Revenue Sources and Debt Financing

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Primary Revenue Sources

Primary Revenues

- Property taxes
- Local option income taxes
- License excise, commercial vehicle and financial institutions taxes
- Tax increment revenues
- User fees
- Local excise taxes

Property taxes

- Primary revenue source for county governments.
- Generated from a county-wide assessment of real and personal property.
- Real property assessments are based upon "market value" as determined annually by county assessor.
- Personal property includes business equipment, which is self assessed by the taxpayer.
- Property is assessed each March 1st for taxes payable in June and December of following year.

Property taxes (cont'd)

- Property tax levy limitations
 - General Funds
 - Limited to average annual growth in non-farm income over past six years
 - Cumulative or Capital Development Funds
 - Statutory limits on tax rate as neutralized by reassessment
 - Debt Service Funds
 - Limited to tax levy needed to repay debt obligation

Property taxes (cont'd)

- Property tax rate limits
 - Caps on total effective tax rates known as circuit breaker tax credits

Circuit Breaker Tax Credit

- A credit limiting a taxpayer's property tax liability to percentage of gross assessed value, before deductions.
- Creates a hard cap on total effective tax rate.
- Credits are funded by all local taxing units, in proportion to their levy, from other revenues, fund balances or budget reductions, after providing for debt service obligations.
- Taxing units may not increase property taxes or borrow funds to offset any shortfall in revenues.

Circuit Breaker Limits

- Residential homestead tax caps: 1% of assessed value
- Other residential, agricultural and long-term care facilities tax caps: 2.0% of assessed value
- Tax caps for all other property taxpayers: 3.0% of assessed value

Circuit Breaker Limits

- Creates additional limits for certain taxpayers over age 65
- Debt service levies established before July 1,
 2008 are excluded from the tax caps for Lake and
 St. Joseph Counties
- Debt service and certain school operating levies approved by referendum are excluded after July 1, 2008.

Local Option Income Taxes

- County Adjusted Gross Income Taxes (CAGIT)
- County Option Income Taxes (COIT)
- County Economic Development Income Tax (CEDIT or EDIT)
- Supplemental Income Taxes
- New LOITS:
 - Property tax replacement income tax
 - Levy growth replacement income tax
 - Public safety income taxes

Supplemental Income Taxes

An additional income tax rate, above the other limits, that is approved by the General Assembly for the funding of a specific project or projects.

Tax Increment

- Tax increment financing (or "TIF") is a tool which captures increases in assessed value from new development.
- Can capture increases in real property and, at times, depreciable personal property assessed value.
- Cannot capture increased assessed value resulting from residential property improvements nor existing assessed value.

What can TIF be used for?

- Any redevelopment capital project that is in, serving or benefiting an allocation area or any county capital project that is within or physically connected to the allocation area.
- Used as a funding source for infrastructure or incentives to encourage new development.

Debt Financing Tools

Short Term Debt

Tax Warrants

- Short term obligations, payable within 12 months, from anticipated tax receipts.
- Low interest, tax exempt debt.
- Provides funds for needed expenditures until property tax distributions are received.

Bond Anticipation Notes

- Payable from bond proceeds, usually within a five-year period.
- Source of funding for preliminary capital costs.

Long Term Debt

- Property Tax General Obligation Bonds
 - Traditionally received highest bond rating and lowest interest rates.
 - Generally limited to two percent of assessed value, divided by three, except some for some special taxing districts.
 - Subject to petition / remonstrance process if in excess of \$2 million and to referendum if over \$12 million.
 - Generally secured by full "faith & credit".

Impact of Circuit Breaker on Property Tax Supported Bonds

- Changes the security for property tax supported bonds from an unlimited promise to levy property taxes to pay debt to promise to levy a limited property tax to pay debt.
- While the impact on some issuers of property tax supported debt has been minimal, others have received lower bond ratings.
- Result is higher interest costs.

Long Term Debt (cont'd)

- Local Option Income Tax Revenue Bonds
 - Secured by pledge of limited revenues.
 - Traditionally has been viewed as less secure than property tax supported bonds.
 - Lower bond ratings.
 - Higher interest rates.
 - Credit enhancement.
 - Reserves, insurance, other revenues.
 - Subject to 2% constitutional debt limit.

Long Term Debt (cont'd)

- Lease rental obligations
 - Bonds issued by others (ie: building corporation, building authority, redevelopment authority, etc.).
 - □ Facility leased to county upon completion and lease rentals used to repay bonds.
 - Lease rentals can be paid from property taxes, income taxes or any other available revenue.
 - More costly than general obligation bonds.
 - Not subject to debt limits.

Long Term Debt (cont'd)

- Tax increment revenue bonds
 - Limited revenue pledge.
 - Limited by source of revenue and by number of taxpayers
 - Limited marketability.
 - Sophisticated investor
 - May require credit enhancement.
 - Corporate guarantee
 - Letter of credit
 - Other revenue pledge

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