

# FINAL PLACEMENTS REPORT



2019-2021 BATCH



Indian Institute  
of Management  
Indore



# Director's Message

We are delighted by the continued faith the recruiters have shown in our students. Placing the largest number of students across all IIMs for the Final placements in the ongoing pandemic was a challenging task but the commendable efforts in setting up the virtual placement drive ensured hassle-free completion of the placements.

Prof. Himanshu Rai  
Director

## Overview

The institute saw participation of 210+ companies that offered multitude of roles in Automobiles, BFSI, Consulting, E-commerce, Energy, FMCG, Infrastructure & Real Estate, Healthcare, Pharmaceuticals, Technology, Media and Telecom. Apart from the marquee recruiters, 40+ eminent first-time recruiters also hired from the campus. With the largest and most diverse batch across all IIMs, IIM Indore recorded an average salary of INR 23.6 LPA which is 3% more than that of the previous year. The average salary of the top 100 students stood at INR 33 LPA.

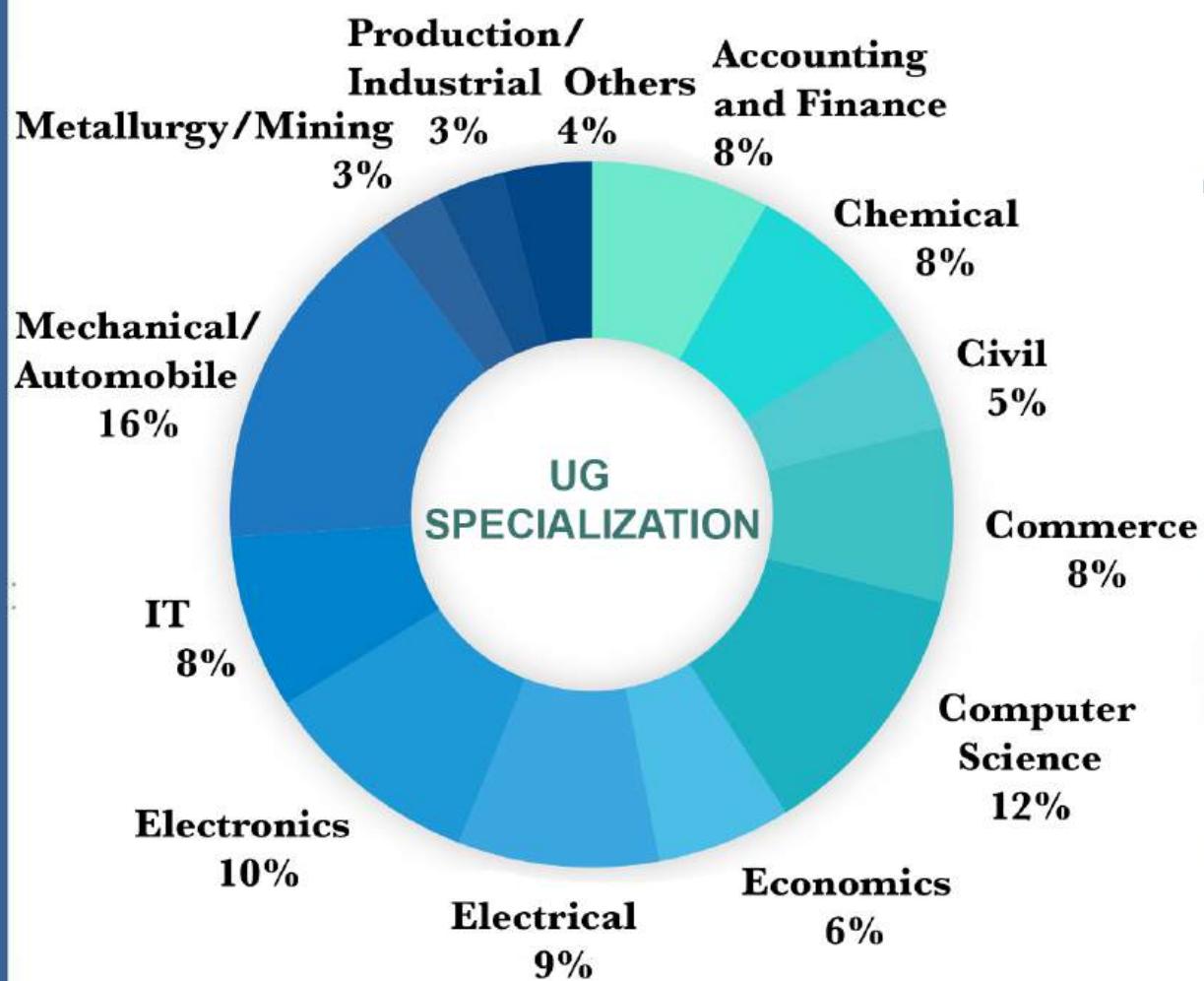
The highest domestic and the international salary offered this placement season was INR 41.5 LPA and INR 56.8 LPA respectively.

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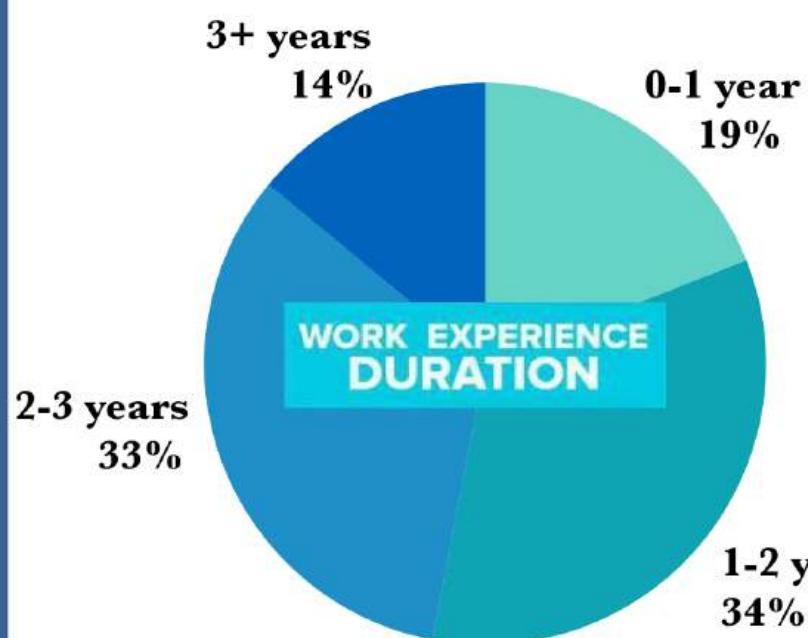
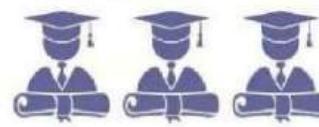


# BATCH PROFILE

Batch Of  
2019-2021



**472 MBA**  
**107 MBA (Dual Degree)**



(MBA) CANDIDATES WITH WORK EX

**55%**

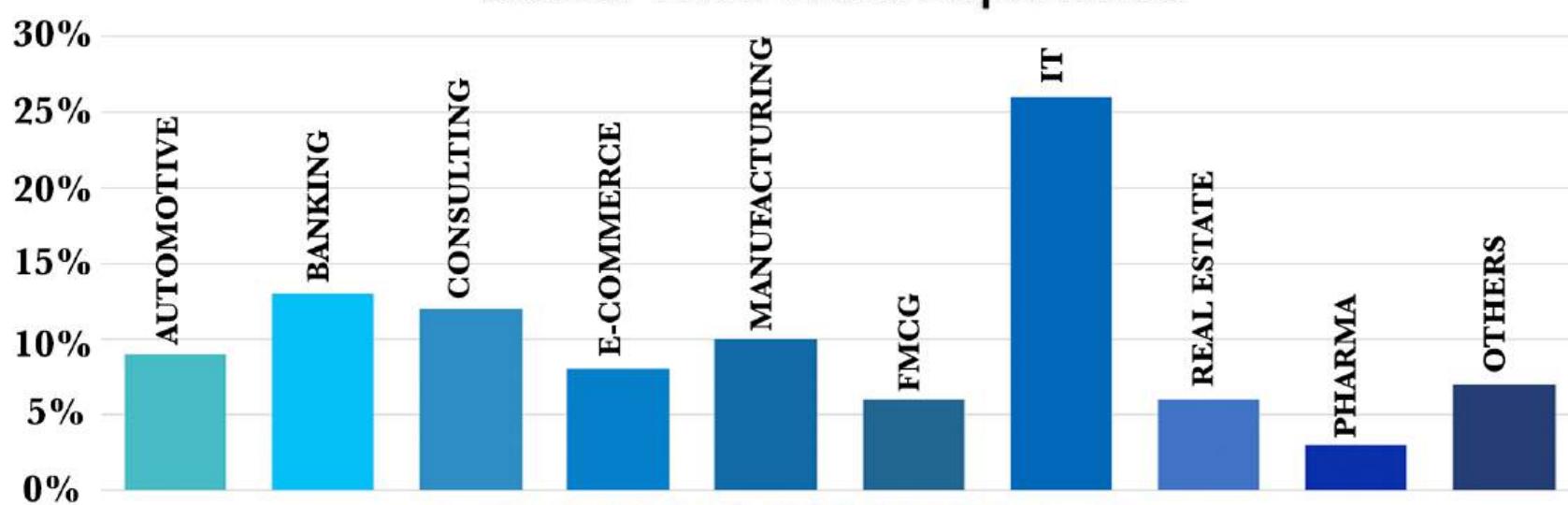


(MBA) CANDIDATES FROM PREMIER INSTITUTES (IITs/NITS/BITS/ETC.)

**43%**

**23 MONTHS**  
(Average Work Experience)

## Sector Wise Work Experience

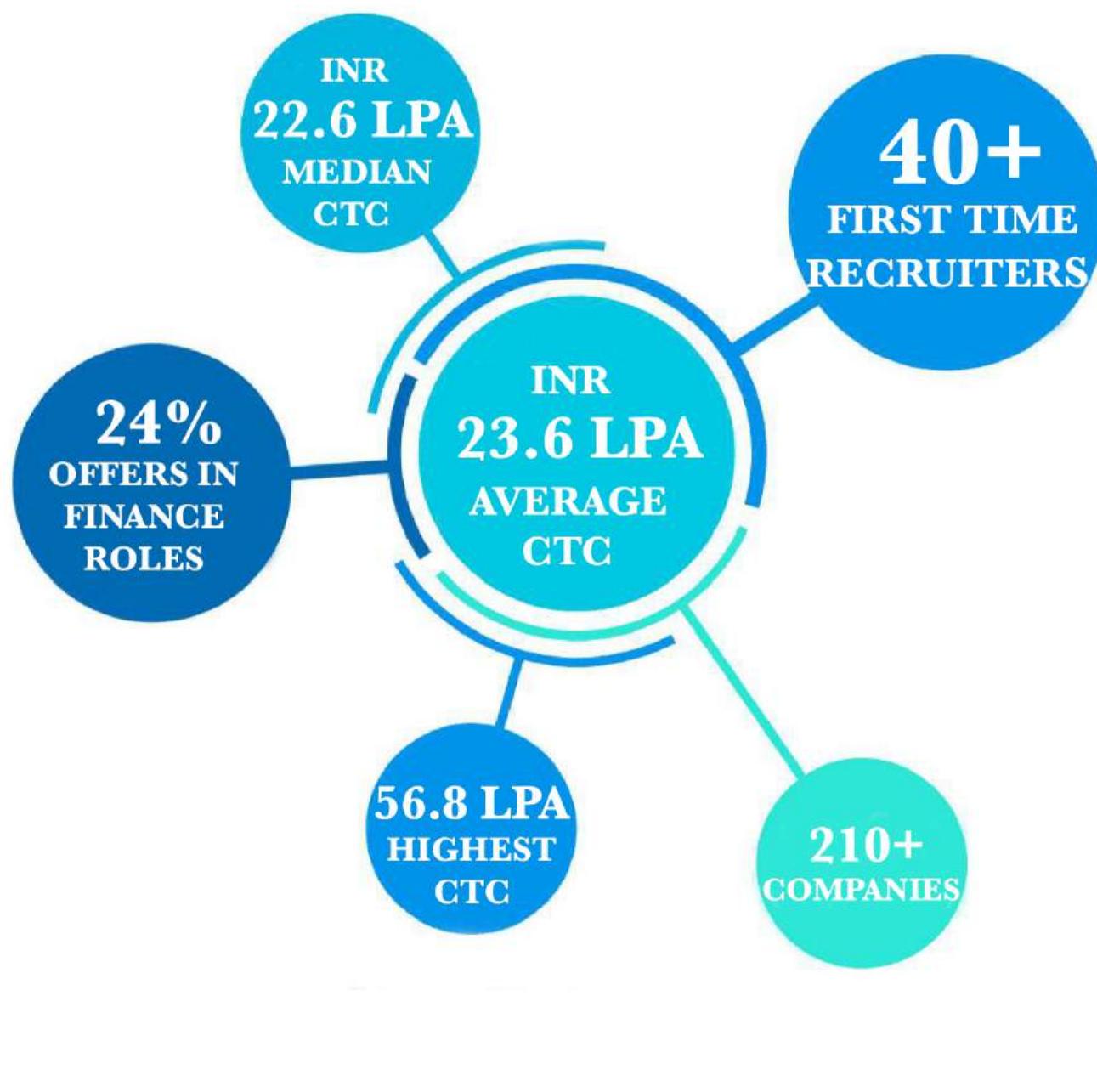


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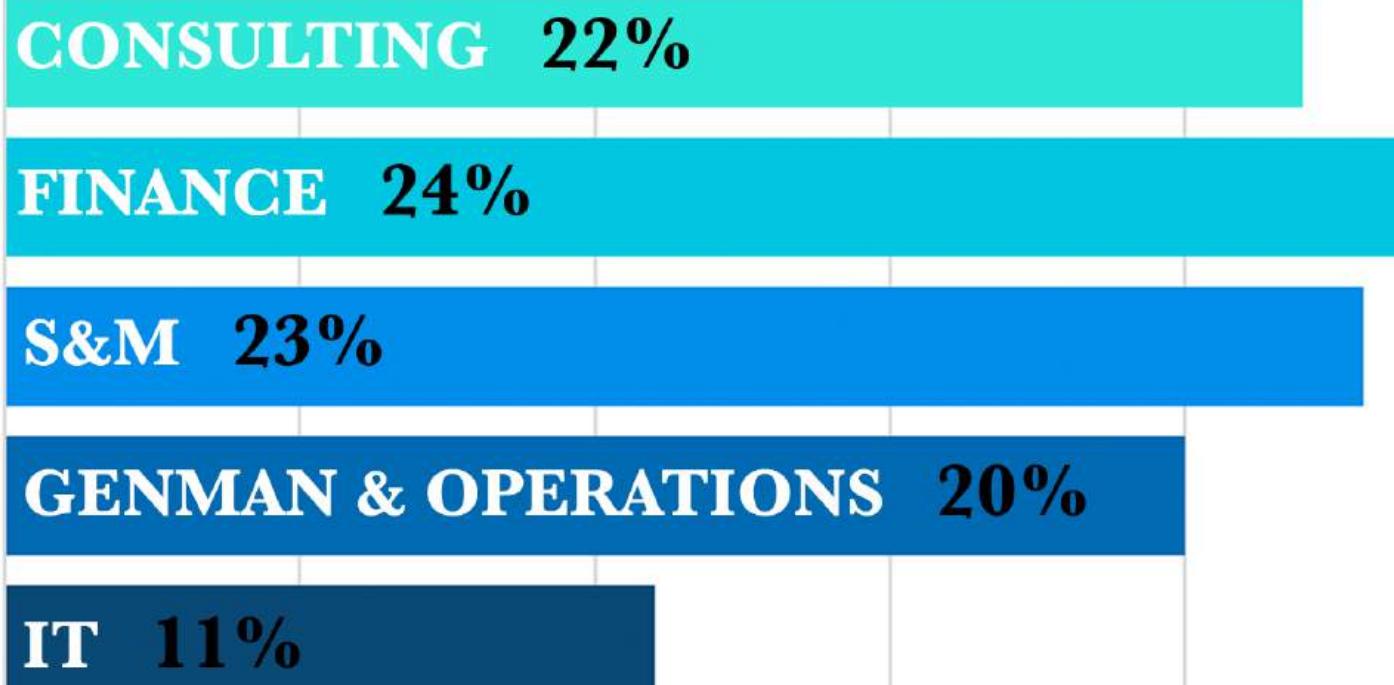
# HIGHLIGHTS

Placement  
Statistics

**3%**  
RISE IN  
AVERAGE  
CTC



0%      5%      10%      15%      20%      25%



**DOMAIN WISE  
PLACEMENTS**

INDIAN INSTITUTE OF MANAGEMENT INDORE

## Domain Overview | Final Placement

### CONSULTING

The institute saw participation from a number of marquee recruiters which offered coveted roles in the consulting domain. Bain Capability Network, Boston Consulting Group, Cognizant, Deloitte, Ernst & Young, Everest Group, GEP Consulting, Infosys Management Consulting, IQVIA, Merilytics, MXV Consulting, Optum, PwC India, PwC US Advisory, Vector Consulting and ZS recruited in large numbers from the outgoing batch. McKinsey & Co. visited the campus after a brief hiatus. Consulting remained one of the preferred domains with 22% of the entire batch opting for it.



### FINANCE

Finance was the most coveted domain with 24% of the batch offered roles in investment banking, commercial & retail banking, asset & wealth management, risk management, financial analytics & systems and other roles. Legacy recruiters like Axis Bank, Bank Of America, Barclays, Credit Suisse, CRISIL, DE Shaw & Co, Deutsche Bank, Edelweiss, Fidelity Investments, Goldman Sachs, HDFC Bank, HSBC, ICICI Bank, IDFC First Bank, JP Morgan Chase & Co, Marsh, Morgan Stanley, Nomura, SBI General Insurance, State Street and TATA AIA among others visited the campus & opened finance profiles for the students.



### GENERAL MANAGEMENT/ HR/ OPERATIONS

The campus once again witnessed major conglomerates such as Mahindra & Mahindra hired for their coveted leadership programme. Other prominent recruiters such as ACT Fibernet, BlackBuck, MX Player also joined to recruit the growing talent at IIM Indore for their General Management roles. The operations and HR domain have witnessed a surge this year with companies such as Amazon, Cipla, Cummins, Droege Group, JSW Group, Jubilant Foodworks, Larsen & Toubro, Tata Steel and others hiring from the campus.



# Domain Overview | Final Placement

## SALES AND MARKETING

IIM Indore is a hub for Sales & Marketing roles and this season was no different with 23% of the batch opting for key profiles in this domain. Giants across sectors like Automobile & Auto Components, Consumer Durables & Retail, FMCG, Pharmaceuticals & Healthcare offered roles in sales, product marketing, online & offline marketing among others. The institute continued to harness its relationship with regular recruiter like Asian Paints, Bajaj Auto, Cummins, Dalmia Bharat, Diageo, GlaxoSmithKline, Henkel, Hindustan Unilever, Hindware, ITC, Jubilant Foodworks, L'Oréal, Marico, More Retail, Piramal, and Xiaomi.

## IT/ANALYTICS

IT domain witnessed a surge in the number of roles offered as well as participation from leading firms like Amazon, Microsoft recruiting for their sought-after digital leadership roles. This season witnessed an increase in the participation from legacy recruiters like American Express, Apollo Hospitals, Aspect Ratio, Cognizant, Fractal Analytics, General Electric, Genpact, Merilytics, Microland, Mu Sigma, Tata Consultancy Services, and Wipro among others. Amazon, Mahindra Comviva, Paytm, Policy Bazaar, Walmart, and Yes Bank opened their coveted product management role in the campus.

## SEASON HIGHLIGHTS

As IIM Indore hosted the 22nd outgoing batch of the PGP program amidst a struggling economy, this placement season was remarkable. First time recruiters like PhonePe, SBI Capital Markets, TATA AIA, TATA Consumer Products, Total, etc opened up their niche roles . The consistent increase in the average CTC is a proof of brand equity that IIM Indore enjoys. Despite prevalent uncertainty due to the pandemic, profiles offered by the companies showcases the support IIM Indore enjoys and sets a stage for mutually beneficial relationship with recruiters in the coming years



## Prominent Recruiters



INDIAN INSTITUTE OF MANAGEMENT INDORE

# CONTACT

*Placement  
Committee*

Email: placement@iimidr.ac.in

Phone No.: +91-731-2439658

Website: [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)

Placement Committee – Class of 2019-2021



From Left to Right:

(First Row): Ravi Varun Veyidalamula, Tanusha, Subhrodeep Das, Ved Prakash, Anand Sinha, Rohan Bade, Anjali, Kumaraguru G, Shradhaa Janakiraman

(Second Row): Divyansh Gupta, Jajnaseni Mohapatra, Nirmal Kumar, Ritesh Patidhar, Arunesh Saami Nagesh, Devshree Narware, Aakash Shah, Dinesh Kumar M, Lakshminarayanan Jayadhevan

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INDORE

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सिद्धिमूलं प्रबन्धनम्  
भा. प्र. सं. इन्दौर  
IIM INDORE

# FINAL PLACEMENTS REPORT

BATCH OF 2020-22



# CONTENTS



**03**

DIRECTOR'S MESSAGE

**03**

OVERVIEW

**04**

BATCH PROFILE

**05**

HIGHLIGHTS

**05**

DOMAINS

**06**

DOMAIN OVERVIEW

**09**

PROMINENT RECRUITRES

**10**

CONTACT



# DIRECTOR'S MESSAGE

"The special secret ingredient' that helped the Institute grow over all these years is the faith in each other, trust in togetherness and conviction and commitment to the institute. The Institute focuses on the constant growth and development of its participants, and now has foreign collaborations with over 40 universities in 16 nations. The Institute stands firm on its mission to remain contextually relevant and develop socially conscious leaders, managers, and entrepreneurs who are determined to contribute to nation-building."



**PROF. HIMANSHU RAI**  
DIRECTOR

## OVERVIEW

The Indian Institute of Management (IIM), Indore is one of India's leading business schools. Carrying a pedigree of 25 years, IIM Indore has built a reputation as a world-class institute, committed to excellence in management education, research, and training. The institute's flagship MBA programme is developed and continuously updated in close coordination with both academia and industry, being delivered by a stellar set of faculty using a participant-centric pedagogy. In a testament to our global standards, we have been accredited by the Association of MBAs (AMBA, UK), The Association to Advance Collegiate Schools of Business (AACSB, USA), and the EFMD Quality Improvement System (EQUIS, European Union), making us a part of a select group of institutions that have the coveted "triple crown" of all three accreditations. Our exceptional placement seasons, setting new records year on year, are representative of the quality of future leaders groomed at IIM Indore.

IIM Indore is delighted to announce the successful completion of the final placement process for the MBA class of 2022. Comprising of 572 students, the largest MBA batch across all IIMs was offered a multitude of roles in various domains by prestigious Indian and global recruiters. This season witnessed the participation of over 180 recruiters, with more than 30 new recruiters forging relationships with the institute.

Our placements continue to grow every year, with the average compensation standing at INR 25.01 lakhs for the batch of 2020 - 22, an increase of 6% from the past year. The median compensation grew by 6.6% to INR 24.09 lakhs. The highest compensation package this year was 49 lakhs. The top 100 students secured an average compensation of INR 37.95 Lakhs while the average for the top 200 stood at INR 32.75 Lakhs.

We would like to thank our trusted recruiting partners for reposing their faith in the institute and its students year after year.

# BATCH PROFILE

BATCH OF 2020-22

## DIVERSITY AT CAMPUS

 **34%**  
Female

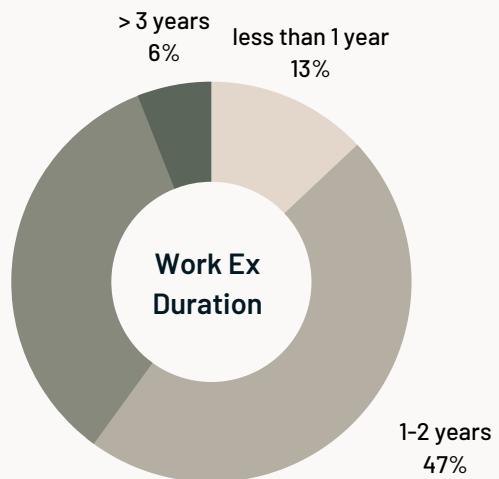
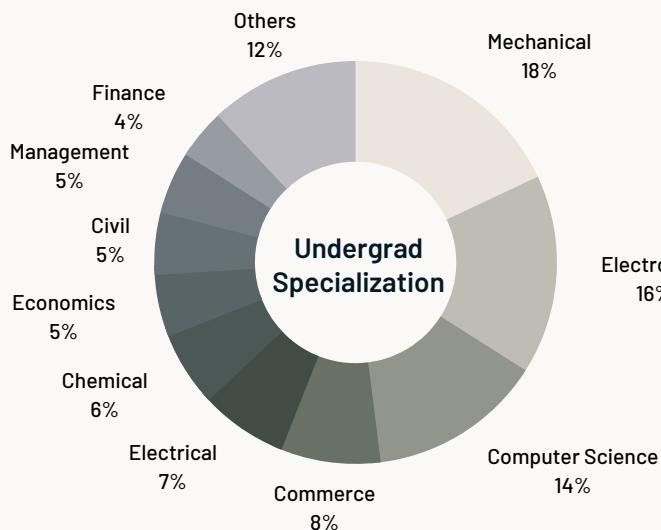
 **66%**  
Male

 **471** MBA candidates  
 **101** Dual Degree candidates

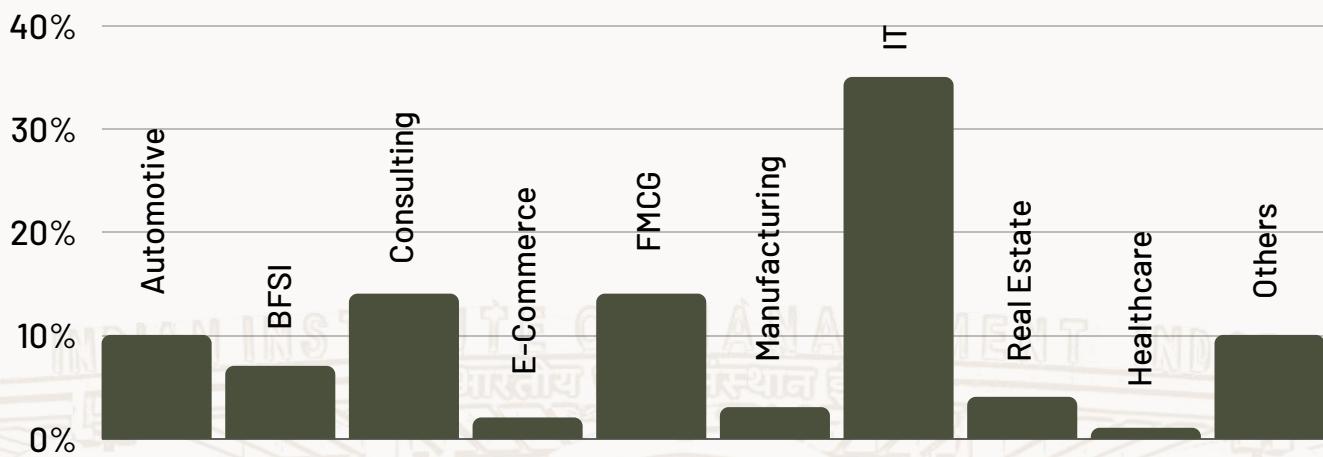
**23%**  
Candidates from Premier Institutes  
(IITs/NITs/BITs/Etc)

  
**21 months**  
Average Work Experience

**53%**  
Candidates with Work Experience



## SECTOR WISE WORK EXPERIENCE





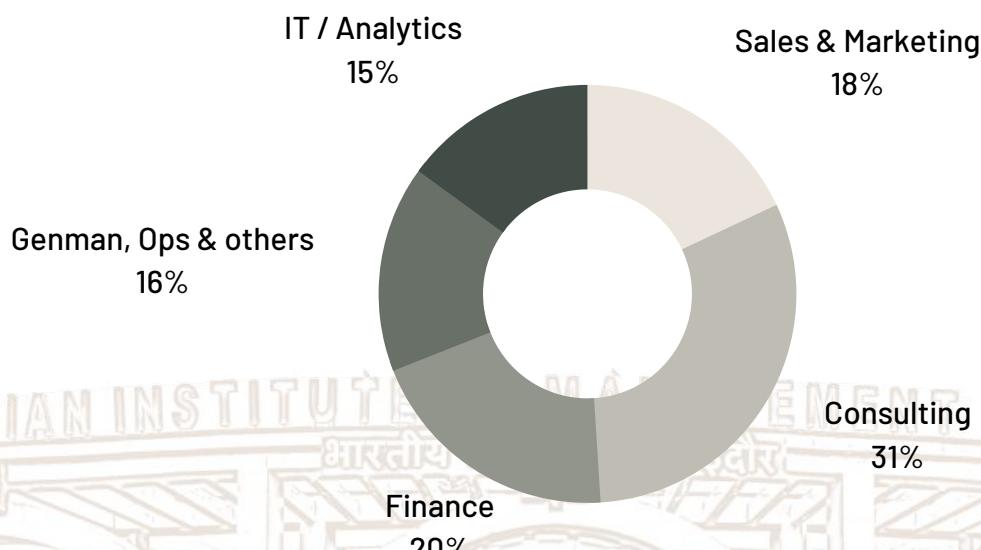
6%  
increase in Average CTC

6.6%  
increase in Median CTC

## 200+ recruiters with 30+ new recruiters

The final placement season of 2022 witnessed roles being offered across a wide range of sectors. The sectors that recruited the maximum number of students were Banking, Financial Services & Insurance (BFSI), Consulting, Consumer Products & Retail (CPR) and Technology, Media & Telecommunications (TMT). Other sectors with significant participation were Automotives, Chemicals, Energy, Healthcare, Hospitality, Infrastructure, Logistics & Supply Chain, Manufacturing, Mobility, Pharmaceuticals, Steel and Wine & Spirits. Several conglomerates (with a presence in multiple sectors) also offered coveted leadership roles to students.

## DOMAINS



# DOMAIN OVERVIEW

## CONSULTING

IIM Indore witnessed an uptick in consulting offers as compared to previous years, with 31% of the batch opting for consulting roles. Key recruiters included Accenture Strategy, Acuvon Consulting, Avalon Consulting, Bain & Company, Boston Consulting Group, Deloitte, Everest Group, Eversana, Ernst & Young, Infosys Management Consulting, KPMG, McKinsey & Company, Michael Page, PriceWaterhouseCoopers, Redseer Consulting, Synergy Consulting, Thoucentric Consulting, and Vector Consulting.

accenture strategy



BCG

Deloitte.

Everest Group®

KPMG

EY  
Building a better working world

pwc

Michael Page

McKinsey&Company

redseer

VECTOR  
CONSULTING GROUP

Aside from generalist consulting roles offered by blue-chip consulting giants, several practice-specific roles were also offered. Notable practice-specific roles included AI Transformation, BFSI, Cyber Strategy, Digital Transformation, Enterprise Strategy, E-Commerce, Energy, Financial Advisory, Healthcare, Implementation, Lifesciences, M&A, Media Strategy, Performance Improvement, Retail, Research & Advisory, Sustainability, Technology, and TOC. BCG and IIM Indore continued a recruiting partnership that has now stretched longer than a decade, standing testament to the quality of consultants groomed at IIM Indore.

## FINANCE

Finance has always been a mainstay of IIM Indore placements, and this year was no different, with 20% of the batch opting for this domain. Key recruiters included Avendus Capital, Bank of America, Barclays, Credit Suisse, CRISIL, D.E. Shaw, Deutsche Bank, Finezza, Goldman Sachs, HDFC Bank, HSBC, ICICI Bank, Indus Valley Partners, Jana Small Finance Bank, JP Morgan Chase & Company, Lincoln International, Marsh, Morgan Stanley, Nomura, Pashupati Capital, Piramal Group, StateStreet, and Yes Bank.

Avendus^

BANK OF AMERICA

BARCLAYS

CREDIT SUISSE

DE Shaw & Co

Deutsche Bank

Goldman  
Sachs

HSBC

JPMORGAN CHASE & CO.

Morgan Stanley

NOMURA

STATE STREET

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT / HR / OPERATIONS

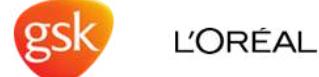
Roles in the General Management, HR and Operations functions form a coveted stable of roles for IIM Indore students. Year after year, prominent global organizations have recruited from IIM Indore for these roles. Of late, we have also witnessed a rise in roles offered by growing Indian and international tech firms. This year, 16% of students opted for roles in these functions. Key recruiters this year included ACT Fibernet, Amway, Axis Bank, Baker Hughes, Biocon, BlackBuck, Capgemini ELITE, Garena, Indus Towers, Jindal Steel Works Limited, Kotak Mahindra Bank, L&T, Mahindra, Max Life Insurance, OfBusiness, OYO, Reliance Industries Limited, Salesforce, Tech Mahindra, Times Internet, Udaan & Vodafone Intelligent Solutions.

Several renowned fast-track leadership development programmes recruited IIM Indore students in significant numbers. Prominent verticals and roles included Business Strategy, Cloud, CXO Office, Energy, Healthcare, HR Strategy, Manufacturing, Operations Management, Process Excellence, Program Management, and Strategy Associate.

## SALES & MARKETING

IIM Indore continues to remain a preferred campus for top-tier recruiters offering roles in the Sales & Marketing function. This year, 18% of the batch opted for roles in this function. Key recruiters included Aditya Birla Fashion & Retail Limited, Asian Paints, Bajaj Auto, BMW, Cisco, Country Delight, Dabur, Diageo, Grasim Paints, GSK Pharma, Hero MotoCorp, Hexaware, L'Oreal, Marico, More Retail, MX Player, Samsung, Tata Steel, Titan, Whirlpool and Xiaomi.

A diverse mix of recruiters meant that both evergreen and modernistic roles were offered to students. Profiles offered in sales, marketing, and allied functions included B2B Sales & Marketing, Brand Marketing, Category Management, Channel Sales, Consumer Experience, Consumer Products, Corporate Solutioning, Growth Marketing, Key Account Management, Marketing, Pre-Sales, Product Management, Product Marketing, and Strategic Planning.



INDIAN INSTITUTE OF MANAGEMENT INDORE  
भारतीय प्रबंध संस्थान इंदौर

# DOMAIN OVERVIEW

## IT / ANALYTICS

Keeping in line with industry trends, IT / Analytics recruitment witnessed a significant increase as compared to the past year. 15% of students were recruited for IT / Analytics roles, demonstrating IIM Indore's capability in training aspiring leaders for the increasingly digital world we are heading towards. Key recruiters included Amazon, American Express, Angel One, Axtria, Capgemini Chrysalis, CarDekho, Cipla, CityMall, Cognizant, EXL, General Electric, Google, Hevo Data, Hindustan Unilever, IBM, IQVIA, Jio Platforms, Joveo, JustDial, MagicBricks, MakeMyTrip, Matrimony, Merilytics, MIQ Digital, NPCI, Optum, Paytm, PharmEasy, PhonePe, Playsimple Games, Shopee, Spinny, Unacademy, Walmart, Wipro and ZebPay.

Product Management, Program Management, and Business Analytics were the most sought-after roles this season, making up the bulk of the placements for the IT / Analytics functions. Other notable profiles on offer included Bid Management, Cloud Platforms, Digital Journey Owner, Healthcare Analytics, IT Transformation, and Product Development.

## SEASON HIGHLIGHTS

The batch of 2020 - 22 witnessed one of the most successful final placement seasons in the history of IIM Indore. The tireless efforts of the institute's stakeholders across its 25-year history have ensured our continued success in recruitments. Legacy recruiters have continued to put their confidence in the quality of leaders trained at the institute, hiring in higher numbers than ever before. The institute's brand image has been steadily growing, driven by the exceptional performance of our students, alumni, and faculty. This was clearly visible in the number of new recruiters eager to hire managerial talent from IIM Indore. The institute forged relationships with firms like Accenture Strategy, Amway, Avalon Consulting, Baker Hughes, Biocon, BMW, CarDekho, Equitas Bank, Eversana, Garena, Grasim, Hexaware, IBM, Indus Towers, Jana Bank, KPMG, Magicbricks, Mahindra Group, MakeMyTrip, Merilytics, MX Player, OYO, PharmEasy, Porter, Rapido, Redseer Consulting, RIL, Shopee, Sony Pictures, Spinny, Synergy Consulting, Thoucentric Consulting, Titan, Unacademy and Zebpay.



# PROMINENT RECRUITERS

McKinsey&Company					

# PLACEMENT TEAM

BATCH OF 2020-22



Visalakshi Natarajan  
(Secretary)



Abhinav Narang



Abhishek Namdeo



Abhishek Lokhande



Agrim Yadav



Ankush Khurana



Bhaven Parakh



Charchil Jain



Dimple Vasu



Harish Narayanan



Harshita Mishra



Jasmine B



Prathyusha Devi Tekumudi



Preeti Mehta



Rikshita Agarwal



Sadasiba Sahu



Sakshi Gupta



Shatakshi Jaiswal



Shilpika Verma



Sushma Patil



Vikhyat Mahaur

# CONTACT

Email: placement@iimidr.ac.in

Phone Number: +91 - 731 - 2439658

Website: [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)



INDIAN INSTITUTE OF MANAGEMENT INDORE

# CONSOLIDATED **PLACEMENT** REPORT



# CONTENTS

## SUMMER PLACEMENTS 2023-25

DIRECTOR'S MESSAGE	04
SUMMARY	04
BATCH PROFILE	05
PLACEMENT STATISTICS	06
DOMAIN OVERVIEW	07
SEASON HIGHLIGHTS	09

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## FINAL PLACEMENTS 2022-24

DIRECTOR'S MESSAGE	11
SUMMARY	11
BATCH PROFILE	12
PLACEMENT STATISTICS	13
DOMAIN OVERVIEW	14
SEASON HIGHLIGHTS	16

PROMINENT RECRUITERS	17
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PLACEMENT TEAM	19
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# SUMMER PLACEMENT REPORT

2023-25





## DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in nurturing socially-conscious leaders and astute entrepreneurs who are well-equipped to navigate the complexities of the business world. Despite the uncertainties in the economic landscape, the success of our students in securing remarkable career opportunities across various sectors highlights the efficacy of our philosophy.

## PROF. HIMANSHU RAI

Director

## SUMMARY

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IIM Indore belongs to the exclusive 'Triple Crown' Club with accreditations from AMBA, AACSB, and EQUIS. It has been ranked 8th by NIRF in the recent rankings released in 2023. IIM Indore secured a position in the FT Global 2023, ranking 4th among all the prestigious IIMs respectively, reaffirming its stature as an institute providing management education of the highest standards.

IIM Indore is delighted to announce successful completion of Summer Placements for the batch of 2023-2025. Despite a challenging job market, the season successfully culminated with 150+ recruiters rolling out offers across diverse roles spanning various domains such as Consulting, Finance, General Management, HR and Operations, IT/Analytics and Product Management, and Sales & Marketing.

The institute, despite economic hurdles, was able to develop fresh relations with 40+ new recruiters, apart from the past recruiting partners. The average stipend offered on campus stood at 2.25 lakhs for two months. The highest stipend rose to 6.6 lakhs, witnessing an increase of 10% from the previous year.

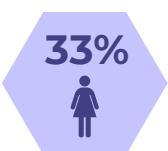
IIM Indore would like to thank all its recruiting partners, stakeholders including the academia, industry partners and placement coordinators for their relentless support in concluding this placement drive successfully.

# BATCH OF 2023-25

## Diversity at Campus

**479**

MBA Candidates



**111**

Dual Degree Candidates



**22 months**

Average work experience of MBA candidates



**42%**

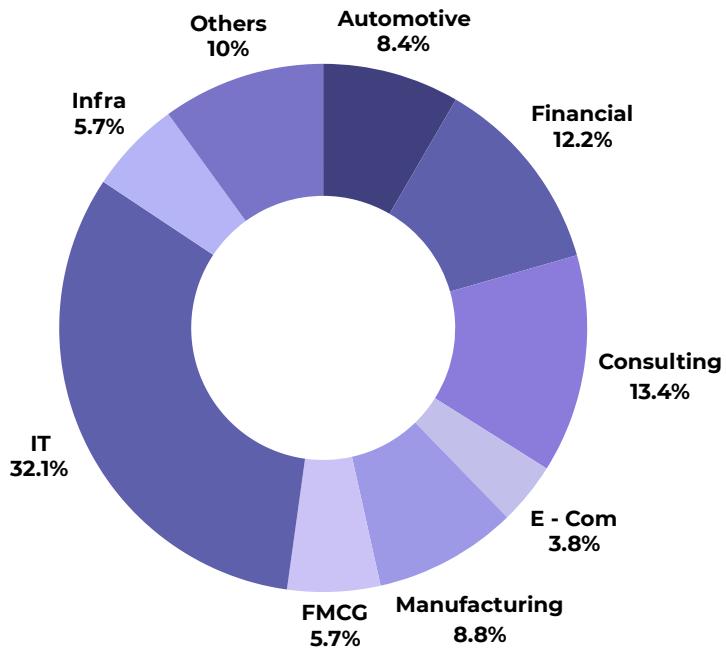
MBA candidates with work experience



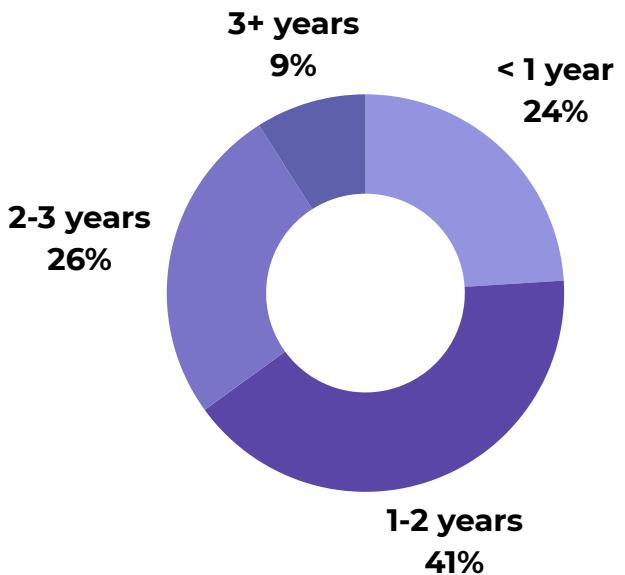
**24%**

MBA candidates from premier institutes IITs/NITs/BITS/etc.

### Work Exp. Sectors



### Work Exp. Year Wise (MBA)



# PLACEMENT STATISTICS

Highest Stipend  
**₹ 6.6 Lakhs**

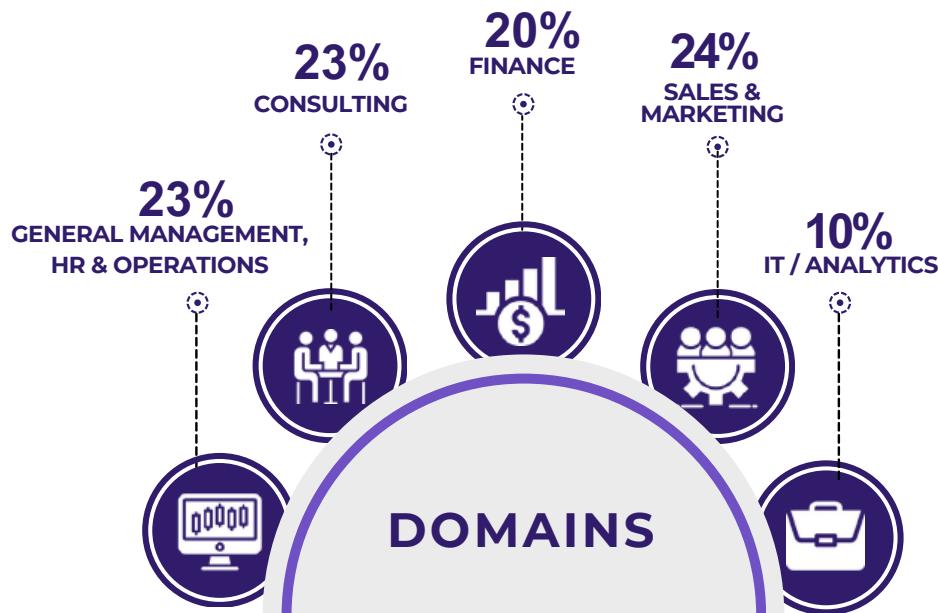
10% Increase Year on Year

Average Stipend

**₹ 2.25 Lakhs**

Top 100: ₹ 3.97 Lakhs

Top 200: ₹ 3.49 Lakhs



# DOMAIN OVERVIEW

## CONSULTING

Representing **23%** of the total offers, it featured premium recruiters such as Accenture Strategy & Consulting, Aon, Avalon Consulting, Bain & Company, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY India, EY Parthenon, Kearney, KPMG, Nation with NaMo, PwC India, PwC US Advisory, Redseer Strategy Consultants, Samagra, Sutra Management, Synergy Consulting and Vector Consulting Group.

Consulting roles included the traditional client-focusing strategy roles and several practice specific roles were also rolled out such as AI Transaction, Business Performance, Customer & Operations, Cyber Risk Services, Finance Consulting, Health Transformation, Human Resources, Lean Consultant, Operations Consulting, Regulatory & Legal Support, Research & Advisory, and Transaction Strategy & Execution.



## FINANCE

Finance continues to play a crucial role in our placements, with **20%** of the batch securing offers across a multitude of roles in top firms such as Aditya Birla Capital, Axis Bank, Barclays, Citi, Cranmore Partners, CRISIL, The D.E Shaw Group, Deutsche Bank, Edelweiss Tokio Life Insurance, Fidelity Investments, Goldman Sachs, HSBC Bank, ICICI Bank, IndigoEdge, JPMorgan Chase & Co, Kotak Mahindra Bank, Morgan Stanley, Piramal Alternatives, Tencent and Yes Bank.

The students secured offers across a spectrum of roles which included Asset Management, Commercial Banking, Corporate Banking, Counterparty Risk, Credit Risk, Equity Research, ESG Analyst, Financial Operations, Global Banking, ICG Operations, Investment Banking, Liability Products Management, Merchant Payments, Renewable Investments, Research & Analytics, Risk Testing, Treasury Analytics, Wealth Management, and Wholesale Credit Risk.



JPMORGAN CHASE & CO. Morgan Stanley

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

23% of the batch bagged positions in General Management, HR & Operations, witnessing participation from reputed firms including Adani Group, Airtel, AMWAY, Capgemini E.L.I.T.E, CK Birla Group, DCM Shriram, Flipkart, Garuda Aerospace, General Electric, Godrej, Hexaware Technologies, JSW Steel, Meru Accounting, PhonePe, Practo, Reliance Industries Limited, ReNew Power, Samsung Research, Tata Administrative Services, Tata Steel, Thyssenkrupp, Udaan, and Zomato.

The General Management, HR & Operations included offers in diverse areas like Business Strategy, Cost Optimization, Founder's Office, Investor Relations, Leadership Roles, Operations Management, Project Management, Process Excellence and Supply Chain Management.



## IT/ ANALYTICS

Recruitments in IT/Analytics and Product Management comprised 10% of offers, with students being hired by firms such as Accenture Tech Consulting, Amazon, American Express, Axtria, Capgemini Chrysalis, IDFC FIRST Bank, IndiaMART, Logitech, MAQ Software, Media.net, Merilytics, Microsoft, OLA, Walmart and Wipro.

Students opted for high-growth profile roles in Product Management, Program Management, and AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, Fintech Analyst, Global Merchant Network, Healthcare Analytics, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Manager, and Risk Analytics.



# DOMAIN OVERVIEW

## SALES & MARKETING

Recruitments in the Sales & Marketing function formed **24%** of the total offers, witnessing participation from prominent firms including AB InBev, Aditya Birla Fashion & Retail Limited, AgroTech Foods, Apollo Tyres, Asian Paints, AstraZeneca, Atomberg Technologies, Bajaj Consumer Care, Cipla, Dabur India Limited, Dr. Reddy's Laboratories, Everest Industries, General Mills, Haleon, Hindustan Unilever Limited, InfoEdge, ITC Limited, Kenvue, Larsen & Toubro, Medtronic, Ninjacart, PepsiCo, Reckitt, Societe Generale, StockGro, Tata Consumer Products, Titan Company, The Coca Cola Company, United Breweries, and Xanadu.

Offers were extended across a range of fresh profiles, such as community management, growth, procurement, and strategic sales, in addition to the conventional positions of account management, brand management, business-to-business sales, modern trade, product marketing, and sales planning.



## SEASON HIGHLIGHTS

The institute's relationship with the industry has strengthened over time as a result of producing socially conscious business leaders with managerial intelligence. Despite the impact of the current economic climate, this is made abundantly clear by the number of recruiters—both established and up-and-coming—who took part in the Summer Internship process and placed students in their desired roles.

Over the course of this season, we witnessed the participation of 40+ new recruiters, such as Accenture Tech Consulting, Aditya Birla Capital, Airtel, Bajaj Consumer Care, Barclays, Cranmore Partners, EY-Parthenon, Garuda Aerospace, General Electric, Godrej, IndiaMART, Kenvue, Logitech, MAQ Software, Nation with NaMo, Ninjacart, NPCI, OLA, Practo, Samagra, Samsung Research, Societe Generale, Standard Chartered Bank, Stakeboat Capital, StockGro, Sutra Management, Tencent, ThyssenKrupp, Titan Company, Vector Consulting, Whatfix, Xanadu and Zomato.





**2022-24**

**FINAL PLACEMENT  
REPORT**



**PROF. HIMANSHU RAI**  
DIRECTOR

## DIRECTOR'S MESSAGE

At IIM Indore, our commitment to delivering management education of the highest standards grooms socially-conscious leaders and entrepreneurs, forged through a deeply embedded connection with the industry. We strongly believe that integrating academia and industry is crucial for students' welfare and have made consistent efforts to bridge the gap. Our students' ability in securing fulfilling career opportunities, despite ongoing economic uncertainties, underscores the efficacy of our philosophy.

## SUMMARY

IIM Indore is proud to announce the successful conclusion of Final Placements for the batch of 2022-2024, achieving a 100% placement record. Against the backdrop of a cooling job market, the season successfully culminated with 150+ recruiters extending offers to 594 students from the two-year Post Graduate Programme (PGP) and five-year Integrated Programme in Management (IPM) for the largest outgoing batch in its 27-year legacy, reflecting the industry's unwavering trust in the institute and its students. Strong participation was exhibited by companies from diverse industries such as BFSI, Conglomerate, Construction & Real Estate, Consulting, Consumer Goods, E-commerce, Healthcare, Logistics & Manufacturing, Technology, Media & Telecommunications, Utilities & Renewables.

Our ongoing commitment to fostering deeper connections with recruiters has paid off, marking each passing year with progress. The statistics for this year consisted of the average CTC at 25.68 LPA. The highest compensation offered on campus stood at 1 Crore per annum.

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# BATCH OF 2022-24

## Diversity at Campus

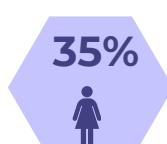
**501**

MBA Candidates



**93**

Dual Degree Candidates



**21** months

Average work  
experience of  
MBA candidates



**55%**

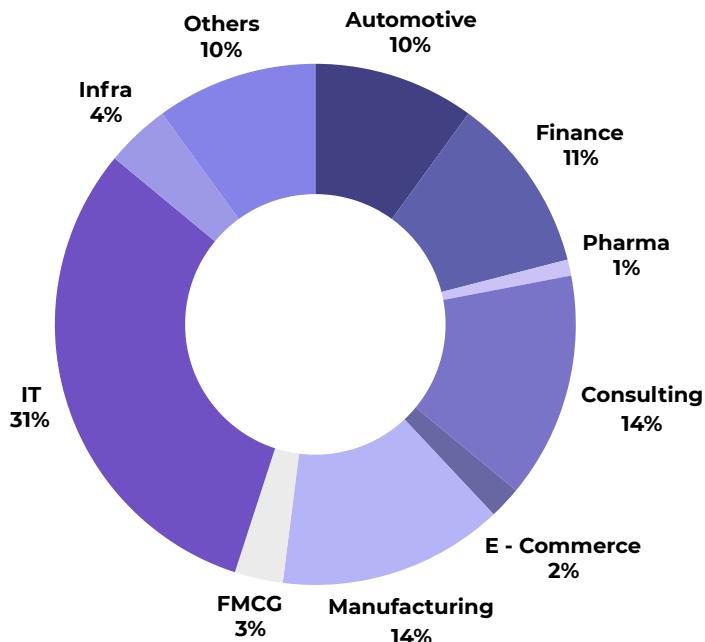
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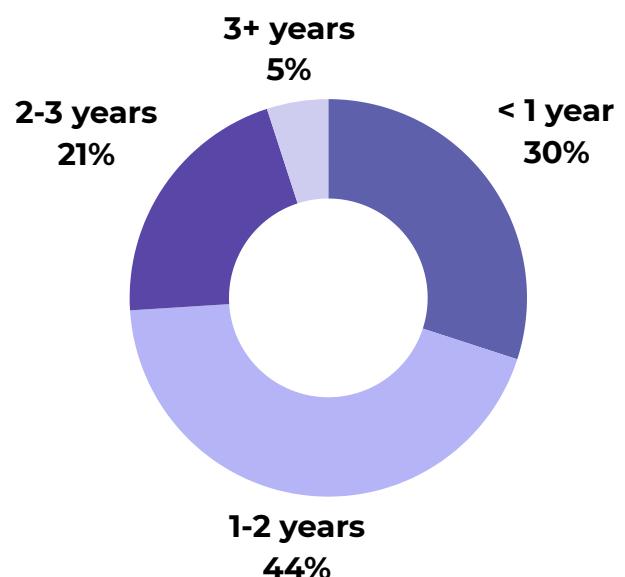
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## Work Exp. Sectors



## Work Exp. Year Wise (MBA)



# PLACEMENT STATISTICS

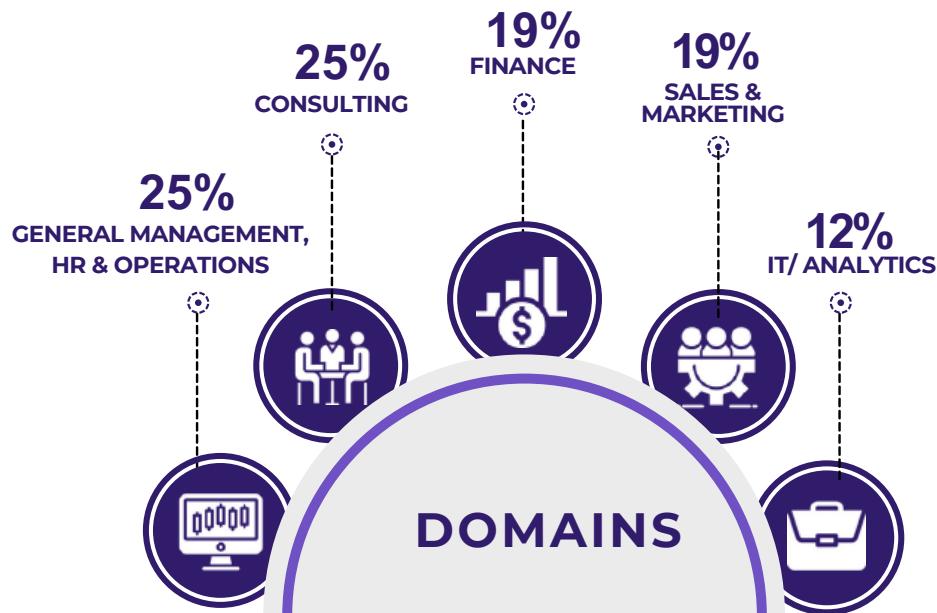
Highest Package  
**₹ 1 Cr PA**

Average CTC

**₹ 25.68 LPA**

*Top 100: ₹ 37.33 LPA*

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# DOMAIN OVERVIEW

## CONSULTING

Consulting attracted the maximum offers this year, with **25%** of the total offers featuring consulting giants such as Accenture Strategy, Accenture Tech Consulting, Acuvon Consulting, Boston Consulting Group, Deloitte India, Deloitte USI, Droege Group, Everest Group, Eversana, EY, EY Parthenon, GEP Worldwide, Graviton Consulting, Indus Insights, Infosys Consulting, Kearney, KPMG, McKinsey & Company, PwC India, PwC US Advisory, Redseer Strategy Consultants, Samagra, Searce Inc, Sutra Management Consulting, Vector Consulting Group and Zinnov.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like Business Valuations & Modelling, Corporate Finance, Deal Strategy, Digital Transformation, Financial Services Transformation, Functional Consultant, Operations Transformation, Project Growth Strategy, Research & Advisory, and Solution Advisor



## FINANCE

The finance cohort made up **19%** of the total offers, witnessing more coveted roles from top recruiters such as Ambit Capital, Axis Bank, Bank of America, Barclays, CAMS, Citi, CRISIL, Deutsche Bank, ESAF Bank, Goldman Sachs, Guidepoint, HDFC Bank, HDFC Life, HSBC, ICICI Bank, IndigoEdge, IndusInd Bank, JPMorgan Chase & Co, Kotak Mahindra Bank, Mango Advisors, Morgan Stanley, Nomura, o3 Capital, Sabre Partners, SBI Securities, Spark Capital Advisors, Standard Chartered Bank, The D.E. Shaw Group, Ujjivan Small Finance Bank, Vananam and Yes Bank.

Roles offered under finance included Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance, and Transfer Pricing.



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This placement season was marked by an increased participation from a range of recruiters, in key leadership and managerial roles in General Management, HR & Operations. **25%** of the batch were extended offers from major firms including Aarti Industries, Airtel, AMWAY, Biocon, BLS International Services, Capgemini E.L.I.T.E., Century Real Estate Holdings, Cipla, Everest Industries, DCM Shriram, Delhivery, General Mills, Godrej Properties Limited, Hero MotoCorp, Hero Future Energies, Indegene, Jio Financial Services, Jubilant Motorworks, Larsen & Toubro, Luminous Power Technologies, Nuvoco Vistas, Okaya Group, OLA Electric, PhonePe, Reliance Industries Limited, Renew Power, Salesforce, Schneider Electric, Sobha Realty, Suzlon Group, TATA Administrative Services, TATA Communications, Tech Mahindra, ThoughtFocus, Unacademy, Volvo Eicher and Wakefit.

Notable profiles in this domain included Chief of Staff, Client Servicing, Commercial Lead, Corporate Strategy, Founder's Office, Global Business Unit, Head Merchandiser, Implementation Manager, Key Account Manager, Operations Manager, Production Manager, Procurement Manager, Purchases, Strategy and M&A, and Supply Chain Manager.

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Recruitments in the Sales & Marketing function formed **19%** of the total offers, witnessing participation from eminent recruiters including 91Squarefeet, Aditya Birla Fashion and Retail Ltd, Affinity Global, Asian Paints, AstraZeneca, Bajaj Auto, Bajaj Consumer Care, Bira91, Century Plyboards, Country Delight, Crompton Greaves Consumer Electrical, Dr. Reddy's Laboratories, eMSME, General Mills, Godrej & Boyce, Haleon, Hindustan Unilever Limited, InfoEdge, ITC Limited, Lodha, Mondelez International, nStore, OfBusiness, PepsiCo, Prataap Snacks, Proctor & Gamble, Reckitt, Reid & Taylor, Samsung, Suta, Table Space, TATA Consumer Products, TATA Steel, Varun Beverages Limited, Vedanta Limited, XSEED Education, and Zucus.

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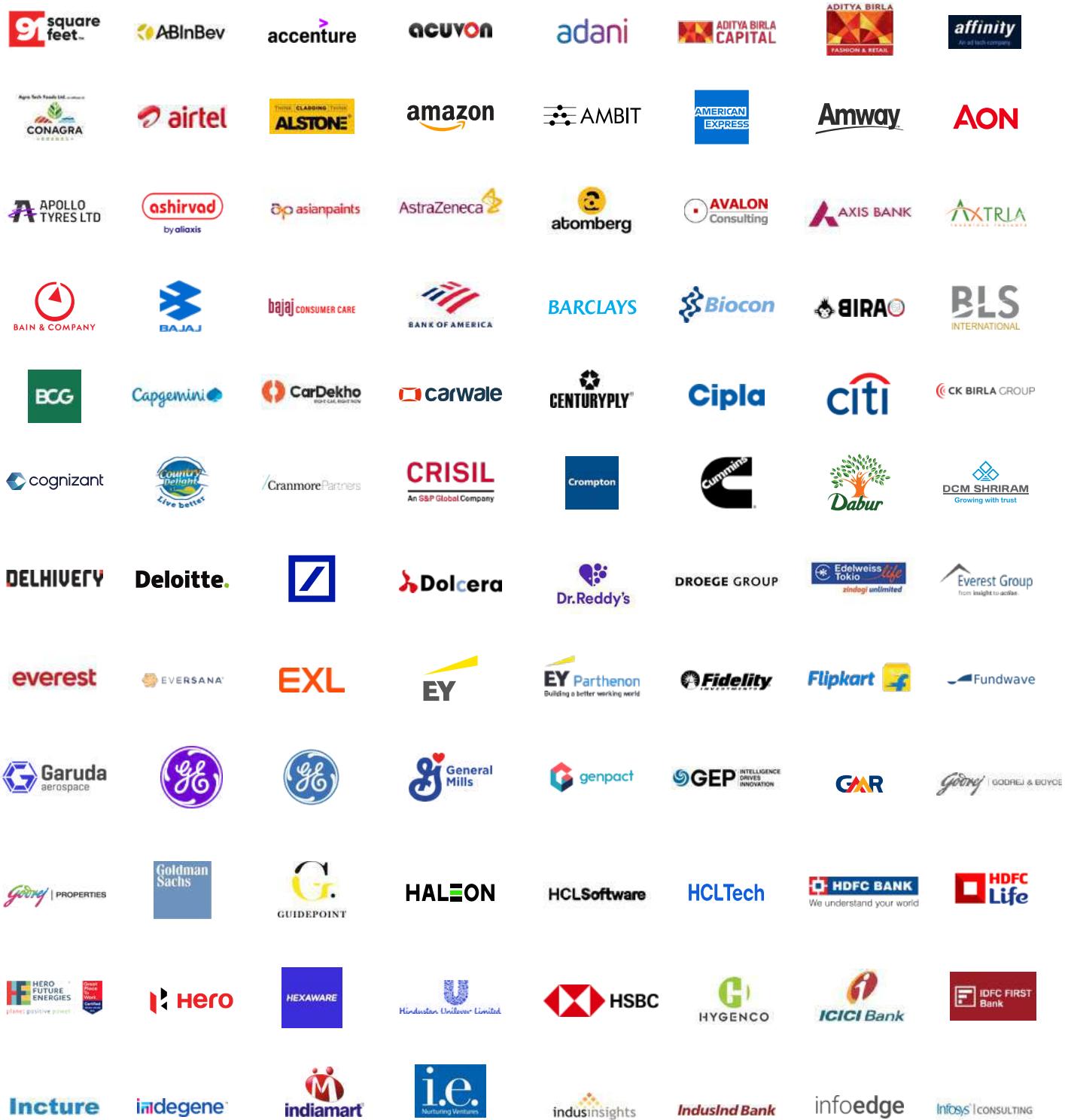
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Despite an economic slump, the Final Placement for the class of 2022–24 proved the institute's resilience. With prominent numbers, this year has been a great example of how prominent IIM Indore is among recruiters.

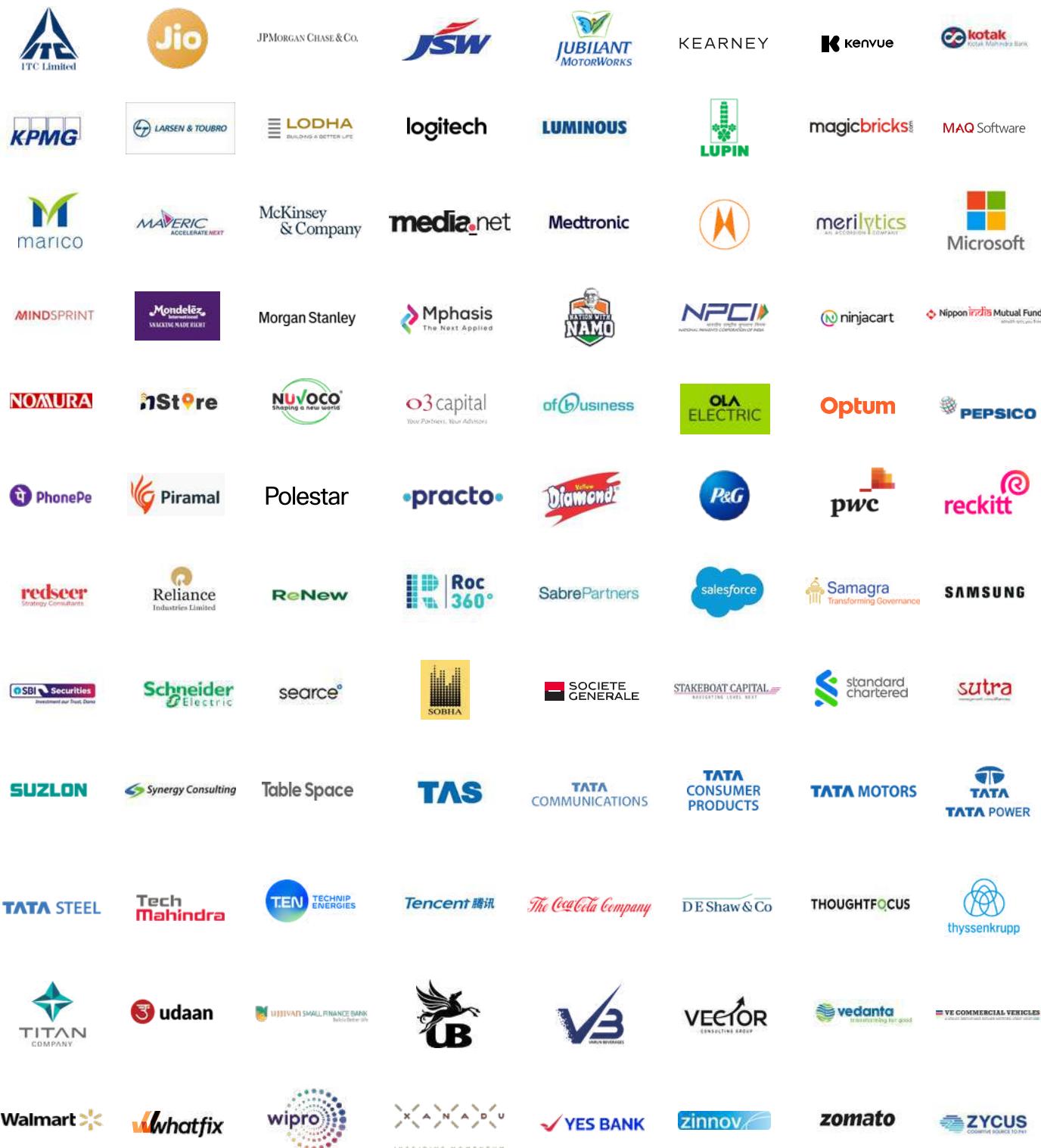
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# PROMINENT RECRUITERS



# PROMINENT RECRUITERS



# PLACEMENT TEAM



ABHISHEK KUMAR  
(SECRETARY)



AARSHAD RAMESH



AMARNATH D



DRAMIL PADSUMBIA



HARI PRASATH



HARSH MEHTA



JAY MODHA



JOSEPH ROY



KARTHIK S



KAVIYA R



KUSUM AGARWAL



MAYURI MUNSHI



ONKAR JOSHI



SAMBUDDA ROY



SANTOSH A R



SARANSH SAXENA



SOORAJ B P



SREETEJA NELA



SRISHTI SONOWAL



SWATHI SURAJ

Email: placement@iimdr.ac.in  
Telephone Number: +91-731-2439658  
Website: [www.iimdr.ac.in/placements](http://www.iimdr.ac.in/placements)

INDIAN INSTITUTE OF MANAGEMENT INDORE

# CONSOLIDATED **PLACEMENT** REPORT



# CONTENTS

## SUMMER PLACEMENTS 2023-25

DIRECTOR'S MESSAGE	04
SUMMARY	04
BATCH PROFILE	05
PLACEMENT STATISTICS	06
DOMAIN OVERVIEW	07
SEASON HIGHLIGHTS	09

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## FINAL PLACEMENTS 2022-24

DIRECTOR'S MESSAGE	11
SUMMARY	11
BATCH PROFILE	12
PLACEMENT STATISTICS	13
DOMAIN OVERVIEW	14
SEASON HIGHLIGHTS	16

PROMINENT RECRUITERS	17
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PLACEMENT TEAM	19
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# SUMMER PLACEMENT REPORT

2023-25





## DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in nurturing socially-conscious leaders and astute entrepreneurs who are well-equipped to navigate the complexities of the business world. Despite the uncertainties in the economic landscape, the success of our students in securing remarkable career opportunities across various sectors highlights the efficacy of our philosophy.

## PROF. HIMANSHU RAI

Director

## SUMMARY

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IIM Indore belongs to the exclusive 'Triple Crown' Club with accreditations from AMBA, AACSB, and EQUIS. It has been ranked 8th by NIRF in the recent rankings released in 2023. IIM Indore secured a position in the FT Global 2023, ranking 4th among all the prestigious IIMs respectively, reaffirming its stature as an institute providing management education of the highest standards.

IIM Indore is delighted to announce successful completion of Summer Placements for the batch of 2023-2025. Despite a challenging job market, the season successfully culminated with 150+ recruiters rolling out offers across diverse roles spanning various domains such as Consulting, Finance, General Management, HR and Operations, IT/Analytics and Product Management, and Sales & Marketing.

The institute, despite economic hurdles, was able to develop fresh relations with 40+ new recruiters, apart from the past recruiting partners. The average stipend offered on campus stood at 2.25 lakhs for two months. The highest stipend rose to 6.6 lakhs, witnessing an increase of 10% from the previous year.

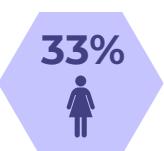
IIM Indore would like to thank all its recruiting partners, stakeholders including the academia, industry partners and placement coordinators for their relentless support in concluding this placement drive successfully.

# BATCH OF 2023-25

## Diversity at Campus

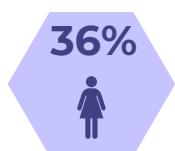
**479**

MBA Candidates



**111**

Dual Degree Candidates



**22** months

Average work experience of MBA candidates



**42%**

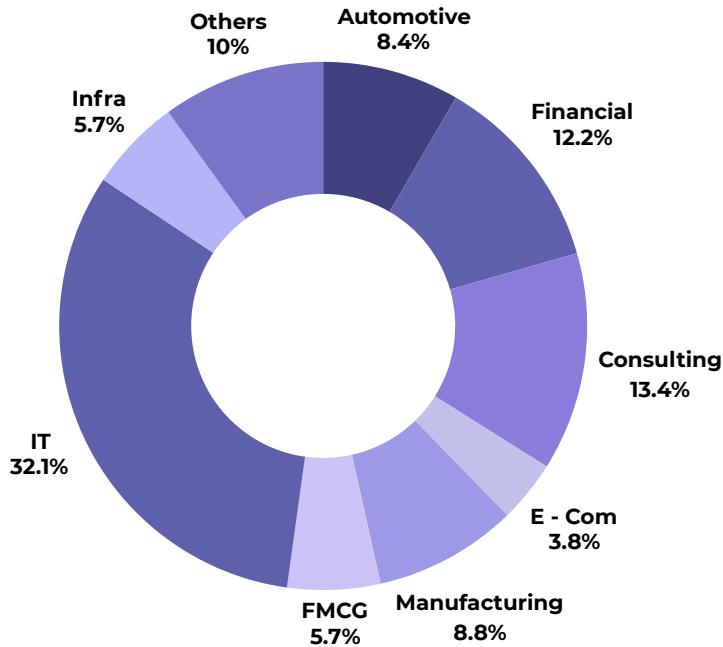
MBA candidates with work experience



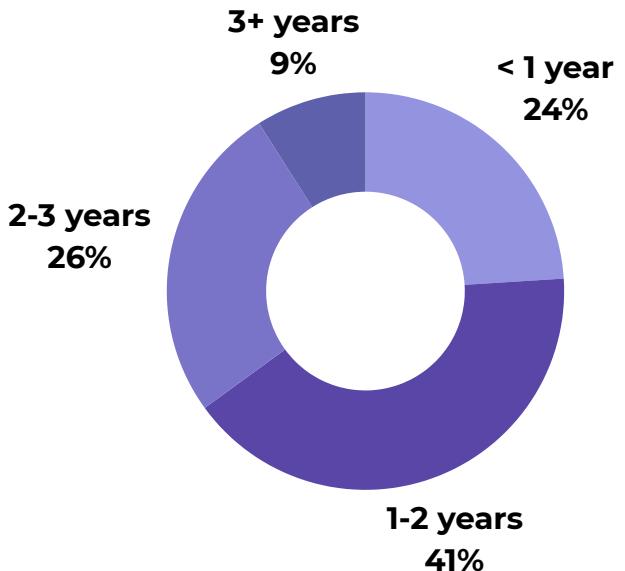
**24%**

MBA candidates from premier institutes  
IITs/NITs/BITS/etc.

### Work Exp. Sectors



### Work Exp. Year Wise (MBA)



# PLACEMENT STATISTICS

Highest Stipend  
**₹ 6.6 Lakhs**

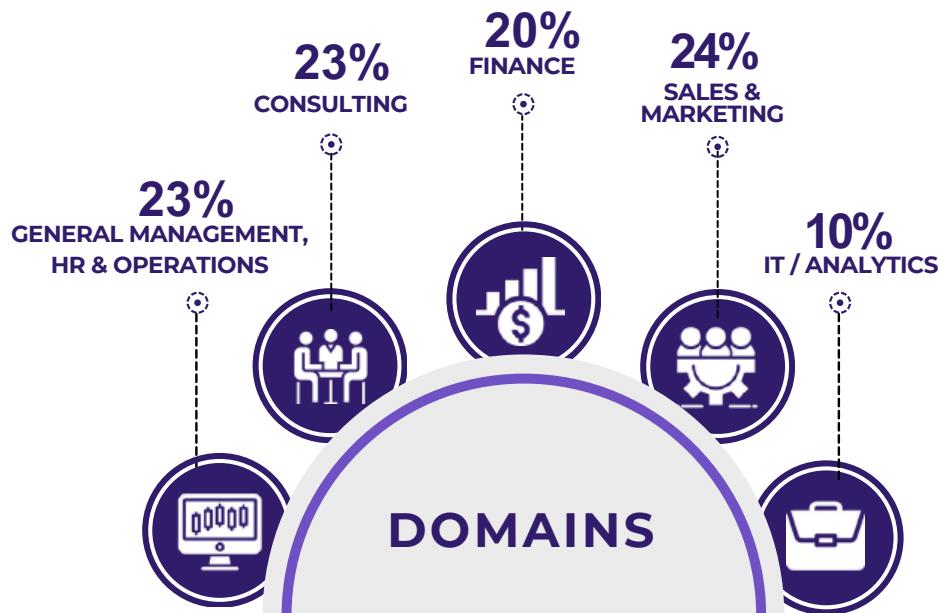
10% Increase Year on Year

Average Stipend

**₹ 2.25 Lakhs**

Top 100: ₹ 3.97 Lakhs

Top 200: ₹ 3.49 Lakhs



# DOMAIN OVERVIEW

## CONSULTING

Representing **23%** of the total offers, it featured premium recruiters such as Accenture Strategy & Consulting, Aon, Avalon Consulting, Bain & Company, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY India, EY Parthenon, Kearney, KPMG, Nation with NaMo, PwC India, PwC US Advisory, Redseer Strategy Consultants, Samagra, Sutra Management, Synergy Consulting and Vector Consulting Group.

Consulting roles included the traditional client-focusing strategy roles and several practice specific roles were also rolled out such as AI Transaction, Business Performance, Customer & Operations, Cyber Risk Services, Finance Consulting, Health Transformation, Human Resources, Lean Consultant, Operations Consulting, Regulatory & Legal Support, Research & Advisory, and Transaction Strategy & Execution.



## FINANCE

Finance continues to play a crucial role in our placements, with **20%** of the batch securing offers across a multitude of roles in top firms such as Aditya Birla Capital, Axis Bank, Barclays, Citi, Cranmore Partners, CRISIL, The D.E Shaw Group, Deutsche Bank, Edelweiss Tokio Life Insurance, Fidelity Investments, Goldman Sachs, HSBC Bank, ICICI Bank, IndigoEdge, JPMorgan Chase & Co, Kotak Mahindra Bank, Morgan Stanley, Piramal Alternatives, Tencent and Yes Bank.

The students secured offers across a spectrum of roles which included Asset Management, Commercial Banking, Corporate Banking, Counterparty Risk, Credit Risk, Equity Research, ESG Analyst, Financial Operations, Global Banking, ICG Operations, Investment Banking, Liability Products Management, Merchant Payments, Renewable Investments, Research & Analytics, Risk Testing, Treasury Analytics, Wealth Management, and Wholesale Credit Risk.



# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

23% of the batch bagged positions in General Management, HR & Operations, witnessing participation from reputed firms including Adani Group, Airtel, AMWAY, Capgemini E.L.I.T.E, CK Birla Group, DCM Shriram, Flipkart, Garuda Aerospace, General Electric, Godrej, Hexaware Technologies, JSW Steel, Meru Accounting, PhonePe, Practo, Reliance Industries Limited, ReNew Power, Samsung Research, Tata Administrative Services, Tata Steel, Thyssenkrupp, Udaan, and Zomato.

The General Management, HR & Operations included offers in diverse areas like Business Strategy, Cost Optimization, Founder's Office, Investor Relations, Leadership Roles, Operations Management, Project Management, Process Excellence and Supply Chain Management.



## IT/ ANALYTICS

Recruitments in IT/Analytics and Product Management comprised 10% of offers, with students being hired by firms such as Accenture Tech Consulting, Amazon, American Express, Axtria, Capgemini Chrysalis, IDFC FIRST Bank, IndiaMART, Logitech, MAQ Software, Media.net, Merilytics, Microsoft, OLA, Walmart and Wipro.

Students opted for high-growth profile roles in Product Management, Program Management, and AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, Fintech Analyst, Global Merchant Network, Healthcare Analytics, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Manager, and Risk Analytics.



# DOMAIN OVERVIEW

## SALES & MARKETING

Recruitments in the Sales & Marketing function formed **24%** of the total offers, witnessing participation from prominent firms including AB InBev, Aditya Birla Fashion & Retail Limited, AgroTech Foods, Apollo Tyres, Asian Paints, AstraZeneca, Atomberg Technologies, Bajaj Consumer Care, Cipla, Dabur India Limited, Dr. Reddy's Laboratories, Everest Industries, General Mills, Haleon, Hindustan Unilever Limited, InfoEdge, ITC Limited, Kenvue, Larsen & Toubro, Medtronic, Ninjacart, PepsiCo, Reckitt, Societe Generale, StockGro, Tata Consumer Products, Titan Company, The Coca Cola Company, United Breweries, and Xanadu.

Offers were extended across a range of fresh profiles, such as community management, growth, procurement, and strategic sales, in addition to the conventional positions of account management, brand management, business-to-business sales, modern trade, product marketing, and sales planning.



## SEASON HIGHLIGHTS

The institute's relationship with the industry has strengthened over time as a result of producing socially conscious business leaders with managerial intelligence. Despite the impact of the current economic climate, this is made abundantly clear by the number of recruiters—both established and up-and-coming—who took part in the Summer Internship process and placed students in their desired roles.

Over the course of this season, we witnessed the participation of 40+ new recruiters, such as Accenture Tech Consulting, Aditya Birla Capital, Airtel, Bajaj Consumer Care, Barclays, Cranmore Partners, EY-Parthenon, Garuda Aerospace, General Electric, Godrej, IndiaMART, Kenvue, Logitech, MAQ Software, Nation with NaMo, Ninjacart, NPCI, OLA, Practo, Samagra, Samsung Research, Societe Generale, Standard Chartered Bank, Stakeboat Capital, StockGro, Sutra Management, Tencent, ThyssenKrupp, Titan Company, Vector Consulting, Whatfix, Xanadu and Zomato.





**2022-24**

**FINAL PLACEMENT  
REPORT**



**PROF. HIMANSHU RAI**  
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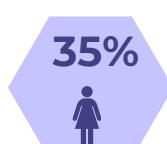
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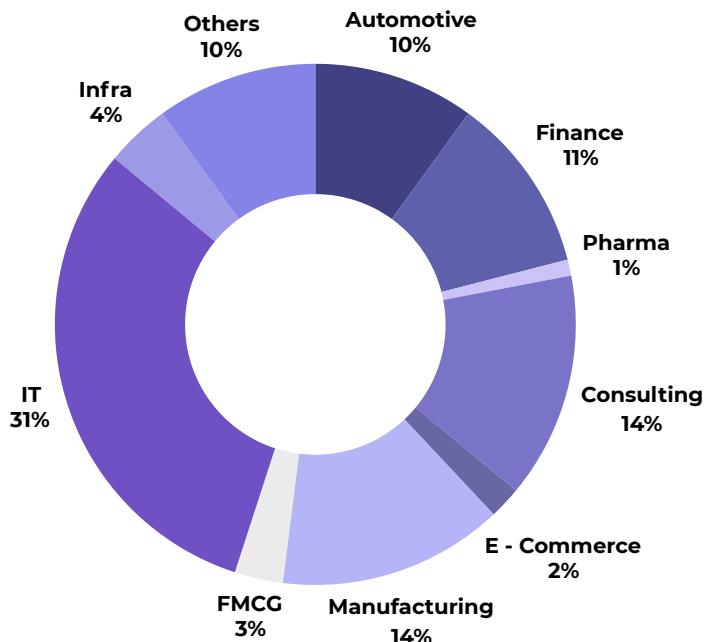
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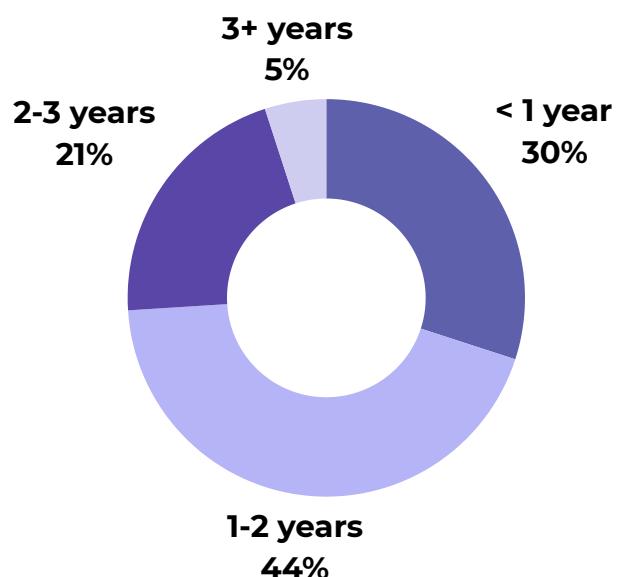
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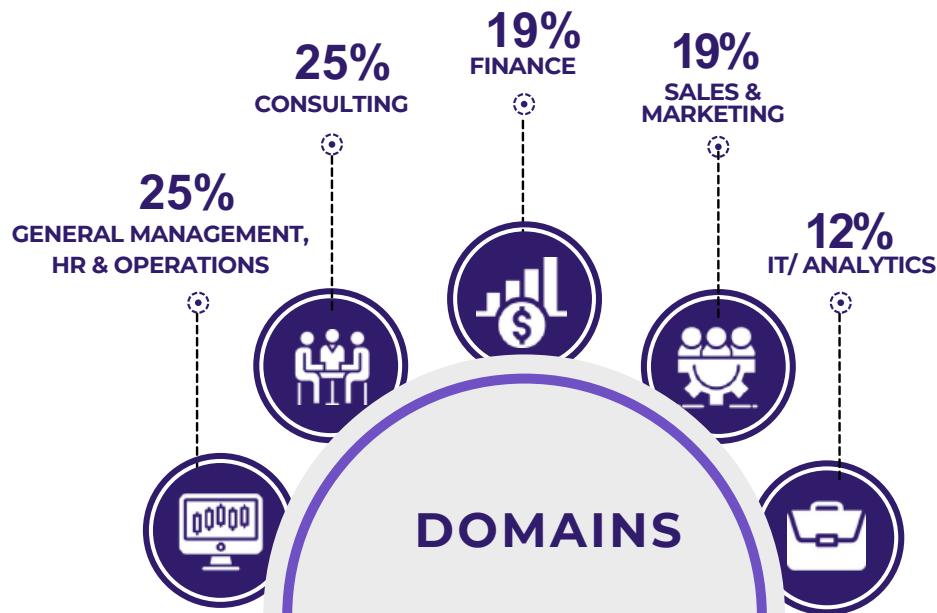
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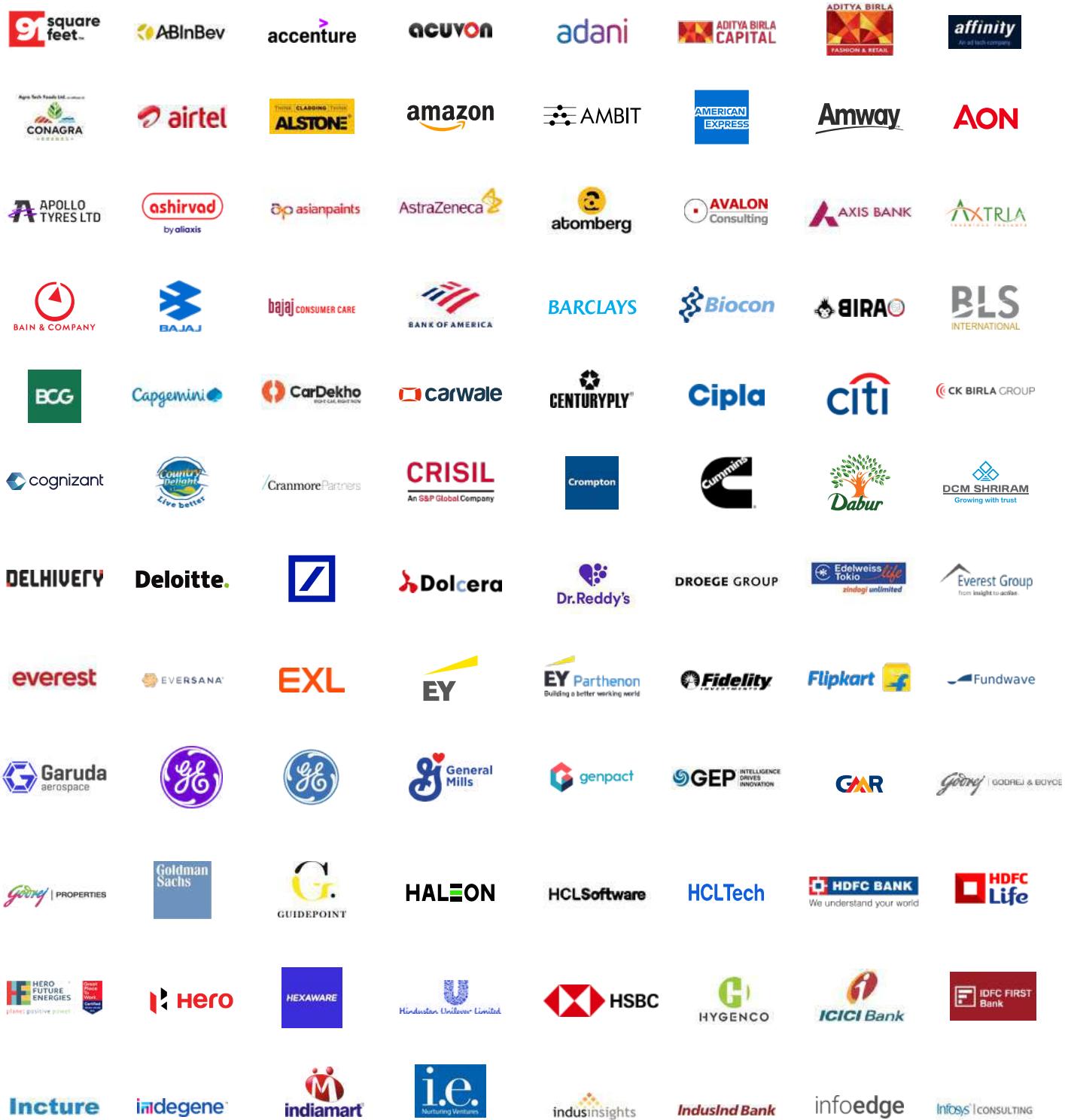
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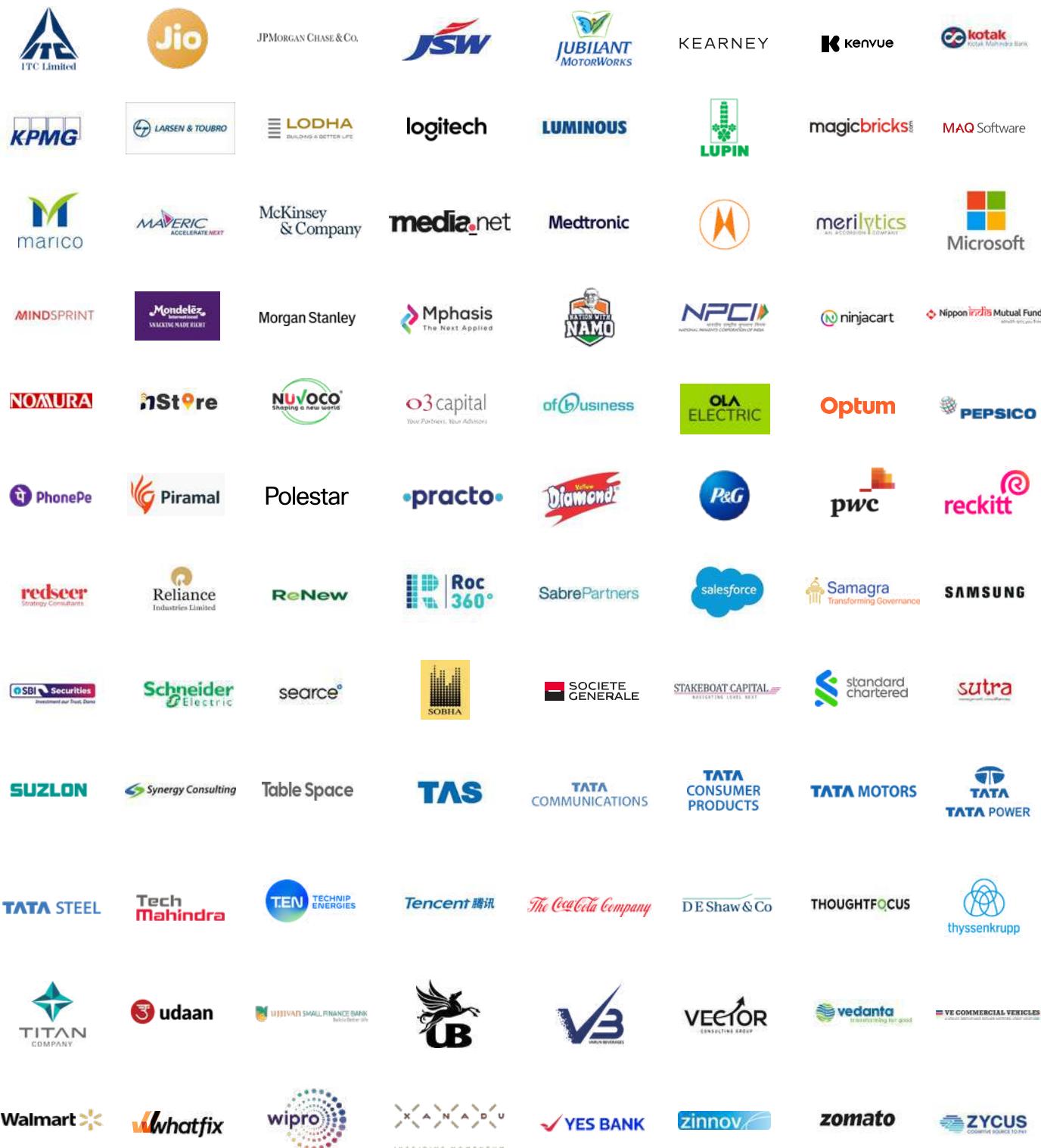
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# PROMINENT RECRUITERS



# PROMINENT RECRUITERS



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ONKAR JOSHI



SAMBUDDA ROY



SANTOSH A R



SARANSH SAXENA



SOORAJ B P



SREETEJA NELA



SRISHTI SONOWAL



SWATHI SURAJ

Email: placement@iimdr.ac.in  
Telephone Number: +91-731-2439658  
Website: [www.iimdr.ac.in/placements](http://www.iimdr.ac.in/placements)

# CONSOLIDATED PLACEMENT REPORT

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**PGP-HRM  
2025**



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Indian Institute of Management Indore

# CONTENTS

<b>DIRECTOR'S MESSAGE</b>	<b>02</b>
<b>PROGRAM OVERVIEW</b>	<b>03</b>
<b>SUMMER PLACEMENTS 2024-26</b>	<b>04</b>
BATCH PROFILE	05
PLACEMENT STATISTICS	06
RECRUITERS	07
PLACEMENT OVERVIEW	08
<b>FINAL PLACEMENTS 2023-25</b>	<b>09</b>
BATCH PROFILE	10
PLACEMENT STATISTICS	11
RECRUITERS	12
PLACEMENT OVERVIEW	13
<b>PLACEMENT TEAM</b>	<b>14</b>

## DIRECTOR'S MESSAGE



**PROF. HIMANSHU RAI**  
**DIRECTOR**

The **Postgraduate Program in Human Resource Management**, is the flagship HR programme of IIM Indore. It is truly a unique programme in the country. With the aim of nurturing managers capable of integrating HR and business issues by relying on advancements in behavioral science and analytics, the program has made its own mark, as evidenced by the industry's confidence in our curriculum. The remarkable placement outcomes reflect the dedication of both our students and faculty. We look forward to maintaining and strengthening our relations with the industry by creating business oriented and socially conscious HR professionals who will add tremendous value to the organizations they join and contribute to the nation's development.

# PROGRAM OVERVIEW

The **PGP-HRM program** at IIM Indore is the first of its kind in the Institute, which is well known for being a pioneer of innovative programs. Conducted over a period of two years consisting of six terms, it provides exposure to both academic and industry facets of Human Resources. It is a state-of-the-art management programme committed to nurturing a new wave of HR professionals with the potential to deploy cutting-edge analytics to deliver value to the industry. Indian Institute of Management Indore is the second IIM in India to offer a specialised course in HR wherein students are selected following a rigorous entrance procedure.

The PGP-HRM curriculum has been designed considering the latest Human Resources trends. This course aims to equip the students with the understanding of business rationalities that drive human behaviour in divergent organisations and to create business-oriented and socially conscious HR managers. All the students are certified in **Hogan Psychometric Instruments** and **T-group Assessments** along with exposure to **Data Analytics (SPSS, Tableau, Orange, Jamovi, and Power BI)**.

With the mission to nurture managers, the learning and program objectives have been aligned in a way that provides a perfect blend of theory and practice. The major thrust areas being Human resource planning, selection, analytics, performance management, Human resource Information systems, training, and development.

In the second year, students participate in the **Industry Interface Programme**, which provides them with the opportunity to work on integrated, industry-wide projects. Through this initiative, they gain real-time behavioral insights, refine their conceptual understanding, and develop a strong analytical orientation. To give students a competitive edge in the HR job market, the PGP-HRM program at IIM Indore is **SHRM-aligned**, providing valuable resources and making them eligible for SHRM certification.

# SUMMER PLACEMENT REPORT

2024-26



# Batch of 2024-26

## Batch Profile

 39 Batch Size	 24 Average Age	 12 Average Work Experience (in Months)
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## Academic Background

 Commerce	 Humanities	 Economics
 Management	 Science	 Engineering
 Medicine	 Mass Media	 Mathematics

## Work Experience (in Months)



## Work Experience Domain



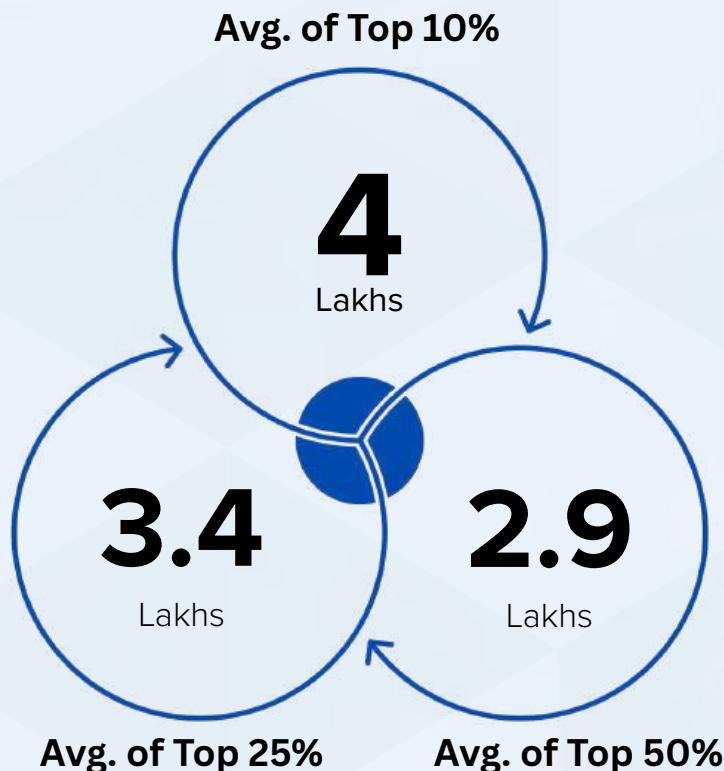
## PLACEMENT STATISTICS

**HIGHEST STIPEND**  
4 LAKHS

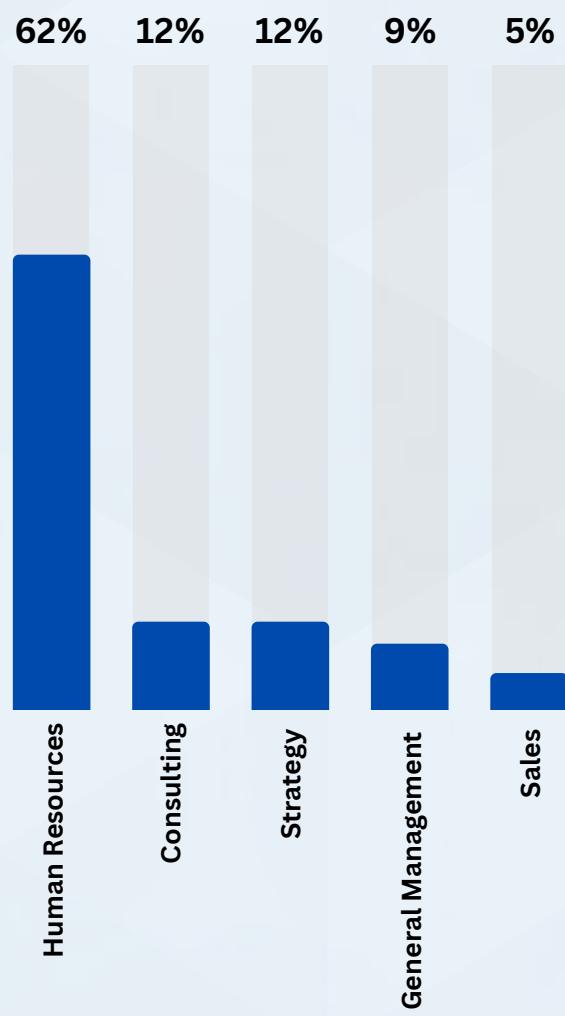
**AVERAGE STIPEND**  
2.44 LAKHS

**MEDIAN STIPEND**  
2.40 LAKHS

### Stipend Highlights



### Domain wise Breakup



# TOP RECRUITERS

## Summer Placement

**accenture**

**Aon**



**Capgemini**

**Deloitte.**

**ICICI Bank**

**Ideal**  
Global Solutions Pvt Ltd

**JSW**

**K12**  
Techno Services PVT LTD

**KP**  
KNOWLEDGE PARK

**PeopleAsset™**

**PB** PEOPLE BUSINESS



**भारतीय रिजर्व बैंक**  
RESERVE BANK OF INDIA

**Samsung Research**

**SEDEMAC**

**TATA**  
CONSUMER  
PRODUCTS

The Vedanta logo consists of a green stylized leaf graphic next to the word "vedanta" in a blue serif font.

## PLACEMENT OVERVIEW

The **Postgraduate Program in Human Resource Management** has made its mark in the industry with an exemplary Summer Placement season.

The **Summer Internship placement season** has been an extremely fruitful one for the **seventh batch** of the program comprising **39 participants**. More than **40 recruiters** participated in the season offering roles in Human Resources across various sectors such as Consulting, Manufacturing, BFSI, Oil & Gas, Logistics and IT/ITES. Within the consulting domain, Accenture Strategy, Deloitte USI, AON and People Business recruited in large numbers. Prominent recruiters in the BFSI domain included ICICI Bank, RBI. Other noteworthy recruiters included JSW, Samsung Research, Capgemini, BPCL and People Asset.

This year witnessed the **highest stipend ever recorded** in the history of PGP-HRM at IIM Indore **INR 4 Lakhs**, while the average stipend was **INR 2.44 Lakhs**. Average stipend for the **top 10%** of the batch was **INR 4 Lakhs**, average stipend for the **top 25%** of the batch was **INR 3.44 Lakhs**, with the average stipend for the **top 50%** of the batch was **INR 2.98 Lakhs**.

This year, we were privileged to welcome several prestigious new recruiters, including **Accenture Strategy, Bharat Petroleum Corporation Limited, Tata Consumer Products Limited, and Reserve Bank of India**.

Their participation not only reflects the industry's confidence in our talent pool but also expands the spectrum of career opportunities available to our students. These additions further strengthen our commitment to fostering diverse and impactful professional pathways for future HR leaders.

# **FINAL PLACEMENT REPORT**

**2023-25**



# Batch of 2023-25

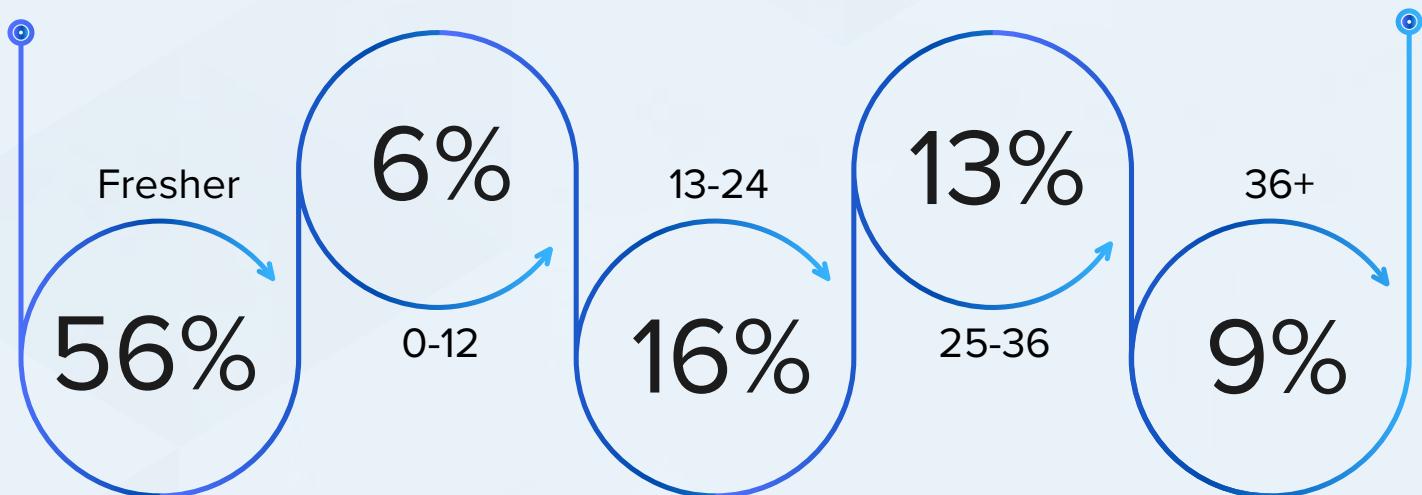
## Batch Profile

		
<b>32</b> Batch Size	<b>25</b> Average Age	<b>12.5</b> Average Work Experience (in Months)

## Academic Background

		
<b>Commerce</b>	<b>Humanities</b>	<b>Economics</b>
		
<b>Management</b>	<b>Science</b>	<b>Engineering</b>
		
<b>Social Science</b>	<b>Journalism</b>	<b>Advertising</b>

## Work Experience (in Months)



## Work Experience Domain



## PLACEMENT STATISTICS

**HIGHEST CTC**

40 LPA

**AVERAGE CTC**

25 LPA

**MEDIAN CTC**

24 LPA

Annual CTC

Role wise Breakup

Top 10% of the batch

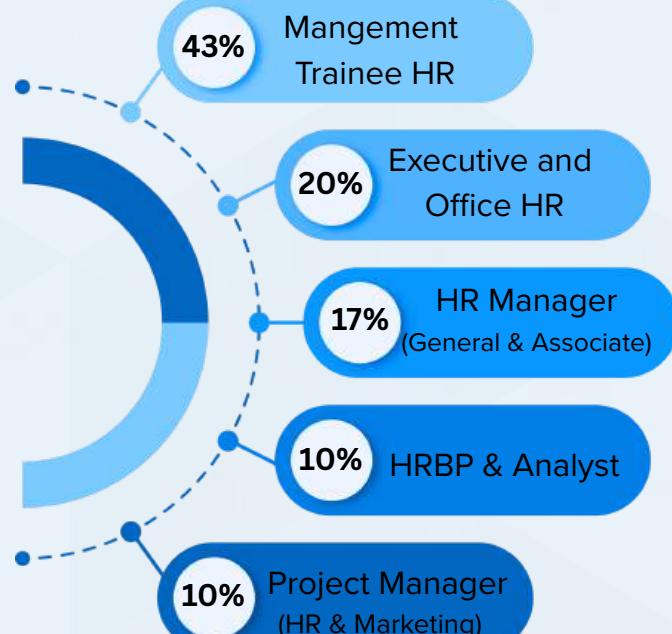
**38.30**  
LPA

**30**  
LPA

Top 25% of the batch

**29.30**  
LPA

Top 50% of the batch



# TOP RECRUITERS

## Final Placements



Samsung Research



searce°

SEDEMAC



## PLACEMENT OVERVIEW

The **Postgraduate Program in Human Resource Management** has made its mark in the industry with an exemplary Final Placement season.

The **Final Placement Season** has been an extremely fruitful one for the **sixth batch** of the program comprising **32 participants**. More than **30 recruiters** participated in the season, offering roles in Human Resources across various sectors such as Consulting, Manufacturing, BFSI, Oil & Gas, Logistics and IT/ITES. Prominent recruiters in the Consulting domain included Accenture Strategy, Capgemini and Pattern. In the BFSI domain, ICICI Bank and Aditya Birla Capital were the prominent recruiters. Other noteworthy recruiters included JSW, Samsung Research, BPCL and PhonePe.

The **highest CTC** offered was **INR 40 LPA**, while the **average CTC** was **INR 25 LPA**. The average salary for the **top 10%** of the batch was **INR 38.30 LPA**, the average salary for the **top 25%** of the batch was **INR 30 LPA**, and the average salary for the **top 50%** of the batch was **INR 29.3 LPA**.

This season, witnessed several esteemed new recruiters to our campus, further strengthening our industry connections and expanding opportunities for our students. Organizations such as **PhonePe**, **Accenture Strategy**, **Banas Dairy**, **Ola**, **Dr. Lal PathLabs**, **Pattern**, **Jakson**, and **Solar Square** joined our recruitment drive, offering diverse roles across multiple domains.

The placement statistics reflect IIM Indore's strong brand equity and the exceptional quality of its participants, who are equipped to integrate human resources with business strategies and excel as future leaders.

# SENIOR PLACEMENT COMMITTEE 2023-25



**Richa Pathak**

**Shubham Raj**

**Mahima Goel**

**(Secretary)**

**Mitali Doshi**

**Ritu Kumari**

## EXPRESSING GRATITUDE

We extend our heartfelt thanks to the Director Prof. Himanshu Rai, PGP-HRM Chair Prof. Nishit Sinha, Career Services Chair Prof. Abhishek Mishra, Career Services Officer Dr. Bhavya Kapoor, Ms. Sonali Tapaswi, and entire faculty at IIM Indore for their unwavering support, guidance, and motivation, which have been pillars of strength throughout our journey. Additionally, our extensive alumni network has been instrumental in building connections with numerous brands, continuously supporting our industry relations with major corporations and business entities.

Their valuable knowledge and insights shared through various sessions have empowered students to make the most of the opportunities presented. We also extend our gratitude to our recruiters for their trust and confidence in IIM Indore's talent pool, and we look forward to continued collaboration in the future.

INDIAN INSTITUTE OF MANAGEMENT INDORE



# CONSOLIDATED PLACEMENT REPORT

<https://iimindr.ac.in>

# SUMMER PLACEMENTS 2024-26

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Director's Message	04
Summary	04
Batch Profile	05
Placement Statistics	06
Domain Overview	07
Season Highlights	09

# FINAL PLACEMENTS 2023-25

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Director's Message	11
Summary	11
Batch Profile	12
Placement Statistics	13
Domain Overview	14
Season Highlight	16

## Prominent Recruiters

Placement Team	19
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SUMMER  
PLACEMENT  
REPORT

2024-26

# DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in our ability to foster leaders who excel across diverse industries and roles. This year's summer placement season has once again reaffirmed the strength of our academic rigor, industry integration, and student caliber.

Despite the challenges posed by global economic uncertainties, our students have successfully secured exceptional opportunities with leading organizations. The participation of 200+ recruiters, including 25+ new hiring partners, is a testament to the trust that the corporate world places in IIM Indore.

The institute's unique pedagogy, supported by its Triple Crown accreditation, continues to develop globally competitive professionals equipped to navigate the complexities of the modern business landscape.

We extend our heartfelt gratitude to our recruiting partners, alumni network, and faculty for their unwavering support. Together, we have achieved yet another milestone in building a thriving ecosystem of learning and growth.



## SUMMARY

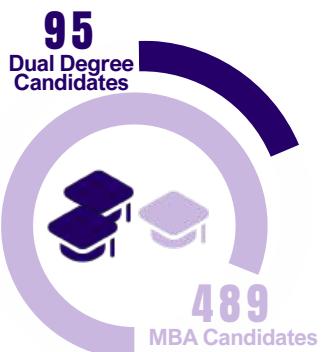
IIM Indore is proud to announce the successful completion of Summer Placements for the batch of 2024-2026, marking another milestone in the institute's legacy of excellence. This year's placement season witnessed participation from over 215 recruiters, including 25 first-time recruiters, reflecting the institute's growing appeal among industry leaders.

The average stipend offered rose to ₹2.53 lakhs for the two-month internship, showcasing a significant year-on-year increase. The highest stipend reached ₹5 lakhs, demonstrating the robust demand for IIM Indore's talent across various sectors. Consulting, IT/Analytics, Finance, and General Management continued to attract the majority of offers, complemented by exciting roles in Sales & Marketing and emerging domains like Product Management and Sustainability.

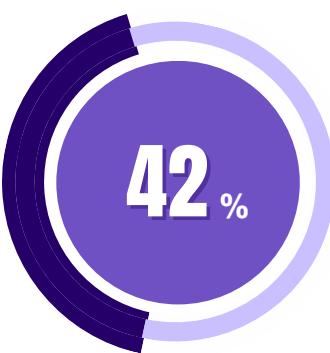
The stellar performance of our students across functions and industries reinforces IIM Indore's position as one of India's leading management institutes. We extend our gratitude to our valued recruiters, faculty, and placement team for their unwavering support and contribution to yet another successful placement season.

# BATCH OF 2024-26

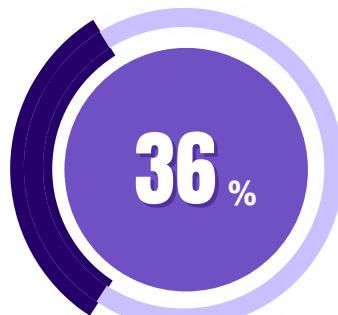
## Diversity at Campus



Average work ex of MBA candidates

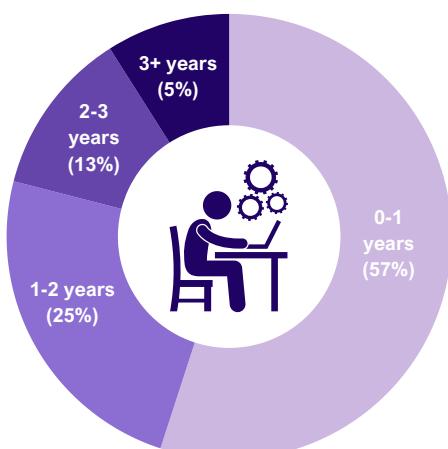


MBA candidates with work experience

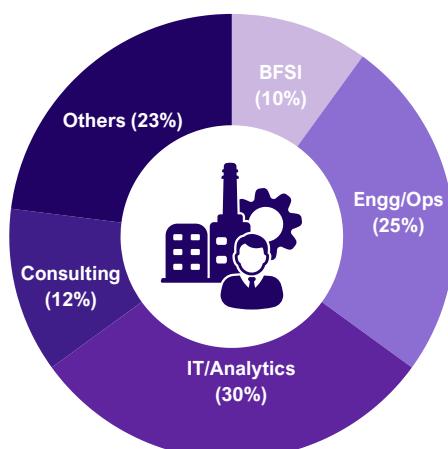


MBA candidates from premier institutes  
IITs/NITs/BITS/etc

## Work Exp. Year Wise (MBA)



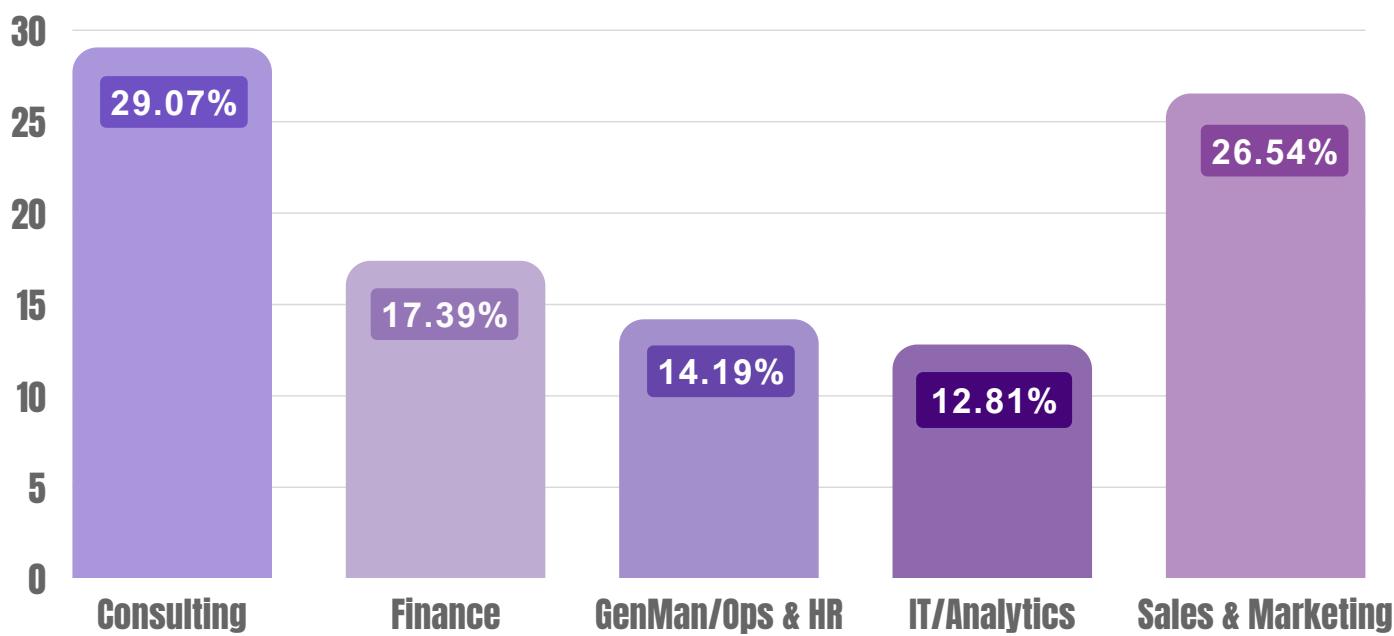
## Work Exp. Sectors



# SUMMER PLACEMENT STATISTICS



## Domain-wise Distribution



# DOMAIN OVERVIEW

## CONSULTING

Consulting accounted for 29% of the total offers this year, with participation from several esteemed organizations. Notable recruiters included Accenture Strategy & Consulting, Accordion Partners, Avalon Consulting, Boston Consulting Group (BCG), Deloitte India, Deloitte USI, Ernst & Young, Everest Group, Kearney, KPMG, Lodha Ventures, PwC India, PwC US, Synergy Consulting, and Vector Consulting Group.

The roles offered spanned both traditional client-facing strategy profiles and specialized practice areas. These included AI Transactions, Business Performance, Customer & Operations, Cyber Risk Services, Finance Consulting, Health Transformation, Human Resources, Lean Consulting, Operations Consulting, Regulatory & Legal Support, Research & Advisory and Transaction Strategy & Execution.

**accenture**



**BCG**

**Deloitte.**

**EY**

Building a better working world

**KEARNEY**

**KPMG**

**pwc**

**Synergy Consulting**

**VECTOR**  
CONSULTING GROUP

**ADITYA BIRLA CAPITAL**

**BARCLAYS**

CranmorePartners

**DE Shaw & Co**

**Goldman Sachs**

## FINANCE

The finance cohort constituted 17% of the total offers, with increased participation from renowned recruiters offering highly sought-after roles. Prominent recruiters included Aditya Birla Capital, Axis Bank, Barclays Group, CHUBB, Cipla, Cranmore Partners, CRISIL, D&P Advisory, Deutsche Bank, Deutsche Bank CB, Dolat Capital, Goldman Sachs, HSBC, I Squared Capital, ICICI Bank, Inflection Point Ventures, JPMorgan Chase & Co. (JPMC), Nomura, NovaaOne Capital and The D. E. Shaw Group.

The roles offered spanned across a diverse range of functions, including Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance and Transfer Pricing.

**I SQUARED** JPMORGAN CHASE & CO.

**NOMURA**

**NovaaOne**  
capital pvt. ltd.

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

Comprising 14% of the offers received, the General Management, HR & Operations cohort saw active participation from several esteemed organizations. Prominent recruiters included Capgemini E.L.I.T.E, DCM Shriram, Flipkart (Vidhyarthini), Godrej, JSW, Larsen & Toubro (L&T), National Payments Corporation of India (NPCI), Practo, Reliance Industries Limited, Tata Administrative Services (TAS), Tata Consultancy Services (TCS), Tata Steel, Vedanta and Yes Bank.

Roles offered within this domain spanned a broad spectrum, including Business Strategy, Cost Optimization, Founder's Office, Investor Relations, Leadership Roles, Operations Management, Project Management, Process Excellence, and Supply Chain Management.



## IT/ ANALYTICS

Recruitments in the IT/Analytics and Product Management domain accounted for 13% of the total offers, with participation from a diverse set of leading organizations. Key recruiters included Accenture ATCI, Amazon, American Express, Bain Capability Network, Capgemini Chrysalis, Genpact, Hero MotoCorp, Hexaware Technologies, IDFC FIRST Bank, IndiaMART, Marico, Microsoft, Motorq, Ola Electric, Optum, Walmart and Wipro.

Students secured high-growth profile roles across a wide range of functions such as Product Management, Program Management, AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Management, and Risk Analytics.

# DOMAIN OVERVIEW

## SALES & MARKETING

26% of the batch was placed in Sales & Marketing roles, with strong participation from prominent organizations. Notable recruiters included AB InBev, Aditya Birla Fashion & Retail Limited (ABFRL), Adobe, Airtel, Agro Tech Foods, Asian Paints Ltd, Atomberg, Bajaj Consumer Care, Bira91, BMW, Eli Lilly, Eureka Forbes, Haleon, Hindustan Unilever Limited (HUL), Lupin, Michelin, Nothing, OLA, PepsiCo, PhonePe, Puma, Reckitt, Samsung India Electronics, Saregama India, Sony Pictures Network, and Tata Consumer Products.

The roles offered spanned a mix of conventional and emerging functions, ranging from account management, brand management, business-to-business (B2B) sales, modern trade, product marketing, and sales planning, to newer areas such as community management, growth, procurement, and strategic sales.



**Adobe** **HALEON**



*Lilly*



**PhonePe** **reckitt**

**Adobe**



**DOLAT CAPITAL** *Lilly*

**EUREKA FORBES** **HEXaware**

**I SQUARED** **IQVIA™**

**MOTORQ** **NOTHING**

## SEASON HIGHLIGHTS

The institute's relationship with the industry has continued to strengthen over time, driven by its commitment to nurturing socially conscious business leaders equipped with strong managerial acumen. Despite the prevailing economic headwinds, the continued interest from both established and emerging recruiters in the Summer Internship process stands as a testament to this enduring trust, with students being placed in roles aligned with their aspirations.

This season saw the participation of over 40 new recruiters, including Adobe, BMW, CHUBB, Eli Lilly, Eureka Forbes, I Squared Capital, IQVIA, Motorq, Nothing, NovaOne Capital, Puma, Saregama India, Sony Pictures Network, and Tata Consultancy Services.



# FINAL PLACEMENT REPORT

2023-25

# DIRECTOR'S MESSAGE

At IIM Indore, we remain steadfast in our mission to nurture socially conscious leaders equipped to excel in a dynamic global business environment. The successful conclusion of this year's Final Placements reaffirms our commitment to excellence and the trust that leading organizations place in our institute.

Amidst a challenging macroeconomic landscape, IIM Indore has once again demonstrated resilience, with 220+ recruiters extending offers across diverse domains. The outstanding performance of our students, coupled with our continuous efforts to strengthen industry connections, has resulted in another record-setting placement season.

Our Triple Crown accreditation, cutting-edge pedagogy, and holistic development initiatives ensure that our graduates are not only industry-ready but also equipped to drive meaningful change in their respective fields.

We extend our deepest gratitude to our corporate partners, alumni, and faculty members for their unwavering support. Their collective contributions continue to shape the legacy of IIM Indore as a premier institute of management education.



## SUMMARY

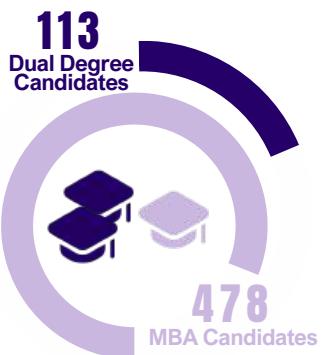
IIM Indore is delighted to announce the successful conclusion of Final Placements for the batch of 2023-2025. Continuing its legacy of excellence, the institute achieved a 100% placement record, with 225+ recruiters participating in the process, including 50 new recruiting partners.

The average CTC increased to ₹29.57 LPA, while the highest domestic offer stood at ₹70 LPA. Over 49% of the batch secured roles in Consulting and Finance, with significant opportunities also offered in General Management, IT/Analytics, Sales & Marketing, and emerging sectors like Sustainability and Product Management.

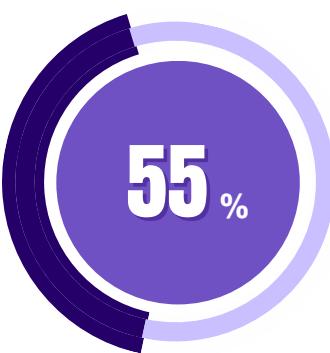
Despite the challenging global economic climate, the unwavering trust of recruiters in IIM Indore's talent pool is a testament to the institute's industry relevance and academic rigor. We thank our recruiting partners, faculty, and placement team for their invaluable contributions in shaping yet another successful placement season.

# BATCH OF 2023-25

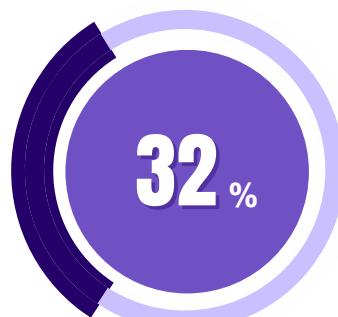
## Diversity at Campus



Average work ex of MBA candidates

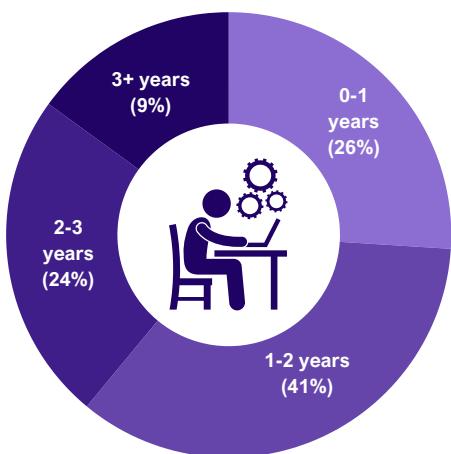


MBA candidates with work experience

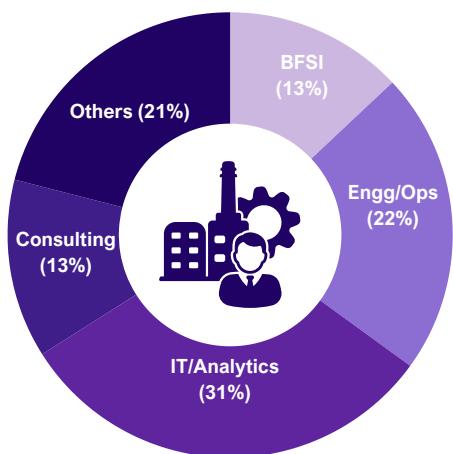


MBA candidates from premier institutes  
IITs/NITs/BITS/etc

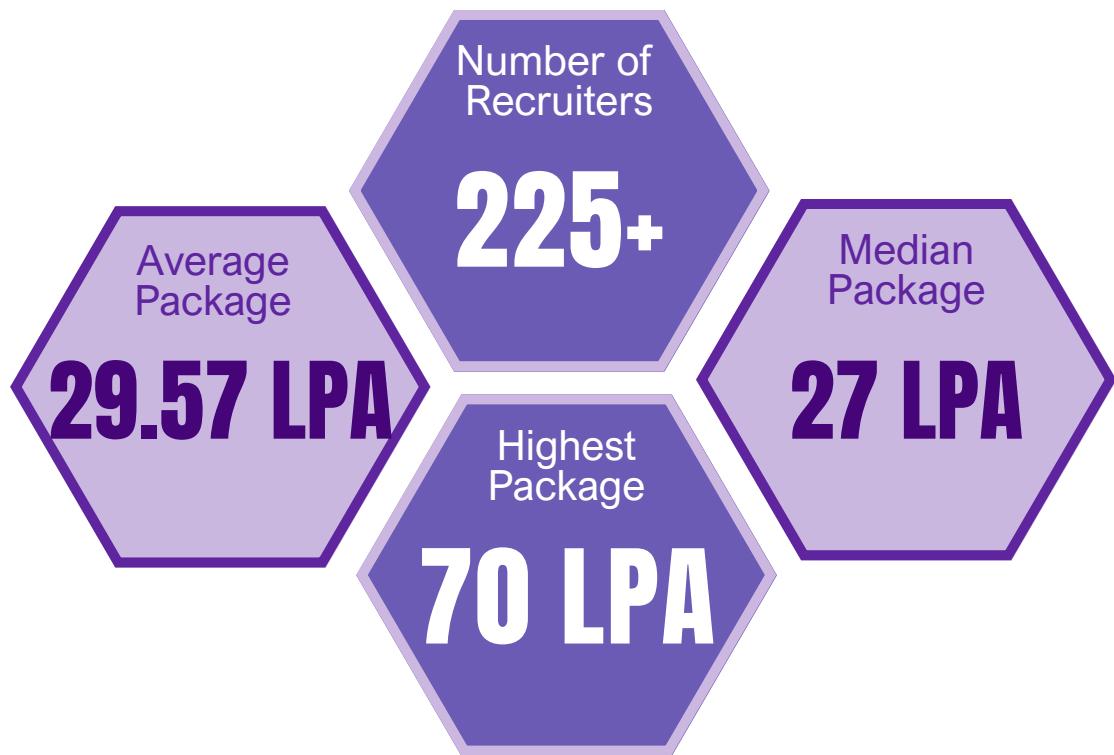
## Work Exp. Year Wise (MBA)



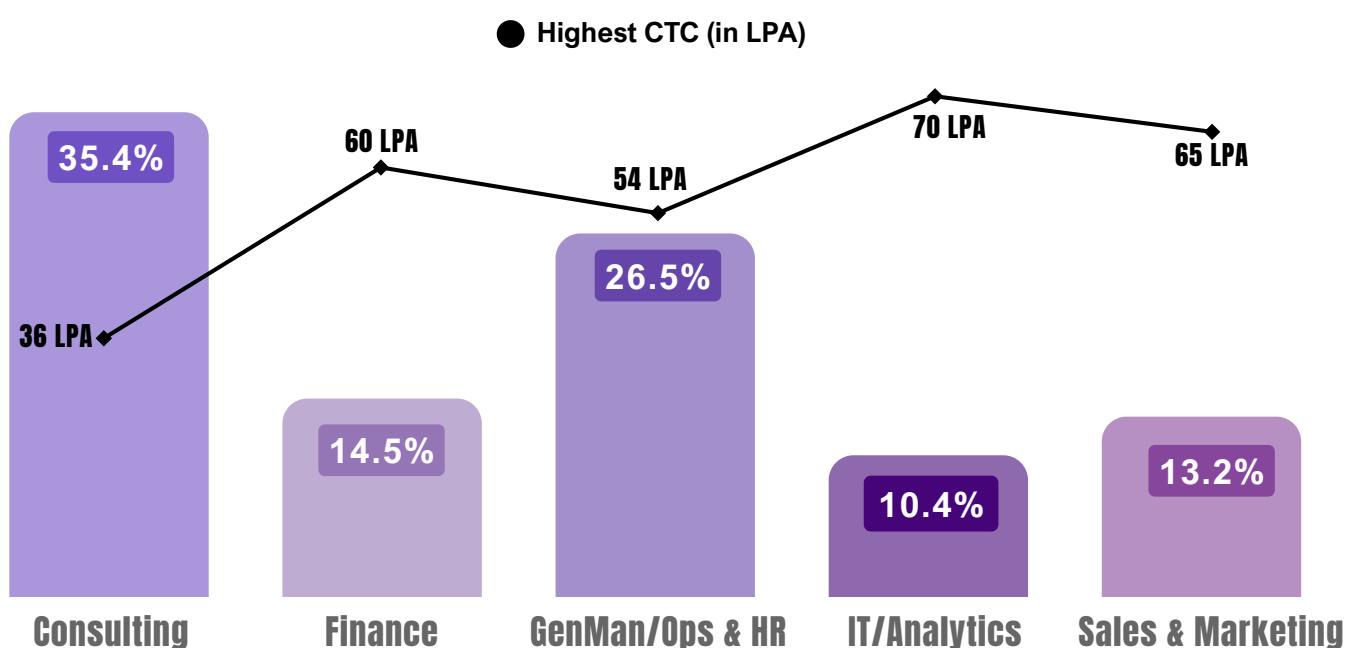
## Work Exp. Sectors



# FINAL PLACEMENT STATISTICS



## Domain-wise Distribution



# DOMAIN OVERVIEW

## CONSULTING

Consulting attracted the maximum offers this year, with 35% of the total offers featuring consulting giants such as Accenture Strategy, Accenture Tech Consulting, Accuracy, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY, GEP Worldwide, Graviton Consulting, Indus Insights, Infosys Consulting, Kearney, KPMG, PwC India, PwC US Advisory and Vector Consulting Group.

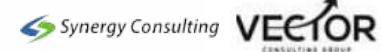
Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like Business Valuations & Modelling, Corporate Finance, Deal Strategy, Digital Transformation, Financial Services Transformation, Functional Consultant, Operations Transformation, Project Growth Strategy, Research & Advisory, and Solution Advisor



**Deloitte.**



**KEARNEY**



## FINANCE

The finance cohort made up 14% of the total offers, witnessing more coveted roles from top recruiters such as Ambit Capital, Axis Bank, Bank of America, Barclays, Citi, CRISIL, Deutsche Bank, Elara Capital, Goldman Sachs, HDFC Life, HSBC, ICICI Bank, IndigoEdge, IndusInd Bank, JPMorgan Chase & Co, Kotak Mahindra Bank, Nomura, Standard Chartered Bank, The D.E. Shaw Group and Yes Bank

Roles offered under finance included Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance, and Transfer Pricing.



BANK OF AMERICA



DE Shaw & Co



Goldman  
Sachs



JPMORGAN CHASE & CO.



Novaa One  
capital pvt. ltd.

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

This placement season was marked by an increased participation from a range of recruiters, in key leadership and managerial roles in General Management, HR & Operations. 27% of the batch were extended offers from major firms, including Adani, Airtel, Biocon, Capgemini E.L.I.T.E., Cipla, DCM Shriram, Delhivery, Everest Group, General Mills, Godrej Properties Limited, Hero Future Energies, Hero MotoCorp, Jio Financial Services, Larsen & Toubro, OLA Electric, PhonePe, Reliance Industries Limited, Renew Power, and TATA Administrative Services.

Notable profiles in this domain included Chief of Staff, Client Servicing, Commercial Lead, Corporate Strategy, Founder's Office, Global Business Unit, Head Merchandiser, Implementation Manager, Key Account Manager, Operations Manager, Production Manager, Procurement Manager, Purchases, Strategy and M&A, and Supply Chain Manager.



## IT/ ANALYTICS

10% of the batch secured offers in IT/ Analytics roles, being recruited by firms including Accenture Operations, Accordion Partners, Amazon, American Express, Axtria, Capgemini Chrysalis, Cognizant, Genpact, HCL Software, HCL Tech, Hexaware, IDFC First Bank, Microsoft, Motorq, Optum and Wipro.

Despite the cooling job market, recruiters offered diverse roles in Data Science, Data Analytics, Delivery Transformation, Digital Journey Owner, Enterprise Product Solutions, Global Merchant Network, Product Development, Product Management, Project Management, Process Manager, Solution Manager, and Technical Project Management.

# DOMAIN OVERVIEW

## SALES & MARKETING

Recruitments in the Sales & Marketing function formed 13% of the total offers, witnessing participation from eminent recruiters including Aditya Birla Fashion and Retail Ltd, Asian Paints, AstraZeneca, Bajaj Auto, Bajaj Consumer Care, Eli Lilly, General Mills, Haleon, Hindustan Unilever Limited, ITC Limited, Lodha, PepsiCo, Reckitt, Samsung, TATA Consumer Products, TATA Steel and Varun Beverages Limited.

A blend of evergreen and futuristic roles was offered to students in Account Management, Advertise Operations, B2B Sales, Bid Management, Category Lead, Corporate Sales, Digital Marketing, Forecast Analyst, Growth Marketing, Institutional Sales, Pre Sales, Product Marketing, Purchase Manager, Retail Business, and Strategic Partnerships.



## SEASON HIGHLIGHTS

Despite an economic slump, the Final Placement for the class of 2023-25 proved the institute's resilience. With prominent numbers, this year has been a great example of how prominent IIM Indore is among recruiters.

This year, IIM Indore built associations with 40+ new recruiters, including but not limited to Accuracy Consulting, HDFC Life, Hero Future Energies, Indus Insights, IndusInd Bank, IQVIA, Jio Financial Services, Lava, Lupin, OLA Electric, Pinelabs and Vivo showing that the institution has been producing well-rounded individuals who are better prepared to handle challenges of the business world.

# PROMINENT RECRUITERS



**ABInBev**

**accenture**

**ACCORDION**

**Accuracy**

**adani**

**adani wilmar**  
For a healthy growing nation

**ADITYA BIRLA CAPITAL**

**Adobe**

**african industries**  
Serving Nigeria since 1971

**AgroTech**

**amazon**

**AMBIT**  
Acumen at work

**AMERICAN EXPRESS**

**asianpaints**

**AstraZeneca**

**ATHER**

**atomberg**

**AVALON Consulting**

**AXIS BANK**

**AXTRIA**  
INGENIOUS INSIGHTS

**BAIN & COMPANY**

**bajaj CONSUMER CARE**

**BARCLAYS**

**airtel**

**Biocon**

**BMW**

**BANK OF AMERICA**

**Bharat Petroleum**  
energising lives

**K**

**BIRA 91**

**BCG** BOSTON CONSULTING GROUP

**Capgemini**

**CHUBB**

**cinépolis**

**Cipla**

**Citi**

**CK BIRLA GROUP**

**CleverTap**

**cognizant**

**Cranmore Partners**

**CRISIL**  
An S&P Global Company

**DANONE**  
ONE PLANET. ONE HEALTH

**DCM SHRIRAM**  
Growing with trust

**Deloitte.**

**D E Shaw & Co**

**D**

**DOLAT CAPITAL**

**Dr Lal PathLabs**

**ElaraCapital**

**equirus**

**EY**  
Building a better working world

**EUREKA FORBES**  
Your friend for life

**Everest Group®**

**EXL**

**FedEx**

**Flipkart**

**GRAVITON**  
CONSULTING SERVICES

**GE**

**genpact**

**Goldman Sachs**

**Godrej** | PROPERTIES

**GYANSys**

**HALEON**

**HCLSoftware**

**HCLTech**

**HDFC Life**  
Sar uttha ke jyoti!

**Hero**

**Hero Future Energies**  
Company Profile - Overview

**HEXaware**

# PROMINENT RECRUITERS



# PLACEMENT TEAM



KARTAVY CHAUHAN  
(SECRETARY)



AAKRITI RAWAT



AJAY T SHANKAR



ANIKET JOSHI



AYUSH KUMAR



HARSH RAJ



JAY PRAJAPATI



JEET DAVDA



MUDIYAPUR  
SREELAKSHMAN



MUSKAN SABHARWAL



MUSKAN TYAGI



NAVEEN K



NITIN DANDONA



ROHAN HANDE



SATYA PRAKASH



SHIVANANDA GANESH A



SHUBH KAVA



SONALI JAIN



Y RAHUL KUMAR

Email: placement@iimidr.ac.in  
Telephone Number: +91-731-2439658  
Website: [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)

# CONSOLIDATED PLACEMENT REPORT

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**PGP-HRM  
2025**



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Indian Institute of Management Indore

# CONTENTS

<b>DIRECTOR'S MESSAGE</b>	<b>02</b>
<b>PROGRAM OVERVIEW</b>	<b>03</b>
<b>SUMMER PLACEMENTS 2024-26</b>	<b>04</b>
BATCH PROFILE	05
PLACEMENT STATISTICS	06
RECRUITERS	07
PLACEMENT OVERVIEW	08
<b>FINAL PLACEMENTS 2023-25</b>	<b>09</b>
BATCH PROFILE	10
PLACEMENT STATISTICS	11
RECRUITERS	12
PLACEMENT OVERVIEW	13
<b>PLACEMENT TEAM</b>	<b>14</b>

## DIRECTOR'S MESSAGE



**PROF. HIMANSHU RAI**  
**DIRECTOR**

The **Postgraduate Program in Human Resource Management**, is the flagship HR programme of IIM Indore. It is truly a unique programme in the country. With the aim of nurturing managers capable of integrating HR and business issues by relying on advancements in behavioral science and analytics, the program has made its own mark, as evidenced by the industry's confidence in our curriculum. The remarkable placement outcomes reflect the dedication of both our students and faculty. We look forward to maintaining and strengthening our relations with the industry by creating business oriented and socially conscious HR professionals who will add tremendous value to the organizations they join and contribute to the nation's development.

# PROGRAM OVERVIEW

The **PGP-HRM program** at IIM Indore is the first of its kind in the Institute, which is well known for being a pioneer of innovative programs. Conducted over a period of two years consisting of six terms, it provides exposure to both academic and industry facets of Human Resources. It is a state-of-the-art management programme committed to nurturing a new wave of HR professionals with the potential to deploy cutting-edge analytics to deliver value to the industry. Indian Institute of Management Indore is the second IIM in India to offer a specialised course in HR wherein students are selected following a rigorous entrance procedure.

The PGP-HRM curriculum has been designed considering the latest Human Resources trends. This course aims to equip the students with the understanding of business rationalities that drive human behaviour in divergent organisations and to create business-oriented and socially conscious HR managers. All the students are certified in **Hogan Psychometric Instruments** and **T-group Assessments** along with exposure to **Data Analytics (SPSS, Tableau, Orange, Jamovi, and Power BI)**.

With the mission to nurture managers, the learning and program objectives have been aligned in a way that provides a perfect blend of theory and practice. The major thrust areas being Human resource planning, selection, analytics, performance management, Human resource Information systems, training, and development.

In the second year, students participate in the **Industry Interface Programme**, which provides them with the opportunity to work on integrated, industry-wide projects. Through this initiative, they gain real-time behavioral insights, refine their conceptual understanding, and develop a strong analytical orientation. To give students a competitive edge in the HR job market, the PGP-HRM program at IIM Indore is **SHRM-aligned**, providing valuable resources and making them eligible for SHRM certification.

# SUMMER PLACEMENT REPORT

2024-26



# Batch of 2024-26

## Batch Profile

 39 Batch Size	 24 Average Age	 12 Average Work Experience (in Months)
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## Academic Background

 Commerce	 Humanities	 Economics
 Management	 Science	 Engineering
 Medicine	 Mass Media	 Mathematics

## Work Experience (in Months)



## Work Experience Domain



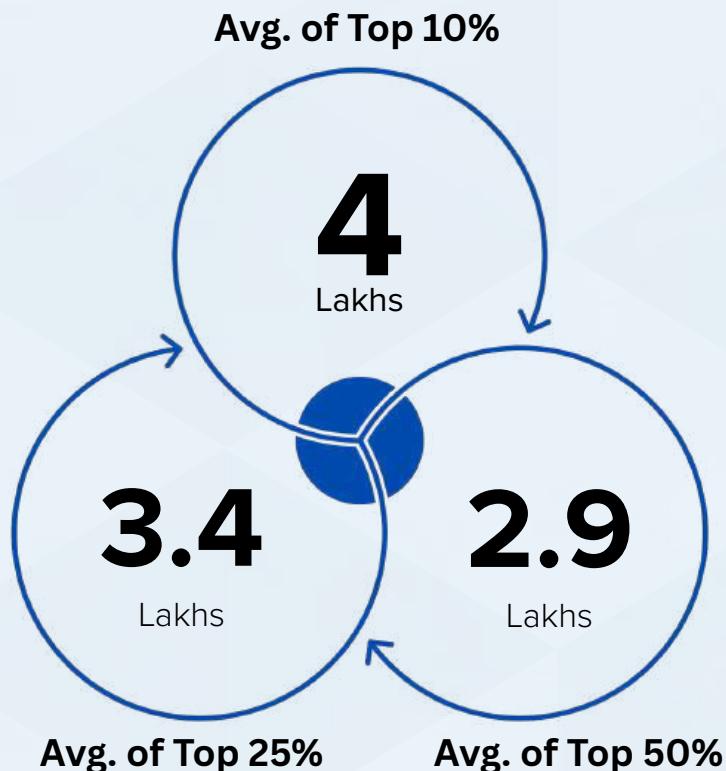
## PLACEMENT STATISTICS

**HIGHEST STIPEND**  
4 LAKHS

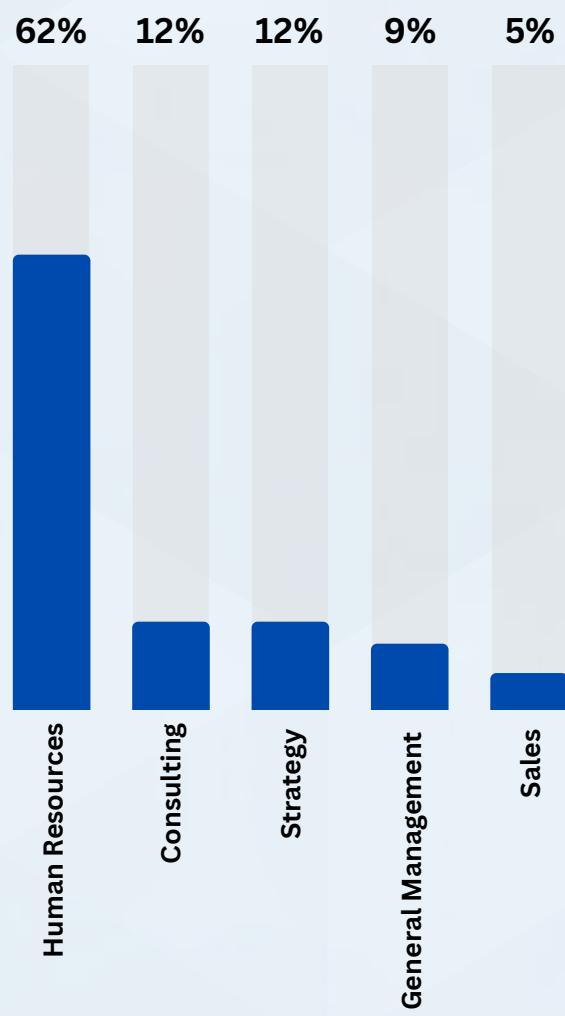
**AVERAGE STIPEND**  
2.44 LAKHS

**MEDIAN STIPEND**  
2.40 LAKHS

### Stipend Highlights



### Domain wise Breakup



# TOP RECRUITERS

## Summer Placement

**accenture**

**Aon**



**Capgemini**

**Deloitte.**

**ICICI Bank**

**Ideal**  
Global Solutions Pvt Ltd

**JSW**

**K12**  
Techno Services PVT LTD

**KP**  
KNOWLEDGE PARK

**PeopleAsset™**

**PB** PEOPLE BUSINESS



**भारतीय रिजर्व बैंक**  
RESERVE BANK OF INDIA

**Samsung Research**

**SEDEMAC**

**TATA**  
CONSUMER  
PRODUCTS

The Vedanta logo consists of a green stylized wave graphic followed by the word "vedanta" in a lowercase sans-serif font.

## PLACEMENT OVERVIEW

The **Postgraduate Program in Human Resource Management** has made its mark in the industry with an exemplary Summer Placement season.

The **Summer Internship placement season** has been an extremely fruitful one for the **seventh batch** of the program comprising **39 participants**. More than **40 recruiters** participated in the season offering roles in Human Resources across various sectors such as Consulting, Manufacturing, BFSI, Oil & Gas, Logistics and IT/ITES. Within the consulting domain, Accenture Strategy, Deloitte USI, AON and People Business recruited in large numbers. Prominent recruiters in the BFSI domain included ICICI Bank, RBI. Other noteworthy recruiters included JSW, Samsung Research, Capgemini, BPCL and People Asset.

This year witnessed the **highest stipend ever recorded** in the history of PGP-HRM at IIM Indore **INR 4 Lakhs**, while the average stipend was **INR 2.44 Lakhs**. Average stipend for the **top 10%** of the batch was **INR 4 Lakhs**, average stipend for the **top 25%** of the batch was **INR 3.44 Lakhs**, with the average stipend for the **top 50%** of the batch was **INR 2.98 Lakhs**.

This year, we were privileged to welcome several prestigious new recruiters, including **Accenture Strategy, Bharat Petroleum Corporation Limited, Tata Consumer Products Limited, and Reserve Bank of India**.

Their participation not only reflects the industry's confidence in our talent pool but also expands the spectrum of career opportunities available to our students. These additions further strengthen our commitment to fostering diverse and impactful professional pathways for future HR leaders.

# **FINAL PLACEMENT REPORT**

**2023-25**



# Batch of 2023-25

## Batch Profile

		
<b>32</b> Batch Size	<b>25</b> Average Age	<b>12.5</b> Average Work Experience (in Months)

## Academic Background

		
<b>Commerce</b>	<b>Humanities</b>	<b>Economics</b>
		
<b>Management</b>	<b>Science</b>	<b>Engineering</b>
		
<b>Social Science</b>	<b>Journalism</b>	<b>Advertising</b>

## Work Experience (in Months)



## Work Experience Domain



## PLACEMENT STATISTICS

**HIGHEST CTC**

40 LPA

**AVERAGE CTC**

25 LPA

**MEDIAN CTC**

24 LPA

Annual CTC

Role wise Breakup

Top 10% of the batch

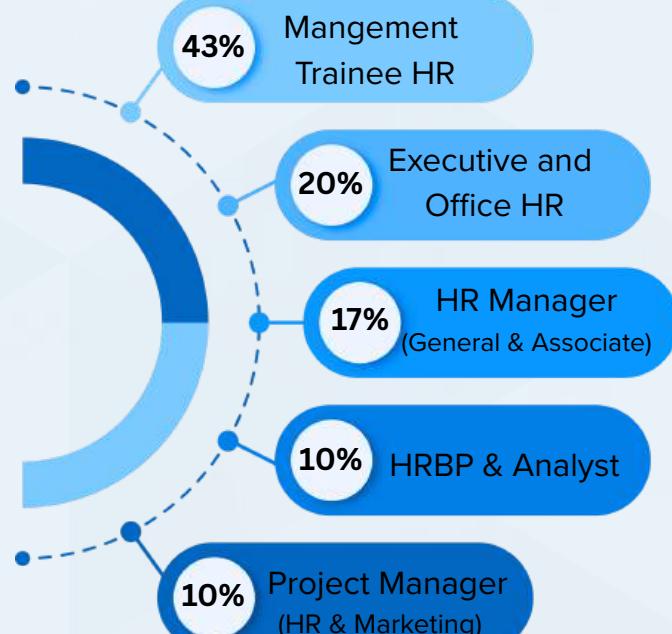
**38.30**  
LPA

**30**  
LPA

Top 25% of the batch

**29.30**  
LPA

Top 50% of the batch



# TOP RECRUITERS

## Final Placements

accenture



Capgemini



Samsung Research



searce°

SEDEMAC



## PLACEMENT OVERVIEW

The **Postgraduate Program in Human Resource Management** has made its mark in the industry with an exemplary Final Placement season.

The **Final Placement Season** has been an extremely fruitful one for the **sixth batch** of the program comprising **32 participants**. More than **30 recruiters** participated in the season, offering roles in Human Resources across various sectors such as Consulting, Manufacturing, BFSI, Oil & Gas, Logistics and IT/ITES. Prominent recruiters in the Consulting domain included Accenture Strategy, Capgemini and Pattern. In the BFSI domain, ICICI Bank and Aditya Birla Capital were the prominent recruiters. Other noteworthy recruiters included JSW, Samsung Research, BPCL and PhonePe.

The **highest CTC** offered was **INR 40 LPA**, while the **average CTC** was **INR 25 LPA**. The average salary for the **top 10%** of the batch was **INR 38.30 LPA**, the average salary for the **top 25%** of the batch was **INR 30 LPA**, and the average salary for the **top 50%** of the batch was **INR 29.3 LPA**.

This season, witnessed several esteemed new recruiters to our campus, further strengthening our industry connections and expanding opportunities for our students. Organizations such as **PhonePe**, **Accenture Strategy**, **Banas Dairy**, **Ola**, **Dr. Lal PathLabs**, **Pattern**, **Jakson**, and **Solar Square** joined our recruitment drive, offering diverse roles across multiple domains.

The placement statistics reflect IIM Indore's strong brand equity and the exceptional quality of its participants, who are equipped to integrate human resources with business strategies and excel as future leaders.

# SENIOR PLACEMENT COMMITTEE 2023-25



**Richa Pathak**

**Shubham Raj**

**Mahima Goel  
(Secretary)**

**Mitali Doshi**

**Ritu Kumari**

## EXPRESSING GRATITUDE

We extend our heartfelt thanks to the Director Prof. Himanshu Rai, PGP-HRM Chair Prof. Nishit Sinha, Career Services Chair Prof. Abhishek Mishra, Career Services Officer Dr. Bhavya Kapoor, Ms. Sonali Tapaswi, and entire faculty at IIM Indore for their unwavering support, guidance, and motivation, which have been pillars of strength throughout our journey. Additionally, our extensive alumni network has been instrumental in building connections with numerous brands, continuously supporting our industry relations with major corporations and business entities.

Their valuable knowledge and insights shared through various sessions have empowered students to make the most of the opportunities presented. We also extend our gratitude to our recruiters for their trust and confidence in IIM Indore's talent pool, and we look forward to continued collaboration in the future.

INDIAN INSTITUTE OF MANAGEMENT INDORE



# CONSOLIDATED PLACEMENT REPORT

<https://iimindr.ac.in>

## SUMMER PLACEMENTS 2024-26

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Director's Message	04
Summary	04
Batch Profile	05
Placement Statistics	06
Domain Overview	07
Season Highlights	09

## FINAL PLACEMENTS 2023-25

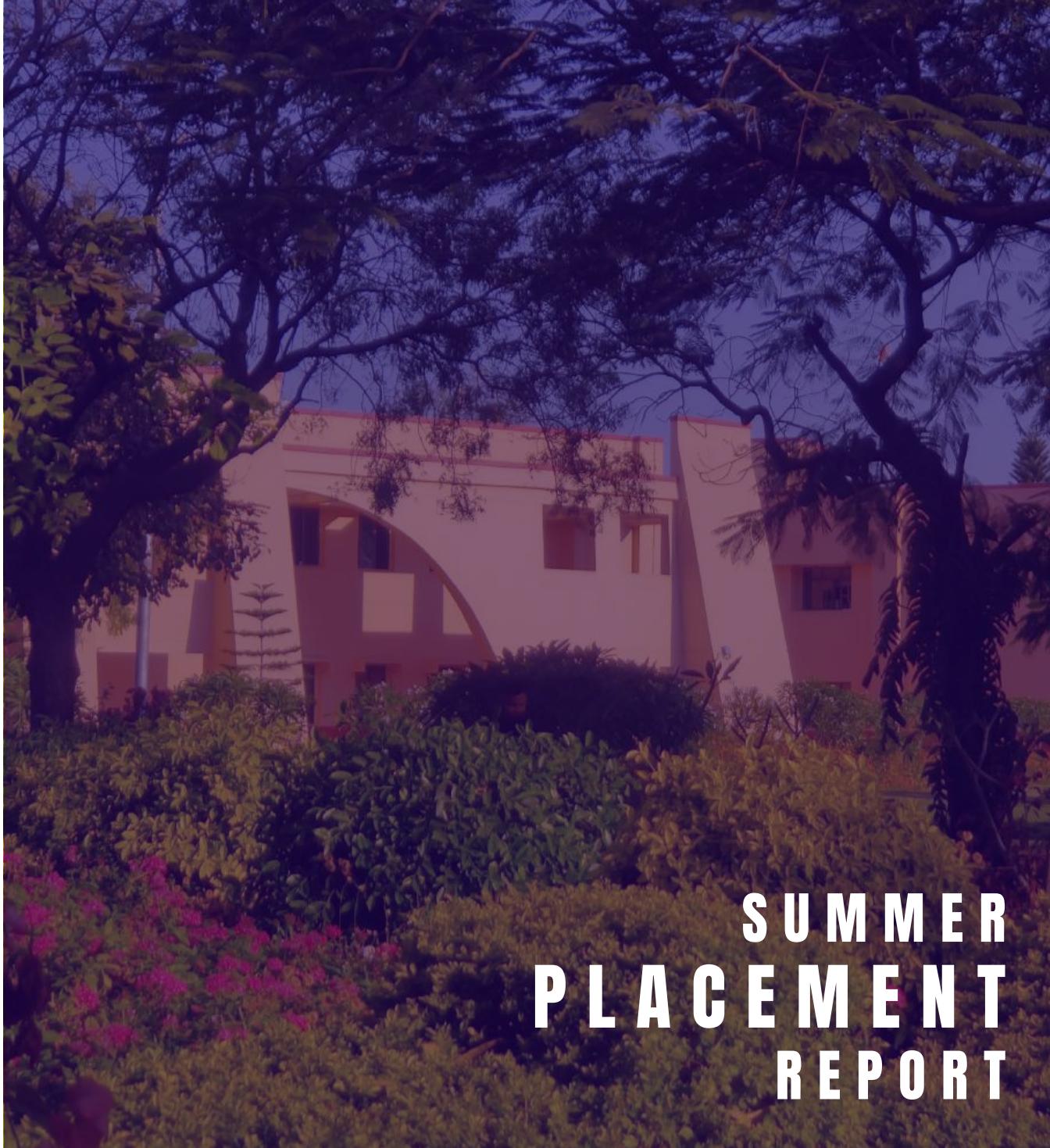
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Director's Message	11
Summary	11
Batch Profile	12
Placement Statistics	13
Domain Overview	14
Season Highlight	16

### Prominent Recruiters

Placement Team	19
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# SUMMER PLACEMENT REPORT

2024-26

# DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in our ability to foster leaders who excel across diverse industries and roles. This year's summer placement season has once again reaffirmed the strength of our academic rigor, industry integration, and student caliber.

Despite the challenges posed by global economic uncertainties, our students have successfully secured exceptional opportunities with leading organizations. The participation of 200+ recruiters, including 25+ new hiring partners, is a testament to the trust that the corporate world places in IIM Indore.

The institute's unique pedagogy, supported by its Triple Crown accreditation, continues to develop globally competitive professionals equipped to navigate the complexities of the modern business landscape.

We extend our heartfelt gratitude to our recruiting partners, alumni network, and faculty for their unwavering support. Together, we have achieved yet another milestone in building a thriving ecosystem of learning and growth.



## SUMMARY

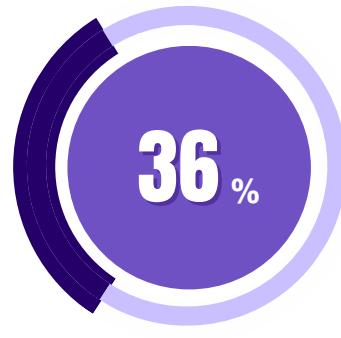
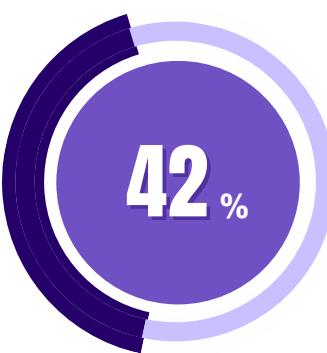
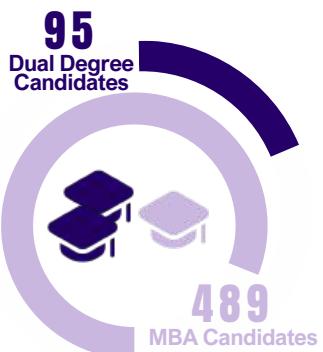
IIM Indore is proud to announce the successful completion of Summer Placements for the batch of 2024-2026, marking another milestone in the institute's legacy of excellence. This year's placement season witnessed participation from over 215 recruiters, including 25 first-time recruiters, reflecting the institute's growing appeal among industry leaders.

The average stipend offered rose to ₹2.53 lakhs for the two-month internship, showcasing a significant year-on-year increase. The highest stipend reached ₹5 lakhs, demonstrating the robust demand for IIM Indore's talent across various sectors. Consulting, IT/Analytics, Finance, and General Management continued to attract the majority of offers, complemented by exciting roles in Sales & Marketing and emerging domains like Product Management and Sustainability.

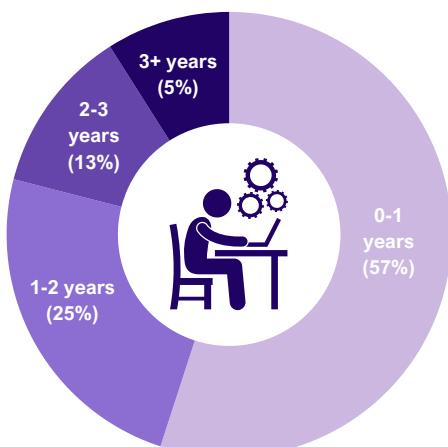
The stellar performance of our students across functions and industries reinforces IIM Indore's position as one of India's leading management institutes. We extend our gratitude to our valued recruiters, faculty, and placement team for their unwavering support and contribution to yet another successful placement season.

# BATCH OF 2024-26

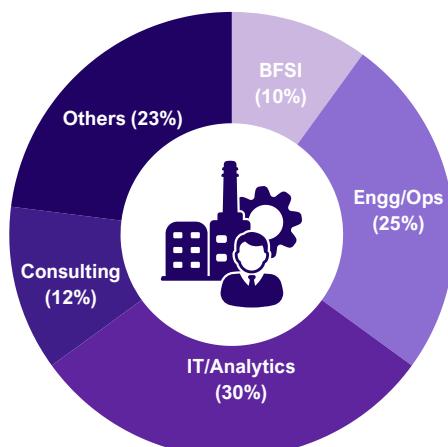
## Diversity at Campus



## Work Exp. Year Wise (MBA)



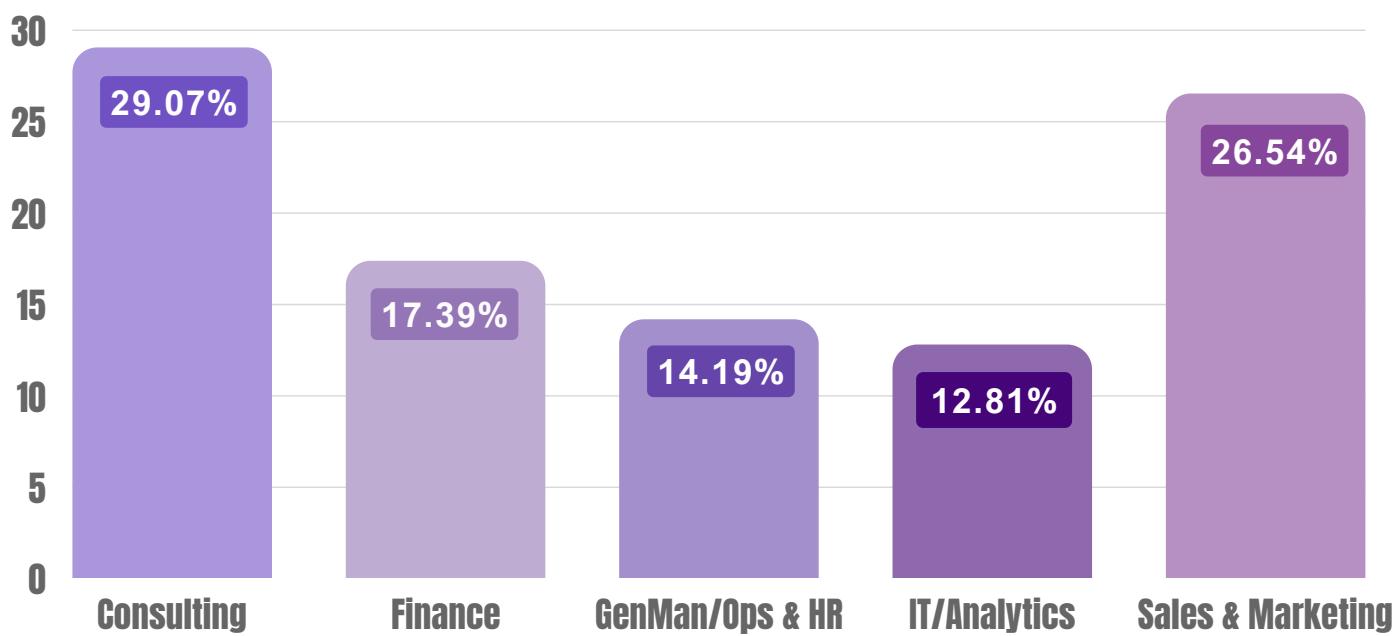
## Work Exp. Sectors



# SUMMER PLACEMENT STATISTICS



## Domain-wise Distribution



# DOMAIN OVERVIEW

## CONSULTING

Consulting accounted for 29% of the total offers this year, with participation from several esteemed organizations. Notable recruiters included Accenture Strategy & Consulting, Accordion Partners, Avalon Consulting, Boston Consulting Group (BCG), Deloitte India, Deloitte USI, Ernst & Young, Everest Group, Kearney, KPMG, Lodha Ventures, PwC India, PwC US, Synergy Consulting, and Vector Consulting Group.

The roles offered spanned both traditional client-facing strategy profiles and specialized practice areas. These included AI Transactions, Business Performance, Customer & Operations, Cyber Risk Services, Finance Consulting, Health Transformation, Human Resources, Lean Consulting, Operations Consulting, Regulatory & Legal Support, Research & Advisory and Transaction Strategy & Execution.

**accenture**



**BCG**

**Deloitte.**

**EY**

Building a better working world

**KEARNEY**

**KPMG**

**pwc**

**Synergy Consulting**

**VECTOR**  
CONSULTING GROUP

**ADITYA BIRLA CAPITAL**

**BARCLAYS**

CranmorePartners

**DE Shaw & Co**

**Goldman Sachs**

## FINANCE

The finance cohort constituted 17% of the total offers, with increased participation from renowned recruiters offering highly sought-after roles. Prominent recruiters included Aditya Birla Capital, Axis Bank, Barclays Group, CHUBB, Cipla, Cranmore Partners, CRISIL, D&P Advisory, Deutsche Bank, Deutsche Bank CB, Dolat Capital, Goldman Sachs, HSBC, I Squared Capital, ICICI Bank, Inflection Point Ventures, JPMorgan Chase & Co. (JPMC), Nomura, NovaaOne Capital and The D. E. Shaw Group.

The roles offered spanned across a diverse range of functions, including Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance and Transfer Pricing.

**I SQUARED**

JPMORGAN CHASE & CO.

**NOMURA**

**NovaaOne**  
capital pvt. ltd.

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

Comprising 14% of the offers received, the General Management, HR & Operations cohort saw active participation from several esteemed organizations. Prominent recruiters included Capgemini E.L.I.T.E, DCM Shriram, Flipkart (Vidhyarthini), Godrej, JSW, Larsen & Toubro (L&T), National Payments Corporation of India (NPCI), Practo, Reliance Industries Limited, Tata Administrative Services (TAS), Tata Consultancy Services (TCS), Tata Steel, Vedanta and Yes Bank.

Roles offered within this domain spanned a broad spectrum, including Business Strategy, Cost Optimization, Founder's Office, Investor Relations, Leadership Roles, Operations Management, Project Management, Process Excellence, and Supply Chain Management.



## IT/ ANALYTICS

Recruitments in the IT/Analytics and Product Management domain accounted for 13% of the total offers, with participation from a diverse set of leading organizations. Key recruiters included Accenture ATCI, Amazon, American Express, Bain Capability Network, Capgemini Chrysalis, Genpact, Hero MotoCorp, Hexaware Technologies, IDFC FIRST Bank, IndiaMART, Marico, Microsoft, Motorq, Ola Electric, Optum, Walmart and Wipro.

Students secured high-growth profile roles across a wide range of functions such as Product Management, Program Management, AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Management, and Risk Analytics.

# DOMAIN OVERVIEW

## SALES & MARKETING

26% of the batch was placed in Sales & Marketing roles, with strong participation from prominent organizations. Notable recruiters included AB InBev, Aditya Birla Fashion & Retail Limited (ABFRL), Adobe, Airtel, Agro Tech Foods, Asian Paints Ltd, Atomberg, Bajaj Consumer Care, Bira91, BMW, Eli Lilly, Eureka Forbes, Haleon, Hindustan Unilever Limited (HUL), Lupin, Michelin, Nothing, OLA, PepsiCo, PhonePe, Puma, Reckitt, Samsung India Electronics, Saregama India, Sony Pictures Network, and Tata Consumer Products.

The roles offered spanned a mix of conventional and emerging functions, ranging from account management, brand management, business-to-business (B2B) sales, modern trade, product marketing, and sales planning, to newer areas such as community management, growth, procurement, and strategic sales.



**Adobe** **HALEON**



*Lilly*



PhonePe reckitt

**Adobe**



DOLAT CAPITAL

*Lilly*

EUREKA FORBES Your friend for life

**HEXaware**

I SQUARED

IQVIA™

MOTORQ

NOTHING



# FINAL PLACEMENT REPORT

2023-25

# DIRECTOR'S MESSAGE

At IIM Indore, we remain steadfast in our mission to nurture socially conscious leaders equipped to excel in a dynamic global business environment. The successful conclusion of this year's Final Placements reaffirms our commitment to excellence and the trust that leading organizations place in our institute.

Amidst a challenging macroeconomic landscape, IIM Indore has once again demonstrated resilience, with 220+ recruiters extending offers across diverse domains. The outstanding performance of our students, coupled with our continuous efforts to strengthen industry connections, has resulted in another record-setting placement season.

Our Triple Crown accreditation, cutting-edge pedagogy, and holistic development initiatives ensure that our graduates are not only industry-ready but also equipped to drive meaningful change in their respective fields.

We extend our deepest gratitude to our corporate partners, alumni, and faculty members for their unwavering support. Their collective contributions continue to shape the legacy of IIM Indore as a premier institute of management education.



## SUMMARY

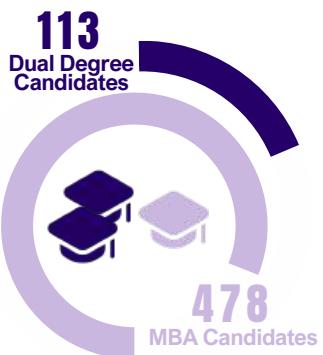
IIM Indore is delighted to announce the successful conclusion of Final Placements for the batch of 2023-2025. Continuing its legacy of excellence, the institute achieved a 100% placement record, with 225+ recruiters participating in the process, including 50 new recruiting partners.

The average CTC increased to ₹29.57 LPA, while the highest domestic offer stood at ₹70 LPA. Over 49% of the batch secured roles in Consulting and Finance, with significant opportunities also offered in General Management, IT/Analytics, Sales & Marketing, and emerging sectors like Sustainability and Product Management.

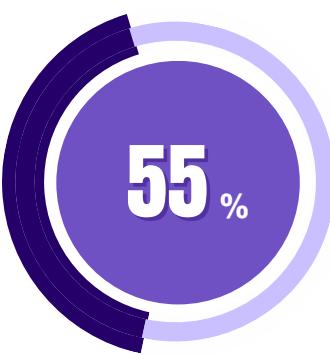
Despite the challenging global economic climate, the unwavering trust of recruiters in IIM Indore's talent pool is a testament to the institute's industry relevance and academic rigor. We thank our recruiting partners, faculty, and placement team for their invaluable contributions in shaping yet another successful placement season.

# BATCH OF 2023-25

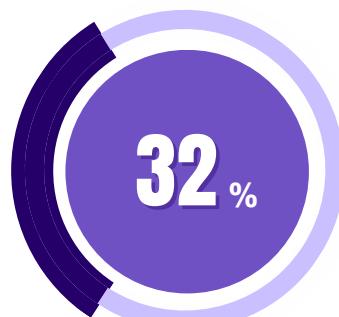
## Diversity at Campus



Average work ex of MBA candidates

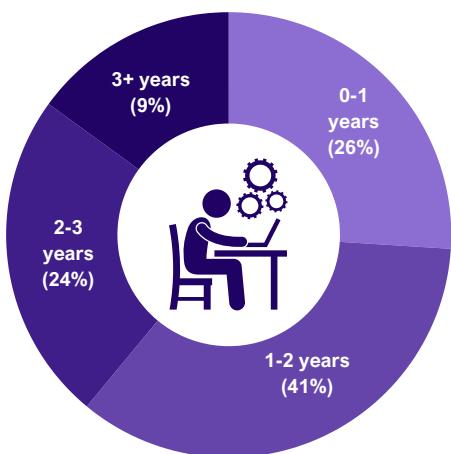


MBA candidates with work experience

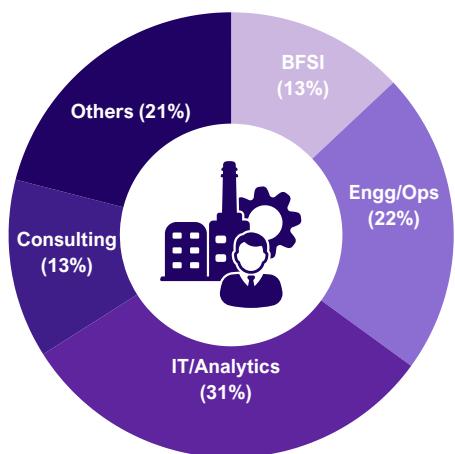


MBA candidates from premier institutes  
IITs/NITs/BITS/etc

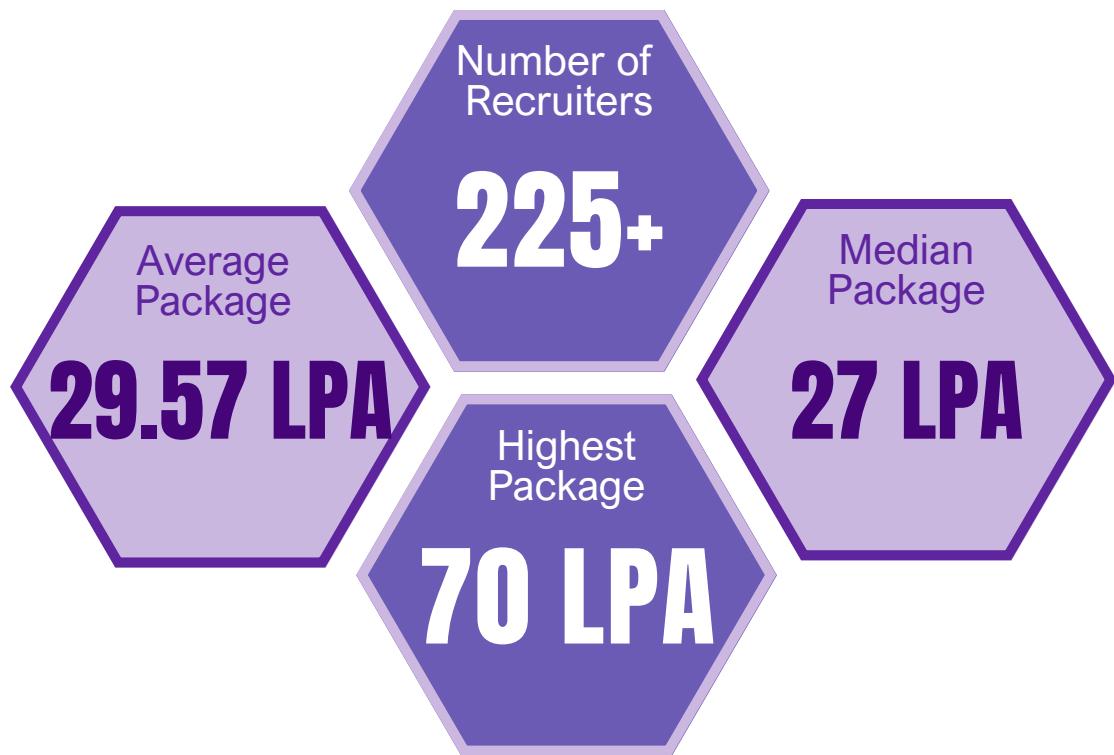
## Work Exp. Year Wise (MBA)



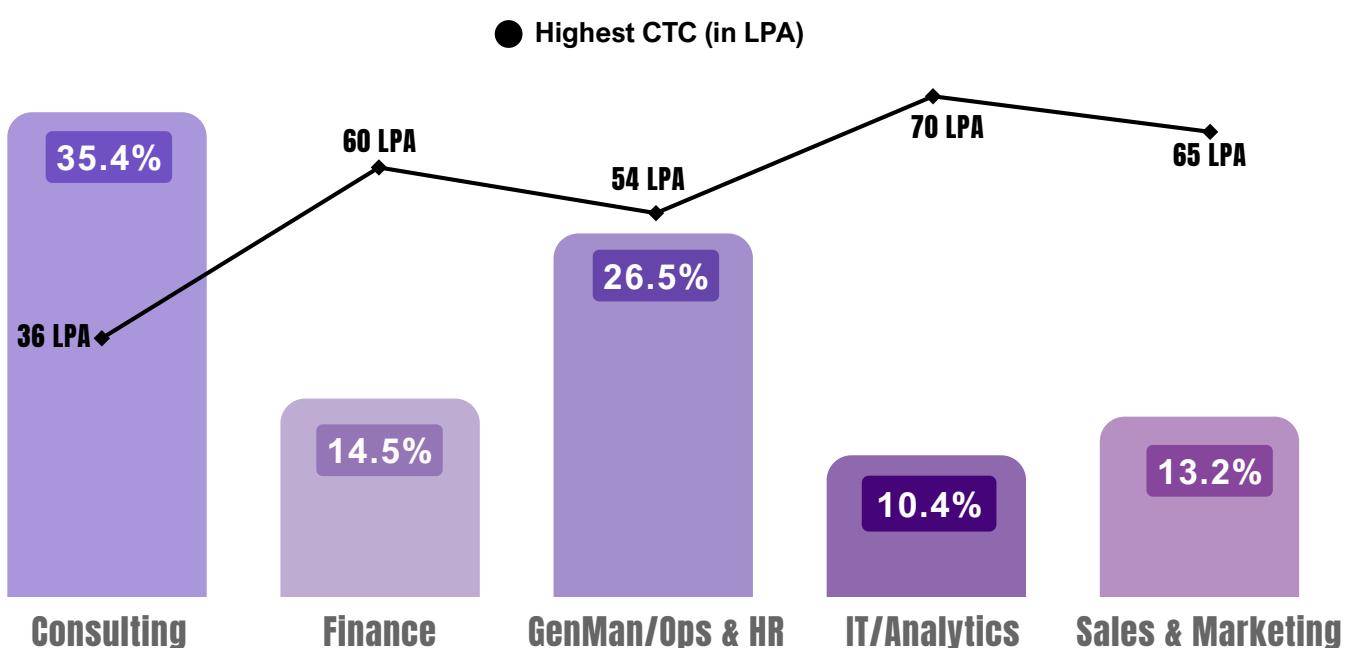
## Work Exp. Sectors



# FINAL PLACEMENT STATISTICS



## Domain-wise Distribution



# DOMAIN OVERVIEW

## CONSULTING

Consulting attracted the maximum offers this year, with 35% of the total offers featuring consulting giants such as Accenture Strategy, Accenture Tech Consulting, Accuracy, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY, GEP Worldwide, Graviton Consulting, Indus Insights, Infosys Consulting, Kearney, KPMG, PwC India, PwC US Advisory and Vector Consulting Group.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like Business Valuations & Modelling, Corporate Finance, Deal Strategy, Digital Transformation, Financial Services Transformation, Functional Consultant, Operations Transformation, Project Growth Strategy, Research & Advisory, and Solution Advisor



## FINANCE

The finance cohort made up 14% of the total offers, witnessing more coveted roles from top recruiters such as Ambit Capital, Axis Bank, Bank of America, Barclays, Citi, CRISIL, Deutsche Bank, Elara Capital, Goldman Sachs, HDFC Life, HSBC, ICICI Bank, IndigoEdge, IndusInd Bank, JPMorgan Chase & Co, Kotak Mahindra Bank, Nomura, Standard Chartered Bank, The D.E. Shaw Group and Yes Bank

Roles offered under finance included Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance, and Transfer Pricing.



# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

This placement season was marked by an increased participation from a range of recruiters, in key leadership and managerial roles in General Management, HR & Operations. 27% of the batch were extended offers from major firms, including Adani, Airtel, Biocon, Capgemini E.L.I.T.E., Cipla, DCM Shriram, Delhivery, Everest Group, General Mills, Godrej Properties Limited, Hero Future Energies, Hero MotoCorp, Jio Financial Services, Larsen & Toubro, OLA Electric, PhonePe, Reliance Industries Limited, Renew Power, and TATA Administrative Services.

Notable profiles in this domain included Chief of Staff, Client Servicing, Commercial Lead, Corporate Strategy, Founder's Office, Global Business Unit, Head Merchandiser, Implementation Manager, Key Account Manager, Operations Manager, Production Manager, Procurement Manager, Purchases, Strategy and M&A, and Supply Chain Manager.



## IT/ ANALYTICS

10% of the batch secured offers in IT/ Analytics roles, being recruited by firms including Accenture Operations, Accordion Partners, Amazon, American Express, Axtria, Capgemini Chrysalis, Cognizant, Genpact, HCL Software, HCL Tech, Hexaware, IDFC First Bank, Microsoft, Motorq, Optum and Wipro.

Despite the cooling job market, recruiters offered diverse roles in Data Science, Data Analytics, Delivery Transformation, Digital Journey Owner, Enterprise Product Solutions, Global Merchant Network, Product Development, Product Management, Project Management, Process Manager, Solution Manager, and Technical Project Management.

# DOMAIN OVERVIEW

## SALES & MARKETING

Recruitments in the Sales & Marketing function formed 13% of the total offers, witnessing participation from eminent recruiters including Aditya Birla Fashion and Retail Ltd, Asian Paints, AstraZeneca, Bajaj Auto, Bajaj Consumer Care, Eli Lilly, General Mills, Haleon, Hindustan Unilever Limited, ITC Limited, Lodha, PepsiCo, Reckitt, Samsung, TATA Consumer Products, TATA Steel and Varun Beverages Limited.

A blend of evergreen and futuristic roles was offered to students in Account Management, Advertise Operations, B2B Sales, Bid Management, Category Lead, Corporate Sales, Digital Marketing, Forecast Analyst, Growth Marketing, Institutional Sales, Pre Sales, Product Marketing, Purchase Manager, Retail Business, and Strategic Partnerships.



## SEASON HIGHLIGHTS

Despite an economic slump, the Final Placement for the class of 2023-25 proved the institute's resilience. With prominent numbers, this year has been a great example of how prominent IIM Indore is among recruiters.

This year, IIM Indore built associations with 40+ new recruiters, including but not limited to Accuracy Consulting, HDFC Life, Hero Future Energies, Indus Insights, IndusInd Bank, IQVIA, Jio Financial Services, Lava, Lupin, OLA Electric, Pinelabs and Vivo showing that the institution has been producing well-rounded individuals who are better prepared to handle challenges of the business world.



# PROMINENT RECRUITERS



**ABInBev**

**accenture**

**ACCORDION**

**Accuracy**

**adani**

**adani wilmar**  
For a healthy growing nation

**ADITYA BIRLA CAPITAL**

**Adobe**

**african industries**  
Serving Nigeria since 1971

**AgroTech**

**amazon**

**AMBIT**  
Acumen at work

**AMERICAN EXPRESS**

**asianpaints**

**AstraZeneca**

**ATHER**

**atomberg**

**AVALON Consulting**

**AXIS BANK**

**AXTRIA**  
INGENIOUS INSIGHTS

**BAIN & COMPANY**

**bajaj CONSUMER CARE**

**BARCLAYS**

**airtel**

**Biocon**

**BMW**

**BANK OF AMERICA**

**Bharat Petroleum**  
energising lives

**BSI**

**BIRA 91**

**BCG** BOSTON CONSULTING GROUP

**Capgemini**

**CHUBB**

**cinépolis**

**Cipla**

**Citi**

**CK BIRLA GROUP**

**CleverTap**

**cognizant**

**Cranmore Partners**

**CRISIL**  
An S&P Global Company

**DANONE**  
ONE PLANET. ONE HEALTH

**DCM SHRIRAM**  
Growing with trust

**Deloitte.**

**D E Shaw & Co**

**DOLAT CAPITAL**

**Dr Lal PathLabs**

**ElaraCapital**

**equirus**

**EY**  
Building a better working world

**EUREKA FORBES**  
Your friend for life

**Everest Group®**

**EXL**

**FedEx**

**Flipkart**

**GRAVITON**

**GRAVITON**

**GE**

**genpact**

**Goldman Sachs**

**Godrej** | PROPERTIES

**GYANSys**

**HALEON**

**HCLSoftware**

**HCLTech**

**HDFC Life**  
Sar uttha ke jyoti!

**Hero**

**Hero Future Energies**  
Company Profile - Overview

**HEXaware**

# PROMINENT RECRUITERS



# PLACEMENT TEAM



KARTAVY CHAUHAN  
(SECRETARY)



AAKRITI RAWAT



AJAY T SHANKAR



ANIKET JOSHI



AYUSH KUMAR



HARSH RAJ



JAY PRAJAPATI



JEET DAVDA



MUDIYAPUR  
SREELAKSHMAN



MUSKAN SABHARWAL



MUSKAN TYAGI



NAVEEN K



NITIN DANDONA



ROHAN HANDE



SATYA PRAKASH



SHIVANANDA GANESH A



SHUBH KAVA



SONALI JAIN



Y RAHUL KUMAR

Email: placement@iimidr.ac.in  
Telephone Number: +91-731-2439658  
Website: [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)



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IIM INDORE

# CONSOLIDATED PLACEMENTS REPORT

# CONTENTS



## SUMMER PLACEMENTS 2022-24

DIRECTOR'S MESSAGE	04
SUMMARY	04
BATCH PROFILE	05
PLACEMENT STATISTICS	06
DOMAIN OVERVIEW	07
SEASON HIGHLIGHTS	09

## FINAL PLACEMENTS 2021-23

DIRECTOR'S MESSAGE	11
SUMMARY	11
BATCH PROFILE	12
PLACEMENT STATISTICS	13
DOMAIN OVERVIEW	14
SEASON HIGHLIGHTS	16

PROMINENT RECRUITERS	17
----------------------	----

PLACEMENT TEAM	19
----------------	----



# SUMMER PLACEMENTS REPORT

2022-2024



**PROF. HIMANSHU RAI**  
DIRECTOR

## DIRECTOR'S MESSAGE

We are pleased that our endeavor to stay contextually relevant with world-class academic standards has once again translated into a phenomenal placement drive. The trust reinforced by our recruiters reflects the institute's commitment to excellence and the summer placements are a testimony to this. IIM Indore looks forward to continuing strengthening our industry engagement and delivering impact through socially conscious leaders.

## SUMMARY

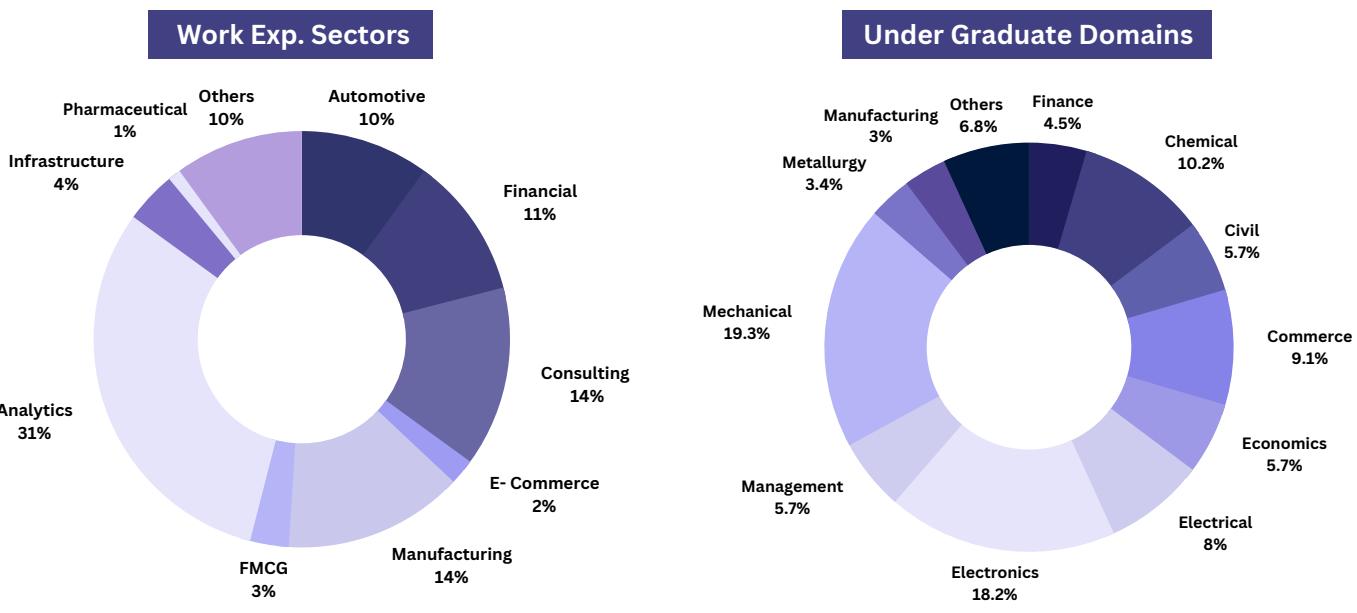
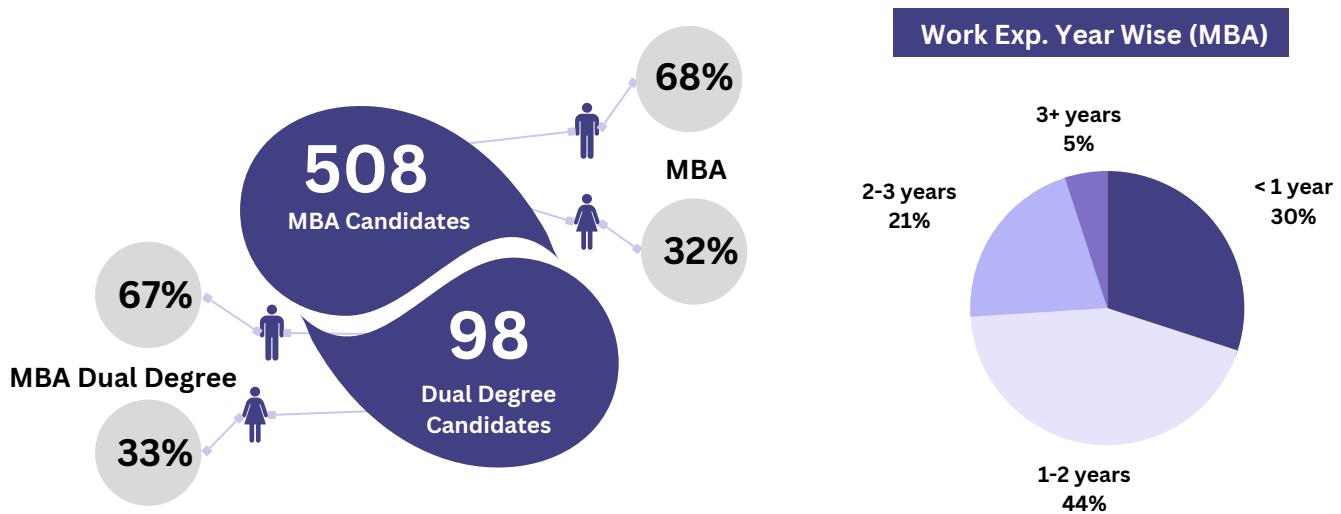
The Indian Institute of Management Indore stands tall as one of the most prestigious management institutes in the country. The institute's conviction of ensuring excellence in education and research is deeply embedded in its brilliant academic practices, enforced by a holistic curriculum and delivered by distinguished faculty. IIM Indore is endowed with accreditations of international prestige such as AMBA, AACSB and EQUIS, making it one of the only three Indian B-Schools holding the 'Triple Crown.'

IIM Indore is proud to announce that it has achieved 100% summer placements for its MBA class of 2022-24. Comprising of 606 students, this was an outstanding placement season with the largest batch ever placed. The season witnessed strong participation from prestigious recruiters with presence across varied sectors such as BFSI, Conglomerate, Construction & Real Estate, Consulting, Consumer Goods, E-commerce, Healthcare, Logistics & Manufacturing, Technology, Media & Telecommunications, Utilities & Renewables. With over 140 recruiters visiting the campus, the institute continued to deepen bonds with its regular recruiters, while building fresh relationships with over 55+ firms.

The average stipend of the batch rose to 2.74 lakhs, witnessing a sharp increase of 37% from the last year. The median stipend grew by 35%, standing at 2.70 lakhs. The average stipend offered to the top 100 and 200 saw an increase of 36.13% and 40.36% respectively, with respective amounts reaching 4.22 lakhs, 3.86 lakhs and 3.61 lakhs for the top 300 students . The highest stipend offered by firms participating this season stood at 6 lakhs, witnessing an astonishing increase of 50% as compared to last year.

We would like to thank our recruiting partners for reinforcing their trust in our participants and extending opportunities imperative for their career prospects.

# BATCH OF 2022-24



# PLACEMENT STATISTICS

Highest Stipend

**₹6 Lakhs**

50%

*increase in highest stipend*

**₹2.74 Lakhs**

Average Stipend

**₹2.70 Lakhs**

Median Stipend

**37%**

*increase  
in Average stipend*

**35%**

*increase  
in Median stipend*

*Top 100: ₹4.22 Lakhs*

*36.13% increase in average stipend*

*Top 200: ₹3.86 Lakhs*

*40.36% increase in average stipend*

## DOMAINS

IT / Analytics

15%

Consulting

25%

Sales & Marketing  
23%

Finance  
16%

General Management, HR & Operations  
21%

# DOMAIN OVERVIEW

## CONSULTING

IIM Indore retained its prominence in the Consulting space, with Consulting behemoths like Accenture Strategy & Consulting, Aon, Avalon Consulting, Bain & Company, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY India, GEP Worldwide, Kearney, KPMG, McKinsey & Company, PwC India, PwC US Advisory, Redseer Consulting and Synergy Consulting stepping up their hiring activities. The exceptional number of hires in this domain, standing at 25% of the total batch size, speaks volumes about the caliber of management consultants trained here.

In addition to the generalist client-focused consulting roles offered by blue-chip consulting giants, several practice specific roles were also rolled out in AI Transformation, Business Model Strategy, Cyber Strategy, Digital Transformation, Enterprise Strategy, Financial Advisory, Growth and Pricing Strategy, M&A, IT Strategy, Performance Improvement, Research and Advisory, Strategy & Business Optimization.

## FINANCE

IIM Indore has established itself as a top destination for finance recruitments and the same is evidenced by a noticeable increase in the participation of leading Investment Banks, Private Equity and Venture Capital firms hiring for their coveted front-end positions. Key recruiters consisted of Citigroup, Credit Suisse, CRISIL, The D.E. Shaw Group, Deutsche Bank, Edelweiss Tokio Life Insurance, Goldman Sachs, HDFC Bank, HSBC, IndigoEdge, International Finance Corporation, JPMorgan Chase & Co, Morgan Stanley, Piramal Alternatives, SBI Capital Markets, State Street Corporation, Whiteboard Capital, and Yes Bank.

Finance accounted for a considerable portion of the institute's placements with 16% of the batch securing offers across a gamut of roles encompassing Asset Management, Corporate Banking, Compliance, Counterparty Risk, Credit Risk, Equity and Derivatives Trading, Equity Research, Financial Reporting, Financial Strategy and Operations, Investment Banking, Pricing, Private Equity, Risk Governance, Trade Finance, Tax, Treasury & Trade Solutions, and Venture Capital.



Deloitte.



KEARNEY



McKinsey & Company



Synergy Consulting



D.E. Shaw & Co



Goldman Sachs



JPMORGAN CHASE & CO.

Morgan Stanley



Piramal Alternatives



Whiteboard

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/OPERATIONS

A sizeable number of firms spanning various sectors recruited students in high numbers for their general management and flagship leadership programmes. In addition to this, opportunities in the area of HR and Operations were offered. Some of the eminent names include Adani Group, Amway, Apollo International, Bharat Serums and Vaccines, Capgemini Chrysalis, Capgemini E.L.I.T.E, Cipla, CK Birla, Cummins, Flipkart, General Mills, ICICI Bank, JSW, Jubilant Foodworks, Kotak Mahindra Bank, Larsen & Toubro, Maersk, PhonePe, Piramal, Reliance Industries, Renew Power, Salesforce, Sunteck Realty, Tata Administrative Services, Tata Capital, Tata Steel, Udaan and Wipro Limited.

Prominent verticals and roles included Business Strategy, Cost Optimization, Founder's Office, HR Consulting, Investor Relations, Operations Management, Project Management, Quality & Process Excellence and Supply Chain Management. With 21% of the batch pursuing an internship in these domains, a rise with respect to the number of offers made was witnessed, indicating the quality of management and leadership education imparted at the institute.

## IT/ANALYTICS

Driven by the changing technological landscape and pace of innovation, this domain continued to make its mark in this placement season. 15% of the student pool attracted offers in IT/ Analytics by virtue of their technical expertise blended with management skills, sharpened by the rigorous coursework at IIM Indore. Some of the major recruiters include Amazon, American Express, Axtria, Big Basket, Cardekho, Fidelity Investments, GE Healthcare, Hexaware, IDFC First Bank, MagicBricks, Matrimony.com, Media.net, Microsoft, Newzera Tech, Optum Global Solutions (United Health Group), Procter & Gamble, Tata Consultancy Services, Tiger Analytics, Walmart and Zee Entertainment.

Students opted for high-growth profile roles in Product Management, Program Management, and Business Analytics, Bid Management, Cloud Platforms, Digital Journey Owner, Healthcare Analytics, IT Transformation, and Product Development.



# DOMAIN OVERVIEW

## SALES & MARKETING

IIM Indore continued to attract the attention of prestigious companies for its Sales & Marketing function with 23% of the batch receiving offers from a diverse mix of recruiters. Enthusiastic participation was witnessed from companies such as AB InBev, Aditya Birla Fashion & Retail Limited, Aliens Group, AgroTech Foods, Asian Paints, AstraZeneca, Atomberg Technologies, Bajaj Auto, Dabur, DCM Shriram, Disney Star, Dr. Reddy's Laboratories, Everest Industries, Godrej Properties Limited, Google, Hindustan Times Media, Hindustan Unilever Limited, InfoEdge, ITC, Johnson & Johnson, Medtronic, Mondelez International, OfBusiness, PepsiCo, Puma, Reckitt, Samsung, Sony Pictures Networks, Tata Consumer Products, The Coca-Cola Company and V-Guard, demonstrating the recruiters' trust and confidence in the participants' aptitude.

Aside from the perennial roles comprising of account management, brand management, B2B Sales, modern trade, product marketing and sales planning, offers were rolled out across a spectrum of groundbreaking profiles including e-commerce, category management, channel management, digital marketing, growth and retention marketing.

## SEASON HIGHLIGHTS

The summer placements for the batch of 2022-24 has risen as an exemplar of the institute's placements, standing unparalleled to its previous seasons and setting new benchmarks for the future. Over the years, the institute has strengthened its association with the industry by churning out forward-looking business leaders equipped with managerial intelligence. This is clearly evident from the number of recruiters, both legacy and first-time, that participated in the summer internship process and hired students for their coveted positions, the effect of the prevailing economic conditions notwithstanding. IIM Indore continued to establish ties with new recruiters, namely, Adani Group, Amway, Apollo Tyres, AstraZeneca, Axtria, Bharat Serums and Vaccines, Big Basket, Citigroup, CK Birla, DCM Shriram, Disney Star, Edelweiss Tokio Life Insurance, Fidelity Investments, GE Healthcare, General Mills, Godrej Properties Limited, HDFC Bank, IDFC First Bank, IndigoEdge, InfoEdge, International Finance Corporation, JM Financial, Jubilant Foodworks, Kearney, Maersk, MagicBricks, Matrimony.com, Mondelez International, Morgan Stanley, PhonePe, Piramal Alternatives, Puma, Reckitt, Renew Power, Sony Pictures Networks, Tata Administrative Services, Tata Capital, Tata Consumer Products, Udaan, United Breweries, Whiteboard Capital and Yes Bank.





# FINAL PLACEMENTS REPORT

2021-2023

# DIRECTOR'S MESSAGE

We, at IIM Indore, have always been steadfast in strengthening our industry engagement, by providing world-class management education and delivering sustainable value to our stakeholders. This is evidenced by the stellar placements secured by our students in the face of challenging times. This unwavering trust demonstrated by our recruiters has bolstered our confidence in our ability to meet the demanding and ever-evolving requirements of the future we are heading towards. We look forward to deepening our industrial relations by creating socially-conscious leaders imbued with the ability to empower and inspire others.

**PROF. HIMANSHU RAI**

DIRECTOR



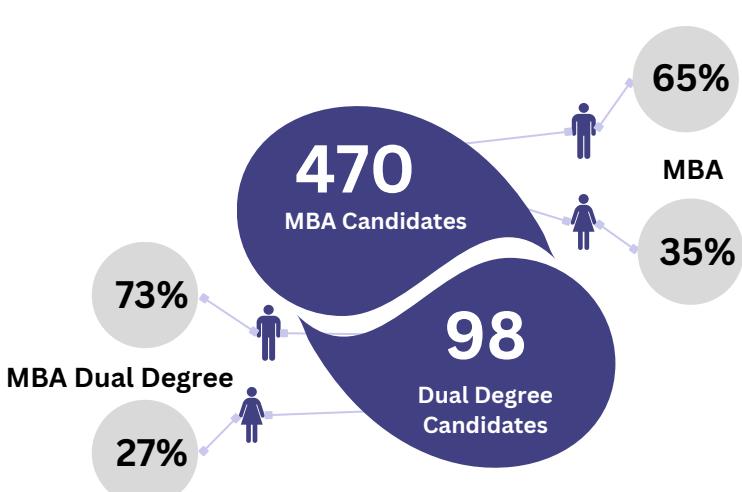
## SUMMARY

IIM Indore successfully closed the final placements of the MBA batch of 2021-23 comprising of 568 students from its two-year Post Graduate Programme and five-year Integrated Programme in Management. Strong participation was exhibited by companies from diverse industries such as BFSI, Conglomerate, Construction & Real Estate, Consulting, Consumer Goods, E-commerce, Healthcare, Logistics & Manufacturing, Technology, Media & Telecommunications, Utilities & Renewables. With over 160 recruiters participating in this season, IIM Indore continued to foster enduring associations with its established recruiters, while simultaneously cultivating fresh alliances with over 80 companies. This remarkable level of participation showcased by recruiters reflects their confidence in the abilities of our student pool and excellence of our management programmes.

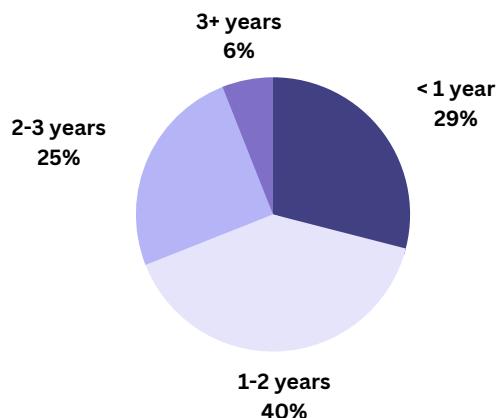
The average compensation of the batch stood at 30.21 LPA, witnessing a steep increase of 20.8% from the previous year. At a CTC of 27.20 LPA, the median compensation saw a growth of 12.9% as compared to the last year. The average remuneration of the top 100 and 200 grew at 37.2% and 23.8% respectively, with respective amounts at 52.06 LPA and 40.55 LPA. The highest package offered stood at 1.14 crores per annum, observing a whopping increase of 132.6% from last year. Notwithstanding the ebbs and flows of economic activity, this impressive performance unveils a horizon of bright career avenues and possibilities for students across various domains.

IIM Indore would like to take this opportunity to appreciate the profound contributions of its stakeholders and thank all our recruiters for their unswerving trust and support in these trying times.

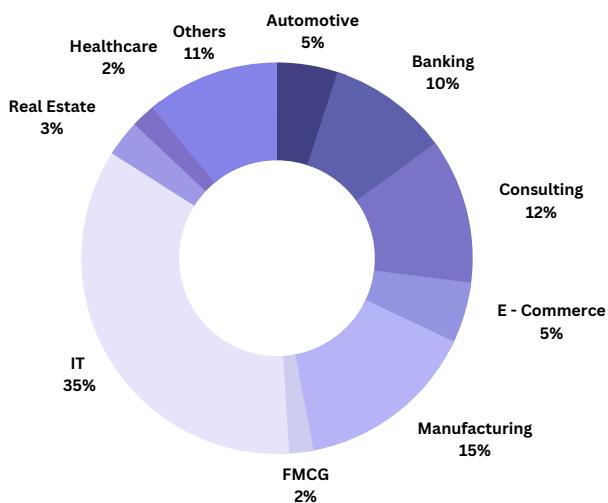
# BATCH OF 2021-23



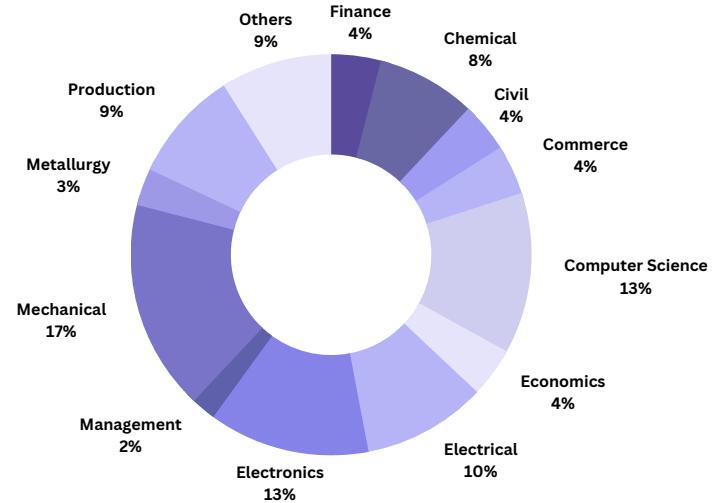
## Work Exp. Year Wise (MBA)



## Work Exp. Sectors



## **Under Graduate Domains**



# PLACEMENT STATISTICS

Highest Package

**₹ 1.14 Cr PA**

132.6%

*increase in highest CTC*

**₹30.21 LPA**

Average CTC

**₹27.2 LPA**

Median CTC

**20.8%**

*increase  
in Average CTC*

**12.9%**

*increase  
in Median CTC*

*Top 100: ₹52.06 LPA*

*37.2% increase in average CTC*

*Top 200: ₹40.55 LPA*

*23.8% increase in average CTC*

## DOMAINS

General Management, HR & Operations  
19%

IT / Analytics  
16%

Finance  
18%

Sales & Marketing  
18%

Consulting  
29%

# DOMAIN OVERVIEW

## CONSULTING

The desirability of consulting as a career path has risen significantly in recent years and opportunities in this domain have witnessed an uptick ever since, this year being no exception. With 29% of the total offers, Consulting continued to be the cornerstone of this placement season, witnessing participation from consulting stalwarts such as Accenture Strategy, Accenture Tech Consulting, Acuvon Consulting, Aspect Ratio, Avalon Consulting, Bain & Company, Boston Consulting Group (BCG), Deloitte India, Deloitte USI, Everest Group, Eversana, Ernst & Young (EY), EY GDS, EY Parthenon, GEP Worldwide, HCL Tech, Infosys Consulting, Kearney, KPMG, McKinsey & Company, MXV Consulting, PwC India, PwC US Advisory, RedSeer Consulting, Samagra, Teleperformance, and Vector Consulting.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like BFSI, Deal Strategy, Digital Transformation, Enterprise Strategy, IT Transformation, M&A, Operations Transformation, Private Equity, Products & Platforms Strategy, Research & Advisory, Risk & Financial Advisory, Business Restructuring, Strategy & Business Optimization, and Technology Consulting.

accenture



BCG

Deloitte.

Everest Group

EY Parthenon

KEARNEY

KPMG

McKinsey & Company

pwc

redseer

Samagra

## FINANCE

Finance is an integral part of the placements at IIM Indore and is reflected in the excellent number of offers in this domain. Over time, the institute has garnered participation from top recruiters for their highly coveted Investment banking and PEVC roles, signalling brilliant career possibilities for finance enthusiasts. 18% of the batch secured offers in this domain being recruited by reputed firms including Ambit Capital, ASK Asset & Wealth Management, Axis Bank, Bank Of America, Barclays, BlackRock, CITI Bank, Credit Suisse, D.E. Shaw, Delhivery, Deutsche Bank, DISYS, Edelweiss Alternative Asset Advisors, Goldman Sachs, HDFC Bank, Houlihan Lokey, ICICI Securities, ICRA, IDFC First Bank, IIFL Wealth & Asset Management, IndigoEdge, JP Morgan Chase & Co., Lincoln International, Nomura, o3 Capital, OneAssist, Piramal Alternatives, PNB Gilts, SBI Capital, Stakeboat Capital, Standard Chartered, and TVS Capital Funds.

Roles offered under finance included Asset Management, Corporate Banking, Counterparty Risk, Credit Risk, Equity and Derivatives Trading, Equity Research, Financial Advisory, Financial Reporting, Financial Strategy & Operations, Fund Advisory, Investment Banking, Insurance Strategy, Portfolio Management, Pricing, Risk Management & Underwriting, Tax, Trade Finance and Treasury & Trade Solutions.

AMBIT

BARCLAYS

BlackRock

The logo for BlackRock, featuring a stylized red and blue graphic element.

JPMORGAN CHASE & CO.

LINCOLN INTERNATIONAL

NOMURA

o3 capital  
Your Kinetics. Your Advisors.

STAKEBOAT CAPITAL

The logo for Standard Chartered, featuring a green and white stylized 'S' icon.

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/OPERATIONS

This placement season witnessed exuberant participation from a diverse pool of recruiters keen on identifying and hiring managerial talent for positions in General Management, HR and Operations. 19% of the batch secured offers in these functions, representing the institute's superiority in grooming future leaders of the country. Key recruiters consisted of Aarti Industries, Adani Group, Aditya Birla Fashion & Retail, African Industries Group, Alkem, Allcargo Logistics, AM/NS, Angel One, Apollo Supply Chain, Appario Retail, Artison, Biocon, Bira 91, BLS International, Capgemini E.L.I.T.E, Cipla, Country Delight, CRISIL, DCM Shriram, EXL, Flipkart, Genpact, Hexaware, Hitachi Payment Services, HSBC Technology India, ICICI Bank, Indegene, Jindal Steel and Power, Jio Platforms, JSW, Kotak Mahindra Bank Limited, Mahindra & Mahindra, Maruti Suzuki, Menon and Menon, Mphasis, Nation with NaMo, NuvocoVistas Corporation Ltd., OfBusiness, PhonePe, Piramal, Power Finance Corporation, Prism Johnson, Reliance Industries Limited, Salesforce, Sobha Realty, SRF Limited, Sutherland GlobalServices, Syngene International, TATA AIA, TATA Motors, TATA Steel, Tech Mahindra, Trident Group, Turtlemint, Vedanta Limited, Willis Towers Watson, Wipro, WNS, and Xanadu Realty Limited.

Notable profiles in this domain included Business Strategy & Planning, Corporate Strategy, DealExecution, HR Consulting, Import Operations, Investor Relations, Process and Operations Excellence, Project Management, Service Operations, and Supply Chain Analytics & Transformation. Several conglomerate companies hired for their coveted leadership positions in big numbers. Hiring for prominent CXO verticals was also on the rise.

## IT/ANALYTICS

The contribution of this domain in the institute's placements has flourished over the years and despite the critical state of affairs underlying the IT/ Analytics sector, 16% of the batch secured offers in this domain. The ability of our participants to appeal to choicest recruiters of this function resounds through this resilient performance. Esteemed recruiters in this domain included \_VOIS, Amazon, American Express, Attentive.ai, Axtria, Capgemini Chrysalis, CarDekho, Carwale, CASHe, Cognizant, Dolcera, Equitas Small Finance Bank, Exide Industries, EXL Analytics, GE, LatentView Analytics, Magicbricks, MakeMyTrip, MAQ Software, Media.net, Merilytics, Microsoft, Newzera Tech, Ola, Optum, Publicis Sapient, Qburst, RateGain, Samsung, TATA Communications, Tekion, Tiger Analytics, Transsion Holdings, and Walmart.

Offers were made in profiles including Bid Management, Cloud Services, Digital Application Operations, Digital Innovation, Digital Journey Owner, Digital Project Management, and Product Development.



# DOMAIN OVERVIEW

## SALES & MARKETING

Leading recruiters continued to hire from IIM Indore in large numbers for various roles in Sales & Marketing, cementing its position as a preferred campus for this domain. With 18% of the total offers, participation was witnessed from eminent recruiters including AB InBev, Affinity Global, Aliens Group, Asian Paints, Atomberg Technologies, Bajaj Auto, BeFree, CavinKare, Dr. Reddy's Laboratories, Everest Industries, Haleon, Hero MotoCorp, HUL, IBM, Incture Technologies, Infosys Ltd, ITC, JK Cement, Kenvue, L&T Technology Services, Lodha Group, PepsiCo, Reckitt, ReNew Power, RSPL Group, Samsung, TAFE, Tolaram, and Varroc Group.

A blend of evergreen and futuristic roles were offered to students in Account Management, B2B Sales, Brand Management, Category Management, Digital Marketing, Growth Marketing, Institutional Sales, Pre Sales, and Product Marketing.

## SEASON HIGHLIGHTS

The Final Placements for the batch of 2021-23 emerged as one of the most successful placement seasons till date. From domain-wide roll-out of marquee roles to remarkable statistics, this year has been a testament to the prominence enjoyed by IIM Indore among recruiters. The strong and integrated efforts of all stakeholders have steered the institute towards sustained growth and prosperity and the same is affirmed by the impressive placements scored by our students. Despite the concerning state of the global economy, the trust reinforced by legacy recruiters has been unwavering and a significant surge in participation was observed from new recruiters, including Aarti Industries, Adani Group, Affinity Global, African Industries Group, Aliens Group, Alkem, AM/NS, Ambit Capital, Apollo Supply Chain, ASK Assets & Wealth Management, BeFree, Bira 91, BlackRock, BLS International, Carwale, CavinKare, CITI Bank, DCM Shriram, Delhivery, DISYS, Dolcera, Edelweiss Alternative Asset Advisors, Everest Industries, Exide Industries, EXL Analytics, EY GDS, EY Parthenon, Genpact, Haleon, HCL Tech, Hitachi Payment Services, Houlihan Lokey, ICRA, IIFL Wealth & Asset Management, Indegene, IndigoEdge, JK Cement, Kearney, LatentView Analytics, MAQ Software, Maruti Suzuki, Mphasis, MXV Consulting, Newzera Tech, o3 Capital, Ola, Piramal Alternatives, PNB Gilts, Publicis Sapient, RateGain, Reckitt, ReNew Power, Samagra, Samsung, Sobha Realty, Stakeboat Capital, Standard Chartered, Sutherland Global Services, Syngene International, TAFE, TATA AIA, TATA Communications, TATA Motors, Tekion, Tiger Analytics, Tolaram, Transsion Holdings, Trident Group, TVS Capital Funds, Varroc Group, Vedanta Limited, Willis Towers Watson, WNS, and Xanadu Realty Limited. The season also witnessed the participation of a political consultancy, Nation with NaMo and a mission-driven governance consulting firm, Samagra; indicating the institute's merit of transforming students into well-rounded individuals who are better equipped to navigate through the various challenges of the business world.



# PROMINENT RECRUITERS



# PROMINENT RECRUITERS



# PLACEMENT TEAM



ADITYASHANKAR PILLAI  
(SECRETARY)



ADITI KUMAR



AKSHIKA BORWANKAR



ANJALI SUNIL



BALAGA NAGA SAI VARDHAN



DEEPANJALI SINGH



DHRUVARAJ HUPARIKAR



HITESH KUMAR DHANDA



PALLAV SRIVASTAVA



RUTUJA WABLE



SAURABH NIRWAN



SHANTANU SHARMA



SOUMYA GUPTA



SWAPNIL ARUN



TANYA JAIN



VASUDEVAN SAMPATH

**Email:** placement@iimdr.ac.in

**Telephone Number:** +91-731-2439658

**Website:** [www.iimdr.ac.in/placements](http://www.iimdr.ac.in/placements)



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भा. प्रा. सं. इन्दौर  
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# CONSOLIDATED PLACEMENTS REPORT

# CONTENTS



## SUMMER PLACEMENTS 2022-24

DIRECTOR'S MESSAGE	04
SUMMARY	04
BATCH PROFILE	05
PLACEMENT STATISTICS	06
DOMAIN OVERVIEW	07
SEASON HIGHLIGHTS	09

## FINAL PLACEMENTS 2021-23

DIRECTOR'S MESSAGE	11
SUMMARY	11
BATCH PROFILE	12
PLACEMENT STATISTICS	13
DOMAIN OVERVIEW	14
SEASON HIGHLIGHTS	16

PROMINENT RECRUITERS	17
----------------------	----

PLACEMENT TEAM	19
----------------	----



# SUMMER PLACEMENTS REPORT

2022-2024



**PROF. HIMANSHU RAI**  
DIRECTOR

## DIRECTOR'S MESSAGE

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## SUMMARY

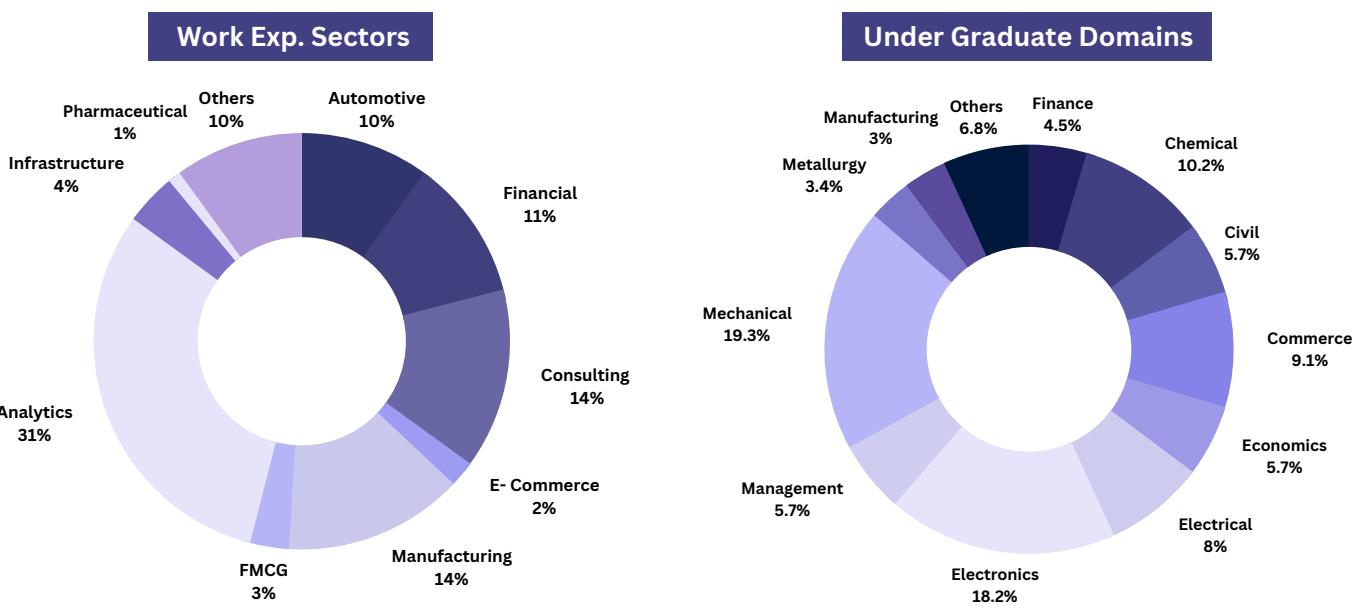
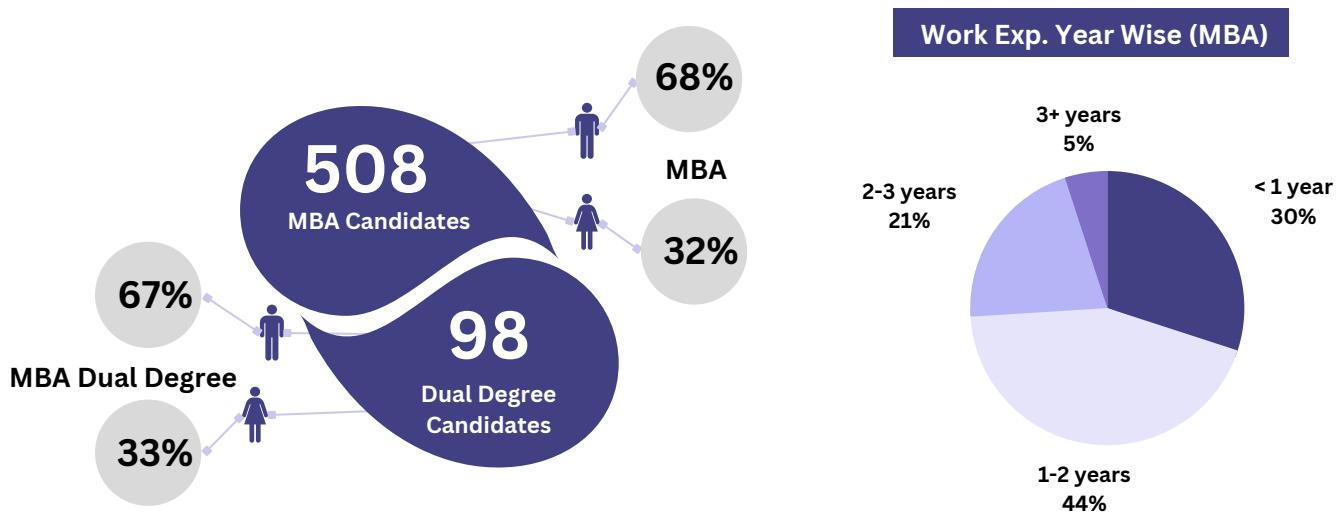
The Indian Institute of Management Indore stands tall as one of the most prestigious management institutes in the country. The institute's conviction of ensuring excellence in education and research is deeply embedded in its brilliant academic practices, enforced by a holistic curriculum and delivered by distinguished faculty. IIM Indore is endowed with accreditations of international prestige such as AMBA, AACSB and EQUIS, making it one of the only three Indian B-Schools holding the 'Triple Crown.'

IIM Indore is proud to announce that it has achieved 100% summer placements for its MBA class of 2022-24. Comprising of 606 students, this was an outstanding placement season with the largest batch ever placed. The season witnessed strong participation from prestigious recruiters with presence across varied sectors such as BFSI, Conglomerate, Construction & Real Estate, Consulting, Consumer Goods, E-commerce, Healthcare, Logistics & Manufacturing, Technology, Media & Telecommunications, Utilities & Renewables. With over 140 recruiters visiting the campus, the institute continued to deepen bonds with its regular recruiters, while building fresh relationships with over 55+ firms.

The average stipend of the batch rose to 2.74 lakhs, witnessing a sharp increase of 37% from the last year. The median stipend grew by 35%, standing at 2.70 lakhs. The average stipend offered to the top 100 and 200 saw an increase of 36.13% and 40.36% respectively, with respective amounts reaching 4.22 lakhs, 3.86 lakhs and 3.61 lakhs for the top 300 students . The highest stipend offered by firms participating this season stood at 6 lakhs, witnessing an astonishing increase of 50% as compared to last year.

We would like to thank our recruiting partners for reinforcing their trust in our participants and extending opportunities imperative for their career prospects.

# BATCH OF 2022-24



# PLACEMENT STATISTICS

Highest Stipend

**₹6 Lakhs**

50%

*increase in highest stipend*

**₹2.74 Lakhs**

Average Stipend

**37%**

*increase  
in Average stipend*

**₹2.70 Lakhs**

Median Stipend

**35%**

*increase  
in Median stipend*

*Top 100: ₹4.22 Lakhs*

*36.13% increase in average stipend*

*Top 200: ₹3.86 Lakhs*

*40.36% increase in average stipend*

## DOMAINS

IT / Analytics

15%

Consulting

25%

Sales & Marketing  
23%

Finance  
16%

General Management, HR & Operations  
21%

# DOMAIN OVERVIEW

## CONSULTING

IIM Indore retained its prominence in the Consulting space, with Consulting behemoths like Accenture Strategy & Consulting, Aon, Avalon Consulting, Bain & Company, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY India, GEP Worldwide, Kearney, KPMG, McKinsey & Company, PwC India, PwC US Advisory, Redseer Consulting and Synergy Consulting stepping up their hiring activities. The exceptional number of hires in this domain, standing at 25% of the total batch size, speaks volumes about the caliber of management consultants trained here.

In addition to the generalist client-focused consulting roles offered by blue-chip consulting giants, several practice specific roles were also rolled out in AI Transformation, Business Model Strategy, Cyber Strategy, Digital Transformation, Enterprise Strategy, Financial Advisory, Growth and Pricing Strategy, M&A, IT Strategy, Performance Improvement, Research and Advisory, Strategy & Business Optimization.

## FINANCE

IIM Indore has established itself as a top destination for finance recruitments and the same is evidenced by a noticeable increase in the participation of leading Investment Banks, Private Equity and Venture Capital firms hiring for their coveted front-end positions. Key recruiters consisted of Citigroup, Credit Suisse, CRISIL, The D.E. Shaw Group, Deutsche Bank, Edelweiss Tokio Life Insurance, Goldman Sachs, HDFC Bank, HSBC, IndigoEdge, International Finance Corporation, JPMorgan Chase & Co, Morgan Stanley, Piramal Alternatives, SBI Capital Markets, State Street Corporation, Whiteboard Capital, and Yes Bank.

Finance accounted for a considerable portion of the institute's placements with 16% of the batch securing offers across a gamut of roles encompassing Asset Management, Corporate Banking, Compliance, Counterparty Risk, Credit Risk, Equity and Derivatives Trading, Equity Research, Financial Reporting, Financial Strategy and Operations, Investment Banking, Pricing, Private Equity, Risk Governance, Trade Finance, Tax, Treasury & Trade Solutions, and Venture Capital.



Deloitte.



KEARNEY



McKinsey & Company



Synergy Consulting



D.E. Shaw & Co



Goldman Sachs



JPMORGAN CHASE & CO.

Morgan Stanley



Piramal Alternatives



Whiteboard

# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/OPERATIONS

A sizeable number of firms spanning various sectors recruited students in high numbers for their general management and flagship leadership programmes. In addition to this, opportunities in the area of HR and Operations were offered. Some of the eminent names include Adani Group, Amway, Apollo International, Bharat Serums and Vaccines, Capgemini Chrysalis, Capgemini E.L.I.T.E, Cipla, CK Birla, Cummins, Flipkart, General Mills, ICICI Bank, JSW, Jubilant Foodworks, Kotak Mahindra Bank, Larsen & Toubro, Maersk, PhonePe, Piramal, Reliance Industries, Renew Power, Salesforce, Sunteck Realty, Tata Administrative Services, Tata Capital, Tata Steel, Udaan and Wipro Limited.

Prominent verticals and roles included Business Strategy, Cost Optimization, Founder's Office, HR Consulting, Investor Relations, Operations Management, Project Management, Quality & Process Excellence and Supply Chain Management. With 21% of the batch pursuing an internship in these domains, a rise with respect to the number of offers made was witnessed, indicating the quality of management and leadership education imparted at the institute.

## IT/ANALYTICS

Driven by the changing technological landscape and pace of innovation, this domain continued to make its mark in this placement season. 15% of the student pool attracted offers in IT/ Analytics by virtue of their technical expertise blended with management skills, sharpened by the rigorous coursework at IIM Indore. Some of the major recruiters include Amazon, American Express, Axtria, Big Basket, Cardekho, Fidelity Investments, GE Healthcare, Hexaware, IDFC First Bank, MagicBricks, Matrimony.com, Media.net, Microsoft, Newzera Tech, Optum Global Solutions (United Health Group), Procter & Gamble, Tata Consultancy Services, Tiger Analytics, Walmart and Zee Entertainment.

Students opted for high-growth profile roles in Product Management, Program Management, and Business Analytics, Bid Management, Cloud Platforms, Digital Journey Owner, Healthcare Analytics, IT Transformation, and Product Development.



# DOMAIN OVERVIEW

## SALES & MARKETING

IIM Indore continued to attract the attention of prestigious companies for its Sales & Marketing function with 23% of the batch receiving offers from a diverse mix of recruiters. Enthusiastic participation was witnessed from companies such as AB InBev, Aditya Birla Fashion & Retail Limited, Aliens Group, AgroTech Foods, Asian Paints, AstraZeneca, Atomberg Technologies, Bajaj Auto, Dabur, DCM Shriram, Disney Star, Dr. Reddy's Laboratories, Everest Industries, Godrej Properties Limited, Google, Hindustan Times Media, Hindustan Unilever Limited, InfoEdge, ITC, Johnson & Johnson, Medtronic, Mondelez International, OfBusiness, PepsiCo, Puma, Reckitt, Samsung, Sony Pictures Networks, Tata Consumer Products, The Coca-Cola Company and V-Guard, demonstrating the recruiters' trust and confidence in the participants' aptitude.

Aside from the perennial roles comprising of account management, brand management, B2B Sales, modern trade, product marketing and sales planning, offers were rolled out across a spectrum of groundbreaking profiles including e-commerce, category management, channel management, digital marketing, growth and retention marketing.

## SEASON HIGHLIGHTS

The summer placements for the batch of 2022-24 has risen as an exemplar of the institute's placements, standing unparalleled to its previous seasons and setting new benchmarks for the future. Over the years, the institute has strengthened its association with the industry by churning out forward-looking business leaders equipped with managerial intelligence. This is clearly evident from the number of recruiters, both legacy and first-time, that participated in the summer internship process and hired students for their coveted positions, the effect of the prevailing economic conditions notwithstanding. IIM Indore continued to establish ties with new recruiters, namely, Adani Group, Amway, Apollo Tyres, AstraZeneca, Axtria, Bharat Serums and Vaccines, Big Basket, Citigroup, CK Birla, DCM Shriram, Disney Star, Edelweiss Tokio Life Insurance, Fidelity Investments, GE Healthcare, General Mills, Godrej Properties Limited, HDFC Bank, IDFC First Bank, IndigoEdge, InfoEdge, International Finance Corporation, JM Financial, Jubilant Foodworks, Kearney, Maersk, MagicBricks, Matrimony.com, Mondelez International, Morgan Stanley, PhonePe, Piramal Alternatives, Puma, Reckitt, Renew Power, Sony Pictures Networks, Tata Administrative Services, Tata Capital, Tata Consumer Products, Udaan, United Breweries, Whiteboard Capital and Yes Bank.





# FINAL PLACEMENTS REPORT

2021-2023

# DIRECTOR'S MESSAGE

We, at IIM Indore, have always been steadfast in strengthening our industry engagement, by providing world-class management education and delivering sustainable value to our stakeholders. This is evidenced by the stellar placements secured by our students in the face of challenging times. This unwavering trust demonstrated by our recruiters has bolstered our confidence in our ability to meet the demanding and ever-evolving requirements of the future we are heading towards. We look forward to deepening our industrial relations by creating socially-conscious leaders imbued with the ability to empower and inspire others.

**PROF. HIMANSHU RAI**

DIRECTOR



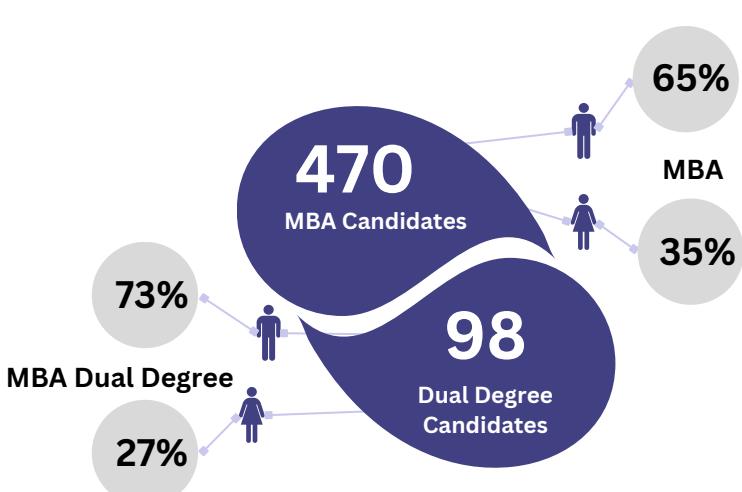
## SUMMARY

IIM Indore successfully closed the final placements of the MBA batch of 2021-23 comprising of 568 students from its two-year Post Graduate Programme and five-year Integrated Programme in Management. Strong participation was exhibited by companies from diverse industries such as BFSI, Conglomerate, Construction & Real Estate, Consulting, Consumer Goods, E-commerce, Healthcare, Logistics & Manufacturing, Technology, Media & Telecommunications, Utilities & Renewables. With over 160 recruiters participating in this season, IIM Indore continued to foster enduring associations with its established recruiters, while simultaneously cultivating fresh alliances with over 80 companies. This remarkable level of participation showcased by recruiters reflects their confidence in the abilities of our student pool and excellence of our management programmes.

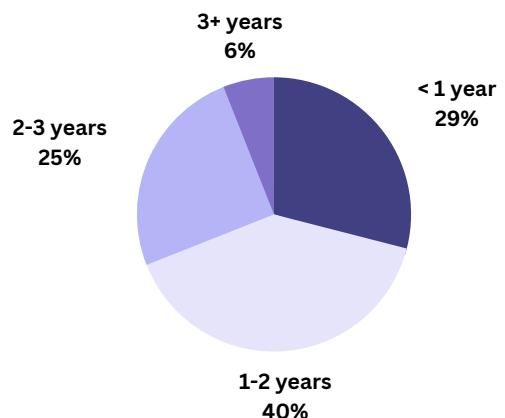
The average compensation of the batch stood at 30.21 LPA, witnessing a steep increase of 20.8% from the previous year. At a CTC of 27.20 LPA, the median compensation saw a growth of 12.9% as compared to the last year. The average remuneration of the top 100 and 200 grew at 37.2% and 23.8% respectively, with respective amounts at 52.06 LPA and 40.55 LPA. The highest package offered stood at 1.14 crores per annum, observing a whopping increase of 132.6% from last year. Notwithstanding the ebbs and flows of economic activity, this impressive performance unveils a horizon of bright career avenues and possibilities for students across various domains.

IIM Indore would like to take this opportunity to appreciate the profound contributions of its stakeholders and thank all our recruiters for their unswerving trust and support in these trying times.

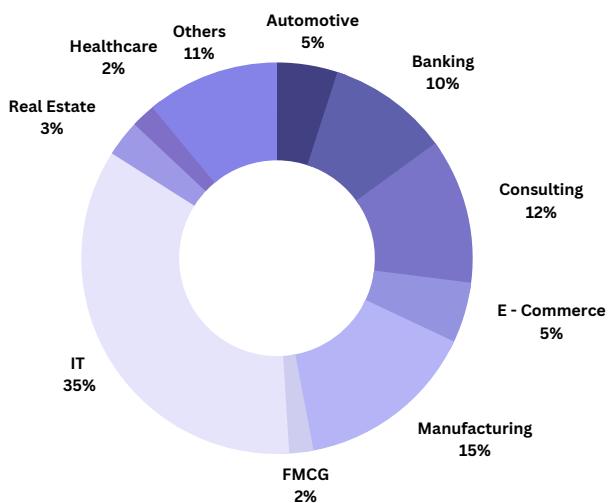
# BATCH OF 2021-23



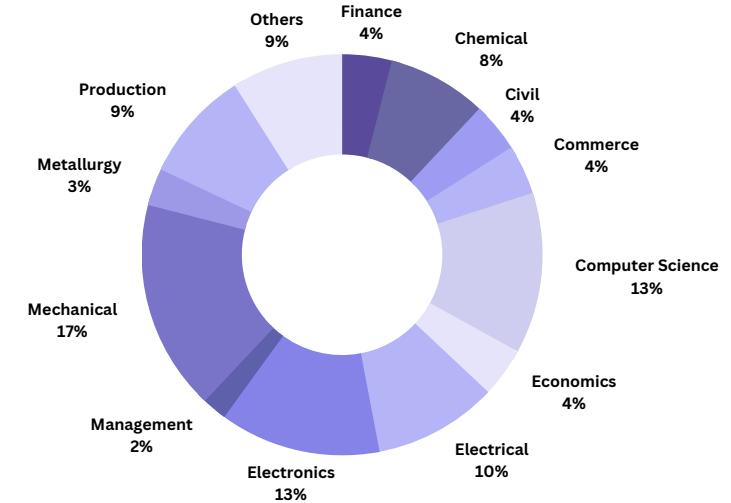
## Work Exp. Year Wise (MBA)



## Work Exp. Sectors



## **Under Graduate Domains**



# PLACEMENT STATISTICS

Highest Package

**₹ 1.14 Cr PA**

132.6%

*increase in highest CTC*

**₹30.21 LPA**

Average CTC

**₹27.2 LPA**

Median CTC

**20.8%**

*increase  
in Average CTC*

**12.9%**

*increase  
in Median CTC*

*Top 100: ₹52.06 LPA*

*37.2% increase in average CTC*

*Top 200: ₹40.55 LPA*

*23.8% increase in average CTC*

## DOMAINS

General Management, HR & Operations  
19%

IT / Analytics  
16%

Sales & Marketing  
18%

Finance  
18%

Consulting  
29%

# DOMAIN OVERVIEW

## CONSULTING

The desirability of consulting as a career path has risen significantly in recent years and opportunities in this domain have witnessed an uptick ever since, this year being no exception. With 29% of the total offers, Consulting continued to be the cornerstone of this placement season, witnessing participation from consulting stalwarts such as Accenture Strategy, Accenture Tech Consulting, Acuvon Consulting, Aspect Ratio, Avalon Consulting, Bain & Company, Boston Consulting Group (BCG), Deloitte India, Deloitte USI, Everest Group, Eversana, Ernst & Young (EY), EY GDS, EY Parthenon, GEP Worldwide, HCL Tech, Infosys Consulting, Kearney, KPMG, McKinsey & Company, MXV Consulting, PwC India, PwC US Advisory, RedSeer Consulting, Samagra, Teleperformance, and Vector Consulting.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like BFSI, Deal Strategy, Digital Transformation, Enterprise Strategy, IT Transformation, M&A, Operations Transformation, Private Equity, Products & Platforms Strategy, Research & Advisory, Risk & Financial Advisory, Business Restructuring, Strategy & Business Optimization, and Technology Consulting.



## FINANCE

Finance is an integral part of the placements at IIM Indore and is reflected in the excellent number of offers in this domain. Over time, the institute has garnered participation from top recruiters for their highly coveted Investment banking and PEVC roles, signalling brilliant career possibilities for finance enthusiasts. 18% of the batch secured offers in this domain being recruited by reputed firms including Ambit Capital, ASK Asset & Wealth Management, Axis Bank, Bank Of America, Barclays, BlackRock, CITI Bank, Credit Suisse, D.E. Shaw, Delhivery, Deutsche Bank, DISYS, Edelweiss Alternative Asset Advisors, Goldman Sachs, HDFC Bank, Houlihan Lokey, ICICI Securities, ICRA, IDFC First Bank, IIFL Wealth & Asset Management, IndigoEdge, JP Morgan Chase & Co., Lincoln International, Nomura, o3 Capital, OneAssist, Piramal Alternatives, PNB Gilts, SBI Capital, Stakeboat Capital, Standard Chartered, and TVS Capital Funds.

Roles offered under finance included Asset Management, Corporate Banking, Counterparty Risk, Credit Risk, Equity and Derivatives Trading, Equity Research, Financial Advisory, Financial Reporting, Financial Strategy & Operations, Fund Advisory, Investment Banking, Insurance Strategy, Portfolio Management, Pricing, Risk Management & Underwriting, Tax, Trade Finance and Treasury & Trade Solutions.



# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/OPERATIONS

This placement season witnessed exuberant participation from a diverse pool of recruiters keen on identifying and hiring managerial talent for positions in General Management, HR and Operations. 19% of the batch secured offers in these functions, representing the institute's superiority in grooming future leaders of the country. Key recruiters consisted of Aarti Industries, Adani Group, Aditya Birla Fashion & Retail, African Industries Group, Alkem, Allcargo Logistics, AM/NS, Angel One, Apollo Supply Chain, Appario Retail, Artison, Biocon, Bira 91, BLS International, Capgemini E.L.I.T.E, Cipla, Country Delight, CRISIL, DCM Shriram, EXL, Flipkart, Genpact, Hexaware, Hitachi Payment Services, HSBC Technology India, ICICI Bank, Indegene, Jindal Steel and Power, Jio Platforms, JSW, Kotak Mahindra Bank Limited, Mahindra & Mahindra, Maruti Suzuki, Menon and Menon, Mphasis, Nation with NaMo, NuvocoVistas Corporation Ltd., OfBusiness, PhonePe, Piramal, Power Finance Corporation, Prism Johnson, Reliance Industries Limited, Salesforce, Sobha Realty, SRF Limited, Sutherland GlobalServices, Syngene International, TATA AIA, TATA Motors, TATA Steel, Tech Mahindra, Trident Group, Turtlemint, Vedanta Limited, Willis Towers Watson, Wipro, WNS, and Xanadu Realty Limited.

Notable profiles in this domain included Business Strategy & Planning, Corporate Strategy, DealExecution, HR Consulting, Import Operations, Investor Relations, Process and Operations Excellence, Project Management, Service Operations, and Supply Chain Analytics & Transformation. Several conglomerate companies hired for their coveted leadership positions in big numbers. Hiring for prominent CXO verticals was also on the rise.

## IT/ANALYTICS

The contribution of this domain in the institute's placements has flourished over the years and despite the critical state of affairs underlying the IT/ Analytics sector, 16% of the batch secured offers in this domain. The ability of our participants to appeal to choicest recruiters of this function resounds through this resilient performance. Esteemed recruiters in this domain included \_VOIS, Amazon, American Express, Attentive.ai, Axtria, Capgemini Chrysalis, CarDekho, Carwale, CASHe, Cognizant, Dolcera, Equitas Small Finance Bank, Exide Industries, EXL Analytics, GE, LatentView Analytics, Magicbricks, MakeMyTrip, MAQ Software, Media.net, Merilytics, Microsoft, Newzera Tech, Ola, Optum, Publicis Sapient, Qburst, RateGain, Samsung, TATA Communications, Tekion, Tiger Analytics, Transsion Holdings, and Walmart.

Offers were made in profiles including Bid Management, Cloud Services, Digital Application Operations, Digital Innovation, Digital Journey Owner, Digital Project Management, and Product Development.



# DOMAIN OVERVIEW

## SALES & MARKETING

Leading recruiters continued to hire from IIM Indore in large numbers for various roles in Sales & Marketing, cementing its position as a preferred campus for this domain. With 18% of the total offers, participation was witnessed from eminent recruiters including AB InBev, Affinity Global, Aliens Group, Asian Paints, Atomberg Technologies, Bajaj Auto, BeFree, CavinKare, Dr. Reddy's Laboratories, Everest Industries, Haleon, Hero MotoCorp, HUL, IBM, Incture Technologies, Infosys Ltd, ITC, JK Cement, Kenvue, L&T Technology Services, Lodha Group, PepsiCo, Reckitt, ReNew Power, RSPL Group, Samsung, TAFE, Tolaram, and Varroc Group.

A blend of evergreen and futuristic roles were offered to students in Account Management, B2B Sales, Brand Management, Category Management, Digital Marketing, Growth Marketing, Institutional Sales, Pre Sales, and Product Marketing.

## SEASON HIGHLIGHTS

The Final Placements for the batch of 2021-23 emerged as one of the most successful placement seasons till date. From domain-wide roll-out of marquee roles to remarkable statistics, this year has been a testament to the prominence enjoyed by IIM Indore among recruiters. The strong and integrated efforts of all stakeholders have steered the institute towards sustained growth and prosperity and the same is affirmed by the impressive placements scored by our students. Despite the concerning state of the global economy, the trust reinforced by legacy recruiters has been unwavering and a significant surge in participation was observed from new recruiters, including Aarti Industries, Adani Group, Affinity Global, African Industries Group, Aliens Group, Alkem, AM/NS, Ambit Capital, Apollo Supply Chain, ASK Assets & Wealth Management, BeFree, Bira 91, BlackRock, BLS International, Carwale, CavinKare, CITI Bank, DCM Shriram, Delhivery, DISYS, Dolcera, Edelweiss Alternative Asset Advisors, Everest Industries, Exide Industries, EXL Analytics, EY GDS, EY Parthenon, Genpact, Haleon, HCL Tech, Hitachi Payment Services, Houlihan Lokey, ICRA, IIFL Wealth & Asset Management, Indegene, IndigoEdge, JK Cement, Kearney, LatentView Analytics, MAQ Software, Maruti Suzuki, Mphasis, MXV Consulting, Newzera Tech, o3 Capital, Ola, Piramal Alternatives, PNB Gilts, Publicis Sapient, RateGain, Reckitt, ReNew Power, Samagra, Samsung, Sobha Realty, Stakeboat Capital, Standard Chartered, Sutherland Global Services, Syngene International, TAFE, TATA AIA, TATA Communications, TATA Motors, Tekion, Tiger Analytics, Tolaram, Transsion Holdings, Trident Group, TVS Capital Funds, Varroc Group, Vedanta Limited, Willis Towers Watson, WNS, and Xanadu Realty Limited. The season also witnessed the participation of a political consultancy, Nation with NaMo and a mission-driven governance consulting firm, Samagra; indicating the institute's merit of transforming students into well-rounded individuals who are better equipped to navigate through the various challenges of the business world.



# PROMINENT RECRUITERS



# PROMINENT RECRUITERS



# PLACEMENT TEAM



ADITYASHANKAR PILLAI  
(SECRETARY)



ADITI KUMAR



AKSHIKA BORWANKAR



ANJALI SUNIL



BALAGA NAGA SAI VARDHAN



DEEPANJALI SINGH



DHRUVARAJ HUPARIKAR



HITESH KUMAR DHANDA



PALLAV SRIVASTAVA



RUTUJA WABLE



SAURABH NIRWAN



SHANTANU SHARMA



SOUMYA GUPTA



SWAPNIL ARUN



TANYA JAIN



VASUDEVAN SAMPATH

**Email:** placement@iimdr.ac.in

**Telephone Number:** +91-731-2439658

**Website:** [www.iimdr.ac.in/placements](http://www.iimdr.ac.in/placements)



सिद्धिमूलं प्रबन्धनम्  
भा. प्र. सं. इन्दौर  
IIM INDORE

Indian Institute of Management  
Indore



# Summer Placement Report PGP-HRM Batch of 2022-24

Third Batch of the PGP-HRM programme

# IIM Indore Rankings

**4th amongst the IIMs**  
**5th in India**  
**25th in Asia**

Ranked amongst Top 100 B-schools globally

Financial Times Rankings

## DIRECTOR'S MESSAGE



Prof. Himanshu Rai  
Director, IIM Indore

PGP-HRM is the flagship HR programme of IIM Indore that has created its own mark which is evident in the faith reposed by the industry in our curriculum. The commendable efforts put in by students and faculty members are reflected in the placement results. We look forward to strengthening our relations with the industry by creating business-orientated and socially conscious HR professionals and carrying forward such success stories in the upcoming years.

## PROGRAMME OVERVIEW

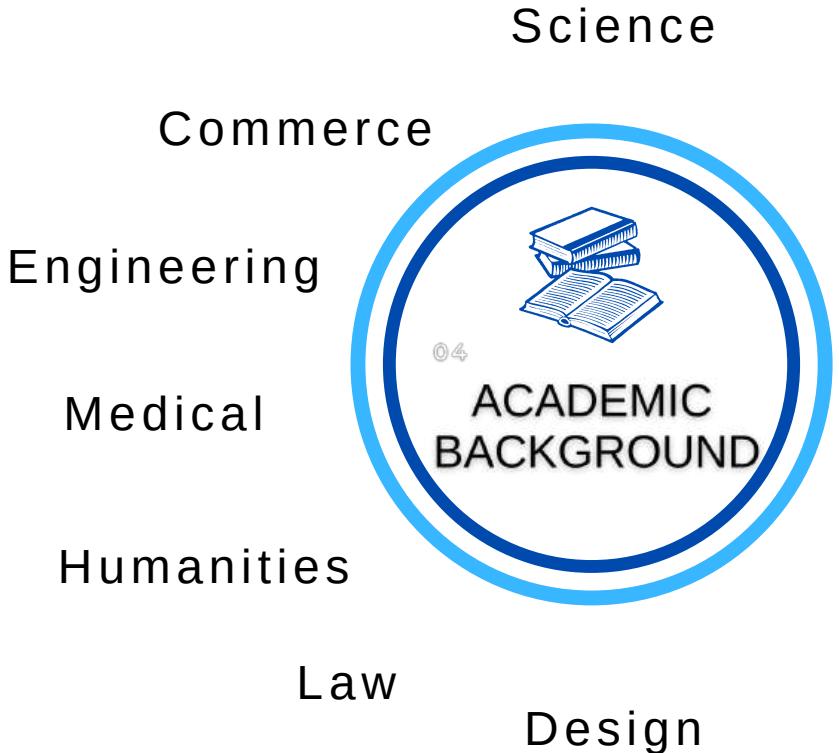
The curriculum of Post Graduate Program in Human Resource Management at IIM Indore has been laid down systematically by incorporating feedback from the corporate sector, emerging trends in human resource management and advancing insights from analytics and behavioural sciences. The students are provided with an opportunity to work on integrated industry wide projects and gain real time behavioural insights, hone their conceptual learning, and develop an analytical orientation. This composite structure forms the ground for holistic development of the participants in the field of Human Resource Management.

The thriving success of PGP-HRM program at IIM-Indore can be associated with the well-crafted, holistic curriculum that it adheres to. Besides being Hogan certified, the program is also SHRM aligned, bringing forth the plethora of resources and assistance that could be of great utility to prospective students through education, assessment, competencies, and internships.

## BATCH PROFILE

### Sectors of work experience

- Consulting
- Auditing
- Retail
- IT/ITES
- Advisory
- Hotel Management



• 30+	24%
• 24-30	8%
• 18-24	18%
• 0-18	3%
• Freshers	47%

**97% Female Candidates**

**Candidates with Work Experience**

**Average Work Experience (in months)**

**Candidates from Premier Institutes**

## PLACEMENT OVERVIEW

During the placement season 2022-2023, as the fifth batch of PGP-HRM, the program witnessed participation of a large number of first-time colossal recruiters as well as some of the legacy recruiters. A total of 15+ companies were seen recruiting our best talents by the end of the Summer placement week. Candidates were offered Roles across HR in various domains such as Consulting, BFSI, Manufacturing and IT/ITES. The HRM program this year recorded an average stipend of INR 2.2 lacs for two months which is nearly 22% more than that of the previous year. With the highest offer being placed at INR 3.2 lacs for two months this season, the median stipend of the batch stood at INR 2 lacs.

## PLACEMENT HIGHLIGHTS

**3.2 LAKHS  
HIGHEST STIPEND  
(FOR TWO MONTHS)**

**2.2  
LAKHS  
AVERAGE  
STIPEND**

**Top 25% : 2.7 LAKHS**

**2  
LAKHS  
MEDIAN  
STIPEND**

**Top 50% : 2.4 LAKHS**

**22% increase in Average Stipend**

## OUR RECRUITERS



AON

BLS  
INTERNATIONAL

Capgemini

DCM SHRIRAM  
Growing with trust

Deloitte.



IDFC FIRST  
Bank



JSW

SAINT-GOBAIN

STUDIO  
CARBON

PeopleAsset™

TATA CAPITAL

## PLACEMENT TEAM 2021-23



**Dipesh Kumar Panda  
(Secretary)**



**Ann Paul**



**Bharath Sasumahanthi**



**Mohit Gurav**

Email ID : pgphrplacement@iimidr.ac.in

Contact No : +91-731-2439660/662

LinkedIn : <https://www.linkedin.com/company/iim-indore-pgp-hrm/>

Website : <https://www.iimidr.ac.in/placements/final-placement/>



सिद्धिमूलं प्रबन्धनम्  
भा. प्र. सं. इन्दौर  
IIM INDORE

## Indian Institute of Management Indore



# Placement Report PGP-HRM Batch of 2022

Third Batch of the PGP-HRM programme

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**3rd amongst the IIMs**

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Ranked amongst Top 100 B-schools globally

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# 51% Females

Highest among premium B-schools in India\*

**38% Batch**

With Work experience

**62% Batch**

Freshers

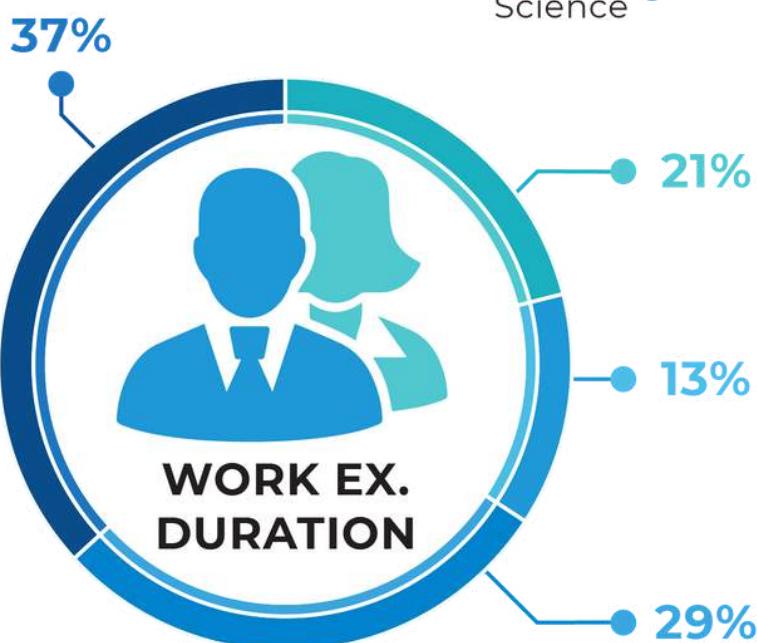
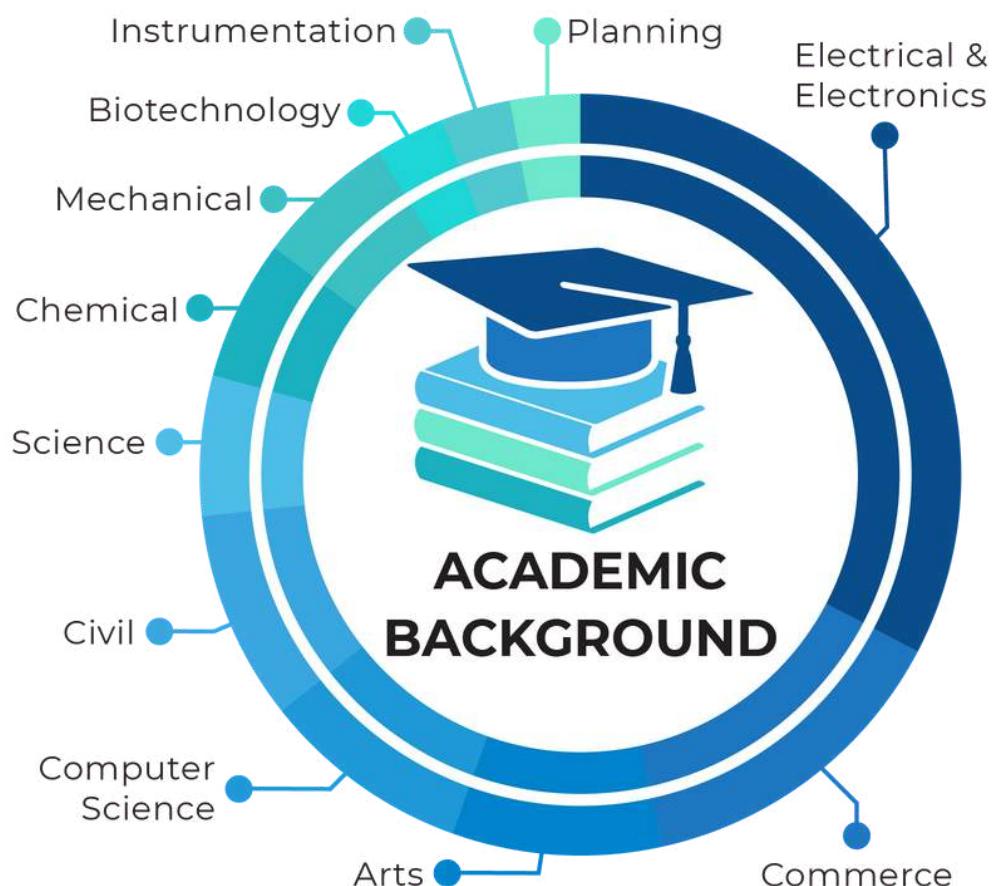
**66% Batch**

From IIT/NIT/DU/BIT/IEST

## BATCH PROFILE

### SECTORS OF WORK EXPERIENCE

- IT/ITES
- Consulting
- Construction
- E-Commerce
- E-Learning
- Marketing



- 37% ● <1 Year
- 29% ● 1 to 2 Years
- 13% ● 2 to 3 Years
- 32% ● >3 Years



**CANDIDATES WITH WORK EXPERIENCE**  
38%

**AVERAGE WORK EXPERIENCE (IN MONTHS)**  
17.5

**CANDIDATES FROM PREMIER INSTITUTES (IIT/NIT/DU/BIT/IEST)**  
66%

## PLACEMENT OVERVIEW

During the placement season 2021-2022, as the fourth batch of PGP-HRM graduates, the program witnessed participation of a large number of first-time colossal recruiters as well as some of the legacy recruiters. A total of 20+ companies were seen recruiting our best talents by the end of the final placement week. While some big corporate giants offered roles in various specializations within India, this season also secured international placements. The HRM program this year recorded an average salary of INR 20.3 LPA which is nearly 8.4% more than that of the previous year. With the highest offer being placed at INR 36 LPA this season, the average salary of top 25% students stood at INR 24.42 LPA.

# ₹ 20.3 LPA

## Average CTC

**Up by 12%**

Median CTC

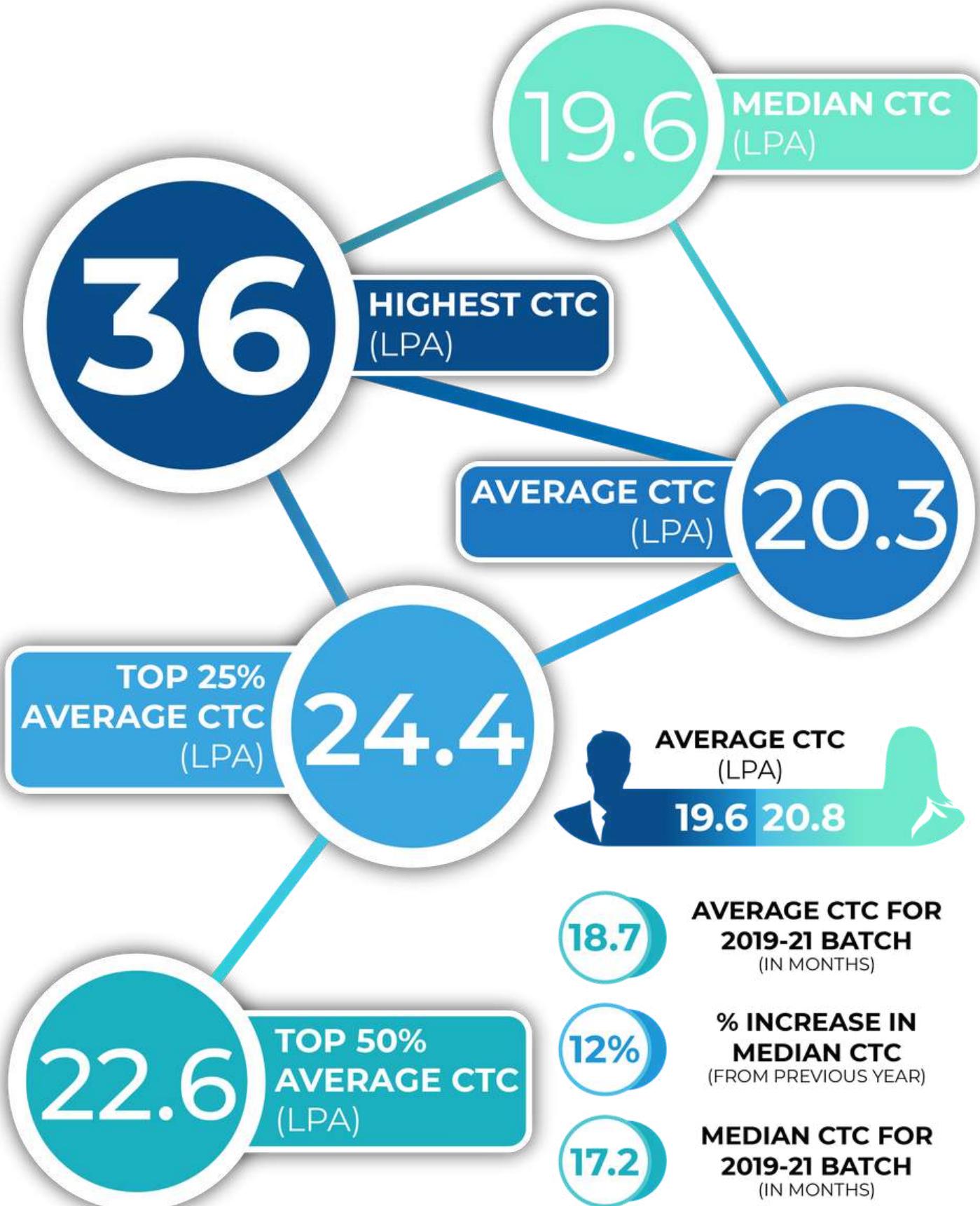
**100% Batch**

Got Placement Offers

**Up by 8.5%**

Average CTC

## PLACEMENT HIGHLIGHTS



## OUR RECRUITERS



**BRISTLEcone**

**Capgemini**

**Crompton Greaves**

**Dalmia**  
Bharat

**DCM SHRIRAM**  
Growing with trust

**GAIL (India) Limited**

**GALADARI  
BROTHERS**

**HABER**

**HeroFinCorp.**

**HONO.**

**IBM**

**ICICI Bank**

**JASPER COLIN RESEARCH**

**kotak**  
Kotak Mahindra Bank

**LOQUIA GROUP**

**PMB**  
PEOPLE  
BUSINESS

**searce**

**TATA  
MUTUAL  
FUND**

## PLACEMENT TEAM 2020-22



Aayushi Pant



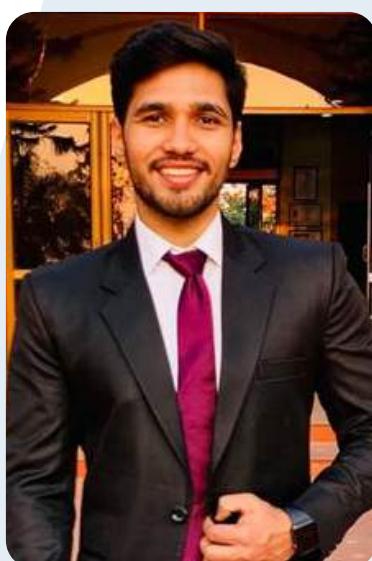
Arshi Saifi



Palak Gupta



Prabhu Chandan



Ravi Yadav



Vedika Sultania

Email ID : pgphrplacement@iimidr.ac.in

Contact No : +91-731-2439660/662

LinkedIn : <https://www.linkedin.com/company/iim-indore-pgp-hrm/>

Website : <https://www.iimidr.ac.in/placements/final-placement/>



**Indian Institute of Management  
Indore**

# **FINAL PLACEMENT REPORT 2023**

**PGP HRM  
BATCH OF 2021-23**

# CONTENTS

DIRECTOR'S MESSAGE

---

OVERVIEW

---

BATCH PROFILE

---

PLACEMENT OVERVIEW

---

HIGHLIGHTS

---

TOP RECRUITERS

---

PLACEMENT TEAM

---

CONTACT

## DIRECTOR'S MESSAGE

PGP-HRM is the flagship HR programme of IIM Indore that has created its own mark which is evident in the faith reposed by the industry in our curriculum. Its incorporation of emerging trends in human resource management and business education while integrating insights from analytics and behavioural sciences make it a unique programme in the country. The commendable efforts put in by students and faculty members are reflected in the placement results. We look forward to maintaining and strengthening our relations with the industry by creating business oriented and socially conscious HR professionals who will add tremendous value to the organizations they join and contribute to the nation's development.



## OVERVIEW

The PGP-HRM program at IIM Indore, is the first of its kind in the Institute which is well known for being a pioneer of innovative programs. Conducted over a period of 2 years consisting of 6 terms, it provides exposure to both academic as well as industry facets of Human Resources. It is a state-of-the-art management programme committed to nurturing a new wave of HR professionals with the potential to deploy cutting edge analytics to deliver value to industry. Indian Institute of Management Indore is the second IIM in India to offer a specialised course in HR wherein students are selected following a rigorous entrance procedure.

The PGP-HRM curriculum has been designed keeping in mind the latest trends in Human Resources. This course aims to equip the students with the understanding of business rationalities that drive human behaviour in divergent organisations, and to create business-oriented and socially conscious HR managers. All the students are certified in Hogan Psychometric Instruments and T group Assessments along with exposure to Data Analytics (SPSS, Tableau, Orange, Jamovi, and Power BI).

With the mission to nurture managers, the learning and program objectives have been aligned in a way that it provides perfect blend of theory and practice. The major thrust areas being Human resource planning, selection, analytics, performance management, Human resource Information systems, training, and development. The students are also provided with an opportunity to work on integrated industry wide projects and gain real time behavioural insights, hone their conceptual learning, and develop an analytical orientation.

To impart an edge to the participating students as they step into job marketplace as HR professionals, the PGP-HRM program at IIM-Indore has been SHRM aligned. This academic alignment brings forth plethora of resources and assistance that could be of great utility to prospective students and allows them to be eligible for SHRM certification.

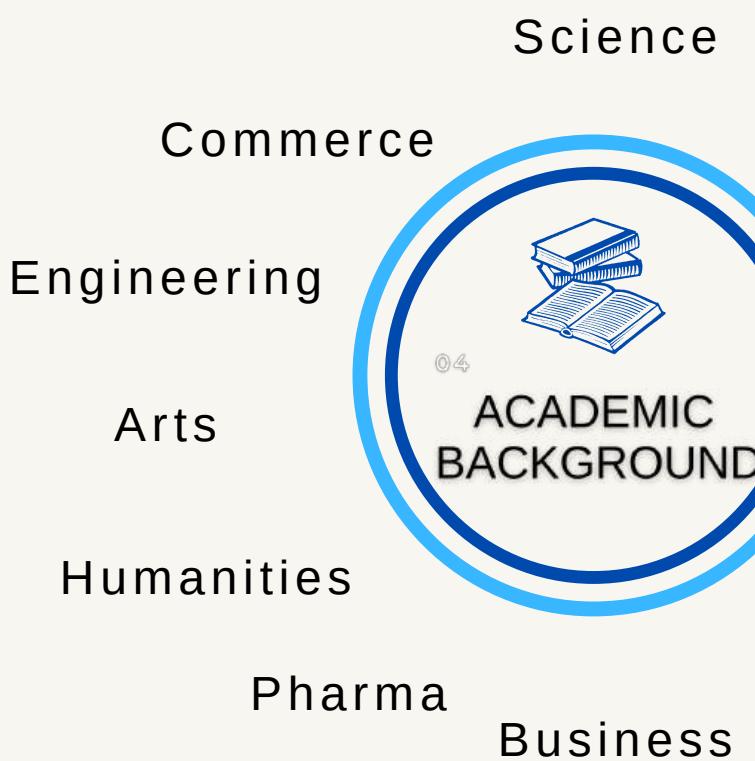
## BATCH PROFILE (2021-23)

### Sectors of work experience

- Consulting
- Sales & Marketing
- Retail
- IT/ITES
- Education
- Designing



- 36+
  - 24-36
  - 12-24
  - 0-12
  - Freshers
- |     |  |
|-----|--|
| 4%  |  |
| 10% |  |
| 8%  |  |
| 18% |  |
| 60% |  |



**Candidates with Work Experience**

40%

**Average Work Experience (in months)**

17.5

**Candidates from Premier Institutes**

55%

## PLACEMENT OVERVIEW

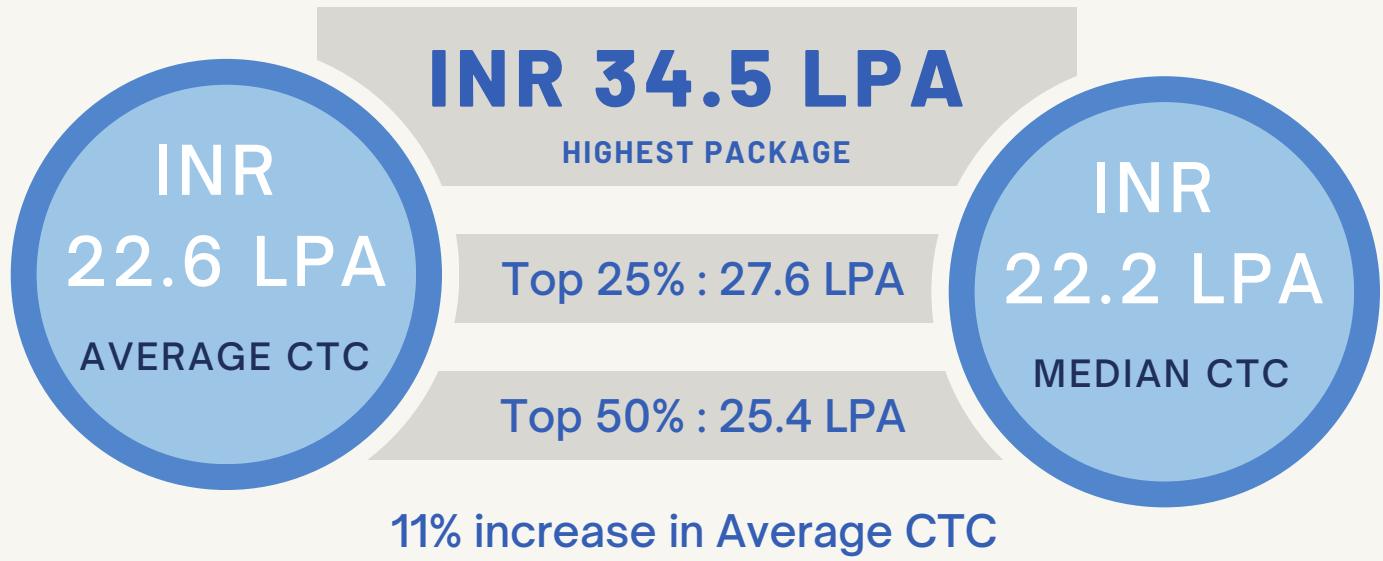
During the Placement Season 2022-23, the fourth batch of PGP HRM at IIM Indore witnessed participation of large number of recruiters from various sectors.

Overall, around 20 odd recruiters offered prestigious roles to the students of IIM Indore's 2023 Batch of PGPHRM, having a batch strength of 38 students. The IIM Indore graduates were offered roles across various domains in HR. From the BFSI domain Hero Fincorp, ICICI Bank and Kotak Mahindra Bank recruited in large numbers in the virtual placement drive. The Consulting sector stood second with participation from Deloitte USI, EXL Service, Capgemini and Willis Towers Watson. Prominent recruiters in the Manufacturing domain included Vedanta, Nuvoco Vistas.

Conglomerates like Aditya Birla and GMR Group took part in the placement drive. GAIL(PSU), Biocon, Crompton Greaves and Winzo were among the other prominent recruiters.

The final Placement of the PGPHRM Batch of 2023 achieved even greater heights this year by registering a record average CTC of 22.65 LPA which is a 11% jump over the last year. To add to the glory, the median package of the final placements also stood at 22.2 LPA. The highest package offered on the campus was 34.5 LPA. Moreover, the average package for the top 25 percentile of the batch stood at 27.53 LPA and for the top 50 percentile it was 25.42 LPA.

## PLACEMENT HIGHLIGHTS



## PROMINENT RECRUITERS



**Deloitte.**

**DISYS®**

**EXL**



GAIL (India) Limited



**wtw**

PLAN. DESIGN. INNOVATE. DELIVER.

## PLACEMENT TEAM



**Dipesh Kumar Panda  
(Secretary)**



**Ann Paul**



**Bharath Sasumahanthi**



**Mohit Gurav**

## CONTACT

Email: pgphrplacement@iimidr.ac.in

Phone Number: +91-731-2439660/662

Website: <https://www.iimidr.ac.in/placements>



सिद्धिमूलं प्रबन्धनम्  
भा. प्र. सं. इन्दौर  
IIM INDORE

2024

# INDIAN INSTITUTE OF MANAGEMENT INDORE

## FINAL PLACEMENT REPORT

PGP HRM  
BATCH OF 2022-24

# CONTENTS

## DIRECTOR'S MESSAGE

---

## OVERVIEW

---

## BATCH PROFILE

---

## PLACEMENT OVERVIEW

---

## HIGHLIGHTS

---

## TOP RECRUITERS

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## PLACEMENT TEAM

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## CONTACT

## DIRECTOR'S MESSAGE

PGP-HRM, the flagship HR programme of IIM Indore is truly a unique programme in the country. With the aim of nurturing managers capable of integrating HR and business issues by relying on advancements in behavioral science and analytics, the program has made its own mark, as evidenced by the industry's confidence in our curriculum. The remarkable placement outcomes reflect the dedication of both our students and faculty. We look forward to maintaining and strengthening our relations with the industry by creating business oriented and socially conscious HR professionals who will add tremendous value to the organizations they join and contribute to the nation's development.



**PROF. HIMANSHU RAI**  
**DIRECTOR**

## OVERVIEW

The PGP-HRM program at IIM Indore, is the first of its kind in the Institute which is well known for being a pioneer of innovative programs. Conducted over a period of 2 years consisting of 6 terms, it provides exposure to both academic as well as industry facets of Human Resources. It is a state-of-the-art management programme committed to nurturing a new wave of HR professionals with the potential to deploy cutting edge analytics to deliver value to industry. Indian Institute of Management Indore is the second IIM in India to offer a specialised course in HR wherein students are selected following a rigorous entrance procedure.

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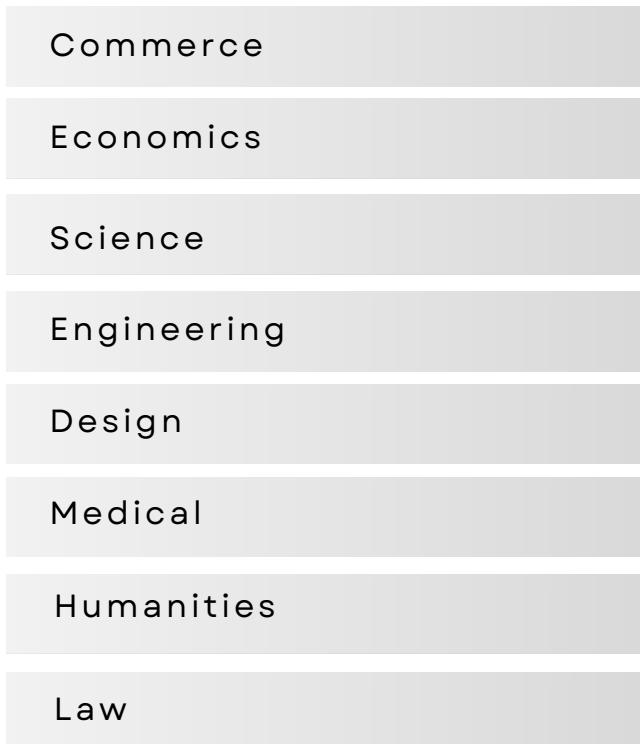
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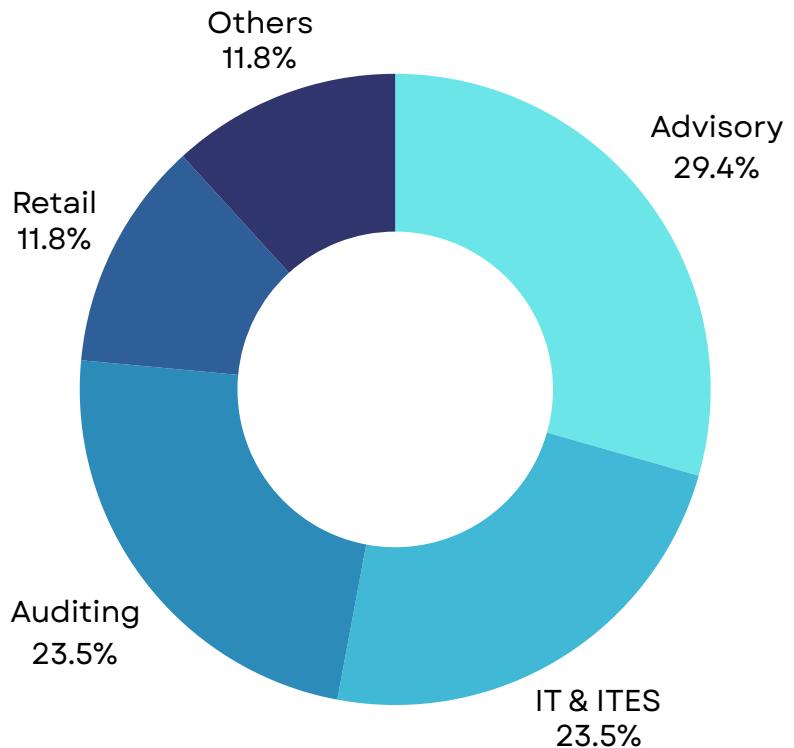
## BATCH PROFILE



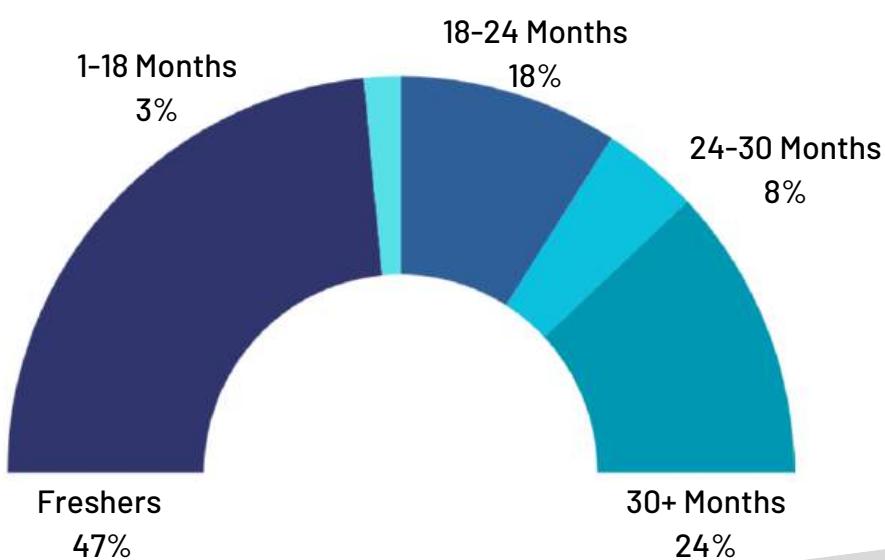
### Academic Background



### Work Experience: Domains



### Work Experience: Duration



## PLACEMENT OVERVIEW

The Postgraduate Program in Human Resource Management has made its mark in industry with an exemplary final placement season.

The placement season has been an extremely fruitful one for the fifth batch of the program comprising 39 participants.

More than 70 recruiters participated in the season offering roles in Human Resources across various sectors such as BFSI, Manufacturing, Consulting, Pharmaceuticals, Aviation, Oil & Gas, Logistics and IT/ITES. Within the consulting domain, Deloitte USI and Deloitte India recruited in large numbers. The Oil & Gas sector stood second with participation from HPCL Rajasthan Refinery, ONGC Videsh and GAIL.

Prominent recruiters in the BFSI domain included Tata Capital, SBI Securities and IDFC First Bank. Other noteworthy recruiters included JSW, Biocon, Capgemini Chrysalis and FedEx. Highest CTC offered was INR 33.6 LPA, while the average CTC was INR 22 LPA.

Average salary for the top 25% of the batch was INR 30.5 LPA, with the average salary for the top 50% of the batch was INR 27.4 LPA. Statistics for the placement season speaks highly of the brand equity that IIM Indore holds in the industry as well as the quality and proficiency of participants of this state-of-the-art management program committed to nurturing managers capable of integrating human resource and business issues, and putting their best foot forward.

## PROMINENT RECRUITERS



GAIL (India) Limited



SEDEMAG



TATA CAPITAL

## PLACEMENT TEAM



Left to Right: Diksha Arora, Aditi Singhal,  
Shilpa Lalwani (Secretary), Deepti Yadav

## **CONTACT**

**Email:** pgphrplacement@iimidr.ac.in

**Phone Number:** +91-731-2439660/662

**Website:** <https://www.iimidr.ac.in/placements>

# SUMMER PLACEMENTS REPORT



2020-2022 BATCH



Indian Institute  
of Management  
Indore



# Director's Message

We are delighted that the country's top companies and the MNCs have reposed their faith in our students once again in testing times of COVID 19. The hard work put in by our students and the quality business education imparted by the institute is reflected in these placement results. In the years to come, we will continue to strengthen our engagement with the industry and ensure that we continue to create socially conscious, responsible leaders who help make this world a better place.

Prof. Himanshu Rai  
Director

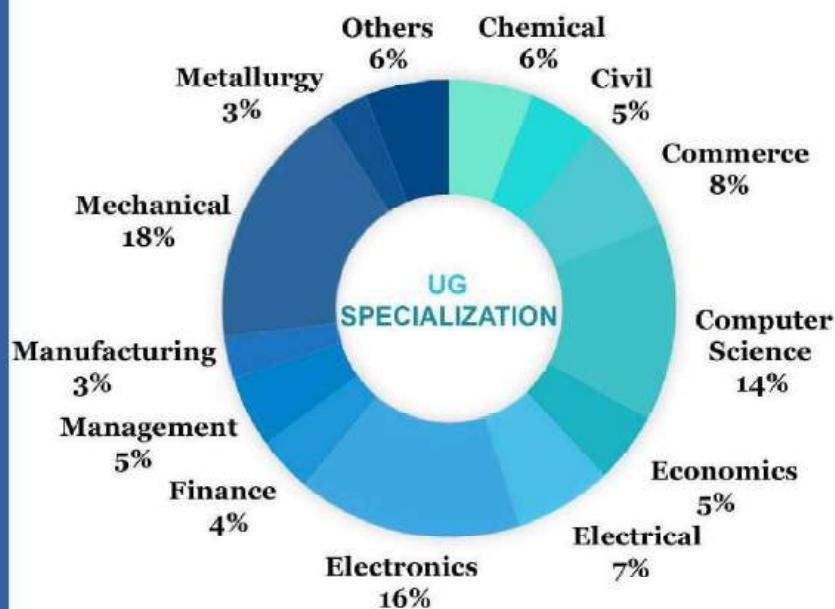
## Overview

IIM Indore successfully concluded its summer placement process for the batch of 2020-22. The students have been offered internships in a multitude of domains by esteemed recruiters. The institute surpassed the previous year's performance and witnessed an increase of 7% in the average stipend offered last year. With the largest and most diverse batch across all IIMs, IIM-I attracted 190+ recruiters looking to hire for various roles in Automobiles, BFSI, Consulting, E-commerce, Energy, FMCG, Infrastructure & Real Estate, Healthcare, Pharmaceuticals, Technology, Media and Telecom, among others.

The average stipend offered was Rs 1.8 lakhs. The average stipend for the top 100 students stood at Rs 2.95 lakhs, while the average stipend for the top 200 students stood at Rs 2.62 lakhs.

# BATCH PROFILE

Batch of  
2020-22



**473 MBA**  
**102 MBA (Dual Degree)**



(MBA) CANDIDATES WITH WORK EX

**49%**

(MBA) CANDIDATES FROM PREMIER INSTITUTES (IITs/NITS/BITS/ETC.)

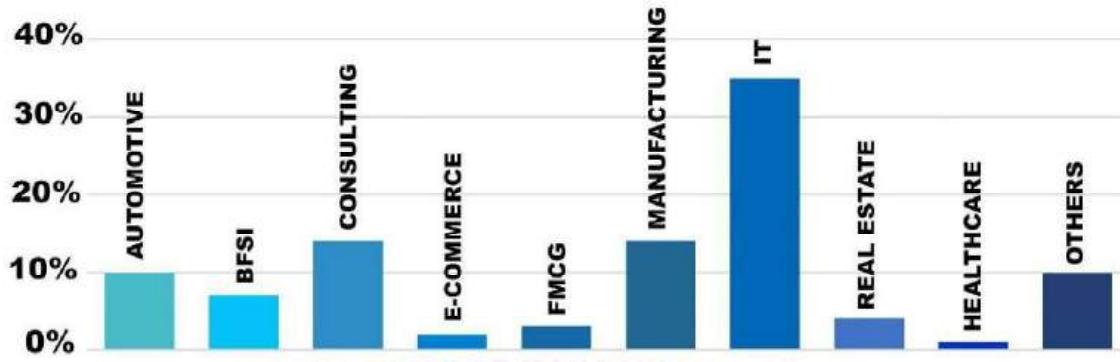
**42%**



**21 MONTHS**

(Average Work Experience)

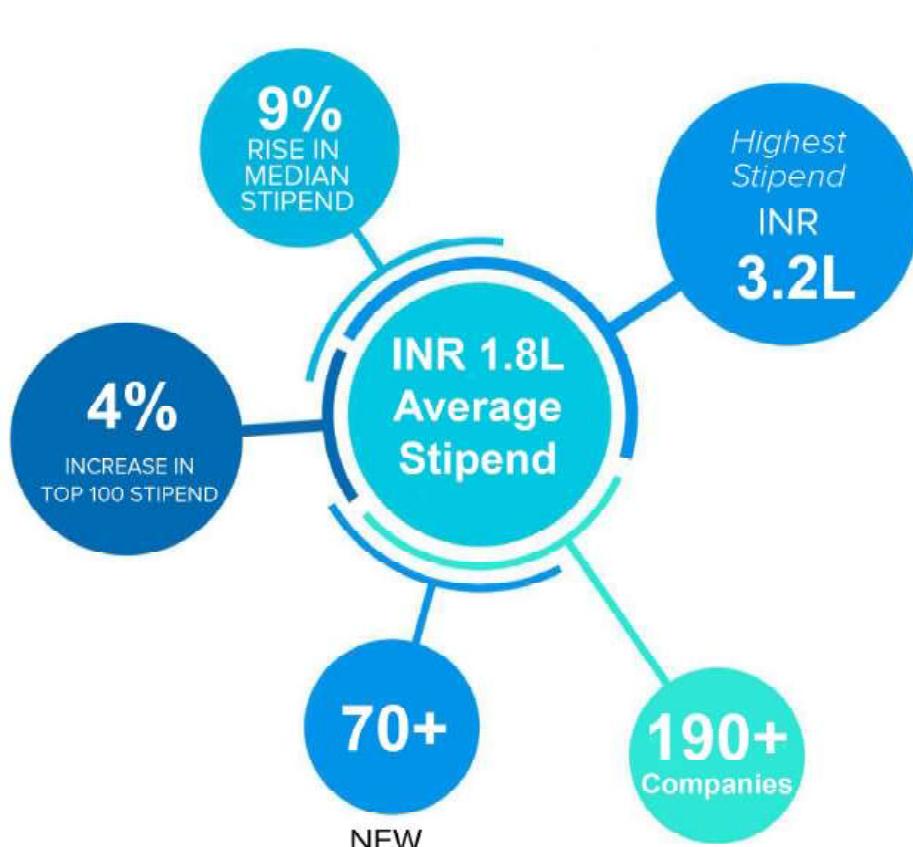
## Sector Wise Work Experience



INDIAN INSTITUTE OF MANAGEMENT INDORE

# HIGHLIGHTS

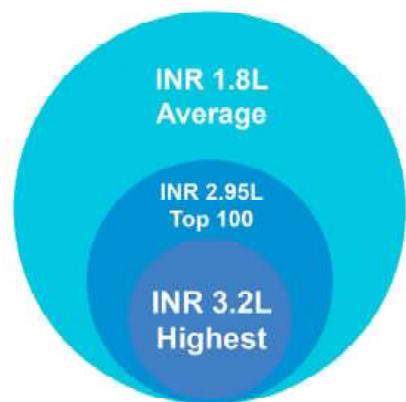
*Placement Statistics*



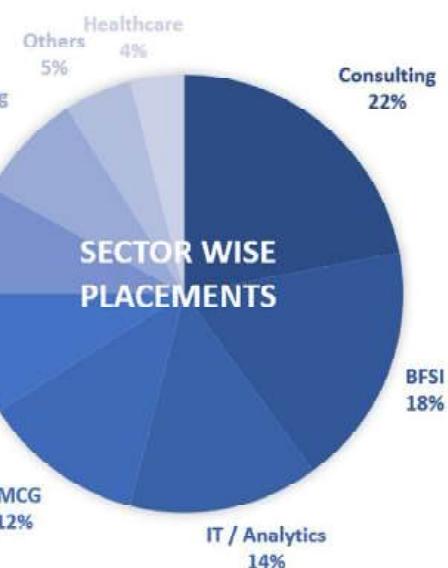
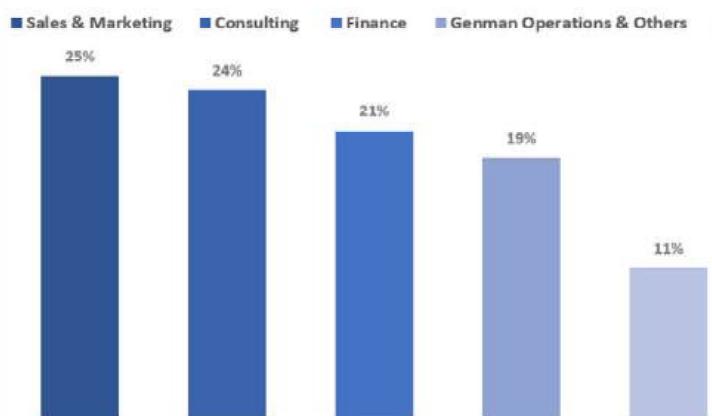
**7%**  
Increase in  
Average Stipend

**9%**  
Increase in  
Median Stipend

**4%**  
Increase in  
Stipend for Top 100



## DOMAIN WISE PLACEMENT



INDIAN INSTITUTE OF MANAGEMENT INDORE

### CONSULTING

Consulting continues to be the most coveted domain with more than 24% of the batch opting for consulting and strategy roles. Marquee recruiter Boston Consulting Group recruited for the 10th time in a row while Avalon Consulting, Bain & Co, Deloitte India, Deloitte USI, Everest Group, GEP Consulting, McKinsey & Co, PricewaterhouseCoopers SDC, Synergy Consulting and UnitedHealth Group are some of the other recruiters that hired from the campus.



Everest Group<sup>®</sup>



McKinsey & Company



### FINANCE

IIM Indore continued to attract significant financial organizations. Marquee recruiters like Axis Bank, Credit Suisse, CRISIL, D. E. Shaw, Deutsche Bank, Goldman Sachs, HSBC, ICICI Bank, JPMorgan Chase & Co., Rohatyn Group, State Street and Yes Bank offered coveted roles in Asset & Wealth Management, Corporate Finance, Corporate & Retail Banking, Financial Analytics, Investment Banking, Risk Management, and Transaction Banking. The institute witnessed a surge in the number of potential recruiters, highlighting the students' financial acumen.



CREDIT SUISSE



HSBC

JPMORGAN CHASE & CO.



### GENERAL MANAGEMENT/ HR/ OPERATIONS

The campus once again witnessed major conglomerates such as Mahindra & Mahindra hire for their coveted leadership programme. Other prominent recruiters such as ACT Fibernet, BlackBuck, MX Player also joined to hire from the growing talent at IIM Indore for their General Management roles. The operations and HR domain have witnessed a surge this year with companies such as Amazon, Cipla, Cummins, Droege Group, JSW Group, Jubilant Foodworks, Larsen & Toubro, Tata Steel and others hiring from the campus.



## Domain Overview

## Summer Placement

### SALES AND MARKETING

IIM Indore has always been a sought-after campus in the Sales and Marketing domain. The trend continued this year, with the highest number of roles being offered in this domain. Recruiters such as Asian Paints, Bajaj Auto, Dabur, Hindustan Unilever Ltd., ITC, L'Oreal, Marico, Marsh, Piramal, PUMA, UB Group, offered roles to our students. Brand Management, E-Commerce, Product Management, Digital Marketing, Product Branding, Sales Planning, General Trade and Modern Trade were some of the roles offered by these esteemed organisations. BridgeStone, GlaxoSmithKline Consumer Healthcare, Lubrizol and Tata NYK hired for the first time from IIM Indore.



L'OREAL



Baker Hughes



Microsoft



THE ROHATYN GROUP



### IT/ANALYTICS

IT companies including Amazon, American Express, Baker Hughes, Capgemini, General Electric, Google, Kotak Mahindra, Microsoft, TCS, Walmart and Wipro offered coveted profiles to IIM Indore students. HUL continued to recruit for its coveted IT leadership role, while Sony Pictures Network, Optum were some of the other top recruiters in the IT/Analytics domain at IIM Indore. The first-time recruiters include firms like Hexaware and VOIS. The roles offered included Business Analyst, Development Manager, Product Manager, and Project Manager among others.



THE ROHATYN GROUP

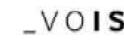
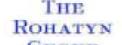


### SEASON HIGHLIGHTS

The quality of the participating companies and the roles offered stand as a testament to the calibre of the students of IIM Indore. This placement season witnessed participation from several new firms and multiple returning recruiters. There was a boom in the number of first-time recruiters with Hexaware, GlaxoSmithKline Consumer Healthcare, Lubrizol, Marsh and many other companies hiring students from the campus. A host of companies in the category of emerging firms/start-ups also participated in the process and offered a broad spectrum of roles to the students across various domains.

INDIAN INSTITUTE OF MANAGEMENT INDORE

## Prominent Recruiters



INDIAN INSTITUTE OF MANAGEMENT INDORE

# CONTACT

Placement  
Committee

Email: placement@iimidr.ac.in

Phone No.: +91-731-2439658

Website: [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)

Placement Committee – Class of 2019-2021



From Left to Right:

(First Row): Ravi Varun Veyidalamula, Tanusha, Subhrodeep Das, Ved Prakash, Anand Sinha, Rohan Bade, Anjali, Kumaraguru G, Shradhaa Janakiraman

(Second Row): Divyansh Gupta, Jajnaseni Mohapatra, Nirmal Kumar, Ritesh Patidhar, Arunesh Saami Nagesh, Devshree Narware, Aakash Shah, Dinesh Kumar M, Lakshminarayanan Jayadhevan



मिदिम्ल प्रवन्धनम्  
भा. प्र. सं. इंदौर  
IIM INDORE



IIM INDORE

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SUMMER  
PLACEMENTS  
REPORT

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2021-2023

## DIRECTOR'S MESSAGE



The 'special secret ingredient' that helped the Institute grow over all these years is the faith in each other, trust in togetherness and conviction, and commitment to the Institute. The Institute focuses on constant growth and development of its participants, and now has foreign collaborations with over 40 universities in 16 nations. The Institute stands firm on its mission to remain contextually relevant and develop socially conscious leaders, managers, and entrepreneurs who are determined to contribute to nation-building.

**Prof. Himanshu Rai**  
**Director**

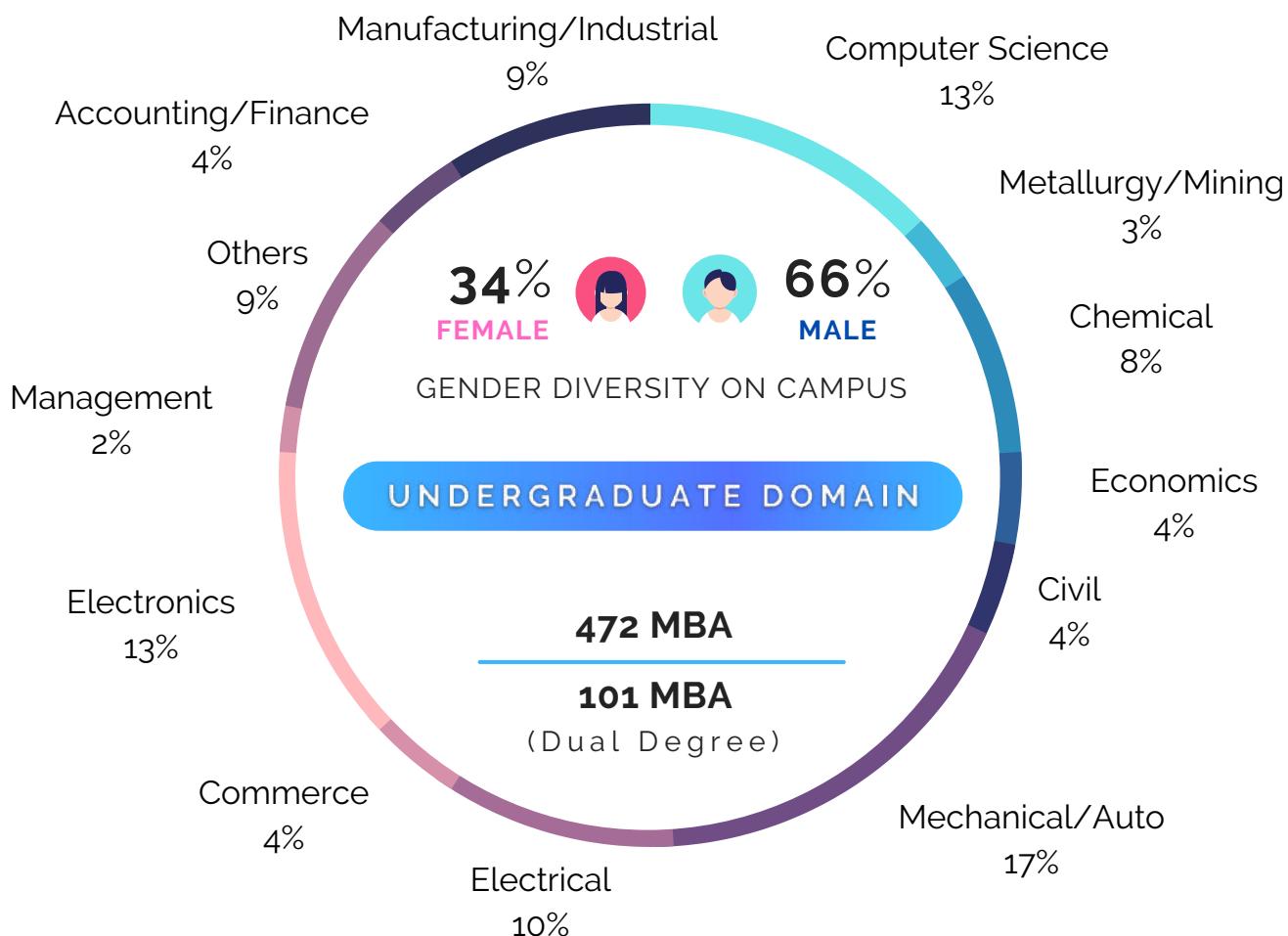
## OVERVIEW

In its 25th year of excellence, IIM Indore is proud to announce that it has successfully completed the Summer Placement Process for the MBA class of 2021 - 23. Prominent recruiters from a wide array of sectors offered summer internship roles to the students. This was an unprecedented summer placement season, outshining any other to date. The largest and most diverse batch across IIMs was hired by recruiters offering internships across various sectors such as Automotive, BFSI, Consulting, E-commerce, Healthcare, IT & Technology, Manufacturing, Real Estate, Engineering, Media & Entertainment, and Telecommunication among others. Over 150 recruiters participated in IIM Indore's most successful summer placements ever, with more than 30 new recruiters forging relationships with the institute.

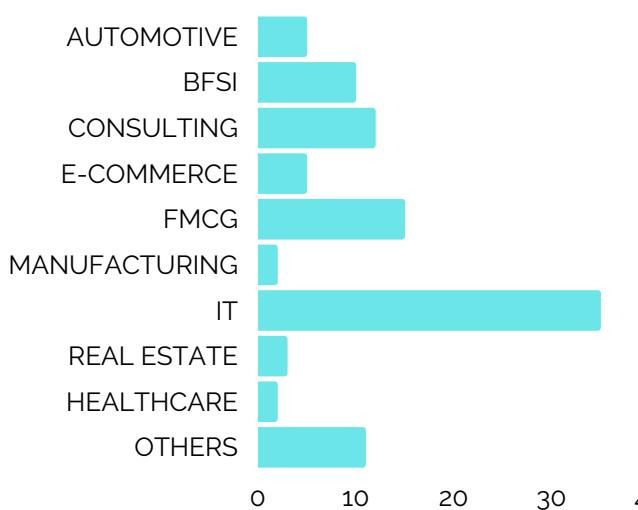
The average stipend offered stood at INR 2 lakhs, witnessing an increase of 11% from the previous year. The average stipend offered to the top 100 and top 200 students of the batch was INR 3.1 lakh and INR 2.75 lakh, respectively. The stipend for the top 100 and top 200 students witnessed a 5% year-on-year increase each.

## BATCH PROFILES

BATCH OF 2021-23



## SECTOR WISE WORK EXPERIENCE



**53%** **23%**  
MBA Candidates with Work Experience      MBA Candidates from Premier Institutes



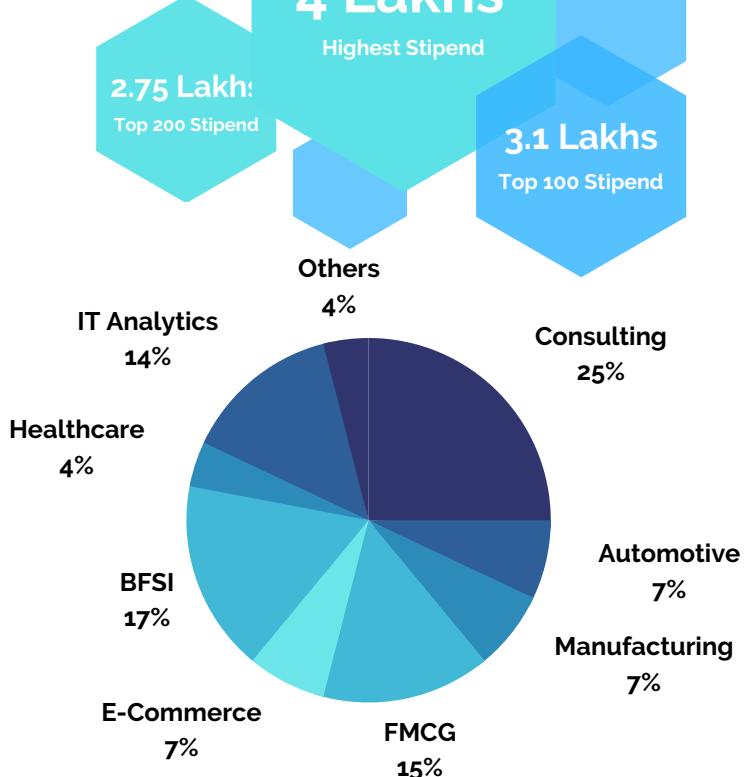
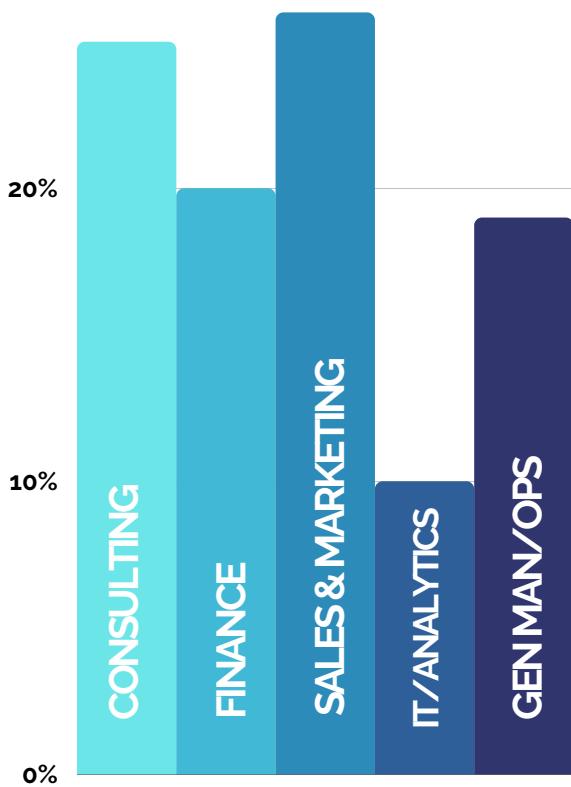
**21 Months**  
(Average Work Experience)

## HIGHLIGHTS

### PLACEMENT STATISTICS



30% ——————



## DOMAIN OVERVIEW

### CONSULTING

IIM Indore continued to be a preferred destination for consulting recruiters. 25% of the batch was offered roles in this domain by prestigious recruiters such as Accenture Strategy, Bain & Co, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, Eversana, Ernst & Young, GEP Consulting, KPMG, McKinsey & Company, Optum, PricewaterhouseCoopers India, PricewaterhouseCoopers US, and Redseer Consulting to name a few. Recruitment from marquee recruiter, Boston Consulting Group for the 11th time in a row is a testament to the continued quality of management consultants trained at IIM Indore.



### FINANCE

Leading organizations in the banking and financial services sector have consistently ramped up recruitment in IIM Indore, making it one of the most reputed campuses in the finance domain. This run of quality continued this year and notable recruiters included Avendus Capital, Axis Bank, Barclays, Credit Suisse, CRISIL, D.E. Shaw, Deutsche Bank, Goldman Sachs, HSBC, JP Morgan Chase & Co, Medtronics, SBI Capital, The Rohatyn Group, and TresVista which snapped up 20% of the students. Exemplifying the breadth of the candidates' talents, a wide variety of roles were offered including investment banking, private equity, credit risk, retail banking, financial advisory, financial operations, global markets, equity research, and risk governance among others.



JPMORGAN CHASE & CO. THE ROHATYN GROUP

### GENERAL MANAGEMENT/HR/OPERATIONS

Several notable national and international organizations extended offers for their general management and leadership programmes, demonstrating the calibre and potential of the institute's students in leadership excellence. On the operations and HR front, a combination of traditional and new recruiters opened prestigious summer internships. A few such significant names were ACT Fibernet, Amazon, Capgemini, Cipla, Cummins, Hindustan Times, JSW Group, Larsen & Toubro, Mahindra, OfBusiness, Reliance, Salesforce, Tata Steel and Vodafone Intelligent Solutions. 19% of the batch took up internships in these domains.



## DOMAIN OVERVIEW

### SALES & MARKETING

IIM Indore has always been counted amongst the most coveted campuses for Sales & Marketing, and the tryst continued this year with the maximum number of offers (26%) being made in the domain. The season witnessed participation by leading companies including AB InBev, Asian Paints, Atomberg Technologies, Coca-Cola, Dabur, Dr. Reddy's Laboratories, Everest Industries, GlaxoSmithKline Pharma, Hindustan Unilever Limited, ITC, Johnson & Johnson, Marico, PepsiCo, Piramal, Procter & Gamble, Samsung, and Xiaomi. The roles offered by recruiters ranged from evergreen profiles such as general trade, brand management, modern trade, product management, and sales planning to cutting-edge fields such as e-commerce, community strategy, digital marketing, loyalty, and retention marketing.



### IT/ ANALYTICS

IIM Indore maintained its position in the league of Indian business schools preferred for IT and Analytics roles by top organizations. This year, recruiters reposing their faith in the quality of student talent consisted of American Express, Baker Hughes, Capgemini, General Electric, Google, Hexaware, Kotak Mahindra, Microsoft, Procter & Gamble, Optum, Star Union Dai-Ichi Life Insurance, Walmart Labs and Wipro. 10% of the batch opted for high-growth profile roles offered across product, digital technology, digital leadership, digital transformation, and business intelligence.



### SEASON HIGHLIGHTS

For 25 glorious years, IIM Indore has been achieving ever-higher standards in management education. It is only fitting that in its silver jubilee year, it scaled impressive heights despite the effect of the COVID-19 pandemic. The legion of leading recruiters on campus and the coveted roles offered affirmed the faith of the industry in the quality of business leaders being groomed at the campus. Aside from the dozens of legacy and returning recruiters, fresh relationships were forged with a record number of new recruiters including AB InBev, Accenture Strategy, Atomberg, Coca-Cola, Dr. Reddy's Laboratories, Eversana, Flipkart, Hindustan Times, Johnson & Johnson, Media.net, PepsiCo, Procter & Gamble, Salesforce, Tresvista, and Xiaomi. Growth-stage and late-stage startups, and emerging firms recruited a significant number of students, demonstrating the institute's strong entrepreneurial direction.



## PROMINENT RECRUITERS

**ABInBev**

**accenture**

**ACT**

**amazon**

**AMERICAN  
EXPRESS**

**Aon**

**asianpaints**

**atomberg**

**AVALON  
Consulting**

**AXIS BANK**

**BAIN & COMPANY**

**BAJAJ**

**Baker Hughes**

**BARCLAYS**

**BCG**

**BLACKBUCK**

**Capgemini**

**CarDekho**

**Cipla**

**Coca-Cola**

**CREDIT SUISSE**

**CRISIL**

As S&P Global Company

**cult.fit**

**Cummins**

**Dabur**

**DE Shaw & Co**

**Deloitte**

**Deutsche Bank**

**DIAGEO**

**Dr.Reddy's**

**everest**

**Everest Group**

**EVERSANA**

**EY**  
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**mi**

## PLACEMENT TEAM



Visalakshi Natarajan



Abhinav  
Narang



Abhishek  
Namdeo



Abhishek  
Lokhande



Agrim  
Yadav



Ankush Khurana



Bhaven  
Parakh



Charchil Jain



Dimple  
Vasu



Harish Narayanan



Harshita Mishra



Jasmine  
B



Prathyusha Devi Tekumudi



Preeti Mehta



Rikshita Agarwal



Sadasiba  
Sahu



Sakshi Gupta



Shatakshi Jaiswal



Shilpika Verma



Sushma Patil



Vikhyat Mahaur

**Email:** placement@iimidr.ac.in

**Phone Number:** +91 - 731 - 2439658

**Website:** [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)