

DAN BULLDOG

Finance

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EDUCATION

YALE SCHOOL OF MANAGEMENT

New Haven, CT

Master of Business Administration (MBA)

2017

- Active Member: Finance, Energy and Technology Clubs
- Finalist, Chicago Booth IPO Challenge, one of 15 teams selected nationwide to compete in final round
- UBS Investment Banking Case Competition, one of four students selected to represent Yale in national contest

UNIVERSITY OF VIRGINIA

New York, NY

Bachelor of Arts (BA), Foreign Affairs and Philosophy *cum laude*

2008

- GPA: 3.70/4.00
- Dean's List, Golden Key National Honor Society (top 15% of graduating class)

PROFESSIONAL EXPERIENCE

UBS INVESTMENT BANK

New York, NY

Summer Associate, Leveraged Finance Group

Summer 2016

- Supported group's efforts to originate, structure and execute bank loans and high yield bond financings for corporate clients and financial sponsors across numerous sectors and transaction types
- Prepared financial models incorporating pro forma financial statements, debt schedules, LBO analyses, WACD analyses and credit ratio analyses
- Led meetings with internal credit committee to explain and justify financial models. Coordinated with capital markets team to assess deal pricing and ratings guidance
- Prepared pitch materials analyzing capital structures, credit agreement covenants, and comparable company debt

SHOREBANK INTERNATIONAL

Chicago, IL

Business Analyst, Capital Mobilization and Transaction Advisory Group

2013 – 2015

- Managed a \$74 million structured investment vehicle channeling debt capital to financial institutions in East Africa. Performed financial and operational analysis on borrower entities, managed flows of funds between lender syndicate and borrower entities, and prepared quarterly and annual reports to investors in the fund
- Monitored financial and operational status of portfolio companies, working extensively throughout Africa and Asia
- Analyzed potential portfolio companies, researched macroeconomic conditions in target markets, and prepared investor presentations in support of a \$130 million emerging markets private equity fund

SPANDANA MICROFINANCE

Hyderabad, India

Business Development Manager

2011 – 2013

- Prepared investor presentations, served as a liaison to potential investors, coordinated with investment banks, managed virtual data room and analyzed investor term sheets; contributing to company's \$20 million second round and \$60 million third round of private equity financing
- Performed credit risk analysis on \$500 million loan portfolio; supporting organization's efforts to raise local currency debt financing from Indian commercial banks

SHEARMAN & STERLING

New York, NY

Legal Assistant, Leveraged Finance Group

2008 – 2011

- Executed numerous transactions representing commercial banks, investment banks and borrowers in the syndicated leveraged finance market. Transaction highlights include the \$45 billion leveraged buyout of TXU Corp. by KKR and TPG. Oversaw due diligence process; tracked and analyzed corporate documents, financial statements and project budgets; drafted government filings, performed lien searches and analyzed results

ADDITIONAL INFORMATION

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- Extensive professional experience in India, Bangladesh, Uganda, Tanzania and Sudan
 - Member, Yale Graduate School Rugby Team