James Hennes

Bicknell 109 1120 N. Union Court, Bloomington, IN

(219)805-9673Jhennesi@indiana.edu

**Education**

**Indiana University,** Bloomington, IN Expected Graduation May 2015

School of Public and Environmental Affairs

*Masters Candidate* in Public Financial Administration (MPA)

Kelley School of Business *Certificate Candidate* in Social Entrepreneurship

**Course Work:** Budget & Program Analysis (local gov’t financial advisement), Revenue Theory (Gov’t Tax Policy, Forecasting),

Debt Theory (Risk Analysis for Municipal Bonds and Debt Financing), Benefit Cost Analysis, Statistics, Microeconomics

**Organizations:** Vice President of the SPEA Public Finance Association

**Indiana University**, Bloomington, IN Dec. 2009

*Bachelor of Arts and Sciences*

Majors: Chinese Language and Culture, Religious Studies, and Anthropology (Honors)

**International Business Education**

**University of Augsburg**, Augsburg, Germany, and **University of Bergamo**, Bergamo, Italy May 2014

Entrepreneurship Studies (non-degree)

* Studied Entrepreneurship and Innovation in the European context, including German start-ups, innovation districts (Berlin’s Silicon Allee), business policy, and public-private partnerships
* Researched the effects of TTIP (Trans-Atlantic Trade and Investment Partnership) on EU/US trade
* Wrote a policy analysis on the effects of globalization on European healthcare systems

**Internships**

**The International Center (non-profit), China Business Development Intern, Indianapolis, IN** Aug. 2014-Present

* Internationalize local clients and Indianapolis by partnering with the state of Indiana, the city of Indianapolis, Eli Lilly etc.
* Created a policy report to help the State of Indiana’s International Business Strategy
* Manage projects that help Indy clients grow business in China (clients include major Indy hospitals, colleges, law firms)
* Develop business models for clients by identifying potential customers and strategy planning
* Conduct market research and data analyses on various industries such as health & education
* Collaborate on book-keeping and writing budget documents (non-profit finance)
* Receive International Delegations and Clients visiting Indianapolis including the Chinese Consul General
* Invited by the Federal Courthouse to speak and give an award during a Naturalization Ceremony

**The DIW (The German Institute for Economic Research), Innovation Analyst, Berlin, Germany** June-July 2014

* Worked in the Entrepreneurship and Innovation Department
* Created a Global Innovation Index based on countries and/or regions using a Shift Share Analysis
* Conducted a Global Supply Chain Analysis in an effort to understand the effects of trade policy on businesses
* Updated data and checked for calculation errors on the EU’s SME Performance website
* Used Excel to determine the Economic Structure and R&D Intensity of OECD nations
* Analyzed OECD Data, specifically in Global Trade (Trade in Value Added) using Excel and stats software

**Work Experience**

**Independent International Business Consultant, Taipei, Taiwan** February 2012-June 2013

* Provided international expertise for a Business Consultant/EMBA lecturer
* Collaborated in new enterprise strategy planning (from tech start-ups to corporate entrepreneurship)
* Wrote business letters, resumes, business proposals, translated data from Chinese-English
* Researched and compiled information on different markets and companies

**Julia English, Business English Teacher, Taipei, Taiwan** Oct. 2012-June 2013

* Educated Taipei’s business leaders on international business competency
* Designed and lead conversation, discussion, and topic courses
* Managed and recruited fellow native English speaking teachers
* Greeted and assisted clients/clerical duties/writing schedules/e-mails