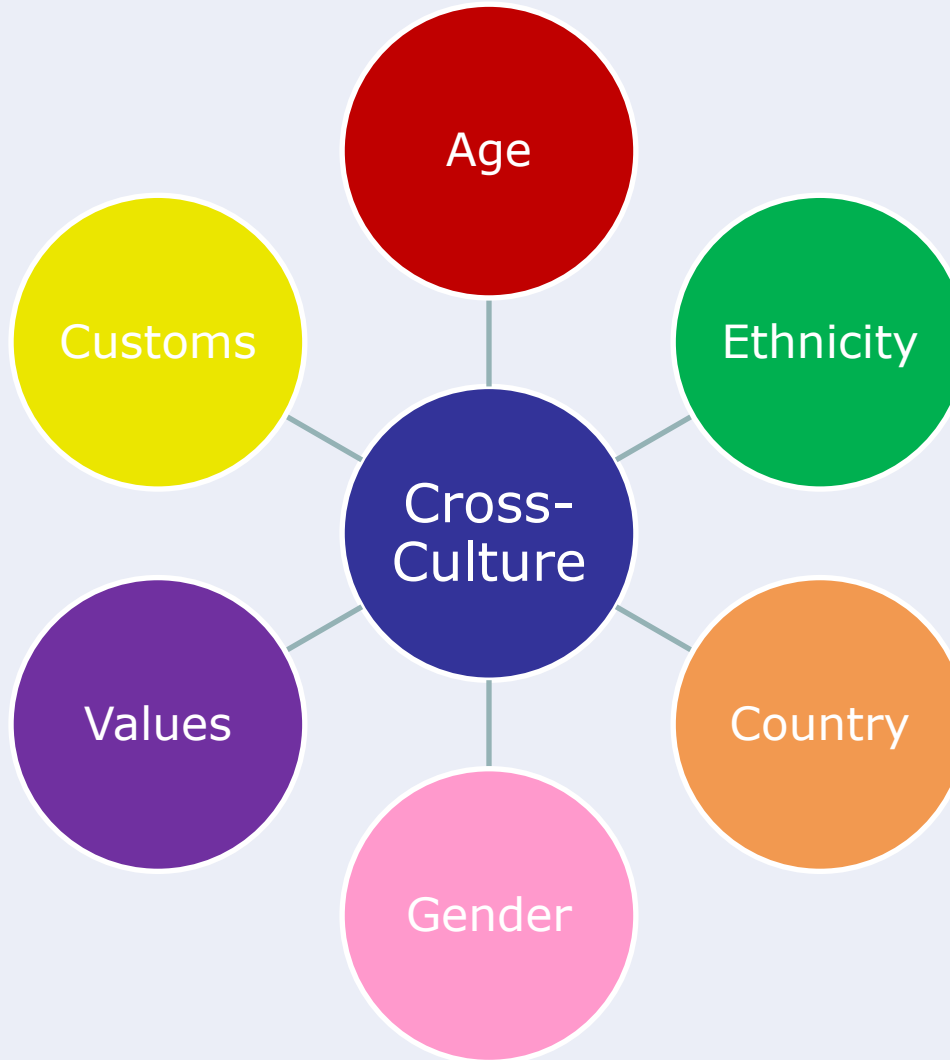




Cross-Cultural

Aspects of Cross-Culture



Program Objectives (1 of 4)

- To journey into the world of multiculturalism.
- To comprehend the global aspect of interculturalism.
- To understand different cultures in this era of global environment.



Program Objectives (2 of 4)

- To see opportunities and innovative strategies in a diverse workforce.
- To interact fruitfully with people of unique values and backgrounds.
- To comprehend the challenges and opportunities of intercultural negotiation.



Program Objectives (3 of 4)

- To enhance your competitive positioning through understanding the different values of people.
- To learn the tips for adaptation in an intercultural environment.
- To enrich your organizational strategies and outcomes.



Program Objectives (4 of 4)

- To improve interactivity in a cross-cultural environment.
- To understand the religious beliefs and practices that shape behaviors.
- To underline stereotypes and prejudices that take place in our understanding of other cultures.



A close-up photograph of two women of different ethnicities smiling and touching their foreheads. The woman on the left has blonde, wavy hair and is wearing a small stud earring. The woman on the right has dark hair and is wearing a large hoop earring. The background is plain white.

Aspects of Cross-Culture

Nonverbal Languages (2 of 8)

Smiles

- Russians: smiling at strangers in public is seen as unusual and even suspicious behavior.
- Americans: smiling freely at strangers in public places is not a big deal.



Nonverbal Languages (6 of 8)

Haptics: Example

- ✚ Islam and Hinduism: Touching with the left hand is an insult.
- ✚ Some Asians do not allow a touch on the head, as it is believed that the soul dwells in the head and that the hand can threaten a person's soul.



Aspects of Cross-Culture: Age

- ✚ In some cultures, the elderly take the role of advisers or politicians.
- ✚ In some cultures, the elderly have the most authority.
- ✚ Some cultures revere elders for maintaining norms and values.



Aspects of Cross-Culture: Ethnicity

- Ethnicity is derived from a Greek word, “Ethnos,” meaning “tribe” or “people”.
- Ethnic is derived from the ways of living built up by a group of people.
- Ethnicity is the characteristics of a person or group, including culture, religion, and language.



Negotiating Across Cultures

(3 of 5)

Negotiation Regional Viewpoints

- ✚ Germany: Negotiation is competitive rather than collaborative.
- ✚ Japan: Negotiation is viewed as a long-lasting collaborative procedure.
- ✚ North America: Negotiation is direct with clarified issues and positions.



Global Environment





Look for
Opportunities!

Nonverbal Languages



A photograph of a modern office environment. In the foreground, a young man in a dark suit and striped tie stands behind a woman with dark hair, who is sitting at a desk and smiling at the camera. She is wearing a white button-down shirt and has her hand resting on her chin. A computer monitor is visible on the left. In the background, another man in a suit is walking away, and the office has large windows and white partitions.

Negotiating Across Cultures

Download "**Cross-Cultural**" PowerPoint presentation at **ReadySetPresent.com**

180 slides include: 21+ slides on cross-cultural regional attributes: Asia, Africa, Europe, Middle East, North American, and Latin America, 4 slides on cross cultural training, 8 slides on aspects of cross-culture, 3 slides on the global environment, 7 slides on global challenges, 4 slides on intercultural opportunities, slides on religious belief systems and practices, 5 slides on language, 8 slides on non-verbal languages, 2 slides on etiquette, 3 slides on dealing with cultural differences, 11 slides on intercultural dialogue, 9 slides on building intercultural relations, 5 slides on negotiating across cultures, 8 slides on conflict, 4 slides on action steps, how to's and much more.

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