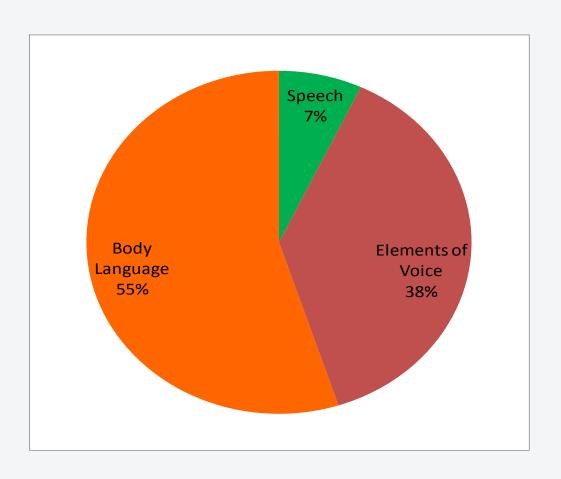


Definition (10 of 17)



Program Objectives (1 of 2)

- Hone your interpersonal advantages while interacting with others.
- Recognize how the eyes, face, body, and appearance can send nonverbal messages.
- Explore nonverbal behaviors that play vital role in our communication.

Program Objectives (2 of 2)

- Able to analyze the important nonverbal communication.
- Learn how to detect lies.
- Understand eye access cues and what each cues communicate.

Definition

 Transmission of messages by a medium other than speech or writing.

Definition (1 of 15)

- Non-spoken context within where all face-to-face communication takes place.
- Every conscious or subconscious behavior is suffused with meaning without which all verbal communication would be ambiguous.

Definition (2 of 15)

- Non-verbal communication includes:
 - Pitch.
 - Speed.
 - Tone.
 - Voice volume.
 - Gestures.
 - Facial expressions.

Definition (3 of 15)

- Non-verbal communication includes:
 - Body posture.
 - Stance.
 - Proximity.
 - Eye movements.
 - Dress and appearance.
 - Eye contact.

Definition (4 of 15)

- Sending and receiving messages in a variety of ways without the use of verbal codes (words).
- Both intentional and unintentional although most speakers / listeners are not conscious of this.

Definition (5 of 15)

- It also includes:
 - Touch.
 - Glance.
 - Vocal nuance.
 - Pause (silence).
 - Intonation.
 - Smell.
 - Word choice and syntax.
 - Sounds (paralanguage).

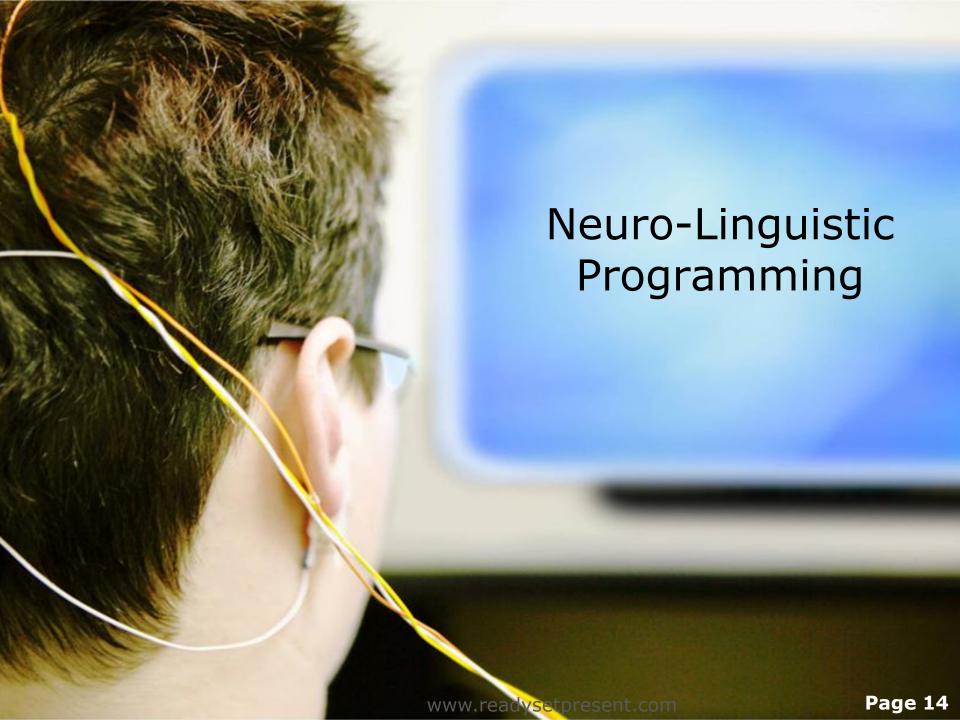
Definition (6 of 15)

- Definition (CBC): "nonverbal communication involves those nonverbal stimuli in a communication setting that are generated by both the source [speaker] and his or her use of the environment and that have potential message value for the source or receiver [listener]
 - (Samovar et al).

65 Nonverbal Behaviors (1 of 13)

Region - mid section (Arms and hands):

- Cupping/bowl like
 - Inner thoughts dreams.
- Brush off
 - Not accepting what is said.
- Cutting gestures
 - Difficult of abstract concepts.



Neuro-Linguistic Programming

Eye Access Cues (14 of 23)

	Subject's Right		Subject's Left
Up			
Lateral			
Down			

Download "NonVerbal Communication" PowerPoint presentation at ReadySetPresent.com

175 slides include: 23 points on the definition of nonverbal communication, 12 points on the two categories of nonverbal communication, 13 points on behaviors, 8 non-verbal statistics, 24 tips for understanding, 65 nonverbal behaviors, 48 points on 8 steps to follow, 51 points on neuro-linguistic programming, 5 points on mirror neurons, 68 points on 13 tips to detect lies, 34 points on space trivia, plus 16 action steps and much more!

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