes to Unaudited Condensed Consolidated Financial Statements

#### **OTHER**

In the normal course of business with customers, vendors and others, we have entered into off-balance sheet arrangements, such as surety bonds for performance, letters of credit and other bank issued guarantees. We also provide a guarantee to GE Capital on behalf of a customer who entered into a financing arrangement with GE Capital. Total off-balance sheet arrangements were approximately \$5.1 billion at March 31, 2024. It is not practicable to estimate the fair value of these financial instruments. As of March 31, 2024, none of the off-balance sheet arrangements either has, or is likely to have, a material effect on our financial position, results of operations or cash flows.

We sometimes enter into consortium or similar arrangements for certain projects primarily in our OFSE segment. Under such arrangements, each party is responsible for performing a certain scope of work within the total scope of the contracted work, and the obligations expire when all contractual obligations are completed. The failure or inability, financially or otherwise, of any of the parties to perform their obligations could impose additional costs and obligations on us. These factors could result in unanticipated costs to complete the project, liquidated damages or contract disputes.

#### NOTE 17. RESTRUCTURING, IMPAIRMENT AND OTHER

We recorded restructuring, impairment and other charges of \$7 million and \$56 million during the three months ended March 31, 2024 and 2023, respectively.

The charges in the first quarter of 2023 primarily relate to employee termination expenses driven by actions taken by the Company to facilitate the reorganization into two segments and corporate restructuring. These actions also included inventory impairments of \$18 million, recorded in "Cost of goods sold" in our condensed consolidated statements of income (loss).

The following table presents restructuring and impairment charges by the impacted segment; however, these net charges are not included in the reported segment results:

	Three Months Ended		
Segments	March	31, 2023	
Oilfield Services & Equipment	\$	15	
Industrial & Energy Technology		14	
Corporate		27	
Total	\$	56	

The following table presents restructuring and impairment charges by type, and includes gains on the dispositions of certain facilities as a consequence of exit activities:

## Three Months Ended

Charges by Type	March 31, 2023		
Property, plant & equipment, net	\$	15	
Employee-related termination costs		31	
Other incremental costs		10	
Total	\$	56	

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should be read in conjunction with the condensed consolidated financial statements and the related notes included in Item 1 thereto, as well as our Annual Report on Form 10-K for the year ended December 31, 2023 ("2023 Annual Report").

We are an energy technology company with a broad and diversified portfolio of technologies and services that span the energy and industrial value chain. We conduct business in more than 120 countries and employ approximately 57,000 employees. We operate through our two business segments: Oilfield Services & Equipment ("OFSE") and Industrial & Energy Technology ("IET"). We sell products and services primarily in the global oil and gas markets, within the upstream, midstream and downstream segments, as well as broader industrial and new energy markets.

#### **EXECUTIVE SUMMARY**

#### **Market Conditions**

In the first quarter of 2024, we saw strong momentum across the Company with significant improvement in our financial results over the first quarter of 2023, including key commercial successes, growth in revenue, expansion of operating margins and strong cash flow from operating activities.

As we look to the rest of 2024, we remain balanced on the oil and gas outlook and continue to see areas of strength across our broad portfolio. We continue to believe in a multiyear upstream spending cycle, which, we believe, will be more durable and less sensitive to commodity price swings relative to prior cycles and led by international and offshore markets.

In OFSE, a resilient global economy, a steeper than expected seasonal decline in U.S. oil production to start the year, and the roll forward of Organization of the Petroleum Exporting Countries (OPEC+) production cuts have helped to keep global oil markets more balanced. We maintain our expectations for year-over-year decline in activity in North America that we expect to be more than offset by growth in international market in 2024. Beyond 2024, we expect continued upstream spending growth, although at a more moderate pace than we have experienced in recent years and with increased focus on optimizing production from existing assets, leveraging our production and digital solutions businesses.

In IET, we also remain optimistic on the global natural gas outlook, seeing a continued shift towards the development of natural gas and liquefied natural gas ("LNG"). As a result, the LNG project pipeline remains strong driven by expectations for continued energy demand growth and the desire to decarbonize the energy ecosystem.

The conflict in the Middle East has added another element of uncertainty across the oil and gas markets. While this conflict has not had a material impact on our operations, a further escalation in geopolitical tensions across the region could impact the Company. We will continue to monitor and assess the impact of the conflict in the Middle East on our

business. Furthermore, in IET, the aeroderivative supply chain continues to show signs of tightness, which we will continue to manage operationally.

### **Financial Results and Key Company Initiatives**

In the first quarter of 2024, the Company generated revenue of \$6,418 million, compared to \$5,716 million in the first quarter of 2023, increasing \$702 million or 12%. The increase in revenue was primarily driven by higher volume in IET on Gas Technology Equipment project backlog execution and better activity in OFSE. Income before tax was \$641 million in the first quarter of 2024 compared to \$760 million in the first quarter of 2023, decreasing \$119 million. The decrease in income before tax was driven primarily by the decrease of positive effect from the change in fair value on certain equity securities compared to the first quarter of 2023, partially offset higher volume and price in both segments and structural cost-out initiatives.

Our journey of transformation continues. The business has undertaken significant structural changes, and we see the cost-out performance coming through our operating results. We have made significant progress; however, there is still more work to do to further identify areas to simplify and create efficiencies and modernize how the

business operates, including recent actions launched in OFSE to remove duplication and further streamline the business.

Baker Hughes remains committed to a flexible capital allocation policy that balances returning cash to shareholders and investing in growth opportunities. We increased our quarterly dividend in the third quarter of 2023 by one cent to \$0.20 per share and again in the first quarter of 2024 by one cent to \$0.21 per share. In the first quarter of 2024, we returned a total of \$368 million to shareholders in the form of dividends and share repurchases.

#### **Outlook**

Our business is exposed to a number of macro factors, which influence our outlook and expectations given the current volatile conditions in the industry. All of our outlook expectations are purely based on the market as we see it today and are subject to changing conditions in the industry.

- OFSE North America activity: North America activity has recently flattened out after trending lower for most of 2023, and we expect this flattening trend to last into the second quarter of 2024 before seeing a modest recovery in activity during the second half of the year.
- OFSE International activity: We expect spending outside of North America to experience solid growth in 2024, as compared to 2023.
- IET LNG projects: We remain optimistic on the LNG market long-term and view natural gas as a transition and destination fuel. We continue to view the long-term economics of the LNG industry as positive.

We have other businesses in our portfolio that are more correlated with various industrial metrics, including global GDP growth. We also have businesses within our portfolio that are exposed to new energy solutions, specifically focused around reducing carbon emissions of the energy and broader industry, including: hydrogen; geothermal; carbon capture, utilization and storage; energy storage; clean power; and emissions abatement solutions. We expect to see continued growth in these businesses as new energy solutions become a more prevalent part of the broader energy mix.

Overall, we believe our portfolio is well positioned to compete across the energy value chain and deliver comprehensive solutions for our customers. We remain optimistic about the long-term economics of the oil and gas industry, but we are continuing to operate with flexibility. Over time, we believe the world's demand for energy will continue to rise, and that hydrocarbons will play a major role in meeting the world's energy needs for the foreseeable future. As such, we remain focused on delivering innovative, low-emission, and cost-effective solutions that deliver step changes in operating and economic performance for our customers.

#### **Corporate Responsibility**

We believe we have an important role to play in society as an industry leader and partner. We view the area of environmental, social, and governance as a key lever to transform the

performance of our Company and our industry. In January 2019, we made a commitment to reduce Scope 1 and 2 carbon dioxide equivalent emissions from our operations by 50% by 2030 and achieve net zero emissions by 2050. We continue to make progress on emissions reductions, and reported in our 2022 Corporate Sustainability Report a 28% reduction in our Scope 1 and 2 carbon dioxide equivalent emissions compared to our 2019 base year.

#### **BUSINESS ENVIRONMENT**

The following discussion and analysis summarizes the significant factors affecting our results of operations, financial condition and liquidity position as of and for the three months ended March 31, 2024 and 2023, and should be read in conjunction with the condensed consolidated financial statements and related notes of the Company.

Our revenue is predominately generated from the sale of products and services to major, national, and independent oil and natural gas companies worldwide, and is dependent on spending by our customers for oil and natural gas exploration, field development and production. This spending is driven by a number of factors, including our customers' forecasts of future energy demand and supply, their access to resources to develop and produce oil and natural gas, their ability to fund their capital programs, the impact of new government regulations, and their expectations for oil and natural gas prices as a key driver of their cash flows.

#### Oil and Natural Gas Prices

Oil and natural gas prices are summarized in the table below as averages of the daily closing prices during each of the periods indicated.

Three	Months	Ended	Marc	h 31,
-------	--------	-------	------	-------

	2024	2023
Brent oil price (\$/Bbl) (1)	\$ 82.92 \$	81.07
WTI oil price (\$/Bbl) (2)	77.50	75.93
Natural gas price (\$/mmBtu) (3)	2.15	2.64

- (1) Energy Information Administration ("EIA") Europe Brent Spot Price per Barrel
- (2) EIA Cushing, OK West Texas Intermediate ("WTI") spot price
- (3) EIA Henry Hub Natural Gas Spot Price per million British Thermal Unit

Outside North America, customer spending is influenced by Brent oil prices, which increased from the same quarter last year, ranging from a high of \$87.36/Bbl in March 2024 to a low of \$75.47/Bbl in January 2024. For the three months ended March 31, 2024, Brent oil prices averaged \$82.92/Bbl, which represented an increase of \$1.85/Bbl from the same period last year.

In North America, customer spending is influenced by WTI oil prices, which increased from the same quarter last year. Overall, WTI oil prices ranged from a high of \$84.39/Bbl in March 2024 to a low of \$70.62/Bbl in January 2024. For the three months ended March 31, 2024, WTI oil prices averaged \$77.50/Bbl, which represented an increase of \$1.57/Bbl from the same period last year.

In North America, natural gas prices, as measured by the Henry Hub Natural Gas Spot Price, averaged \$2.15/mmBtu in the first quarter of 2024, representing a 19% decrease from the same quarter in the prior year. Throughout the quarter, Henry Hub Natural Gas Spot Prices ranged from a high of \$13.20/mmBtu in January 2024 to a low of \$1.25/mmBtu in March 2024.

### **Baker Hughes Rig Count**

The Baker Hughes rig counts are an important business barometer for the drilling industry and its suppliers. When drilling rigs are active, they consume products and services produced by the oil service industry. Rig count trends are driven by the exploration and development spending by oil and natural gas companies, which in turn is influenced by current and future price expectations for oil and natural gas. The counts may reflect the relative strength and stability of energy prices and overall market activity; however, these counts should not be solely relied on as other specific and pervasive conditions may exist that affect overall energy prices and market activity.

We have been providing rig counts to the public since 1944. We gather all relevant data through our field service personnel, who obtain the necessary data from routine visits to the

various rigs, customers, contractors and other outside sources as necessary. We base the classification of a well as either oil or natural gas primarily upon filings made by operators in the relevant jurisdiction. This data is then compiled and distributed to various wire services and trade associations and is published on our website. We believe the counting process and resulting data is reliable; however, it is subject to our ability to obtain accurate and timely information. Rig counts are compiled weekly for the U.S. and Canada and monthly for all international rigs. Published international rig counts do not include rigs drilling in certain locations, such as onshore China because this information is not readily available.

Rigs in the U.S. and Canada are counted as active if, on the day the count is taken, the well being drilled has been started but drilling has not been completed and the well is anticipated to be of sufficient depth to be a potential consumer of our drill bits. In international areas, rigs are counted on a weekly basis and deemed active if drilling activities occurred during the majority of the week. The weekly results are then averaged for the month and published accordingly. The rig count does not include rigs that are in transit from one location to another, rigging up, being used in non-drilling activities including production testing, completion and workover, and are not expected to be significant consumers of drill bits.

The rig counts are summarized in the table below as averages for each of the periods indicated.

Three	Mont	hs	<b>Ended</b>
	<b>March</b>	31	

	2024	2023	% Change
North America	831	982	(15)%
International	965	915	5 %
Worldwide	1,796	1,897	(5)%

The worldwide rig count was 1,796 for the first quarter of 2024, a decrease of 5% as compared to the same period last year primarily due to a decrease in North America. Within North America, the decrease was primarily driven by the U.S. rig count, which was down 18% when compared to the same period last year, and a decrease in the Canada rig count, which was down 6% when compared to the same period last year. Internationally, the rig count increase was driven by an increase in the Africa, Middle East, Asia Pacific, and Europe regions of 19%, 8%, 8%, and 2%, respectively.

#### **RESULTS OF OPERATIONS**

The discussions below relating to significant line items from our condensed consolidated statements of income (loss) are based on available information and represent our analysis of significant changes or events that impact the comparability of reported amounts. Where appropriate, we have identified specific events and changes that affect comparability or trends and, where reasonably practicable, have quantified the impact of such items. In addition, the discussions below for revenue and cost of revenue are on a total basis as the business drivers for product sales and services are similar. All dollar amounts in tabulations in this section are in millions of dollars, unless otherwise stated. Certain columns and rows may not add due to the use of rounded numbers.

Our condensed consolidated statements of income (loss) displays sales and costs of sales in accordance with the Securities and Exchange Commission ("SEC") regulations under which "goods" is required to include all sales of tangible products and "services" must include all other sales, including other service activities. For the amounts shown below, we distinguish between "equipment" and "product services", where product services refer to sales under product services agreements, including sales of both goods (such as spare parts and equipment upgrades) and related services (such as monitoring, maintenance and repairs), which is an important part of our operations. We refer to "product services" simply as "services" within the Business Environment section of Management's Discussion and Analysis.

Our results of operations are evaluated by the Chief Executive Officer on a consolidated basis as well as at the segment level. The performance of our operating segments is primarily evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes and before the following: net interest expense, net other non-operating income (loss), corporate expenses, restructuring, impairment and other charges,

inventory impairments, and certain gains and losses not allocated to the operating segments.

In evaluating the segment performance, the Company primarily uses the following:

**Volume:** Volume is defined as the increase or decrease in products and/or services sold period-over-period excluding the impact of foreign exchange and price. The volume impact on profit is calculated by multiplying the prior period profit rate by the change in revenue volume between the current and prior period. Volume also includes price, which is defined as the change in sales price for a comparable product or service period-over-period and is calculated as the period-over-period change in sales prices of comparable products and services.

**Foreign Exchange ("FX"):** FX measures the translational foreign exchange impact, or the translation impact of the period-over-period change on sales and costs directly attributable to change in the foreign exchange rate compared to the U.S. dollar. FX impact is calculated by multiplying the functional currency amounts (revenue or profit) with the period-over-period FX rate variance, using the average exchange rate for the respective period.

(Inflation)/Deflation: (Inflation)/deflation is defined as the increase or decrease in direct and indirect costs of the same type for an equal amount of volume. It is calculated as the year-over-year change in cost (i.e. price paid) of direct material, compensation and benefits, and overhead costs.

**Productivity:** Productivity is measured by the remaining variance in profit, after adjusting for the period-over-period impact of volume and price, foreign exchange and (inflation)/deflation as defined above. Improved or lower period-over-period cost productivity is the result of cost efficiencies or inefficiencies, such as cost decreasing or increasing more than volume, or cost increasing or decreasing less than volume, or changes in sales mix among segments. This also includes the period-over-period variance of transactional foreign exchange, aside from those foreign currency devaluations that are reported separately for business evaluation purposes.

## **Orders and Remaining Performance Obligations**

**Orders**: We recognized orders of \$6.5 billion and \$7.6 billion for the three months ended March 31, 2024 and 2023, respectively.

We recognized OFSE orders of \$3.6 billion and \$4.1 billion, and IET orders of \$2.9 billion and \$3.5 billion for the three months ended March 31, 2024 and 2023, respectively. Within IET, Gas Technology orders were \$1.9 billion and \$2.4 billion, Industrial Technology orders were \$0.8 billion and \$0.9 billion, and Climate Technology Solutions ("CTS") orders were \$0.2 billion and \$0.3 billion, for the three months ended March 31, 2024 and 2023, respectively. References to total new energy orders incorporates CTS in IET of \$0.2 billion.

**Remaining Performance Obligations ("RPO"):** As of March 31, 2024, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$32.7 billion. As of March 31, 2024, OFSE remaining performance obligations totaled \$3.4 billion, and IET remaining performance obligations totaled \$29.3 billion.

#### **Revenue and Operating Income**

Summarized financial information for the Company's segments is shown in the following tables.

Three Months Ended March 31,

	-			
		2024	2023	\$ Change
Revenue:				
Well Construction	\$	1,061 \$	1,061 \$	_
Completions, Intervention & Measurements		1,006	909	97
Production Solutions		945	938	7
Subsea & Surface Pressure Systems		771	670	101
Oilfield Services & Equipment		3,783	3,577	206
Gas Technology Equipment		1,210	831	379
Gas Technology Services		614	591	23
Total Gas Technology		1,824	1,422	402
Industrial Products		462	423	39
Industrial Solutions		265	222	42
Controls (1)		_	40	(40)
Total Industrial Technology		727	685	42
Climate Technology Solutions		83	31	52
Industrial & Energy Technology		2,634	2,138	496
Total	\$	6,418 \$	5,716 \$	702

 $<sup>\,^{(1)}\,\,</sup>$  The sale of our controls business was completed in April 2023.

The following table presents Oilfield Services & Equipment revenue by geographic region:

# Three Months Ended March 31.

	<b>5-</b> /			
		2024	2023	\$ Change
North America	\$	990 \$	992 \$	(2)
Latin America		637	661	(23)
Europe/CIS/Sub-Saharan Africa		750	581	170
Middle East/Asia		1,405	1,345	61
Oilfield Services & Equipment	\$	3,783 \$	3,577 \$	206
North America	\$	990 \$	992 \$	(2)
International		2,793	2,586	208

The following table presents segment operating income through to net income for the Company.

Three	Months Ended	March
	21	

	31,				
		2024	2023	\$ Change	
Segment operating income:					
Oilfield Services & Equipment	\$	422 \$	371 \$	50	
Industrial & Energy Technology		330	241	89	
Total segment operating income		752	612	139	
Corporate		(92)	(100)	8	
Inventory impairment (1)		_	(18)	18	
Restructuring, impairment and other		(7)	(56)	49	
Operating income		653	438	215	
Other non-operating income, net		29	386	(357)	
Interest expense, net		(41)	(64)	23	
Income before income taxes		641	760	(119)	
Provision for income taxes		(178)	(179)	1	
Net income	\$	463 \$	581 \$	(118)	

<sup>(1)</sup> Charges for inventory impairments are reported in "Cost of goods sold" in the condensed consolidated statements of income (loss).

## **Segment Revenues and Segment Operating Income**

First Quarter of 2024 Compared to the First Quarter of 2023

Revenue increased \$702 million, or 12%, driven by increased activity across both segments. OFSE increased \$206 million and IET increased \$496 million. Total segment operating income increased \$139 million, driven by both segments.

### Oilfield Services & Equipment

OFSE revenue of \$3,783 million increased \$206 million, or 6%, in the first quarter of 2024 compared to the first quarter of 2023, as a result of increased international activity as evidenced by an increase in the international rig count. International revenue was \$2,793 million in the first quarter of 2024, an increase of \$208 million from the first quarter of 2023, primarily driven by the Europe/CIS/Sub-Saharan Africa and Middle East/Asia regions, partially offset by Latin America regions. North America revenue was \$990 million in the first quarter of 2024, a decrease of \$2 million from the first quarter of 2023.

OFSE segment operating income was \$422 million in the first quarter of 2024 compared to \$371 million in the first quarter of 2023. The increase in operating income was primarily driven by higher volume, price, and cost-out initiatives partially offset by unfavorable business mix and inflationary pressure.

## **Industrial & Energy Technology**

IET revenue of \$2,634 million increased \$496 million, or 23%, in the first quarter of 2024 compared to the first quarter of 2023. The increase was primarily driven by higher volume in Gas Technology Equipment and, to a lesser extent, in CTS, Industrial Technology and Gas Technology Services.

IET segment operating income was \$330 million in the first quarter of 2024 compared to \$241 million in the first quarter of 2023. The operating income performance in the first quarter of 2024 was driven by higher volume, price and cost-out initiatives, partially offset by unfavorable business mix, inflationary pressure, and higher research and development spend.

#### Corporate

In the first quarter of 2024, corporate expenses were \$92 million compared to \$100 million in the first quarter of 2023. The decrease of \$8 million was driven by savings related to our corporate optimization process.

#### **Inventory Impairment**

In the first quarter of 2023, we recorded inventory impairments of \$18 million predominately in our OFSE segment. Charges for inventory impairments are reported in "Cost of goods sold" in the condensed consolidated statements of income (loss).

## Restructuring, Impairment and Other

In the first quarter of 2024, we recognized \$7 million of restructuring, impairment, and other charges, compared to \$56 million in the first quarter of 2023. The charges in the first quarter of 2023 primarily relate to employee termination expenses driven by actions taken by the Company to facilitate the reorganization into two segments.

#### Other Non-Operating Income, Net

In the first quarter of 2024, we incurred \$29 million of other non-operating income. Included in this amount was a net gain of \$52 million from the change in fair value for certain equity investments. In the first quarter of 2023, we incurred \$386 million of other non-operating income. Included in this amount was a gain of \$392 million from the change in fair value for certain equity investments.

### Interest Expense, Net

In the first quarter of 2024, we incurred net interest expense of \$41 million, which includes interest income of \$30 million. Net interest expense decreased \$23 million compared to the first quarter of 2023, primarily driven by higher interest income.

#### **Income Taxes**

In the first quarter of 2024, the provision for income taxes was \$178 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to income in jurisdictions with tax rates higher than in the U.S. and losses with no tax benefit due to valuation allowances, partially offset by income subject to U.S. tax at an effective rate less than 21% due to valuation allowances.

In the first quarter of 2023, the provision for income taxes was \$179 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to income in jurisdictions with tax rates higher than in the U.S., which is partially offset by income subject to U.S. tax at an effective rate less than 21% due to valuation allowances.

In 2021, as part of the Organization for Economic Co-operation and Development's ("OECD") Inclusive Framework, 140 member countries agreed to the implementation of the Pillar Two Global Minimum Tax ("Pillar Two") of 15%. The OECD continues to release additional guidance, including administrative guidance on how Pillar Two rules should be interpreted and applied by jurisdictions as they adopt Pillar Two. A number of countries have utilized the administrative guidance as a starting point for legislation that went into effect January 1, 2024. Based on current enacted legislation, Baker Hughes anticipates the impact of Pillar Two to be immaterial to the Company for 2024.

#### LIQUIDITY AND CAPITAL RESOURCES

Our objective in financing our business is to maintain sufficient liquidity, adequate financial resources and financial flexibility in order to fund the requirements of our business. We continue to maintain solid financial strength and liquidity. At March 31, 2024, we had cash and cash equivalents of \$2.7 billion compared to \$2.6 billion at December 31, 2023.

In the U.S. we held cash and cash equivalents of approximately \$0.8 billion and \$0.6 billion and outside the U.S. of approximately \$1.9 billion and \$2.0 billion as of March 31, 2024 and December 31, 2023, respectively. A substantial portion of the cash held outside the U.S. at March 31, 2024 has been reinvested in active non-U.S. business operations. If we decide at a later date to repatriate certain cash to the U.S., we may incur other additional taxes that would not be significant to the total tax provision.

As of March 31, 2024 and December 31, 2023, we had \$614 million and \$637 million, respectively, of cash held in countries with currency controls that limit the flow of cash out of the jurisdiction or limit our ability to transfer funds without potentially incurring substantial costs. These funds are available to fund operations and growth in their respective jurisdictions, and we do not currently anticipate a need to transfer these funds to the U.S.

We have a \$3 billion committed unsecured revolving credit facility ("the Credit Agreement") with commercial banks maturing in November 2028. The Credit Agreement contains certain representations and warranties, certain affirmative covenants and negative covenants, in each case we consider customary. Upon the occurrence of certain events of default, our obligations under the Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the Credit Agreement and other customary defaults. No such events of default have occurred. The Credit Agreement is fully and unconditionally guaranteed on a senior unsecured basis by Baker Hughes. In addition, we have authorization to issue up to \$3 billion of commercial paper. At March 31, 2024 and December 31, 2023, there were no borrowings under the Credit Agreement and no outstanding commercial paper.

Certain Senior Notes contain covenants that restrict our ability to take certain actions. See "Note 8. Debt" of the Notes to Unaudited Condensed Consolidated Financial Statements in this Quarterly Report for further details. At March 31, 2024, we were in compliance with all debt covenants. Our next debt maturity is June 2024.

We continuously review our liquidity and capital resources. If market conditions were to change, for instance due to the uncertainty created by geopolitical events, a global pandemic or a significant decline in oil and gas prices, and our revenue was reduced

significantly or operating costs were to increase significantly, our cash flows and liquidity could be negatively impacted. Additionally, it could cause the rating agencies to lower our credit ratings. There are no ratings triggers that would accelerate the maturity of any borrowings under our committed credit facility; however, a downgrade in our credit ratings could increase the cost of borrowings under the credit facility and could also limit or preclude our ability to issue commercial paper. Should this occur, we could seek alternative sources of funding, including borrowing under the credit facility.

During the three months ended March 31, 2024, we dispersed cash to fund a variety of activities including certain working capital needs, capital expenditures, the payment of dividends, and repurchases of our common stock.

#### **Cash Flows**

Cash flows provided by (used in) each type of activity were as follows for the three months ended March 31:

(In millions)	2024		2023	
Operating activities	\$	784 \$	461	
Investing activities		(269)	(229)	
Financing activities		(427)	(250)	

#### **Operating Activities**

Cash flows from operating activities generated cash of \$784 million and \$461 million for the three months ended March 31, 2024 and 2023, respectively.

Our largest source of operating cash is payments from customers, of which the largest component is collecting cash related to our sales of products and services, including advance payments or progress collections for work to be performed. The primary use of operating cash is to pay our suppliers, employees, tax authorities, and others for a wide range of goods and services.

For the three months ended March 31, 2024, cash generated from operating activities were primarily driven by net income adjusted for certain noncash items (including depreciation, amortization, gain on equity securities, stock-based compensation cost, and deferred tax provision (benefit)). Net working capital cash generation was \$209 million for the three months ended March 31, 2024, mainly due to accounts receivable, accounts payable, and progress collections on equipment contracts, partially offset by an increase in inventory as we continue to build for growth. Included in the cash flows from operating activities for three months ended March 31, 2024 are payments of \$75 million made primarily for employee severance as a result of our restructuring activities.

For the three months ended March 31, 2023, cash generated from operating activities were primarily driven by net income adjusted for certain noncash items (including depreciation, amortization, gain on equity securities, stock-based compensation cost, deferred tax provision, and the impairment of certain assets). Net working capital cash usage was \$63 million for the three months ended March 31, 2023, mainly due to the increase in receivables and inventory as we build for growth, partially offset by strong progress collections on equipment contracts.

## **Investing Activities**

Cash flows from investing activities used cash of \$269 million and \$229 million for the three months ended March 31, 2024 and 2023, respectively.

Our principal recurring investing activity is the funding of capital expenditures including property, plant and equipment ("PP&E") and software, to support and generate revenue from operations. Expenditures for capital assets were \$333 million and \$310 million for the three months ended March 31, 2024 and 2023, respectively, partially offset by cash flows from the

disposal of PP&E of \$51 million and \$46 million for the three months ended March 31, 2024 and 2023, respectively. Proceeds from the disposal of assets are primarily related to equipment that was lost-in-hole, predominantly in OFSE, and PP&E no longer used in operations that was sold throughout the period.

## **Financing Activities**

Cash flows from financing activities used cash of \$427 million and \$250 million for the three months ended March 31, 2024 and 2023, respectively.

We increased our quarterly dividend in the first quarter of 2024 by one cent to \$0.21 per share. We paid dividends of \$210 million and \$192 million to our Class A shareholders during the three months ended March 31, 2024 and 2023, respectively.

We repurchased and canceled 5.4 million shares of Class A common stock for a total of \$158 million during the three months ended March 31, 2024. There were no shares of Class A common stock repurchased during the three months ended March 31, 2023.

#### **Cash Requirements**

We believe cash on hand, cash flows from operating activities, the available revolving credit facility, access to both commercial paper and our uncommitted lines of credit, and availability under our existing shelf registrations of debt will provide us with sufficient capital resources and liquidity in the short-term and long-term to manage our working capital needs, meet contractual obligations, fund capital expenditures and dividends, repay debt, repurchase our common stock, and support the development of our short-term and long-term operating strategies.

Our capital expenditures can be adjusted and managed by us to match market demand and activity levels. We continue to believe that based on current market conditions, capital expenditures in 2024 are expected to be made at a rate that would equal up to 5% of annual revenue. The expenditures are expected to be used primarily for normal, recurring items necessary to support our business. We currently anticipate making income tax payments in the range of \$800 million to \$850 million in 2024.

## **Other Factors Affecting Liquidity**

Customer receivables: In line with industry practice, we may bill our customers for services provided in arrears dependent upon contractual terms. In a challenging economic environment, we may experience delays in the payment of our invoices due to customers' lower cash flow from operations or their more limited access to credit markets. While historically there have not been material non-payment events, we attempt to mitigate this risk through working with our customers to restructure their debts. A customer's failure or delay in payment could have a material adverse effect on our short-term liquidity and results of operations. Our gross customer receivables in the U.S. were 17% as of March 31, 2024. No other country accounted for more than 10% of our gross customer receivables at this date.

International operations: Our cash that is held outside the U.S. is 71% of the total cash balance as of March 31, 2024. Depending on the jurisdiction or country where this cash is held, we may not be able to use this cash quickly and efficiently due to exchange or cash controls that could make it challenging. As a result, our cash balance may not represent our ability to quickly and efficiently use this cash.

#### **Guarantor Information**

Baker Hughes has senior unsecured notes and senior unsecured debentures (collectively the "Debt Securities") outstanding with an aggregate principal amount of \$5,900 million as of March 31, 2024, with maturities ranging from 2024 to 2047. The Debt Securities constitute debt obligations of Baker Hughes Holdings LLC ("BHH LLC"), an indirect, 100% owned subsidiary and the primary operating company of Baker Hughes, and Baker Hughes Co-Obligor, Inc, a 100%-owned finance subsidiary of BHH LLC (the "Issuers") that was incorporated for the sole purpose of serving as a corporate co-obligor of debt securities. The Debt Securities are fully and unconditionally guaranteed on a senior unsecured basis by Baker Hughes and rank equally in right of payment with all of the Company's other senior and unsecured debt obligations.

As permitted under Rule 13-01(a)(4)(vi) of Regulation S-X, we have excluded summarized financial information for the Issuers because the combined assets, liabilities, and results of operations of the Issuers are not materially different than the corresponding amounts in Baker Hughes Company's condensed consolidated financial statements and management believes such summarized financial information would be repetitive and would not provide incremental value to investors.

#### **CRITICAL ACCOUNTING ESTIMATES**

Our critical accounting estimation processes are consistent with those described in Item 7 of Part II, "Management's discussion and analysis of financial condition and results of operations" of our 2023 Annual Report.

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended, (each a "forward-looking statement"). All statements, other than historical facts, including statements regarding the presentation of the Company's operations in future reports and any assumptions underlying any of the foregoing,

are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "would," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target," "goal" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, the risk factors identified in the "Risk Factors" section of Part II of Item 1A of this report and Part 1 of Item 1A of our 2023 Annual Report and those set forth from time-to-time in other filings by the Company with the SEC. These documents are available through our website or through the SEC's Electronic Data Gathering and Analysis Retrieval (EDGAR) system at http:// www.sec.gov.

Any forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. The Company does not undertake any obligation to update any forward-looking statements, whether as a result of new information or developments, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risk affecting us, see Item 7A. "Quantitative and Qualitative Disclosures about Market Risk," in our 2023 Annual Report. Our exposure to market risk has not changed materially since December 31, 2023.

## **ITEM 4. CONTROLS AND PROCEDURES**

## **Evaluation of disclosure controls and procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rule 15d-15(e) of the Exchange Act) were effective at a reasonable assurance level.

There has been no change in our internal controls over financial reporting during the quarter ended March 31, 2024 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

#### **PART II - OTHER INFORMATION**

#### **ITEM 1. LEGAL PROCEEDINGS**

See discussion of legal proceedings in "Note 16. Commitments and Contingencies" of the Notes to Unaudited Condensed Consolidated Financial Statements in this Quarterly Report, Item 3 of Part I of our 2023 Annual Report and Note 19 of the Notes to Consolidated Financial Statements included in Item 8 of our 2023 Annual Report.

#### **ITEM 1A. RISK FACTORS**

As of the date of this filing, the Company and its operations continue to be subject to the risk factors previously discussed in the "Risk Factors" sections contained in the 2023 Annual Report.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table contains information about our purchases of our Class A common stock equity securities during the three months ended March 31, 2024.

			Total Number of			
			Shares			
			Purchased as	Maximum Dollar		
			Part of a	Value of Shares		
	Total Number of	Average	Publicly	that May Yet Be		
	Shares	Price Paid	Announced	<b>Purchased Under</b>		
Period	Purchased (1)	Per Share (2)	Program (3)(4)	the Program (3)(4)		
Jan 1-31, 2024	1,715,275	\$ 30.21	_	\$ 2,217,416,302		
February 1-29, 2024	5,134,241	\$ 29.29	5,123,565	\$ 2,067,338,864		
March 1-31, 2024	638,270	\$ 30.68	275,766	\$ 2,059,105,097		
Total	7,487,786	\$ 29.62	5,399,331	_		

- (1) Represents Class A common stock purchased from employees to satisfy the tax withholding obligations primarily in connection with the vesting of restricted stock units.
- (2) Average price paid for Class A common stock purchased from employees to satisfy the tax withholding obligations in connection with the vesting of restricted stock units and shares purchased in the open market under our publicly announced purchase program.
- On July 30, 2021, our Board of Directors authorized the Company to repurchase up to \$2 billion of its Class A common stock. On October 27, 2022, our Board of Directors authorized an increase to our repurchase program of \$2 billion of additional Class A common stock, increasing its existing repurchase authorization of \$2 billion to \$4 billion. The repurchase program may be suspended or discontinued at any time and does not have a specified expiration date.
- <sup>(4)</sup> During the three months ended March 31, 2024, we repurchased 5.4 million shares of Class A common stock at an average price of \$29.32 per share for a total of \$158 million.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

## **ITEM 4. MINE SAFETY DISCLOSURES**

We have no mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K to report for the current quarter.

#### **ITEM 5. OTHER INFORMATION**

Rule 10b5-1 and Non-Rule 10b5-1 Trading Arrangements

During the three months ended March 31, 2024, certain of our officers or directors listed below adopted or terminated trading arrangements for the sale of shares of our Class A common stock in amounts and prices determined in accordance with a formula set forth in each such plan:

			Plans		_	
Name and Title	Action	Date	Rule 10b5-1	Non- Rule 10b5-1	Number of Shares to be Sold	Expiration
Lorenzo Simonelli, Chairman, President and Chief Executive Officer	Adoption	February 8, 2024	Х		228,572	Earlier of when all shares under plan are sold and February 7, 2025
Maria Claudia Borras, Executive Vice President, Oilfield Services and Equipment	Adoption	February 21, 2024	Х		55,980	Earlier of when all shares under plan are sold and December 31, 2024

<sup>(1)</sup> Intended to satisfy the affirmative defense conditions of Rule 10b5-1(c)

#### **ITEM 6. EXHIBITS**

Each exhibit identified below is filed as a part of this report. Exhibits designated with an "\*" are filed as an exhibit to this Quarterly Report on Form 10-Q and Exhibits designated with an "\*\*" are furnished as an exhibit to this Quarterly Report on Form 10-Q. Exhibits designated with a "+" are identified as management contracts or compensatory plans or arrangements. Exhibits previously filed are incorporated by reference.

<sup>(2)</sup> Not intended to satisfy the affirmative defense conditions of Rule 10b5-1(c)

<u>3.2</u>	Sixth Amended and Restated Bylaws of Baker Hughes Company dated February
	1, 2024 (incorporated by reference to Exhibit 3.2 to Baker Hughes Company's
	Annual Report on Form 10-K filed with the SEC on February 5, 2024).
31.1*	Certification of Lorenzo Simonelli, President and Chief Executive Officer,
	pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
31.2*	Certification of Nancy Buese, Executive Vice President and Chief Financial
	Officer, pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as
	amended.
<u>32**</u>	Certification of Lorenzo Simonelli, President and Chief Executive Officer, and
	Nancy Buese, Executive Vice President and Chief Financial Officer, pursuant to
	Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended.
101.INS*	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBR document.
101.SCH*	XBRL Schema Document
101.CAL*	XBRL Calculation Linkbase Document
101.DEF*	XBRL Definition Linkbase Document
101.LAB*	XBRL Label Linkbase Document
101.PRE*	XBRL Presentation Linkbase Document
104*	Cover Page Interactive Data File (Embedded within the Inline XBRL document and included in Exhibit 101)

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Baker Hughes Company (Registrant)

Date: April 24, 2024 By: /s/ NANCY BUESE

Nancy Buese

**Executive Vice President and Chief** 

Financial Officer

Date: April 24, 2024 By: /s/ REBECCA CHARLTON

Rebecca Charlton

Senior Vice President, Controller and Chief Accounting Officer