Revenue Sources and Debt Financing

Thomas K. Downs – Ice Miller

Gary Malone – Umbaugh

January 24, 2009





Primary Revenue Sources

Primary Revenues

- Property taxes
- Local option income taxes
- License excise, commercial vehicle and financial institutions taxes
- Tax increment revenues
- User fees
- Local excise taxes

Property taxes

- Primary revenue source for county governments.
- Generated from a county-wide assessment of real and personal property.
- Real property assessments are based upon "market value" as determined annually by county assessor.
- Personal property includes business equipment, which is self assessed by the taxpayer.
- Property is assessed each March 1st for taxes payable in June and December of following year.

Property taxes (cont'd)

- Property tax levy limitations
 - General Funds
 - Limited to average annual growth in non-farm income over past six years
 - Cumulative or Capital Development Funds
 - Statutory limits on tax rate as neutralized by reassessment
 - Debt Service Funds
 - Limited to tax levy needed to repay debt obligation

Property taxes (cont'd)

- Property tax rate limits
 - Caps on total effective tax rates known as circuit breaker tax credits
- Property tax credits
 - State homestead and general replacement credits ended in 2008
 - □ Temporary state homestead credits will be phased out through 2010
 - Local option income taxes provide both targeted and general property tax relief

Circuit Breaker Tax Credit

- A credit limiting a taxpayer's property tax liability to percentage of gross assessed value, before deductions.
- Creates a hard cap on total effective tax rate.
- Credits are funded by all local taxing units, in proportion to their levy, from other revenues, fund balances or budget reductions, after providing for debt service obligations.
- Taxing units *may not* increase property taxes or borrow funds to offset any shortfall in revenues.

Circuit Breaker Limits

- Residential homestead tax caps:
 - □ 1.5% limit in 2009
 - □ 1.0% limit in 2010

- Other residential, agricultural and long-term care facilities tax caps:
 - □ 2.5% limit in 2009
 - □ 2.0% limit in 2010

Circuit Breaker Limits

- Tax caps for all other property taxpayers:
 - □ 3.5% limit in 2009
 - 3.0% limit in 2010
- Creates additional limits for certain taxpayers over age 65
- Debt service levies established before July 1, 2008 are excluded from the tax caps for Lake and St. Joseph Counties
- Debt service levies approved by referendum are excluded after July 1, 2008.

Local Option Income Taxes

- County Adjusted Gross Income Taxes (CAGIT)
- County Option Income Taxes (COIT)
- County Economic Development Income Tax (CEDIT or EDIT)
- Supplemental Income Taxes
- New LOITS:
 - Property tax replacement income tax
 - Levy growth replacement income tax
 - Public safety income taxes

CAGIT

- Can be adopted by County Council at rates of .5%, .75% or 1.0% of adjusted gross income for county residents.
- Distributed to the County and other taxing units for property tax replacement and new revenues semi-annually.
- Maximum combined rate of 1.25% with CEDIT.

COIT

- Imposed by County Income Tax Council.
- Rates for county residents begin at .2% of adjusted gross income and increase annually by .1% up to .6%.
- Rates can subsequently be increased by .1% to a maximum of 1.0% of adjusted gross income.
- Maximum combined rate of 1.0% with CEDIT.

COIT (cont'd)

- Distributed monthly to all civil taxing units in proportion to property tax levy.
- May be applied to a local homestead credit of up to 8.0%.
- Treated as additional revenue.
- No limitation on use of funds.

CEDIT

- Imposed by County Council (for CAGIT counties) or Income Tax Council at rates of .1% to.5% of adjusted gross income of county residents.
- Maximum combined rates of 1.0% when combined with COIT and 1.25% when combined with CAGIT.

CEDIT (cont'd)

- Revenues are certified by State each July for distribution the following year in May and November.
- Distributed to all cities, towns and county in proportion to property tax levy or population.
- Must adopt a capital improvement plan to receive revenue distribution.

CEDIT (cont'd)

- Uses of CEDIT.
 - Economic development projects.
 - Capital projects which can be funded through general obligation bonds or cumulative funds.
 - Can be used for debt service or lease rental payments for eligible projects.
 - Or any other purpose permitted by statute.
- Note: There is also an EDIT tax available to reduce burden on residential property taxpayers from the elimination of business inventory assessments.

Supplemental Income Taxes

An additional income tax rate, above the other limits, that is approved by the General Assembly for the funding of a specific project or projects.

New Local Option Income Taxes

- New LOITs designed for property tax relief
 - Option A: Levy Growth Replacement Tax (1% maximum rate)
 - Option B: Property Tax Replacement Tax (1% maximum rate)
 - Uniform Credits
 - □ Residential Homestead Credits
 - Qualified Residential Credits
 - Option C: Public Safety Tax (0.25% maximum rate)

Tax Increment

- Tax increment financing (or "TIF") is a tool which captures increases in assessed value from new development.
- Can capture increases in real property and, at times, depreciable personal property assessed value.
- Cannot capture increased assessed value resulting from residential property improvements nor existing assessed value.

What can TIF be used for?

Any redevelopment capital project that is in, serving or benefiting an allocation area or any county capital project that is within or physically connected to the allocation area.

 Used as a funding source for infrastructure or incentives to encourage new development.

Debt Financing Tools

Short Term Debt

Tax Warrants

- □ Short term obligations, payable within 12 months, from anticipated tax receipts.
- Low interest, tax exempt debt.
- Provides funds for needed expenditures until property tax distributions are received.

Bond Anticipation Notes

- Payable from bond proceeds, usually within a five-year period.
- Source of funding for preliminary capital costs.

Long Term Debt

- Property Tax General Obligation Bonds
 - Secured by full "faith & credit".
 - Traditionally received highest bond rating and lowest interest rates.
 - Generally limited to two percent of assessed value, divided by three, except some for some special taxing districts.
 - □ Subject to petition / remonstrance process if in excess of \$2 million and to referendum if over \$12 million.

Impact of Circuit Breaker on Property Tax Supported Bonds

- Changes the security for property tax supported bonds from an unlimited promise to levy property taxes to pay debt to promise to levy a limited property tax to pay debt.
- While the impact on some issuers of property tax supported debt has been minimal, others have received lower bond ratings or have been denied access to bond insurance.
- Result is higher interest costs.

Long Term Debt (cont'd)

- Local Option Income Tax Revenue Bonds
 - Secured by pledge of limited revenues.
 - Traditionally has been viewed as less secure than property tax supported bonds.
 - Lower bond ratings.
 - Higher interest rates.
 - Credit enhancement.
 - Reserves, insurance, other revenues.
 - Subject to 2% constitutional debt limit.

Long Term Debt (cont'd)

- Lease rental obligations
 - Bonds issued by others (ie: building corporation, building authority, redevelopment authority, etc.).
 - Facility leased to county upon completion and lease rentals used to repay bonds.
 - Lease rentals can be paid from property taxes, income taxes or any other available revenue.
 - More costly than general obligation bonds.
 - Not subject to debt limits.

Long Term Debt (cont'd)

- Tax increment revenue bonds
 - Limited revenue pledge.
 - Limited by source of revenue and by number of taxpayers
 - Limited marketability.
 - Sophisticated investor
 - May require credit enhancement.
 - Corporate guarantee
 - Letter of credit
 - Other revenue pledge