

Question 1

1 / 1 pts

Match the social engineering technique description with its name.

The three phases are: sabotage, advertising, and assisting.

Reverse Engineering ▼

People tend to avoid social awkwardness resulting from violating social norms of niceties, patience, or kindness.

Commitment ▼

People are highly likely to be responsive to assertions of power.

Authority ▼

If someone gives us something, we feel a strong inclination to provide something in return.

Reciprocation ▼

People are also highly responsive to indications that a particular item they may want is in short supply.

Scarcity ▼

Our identification of a person as having characteristics identical or similar to our own.

Likening ▼

Question 2

1 / 1 pts

Match the characteristics of a scam with common social engineering tactics: The offer sounds too good to be true.

☐ Reciprocation

☒ Scarcity

☐ Likening

☐ Commitment

☐ Authority

☐ Reverse Engineering

Question 3

1 / 1 pts

Match the characteristics of a scam with common social engineering tactics: High-pressure sales tactics.

☒ Scarcity

☐ Reciprocation

☐ Reverse Engineering

☐ Authority

☐ Likening

☐ Commitment

Question 4**1 / 1 pts**

Match the characteristics of a scam with common social engineering tactics: Insistence on an immediate decision.

- ☒ Scarcity
- ☐ Reciprocation
- ☐ Commitment
- ☐ Liking
- ☐ Reverse Engineering
- ☐ Authority

Question 5**1 / 1 pts**

Match the characteristics of a scam with common social engineering tactics: You are one of just a few people eligible for the offer.

- ☐ Liking
- ☐ Authority
- ☐ Reverse Engineering
- ☐ Reciprocation
- ☒ Scarcity
- ☐ Commitment

Question 6**1 / 1 pts**

Match the characteristics of a scam with common social engineering tactics: You are asked to trust the telemarketer.

- ☐ Liking
- ☐ Commitment
- ☐ Reciprocation
- ☐ Reverse Engineering
- ☒ Authority
- ☐ Scarcity

Question 7**1 / 1 pts**

Match the characteristics of a scam with common social engineering tactics: You are told you have won a prize, but you must pay for something before you can receive it.

- ☐ Scarcity
- ☐ Commitment
- ☐ Authority
- ☒ Reciprocation
- ☐ Reverse Engineering
- ☐ Likening

Question 8**1 / 1 pts**

Match the type of defense with the name.

Software.

Physical ▼

Teach people.

Training ▼

Recognize an attack.

Reaction ▼

Practice.

Inoculation ▼

Program executed by people.

Policy ▼