## 7 Manipulative Ways People Use To Win **Arguments:**

(Swipe Left)



### Confusing people is always the best strategy:

If someone is yelling, ask them if they want sand.

Works every time.





## While having a conversation with someone, stare at their forehead:

Stare at their forehead between and slightly above the eye-line.

It throws them off their game, and they have a harder time lying to you or trying to influence you.



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### When they want to fight, stay calm & agree with them:

It frustrates them that they can't rile you up & essentially exposes them for being an aggressor/manipulator.





### Give them a sincere compliment:

If someone yells at you for no specific reason, make it an absolute priority to ask how their day was going or compliment them.

Sometimes when a person acts out against you, it's because they had a bad day or are hurt.

Show them you care, and you may change their entire outlook.

Holding a Grudge is Bad for Your <u>He</u>alth.





# When you know you're right, but someone is doing their best to argue with you:

Say something like:

"Yeah. I know you are smart enough to understand that it is X."

They feel like they will look stupid if they keep trying to argue Y.





### Storyteling goes hand in hand with empathy:

It puts data to support your argument in context.

Create a compeling story using:

- Empathy
- Facts
- Emotions

When your point seems part of a narrative arc, each aspect of what you're arguing is harder to pick on.







#### Silence

Stay quiet for a long, uncomfortable moment whenever someone says anything stupid or makes an unreasonable request.

People start second-guessing everything and revealing the stupid things they have done that got them to this point.



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