

### Microsoft: Cloud Platform Vision

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### Transform the datacenter

Microsoft gives you innovative solutions across compute, storage, and networking, in your datacenter and in the cloud

# Reduced cost and complexity

Take advantage of innovation in compute, storage, and networking.

# Cloud options on demand

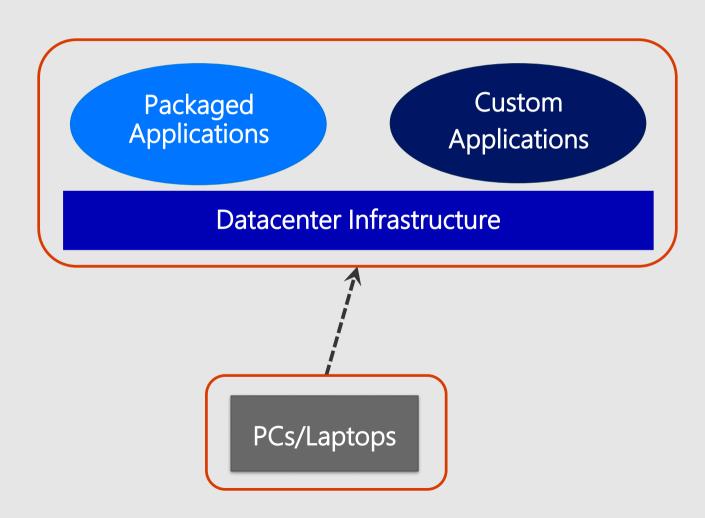
Extend to the cloud with hybrid capabilities that offer concrete benefits to your business.

# Rapid response to the business

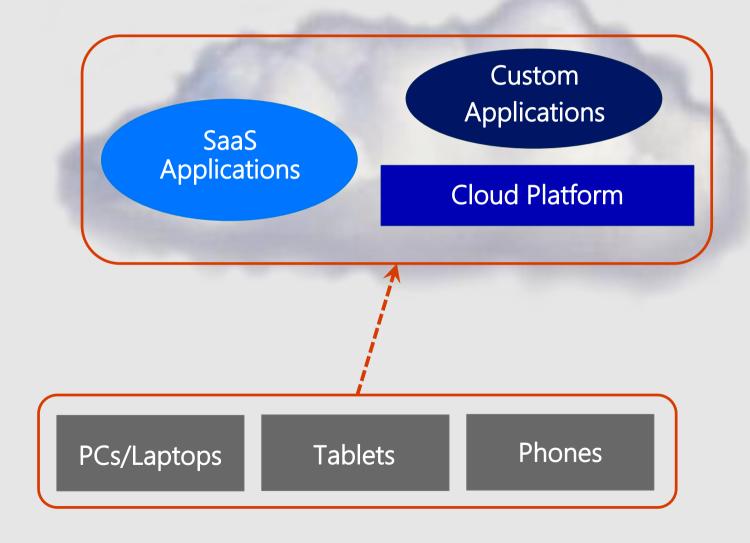
Speed delivery of services with a flexible approach and unified management.



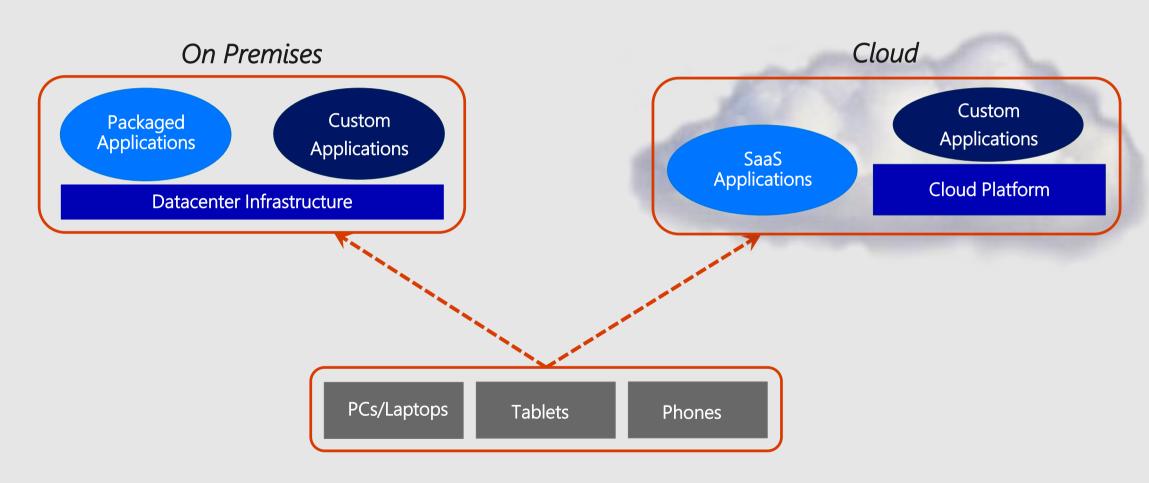
# Enterprise IT The traditional world



### Enterprise IT The new default

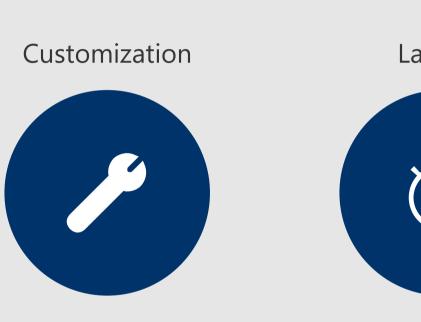


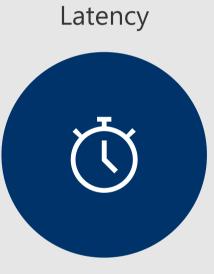
# The Reality for Most Organizations Today A hybrid environment



## Why customers want a hybrid solution?

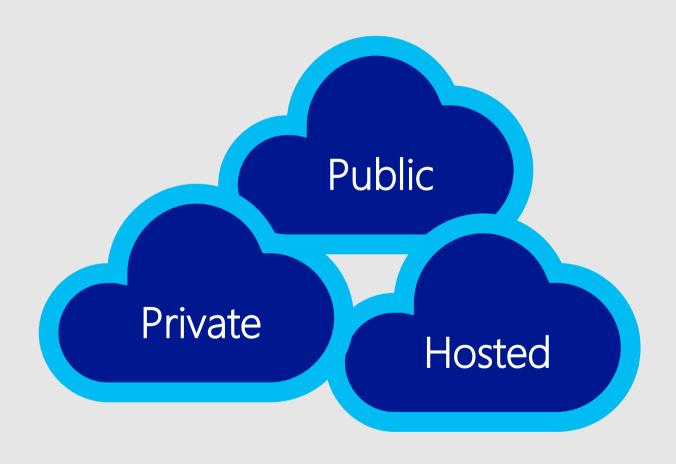




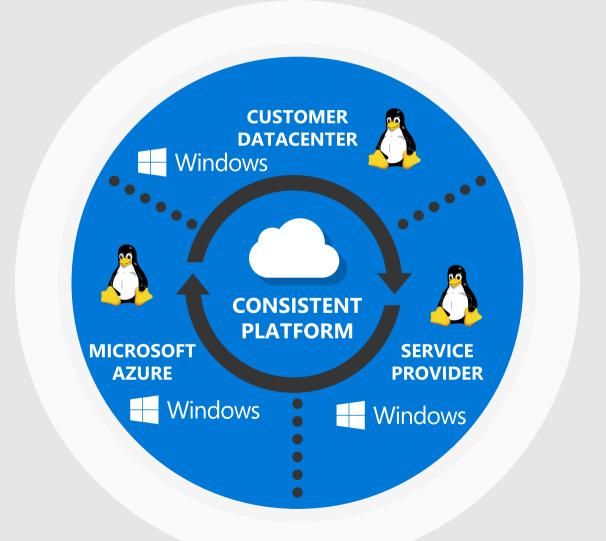


### Unique point of view: cloud is a model, not just a place

Cloud model is geared for speed Developers have a critical business role Services and apps create new complexity Server is no longer the center point App is king—app data is business data



### Private, public, and hybrid cloud Platform engineered with commonalities for flexibility, consistency



#### **Development**

code once, deploy VMs anywhere

#### Management

unified view across premises

#### **Identity**

single sign-on

#### Virtualization

built in, not an add-on

#### **Data platform**

analytics and storage spanning clouds

#### Heterogeneity

Linux is a 1<sup>st</sup> class citizen alongside Windows

#### Azure Compatible Software







Deployment

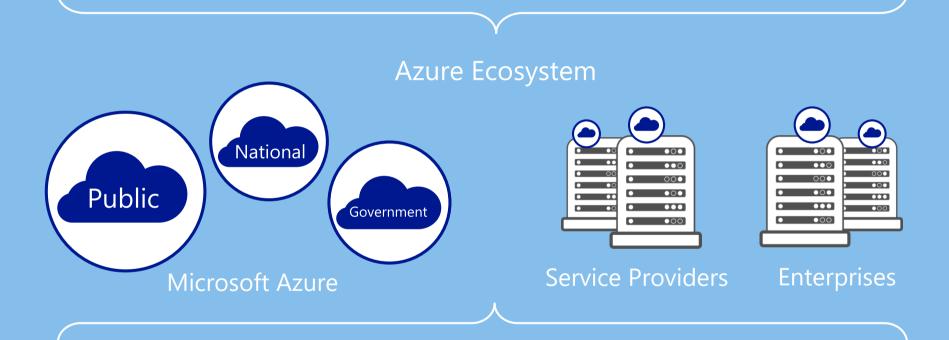




Tools

Deployments

Automations



Microsoft Datacenters

**Integrated Systems** 



### What is Infrastructure as Code?

"Infrastructure as Code (IaC) is the process of managing and provisioning computing infrastructure and their configuration through machine-processable definition files."

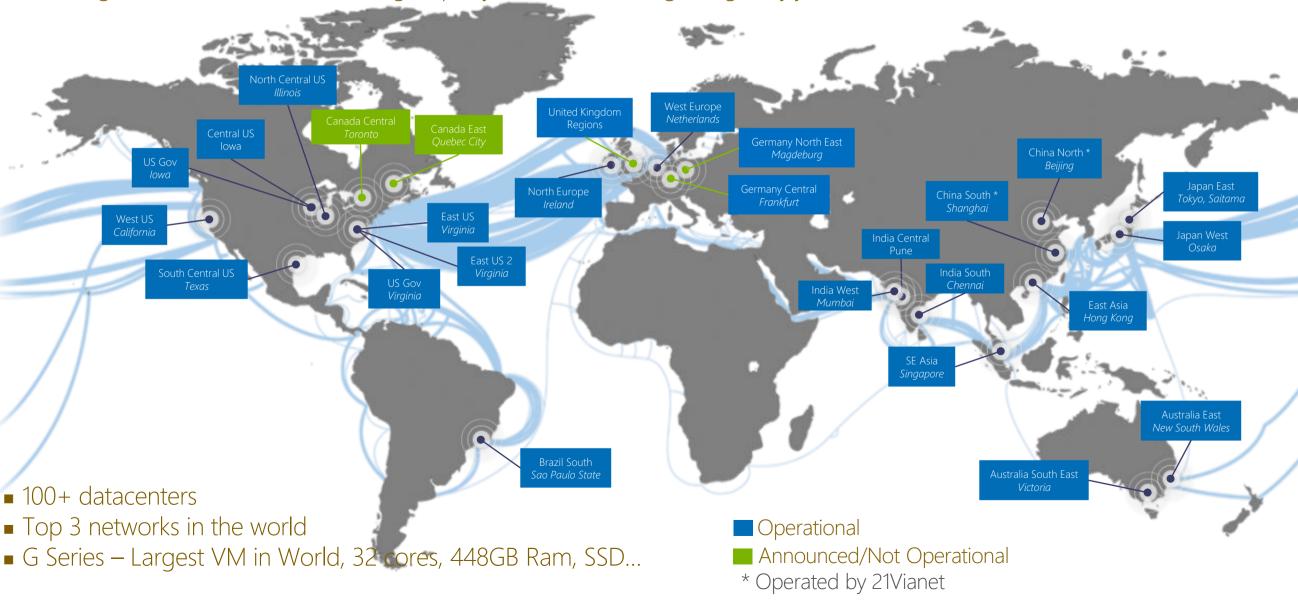
Wikipedia

### What is Infrastructure as Code?

- 1. Source Controlled
- 2. In code (Scripts & Templates)
- 3. Automated & Continuous Deployment
- 4. Testing
- 5. Feedback loop (Monitoring)

### Hyper scale Infrastructure is the enabler

38 Regions Worldwide, 34 ONLINE...huge capacity around the world...growing every year



## What are we delivering?



The power of Azure in your datacenter

Hybrid application innovation with Azure and Azure Stack

Azure Stack is an extension of Azure. It brings the agility and innovation of cloud computing to on-premises environments.

# Azure Stack Why use it?

#### **Cloud services everywhere**

On-premises, at a service provider, or in a global cloud

#### Same services everywhere

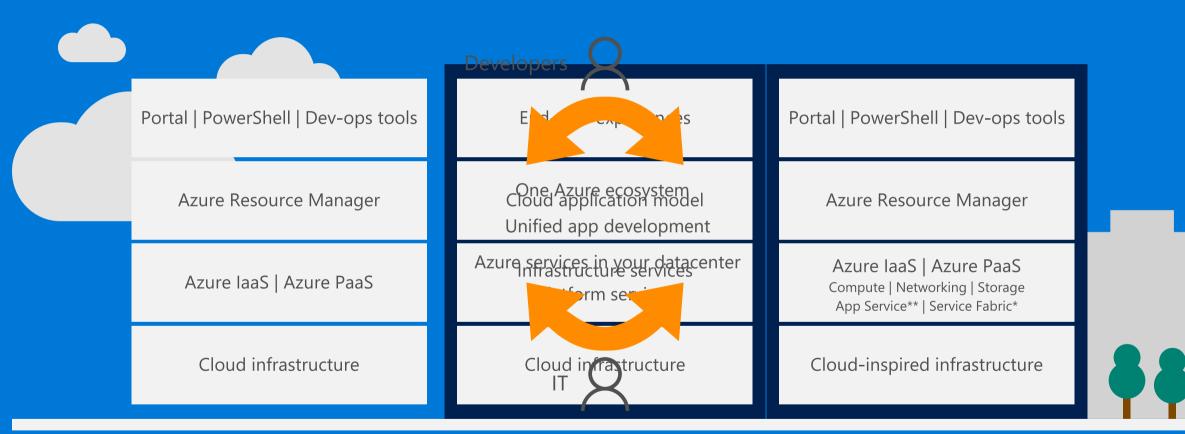
A subset of full Azure

Allows code, data, and skills portability

### Straightforward setup and management

Provides appliances for private cloud

# Azure is a hybrid cloud platform Power of Azure in your datacenter



Microsoft Azure

Microsoft Azure Stack
Private | Hosted

#### **Platform Services**

Web and mobile

#### Security and Management















#### Compute



Batch

Service Fabric

Remote





Mobile

Apps





API Management



#### **Developer services**



Visual Studio





Team Project



#### Hybrid **Operations**







Backup



Operational Insights



Import/Export



Site Recovery



StorSimple

#### **Integration**







Service Bus

#### **Media and CDN**



Media Service



Content Delivery
Network (CDN) Network (CDN)

#### **Analytics and IoT**

Logic Apps



**HDInsight** 

Data

**Factory** 

Stream Analytics



Machine







Mobile Engagement

#### Data



SQL Database

Redis Cache

DocumentDB



Search

Tables

SQL Data Warehouse



#### **Infrastructure Services**

#### Compute









 $\equiv$ 1.



Storage















**Networking** 



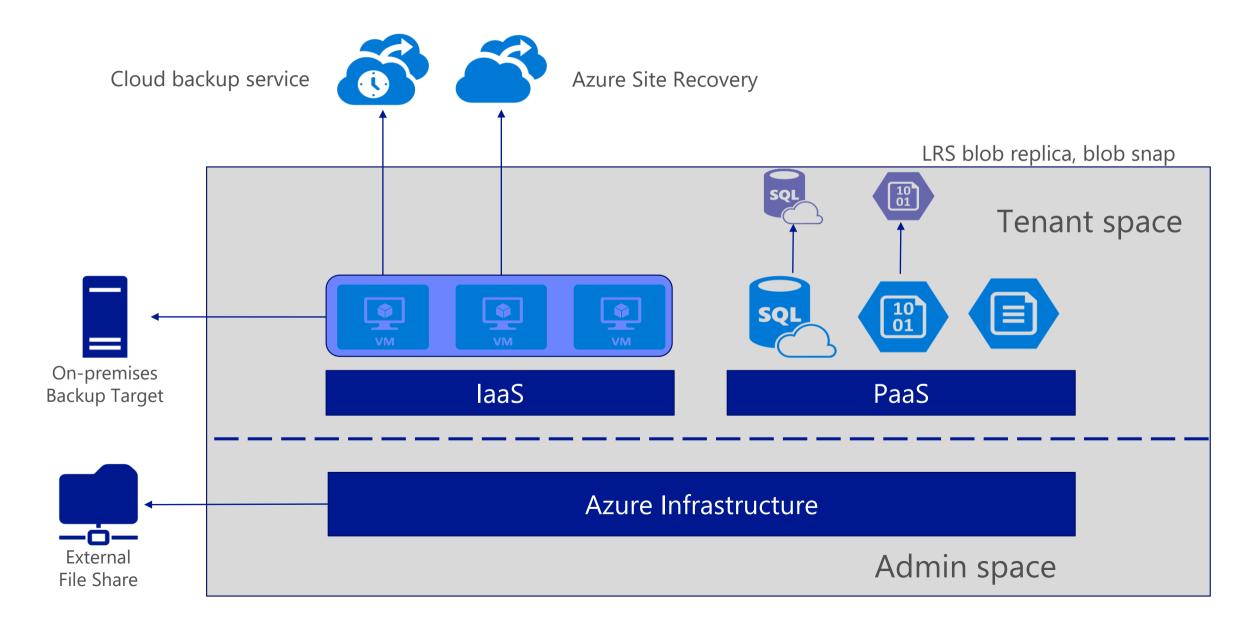




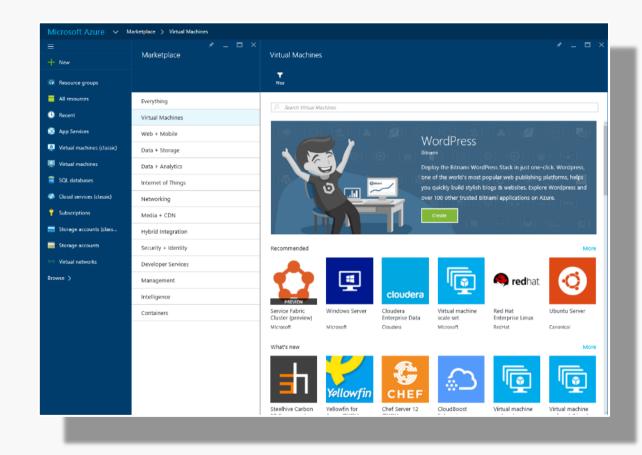
**Application** Gateway

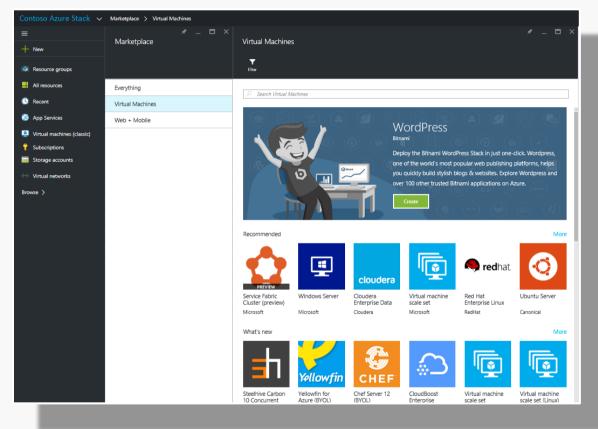


# Azure Stack: hybrid management



# Marketplace synchronization





Extend your investment from Azure... ... Into Azure Stack



38 Azure regions

100s of service providers

1,000s of enterprises

# Azure Stack Integrated System



Software



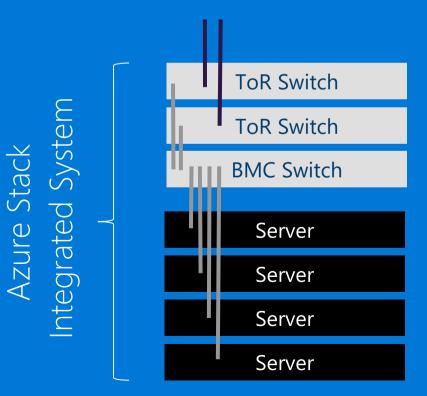
Hardware



Support



Services





## Integration in your datacenter



Datacenter monitoring/ticketing/ hardware monitoring



Identity Integration (Tenant & Cloud Admin)



Space, Power & Cooling



Aggregate Switch

ToR Switch

ToR Switch

**BMC Switch** 

Server

Server

Server

Server

Scale Unit 1

**Aggregate Switch** 

ToR Switch

ToR Switch

**BMC Switch** 

Server

Server

Server

Server

Scale Unit *n* 

## Azure Stack Integrated Systems Partners

GA







Post GA (Q3 CY'17)



## Support

- Simplified Customer Experience
- Inline with business model
- Seamless support



Hardware partner frontline support



Customer can call anyone

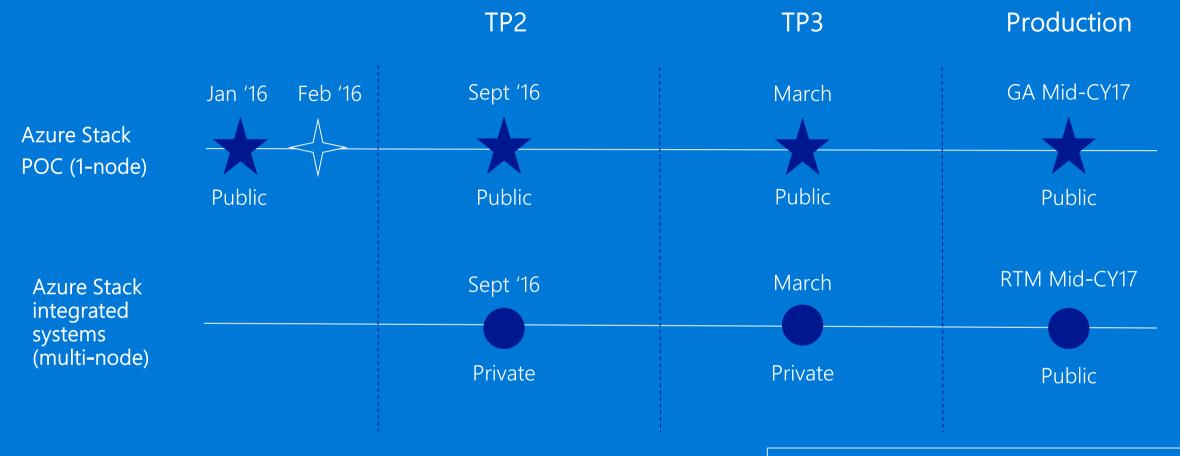
Each support org trained to

- 1. Route as appropriate with warm hand off
- 2. Support if within realm of responsibility



Microsoft frontline support

### Timelines



#### Legend



Each Technical Preview (TP) will include "foundational" Azure services such as Compute, Networking, Storage. In between TPs, we will release incremental updates with new customer scenarios.



Following each TP, we will release updates for "additional" Azure services, such as Web Apps.

# Q&A



If you have questions please proceed to the Q&A MICROPHONE located in your session room.

