

## How to Diagnose Spending Anomalies Before They Become Problems

Major financial issues rarely appear suddenly. Instead, they grow from small anomalies — subtle shifts in spending that compound over time. SMBs that learn to identify these early signals can correct course quickly, avoid overspending, and make better operational decisions.

One early indicator is category drift, where spending in a particular area steadily increases without a strategic reason. Marketing may rise as campaigns expand, or SaaS costs may climb as teams quietly add seats. Comparing the last 90 days to the previous 90 helps highlight changes that don't appear in a single monthly snapshot.

Vendor anomalies are also common. A vendor may raise prices slightly, add new fees, or charge for unused seats. SMBs often miss these gradual movements simply because they happen quietly. A monthly vendor review helps identify increases or duplicated vendors.

Payroll and contractor spending often contain anomalies as well. Overtime may rise unexpectedly, contractors may exceed retainer hours, or teams may allocate more time than a project requires. Because payroll is such a large expense, inefficiencies have an outsized impact.

Chaos spend — unplanned purchases made under pressure — is another warning sign. These may include emergency equipment, rushed shipping, or urgent contractor hires. They signal process weaknesses more than financial problems.

To avoid overreacting, SMBs should ask whether an anomaly was expected, strategic, and likely to repeat. If it was unexpected, unintentional, and recurring, it needs attention.

Spending anomalies are early warnings. Catching them early keeps businesses in control, predictable, and financially healthy.